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ABSTRACT

The fifth edition of a reference volume designed to identify researchers and describe current research on issues of concern to the independent sector is presented. Its purpose is to offer an avenue for sharing information and to assist researchers in contacting colleagues who have similar research interests but who may be working in widely varying situations. It includes information on research covering giving, voluntary action, and not-for-profit activities. Ten sections are as follows: (1) general reference; (2) economics and finance; (3) government issues; (4) volunteerism; (5) nonprofit management; (6) philanthropy; (7) international; (8) special industry and subject studies; (9) index of authors; and (10) index of project titles. It is noted that the last edition of "Research in Progress" referenced 657 projects, and this edition references 916 projects with 560 entirely new entries. The topical areas with the fastest growth since 1982 are voluntarism, philanthropy, international studies, and general studies. Areas in which progress has not been made include special industry studies, environmental studies, consumer protection, and civil rights and advocacy organizational studies. Research Summary Sheets are included at the back of the volume, and readers are encouraged to submit their research for inclusion in the next volume. (SM)

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RESEARCH IN PROGRESS

1986-87

A National Compilation of Research Projects on Philanthropy, Voluntary Action, and Not-for-Profit Activity

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Individual copy price: $25.00. Copies provided upon request to researchers and organizations whose projects are summarized in the current edition for anominal amount of $10.00.

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RESEARCH IN PROGRESS

1986-87

A National Compilation of Research Projects on Philanthropy, Voluntary Action, and Not-for-Profit Activity

INDEPENDENT
SECTOR

INDEPENDENT SECTOR
1828 L Street, N.W.
Washington, D.C. 20036

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INDEPENDENT SECTOR wishes to express its appreciation to those foundations and corporations that have provided support for this project:

Equitable Life Assurance Company, Exxon Corporation, the Andrew Mellon Foundation, the Lilly Endowment, Inc., the Pew Charitable Trusts, the Ford Foundation and the Prudential Foundation.

I particularly would like to acknowledge the hundreds of researchers who have contributed to this and past volumes of Research-in-Progress. Their support has helped to increase knowledge and awareness of research in the independent sector. We encourage all readers to disseminate information about this continuing collection to their colleagues in universities, foundations, corporations, and nonprofit agencies.

Virginia Ann Hodgkinson, Ph.D
Vice President, Research
INDEPENDENT SECTOR

INTRODUCTION

The PURPOSE OF THIS PUBLICATION

Research-In-Progress 1986-87 is the fifth edition of a reference volume designed to identify researchers and describe current research on issues of concern to the independent sector. Our goal in publishing this series is to provide an avenue for sharing information, and to assist researchers to contact colleagues who have similar research interests but who may be working in widely-varying situations: universities; service agencies; consulting groups; etc...

Research-in-Progress includes information on research covering giving, voluntary action, and not-for-profit activities. The works described in this volume cover a great range of disciplinary and interdisciplinary fields, from theoretical research on the social role of nonprofit organizations to analyses of the religious bases of giving, to special industry studies on particular subsectors of the independent sector, such as hospitals, health and welfare service agencies, consulting groups, and schools.

GROWTH OF RESEARCH IN THE FIELD

The last edition of Research-in-Progress, covering the period 1985-86, referenced 657 projects; this edition references 916 projects, with 560 entirely new entries.

The chart which follows shows the distribution of entries by topic over the past five editions of Research-in-Progress. The topical areas with the fastest growth since we began collecting research data in 1982 are:

Voluntarism, growing from just six entries in 1982 to 72 entries in this volume;

Philanthropy, growing from 36 entries in 1982 to 132 entries in this volume;

International Studies, growing from 25 entries in 1982 to 108 in this volume. This increase can be attributed to a large degree to the publication of Helmut Anheier's Themes in International Research in Nonprofit Organizations. However, there was a dramatic decrease between the last edition with 241 entries and the current edition falling to 108 entries.

General Studies, increasing from 42 to 163 entries between 1982 and 1987. Within this category, the growth in annual works is especially noteworthy.

Areas in which progress has not been made, as measured by greater numbers of research projects brought to our attention include:

Special Industry studies, several areas remain unchanged in this volume;

Environmental studies, has remained at zero entries over the past two years, with only seven such studies since 1982;

Consumer protection, has maintained zero entries over the past several editions, however, it was not provided as a choice in previous volumes; and

Civil rights and advocacy organizational studies, increased from three to six entries, however, the increase has been very slight each year.

RESEARCH SUMMARY SHEETS

We have included Research Summary Sheets at the back of this volume. Readers are encouraged to submit their research for inclusion in the next volume of Research-in-Progress. Researchers reading this edition should use these sheets to update research listed in this volume, and to send information about new research projects. We also invite readers to distribute copies of the Research Summary Sheets to colleagues engaged in research of interest to the nonprofit sector.

OTHER REFERENCE WORKS OF INTEREST

In addition to Research-in-Progress, The National Center for Charitable Statistics at INDEPENDENT SECTOR has a growing repository of information on giving, voluntarism, and nonprofit organizations from various public and private sources. These data bases are available on computer tape for researchers to access. Some of the NCCS publications, projects, and databases include:

Detailed Tables of the Survey on Charitable Behavior of Americans. This publication is a compilation of 180 detailed tables and the questionnaire from the 1985 survey on the Charitable Behavior of Americans prepared by Yankelovich, Skelly and White, Inc.

Nonprofit Service Organizations: 1982. This book, published in 1985, is a compilation of statistics on nonprofit service organizations from the 1982 Census of Service Industries conducted by the U.S. Bureau of the Census. The Census of Service Industries is the only survey that captures some of the important organizations in our sector over a five-year period, such as organizations in social and human services. The survey includes the number of nonprofit organizations by type of organization (nationally and by state), employment in those organizations and total revenues of those organizations. It also provides comparative statistics with the 1977 Census of Service Industries.

IRS 990 Data Base (Data from 1980-83). This table lists the name, address and major purpose of 958,000 tax-exempt organizations that are required to register with the IRS. The list is updated annually.

State Databases: Computerized 990 Forms. For the past several years NCCS has maintained a program to support state computerization of 990 Forms. Information from federal files is quite limited. Thus computerizing files at the state level allows both the states and NCCS to compile accurate and more complete files on nonprofit organizations. To assist states with this computerization, a software system has been developed called, CRAS, Charities Registration Auditing System. By the end of 1987, six states were fully computerized, some with several years of data. These states are: New York, New Jersey, California, Minnesota, Connecticut and Pennsylvania. Partial computerization of the 990 forms has been completed in Nevada, Wisconsin, Illinois, Indiana, Maryland, New Hampshire and Oregon. Partial or full computerization is in progress in Virginia and Massachusetts. NCCS is currently working with North Carolina and Texas to begin computerization efforts there. NCCS offers direct technical assistance in a variety of forms to states that agree to computerize their 990 data. Two years ago, NCCS held its first workshop for state users. The workshop effectively led to a number of proposed changes to the CRAS software. It also served as a forum for states which were considering computerization to meet with users from other states.

IRS Statistics of Income Division's Sample Study of Private Foundations, 1982, and 1983 Data Bases.
These data bases contain 153 variables per organization extracted from the IRS 990F. They provide a two-year comparison of detailed financial statistics on the 1,300 private foundations in the sample as reported and verified from the IRS 990 tax forms. The next round covering the 1985 fiscal year is scheduled for collection in 1988.

Survey on Charitable Behavior of Americans Data Base.
A survey conducted in 1985 by Yankelovich, Skelly and White, Inc., sponsored by the Rockefellers Brothers Fund, includes how much individuals give and explores the motivations for giving. Detailed demographics are available by age, education, occupation, marital status, religion, household size, household income, church attendance patterns, etc. It is the largest such survey on giving since 1974.

Americans Volunteer Data Base.
This survey, conducted in 1985 by the Gallup Organization, Inc., highlights the patterns of volunteering by time, activity, and type of organization. It also provides demographics by age, education, and household size. It includes information on why people start to volunteer, why they remain volunteers, and their contribution patterns as volunteers compared to non-volunteers. This is the most complete national survey on volunteers 14 years of age and over since 1981. Tapes of the Gallup Organization survey are also available.

Giving and Volunteering in the United States: 1987. This national survey marks the beginning of a series of surveys that will be conducted every two years to establish more reliable trend information. This new series of national surveys will incorporate the experiences of previous surveys and includes a wealth of new details on giving, volunteering, and motivations for such behavior. The study gives special attention to the demographic characteristics of givers and volunteers including young people, blacks, hispanics, women, the elderly, and the affluent. It will contain detailed tables on several demographic categories with an analysis summarizing the highlights of the findings. The first in the series of surveys is expected to be published by the Fall of 1988.

National Taxonomy of Exempt Entities (NTEE).
The purpose of the National Taxonomy is to provide a system for classifying, non-governmental, nonbusiness, tax-exempt organizations, with a focus on IRS section 501(c)(3) philanthropic organizations.Such a system is critical to developing a common language of definitions to be used by government and major organizations collecting statistics on the sector. Implementation of this taxonomy will help stimulate research on this sector, and will be a significant step toward more accurate analysis and definition of the voluntary nonprofit sector in the United States.

Yearbook of New York State Charitable Organizations.
This publication is the most comprehensive directory of charitable, civic, health, fraternal and other groups soliciting funds in New York state. The volume is fully cross-referenced with seven major identifying categories and more than 30 subcategories, the Yearbook lists more than 10,000 organizations registered with the New York State Office Charities Registration, providing an alphabetical listing of organizations by classification. This 800-page softbound volume is also available on microfiche.

Yearbook of California Charitable Organizations.
This publication will be the second in the series of state directories tracking state-wide charitable organizations and their activities. The California Directory will list all the organizations registered with the Register of Charitable Trusts, and will provide an alphabetical index of organizations by classification. The volume will be available by Fall, 1988.

For more information on NCCS and its publications, please contact:

INDEPENDENT SECTOR
1828 L Street, NW
Washington, DC 20036

SUMMARY TABLE OF PROJECTS

Categories	1982-83	1983-84	1984-85	1985-86	1986-87	TOTALS
General Studies						
Anthologies	8 (a)	12	7	5	6	38
History	12 (b)	13	24	15	22	86
Philosophy	(b)	4	4	1	2	11
Religion	11	2	8	7	15	43
Soc./Pol. Theory	11 (c)	7 (c)	13	7	9	47
Psych. Theory	0 (c)	0 (c)	6	6	35	47
Annual Works	0 (d)	0 (e)	0 (g)	46	73	119
Subtotal	42	38	62	87	162	391
Economics & Finance						
Economic Theory	9	17	15	14	25	80
Labor	6	4	5	5	12	32
Regional Studies	5	19	20	14	6	64
Tax & Regulation	16	15	20	12	18	81
Public Policy	(d)	(e)	9	2	3	14
Comparative Econ.	(d)	(e)	2	3	9	14
Subtotal	36	55	71	50	73	285
Government Issues						
General Government	2	5	2	3	4	16
Federal	10	4	6	4	8	32
State & Local	4	1	3	1	7	16
Public Policy	0 (d)	0 (e)	9	4	18	31
Subtotal	16	10	20	12	37	95
Management						
General Reference	21	27	17	16	27	108
Entrepreneurial	4	3	2	2	4	15
Eval. & Planning	15	5	7	6	13	46
Fundraising	5	11	17	12	35	80
Pub/Private Coop.	4	6	6	6	13	35
Boards & Trustees	0 (d)	0 (e)	2	6	7	15
Leadership/Exec.	0 (d)	0 (e)	10	15	18	43
Career Development	0 (d)	0 (e)	4	3	11	18
Comparative Studies	0 (d)	0 (e)	0	3	5	8
Marketing	0 (d)	0 (e)	0 (f)	2	13	15
Nonprofit Org Mgt					18	
Subtotal	49	52	65	71	164	383
Volunteerism						
General Reference	6	16	27	19	30	98
Volunteers		9	11	14	25	59
Volunteer Mgt	(d)	0	5	1	10	16
Recruitment & Trn.	(d)	5	11	5	6	27
Vol. Public Policy	0 (d)	(e)	1	2	1	4
Subtotal	6	30	55	41	72	204

Philanthropy										
General Reference	5		10		14		16		48	93
Corporations	12		17		16		18		32	95
Fdns & Grantmaking	8		15		13		10		30	76
Individuals	5		8		7		20		22	62
Motivational	6			(e)		(f)				
Subtotal	36		50		50		64		132	326
International										
General Reference	7		15		17		230	(h)	19	288
Country Specific	18		20		13		5		57	113
Comparative Int'l		(d)		(e)	9		6		19	34
Development		(i)		(i)		(i)		(i)	7	7
Exchanges		(i)		(i)		(i)		(i)	0	0
Int'l Relief		(i)		(i)		(i)		(i)	0	0
Foreign Policy		(i)		(i)		(i)		(i)	1	1
Refugee		(i)		(i)		(i)		(i)	0	0
Nonprofit Orgs		(i)		(i)		(i)		(i)	5	5
Subtotal	25		35		39		241		108	448
Special Industry Studies										
Arts, Cult. & Hum.	7		14		13		16		19	69
Education & Instr.	14		45		55		32		47	193
Environment		(d)	3		4		0		0	7
Health	10		18		20		19		29	96
Consumer Protection		(i)		(i)		(i)		(i)	0	0
Food & Nutrition		(i)		(i)		(i)		(i)	0	0
Housing		(i)		(i)		(i)		(i)	3	3
Youth Development		(i)		(i)		(i)		(i)	1	1
Human Services	13		18		15		8		12	66
Civil Rights/Adv.	3		4		5		3		6	21
Science		(i)		(i)		(i)		(i)	0	0
Technology		(i)		(i)		(i)		(i)	1	1
Employment/Jobs		(i)		(i)		(i)		(i)	2	2
Media	4		1		2		0		1	8
Nat'l Vol. Orgs.	8		8		6		4		4	30
Women's Studies		(i)		(i)		(i)		(i)	12	12
Law & Justice		(i)		(i)		(i)		(i)	3	3
Minorit.& Spec.Pops.	2		13		18		9		20	62
Neighborhood									7	
Public Safety		(i)		(i)		(i)		(i)	0	
Other	4		6		0		0		1	11
Subtotal	65		130		138		91		168	585
Grand Total:	233		450		500		657		916	2717

Notes:

(a) This number includes 4 National Collection entries, a category now subsumed under "Anthologies".

(b) In the 1982-83 edition, History, Philosophy, and Religion were listed under one category only.

(c) Until this edition, Social and Psychological Theory were listed under one "Theory" heading.

(d) This heading was not used in 1982-83.

(e) This heading was not used in 1983-84.

(f) This heading was discontinued in the 1984-85 edition.

(g) This heading was not used 1984-85 edition, and was combined with "Evaluation" for the following years.

(h) This figure includes 226 entries referenced in Helmut Anheier's foundations, and the Third Sector.

(i) These categories were not present in the previous editions.

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HOW TO USE THIS BOOK

This book is organized by research topic and by principal investigator or sponsoring agency.

TO FIND RESEARCH ON A PARTICULAR TOPIC:

The Table of Contents lists all major headings and subheadings used to categorize research of concern to the independent sector. Use the Table of Contents to find the topic that best describes your specific interest. Research projects are organized alphabetically, by principal investigator or sponsoring agency, within each category.

Many of the research projects listed in Research-in-Progress cover several topical areas. All projects are fully described in a main entry under one subheading. The last subheading of each major heading section is a cross-referenced list of related projects which may be found in other sections of the book. The cross-references give the principal investigators' names, the project titles, and to locate the page numbers where the projects are described, a cumulative index is provided in the back of this volume.

The alphabetical index near the end of the book lists the project titles in this edition of Research-in-Progress. Since the titles often describe the topic of research, this list is a useful guide to finding research on a particular topic.

TO FIND RESEARCH BY A PARTICULAR INVESTIGATOR OR AGENCY:

An alphabetical index of investigators and sponsoring agencies is located at the end of the book. When there is no principal investigator, this section is useful for locating research by a particular researcher or sponsoring agency.

We have used the investigators' own project summaries and categorizations as much as possible. Changes were made for clarity, brevity and further description. When misinterpretations were made in either the primary or secondary category fields, changes were made to correct the coding.

RESEARCH PROJECT SUMMARIES

GENERAL REFERENCE

Anthologies

RESEARCHER/SPONSORING ORGANIZATION:
Daphne Niobe Layton
Assistant Director of Programs
Association of American Colleges
1818 R Street, N.W.
Washington, DC 20009
(202) 387-3760

PROJECT TITLE:
PHILANTHROPY AND VOLUNTARISM: AN ANNOTATED BIBLIOGRAPHY

PROJECT DESCRIPTION:
This study provides over 1,600 of the most important works concerning philanthropy and voluntarism. This work should prove useful reading for undergraduate courses in philanthropy.

PUBLICATIONS:
Layton, Daphne Niobe. "Studying Philanthropy: Bibliographies and Beginnings." FUND-RAISING REVIEW. July/August 1987: pp. 1-8.

______________. PHILANTHROPY AND VOLUNTARISM: AN ANNOTATED BIBLIOGRAPHY. New York: The Foundation Center, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Marjory G. Marvel
President
National Coalition on Older Women's Issues
2401 Virginia Avenue, N.W.
Washington, DC 20037
(202) 466-7834

PROJECT TITLE:
MIDLIFE AND OLDER WOMEN

PROJECT DESCRIPTION:
This project was developed by the National Coalition of Older Women's Issues in response to a perceived need for a reference resource on midlife and older women. It was compiled by polling organizations about the particular expertise and services they offer. Patrons interested in locating providers of direct services to midlife and/or older women would find this directory useful.

PUBLICATIONS:
MIDLIFE AND OLDER WOMEN'S ISSUES: A RESOURCE DIRECTORY. Washington, DC: The National Coalition on Older Women's Issues, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Robert L. Payton
Scholar-in-Residence in Philanthropic Studies
University of Virginia
Charlottesville, VA 22903
(804) 924-6314

PROJECT TITLE:
MAJOR CHALLENGES TO PHILANTHROPY

PROJECT DESCRIPTION:
Through his work on a 1984 INDEPENDENT SECTOR-commissioned project, the author has made some additions to his research on the major challenges facing philanthropy. Some of the areas included are: varieties of the philanthropic experience, the philanthropic tradition, the psychology of philanthropy, the philanthropic agenda, philanthropy as a vocation, and philanthropy in education.

PUBLICATIONS:
Payton, Robert L. PHILANTHROPICS. Forthcoming in 1988.

_________. "Philanthropy as a Moral Discourse." from AMERICA IN THEORY: THEORY IN AMERICA. Oxford: Oxford University Press, forthcoming.

_________. MAJOR CHALLENGES TO PHILANTHROPY: A DISCUSSION PAPER FOR INDEPENDENT SECTOR, 1984.

RESEARCHER/ SPONSORING ORGANIZATION:
Walter W. Powell
Professor of Sociology
Department of Sociology
University of Arizona
Social Sciences, Room 400
Tucson, AZ 85721
(602) 621-3531

PROJECT TITLE:
THE NONPROFIT SECTOR

PROJECT DESCRIPTION:
This six-part handbook surveys the political, economic, cultural, legal, sociological, and management aspects of nonprofit organizations in America and abroad. Written by twenty-four experts in a variety of fields, the chapters offer appraisals of current developments as well as interpretive frameworks that will guide future research and policymaking. The authors address scholars in their own disciplines as well as those who may be unfamiliar with their assumptions. The author seeks to pinpoint those issues and problems of the nonprofit sector that require more research and theory development and to highlight the unresolved challenges that face nonprofit managers and their staffs.

PUBLICATIONS:
Powell, Walter W., ed. THE NONPROFIT SECTOR, A RESEARCH HANDBOOK. New Haven, CT: Yale University Press, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
The Rand Corporation
2100 M Street, N.W.
Washington, DC 20037
(202) 296-5000

PROJECT TITLE:
THE RAND CORPORATION

PROJECT DESCRIPTION:
Rand is a nonprofit corporation formed to further and promote scientific, educational, and charitable purposes. Several noteworthy research reports concerning nonprofits and related subjects have been completed by Rand during the past year.

PUBLICATIONS:
Eden, Rick, David Lyon, Judith Payne, and Alan Brink. INDIRECT COSTS: A GUIDE FOR FOUNDATIONS AND NONPROFIT ORGANIZATIONS. RAND Report R-3376-COF, January 1986.

Darling-Hammond, Linda and Sheila Nataraj Kirby, with Priscilla M. Schlegel. TUITION TAX DEDUCTIONS AND PARENT SCHOOL CHOICE: A CASE STUDY OF MINNESOTA. RAND Report R-3294-NIE, December 1985.

Petersilia, Joan and Susan Turner. GUIDELINE-BASED JUSTICE: THE IMPLICATIONS FOR RACIAL MINORITIES. RAND Report R-3306-NIC, November 1985.

Newhouse, Joseph P., William B. Schwartz, Albert P. Williams, and Christina Witsberger. ARE FEE-FOR-SERVICE COSTS INCREASING FASTER THAN HMO COSTS?. RAND Note N-2364-HHS, October 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
Jon Van Til
Associate Professor of Urban Studies and Public Policy
Rutgers University, Camden Campus
Camden, NJ 08102
(609) 757-6223

PROJECT TITLE:
CUTTING-EDGE ISSUES IN TODAY'S PHILANTHROPY: GUIDELINES FOR PHILANTHROPIC DECISION-MAKING

PROJECT DESCRIPTION:
This project is designed to produce guidelines for decision-making on many of the critical issues currently affecting philanthropy. In addition to Jon Van Til, 14 other scholars who are engaged in research and education in philanthropy are also participating in this study. The other scholars were chosen because their work has focused on such current concerns of philanthropy as the use of nonprofit organizations by public officials to conduct illegal military operations abroad, the activities of television evangelists, the effect of mergers and acquisitions on corporate giving, and cause-related marketing. The study will also deal with recent efforts to restrict lobbying activities by nonprofit organizations, the development of philanthropy from charity to include the concerns of the middle-class, and the fear of litigation by volunteer leaders and its effect on their willingness to serve on voluntary organization's boards. The report of this study will be completed by late 1988.

PUBLICATIONS:
None to date.

History

RESEARCHER/ SPONSORING ORGANIZATION:
Guy Alchon
Associate Professor
Department of History
University of Delaware
401 Ewing Hall
Newark, DE 19716
(302) 451-2371

PROJECT TITLE:
TECHNOCRATIC FEMINISM: MARY VAN KLEECK, LILLIAN GILBRETH, AND THE SOCIAL SCIENCE FEMINISM

PROJECT DESCRIPTION:
This book analyzes the ideas and works of two feminist social scientists, Mary Van Kleeck and Lillian Gilbreth. Van Kleeck, a pioneering industrial sociologist and Russell Sage Foundation executive, and Gilbreth, an industrial psychologist and leader of the scientific homemaking movement, were influential advocates of the idea of scientized planning and its application both to the home and to the national economy during the 1920s and 1930s.

PUBLICATIONS:
Guy, Alchon. THE INVISIBLE HAND OF PLANNING: CAPITALISM, SOCIAL SCIENCE AND STATE IN THE 1920s. Princeton: Princeton University Press, 1985.

__________. "Foundations, Social Sciences, and the Origins of American Macroeconomic Planning, 1900-1930," in SPRING RESEARCH FORUM WORKING PAPERS. Washington, D.C.: INDEPENDENT SECTOR, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
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Trustee
Samuel N. and Mary Castle Foundation
c/o Hawaiian Trust Co., Ltd.
Honolulu, HA 96802
(808) 538-4444

PROJECT TITLE:
CENTENNIAL HISTORY OF THE HENRY AND DOROTHY CASTLE/SAMUEL N. AND MARY CASTLE FOUNDATION

PROJECT DESCRIPTION:
The Castle Foundation is perhaps the oldest continuously existing foundation in the U.S. (1894). The primary records for this history are currently being gathered and catalogued by the Hawaii Historical Association.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Clarke A. Chambers
Director
Social Welfare History Archives
University of Minnesota
614 Social Science
Minneapolis, MN 55455
(612) 624-1089

PROJECT TITLE:
THE PUBLIC AND INDEPENDENT SECTORS

PROJECT DESCRIPTION:
This study explores the relationship between the public and independent sectors from a historical perspective.

PUBLICATIONS:
Chambers, Clarke A.. "The Public and Independent Sectors: Separate Strategies or Partnership?," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Paul DiMaggio
Co-Chair, PONPO
Yale University
88 Trumbull Street (154 Yale Station)
New Haven, CT 06520
(203) 432-2121

PROJECT TITLE:
PHILANTHROPIC SUPPORT FOR THE ARTS IN THE UNITED STATES DURING THE 1920s AND 1930s

PROJECT DESCRIPTION:
This is a study based on archival materials of private foundation support for the arts, especially for nonprofit and public museums, during the period between the two wars. This work is part of a larger study of the so-

cial organization of the arts in the United States between the Civil War and the present.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Peter Dobkin Hall
Associate Research Assistant
Program on Non-Profit Organizations
Yale University
Box 154 Yale Station
New Haven, CT 06520
(203) 432-3864

PROJECT TITLE:
BUSINESS, PHILANTHROPY, AND HIGHER EDUCATION: PROSPECT AND RETROSPECT

PROJECT DESCRIPTION:
This project, part of the Yale Program on Non-Profit Organizations, is a comprehensive examination of business firms and their managers' business giving and social investments. The development of the non-profit sector from 1800 to the present is traced, with special emphasis given to elite educational institutions. Attention is also devoted to the broad range of business giving and to the connections between universities and other components of the non-profit sector.

PUBLICATIONS:
Hall, Peter Dobkin. "Progressive Entrepreneurs and the Social Investment," forthcoming as a Working Paper of the Program on Non-Profit Organizations.

_________. "An Historical Overview of the Nonprofit Sector," in W.W.Powell, ed., HANDBOOK OF THE NONPROFIT SECTOR. New Haven, CT: Yale University Press, forthcoming.

_________. "Philanthropy and Public Policy," in PHILANTHROPY AND THE SOCIAL GOOD. Transaction Press, forthcoming.

RESEARCHER/ SPONSORING ORGANIZATION:
Peter Dobkin Hall
Associate Research Scientist
Program on Non-Profit Organizations
Yale University
Box 154 Yale Station
New Haven, CT 06520
(203) 432-2121

PROJECT TITLE:
HISTORY OF THE NON-PROFIT SECTOR

PROJECT DESCRIPTION:
This project examines the origins and impact of non-profit organizations in the United States from 1600-1985. The author has also conducted research into the "metapolitical" (charitable, educational, and cultural) role of voluntary organizations during this period.

PUBLICATIONS:
Hall, Peter Dobkin. "An Historical Overview of the Private Non-Profit Sector," in Walter W. Powell ed., HANDBOOK OF THE NON-PROFIT SECTOR. New Haven, CT: Yale University Press, 1987.

_________. "The Metapolitical Role of Voluntary Organizations in the United States," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

_________. "Reflections on the Non-Profit Sector in the Post-Liberal Era," JOURNAL OF VOLUNTARY ACTION RESEARCH, forthcoming.

_________. "Private Philanthropy and Public Policy: An Historical Appraisal." Draft Paper available from the author.

RESEARCHER/ SPONSORING ORGANIZATION:
Peter Dobkin Hall
Associate Research Assistant
Program on Non-Profit Organizations
Yale University
P.O. Box 154 Yale Station
New Haven, CT 06520
(203) 432-2120

PROJECT TITLE:
THE ORDINANCE OF 1787

PROJECT DESCRIPTION:
This study analyzes the Northwest Ordinance and its implications for organizational values, voluntary associations, and higher education in Ohio during the period 1803 to 1830. The author suggests that the Ordinance was an ideological statement, based on moral vision, whose "spirit" embodied values favoring certain kinds of organizational forms over others. Those preferred organizational forms proved to be particularly conducive to rapid social and economic development.

PUBLICATIONS:
Hall, Peter Dobkin. THE SPIRIT OF THE ORDINANCE OF 1787: ORGANIZATIONAL VALUES, VOLUNTARY ASSOCIATIONS, AND HIGHER EDUCATION IN OHIO, 1803-1830. New Haven, CT: Yale University, PONPO Working Paper, February 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Ellis W. Hawley
Professor
Department of History
University of Iowa
205 Schaeffer Hall
Iowa City, Iowa 52242
(319) 335-2299

PROJECT TITLE:
HERBERT HOOVER AND THE ORDERING OF AMERICA

PROJECT DESCRIPTION:
This study traces the efforts of Herbert Hoover and individuals associated with him to develop regulatory, welfare and managerial institutions in the private sector. A book-length manuscript is being prepared on their work to meet modern needs without expanding governmental controls and services. Also proposed and now being given research support is a project covering the general history of associations and welfare from the 1890's to 1933.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
J. Rogers Hollingsworth
Professor of History
Department of History
University of Wisconsin
1180 Observatory Drive
Social Science Building
Madison, WI 53706
(608) 262-6358

PROJECT TITLE:
A COMPARISON OF NON-PROFIT, FOR-PROFIT AND PUBLIC HOSPITALS IN THE UNITED STATES: 1935 TO THE PRESENT

PROJECT DESCRIPTION:
The significance of this project lies in its efforts to provide information on the different ways that for-profit, public, and voluntary hospitals behave; and why the United States, unlike other countries, has many hospitals in all three sectors. The major issue addressed by this study is whether the type of ownership has made any difference in costs, efficiency, quality, accessibility, and responsiveness to community need.

PUBLICATIONS:
Hollingsworth, J. Rogers and Ellen Jane Hollingsworth. A COMPARISON OF FOR PROFIT, NONPROFIT AND PUBLIC HOSPITALS IN THE UNITED STATES: 1935 TO THE PRESENT, New Haven, CT: Yale University, Institution for Social and Policy Studies, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Barry D. Karl
Professor
Department of History
University of Chicago
1126 East 59th Street
Chicago, IL 60637
(312) 962-8805

PROJECT TITLE:
A HISTORY OF FOUNDATIONS AND THEIR IMPACTS ON PUBLIC POLICY, 1900 TO THE PRESENT

PROJECT DESCRIPTION:
This project, conducted by Barry Karl at the University of Chicago and Stan Katz at Princeton, is a history of foundations and their impact on public policy. The study has resulted in several separate essays by the researchers.

PUBLICATIONS:
Karl, Barry D. and Stanley N. Katz. "Foundations and Ruling Class Elites," in Stephen R. Graubard, ed., DAEDALUS. Vol. 116, No. 1, winter 1987.

Katz, Stanley N. and Barry Karl. "The Unintended Logic of the Philanthropic Foundation: Foundations and Ruling Class Elites." Paper presented at the Davis Center for Historical Studies, Princeton University, February 28, 1986.

Karl, Barry D. "The Moral Basis of Capitalist Philanthropy," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1986.

Karl, Barry D. "American Philanthropy and American Society: A Historian Learning to Ask the Questions." Paper presented at the Duke University Center for the Study of Philanthropy and Voluntarism Conference, Durham, NC, November 20-21, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Joseph C. Kiger
Professor of History
Department of History
University of Mississippi
University, MS 38677
(601) 232-5748 or 232-7148

PROJECT TITLE:
HISTORIOGRAPHIC REVIEW OF FOUNDATION LITERATURE: MOTIVATIONS AND PERCEPTIONS

PROJECT DESCRIPTION:
This study highlights book-length works dealing with foundations and similar publications emanating from the works of pertinent government agencies, in particular, the United States Congress and the Treasury Department, together with those published by privately organized bodies.

PUBLICATIONS:
Kiger, Joseph C. HISTORIOGRAPHIC REVIEW OF FOUNDATION LITERATURE: MOTIVATIONS AND PERCEPTIONS, New York: The Foundation Center, 1987.

____________. INTERNATIONAL ENCYCLOPEDIA OF FOUNDATIONS, Westport, CT: Greenwood Press, forthcoming, 1989.

RESEARCHER/ SPONSORING ORGANIZATION:
Peter Mandler
Assistant Professor
Department of History
Princeton University
Princeton, NJ 08544
(609) 452-4960

PROJECT TITLE:
19TH CENTURY CHARITY AND WELFARE

PROJECT DESCRIPTION:
The research covers a variety of individual and collaborative projects stemming from the Shelby Cullom Davis Center for Historical Research; a two-year seminar series on charity and welfare, 1984-1986. There are forthcoming publications on the recipients of charity in the 19th century metropolis and the English Poor Law.

PUBLICATIONS:
Mandler, Peter. THE MAKING OF THE NEW POOR LAW REDIVIVUS. forthcoming.

RESEARCHER/ SPONSORING ORGANIZATION:
Kathleen D. McCarthy
Director
Center for the Study of Philanthropy
City University of New York
33 West 42nd Street
Room 1512
New York, NY 10036
(212) 642-1600

PROJECT TITLE:
NOBLESSE OBLIGE: CHARITY & CULTURAL PHILANTHROPY IN CHICAGO, 1849-1929

PROJECT DESCRIPTION:
This study traces the course of charity and cultural philanthropy through the activities of four philanthropic generations of civil stewards: the volunteers of the 1850s, Gilded Age plutocrats, progressive iconoclasts, and Jazz Age donors and dilettantes. It details the many factors which played a part in the nation's complex transition from a service ethic to a leisure ethic in the decades culminating with the Great Depression.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Kathleen D. McCarthy
Director
Center for the Study of Philanthropy
City University of New York
33 West 42nd Street
Room 1512
New York, NY 10036
(212) 642-1600

PROJECT TITLE:
PHILANTHROPY AND CULTURE

PROJECT DESCRIPTION:
The author presents a multi-faceted examination of the role of philanthropy in American culture and its role internationally. She assesses commitment to long-term

philanthropy with a particular emphasis on its effect on foundations, both in the United States and abroad. She organized a conference on the international perspective of philanthropy, held in the fall of 1981, and edited the papers from that meeting.

PUBLICATIONS:
McCarthy, Kathleen D. "From Cold War to Cultural Development: The International Cultural Activities of the Ford Foundation, 1950-1980." ed. DAEDALUS. Vol. 116, No. 1, Winter 1987.

_________. "Charting the Research Agenda: An Historian's Perspective." Paper presented at the Duke University Center for the Study of Philanthropy and Voluntarism conference, Durham, NC, November 20-21, 1986.

_________. FROM CHARITY TO CULTURE: THE DECORATIVE ARTS MOVEMENT AND THE RISE OF FEMININE CULTURAL PHILANTHROPY IN THE UNITED STATES. 1986.

_________. "New Perspectives on the History of Voluntarism." SPRING RESEARCH FORUM WORKING PAPERS Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
Brenda Meehan-Waters
Center for the Study of Philanthropy
City University of New York
33 West 42nd Street
New York, NY 10036
(212) 642-2130

PROJECT TITLE:
THE IMPULSE TO CHARITY: RUSSIAN WOMEN'S COMMUNITIES AND THE DEVELOPMENT OF CHARITABLE ACTIVITIES: 1861-1917

PROJECT DESCRIPTION:
This analysis looks at 217 women's religious communities formed in Russia between 1764 and 1917. The author indicates a movement in the 2nd half of the 19th Century towards charitable activity. Descriptions of the differences between Russian, American, and Western European social contexts are considered with regard to the development of charity, philanthropy and voluntarism. The author then traces the history of Russian women's communities, with particular emphasis on religious influences.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
T. F. Ruiz
Brooklyn College
City University of New York
13 Leigh Avenue
Princeton, NJ 08542
(718) 780-5485

PROJECT TITLE:
FEEDING AND CLOTHING THE POOR IN LATE MEDIEVAL CASTILE

PROJECT DESCRIPTION:
Contains a brief review of poverty and attitudes towards the poor in Medieval Northern Castile. The author examines donations and wills containing pious and charitable provisions in an attempt to discover transformation of individual attitudes in Castilian society. The author finds few wills in the mid-13th Century containing provisions for the care of the poor. Pre-13th Century consisted of more open, unrestricted ecclesiastical gifts. Post mid-13th Century donations fell due to economic conditions and secular attitudes with more restricted gifts. The author views the movement from early Christian caritas (lov) in giving to the poor and a ritualized giving in Medieval times as reminiscent of the "bread and circus" of Antiquity, ceremonially presented, as a status symbol.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Vernon F. Snow
Professor of History
Maxwell School of Citizenship and Public Affairs
Syracuse University
Syracuse, NY 13203
(315) 471-5256

PROJECT TITLE:
PHILANTHROPY COURSE MATERIALS

PROJECT DESCRIPTION:
The author is developing materials for his course in American Philanthropy. His emphasis will be on the "roots and fruits" and historical progression of philanthropy in this country.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Vernon F. Snow
Professor of History
Maxwell School of Citizenship and Public Affairs
Syracuse University
Syracuse, NY 13201
(315) 471-5256

PROJECT TITLE:
REEDITION OF ANDREW CARNEGIE (HENDRICK)

PROJECT DESCRIPTION:
This is a reedition of a two volume biography of Andrew Carnegie. Detailed accounts of Carnegie's family background, his early years in Scotland, his education and religious upbringing, his experiences in the telegraph and railroad industries, and his emergence as an executive in the iron and steel industries are covered in the first volume. The second volume documents his struggles with competitors, labor, and the Federal government as well as his early philanthropic activities and the establishment of philanthropic institutions still bearing his name.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
John H. Stanfield
Department of Sociology
Yale University
1965 Yale Station
New Haven, CT 06520
(203) 432-3313

PROJECT TITLE:
THE HISTORY AND SOCIOLOGY OF PHILANTHROPY AND AMERICAN SOCIAL SCIENCE ACROSS WHITE AND BLACK INSTITUTIONS

PROJECT DESCRIPTION:
This project is part of the Yale University Program on Non-Profit Organizations. It explores the impact of the organizational culture and the social structure in foundations with special emphasis on philanthropic behavior exhibited by foundation administrators in social research schools in white and black academic and non-academic institutions.

PUBLICATIONS:
Johnson, Charles S. BITTER CANAAN. Manuscript edited by John H. Stanfield, 1987.

Stanfield, John H. "Archival Methods in Race Relations Research," and "Life History Analysis and Racial Stratification Research," in John H. Stanfield, ed., AMERICAN BEHAVIORAL SCIENTIST, Vol. 30, No. 4, March/April 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Paul Stuart
Associate Professor
School of Social Work
University of Alabama
P.O. Box 1935
Tuscaloosa, AL 35487-1935
(205) 348-3935

PROJECT TITLE:
PHILANTHROPY, VOLUNTARISM, AND INNOVATION: SETTLEMENT HOUSES IN TWENTIETH-CENTURY AMERICA

PROJECT DESCRIPTION:
An investigation of the effects of funding arrangements and the role of volunteers on the innovativeness of a sample of twentieth century settlement houses. The working hypothesis is that the innovativeness of settlement houses declined as the role of volunteers became less central and as funding arrangements were rationalized. The hypothesis will be tested through research in the administrative records of the settlement houses described in this sample.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Francis X. Sutton
Consultant
80 Bellair Drive
Dobbs Ferry, NY 10522
(914) 693-4139

PROJECT TITLE:
A HISTORY OF THE FORD FOUNDATION'S INTERNATIONAL ACTIVITIES

PROJECT DESCRIPTION:
This project, conducted in collaboration with Kathleen McCarthy, provides a comprehensive account of the Ford Foundation's experience in studying and develop-

ing international affairs programs between 1950 to 1981. The author explores the Foundation's perceptions of international affairs and development problems and the influence of the time period on the choices that were made.

PUBLICATIONS:
Sutton, Francis X. "The Ford Foundation: The Early Years," in Stephen R. Graubard, ed. DAEDALUS. Vol. 116, No. 1, Winter 1987.

__________. "Foundations and Cultural Development of the Third World," in Kathleen McCarthy, ed. PHILANTHROPY AND CULTURE: THE INTERNATIONAL FOUNDATION PERSPECTIVE. Papers presented at the Conference on Philanthropy and the Humanities held in Bellagio, Italy. Philadelphia, PA: The University of Pennsylvania Press, 1984.

RESEARCHER/ SPONSORING ORGANIZATION:
John G. Tomlinson, Jr.
Director of Foundation Relations
University of Southern California
Bovard Hall 252
Los Angeles, CA 90089
(213) 743-7548

PROJECT TITLE:
FOUNDERS, FORTUNES AND FOUNDATIONS: THE INSTITUTIONALIZATION OF PHILANTHROPY IN LOS ANGELES, 1890-1940

PROJECT DESCRIPTION:
This working project is a historical exploration of the emotional, intellectual and economic paths which led the creators of four L.A.- based foundations to create the kinds of foundations they did. Tomlinson has also been working on a biography of John Hayes, one of the premier Los Angeles philanthropists.

PUBLICATIONS:
None to date.

Philosophy

RESEARCHER/ SPONSORING ORGANIZATION:
Jeffrey Paul
Associate Director
Social Philosophy and Policy Center
Bowling Green State University
Bowling Green, OH 43403
(419) 372-2536

PROJECT TITLE:
PHILANTHROPY AND SOCIAL VALUES

PROJECT DESCRIPTION:
This project examines several important works by social philosophers and the issues they raise on the subject of philanthropy.

PUBLICATIONS:
Paul, Jeffrey and John Ahrens. "Philanthropy and Social Values," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Arnold Reisman
Professor of Operations Research & Assoc. Prof. of History
Mandel Center for Nonprofit Organizations
Case Western Reserve University
572 Sears Library Building
Cleveland, OH 44106
(216) 368-3854

PROJECT TITLE:
IDENTIFICATION, DESCRIPTION AND ATTRIBUTES OF ALTERNATIVE STRATEGIES FOR DOING RESEARCH IN THE MANAGEMENT AND SOCIAL SCIENCES

PROJECT DESCRIPTION:
This study attempts to delineate the various strategies for pursuing research in Management and Social Sciences. The potential benefits as well as the risks to both the state of knowledge and to the researcher are analyzed for each of these strategies. A secondary objective of this study is to develop a pro-active, systematic approach to finding research topics in Management and the Social Sciences.

PUBLICATIONS:
Reisman, A. "Some Thoughts for Model Builders in the Management and Social Sciences," INTERFACES, Vol. 17, No. 5, September-October 1987, pp. 114-120.

__________. "On Alternative Strategies for Doing Research in the Management and Social Sciences," Technical Memorandum #607, Department of Operations Research, Case Western Reserve University, Cleveland, OH, 44106.

__________. "A Proactive, Systematic Approach to Finding Research Topics in the Management and Social Sciences", Technical Memorandum #608, Department of Operations Research, Case Western Reserve University, Cleveland, OH, 44106.

Religion

RESEARCHER/ SPONSORING ORGANIZATION:
Robert N. Bellah
Ford Professor of Sociology and Comparative Studies
Department of Sociology
University of California - Berkeley
Berkeley, CA 94270
(415) 845-4950

PROJECT TITLE:
RELIGION AND PUBLIC LIFE

PROJECT DESCRIPTION:
The purpose of this project is to study the role of religion in the "third sector" -- those institutions that are public but non- governmental. The first two years of the project will focus on the continuing work of the HABITS OF THE HEART research group. This entails looking at a wide sample of national but non-governmental institutions and organizations that are trying to formulate and influence policy in these fields. Particular attention will be paid to religious groups, which will also be analyzed as part of a broad spectrum of groups.

PUBLICATIONS:
Bellah, Robert N. et al. HABITS OF THE HEART. Berkeley, CA: University of California Press, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
Center for Community Change
Women's Technical Assistance Project
1000 Wisconsin Avenue, NW
Washington, DC 20007
(202) 342-0519

PROJECT TITLE:
CHURCH FUNDING RESOURCES FOR INTERNATIONAL PROJECTS

PROJECT DESCRIPTION:
This study lists 16 Protestant and Catholic religious funding organizations which support only international projects. It includes denominational sources and application deadlines; descriptions and sample application forms. Also included are: a vocabulary sheet listing terminology for the major Protestant denominational statutes, and a discussion of how to seek funds from church sources.

PUBLICATIONS:
CHURCH FUNDING SOURCES FOR INTERNATIONAL PROJECTS. Women's Technical Assistance Project, Center for Community Change, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Carl S. Dudley
Director
Center for Congregational Ministries
McCormick Theological Seminary
5555 Woodlawn Avenue
Chicago, IL 60637
(312) 241-7800

PROJECT TITLE:
CHURCH AND COMMUNITY PROJECT

PROJECT DESCRIPTION:
This ongoing project seeks to mobilize forty congregation-based social ministries in the areas of health, education, employment, housing, hunger and world peace, in a dozen denominations in many social settings of Indiana and Illinois. The Project provides seed money for ministries (up to $20,000 per year for three years), and tracks the progress of decision-making and implementation using demographic data, surveys of members and leaders, and observation, interviews, and narrative reports from participating congregations. The Project records the impact of these ministries on the target population or issue, the larger community, and the churches, and individuals involved.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Anne T. Fraker
Project Administrator
Indiana University
425 Agnes Street
Cavanaugh Hall 301C
Indianapolis, IN 46202
(317) 274-3759

PROJECT TITLE:
RELIGION AND THE INDEPENDENT SECTOR IN AMERICAN CULTURE

PROJECT DESCRIPTION:
This study notes representative books and articles which best present place of religion in American life. Over thirty-five scholars and clergy from across the nation contributed to the selection of entries and to the writing of notes which describe the critical nature of belief. This project will result in several publications.

PUBLICATIONS:
RELIGION AND AMERICAN LIFE: RESOURCES. Forthcoming, Spring 1989.

RESEARCHER/ SPONSORING ORGANIZATION:
INDEPENDENT SECTOR
Research
1828 L Street, N.W.
Washington, DC 20036
(202) 223-8100

PROJECT TITLE:
RELIGION AND PHILANTHROPY

PROJECT DESCRIPTION:
This project sets out to stimulate and encourage more research regarding the effects of religious values on the charitable behavior of Americans. In addition to the production of an annotated bibliography on religion and philanthropy, the preparation of resource packets for educators, and other strategies, the religion project also involves a national survey. Over 3,000 religious congregations in communities throughout the United States will be surveyed in order to gather information on their charitable activities, financial expenditures and sources of support for those activities, and the types of areas which receive their support (health, education, etc.).

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
INDEPENDENT SECTOR
Research
1828 L Street, N.W.
Suite 1200
Washington, DC 20036
(202) 223-8100

PROJECT TITLE:
RELIGION AND PHILANTHROPY BIBLIOGRAPHY

PROJECT DESCRIPTION:
The objectives of the religion and philanthropy bibliography are: 1) to stimulate and document the development of a body of knowledge on religion and philanthropy; 2) to increase public awareness about the importance of religious services and philanthropy in American life; and, 3) to encourage the teaching of religion and philanthropy in undergraduate and graduate programs.

PUBLICATIONS:
RELIGION AND PHILANTHROPY PROJECT: PROGRESS REPORT, MAY 15, [Unpublished]. INDEPENDENT SECTOR, 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Constant H. Jacquet, Jr.
Staff Associate
Information Services
475 Riverside Drive
Room 868
New York, NY 10115
(212) 870-2561

PROJECT TITLE:
WOMEN IN MINISTRY

PROJECT DESCRIPTION:
This study consists of data collected a decade after the Women in Ministry Study of 1977 to determine the extent of current participation by women in the Christian ministry of denominations that ordain women to full ministry. The YEARBOOK OF AMERICAN AND CANADIAN CHURCHES will carry the 1987 findings, and a separate monograph similar to the 1977 study may soon be produced. Peggy Shriver of the National Council of Churches is a co-researcher on the current study.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Michael Jimack
Research and Information Officer
Central Council for Jewish Social Service
221 Golders Green Road
London, UK NW11 9DWW
01-458-3282

PROJECT TITLE:
ILLICIT DRUG USE AND SOLVENT ABUSE IN THE LONDON JEWISH COMMUNITY

PROJECT DESCRIPTION:
This research project examines the nature and extent of illicit drug use and solvent abuse within the Jewish community in Greater London. Excluded from this research was dependency on prescribed drugs, and dependency on legal drugs. The research encompassed a wide spectrum of drug taking, ranging from experimental and occasional, to heavy and problematic. The areas of investigation included Jewish and Non-Jewish voluntary agencies, youth organizations, statutory drug dependency clinics, schools, and Jewish societies at colleges and polytechnics. In addition, a pilot study was carried out in which former Jewish drug addicts, and their close relatives were interviewed.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Priscilla La Barbera
Associate Professor
Department of Marketing
New York University Center for Entrepreneurial Studies
40 West 4th Street
526 Tisch Hall
New York, NY 10012
(212) 598-2212

PROJECT TITLE:
SUCCESSFUL VENTURING FOR RELIGIOUS ORGANIZATIONS: A MARKETING PERSPECTIVE

PROJECT DESCRIPTION:
Research focuses on various market ventures undertaken by religious organizations, identifies factors contributing to the success or failure of those ventures, and analyzes the role of the board in venture management. Strategies generated by the development of a venture as well as resistance to its implementation are also determined. Twenty-six personal in-depth interviews with religious organizations and legal experts constitute the primary data source. In addition, experts on nonprofit and tax exemption have been interviewed.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Daniel C. Levy
Associate Professor of Education
State University of New York at Albany
Albany, NY 12222
(518) 439-2076

PROJECT TITLE:
PRIVATE EDUCATION FOR LATIN AMERICAN JEWRY

PROJECT DESCRIPTION:
This work explores how an economically and educationally priveleged but politically marginalized minority group uses private nonprofit schools. Propensity to use these schools is highest in nations in which the Jewish population is most distinct from society's mainstream (e.g. Peru and Chile). Substantial institutional and group autonomy is usually maintained and the Jewish schools contribute to the maintenance of group identity under difficult conditions.

PUBLICATIONS:
Levy, Daniel C. "Jewish Education in Latin America: Challenges to Autonomy & Group Identity" in Judith Elkin and Gilbert Merkx, THE JEWISH PRESENCE IN LATIN AMERICA. Allen & Unwin, forthcoming in 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Edward J. Madara
Director
Self-Help Clearinghouse
St. Clares-Riverside Medical Center
Denville, NJ 07834
(201) 625-9565

PROJECT TITLE:
CLERGY AND SELF-HELP GROUPS: PRACTICAL AND PROMISING RELATIONSHIPS

PROJECT DESCRIPTION:
The authors note the growing number of mutual self-help groups (MASH) in the United States and outline five ways in which clergy may be involved in them: 1) as

a referral source; 2) as an initiator of such groups; 3) a provider of meeting space for the groups; 4) as a supporter of religious organizations self-help efforts; and 5) by initiating self-help groups for clergy themselves. A current list of Self-Help Clearinghouses in the United States are also provided.

PUBLICATIONS:
Madara,Edward J. and Barrie Alan Peterson, "Clergy and Self-Help Groups: Practical and Promising Relationships," JOURNAL OF PASTORAL CARE, September 1987, Vol XLI, No. 3.

RESEARCHER/ SPONSORING ORGANIZATION:
F. Ellen Netting
Assistant Professor
School of Social Work
Arizona State University
Tempe, AZ 85287
([illegible]) 965-3304

PROJECT TITLE:
A NATIONAL SURVEY OF RELIGIOUSLY-AFFILIATED CONTINUUM CARE RETIREMENT COMMUNITIES

PROJECT DESCRIPTION:
A study questionnaire was mailed to all retirement communities in the United States that: 1) had publicly acknowledged religious affiliations; and 2) had full continuing services provision (including health care facilities) on campus. Approximately 300 have responded, providing a 70% response rate. The questionnaire probed the meaning of church affiliation and the structural relationships between these communities and their parent religious bodies.

PUBLICATIONS:
Netting, F. Ellen. "Church-Related Agencies and Social Welfare," SOCIAL SERVICE REVIEW, Chicago, IL: The University of Chicago, 1984.

______________, "The Changing Environment: Its Affect on Church-Related Agencies," SOCIAL WORK AND CHRISTIANITY, Vol. 2, No. 1, Spring 1984.

______________, "Spinning Off: A Case Study of the Secularization of Church-Related Social Services for the Elderly," JOURNAL OF RELIGION AND AGING, Vol. 3.

RESEARCHER/ SPONSORING ORGANIZATION:
Oscar M. Williams
Associate Director
Center for Volunteer Development
Virginia Tech
Donaldson Brown Center
Blacksburg, VA 24061
(703) 961-7966

PROJECT TITLE:
ORGANIZATIONAL AND EDUCATIONAL NEEDS OF THE RURAL BLACK CHURCHES AND THEIR LEADERS IN VIRGINIA

PROJECT DESCRIPTION:
This study is designed to determine the new or modified (organizational) structures within the rural Black churches in Virginia. The authors have identified several areas that are needed to initiate and/or enhance community ministries, and the educational needs of church leaders who will administer and manage these volunteer ministries.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
John F. Wilson
Professor of Religion
Department of Religion
Princeton University
1819 Hall
Rm. 613
Princeton, NJ 08544
(609) 452-4494

PROJECT TITLE:
CHURCH AND STATE IN AMERICA

PROJECT DESCRIPTION:
This study examines the Civil War to the present. It consists of a collection of eleven essays paired with listings of primary and secondary sources in church-state literature. The majority of the essays focus on historical periods or cultural episodes. Additional chapters relate to law, education, and gender.

PUBLICATIONS:
Wilson, John F. CHURCH AND STATE IN AMERICA: A BIBLIOGRAPHICAL GUIDE, VOL. II. Greenwood Press: Westport, CT, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
John F. Wilson
Professor of Religion
Department of Religion
Princeton University
1819 Hall
Rm. 613
Princeton, NJ 08544
(609) 452-4494

PROJECT TITLE:
CHURCH AND STATE IN AMERICA

PROJECT DESCRIPTION:
This study, "The Colonial and Early National Periods" contains a brief introduction by the author and eleven essays paired with listings of primary and secondary sources in church-state literature. The major focus for many of the essays is on historical periods or cultural episodes. The emphasis is on historiographic issues in the secondary literature of the last 25 years.

PUBLICATIONS:
Wilson, John F. CHURCH AND STATE IN AMERICA: A BIBLIOGRAPHICAL GUIDE, VOLUME I. Greenwood Press: Westport, CT, 1986.

Psychological Theory

RESEARCHER/ SPONSORING ORGANIZATION:
Christopher Badcock
Reader in Sociology
London School of Economics
c/o Basil Blackwell Ltd.
108 Cowley Road
Oxford, UK OX4 1JF

PROJECT TITLE:
THE PROBLEM OF ALTRUISM

PROJECT DESCRIPTION:
In this study, the author utilizes a unique synthesis of Freud and Darwin in order to arrive at a general theory of altruism. The new theory is based on the discovery that altruism towards kin, the basis of most aspects of animal cooperation, has an additional psychological component - "identification" - in humans. The author shows that there is a hitherto unrecognized induced form of altruism.

PUBLICATIONS:
Badcock, Christopher. THE PROBLEM OF ALTRUISM. Oxford, U.K.: Basil Blackwell Ltd., 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Mordechai Feingold
Professor of History
Boston University
Boston, MA 02215
(617) 353-2551

PROJECT TITLE:
PHILANTHROPY, POMP, AND PATRONAGE

PROJECT DESCRIPTION:
This research explores the differences between philanthropy and patronage in England from the Reformation through the nineteenth century. The author's concern is to determine what motivated men to give support to the less fortunate,(philanthropy by definition); while others chose to support "high" culture, such as scholarship, art, science, and music, (through patronage).

PUBLICATIONS:
Feingold, Mordechai."Philanthropy, Pomp, and Patronage," in Stephen R. Graubard, ed. DAEDALUS. Volume 116, Number 1, Winter 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Philipe Jeannin
Associate Professor in Economics
IUT Universite Toulouse III
115 Route de Narbonne
Toulouse Cedex, FRANCE 31062

PROJECT TITLE:
PATTERNS OF INSURANCE AND MUTUALITY

PROJECT DESCRIPTION:
For a translation of this project, please contact the author.

PUBLICATIONS:
Jeannin, Philipe. "Assurance Contre Mutualite- Une Question De Principe (Patterns of Insurance & Mutuality)" REVUE D'ECONOMIE SOCIALE, No. 9, September, 1986, pp. 113-118.

RESEARCHER/ SPONSORING ORGANIZATION:
Philipe Jeannin
Associate Professor in Economics
IUT Universite Toulouse III
115 Route de Narbonne
Toulouse Cedex, FRANCE 31062

PROJECT TITLE:
WHAT IS SELF-RELIANCE

PROJECT DESCRIPTION:
For a translation of this project, please contact the author.

PUBLICATIONS:
Jeannin, Philipe. "L'Autonomie Ce Qu'Elle Est Ce Qu'Elle N'est Pas (What Is Self Reliance)" REVUE D'ECONOMIE POLITIQUE, No. 2, 1986, pp. 195-200.

RESEARCHER/ SPONSORING ORGANIZATION:
Allan Luks
Institute for the Advancement of Health
16 East 53rd Street
New York, NY 10022
(212) 832-8382

PROJECT TITLE:
BEYOND SELF

PROJECT DESCRIPTION:
The author discusses studies of altruistic behavior. Studies indicate that being altruistic is good for an individual's physical and mental well-being. Various studies examining how social relationships affect the immune system, the nervous system, and the cardiovascular system are cited as proof that voluntarism is good for one's health. Based on these studies, the author labels voluntarism as "altruistic egoism", and suggests that these findings will spur further altruistic behavior.

PUBLICATIONS:
Growald, Eileen Rockefeller and Allan Luks, "Beyond Self," AMERICAN HEALTH, March, 1988, pp. 51-53.

RESEARCHER/ SPONSORING ORGANIZATION:
Howard Margolis
Committee on Public Policy
University of Chicago
Chicago, IL 60637
(312) 702-8521

PROJECT TITLE:
RESEARCH ON CHARITY

PROJECT DESCRIPTION:
The author presents some of the arguments concerning the roles formal theories play with regard to charitable behavior. In his book SELFISHNESS, ALTRUISM & RATIONALITY, he follows a rational-choice model in his discussion of charitable behavior. However, in his more recent PATTERNS, THINKING & COGNITION, he departs somewhat from this model with his discussion of cognitive arguments about behavior.

PUBLICATIONS:
Margolis, Howard. PATTERNS, THINKING & COGNITION. Chicago: University of Chicago Press, 1987.

_________. "Notes on Charity Research." Paper presented at the Duke University Center for the Study of Philanthropy and Voluntarism Conference, Durham, NC: November 20-21 1986.

_________. SELFISHNESS, ALTRUISM & RATIONALITY. Chicago, IL: University of Chicago Press, 1984.

RESEARCHER/ SPONSORING ORGANIZATION:
Theresa J. Odendahl
Anthropologist/Consultant
4381 New Jersey Street
San Diego, CA 92116
(619) 294-3202

PROJECT TITLE:
AMERICA'S WEALTHY AND THE FUTURE OF FOUNDATIONS

PROJECT DESCRIPTION:
The author goes behind the scenes to make a detailed examination of the culture of the wealthy. She provides the results of surveys and interviews with foundation insiders, advisors to the wealthy, and wealthy individuals themselves about charitable giving and foundation philanthropy. These results are supported by statistics of both existing published materials, and historical trends in the formation and growth of foundations of all sizes.

PUBLICATIONS:
Information available upon request.

RESEARCHER/ SPONSORING ORGANIZATION:
Dennis G. Shulman
Assistant Professor of Psychology
Division of Social Sciences
Fordham University
College at Lincoln Center
New York, NY
(212) 841-5114

PROJECT TITLE:
THE QUALITY OF HELPFULNESS

PROJECT DESCRIPTION:
The author investigated the quality of helpfulness within peer relationships. He concludes that helpfulness is an identifiable and stable characteristic. He further contends that there is a strong association between peer-rated and judge-rated personality dimensions, suggesting the possibility of using human experience as a source of data in psychology.

PUBLICATIONS:
Shulman, Dennis G. "The Quality of Helpfulness: A Research Approach," PSYCHOLOGICAL REPORTS, Vol. 58, No. 1, February, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
SRI International
Values and Lifestyles Program
333 Ravenswood Ave.
Menlo Park, CA 94025
(415) 326-6200

PROJECT TITLE:
AMERICAN LIFESTYLES

PROJECT DESCRIPTION:
The Stanford Research Institute's Value and Lifestyles Program conducts ongoing surveys of Americans in order to identify what values, beliefs, drives, and needs shape their lives. This comprehensive project provides important insights into the changes that have occurred in American society and anticipates future trends. Americans are divided into 9 types or "lifestyles," which are then grouped into 4 categories based on their self-images and aspirations. Their recent work includes research into the use of values and lifestyles in marketing the arts and in determining donor approaches.

PUBLICATIONS:
"VALS Comes Home," ACUCAA BULLETIN, January 1987.

Tricamo, Terese. "A Values Perspective on the Reasons Why People Give and Volunteer," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1986.

"UFW Targets Boycotts," AMERICAN DEMOGRAPHICS, October 1986.

Hansler, Daniel. "The Value of Lifestyles: A New Technique for Determining Donor Approaches," NSFRE JOURNAL, Vol. II, No. 1, 1986, pp. 14-22.

"Scientific Games, Lores and Lifestyles," AMERICAN DEMOGRAPHICS, October 1986.

Ross, Janice. "Marketing the Arts-- Technique Focus on Lifestyles," THE TRIBUNE CALENDAR, October 5, 1986.

Social/Political Theory

RESEARCHER/ SPONSORING ORGANIZATION:
Martin Bulmer
Department of Social Science and Administration
London School of Economics and Political Science
Houghton Street
London, UK WC2A 2AE

PROJECT TITLE:
PRIVACY AND CONFIDENTIALITY AS OBSTACLES TO INTERWEAVING FORMAL AND INFORMAL SOCIAL CARE: THE BOUNDARIES OF THE PRIVATE REALM

PROJECT DESCRIPTION:
Empirical evidence from the study of neighbors and neigborhood care is presented to show that drawing boundaries around a private sphere belonging to the self and the family is universal and that various defenses are erected against gossip and the local sharing of personal information. The implications of such privacy concerns for interweaving are considered in terms of balance theory, the substitutability of careers, the circumstances in which information may be shared with third parties, the use of natural leaders, and problems of professional responsibility. The need to rethink the boundaries of the private realm is suggested.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:

Barbara K. Bundy
Consultant
Barbara K. Bundy Educational Consulting
96 Elizabeth Way
San Rafael, CA 94901
(415) 453-3473

PROJECT TITLE:

PROJECT PHILANTHROPY: INTEGRATING VOLUNTEERISM AND ALTRUISM INTO THE UNDERGRADUATE CURRICULUM

PROJECT DESCRIPTION:

This research concerns the relationship between altruism/altruistic behavior as it relates to motives and motivations for giving--of one's self, time, and funds for the benefit of others. This research also examines the relationship between altruistic behavior and human development, drawing on the body of research in psychology of human development. There are also plans to design and implement a pilot project intended to integrate the tradition of giving and philanthropy into the undergraduate learning environment in conjunction with student volunteerism. A group of four to six institutions will be chosen for the project to focus on the effects of altruism on student intellectual, ethical and spiritual development.

PUBLICATIONS:

None to date.

RESEARCHER/ SPONSORING ORGANIZATION:

William Busching
Research Associate
Benefit Research
Aid Association for Lutherans
4321 North Ballard Road
Appleton, WI 54919
(414) 734-5721

PROJECT TITLE:

AN EXAMINATION OF VOLUNTEERING AMONG MEMBERS OF FRATERNAL BENEFIT SOCIETIES

PROJECT DESCRIPTION:

Three groups of members of a fraternal benefit society were analyzed in terms of their volunteering behaviors using D.H. Smith's (1972) ISSTAL and General Activity Models. The ISSTAL Model was found to be helpful in delineating relationships between relevant variables. The author concludes that the General Activity Model was more effective in most cases.

PUBLICATIONS:

Busching, William. "An Examination of Volunteering Among Members of a Fraternal Benefit Society Employing the ISSTAL and General Activity Models," JOURNAL OF VOLUNTARY ACTION RESEARCH, Vol. 16, No. 4, Oct-Dec. 1987.

_______________. VOLUNTEER INVOLVEMENT NEEDS ASSESSMENT. Appleton, WI: Aid Association for Lutherans, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:

Jacqueline Delaat
Professor
Marietta College
Marietta, OH 45750
(614) 374-4661

PROJECT TITLE:

VOLUNTEERING AS LINKAGE IN THE THREE SECTORS

PROJECT DESCRIPTION:

This study provides a useful view of the three sectors, in that they should not be either separate, or competitive. The author suggests that the sectors are linked in a variety of ways. In particular, their activities help to reduce competition between the three sectors. It is argued that individuals moving between the three sectors of society, in both paid and unpaid roles, contribute to the closer linkage of the sectors and reduced competition between them.

PUBLICATIONS:

Delaat, Jacqueline "Volunteering as Linkage in the Three Sectors." JOURNAL OF VOLUNTARY ACTION RESEARCH. Vol. 16, Nos. 1 & 2, Jan.-June 1987.

RESEARCHER/ SPONSORING ORGANIZATION:

Ronald J. Engel
Professor of Social Ethics
Meadville Theological School
Lombard College
5701 Woodlawn Avenue, South
Chicago, IL 60637
(312) 955-2490

PROJECT TITLE:
VOLUNTARY ASSOCIATIONS

PROJECT DESCRIPTION:
This investigation presents a major body of the writings of James Luther Adams dealing with the subject of voluntary associations. It also includes his writings on constructive theological and social ethics.

PUBLICATIONS:
Adams, James Luther. VOLUNTARY ASSOCIATIONS-SOCIOCULTURAL ANALYSES AND THEOLOGICAL INTERPRETATION, edited by Ronald J. Engel. Chicago, IL: Exploration Press, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
George K. Floro
Director
Studies of Voluntarism and Social Participation, Inc.
P.O. Box 1495
Alpine, TX 79831
(915) 837-2930

PROJECT TITLE:
THEORIES AND SOCIETAL PARADIGMS IN THE FIELD OF VOLUNTARISM

PROJECT DESCRIPTION:
This project began as a review of the sociological theory of voluntarism and expanded to include the societal paradigms that represent social currents in the society (that increase momentum if people are riding along with them) and their connections to both the theory and practice of voluntary labor.

PUBLICATIONS:
Floro, George K. "Theoretical Perspective for Voluntarism." PERSPECTIVE: THE ASA THEORY SECTION NEWLETTER, Volume 10, No. 3 (September, 1987), pp. 5-7.

_________, "Societal Paradigms for the Practice of Voluntary Labor: Sociological Theory for Voluntarism and Its Connections to What Is Generally Important in the Society." Paper presented at the Annual Meeting of the Sociological Practice Association, La Crosse, WI: June 4-17, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
George K. Floro
Director
Studies of Voluntarism and Social Participation, Inc.
P.O. Box 1495
Alpine, TX 79831
(915) 837-2930

PROJECT TITLE:
VOLUNTARISM AND UTOPIANISM

PROJECT DESCRIPTION:
The author has constructed a typology to study how voluntarism and utopianism differ from each other, how they may become interdependent, and what impact they have upon each other. Preliminary reports are currently being prepared for a field study and case analysis of a voluntary service association that has both styles of social life in it.

PUBLICATIONS:
Floro, George K. "Voluntarism or Utopianism? Giving Civilization a Chance." MODELS OF HEALTH AND HUMAN SERVICES IN THE NONPROFIT SECTOR, the Proceedings of the 14th Annual Meeting of the Association of Voluntary Action Scholars, October 1-4, 1986, The Pennsylvania State University at Harrisburg, pp. 425-436.

RESEARCHER/ SPONSORING ORGANIZATION:
David J. Garrow
Professor of Political Science
Graduate School and University Center
City University of New York
33 West 42nd Street
New York, NY 10036
(212) 642-2355

PROJECT TITLE:
PHILANTHROPY AND THE CIVIL RIGHTS MOVEMENT

PROJECT DESCRIPTION:
The author argues that the literature of the civil rights movement is moving towards two conclusions: 1) It is preferable for a social change movement to draw financial support from its member beneficiaries rather than the unpredictable and potentially controlling support of external individuals and groups; 2) While the first conclusion suggests that philanthropy is bad for a movement, radicalism within the movement is good. Under the threat of extremist control, outside philanthropists will be forced to extend substantial support to moderate organizations.

PUBLICATIONS:
Garrow, David J. "Philanthropy and Civil Rights Movement," WORKING PAPERS, City University of New York, Graduate School and University Center, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Robert T. Golembiewski
Professor
Department of Political Science
University of Georgia, Athens
101 Baldwin Hall
Athens, GA 30602
(404) 542-2057

PROJECT TITLE:
MEN, MANAGEMENT, AND MORALITY

PROJECT DESCRIPTION:
This study is concerned with how to adapt organizations to the people who work in them. Originally published in 1965, this new edition includes a new introduction by the author. The author argues that organizations are the ground within which values will either be achieved or denied. He also argues that a negative organizational structure may injure the quality of other aspects of life. The author proposes a firm connection between organizational values and the use of social, behavioral and scientific knowledge, which might describe specific solutions to organizational dilemmas.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Arthur T. Himmelman
Senior Fellow and Director
Public/Private Initiative Project
Hubert H. Humphrey Institute of Public Affairs
University of Minnesota
301 19th Avenue South
Minneapolis, MN 55455
(612) 625-7803

PROJECT TITLE:
PUBLIC PRIVATE INITIATIVE PROJECT

PROJECT DESCRIPTION:
A series of case studies on the factors in multi-sector (public, private, nonprofit) collaborative initiatives which are most likely to empower disadvataged communities. The studies are examining several efforts based on: 1) a theoretical framework which explains how certain factors in the collaborative process; and 2) a series of ten propositions and research questions which reflect the framework and provide boundaries for conducting the research. The final component of the research will draw upon the cross-case conclusions and provide a model to: a) predict similar results across several case studies; b) predict contrary results but for probable reasons; and c) provide a vehicle for generalizing to new cases.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
George Caspar Homans
Professor of Sociology
Department of Sociology
Harvard University
William James Hall
Cambridge, MA 02138
(617) 495-3820

PROJECT TITLE:
SENTIMENTS AND ACTIVITIES: ESSAYS IN SOCIAL SCIENCE

PROJECT DESCRIPTION:
In the initial research of this book, the author presents his collected papers from 1946 to 1962, SENTIMENTS AND ACTIVITIES, "a dialogue between the data of social science and certain kinds of general ideas." In the introduction to this new study, he reviews the interests which originally inspired the papers, and reconsiders the extent to which they achieved their purposes. The papers fall into three main subject areas: history and social structure; anthropology and function; and small groups, theories, and methods.

PUBLICATIONS:
Homans, George Caspar. SENTIMENTS AND ACTIVITIES, New Brunswick, NJ: Transaction, 1988.

__________. CERTAINTIES AND DOUBTS: COLLECTED PAPERS, 1962-1985, New Brunswick, NJ: Transaction, 1987.

__________. COMING TO MY SENSES: THE AUTOBIOGRAPHY OF A SOCIOLOGIST, New Brunswick, NJ: Transaction, 1984.

RESEARCHER/ SPONSORING ORGANIZATION:

INDEPENDENT SECTOR
Research
1828 L Street, N.W.
Suite 1200
Washington, DC 20036
(202) 223-8100

PROJECT TITLE:

THE CONSTITUTION AND THE INDEPENDENT SECTOR

PROJECT DESCRIPTION:

This is a collection of working papers for the 1987 Spring Research Forum. The work is divided into twelve topical areas: 1) the constitution and the independent sector; 2) management issues; 3) economics of the nonprofit sector; 4) tax reform effects on giving and volunteering; 5) philanthropy abroad; 6) philanthropic activities of the wealthy; 7) philanthropic activities among minority groups; 8) legal issues affecting philanthropy; 9) voluntary organizations in an era of changing resources; 10) competition and the nonprofit sector; 11) history and values; and 12) women and philanthropy.

PUBLICATIONS:

The Constitution and the Independent Sector. SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:

Stuart Langton
Executive Director and Project Coordinator
Lincoln Filene Center for Citizenship and Public Affairs
Tufts University
Medford, MA 02155
(617) 381-3452

PROJECT TITLE:

ENVOI: DEVELOPING NONPROFIT THEORY

PROJECT DESCRIPTION:

The author examines what it means to develop "theory" and some of the practical difficulties involved in that task. The different types, functions, and evaluative criteria of theory are then discussed. The author goes on to suggest a number of distinctions and needs that are relevant to future theoretical development with regard to better understanding of the roles for nonprofit institutions.

PUBLICATIONS:

Langton, Stuart. "Envoi: Developing Nonprofit Theory," JOURNAL OF VOLUNATRY ACTION RESEARCH, Vol. 16, Nos. 1&2, Jan.-June 1987, pp. 134-148.

RESEARCHER/ SPONSORING ORGANIZATION:

Diana Leat
Senior Research Fellow
Department of Sociology
University of Warwick
Coventry, UK CV4 7AL

PROJECT TITLE:

VOLUNTARY ORGANIZATIONS AND ACCOUNTABILITY: THEORY AND PRACTICE

PROJECT DESCRIPTION:

The author discusses several issues surrounding voluntary organizations and accountability including the bases of the right to require accountability, types of accountability, reasons for delegation, and what accountability is for. The author argues that voluntary organizations are invariably accountable but this presents more theoretical distress than difficulties in practice.

PUBLICATIONS:

None to date.

RESEARCHER/ SPONSORING ORGANIZATION:

Dan E. Lewis
Associate Professor of Education Research
Center for Urban Affairs and Policy Research
Northwestern University
2040 Sheridan Road
Evanston, IL 60208
(312) 491-8722

PROJECT TITLE:

SOCIAL CONSTRUCTION OF REFORM: CRIME PREVENTION AND COMMUNITY ORGANIZATION

PROJECT DESCRIPTION:

This projct offers analysis of the activities of community groups who used Ford Foundation funding to prevent crime. The authors ask: What are the goals of the community groups who are involved in the reform? What are they trying to accomplish with their participation in the program? Are their goals synonymous with those who fund and evaluate the activity?

PUBLICATIONS:
Lewis, Dan E., et. al. FEAR OF CRIME: INCIVILITY AND THE PRODUCTION OF A SOCIAL PROBLEM. New York: Transaction, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Peter Lloyd
School of Social Sciences
University of Sussex
Arts Building, Falmer
Brighton, UK BN1 9QN

PROJECT TITLE:
THE RELATIONSHIP BETWEEN VOLUNTARY ASSOCIATIONS AND STATE AGENCIES IN THE PROVISION OF SOCIAL SERVICES AT THE LOCAL LEVEL

PROJECT DESCRIPTION:
The author maintains that voluntary associations are moving towards a closer relationship with the state due to both the liberal demand for greater community participation and the conservative demand for cuts in government expansion. But, the author argues, the relationship between voluntary associations and the state remains ambiguous in the sense that responsibilities have been divided between them, and voluntary associations must maintain their independence and initiative, or serve as un/under-paid agents of state policies. The author examines these issues from a social anthropological perspective with particular emphasis on local research.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Jane Mansbridge
Professor of Political Science and Sociology
Center for Urban Affairs adn Policy Research
Northwestern University
2040 Sheridan Road
Evanston, IL 60201
(312) 491-8726

PROJECT TITLE:
DE TOCQUEVILLE ON PARTICIPATION

PROJECT DESCRIPTION:
Alexis de Tocqueville's thoughts on voluntary associations presents a paradox: the very decentralized, face-to-face organizations that produce the individual skills and personal development are those that have relatively little power vis a vis the central state. The author suggests organizations that have enough power to stand as bulwarks against centralized despotism provide relatively little room for political growth through participation for their members.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Brian O'Connell
President
INDEPENDENT SECTOR
1828 L Street, NW
Suite 1200
Washington, DC 20036
(202) 223-8100

PROJECT TITLE:
STRENGTHENING PHILANTHROPY AND VOLUNTARY ACTION

PROJECT DESCRIPTION:
The author argues that Americans do indeed care deeply about the less fortunate. However, to actualize these feelings it is necessary to galvanize them to a renewed committment to investing in the future of voluntarism and charitable giving.

PUBLICATIONS:
O'Connell, Brian. "Strengthening Philanthropy and Voluntary Action." NATIONAL CIVIC REVIEW. Vol 76. No. 4, July-August 1987, pp. 308-314.

RESEARCHER/ SPONSORING ORGANIZATION:
Barbara Clark O'Hare
Manager
Comparative Cities Project
United Way of America
Alexandria, VA 22314
(703) 836-7100

PROJECT TITLE:
HOW TO PROFIT FROM CLUSTERS

PROJECT DESCRIPTION:
The author describes a community classification scheme designed by United Way to help local members compare resources and campaign techniques with those in similar communities. This cluster system was developed

using the 1980 Census, the County-City Databook, current population estimates, Sale and Marketing Management estimates of local buying power, and United Way campaign data. Measures included demographic and work force characteristics as well as measures of local government revenues.

PUBLICATIONS:
O'Hare, Barbara Clark. "How To Profit From Clusters," AMERICAN DEMOGRAPHICS, March 1988, pp. 42-43.

RESEARCHER/ SPONSORING ORGANIZATION:
Susan A. Ostrander
Associate Professor
Department of Sociology
Tufts University
Medford, MA 02155
(617) 628-5000

PROJECT TITLE:
IMPLICATIONS FOR RESEARCH, THEORY, AND POLICY ON NONPROFITS AND VOLUNTARISM

PROJECT DESCRIPTION:
The author examines the following themes: 1) The need for more powerful theories of the nonprofit sector and voluntarism; 2) Reconceptualizing voluntarism, government, and the corporate sector and the relations among them; 3) Developing a definitive role for nonprofits and voluntary activity; and 4) Policy implications for nonprofits. Within each general category more specific topics are considered.

PUBLICATIONS:
Ostrander, Susan A. "Toward Implications for Research, Theory, and Policy on Nonprofits and Voluntarism," JOURNAL OF VOLUNTARY ACTION RESEARCH, Vol. 16, Nos. 1&2, Jan.-June 1987, pp. 126-133.

RESEARCHER/ SPONSORING ORGANIZATION:
Kenneth B. Perkins
Head
Department of Sociology and Anthropology
Longwood College
Farmville, VA 23901-1899
(804) 392-9277

PROJECT TITLE:
SOCIOLOGICAL PROFILE OF VOLUNTEER EMERGENCY SERVICE PERSONNEL IN VIRGINIA

PROJECT DESCRIPTION:
The purpose of this project is to establish baseline data on social characteristics, motivation, commitment, professionalism, and role dissatisfaction among emergency medical service personnel in Virginia. Also, organizational data will contain information on funding sources, distance to hospitals, utilization of paid personnel, and others. One hundred and fifty squads were randomly selected with an expected sample size of 3000.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Alan Pifer
Chairman
The Aging Society Project
Carnegie Corporation of New York
437 Madison Avenue
New York, NY 10022
(212) 371-3200

PROJECT TITLE:
PHILANTHROPY IN AN AGE OF TRANSITION

PROJECT DESCRIPTION:
The author has compiled several essays for the annual reports of Carnegie corporation during his tenure as president there between 1966-1982. In these essays, the author presents his insights into major social trends, examining such important and controversial issues as the future of higher education, the role of American women in the labor market, the discrepancy between the promise of equal opportunity and its reality in American society, inequalities in deductions for charitable contributions for all taxpayers, and the role and vitality of the nonprofit sector.

PUBLICATIONS:
Information available upon request.

RESEARCHER/ SPONSORING ORGANIZATION:
Research & Forecasts Inc.
110 East 59th Street
New York, NY 10022
(212) 593-6424

PROJECT TITLE:
AMERICAN VALUES IN THE 80'S: THE IMPACT OF BELIEF

PROJECT DESCRIPTION:
This report was initiated as a broad attempt to investigate the extent to which American values have remained prevalent in contemporary society. The study additionally sought to identify the beliefs and attitudes of leaders, and to compare them to those of the public. In addition to these initial intentions, this study also explores the foundations which support belief in American values. In order to identify these foundations, the impact of traditional explanatory factors, such as age, gender, race, education and income were analyzed.

PUBLICATIONS:
REPORT ON AMERICAN VALUES IN THE 80'S: THE IMPACT OF BELIEF. New York, NY: Research & Forecasts Inc., 1987

RESEARCHER/ SPONSORING ORGANIZATION:
Joan Reolofs
Professor
Keene State College
Keene, NH 03431
(603) 352-1909 ext. 485

PROJECT TITLE:
FOUNDATIONS, PUBLIC POLICY AND THE ILLUSIONS OF PLURALISM

PROJECT DESCRIPTION:
A study of the influence of foundations on public policy, via Supreme Court litigation, funding of social change organizations, and other interesting channels. Radical foundation efforts are also considered as the author examines philanthropy as a system of power, and tries to develop an appropriate theory.

PUBLICATIONS:
Roelofs, Joan. "Foundations and Social Change Organizations: The Mask of Pluralism." THE INSURGENT SOCIALIST, Vol. 14, No. 3, Fall 1987.

_________. "Foundations and the Supreme Court," TELOS, Winter 1984-1985, pp. 59-87.

RESEARCHER/ SPONSORING ORGANIZATION:
David Rosenthal
Professor of Philosophy
Graduate School and University Center
City University of New York
33 West 42nd Street
New York, NY 10036
(212) 642-1600

PROJECT TITLE:
MANAGERS AND DONORS: THE BUCK TRUST CASE

PROJECT DESCRIPTION:
The author interprets the Buck Trust case in terms of ethical theory, that is, as two competing moral demands. He summarizes these as the obligation to honor a promise to Mrs. Buck vs. a desire to achieve a more just distribution of wealth. The former is a moral obligation, regardless of consequence, while the latter is utilitarian and thus judges actions strictly on the bases of consequences. The author views moral obligations on the rules of the game that make any situation understandable. To make a better game, one may change the rules, but one cannot do so after morally obliging oneself under prior rules. Thus, after Mrs. Buck's death, one should not be able to break the promise made previously.

PUBLICATIONS:
Rosenthal, David. "Managers and Donors: The Buck Trust Case", paper presented at the Center for the Study of Philanthropy, New York: Graduate School and University Center, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Florence S. Schwartz
Professor
School of Social Work
City University New York-Hunter College
New York, NY 10021
(212) 570-5047

PROJECT TITLE:
VOLUNTARISM AND SOCIAL WORK PRACTICE: A GROWING COLLABORATION

PROJECT DESCRIPTION:
A task force was created to assess how people volunteer--the interaction between the volunteers themselves and the organization within which they work. These issues were discussed in the context of relations between social workers and volunteers. This volume, containing

scholarly works by many social work professionals, is one of the products of the task force work.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Wolfgang Seibel
Assistant Professor
Gesamthochschule Kassel
Universitat Fachkereich Wirtschaftsoissenschaften
Nora-Platiel-Str. 5
3500 Kassel, FRG
561-8043037 Ext 3049

PROJECT TITLE:
GUIDANCE AND CONTROL IN THE NON-PROFIT SECTOR

PROJECT DESCRIPTION:
Weakness of guidance and control has often been described as a crucial handicap of nonprofit organizations in delivering public and quasi public goods. This project is an inquiry into the most frequent phenomena of organizational failure in the nonprofit sector. It is based on four case studies and seeks to give a general theory on organizational failure in the nonprofit sector.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Vernon F. Snow
Professor of History
Maxwell School of Citizenship and Public Affairs
Syracuse University
Syracuse, NY 13201
(315) 471-5256

PROJECT TITLE:
CARNEGIE'S GOSPEL OF WEALTH---CENTENNIAL EDITION

PROJECT DESCRIPTION:
The new edition of Carnegie's Gospel of Wealth is being researched and annotated. It will have an up-to-date critical introduction.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Aviam Soifer
Professor
School of Law
Boston University
765 Commonwealth Ave.
Room 1170-B
Boston, MA 02215
(617) 353-3117

PROJECT TITLE:
FIRST AMENDMENT THEORY OF THE ROLE OF NON-PROFIT ORGANIZATIONS

PROJECT DESCRIPTION:
This project, a part of the Yale University Program on Non-Profit Organizations, entails a development of a First Ammendment Theory of the role of non-profit organizations.

PUBLICATIONS:
Soifer, Aviam. "Groping for Groups: The Case of Non-Profits." SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
John H. Stanfield
Department of Sociology
Yale University
1965 Yale Station
New Haven, CT 06520
(203) 432-3313

PROJECT TITLE:
THE MACY FOUNDATION ACADEMIC ENRICHMENT PROGRAM FOR TRACKING DISADVANTAGED BLACKS INTO WHITE MEDICAL SCHOOLS

PROJECT DESCRIPTION:
In the first part of this two-part project, the author has written a history of the Macy Foundation program. In the second part, he has interviewed a small sample of successful fellows from the program, with the intent of exploring the social and cultural contexts of their childhood and intellectual experiences which explain their eventual professional success. A book manuscript is currently in progress.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:

Jon Van Til
Associate Professor of Urban Studies and Public Policy
Rutgers University, Camden Campus
Camden, NJ 08102
(609) 757-6223

PROJECT TITLE:

MAPPING THE THIRD SECTOR: VOLUNTARISM IN A CHANGING SOCIAL ECONOMY

PROJECT DESCRIPTION:

The author begins "mapping" this sector by presenting the prevailing images of voluntary action along with a glossary of terms for its comprehension. He next identifies a variety of perspectives from which the world of voluntary action may be approached, while stating the need for a social/economic climate in which principles of voluntarism are widely practiced and voluntary associations thrive. The author does not rely solely on a sectoral view of society but rather stresses the need for a new conception of how to preserve, extend, and experience community within the interactive web of modern society.

PUBLICATIONS:

Van Til, Jon. MAPPING THE THIRD SECTOR. New York: The Foundation Center, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:

Jon Van Til
Associate Professor of Urban Studies and Public Policy
Rutgers University, Camden Campus
Camden, NJ 08102
(609) 757-6223

PROJECT TITLE:

THE THREE SECTORS: VOLUNTARISM IN A CHANGING POLITICAL ECONOMY

PROJECT DESCRIPTION:

The author analyzes the structure of the third sector from the perspective of its place in an integrated political economy. Using the methods of John Dewey to distinguish acts that are public from those that are private, a set of propositions are developed regarding the close links between voluntarism and the acts of corporate and governmental institutions. This interrelated social reality is examined in terms of major approaches of social scientists. The report concludes with a brief examination of policy issues in contemporary voluntarism, and points to the importance of what Meister has called the "role of voluntary associations in contributing to self-management in a postindustrial society."

PUBLICATIONS:

Van Til, Jon. "The Three Sectors: Voluntarism in a Changing Political Economy," JOURNAL OF VOLUNTARY ACTION RESEARCH, Vol. 16, Nos. 1 & 2, Jan.-June, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:

Aaron Wildavsky
Professor of Political Science
The Survey Research Center
University of California, Berkeley
2538 Channingway
Berkeley, CA 94720
(415) 642-9974

PROJECT TITLE:

EXCHANGE VS. GRANTS: THE BUCK TRUST CASE AS A STRUGGLE BETWEEN EQUAL OPPORTUNITY AND EQUAL RESULTS

PROJECT DESCRIPTION:

The author outlines the testimony he gave during the Buck Trust case and then reflects upon the broader issues inherent in the dispute between those who wished to strictly uphold the Buck will and those who wished to reinterpret it with the 40 fold increase in available funds. In his testimony, the author argues that the money could be used effectively in Marin County, that devoting the money to an already wealthy county does not contradict any principles of public policy or foundation policy. In his commentary, the author argues that the dispute is essentially between those "left-wing" foundation professionals who wish to use capitalism to form an egalitarian society and those who wish to respect the wishes of the donor and preserve the legitimacy of capitalism. Thus, the case is viewed by the author as an attempt to delegitimize exchange in favor of grants.

PUBLICATIONS:

Wildavsky, Aaron. "Exchange vs. Grants: The Buck Trust Case As A Struggle Between Equal Opportunity and Equal Results." in WORKING PAPERS--"Managers and Donors: The Buck Trust Case," New York: Center for the Study of Philanthropy, City University of New York, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Margaret J. Wyszomirski
Project Director
Center for National Policy
317 Massachusetts Avenue, NE
Suite 300
Washington, DC 20002
(202) 546-9300

PROJECT TITLE:
A POLITICAL ECONOMY OF NONPROFIT ORGANIZATIONS

PROJECT DESCRIPTION:
The author analyzes political and organizational concepts to essentially economically define the character of nonprofit organizations, their activities and internal operations. Employing multidisciplinary examples, the author examines the character and effects of the societal ecology in which nonprofit organizations exist. A typology of organizations based upon the identification of clusters of six attributes including sources of manpower and finances, the distribution of internal authority, principles of external direction, criteria used to evaluate organizational performance, and sectoral operating modes is developed. This is used to develop a comparison of organizations across all three sectors: public, private and nonprofit.

PUBLICATIONS:
Information available upon request.

RESEARCHER/ SPONSORING ORGANIZATION:
Margaret J. Wyszomirski
Project Director
Center for National Policy
317 Massachusetts Avenue, NE
Suite 300
Washington, DC 20057
(202) 546-9300

PROJECT TITLE:
THE CONSTITUTION AND VOLUNTARY ORGANIZATIONS

PROJECT DESCRIPTION:
This project explores the relationship between the Constitution and voluntary organizations in the United States.

PUBLICATIONS:
Wyszomirski, Margaret J. "The Constitution and Voluntary Organizations. SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

Annual Works

RESEARCHER/ SPONSORING ORGANIZATION:
Abingdon Press
201 Eighth Avenue, South
Nashville, TN 37202

PROJECT TITLE:
YEARBOOK OF AMERICAN AND CANADIAN CHURCHES

PROJECT DESCRIPTION:
This annual project examines the topic of "Philanthropy of Organized Religion". It briefly discusses the funding of religious group programs and the relationship between philanthropy and organized religion. The project also includes statistical data on church finances, contributions, recipients of giving, and personal disposable income for the United States and Canada.

PUBLICATIONS:
YEARBOOK OF AMERICAN AND CANADIAN CHURCHES, 1987. Nashville, TN: Abingdon Press, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
American Association of Fund Raising Counsel
25 West 43rd Street
Suite 1519
New York, NY 10036
(212) 354-5799

PROJECT TITLE:
GIVING U.S.A.: ESTIMATES OF PHILANTHROPIC GIVING IN 1986 AND THE TRENDS THEY SHOW

PROJECT DESCRIPTION:
The American Association of Fund Raising Counsel provides national statistics on charitable contributions, trends, and developments that affect contributions of all kinds. The Counsel also reports on bills pending in state legislatures that would affect charitable solicitations, enabling fund raisers in the non-profit sector to make their views known to legislators.

PUBLICATIONS:
GIVING U.S.A. New York: American Association of Fund Raising Counsel Trust, Inc., annual.

LEGISLATIVE RESEARCH. New York: American Association of Fund Raising Counsel, Inc., occasional papers.

AN INTRODUCTION TO THE AMERICAN ASSOCIATION OF FUND-RAISING COUNSEL, INC AND AAFRC TRUST FOR PHILANTHROPY. New York: American Association of Fund-Raising Counsel, Inc., 1987.

"State Laws Regulating Charitable Solicitations," FUND RAISING REVIEW, January 1987, pp. 2-6.

RESEARCHER/ SPONSORING ORGANIZATION:
American Council for the Arts
1285 Avenue of the America
3rd Floor
New York, NY 10019
(212) 245-4510

PROJECT TITLE:
SURVEY OF ARTS ADMINISTRATION TRAINING

PROJECT DESCRIPTION:
The main purpose of this project is to identify and describe programs seeking to train administrators for performing arts companies, museums, and other culturally related agencies and institutions at the graduate level. Included are 27 graduate level programs in arts and administration operating as of Spring 1987. Profiles are given for each of the 27 programs, followed by a table providing a summary of characteristics of the programs.

PUBLICATIONS:
SURVEY OF ARTS ADMINISTRATION TRAINING, 1986-87. New York: American Council for the Arts, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
American Council on Education
One Dupont Circle, N.W.
Suite 829
Washington, DC 20036
(202) 833-4744

PROJECT TITLE:
1986-1987 FACTBOOK ON HIGHER EDUCATION

PROJECT DESCRIPTION:
This project, edited by Cecilia Ottinger, provides statistical data on enrollment, earned degrees, faculty, student and institutional characteristics, and economic and demographic data.

PUBLICATIONS:
HIGHER EDUCATION TODAY: FACTS IN BRIEF. Washington, DC: American Council on Education, 1987.

Ottinger, Cecilia, ed. 1984-1985 FACTBOOK ON HIGHER EDUCATION. Washington, DC: American Council on Higher Education, 1984.

RESEARCHER/ SPONSORING ORGANIZATION:
American Council on Education
One Dupont Circle, N.W.
Suite 829
Washington, DC 20036
(202) 833-4776

PROJECT TITLE:
CAMPUS TRENDS

PROJECT DESCRIPTION:
The Campus Trends study is part of a continuing American Council on Education project to monitor and report on changing practices in higher education. This annual project covers the areas of curriculum, student assessment, and institutional status (enrollment changes, budget issues, and faculty hiring patterns). Elaine El-Khawas, Vice President for Policy Analysis and Research, conducted the study.

PUBLICATIONS:
El-Khawas, Elaine. CAMPUS TRENDS, 1986. Washington, DC: American Council on Education, 1987.

_________. CAMPUS TRENDS, 1985. Washington, DC: American Council on Education, 1986.

_________. CAMPUS TRENDS, 1984. Washington, DC: American Council on Education, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
American Council on Education
Division of Policy Analysis and Research Staff
American Council of Education
One Dupont Circle, NW
Suite 865
Washington, DC 20036-1193
(202) 939-9450

PROJECT TITLE:
FACT BOOK ON HIGHER EDUCATION

PROJECT DESCRIPTION:
This project is concerned with condensing data from a variety of sources into over 200 tables, charts, graphs, and maps. It focuses on higher education trends in seven areas: demographic and economic data, institutional factors, faculty and staff, students, degrees earned, enrollment, and student aid data.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
American Hospital Association
840 Lake Shore Drive
Chicago, IL 60611
(312) 280-6000

PROJECT TITLE:
ANNUAL SURVEY OF HOSPITALS

PROJECT DESCRIPTION:
This is an annual nationwide study of hospitals. The results are published in several publications each year.

PUBLICATIONS:
HOSPITAL STATISTICS. Chicago, IL: American Hospital Association, annual.

AHA GUIDE TO THE HEALTH CARE FIELD. Chicago, IL: American Hospital Association, annual.

RESEARCHER/ SPONSORING ORGANIZATION:
Eric A. Amundsen
Student
Law School
University of San Francisco
San Francisco, CA 94117
(415) 666-6666

PROJECT TITLE:
1986 SURVEY OF NONPROFIT CASE LAW

PROJECT DESCRIPTION:
This is a study of legal opinions that significantly affect nonprofit organizations. The jurisdictions examined include the United States Supreme Court, United States Court of Appeals, California Supreme Court, California Court of Appeals, Massachusetts Supreme Judicial Court, New York Court of Appeals and the New York Supreme Court, Appelate Division. Subjects covered include Antitrust, Employment Discrimination, Unrelated Business Income, Sex Discrimination, Trademark Infringements, Torts, Attorney's Fees, Election Procedures, Charter Amendments, and Asset Distribution. Each case study includes an introduction, a discussion of the factual background, the holding, and its wider relevance.

PUBLICATIONS:
"1986 Survey of Nonprofit Case Law," SAN FRANCISCO LAW REVIEW, Summer 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Arthur Andersen and Company
69 West Washington Street
Chicago, IL 60602
(312) 580-0069

PROJECT TITLE:
TAX ECONOMICS OF CHARITABLE GIVING

PROJECT DESCRIPTION:
The principal purpose of this project is to outline the more important methods of making charitable gifts by individuals. The emphasis is on income taxes, although estate and gift taxes are also considered.

PUBLICATIONS:
THE ECONOMICS OF CHARITABLE GIVING, 10th Edition. Chicago, IL: Arthur Andersen and Company, Summer 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Association of Voluntary Action Scholars
Tufts University
Lincoln Filene Center
Medford, MA 02155
(617) 381-3452

PROJECT TITLE:
ASSOCIATION OF VOLUNTARY ACTION SCHOLARS

PROJECT DESCRIPTION:
A.V.A.S. brings together researchers and practitioners interested in voluntary action. The Association's goals are to stimulate professional activity in this area, and to help publish and distribute information on voluntary action.

PUBLICATIONS:
JOURNAL OF VOLUNTARY ACTION RESEARCH. University Park, PA: AVAS, quarterly.

CITIZEN PARTICIPATION AND VOLUNTARY ACTION ABSTRACTS. University Park, PA: Association of Voluntary Action Scholars, annual.

RESEARCHER/ SPONSORING ORGANIZATION:
Brakeley, John Price Jones Inc.
1600 Summer Street
Stamford, CT 06905
(203) 348-8100

PROJECT TITLE:
HIGHER EDUCATION AND AMERICAN PHILANTHROPY

PROJECT DESCRIPTION:
This is a report on gifts and bequests to seventy-one colleges and universities and is part of a 65-year continuing study.

PUBLICATIONS:
HIGHER EDUCATION AND AMERICAN PHILANTHROPY: GIFTS AND BEQUESTS TO SEVENTY-ONE COLLEGES AND UNIVERSITIES, A CONTINUING STUDY FOR 65 YEARS: A REPORT FOR 1984-1985. Stamford, CT: Brakeley, Price Jones Inc., 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Michael Brophy
Director
Charities Aid Foundation
48 Pembury Road
Tunbridge
Kent, UK TN9 2JD
(0732) 356323

PROJECT TITLE:
CHARITY STATISTICS IN ENGLAND

PROJECT DESCRIPTION:
This work is recognized as the annual measure of income given to and received by charities in England. The purpose of the report is to describe all giving and receiving in a comprehensive and definitive format on an annual basis. As a part of this report, the Foundation has published a Charity Financial Index. This index is obtained from a sample of charities by postal questionnaire.

PUBLICATIONS:
Brophy, Michael. "Charitable Giving by Individuals in Great Britain," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
California State Library Foundation
914 Capitol Mall
Sacramento, CA 95814

PROJECT TITLE:
DIRECTORY OF CALIFORNIA STATE GRANTS ASSISTANCE

PROJECT DESCRIPTION:
This Directory contains information on various kinds of financial assistance offered through California governmental agencies, which are funded by state or federal "pass-through" funds.

PUBLICATIONS:
CATALOG OF CALIFORNIA STATE GRANTS ASSISTANCE. Sacramento, CA: California State Library Foundation, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Center for Corporate Public Involvement
American Council of Life Insurance
1850 K Street
Washington, DC 20006-2284
(202) 624-2425

PROJECT TITLE:
SOCIAL REPORT OF LIFE AND HEALTH INSURANCE BUSINESS

PROJECT DESCRIPTION:
A report of the member companies of Life and Health Trade Associations regarding their corporate public involvement activities. The report covers such areas as community involvement, corporate contributions, equal employment opportunities, voluntarism, socially responsive investing, and health and wellness. In particular, companies report back their activity in 7 priority areas: AIDS-related programs, education, the elderly, the hard-to- employ, health and wellness, housing, and hunger and the homeless.

PUBLICATIONS:
Center for Corporate Public Involvement. SOCIAL REPORT OF THE LIFE AND HEALTH INSURANCE BUSINESS: 1986. Washington DC: American Council of Life Insurance, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Charities Aid Foundation
48 Pembury Road
Tunbridge, Kent, UK TN9 2JD
0732 356323

PROJECT TITLE:
CHARITY STATISTICS 1986/1987

PROJECT DESCRIPTION:
This study presents comprehensive statistics relating to sources and trends of finance available to the British voluntary sector.

PUBLICATIONS:
CHARITY STATISTICS. Tunbridge, Kent, UK: Charities Aid Foundation, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Clearinghouse for Midcontinent Foundations
P.O. Box 22680
Kansas City, MO 64113
(816) 276-1176

PROJECT TITLE:
THE DIRECTORY OF GREATER KANSAS CITY FOUNDATIONS

PROJECT DESCRIPTION:
This directory provides detailed profiles of 281 foundations and trusts in the eight-county Greater Kansas City (Missouri) metropolitan area. The foundation listings, arranged alphabetically by foundation name are indexed by broad fields of interest. The foundation profile contains the foundation name, address, telephone number, contact person, officers & directors, administrators, assets, fiscal year date, recipient information range, limitations, purpose and other information.

PUBLICATIONS:
Clearinghouse for Midcontinent Foundations. THE DIRECTORY OF GREATER KANSAS CITY FOUNDATIONS. Kansas City, MO: Clearinghouse for Midcontinent Foundations, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Arthur C. Close
c/o Columbia Books, Inc.
1350 New York Ave., N.W.
Washington, DC 20005

PROJECT TITLE:
NATIONAL DIRECTORY OF CORPORATE PUBLIC AFFAIRS

PROJECT DESCRIPTION:
This annual directory provides a comprehensive listing of the people and offices engaged in the many aspects of corporate public affairs, including philanthropic giving and other foundation work. The main section of the Directory lists over 1,400 corporations with public affairs programs. It includes the corporate headquarters address and Washington office, its political action committee, its foundation or contributions committee, and its internal and external publications which carry public affairs material. Important information regarding the amount of corporate giving is also included.

PUBLICATIONS:
Close, Arthur C. ed. NATIONAL DIRECTORY OF CORPORATE PUBLIC AFFAIRS, 1987. Washington, DC: Columbia Books, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
College Board
1717 Massachusetts Avenue, N.W.
Suite 104
Washington, DC 20036
(202) 332-7134

PROJECT TITLE:
COLLEGE BOUND SENIORS

PROJECT DESCRIPTION:
This annual report on college bound seniors includes demographic information, aspirations, attainments, plans and test scores of graduating high school seniors who took college board admission tests and completed a biographical questionnaire.

PUBLICATIONS:
COLLEGE BOUND SENIORS: 1986. New York: The College Board, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Conference Board
845 Third Avenue
New York, NY 10022
(212) 759-0900

PROJECT TITLE:
ANNUAL SURVEY OF CORPORATE CONTRIBUTIONS

PROJECT DESCRIPTION:
This is the 20th in a series of Conference Board reports. The survey groups companies by industry, income, assets and number of employees and measures the ratio of contributions to pre-tax income and number of employees. The distribution of contributions among five classes of beneficiaries is summarized by industry class.

PUBLICATIONS:
ANNUAL SURVEY OF CORPORATE CONTRIBUTIONS: 1987. New York: The Conference Board, Report Number 896, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Cooperative Institutional Research Program
Higher Education Research Institute
Graduate School of Education
University of California-Los Angeles
Los Angeles, CA 90024
(213) 825-2295

PROJECT TITLE:
THE AMERICAN FRESHMAN

PROJECT DESCRIPTION:
This is the twenty-first annual report of national normative data on the characteristics of students attending American colleges and universities as first-time, full-time freshmen. This series, initiated in Fall 1966, is a project of the Cooperative Institutional Research Program (CIRP), a continuing longitudinal study of the American higher education system sponsored by the American Council on Education and the Graduate School of Education at UCLA. The Fall 1986 national survey of entering freshmen shows little change in student preferences for liberal arts majors: Business remains the most popular major and career choice, and freshman interest in education careers increased again this year. Students continue to support liberal positions on a number of key political and social issues despite the continuing increase in "conservative" positions on public issues. However, student interest in altruism and voluntarism has been declining.

PUBLICATIONS:
Astin, Alexander W. et al. THE AMERICAN FRESHMAN: NATIONAL NORMS FOR FALL 1987. Los Angeles, CA: Higher Education Research Institute, UCLA, December 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Council for Aid to Education
680 5th Avenue
New York, NY 10019
(212) 541-4050

PROJECT TITLE:
CORPORATE HANDBOOK OF AID-TO-EDUCATION PROGRAMS

PROJECT DESCRIPTION:
This biennial project of the Council for Aid to Education contains summaries of approximately 200 corporate aid-to-education programs. A special index section lists companies by size of programs, state, industry group, and 32 categories of giving.

PUBLICATIONS:
CORPORATE HANDBOOK OF AID-TO-EDUCATION PROGRAMS. New York: Council for Aid to Education, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Council for Aid to Education
680 5th Avenue
New York, NY 10019
(212) 541-4050

PROJECT TITLE:
CORPORATE SUPPORT OF EDUCATION

PROJECT DESCRIPTION:
This is an annual survey of corporate contributions to education, including national estimates of total corporate contributions to all philanthropies and to education co-sponsored by CAE and the Conference Board. Analyses of giving to education by industry groups, metropolitan area, and purpose are also included in the survey.

PUBLICATIONS:
CORPORATE SUPPORT OF EDUCATION, 1986. New York: Council for Aid to Education, December 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Council for Aid to Education
680 5th Avenue
New York, NY 10019
(212) 541-4050

PROJECT TITLE:
VOLUNTARY SUPPORT OF EDUCATION

PROJECT DESCRIPTION:
This annual survey investigates private educational support of colleges and universities and independent secondary and elementary schools. The survey includes a detailed school-by-school list reporting the sources of support, purposes of gifts, and types of gifts, in addition to information about enrollments, endowments, and expenditures. National estimates are provided of total voluntary support, by major purpose and type of donor, since 1949.

PUBLICATIONS:
VOLUNTARY SUPPORT OF EDUCATION 1985-1986. New York: Council for Aid to Education, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Council for the Advancement and Support of Education
11 Dupont Circle
Suite 400
Washington, DC 20036
(202) 328-5900

PROJECT TITLE:
MATCHING GIFT DETAILS FOR CORPORATE MATCHING GIFT PROGRAMS

PROJECT DESCRIPTION:
This Directory provides a complete collection of information on each company with a matching employee contributions program for education, nonprofit cultural organizations, health and service organizations, and hospitals.

PUBLICATIONS:
Council for Advancement and Support of Education. MATCHING GIFT DETAILS: 1987 GUIDEBOOK TO CORPORATE MATCHING GIFT PROGRAMS. Washington, DC: Council for the Advancement and Support of Education, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Council on Foundations
1828 L Street NW
Washington, DC 20036
(202) 466-6512

PROJECT TITLE:
FOUNDATION COMPENSATION REPORT

PROJECT DESCRIPTION:
This report provides detailed information on staff compensation, benefits, boards of directors, and other management topics useful to grantmakers. The results were obtained from 320 returned questionnaires distributed to the 445 Council members. A description of the positions considered in this report are included. A table of results of each position is given--with foundations divided into groups by 1986 asset size and type, and salaries divided by region.

PUBLICATIONS:
Council on Foundations. 1987 FOUNDATION COMPENSATION REPORT. Washington, DC: Council on Foundations, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Jerry Cronin
Independent Community Consultants
P.O. Box 1673
West Memphis, AR 72301

PROJECT TITLE:
ARKANSAS FUNDING SOURCES

PROJECT DESCRIPTION:
This Directory provides information on: 93 private Arkansas foundations; 59 corporate foundations; 33 scholarship sources; 26 church funding sources; and 7 neighboring foundations (foundations with Arkansas giving interests).

PUBLICATIONS:
Cronin, Jerry. 1986 GUIDE TO ARKANSAS FUNDING SOURCES. West Memphis, AR: Independent Community Consultants, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Barbara Janowitz Ehrlich
Director
Management Services
Theatre Communications Group, Inc.
355 Lexington Avenue
New York, NY 10017
(212) 697-5230

PROJECT TITLE:
THEATRE COMMUNICATIONS FISCAL SURVEY

PROJECT DESCRIPTION:
This project is an annual survey, begun in 1974, of over 200 nonprofit theatres from 115 cities in 41 states and the District of Columbia. The project examines the scope of financial and production activity during the past year in American theatre. The published report known as THEATRE FACTS, is now in its eleventh edition. This report includes a detailed analysis of the trends in income, expenses and productivity based upon information gathered from a sample group of 45 theatres that have participated in the survey for five years.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Elaine El-Khawas
Vice-President
Division of Policy Analysis and Research
American Council on Education
One DuPont Circle, NW
Suite 865
Washington, DC 20036-1193
(202) 939-9450

PROJECT TITLE:
CAMPUS TRENDS

PROJECT DESCRIPTION:
This project is designed to provide the higher education community with timely overviews of trends apparent at colleges and universites throughout the nation. For example, the 1987 survey covered assessment of student learning, curriculum changes, enrollment, student retention, expenditures, tuition, and institutional practices affecting faculty.

PUBLICATIONS:
CAMPUS TRENDS. Washington, DC: American Council on Education, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Elaine El-Khawas
Vice-President
Division of Policy Analysis and Research
American Council on Education
One Dupont Circle, NW
Suite 865
Washington, DC 20036-1193
(202) 939-9450

PROJECT TITLE:
COMMUNITY COLLEGE FACT BOOK

PROJECT DESCRIPTION:
The Community College Fact Book summarizes trends in community, technical, and junior college enrollment, student characteristics, completion rates, institutional finances, employment of faculty and administrators, and degrees conferred. It also includes data on educational attainment of the population, ethnic and age-related changes in the population, employment information and median income.

PUBLICATIONS:
COMMUNITY COLLEGE FACTBOOK.
Washington, DC: American Council on Education, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Nancy A. Fandel
Publisher
Arts Patronage Series and Washington Int'l Arts Letter
P.O. Box 12010
Des Moines, IA 50312
(515) 280-3722

PROJECT TITLE:
THE NATIONAL DIRECTORY OF GRANTS AND AID TO INDIVIDUALS IN THE ARTS

PROJECT DESCRIPTION:
This Directory lists funding for the arts which goes specifically to individuals. Over 2,000 listings are offered in a wide range of disciplines.

PUBLICATIONS:
Fandel, Nancy A. THE NATIONAL DIRECTORY OF GRANTS AND AID TO INDIVIDUALS IN THE ARTS: INTERNATIONAL. Washington, DC: Washington International Arts Letter, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Edith L. Fisch
Lond Publications
Pomona, NY 10970
(914) 354-3521

PROJECT TITLE:
CHARITIES AND CHARITABLE FOUNDATIONS

PROJECT DESCRIPTION:
The annual supplement to CHARITIES AND CHARITABLE FOUNDATIONS provides an update to this law relating to trusts, charitable trusts, corporations and associations.

PUBLICATIONS:
Fisch, Edith L. CHARITIES AND CHARITABLE FOUNDATIONS: 1987-1988 CUMULATIVE SUPPLEMENT. Pomona, NY: Lond Publications, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
George K. Floro
Director
Studies of Voluntarism and Social Participation, Inc.
P.O. Box 1495
Alpine, TX 79831
(915) 837-2930

PROJECT TITLE:
STUDIES OF VOLUNTARISM AND SOCIAL PARTICIPATION, INC.

PROJECT DESCRIPTION:
Studies of Voluntarism and Social Participation has a center with its own research agenda but gives equal time and concentrated attention to what other scholars are doing in the field of voluntarism. The SVSP NEWSLETTER AND REVIEW, its major publication, is published twice a year. The REVIEW section abstracts and interprets current published articles, and some books, in a set of subject areas and also in some more general categories. The distinctive objective is to make voluntarism the principal approach to voluntary participation. Other approaches are included but they are monitored so as not to conceal the voluntarism which guides the Center's own studies. The NEWS section is a REPORTER of what researchers and practitioners in the field are doing that renews the spirit of voluntary pariticipation among themselves.

PUBLICATIONS:
Information available upon request.

RESEARCHER/ SPONSORING ORGANIZATION:
Foundation Center
79 Fifth Avenue
New York, NY 10003
(212) 620-4230

PROJECT TITLE:
CORPORATE FOUNDATION PROFILES

PROJECT DESCRIPTION:
This study offers the latest information on 771 of America's top corporate foundations. The project encompasses corporate grantmakers with assest of $1 million or annual giving of $100,000 or more. Total corporate foundation assets represent over $4 billion (a $1 billion increase since the previous edition) with awards totalling $976 million (an increase of $176 million.) The profiles consist of 240 of the largest foundations, including information on foundation policies, guidelined, trends in giving, and a detailed listing of foundation grants awarded and application procedures.

PUBLICATIONS:
CORPORATE FOUNDATION PROFILES. The Fifth Edition. New York: The Foundation Center, 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Foundation Center
79 Fifth Avenue
New York, NY 10003
(212) 620-4230

PROJECT TITLE:
FOUNDATIONS TODAY

PROJECT DESCRIPTION:
The Foundation Center serves as the primary source of public information about private foundations. An annual review of the foundation world, FOUNDATIONS TODAY provides basic statistical information on foundations. The Center also operates free libraries in New York, San Francisco, Washington and Cleveland where center materials can be purchased or read.

PUBLICATIONS:
FOUNDATIONS TODAY. New York: The Foundation Center, annual.

RESEARCHER/ SPONSORING ORGANIZATION:
Foundation Center
79 Fifth Avenue
New York, NY 10003
(212) 620-4230

PROJECT TITLE:
LIBRARY SHELF

PROJECT DESCRIPTION:
"The Library Shelf" is a periodic bibliography of new books and magazines acquired by the Foundation Center. The bibliography covers corporate philanthropy, fund-raising, foundations, management, volunteerism, and the philanthropic and non-profit sectors in general. The librarians note that inclusion of an item does not constitute a recommendation for purchase. Full bibliographic and price information and the publishers' addresses are provided. "The Library Shelf" was published in THE FOUNDATION GRANTS INDEX BIMONTHLY until Fall, 1984. It may now be obtained from Ms. Jo Alyce Newgard or Mr. Michael Roudette, at the Foundation Center.

PUBLICATIONS:
LIBRARY SHELF. New York: The Foundation Center, occassional.

RESEARCHER/ SPONSORING ORGANIZATION:
Foundation Center
79 Fifth Avenue
New York, NY 10003
(212) 620-4230

PROJECT TITLE:
SOURCE BOOK PROFILES

PROJECT DESCRIPTION:
Over a two-year publishing cycle, SOURCE BOOK PROFILES offers four volumes, comprised of comprehensive 4-8 page reports on the nation's 1,000 largest foundations. These 1,000 foundations hold over $47 billion in assets and award nearly $3 billion in grants annually, representing approximately 60% of all foundation grant dollars.

PUBLICATIONS:
SOURCE BOOK PROFILES. New York: The Foundation Center, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Foundation Center
79 Fifth Avenue
New York, NY 10003
(212) 620-4230

PROJECT TITLE:
THE FOUNDATION GRANT INDEX

PROJECT DESCRIPTION:
The Foundation Center serves as the primary source of public information about private foundations. Published annually, THE FOUNDATION GRANT INDEX describes grants of $5,000 or more reported by over 400 foundations. Patricia Read directs the statistical analyses. The Center also operates free libraries in New York, San Francisco, Washington and Cleveland where Center materials may be purchased or read.

PUBLICATIONS:
THE FOUNDATION GRANT INDEX. New York: The Foundation Center, annual.

RESEARCHER/ SPONSORING ORGANIZATION:
Foundation Center
79 Fifth Avenue
New York, NY 10003
(212) 620-4230

PROJECT TITLE:
THE FOUNDATION DIRECTORY

PROJECT DESCRIPTION:
The Foundation Center acts as the primary source of public information about private foundations. THE

FOUNDATION DIRECTORY, published annually, gives fiscal and program information on over 5,400 grant-making organizations. The Center also operates free libraries in New York, San Francisco, Washington, and Cleveland.

PUBLICATIONS:
THE FOUNDATION DIRECTORY. New York: The Foundation Center, annual.

RESEARCHER/ SPONSORING ORGANIZATION:
Foundation Center of Japan
2-1-14 Shinjuku
Elements Shinjuku Building 3F
Shinju-ku, Tokyo, JAPAN
03-350-1857

PROJECT TITLE:
DIRECTORY OF GRANT-MAKING FOUNDATIONS: GUIDE TO PRIVATE GRANT SOURCES, 1988

PROJECT DESCRIPTION:
Information not provided.

PUBLICATIONS:
Foundation Library Center of Japan. DIRECTORY OF GRANT-MAKING FOUNDATIONS: GUIDE TO PRIVATE GRANT SOURCES, 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Foundation for Public Affairs
1255 23rd Street, N.W.
Suite 750
Washington, DC 20037
(202) 872-1750

PROJECT TITLE:
PUBLIC INTEREST PROFILES

PROJECT DESCRIPTION:
This investigation provides profiles of over 250 public interest groups which includes information on each group's major issues, organizational structure, staff, funding, political action committee, and influence on policy. The newest edition also features expert commentaries on interest group activity. One such article, "Community/Grassroots" by Pablo Eisenberg, discusses the emergence of nontraditional interest groups and their role in the nonprofit sector.

PUBLICATIONS:
Bergner, Douglas J., ed. PUBLIC INTEREST PROFILES, fifth edition: 1986-1987. Washington, DC: Foundation for Public Affairs, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Fund-Raising Institute
Box 365
Ambler, PA 19002
(215) 628-8729

PROJECT TITLE:
THE STATE OF FUND-RAISING IN 1987

PROJECT DESCRIPTION:
This annual study of a representative sample of fund-raising executives seeks to define their experience over the past year and program changes resulting from that experience; and to compare the year's fund- raising income, by program, with that of the year before. The study also seeks to determine the executives' expectations for their future fund-raising income. Other information of professional interest to fund-raising executives is surveyed as needed.

PUBLICATIONS:
"The State of Fund-Raising in 1987," FRI MONTHLY PORTFOLIO. Ambler, PA: Fund-Raising Institute, January 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Caroline Gardiner
Research Fellow
Department of Arts and Policy Management
City University
Level 12, Frobisher Crescent
Barbican Centre
London, UK EC24 84B
628-5641

PROJECT TITLE:
THE WEST END THEATRE AUDIENCE

PROJECT DESCRIPTION:
This is an annual study of levels of attendance, revenue collected, ticket prices, and audience seasonal movements for London's West End Theatres. The study is supplemented periodically by a detailed study of audience demographics, and attitudes to theatre-going. A report of the latest study, completed in October 1986,

was published by the Society of West End Theatre, as "The West End Theatre Audience, 1985/86." All the audience research results to date will be summarized in a doctoral thesis shortly to be submitted.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Sandra Trice Gray
Effective Sector Leadership/Management
INDEPENDENT SECTOR
1828 L Street, N.W.
Washington, DC 20036
(202) 223-8100

PROJECT TITLE:
AN INDEPENDENT SECTOR RESOURCE DIRECTORY OF EDUCATION AND TRAINING OPPORTUNITIES AND OTHER SERVICES

PROJECT DESCRIPTION:
The project is divided into four sections: 1) Campus-based and Training Programs; 2) Internships, Fellowships and Grants to Individuals; 3) Consultants and Other Services; and 4) Training Facilities. The institutions and organizations appear in alphabetical order with their state's subsection. The 1986 Directory includes a fifth section on Remote Delivery Systems (education and training programs delivered via advanced telecommunications technologies). Nonprofit organizations should be aware of these systems (direct broadcast satellite, teleconferencing, etc.) as a low cost, easy access alternative to onsite programs and services.

PUBLICATIONS:
AN INDEPENDENT SECTOR RESOURCE DIRECTORY OF EDUCATION AND TRAINING OPPORTUNITIES AND OTHER SERVICES. Washington, DC: INDEPENDENT SECTOR, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Jane F. Hammond
Director of Research
Council for Aid to Education, Inc.
680 Fifth Avenue
8th Floor
New York, NY 10019
(212) 541-4050

PROJECT TITLE:
CORPORATE SUPPORT OF EDUCATION

PROJECT DESCRIPTION:
This is an annual survey of corporate contributions to education, with national estimates of total corporate contributions to all philanthropies and to education. It is co-sponsored by CFAE and the Conference Board. It includes analyses of giving to education by industry groups, metropolitan area and purpose of gift.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Jane F. Hammond
Director of Research
Council for Aid to Education, Inc.
680 Fifth Avenue
8th Floor
New York, NY 10019
(212) 541-4050

PROJECT TITLE:
VOLUNTARY SUPPORT OF EDUCATION

PROJECT DESCRIPTION:
This annual survey investigates private educational support of colleges and universities and independent secondary and elementary schools. It is co-sponsored by CFAE with the Council for the Advancement and Support of Education and the National Association of Independent Schools. The survey reports on sources of support, purposes of gifts, and types of gifts. Included are school-by-school listing of support by sources and details about matching gifts, gifts of property, enrollment, market value of endowment, and educational and general expenditures. In addition, national estimates of total voluntary support are stated, by major purpose and type of donor, since 1949-50.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Health Resources Publishing
Brinley Plaza, Hwy 38
P.O. Box 1442
Wall Township, NJ 07719
(201) 681-1133

PROJECT TITLE:
HEALTH FUNDS GRANTS RESOURCE YEARBOOK

PROJECT DESCRIPTION:
This project reviews trends and statistics which relate to federal, foundation and corporate support for health care programs. The study also reviews health care funding by subject (e.g. cancer research grants, etc.). A reference and resource bibliography of grantmaking sources is included.

PUBLICATIONS:
THE HEALTH FUNDS GRANTS RESOURCE YEARBOOK. Wall Township, NJ: Health Resources Publishing, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Higher Education Research Institute
Graduate School of Education
University of California-Los Angeles
405 Hilgard Avenue
Los Angeles, CA 90024
(213) 825-8331

PROJECT TITLE:
AMERICAN FRESHMAN: NATIONAL NORMS

PROJECT DESCRIPTION:
This project has collected data on first-time freshmen from 1966 through 1986. Information is provided on student backgrounds, abilities, expectations, goals, and financial need on entry into college.

PUBLICATIONS:
Astin, Alexander W. THE AMERICAN FRESHMAN: NATIONAL NORMS. Los Angeles, CA: Higher Education Research Institute, annual.

RESEARCHER/ SPONSORING ORGANIZATION:
Virginia A. Hodgkinson
Vice President for Research
INDEPENDENT SECTOR
1828 L St., N.W.
Washington, DC 20036
(202) 223-8100

PROJECT TITLE:
DIMENSIONS OF THE INDEPENDENT SECTOR

PROJECT DESCRIPTION:
This work is a biennial statistical profile of the independent sector, co-authored by the researcher and Murray Weitzman. The profile includes information about the third sector from government and private sources, a classification of organizations, the source of funds and trends in expenditures in the sector, and the status of paid and volunteer employees. The study also seeks to place the non-profit sector in the overall context of society, frame its relationship to government and the for-profit sector, ascer-tain the extent of its involvement in major social issues, and present basic demographic trends.

PUBLICATIONS:
Hodgkinson, Virginia A. and Murray Weitzman. DIMENSIONS OF THE INDEPENDENT SECTOR: A STATISTICAL PROFILE, Washington, DC: INDEPENDENT SECTOR, 1987.

_________. "Measuring the Size, Scope and the Dimensions of the Independent Sector: A Progress Report," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1986.

_________. STATISTICS IN BRIEF, forthcoming in October 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Robert Holley
Director of Management Services
Theater Communications Group, Inc.
355 Lexington Ave.
New York, NY 10017
(212) 697-5230

PROJECT TITLE:
THEATER COMMUNICATIONS GROUP SURVEY

PROJECT DESCRIPTION:
This project is an annual survey (since 1974) of 189 non-profit professional theaters from 106 cities in 43 states and the District of Columbia, which overviews the scope of activity during the past year in American theater. This project, commonly known as THEATRE FACTS, is now in its tenth edition. The report includes a detailed analysis of trends in income, expenses, and productivity based on information gathered from a sample group of 32 theaters that have participated in the survey for five years. THEATRE FACTS has appeared in the spring of each year since 1981.

PUBLICATIONS:
Holley, Robert, ed. THEATRE FACTS '86. New York: Theatre Communications Group, Inc., 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Richard A. Hopkinson
President
Institute of Donations and Public Affairs Research
666 Sherbrooke St. West
#504
Montreal, CANADA H3A1E7
(514) 849-1385

PROJECT TITLE:
CORPORATE GIVING IN CANADA, 1986

PROJECT DESCRIPTION:
This study is the Institute's 16th annual policy and attitude study on corporate giving and related matters. Based on experiences of 215 corporations in all ten Canadian provinces, it is estimated that the study reports on about 40 percent of all corporate monies donated in Canada.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Benjamin Lord
Taft Group
5125 MacArthur Blvd., N.W.
Washington, DC 20016
(202) 966-7086,

PROJECT TITLE:
CORPORATE GIVING INFORMATION

PROJECT DESCRIPTION:
The Taft Group publishes directories of information about corporate giving programs and corporate foundations. The Taft Group also conducted a study comparing corporate and private foundation gifts, with projections of future issues for philanthropy.

PUBLICATIONS:
Lord, Benjamin. CORPORATE PHILANTHROPY IN AMERICA: NEW PERSPECTIVES FOR THE EIGHTIES. Taft Special Report. Washington, DC: Taft Group, 1984.

________, ed. CORPORATE GIVING YELLOW PAGES Washington, DC: Taft Group, annual.

________, ed. TAFT CORPORATE GIVING DIRECTORY, Washington, DC: Taft Group, annual.

RESEARCHER/ SPONSORING ORGANIZATION:
Marquette University
Memorial Library
1415 W. Wisconsin Avenue
Milwaukee, WI 53233

PROJECT TITLE:
FOUNDATIONS IN WISCONSIN

PROJECT DESCRIPTION:
This Directory contains information on 610 active grantmaking foundations. There are also lists of over 250 unprofiled grantmakers, which include: inactive; operating; restricted; or terminated foundations.

PUBLICATIONS:
FOUNDATIONS IN WISCONSIN: A DIRECTORY, 1986. Milwaukee, WI: Marquette University, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Linda Mollenhauer
Researcher/Writer
The Canadian Centre for Philanthropy
3080 Younge Street
Suite 4080
Toronto, Ontario, CANADA M4N 3N1
(416) 368-1138

PROJECT TITLE:
THE STATE OF PHILANTHROPY IN CANADA

PROJECT DESCRIPTION:
This annual project examines data on the trends and patterns of giving in Canada, the implications of those trends for Canadian society; and the potential for Canadians to contribute more time and money to charitable activities. From the results of this study a five year program called IMAGINE is being planned. This program is an attempt to increase giving and volunteerism in Canada.

PUBLICATIONS:
Mollenhauer, Linda. REPORT ON THE STATE OF PHILANTHROPY IN CANADA. Toronto, Canada: The Canadian Centre for Philanthropy, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Jill Muehrcke
Editor
Non-Profit World Journal
Society for Nonprofit Organizations
6314 Odana Road
Haui Hoa House, Suite 1
Madison, WI 53719
(608) 274-9777

PROJECT TITLE:
A NATIONAL DIRECTORY OF SERVICE AND PRODUCT PROVIDERS TO NONPROFIT ORGANIZATIONS

PROJECT DESCRIPTION:
This is a combined business directory and book catalog that offers profiles of 93 service providers and describes 318 books and videos on nonprofit organizations. Due to paid advertising, the directory is offered for a minimal price.

PUBLICATIONS:
Muehrcke, Jill. THE SOCIETY FOR NONPROFIT ORGANIZATIONS OFFICIAL NATIONAL DIRECTORY OF SERVICE AND PRODUCT PROVIDERS TO NONPROFIT ORGANIZATIONS AND RESOURCE CENTERS, Society for Nonprofit Organization, 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
National Register Publishing Company
MacMillan Directory Division
3004 Glenview Road
Wilmette, IL 60091
(312) 256-6067

PROJECT TITLE:
REGISTER OF GRANT SUPPORT: A DIRECTORY OF FUNDING SOURCES

PROJECT DESCRIPTION:
This Directory contains more than 2800 entries of corporate, private, public and nontraditional sources of non-repayable financial support.

PUBLICATIONS:
ANNUAL REGISTER OF GRANT SUPPORT: A DIRECTORY OF FUNDING SOURCES, 1987-1988, TWENTY-FIRST EDITION. Wilmette, IL: National Register Publishing Co., 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
New York Public Library
Office of Branch Libraries
455 5th Avenue
New York, NY 10016
(212) 930-0800

PROJECT TITLE:
DIRECTORY OF COMMUNITY SERVICES

PROJECT DESCRIPTION:
This project presents an annotated bilingual (English/ Spanish) guide to nonprofit organizations and groups which offer programs and services to the public, at the neighborhood level, in the Bronx, Manhattan and Staten Island area. The Directory is divided into two sections. Section I lists the organizations grouped by subject area. At the beginning of each subject heading there is a brief explanation of what areas are included under that heading. Section II alphabetically lists the organizations. Organization profiles include agency name; address; telephone number; annotation of services and activities, and other relevant information.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
New York Regional Association of Grantmakers
505 8th Avenue
Suite 1805
New York, NY 10018
(212) 714-0699

PROJECT TITLE:
NEW YORK REGIONAL ASSOCIATION OF GRANTMAKERS DIRECTORY

PROJECT DESCRIPTION:
An annual directory of New York Regional Association of Grantmakers organizations. Member organization profiles include grantmakers: name, address, telephone number, principal funding areas, and staff listing with titles. Also contains NYRAG Board of Directors lists, Committee list, Regional Association of Grantmakers

list, and Professional Organizations and Affinity Groups list, each with name, address, titles and telephone numbers. The indices contained in this directory are: List of Principal Funding Areas, Index of Principal Funding Areas and an index of the names of individual grantees.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Opera America
633 E Street, N.W.
Washington, DC 20004
(202) 347-9262

PROJECT TITLE:
PROFESSIONAL OPERA SURVEY

PROJECT DESCRIPTION:
Each year Opera America surveys its members, including all professional opera companies. The data are used to develop profiles of each company in order to make comparisons and to determine general trends affecting the financial well-being of these companies. Topics covered include: trends in attendance, production activity, earned income, expenses, sources of funding, company tours, ticket prices, labor contracts, and Opera Board and Guild activities.

PUBLICATIONS:
PROFILE. Washington, D.C.: Opera America, annual.

FISCAL SURVEY. Washington, D.C.: Opera America, annual.

SURVEY OF PROFESSIONAL TRAINING/APPRENTICE PROGRAMS. Washington, D.C.: Opera America, annual.

RESEARCHER/ SPONSORING ORGANIZATION:
Linda Cardillo Platzer
Senior Research Associate
The Conference Board
845 Third Avenue
New York, NY 10022
(212) 759-0900

PROJECT TITLE:
ANNUAL SURVEY OF CORPORATE CONTRIBUTIONS

PROJECT DESCRIPTION:
This survey is the twenty-first in a continuing series on corporate charitable giving. The study presents a comprehensive analysis of contributions practices among approximately 400 of the top U.S. firms. The report provides benchmarks for comparison of companies in the same industry, region, or size category; historical trends based on extensive annual data; and emerging directions in contributions activity. It is a primary tool for executives planning their companies' contributions budgets or setting the direction for long-term programs.

PUBLICATIONS:
ANNUAL SURVEY OF CORPORATE CONTRIBUTIONS. New York, NY: The Conference Board, 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Public Management Institute
358 Brannan Street
San Francisco, CA 94107
(415) 896-1900

PROJECT TITLE:
CORPORATE CITIZENSHIP

PROJECT DESCRIPTION:
This is an analysis of corporate giving based on the Public Management Institute's CORPORATE 500: DIRECTORY OF CORPORATE PHILANTHROPY. The report summarizes conclusions drawn from recent editions of the CORPORATE 500, which analyzes corporate giving concentrating on the top 500 giving corporations In addition to detailed information on corporate giving, the project also provides information on trends in corporate giving, a better understanding of the industries, comparisons of the top 50 companies with the other companies, and assistance to nonprofits in approaching corporations for funding.

PUBLICATIONS:
CORPORATE 500: DIRECTORY OF CORPORATE PHILANTHROPY, Fifth edition, and CORPORATE CITIZENSHIP REPORT. San Francisco: Public Management Institute, 1986. CORPORATE PHILANTHROPY REPORT. San Francisco: Public Management Institute, monthly.

RESEARCHER/ SPONSORING ORGANIZATION:

Public Service Materials Center (PSMC)
5130 MacArthur Blvd, NW
Suite 200
Washington, DC 20016
(202) 966-7086

PROJECT TITLE:
CORPORATE FUND RAISING DIRECTORY

PROJECT DESCRIPTION:
This annual study includes corporate funding information on nearly all of the Fortune 500 industrial companies, the nation's largest banks, insurance companies, and retailing and transportation organizations. The directory includes almost 90 percent of all grants and gifts made by American business. Each corporate profile includes name, address, and telephone number of each corporation and the name and title of the contact person; detailed application information; geographic preference; grant information; and primary and secondary areas of giving. Corporations are indexed by contact persons, by those that issue guidelines, by geographic preference, by organizational headquarters and by areas of interest.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Margaret Riley
Statistician
Statistics of Income Division
Internal Revenue Service
1111 Constitution Avenue, NW
Washington, DC 20224
(202) 376-0199

PROJECT TITLE:
PRIVATE FOUNDATIONS: ANNUAL FISCAL AND CHARITABLE DISTRIBUTION STATISTICS

PROJECT DESCRIPTION:
This ongoing project is an annual Statistics of Income (SOI) series which collects and analyzes statistical data from private foundation information returns filed with the Internal Revenue Service (IRS). The current year's study covers private foundations having accounting periods beginning in 1985. The organizations studied include all foundations with book value of assets of $10 million or more and a sample of those with assets below $10 million. This study focuses on foundation revenue, expenses, assets, and charitable distributions reported on the IRS 990 form.
PUBLICATIONS:

Riley, Margaret. "A Private Foundation Profile for 1983," SOI BULLETIN, Winter 1986-87. Washington, DC: Internal Revenue Service, 1987.

___________. "A Survey of Private Foundation," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
St. Clares-Riverside Medical Center
New Jersey Self-Help Clearinghouse
Pocono Road
Denville, NJ 07834
(201) 625-9565

PROJECT TITLE:
THE SELF-HELP SOURCEBOOK

PROJECT DESCRIPTION:
This study offers contacts and descriptions for 438 national and demonstrational model self-help groups; several step-by-step guides for starting mutual aid self-help groups; discussions of a broad range of addictions, disabilities, illnesses, parenting concerns, bereavement and many; other stressful situations; a listing of 114 national toll-free 800 helplines and, an introduction by Dr. Phyllis Silverman, Professor on the faculty of the Social Work Program of the Institute of Health Profession of the Massachusetts General Hospital.

PUBLICATIONS:
THE SELF-HELP SOURCEBOOK, The New Jersey Self-Help Clearinghouse. Denville, New Jersey, St. Clares-Riverside Medical Hospital, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
The Taft Group
5130 MacArthur Blvd., NW
Washington, DC 20016
(202) 966-7086

PROJECT TITLE:
PEOPLE IN PHILANTHROPY: A GUIDE TO FUNDING CONNECTIONS

PROJECT DESCRIPTION:
This Directory offers complete information on over 8,500 individuals who control the decision-making processes of $10 billion in corporate and foundation funds. Each profiles personal information such as birth

and educational background, as well as extensive professional information such as philanthropic affiliation, current employment, nonprofit affiliation, and corporate affiliation. Indices are provided to individuals by state of philanthropy, by state of birth, by alma mater, by state of current employment, by industry, and by nonprofit categories.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
The Taft Group
5130 MacArthur Blvd., NW
Washington, DC 20016
(202) 966-7086

PROJECT TITLE:
TAFT CORPORATE GIVING DIRECTORY

PROJECT DESCRIPTION:
This study profiles 570 corporate giving programs. Profiles are alphabetically arranged and include information on contact person, grant amounts, grant types, other support, giving priorities, typical recipients, geographic focus, company locations, company and foundation directors, contact procedures and recent gifts.

PUBLICATIONS:
TAFT CORPORATE GIVING DIRECTORY: 8th Edition. Washington, DC: Taft Coporation, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
The Taft Group
5130 MacArthur Blvd., NW
Washington, DC 20016
(202) 966-7086

PROJECT TITLE:
TAFT FOUNDATION REPORTER

PROJECT DESCRIPTION:
This Directory profiles 500 foundations which average $4 million in annual grants paid to nonprofit organizations. Descriptions include: type of foundation, geographical grant distribution, major priority, recent giving levels, assets, contact persons, types of grants, foundation background information, officers and directors, application procedures, grants analysis, and sample grants. Indices are arranged by state, grant type, field of interest, and individuals by name, by place, and by alma mater.

PUBLICATIONS:
TAFT FOUNDATION REPORTER 1987: 18TH EDITION. Washington, DC: The Taft Group, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Volunteer Lawyers for the Arts
1560 Broadway
Suite 711
New York, NY 10036
(212) 977-9270

PROJECT TITLE:
NATIONAL VOLUNTEER LAWYERS ASSOCIATION DIRECTORY

PROJECT DESCRIPTION:
This study offers descriptions of thirty-nine Volunteer Lawyers for the Arts programs throughout the United States, and one in Canada. They have been organized to assist artists and arts organizations with legal queries. The directory, alphabetically arranged by state, provides basic information about the groups such as name, address, telephone number, contact person, area served, income eligibility requirements, administrative fees, legal services, educational programs, publications, university affiliation, resource library, and other services.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Washington Researchers Publishing
2612 P Street, N.W.
Washington, DC 20007
(202) 333-3533

PROJECT TITLE:
SOURCES OF INFORMATION ABOUT COMPANIES

PROJECT DESCRIPTION:
This volume contains descriptions of various corporate information sources, the types of information they supply, and the means of accessing information from them. Such sources include: federal and state government agencies, trade/professional organizations and unions,

business and library information sources, business databases, fee-based information services, and information obtained from stockholders meetings, plant tours, trade shows, etc.

PUBLICATIONS:
HOW TO FIND INFORMATION ABOUT COMPANIES: THE CORPORATE INTELLIGENCE SOURCE BOOK, 4TH EDITION. Washington, DC: Washington Researchers Publishing, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
Betty Wilson
President
Center for Nonprofit Corporations
36 West Lafayette Street
Trenton, NJ 08608
(609) 695-6422

PROJECT TITLE:
THE NEW JERSEY NON-PROFIT PROFILE

PROJECT DESCRIPTION:
The Center plans to update and expand the demographic profile of New Jersey nonprofit groups conducted in 1985. Questions from the original study will be repeated, and other major questions will be added toward the goal of establishing a better understanding of the health, major issues and problems of the sector. The current study will be used to improve the understanding and appreciation of the role of nonprofits in society.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Women's Research and Education Institute
1700 18th Street, N.W.
Washington, DC 20009
(202) 328-7070

PROJECT TITLE:
THE AMERICAN WOMAN

PROJECT DESCRIPTION:
This will be the first comprehensive annual report on the status of women by the Women's Research and Education Institute. The project will examine the 20th century developments that lie behind the prospects and problems faced by American women today; how women fit into today's economy; how and why today's families differ from yesterday's and the implications of the differences for individual Americans as well as for policymakers; and how women exert political influence in the U.S. today.

PUBLICATIONS:
Women's Research and Eduacation Institute, THE AMERICAN WOMAN 1987-1988: A REPORT IN DEPTH. Norton Publishing Company, 1987.

________. THE AMERICAN WOMAN 1988-1989: A REPORT IN DEPTH. Norton Publishing Company, forthcoming: summer 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
World Future Society
4916 St. Elmo Avenue
Bethesda, MD 20814
(301) 656-8274

PROJECT TITLE:
FUTURE SURVEY ANNUAL

PROJECT DESCRIPTION:
The World Future Society, an association for the study of alternative futures, is a non-profit educational and scientific organization founded in 1966. The Society acts as a clearinghouse for a variety of different views, and its FUTURE SURVEY ANNUAL reflects this diversity through its articles. Various researchers, policy analysts, planners, policymakers, teachers, students, and others review the environment in their fields, and the essence of their most recent writings is captured in this volume.

PUBLICATIONS:
Marien, Michael, ed. FUTURE SURVEY ANNUAL, 1986. Bethesda, MD: World Future Society, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
World Resources Institute
1750 New York Avenue, N.W.
2nd Floor
Washington, DC 20006
(202) 638-6300

PROJECT TITLE:
WORLD RESOURCES 1988

PROJECT DESCRIPTION:
This the third volume of an annual series seeks to fill the gap in current information on wise management of natural resources and protection of the environment. The study reviews existing world resources, discusses pressing world resource issues and presents world resource data tables in order to supply basic information and reliable current data on international conditions and trends, and to present objective analyses that are essential for identifying priority issues.

PUBLICATIONS:
WORLD RESOURCES 1988. New York: Basic Books, Inc., forthcoming, 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Michael Yaffe
Assistant Director for Operations
National Office for Arts Accreditation in Higher Education
11250 Roger Bacon Drive, #5
Reston, VA 22090
(703) 437-0700

PROJECT TITLE:
HIGHER EDUCATION ARTS DATA SERVICES

PROJECT DESCRIPTION:
The Higher Education Arts Data Services project was developed to gather yearly management data on the arts in higher education, including enrollment, faculty salaries, budgets, and administrative procedures. This work is published jointly by the National Association of Schools of Art and Design, the National Association of Schools of Dance, the National Association of Schools of Music, the National Association of Schools of Theatre, and the International Council of Fine Arts Deans in the form of yearly "data summaries."

PUBLICATIONS:
H.E.A.D.S. DATA SUMMARIES. Reston, VA: Higher Education Arts Data Services, annual, (in each discipline).

See Also:

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Abingdon Press
YEARBOOK OF AMERICAN AND CANADIAN CHURCHES

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Salamon, Lester M.
RELATIVE NEEDS AND PHILANTHROPIC EFFICIENCY: THE BUCK TRUST CASE

Salamon, Lester M.
PRIVATIZATION AND PARTNERSHIP ISSUES

Salamon, Lester M.
GOVERNMENT USE OF NONPROFITS IN HUMAN SERVICES DELIVERY

Saltman, Juliet
NEIGHBORHOOD STABILIZATION, 1956-1986: A FRAGILE MOVEMENT

Salzman, Jack
PHILANTHROPY AND AMERICAN SOCIETY

Schervish, Paul G.
VARIETIES OF PHILANTHROPIC LOGIC AMONG THE WEALTHY

Schervish, Paul G.
ALLOCATION OF RESOURCES BY THE WEALTHY TO ACHIEVE NON-ECONOMIC GOALS

Scott, Anne Firor
FROM PHILANTHROPY TO REFORM: WOMEN'S VOLUNTARY ASSOCIATIONS

Semple, Nathaniel M.
DEMOGRAPHIC TRENDS: IMPLICATIONS FOR FUTURE ECONOMIC AND SOCIAL POLICIES

Sklar, Kathryn Kish
A THEORETICAL FRAMEWORK FOR THE STUDY OF WOMEN'S POLITICAL CULTURE

SRI International
AMERICAN LIFESTYLES

St. Leger, F. Y.
A STUDY OF INFORMAL WELFARE IN BELFAST

Stanfield, John H.
THE HISTORY AND SOCIOLOGY OF PHILANTHROPY AND AMERICAN SOCIAL SCIENCE ACROSS WHITE AND BLACK INSTITUTIONS

Steele, Sara M.
IMPLICATIONS OF VOLUNTEERISM: VOLUNTEERS' IMPACT ON CLIENTELE AND COMMUNITY

Stoskopf, Alan L.
CHOOSING TO PARTICIPATE

Sundeen, Richard A.
VOLUNTEERS IN PUBLIC SERVICE DELIVERY

Thompson, Loring M.
A COMPREHENSIVE THEORY OF CHARITY

Thranhardt, Dietrich
WELFARE ORGANIZATIONS AND SELF-HELP GROUPS FOR IMMIGRANTS IN WEST GERMANY

Thranhardt, Anna Maria
TRADITIONAL NEIGHBORHOOD ASSOCIATIONS IN A HIGHLY DEVELOPED INDUSTRIAL COUNTRY

Tomlinson, Jr. John G.
FOUNDERS, FORTUNES AND FOUNDATIONS: THE INSTITUTIONALIZATION OF PHILANTHROPY IN LOS ANGELES, 1890-1940

Unell, Judith
VOLUNTEERING AS AN EDUCATIVE EXPERIENCE

United Way of America
WHAT LIES AHEAD: LOOKING FORWARD TO THE 1990'S

Van Der Heijden, Hendrik
EQUITABLE GROWTH: THE ROLE OF THE PRIVATE VOLUNTARY SECTOR

Van Loo, M. Frances
THE NATURE AND IMPLICATIONS OF NONPROFIT STATUS FOR MANAGEMENT

Van Til, Jon
CUTTING-EDGE ISSUES IN TODAY'S PHILANTHROPY: GUIDELINES FOR PHILANTHROPIC DECISION-MAKING

Van Til, Jon
VOLUNTARISM IN POST-INDUSTRIAL SOCIETY

Weisbrod, Burton A.
INSTITUTIONAL CHOICE AND THE ROLE OF NON-PROFITS

Widmer, Candace
PARTICIPATION OF MINORITY MEMBERS OF HUMAN SERVICE AGENCY BOARDS OF DIRECTORS

Wiederhoeft, Phyllis Castens
LEARNING OPPORTUNITIES FOR VOLUNTEERS: THE RELATIONSHIP OF LEARNING STYLES TO PARTICIPATION

Wolch, Jennifer R.
PLANNING AS CRISIS MANAGEMENT: AN ANALYSIS OF LONDON'S VOLUNTARY SECTOR

Wolch, Jennifer R.
LOS ANGELES METROPOLITAN PHILANTHROPY PROJECT

Wyszomirski, Margaret J.
CONGRESS AND THE ARTS

ECONOMICS & FINANCE

General

RESEARCHER/ SPONSORING ORGANIZATION:
Susan-Rose Ackerman
Professor of Political Science
Department of Political Science
Yale University
3532 Yale Station
New Haven, CT 06520
(203) 432-5230

PROJECT TITLE:
A THEORY OF THE RELATIONSHIP BETWEEN DONORS, CHARITY MANAGERS AND GOVERNMENT GRANTS

PROJECT DESCRIPTION:
This project demonstrates how changes in unified, lumpsum government grants or income from unrestricted endowments will affect the behavior of charities operated by managers with strong philosophical or professional commitments. An increase in such funds will reduce the charity's accountability to private donors and lower its fundraising activities. The grant will not be spent entirely on raising the quantity of output. Instead, it will permit the charity manager to reduce his or her dependence on the costly solicitation of donors who do not completely share the manager's preferences.

PUBLICATIONS:
Ackerman, Susan-Rose. IDEALS VS. DOLLARS: A THEORY OF THE RELATIONSHIP BETWEEN DONORS, CHARITY MANAGERS AND GOVERNMENT GRANTS. Paper presented at the International Symposium on "The Nonprofit Sector and the Welfare State," Bad Honnef, FRG, June 10-12, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Sue E. Berryman
Director
National Center on Education and Employment
Teachers College, Columbia University
New York, NY 10027
(212) 280-1754

PROJECT TITLE:
BREAKING OUT OF THE CIRCLE: RETHINKING OUR ASSUMPTIONS ABOUT EDUCATION AND THE ECONOMY

PROJECT DESCRIPTION:
This research provides an overview of the perspectives of the National Center on Education and Employment as summarized by the question "Who should teach which work-related skills, to whom, when, and how?" The author outlines four major objectives: 1) To influence educational policymakers; 2) To emphasize flexibility and the quality of the labor supply; 3) The promotion of a major restructuring of K-12 education; and 4) In this restructuring, the Center will challenge distinctions between work-related and "general " learning; pure thought vs. tool use, and symbol manipulation vs. real objects, among others.

PUBLICATIONS:
Berryman, Sue E. BREAKING OUT OF THE CIRCLE: RETHINKING OUR ASSUMPTION ABOUT EDUCATION AND THE ECONOMY. Paper presented at the 43rd National Conference & Exposition of the American Society for Training & Development, "Human Resource Development: The Strategic Investment", June 21-26, 1987.

________________. SHADOWS IN THE WINGS: THE NEXT EDUCATIONAL REFORM. Paper presented at the Educational Policy Forum sponsored by the American Educational Research Association and the Institute for Educational Leadership: Rayburn Office Building, Washington, DC, March 13, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Charles T. Clotfelter
Director
Center for Philanthropy and Voluntarism
Duke University
4875 Duke Station
Durham, NC 27706
(919) 684-2672

PROJECT TITLE:
FEDERAL TAX POLICY AND CHARITABLE GIVING

PROJECT DESCRIPTION:
This study demonstrates that changes in tax policy can significantly alter the level and composition of giving. The researcher focuses on four major areas: individual contributions, volunteering, corporate giving, and charitable bequests.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Council on Foundations
1828 L Street NW
Washington, DC 20036
(202) 466-6512

PROJECT TITLE:
TRENDS DOCUMENT

PROJECT DESCRIPTION:
This study presents current economic, social, political, technological, and ecological trends facing the nonprofit and grantmaking sectors, as well as special constituency trends. Included are graphs and tables of collected information.

PUBLICATIONS:
Council on Foundations. TRENDS DOCUMENT/prepared for Council Executive Staff. [Unpublished], 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Robert Scott Gassler
Assistant Professor
Department of Economics and Business Administration
Ursinus College
Collegeville, PA 19426
(215) 489-2203

PROJECT TITLE:
TOWARD A NEW ECONOMICS FOR THE NONPROFIT SECTOR

PROJECT DESCRIPTION:
This study recommends the adoption of a new approach in economic analysis to the relationship between benevolent motives at the individual level and nonprofit behavior at the organizational level.

PUBLICATIONS:
Gassler, Robert Scott. "Toward a New Economics for the Independent Sector," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Robert F. Hall
Professor
Department of Economics
Stanford University
Stanford, CA 94305-6010
(415) 723-1754

PROJECT TITLE:
A NON-COMPETITIVE EQUILIBRIUM MODEL OF FLUCTUATIONS

PROJECT DESCRIPTION:
The researchers attempt to develop a model of fluctuations in equilibrium that captures some of the ideas of a second paradigm considering a recession as a time when normal economic principles break down. The researcher relaxes the assumption of competition for some sellers whose perception of the true demand schedule for their products is close to their maximum profit at that schedule. The resulting equilibrium is inefficient.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Henry Hansmann
Professor of Law
Yale University Law School
401A Yale Station
New Haven, CT 06520
(203) 432-4966

PROJECT TITLE:
A GENERAL THEORY OF CORPORATE OWNERSHIP

PROJECT DESCRIPTION:
This report offers a general theory of the factors that determine the class of persons to whom ownership of enterprise is assigned in different industries. In particular, it explores the considerations that determine whether ownership is assigned to: 1)investors of capital,

as in the typical business corporation; 2) suppliers to the firms of some other factor of production, as in a producer cooperative; 3) purchasers of the firms's products, as in a consumer cooperative; or 4) nobody at all, as in a nonprofit firm. The author argues that ownership is generally assigned in a manner that tends to minimize total transaction costs for all persons who transact with the firm.

PUBLICATIONS:
Hansmann, Henry. THE EFFECT OF TAX EXEMPTION AND OTHER FACTORS ON COMPETITION BETWEEN NON-PROFIT AND FOR-PROFIT ENTERPRISE. New Haven, CT: Yale University, PONPO Working Paper No. 65, 1985.

____________. A THEORY OF ASSOCIATIVE ORGANIZATIONS: EXTERNALITIES, EXCLUSIVITY, STRATIFICATION AND COOPERATION. New Haven, CT: Yale University, PONPO Working Paper No. 2, 1985.

____________. A GENERAL THEORY OF CORPORATE OWNERSHIP. Paper presented at the conference on "The Nonprofit Sector and the Welfare State: Developing a Research Agenda," Bad Honnef, West Germany, June 10-12, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Henry Hansmann
School of Law
Yale University
401-A Yale Station
New Haven, CT 06520
(203) 436-8966

PROJECT TITLE:
ROLE AND REGULATION OF THE NON-PROFIT SECTOR

PROJECT DESCRIPTION:
The researcher is conducting a general study of the economic role of non-profit enterprises, including economic activities of educational institutions; and of the appropriate design of organizational, regulatory, and tax laws of non-profits.

PUBLICATIONS:
Hansmann, Henry. "The Evolution of the Law of Nonprofit Organizations," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

_________. WHY DO UNIVERSITIES HAVE ENDOWMENTS? New Haven, CT: Yale University, PONPO Working Paper No. 109, 1986.

_________. THE EFFECT OF TAX EXEMPTION AND OTHER FACTORS ON COMPETITION BETWEEN NON-PROFIT AND FOR-PROFIT ENTERPRISE. New Haven, CT: Yale University, PONPO Working Paper No. 65, 1985.

_________. A THEORY OF ASSOCIATIVE ORGANIZATIONS: EXTERNALITIES, EXCLUSIVITY, STRATIFICATION AND COOPERATION. New Haven, CT: Yale University, PONPO Working Paper No. 2, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
Henry Hansmann
Professor of Law
Yale University Law School
401A Yale Station
New Haven, CT 06520
(203) 432-4966

PROJECT TITLE:
WHY DO UNIVERSITIES HAVE ENDOWMENTS

PROJECT DESCRIPTION:
This is a study exploring the possible reasons why universities and other nonprofit organizations accumulate large capital surpluses in the form of endowments.

PUBLICATIONS:
Hansmann, Henry. WHY DO UNIVERSITIES HAVE ENDOWMENTS? Yale University: PONPO, Working Paper No. 109, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Estelle James
Professor and Chair
Department of Economics
S.U.N.Y. - Stony Brook
Stony Brook, NY 11724
(516) 246-5072

PROJECT TITLE:
CROSS SUBSIDIZATION BY NON-PROFIT ORGANIZATIONS: THEORY, EVIDENCE AND EVALUATION

PROJECT DESCRIPTION:
This project, conducted as part of the Program on Non-Profit Organizations at Yale University, is a study of cross subsidization in non-profit organizations, with special focus placed on the education sector. Cross subsidization is evaluated in terms of efficiency and equity.

PUBLICATIONS:
James, Estelle. "Cross Subsidization in Higher Education: Does it Pervert Choice and Public Policy?" in HIGHER EDUCATION: STUDIES IN CHOICE AND PUBLIC POLICY, Daniel Levy, ed. Oxford University Press, 1986.

James, Estelle and Gail Benjamin. PUBLIC VERSUS PRIVATE EDUCATION: THE JAPANESE EXPERIMENT. New Haven, CT: Yale University, PONPO Working Paper No. 81, 1986.

James, Estelle. DIFFERENCES IN THE ROLE OF THE PRIVATE EDUCATIONAL SECTOR IN MODERN AND DEVELOPING COUNTRIES. New Haven, CT: Yale University, PONPO Working Paper No. 112, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Reid J. Lifset
Ph.D. Candidate
Department of Political Science
Massachusetts Institute of Technology
77 Massachusetts Avenue
Cambridge, MA 02139
(617) 253-6979

PROJECT TITLE:
SACRED COWS AND CASH COWS: THE POLITICAL ECONOMY OF FOR-PROFIT ACTIVITIES OF NONPROFIT ORGANIZATIONS

PROJECT DESCRIPTION:
An examination of for-profit activities of nonprofit organizations focusing on an evaluation of the ability of existing scholarly theories of the role of nonprofit organizations in order to account for these sorts of activities. The analysis includes discussion of microeconomic theories of nonprofits, debates over privatization, the history of for-profit activities, and the current controversy over unfair competition between small business and nonprofits.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Gary Miller
Associate Professor
Department of Accounting and Finance
San Jose State
One Washington Square
San Jose, CA 95192-0066
(408) 924-3488

PROJECT TITLE:
FINANCIAL REPORTING FOR PRIVATE FOUNDATIONS

PROJECT DESCRIPTION:
The author investigates financial reporting practices of private foundations. A survey was developed to gather opinions and perceptions about financial reporting from foundation officers. Annual reports were also examined and existing practices were analyzed.

PUBLICATIONS:
Miller, Gary. "Financial Reporting for Private Foundations", paper presented at the Western Regional 1988 Meeting for the American Accounting Association, 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
John W. Posnett
Lecturer in Economics
Department of Economic
University of York
York, UK Y01 5DD
0904 430000 X5617

PROJECT TITLE:
THE IMPACT OF UNCERTAINTY ON DONOR BEHAVIOR

PROJECT DESCRIPTION:
The author seeks to provide a theoretical analysis of the impact of donor uncertainty about the price and output of voluntary donations. The author examines this phenomenon in the context of donative behavior offered by a charitable intermediary.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
John W. Posnett
Lecturer in Economics
Department of Economic
University of York
York, UK Y01 5DD
0904 430000 X5617

PROJECT TITLE:
TRANSFERS AND THE CHARACTERISTICS OF NONPROFIT INTERMEDIARIES

PROJECT DESCRIPTION:
This project is primarily concerned with the question of organizational choice within the nonprofit sector. Attention is directed to the particular agency problems which arise when a donor gives to an intermediary seeking to retain control over the specific use of his gift by restricting the discretion available to trustees in choosing between alternative outputs. It is predicted that a fundraising organization, which receives support from a large number of individual donors, will be one in which the objectives of the organization are widely drawn, and in which the discretion available to trustees is closely constrained.

PUBLICATIONS:
Posnett, John and Todd Sandler. TRANSFERS AND THE CHARACTERISTICS OF NONPROFIT INTERMEDIARIES. Paper presented for the International Symposium on "The Nonprofit Sector and the Modern Welfare State: Developing a Research Agenda." Bad Honnef, FRG, June 10-12, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Russell Roberts
University of Rochester
Rochester, NY 14627
(716) 275-2181

PROJECT TITLE:
SURVEY OF ISSUES IN ALTRUISM AND PHILANTHROPY

PROJECT DESCRIPTION:
This paper includes a brief survey of the economic models of altruism. Roberts also discusses the viability of the arguments in support of the various models. In addition, he is currently exploring the use of subsidies with regard to altruism and the provision of public goods.

PUBLICATIONS:
Russell Roberts. "Financing Public Goods," JOURNAL OF POLITICAL ECONOMY, April 1987.

_________. "Efficient Subsidies to Private Spending on Public Goods." Manuscript prepared for the Hoover Institution, October 1986.

_________. "A Survey of Issues in Altruism and Philanthropy." Paper presented at the Duke University Center for the Study of Philanthropy and Voluntarism Conference, Durham, NC, November 20-21, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Susan Rose-Ackerman
Professor
School of Law
Columbia University
435 W. 116 St.
New York, NY 10027
(212) 280-2036

PROJECT TITLE:
PRIVATE NON-PROFIT FIRM

PROJECT DESCRIPTION:
The author has examined the behavior of the private non-profit firm in market economies. Specifically, the author has analyzed nonprofit responses to federal government funding changes.

PUBLICATIONS:
Rose-Ackerman, Susan and Estelle James. "The Non-Profit Enterprise in Market Economies," in M. Montias and J. Kornai, eds., ECONOMIC SYSTEMS, a volume in J. Lesourne and H. Sonnenshein, eds., FUNDAMENTALS OF PURE AND APPLIED ECONOMICS AND ENCYCLOPEDIA OF ECONOMICS. Harwood Academic Publishers, 1987.

Rose-Ackerman, Susan. "Ideals Versus Dollars: Donors, Charity Managers and Government Grants," POLITICAL ECONOMY, August 1987.

_________, ed. THE ECONOMY OF NONPROFIT INSTITUTIONS: STUDIES IN STRUCTURE AND POLICY. New York: Oxford University Press, 1986.

_________. "Ideological Nonprofits and Government Grants: Some Thoughts on Nonprofits' Response to Federal Cutbacks." Working Paper presented at the annual meeting of the American Economic Association, New York, December 1985.

RESEARCHER/ SPONSORING ORGANIZATION:

Susan Rose-Ackerman
Professor
School of Law
Columbia University
435 W. 116th Street
New York, NY 10027
(212) 280-2036

PROJECT TITLE:

THE ECONOMICS OF NONPROFIT INSTITUTIONS: STUDIES IN STRUCTURE AND POLICY

PROJECT DESCRIPTION:

As part of the Yale Studies on Nonprofit Organizations, this project collects many economically-oriented studies on the voluntary nonprofit sector. Contributors emphasize the relationship between organizational form, market structure, and firm behavior, and discuss the complex motivations of donors, customers and managers. The first half of the book clarifies the research effort by providing an organizational framework, and demonstrates the range of possibilities for modeling the behavior of the nonprofit enterprises. The papers suggest how economic analysis can enlighten discourse on a series of policy issues including the charitable deduction, government grants to nonprofits, the regulation of fundraising, and nonprofit exemption from the corporate income tax.

PUBLICATIONS:

Rose-Ackerman, Susan. THE ECONOMY OF NONPROFIT INSTITUTIONS: STUDIES IN STRUCTURE AND POLICY. New York: Oxford University Press, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:

Gabriel Rudney
Program on Nonprofit Organizations
Yale University
154 Yale Station
New Haven, CT 06520
(203) 432-3864

PROJECT TITLE:

BORROWING PATTERNS OF NON-PROFIT ORGANIZATIONS

PROJECT DESCRIPTION:

This study examines the borrowing patterns of various non-profit organizations.

PUBLICATIONS:

None to date.

RESEARCHER/ SPONSORING ORGANIZATION:

Gabriel Rudney
Program on Nonprofit Organizations
Yale University
154 Yale Station
New Haven, CT 06520
(203) 432-3864

PROJECT TITLE:

NON-PROFIT SECTOR IN NATIONAL INCOME ACCOUNTS

PROJECT DESCRIPTION:

This study involves the development of a method for including the non-profit sector in the national income accounts.

PUBLICATIONS:

None to date.

RESEARCHER/ SPONSORING ORGANIZATION:

Lester M. Salamon
Director
Institute for Policy Studies
The Johns Hopkins University
Shriver Hall
Baltimore, MD 21218
(301) 338-7174

PROJECT TITLE:

RELATIVE NEEDS AND PHILANTHROPIC EFFICIENCY: THE BUCK TRUST CASE

PROJECT DESCRIPTION:

This report contains four working papers of which this author concentrates on empirical questions relevant to the Buck Trust Case. In particular, the author and The Urban Institute investigated the relative efficiency of placing all $400 million of Mrs. Buck's endowment in Marin County versus a more widespread dispersal throughout the Bay Area. He compares the needs and resources of Marin and the Bay Area with benefits and costs in mind. The author argues that philanthropy is most efficient where: 1) problems are relatively great (diminishing returns minimized); and 2) alternative resources are scarce. On the basis of these criteria, the author concludes that the Buck money would be better used if distributed throughout the Bay Area.

PUBLICATIONS:
Salamon, Lester M. "Relative Needs and Philanthropic Efficiency: The Buck Trust Case," in WORKING PAPERS: MANAGERS AND DONORS: THE BUCK TRUST CASE. Center for the Study of Philanthropy, City University of New York, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Jerald A. Schiff
Economist
Department of the Treasury
1500 Pennsylvania Avenue
4044 Main Treasury Building
Washington, DC 20220
(202) 566-2203

PROJECT TITLE:
COMPETITION BETWEEN NONPROFIT AND FOR-PROFIT FIRMS

PROJECT DESCRIPTION:
An analysis of the determinants of the extent of a nonprofit organization's commercial activities, with particular emphasis on the role of government policy. Evaluation of current tax treatment of commercial and "unrelated" activities of nonprofits are also included.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Jerald A. Schiff
Economist
Department of the Treasury
1500 Pennsylvania Avenue
4044 Main Treasury Building
Washington, DC 20220
(202) 566-2203

PROJECT TITLE:
EXPANSION, ENTRY AND EXIT IN THE NONPROFIT SECTOR

PROJECT DESCRIPTION:
This study is a theoretical analysis of what induces nonprofit firms to enter and/or exit a particular industry. The report considers the implications for the behavior of the nonprofit sector.

PUBLICATIONS:
Schiff, Jerald A. EXPANSION, ENTRY AND EXIT IN THE NONPROFIT SECTOR: THE LONG AND THE SHORT OF IT. New Haven, CT: Institution for Social and Policy Studies, Program on Nonprofit Organizations, PONPO Working Paper No. 111, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Jerald A. Schiff
Economist
Department of the Treasury
1500 Pennsylvania Avenue
4044 Main Treasury Building
Washington, DC 20220
(202) 566-2203

PROJECT TITLE:
GOVERNMENT POLICIES AND THE NONPROFIT SECTOR

PROJECT DESCRIPTION:
This project analyzes the impact of government tax and expenditure policies on various dimensions of the nonprofit sector: performance, revenue, expenditures, number of organizations and types of research produced.

PUBLICATIONS:
Schiff, Jerald A. "Does Government Spending Crowd-Out Charitable Contributions? NATIONAL TAX JOURNAL, Forthcoming.

_________. "Tax Policy and Volunteering." SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

Schiff, Jerald A. and Burton Weisbrod. "Volunteering American Style: An Economic Analysis." PHILANTHROPY MONTHLY, June 1985, pp. 26-32.

_________. WISCONSIN INCOME TAX REFORM AND CHARITABLE GIVING. Center for Health Economics and Law, University of Wisconsin-Madison, March, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
Richard Steinberg
Assistant Professor
Economics Department
Virginia Polytechnic Institute and State University
207 Sandy Hall
Blacksburg, VA 24061
(703) 961-5688

PROJECT TITLE:
GOVERNMENT SPENDING AND CHARITABLE DONATIONS

PROJECT DESCRIPTION:
This project examines the "crowding-out" effect of government social service expenditures and grants on charitable donations, both theoretically and empirically.

PUBLICATIONS:
Steinberg, Richard. "Non-Profit Organizations and the Market," in Walter Powell, ed. BETWEEN THE PUBLIC AND THE PRIVATE: THE NON- PROFIT SECTOR. New Haven, CT: Yale University Press, 1987.

_________. "Voluntary Donations and Public Expenditures in a Federalist System." THE AMERICAN ECONOMIC REVIEW. (forthcoming).

_________. DONATIONS, LOCAL GOVERNMENT SPENDING, AND THE 'NEW FEDERALISM.' New Haven, CT: Yale University, PONPO Working Paper No. 95, 1986.

_________. "Empirical Relations Between Government Spending and Charitable Donations." JOURNAL OF VOLUNTARY ACTION RESEARCH, Vol. 14, Spring/Summer 1985, also appears as PONPO Working Paper No. 88, Yale University.

RESEARCHER/ SPONSORING ORGANIZATION:
Mark I. Wilson
Assistant Professor
Urban Affairs Programs
Michigan State University
Owen Graduate Center
East Lansing, MI 48824-1109
(517) 353-9506

PROJECT TITLE:
THE ROLE OF NONPROFIT ORGANIZATIONS IN URBAN ECONOMIC DEVELOPMENT

PROJECT DESCRIPTION:
The author analyzes how nonprofit organizations are active in community/neighborhood development, and how nonprofits can adopt a policy role in the absence of government action on urban issues.

PUBLICATIONS:
None to date.

Labor

RESEARCHER/ SPONSORING ORGANIZATION:
Center for Non-Profit Corporations
36 West Lafayette Street
Trenton, NJ 08608
(609) 695-6422

PROJECT TITLE:
SURVEY OF SALARIES IN NEW JERSEY'S NON-PROFITS

PROJECT DESCRIPTION:
This is the Center's second annual Salary Survey, looking at salary structure, benefits, professional experience and gender-based pay differentials in New Jersey's charitable non-profits. The data collected will be used to compare the above items with salaries in government and for-profit sectors.

PUBLICATIONS:
NEW JERSEY NON-PROFIT SALARY STUDY. Trenton, NJ: Center for Non-Profit Corporations, 1986.

Lang, Michael H. THE NEW JERSEY NON-PROFIT SECTOR: A STATISTICAL PROFILE OF THE SOCIAL AND ECONOMIC CHARACTERISTICS. Camden, NJ: Rutgers University and the Center for Non-Profit Corporations, March 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
International Institute of Management
Research Unit
2600 Virginia Avenue, NW
Suite 905
Washington, DC 20037
(202) 337-1022

PROJECT TITLE:
RESEARCH PROGRAM 1985-1989

PROJECT DESCRIPTION:
This outline tracks changes in the international economy that warrant a new assessment of labor market policy and describes various projects to address this need. Research areas include: 1) Conditions for job creation through new technology and entrepreneurial initiatives; 2)The influence of the welfare state on the expansion of employment opportunities; 3) The impact of industrial relations on the number and distribution of employment opportunities; 4)Influence of international capital and commodity markets of options for employ-

ment policy; and 5) Public labor market policy, its impacts and their determinants.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Joan Jeffri
Director
Research Center for Arts and Culture
Columbia University
615 Dodge Hall
New York, NY 10027
(212) 280-4331

PROJECT TITLE:
THE INFORMATION ON ARTIST PROJECT

PROJECT DESCRIPTION:
This project explored the work-related human and social service needs of individual artists in ten U.S. cities: Philadelphia, Boston, New York, New Orleans, Dallas, Chicago, Minneapolis, San Francisco, Los Angeles, and Santa Fe. Areas of exploration include: health care and insurance, life insurance, pension, legal advice, financial expertise, credit mortgages, live/work space, and other employment issues.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Denis Johnston
Associate Professor
School of Business Administration
Georgetown University
37th & O Streets
Washington, DC 20057
(202) 994-6115

PROJECT TITLE:
NONPROFIT EMPLOYMENT: TRENDS, PROJECTIONS AND CHARACTERISTICS

PROJECT DESCRIPTION:
This study provides estimates of the size of the nonprofit labor force in 1985. Projections to 1990 and 1995 are provided and past estimates are discussed. This study also presents estimates of selected labor force characteristics and earnings of workers in the nonprofit service sector. Most of the information is based on data from the 1980 Census of Population and the 1982 Census of Service Industries.

PUBLICATIONS:
Johnston, Denis. NONPROFIT EMPLOYMENT: TRENDS, PROJECTIONS AND CHARACTERISTICS. Program on Nonprofit Organizations, Institution for Social and Policy Studies.

RESEARCHER/ SPONSORING ORGANIZATION:
Shulamit Kahn
Professor of Finance and Economics
School of Management
Boston University
704 Commonwealth Avenue
Boston, MA 02215
(617) 353-4299

PROJECT TITLE:
ECONOMIC IMPLICATIONS OF PUBLIC SECTOR COMPARABLE WORTH: A CASE STUDY OF SAN JOSE

PROJECT DESCRIPTION:
This study examines the wage and employment effects of comparable worth for one of the first U.S. cases of effective comparable worth wage adjustments; the case of San Jose, California. Instead of the decreases in female employment predicted by many economists, this study finds that in San Jose, females posted large employment gains in jobs targeted by comparable worth adjustments, while male employment in these jobs was stagnant. The author argues that the increasing percentage of females in jobs targeted by comparable worth was caused by a combination of comparable worth and affirmative action. Furthermore, there was no indication of an overall decrease in employment in the City of San Jose, nor of any substitution from targeted to non-targetted jobs.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
John C. Lammers
Assistant Professor
Department of Sociology
University of Louisville
Louisville, KY 40292
(502) 588-6836

PROJECT TITLE:
COMPETITION AND PERSONNEL PRACTICES IN LOUISVILLE NONPROFIT AGENCIES

PROJECT DESCRIPTION:
This study explores the increasingly competitive environment of nonprofit human service organizations and the internal personnel management practices of those agencies. Lammers hypothesizes that competitive pressures force nonprofit managers to use approaches very similar to those used in the for-profit sector of the economy. Data on 135 human service agencies was collected through a mail survey followed by personal interviews, and is presently being analyzed. A paper on "The Effects of Competition on Labor Management in Nonprofit Organizations" will be delivered at the 1987 meeting of the Society for the Study of Social Problems.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Alan Leiken
Program on Nonprofit Organizations
Yale University
154 Yale Station (88 Trumbull St.)
New Haven, CT 06520
(203) 432-2121

PROJECT TITLE:
COMPARATIVE LABOR MARKET BEHAVIOR OF INDEPENDENT SECTOR AND PUBLIC SECTOR ORGANIZATIONS: THE CASE OF UNIVERSITIES

PROJECT DESCRIPTION:
This study compares compensation patterns of private, nonprofit and public sector universities. The paper focuses on an analysis of faculty ranks within public and private research universities. Data for analysis consist of 72 universities: 50 public and 22 private, 11 of which have a religious affiliation.

PUBLICATIONS:
Leiken, Alan,et. al. COMPARATIVE LABOR MARKET BEHAVIOR OF INDEPENDENT SECTOR AND PUBLIC SECTOR ORGANIZATIONS: THE CASE OF UNIVERSITIES. New Haven, CT: Yale University, PONPO Working Paper No. 2120, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Paul L. Menchik
Professor of Economics
Michigan State University
East Lansing, MI 48823
(617) 355-4553

PROJECT TITLE:
VOLUNTEER LABOR SUPPLY

PROJECT DESCRIPTION:
In this analysis, the supply of volunteer labor is shown with a wage of zero. The author maintains that this figure was over 5 percent of the entire labor supply in the United States in 1980. Both consumption and investment models are considered--the former positing volunteering as an ordinary consumer good, while the latter posits it as a means of obtaining on-the-job experience. Empirical estimation, based on survey data, discloses statistically significant effects of price and income variables on the supply of volunteer labor.

PUBLICATIONS:
Menchik, Paul L. and Burton A. Weisbrod. "Volunteer Labor Supply." JOURNAL OF PUBLIC ECONOMICS. Dec.-Jan. 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
James Morgan
Research Scientist
Institute for Social Research
Box 1248
Ann Arbor, MI 48106
(313) 764-8388

PROJECT TITLE:
NEW COMMUNITIES FOR OLDER PEOPLE

PROJECT DESCRIPTION:
The author argues that the future for productive activities of older persons is not likely to be in the regular paid labor market. Instead, these activities will have to be encouraged, facilitated, and rewarded by new institutions and arrangements. In addition, the author reviews the past, and the prospective future in the absence of such innovations only briefly, moving quickly to alternatives that are likely to be promising.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Gabriel Rudney
Senior Research Associate
Program on Nonprofit Organizations
Yale University
154 Yale Station
New Haven, CT 06520
(203) 432-2121

PROJECT TITLE:
NONPROFIT EMPLOYMENT: TRENDS, PROJECTIONS AND CHARACTERISTICS

PROJECT DESCRIPTION:
This study explores an often-neglected segment of the U.S. labor force: nonprofit employment. The tertiary nonprofit sector contributes importantly to the dynamics of the service economy. This study provides important nonprofit employment trend data and projections and data on the socioeconomic and demographic characteristics of the 6.25 million employees in nonprofit service industries in 1980.

PUBLICATIONS:
Rudney, Gabriel and Denis Johnston. NONPROFIT EMPLOYMENT: TRENDS, PROJECTIONS AND CHARACTERISTICS. New Haven, CT: Yale University, PONPO Working Paper No. 116, August 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Burton A. Weisbrod
Evjue-Bascom Professor of Economics
Department of Economics
University of Wisconsin-Madison
1180 Observatory Drive
Room 7422, Social Science Building
Madison, WI 53706
(608) 262-6196

PROJECT TITLE:
SUPPLY AND DEMAND IN THE MARKET FOR VOLUNTEER LABOR

PROJECT DESCRIPTION:
Survey instruments are being designed to obtain data for estimating supply and demand functions for volunteers. In particular, two kinds of information are being sought: data on the earnings that volunteers are foregoing by donating their time and the willingness of organizations to accept volunteers for various types of work. Among the hypotheses to be tested are that 1) the greater an individual's opportunity cost the smaller the amount of time that will be volunteered and that; 2) contrary to conventional views, the demand for volunteers for certain specific types of jobs is not unlimited.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Dennis R. Young
Director
Mandel Center for Nonprofit Organizations
Case Western Reserve University
2035 Abington Road
Cleveland, OH 44106
(216) 368-2275

PROJECT TITLE:
COMPENSATION IN THE NONPROFIT SECTOR

PROJECT DESCRIPTION:
This project analyzes the labor market behavior of nonprofit organizations by statistical comparison of compensation patterns in nonprofits versus comparable organizations in other sectors. The focus of the study is on public versus private universities.

PUBLICATIONS:
Young, Dennis R. COMPARATIVE LABOR MARKET BEHAVIOR OF INDEPENDENT SECTOR AND PUBLIC SECTOR ORGANIZATIONS: THE CASE OF UNIVERSITIES. New Haven, CT: Yale University, PONPO Working Paper, August 1986.

Regional and State Studies

RESEARCHER/ SPONSORING ORGANIZATION:
Avner Ben-Ner
Assistant Professor of Industrial Relations
Industrial Relations Center, Carlson School of Management
University of Minnesota-Twin Cities
271 19th Avenue South
Minneapolis, MN 55455
(612) 624-2500

PROJECT TITLE:
A STUDY OF THE NONPROFIT SECTOR IN NEW YORK STATE: IT'S SIZE, NATURE AND ECONOMIC IMPACT

PROJECT DESCRIPTION:
This project is designed to provide a thorough analysis of the nonprofit sector in the state of New York. Its purpose is to help officials determine appropriate policy toward nonprofit organizations. Using data from several sources, a statistical survey is planned. This survey will examine trends in the industrial and geographic concentrations of nonprofit organizations over time, the sectors contribution to employment and value added, and compare New York's nonprofit sector with that of the public and private for- profit sectors during the period 1981-1986. This statistical survey will make possible the second part of the project, a study of the impact of macroeconomic changes, including changes in the federal budget, on the revenues and behavior of nonprofit organizations and the influence of nonprofit organizations on state economic development.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Minnesota Council of Nonprofits
301 19th Avenue South
330 Humphrey Center
Minneapolis, MN 55455
(612) 642-1904

PROJECT TITLE:
MINNESOTA PHILANTHROPY AND DISADVANTAGED PEOPLE

PROJECT DESCRIPTION:
This report examines who benefits from grantmaking. More specifically, the report seeks to determine to what extent Minnesota foundations applied their resources to the needs of women, racial minorities, and other disadvantaged people.

PUBLICATIONS:
Minnesota Council of Nonprofits. MINNESOTA PHILANTHROPY AND DISADVANTAGED PEOPLE: SUPPLEMENTARY TABLES. Minneapolis, MN: Minnesota Council of Nonprofits, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Mark I. Wilson
Assistant Professor
Urban Affairs Programs
Michigan State University
Owen Graduate Center
East Lansing, MI 48824-1109
(517) 353-6750

PROJECT TITLE:
REGIONAL PATTERNS OF NONPROFIT ACTIVITY

PROJECT DESCRIPTION:
This study investigates the spatial diversity of nonprofit activity in the United States, and identifies the factors that account for this geographic pattern.

PUBLICATIONS:
Wilson, Mark I. "Regional Patterns of Nonprofit Activity." forthcoming in the JOURNAL OF VOLUNTARY ACTION RESEARCH.

RESEARCHER/ SPONSORING ORGANIZATION:
Mark I. Wilson
Assistant Professor
Michigan State University
East Lansing, MI 48825
(517) 353-2967

PROJECT TITLE:
SPATIAL VARIATION IN NONPROFIT ECONOMIC ACTIVITY

PROJECT DESCRIPTION:
This project analyzes the economic behavior of nonprofit organizations. The organizations studied have varying levels and types of activities by location, which prompts research into the factors that affect their geographic distribution.

PUBLICATIONS:
Wilson, Mark I. "National Non-Profit Economy." Paper presented at the Mid-Continent Regional Science Association Meetings, Toledo, OH, May 1987.

_________. "Toward a Location Theory for Non-Profit Organization." Paper presented at the Canadian Regional Science Association Meetings, May 1987.

Reiner, Thomas and Mark I. Wilson. "Nonprofits in a Loschian Landscape," in Rolf H. Funck and Antoni Kuklinski, eds. SPACE-STRUCTURE-ECONOMY. Karlsruhe Papers in Economic Policy Research. Karlsruhe, West Germany: von Loeper Verlag, 1986.

Wilson, Mark I. "The Locational Decisions of Nonprofits." Paper presented at the Regional Science Association Meetings, Philadelphia, PA, November, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
Jennifer R. Wolch
Associate Professor
School of Urban and Regional Planning
VKC 351 - University of Southern California
University Park
Los Angeles, CA 90084
(213) 743-2058

PROJECT TITLE:
LOS ANGELES METROPOLITAN PHILANTHROPY PROJECT

PROJECT DESCRIPTION:
The Los Angeles Metropolitan Philanthropy Project has assessed the structure and magnitude of the voluntary sector in the Los Angeles region, with a special focus on the spatial distribution of voluntary agencies; the direction and extent of corporate philanthropy in Los Angeles; the influx and export of foundation funds to and from the region; and the role of the not-for-profit sector in the restructuring of urban America. In addition, Project investigators have developed theoretical analyses of the role of voluntarism in urban systems.

PUBLICATIONS:
Wolch, Jennifer R. "A Shadow State?: Voluntarism in Los Angeles," SOCIETY & SPACE, Vol. 4, No. 3, 1986.

_________. URBAN RESTRUCTURING AND THE NOT-FOR-PROFIT SECTOR. Los Angeles, CA: University of Southern California, Planning Institute Working Paper, 1985.

_________. "The Urban Voluntary Sector: An Exploration of Basic Issues," PLANNING AND SOCIAL SERVICE DELIVERY. Greenwood Press, 1985.

_________. POLITICAL RESOURCE COMMAND OF VOLUNTARY ORGANIZATIONS: GROUP POWER AND GOVERNMENTAL PREROGATIVES. Los Angeles, CA: University of Southern California, Planning Institute Working Paper, 1984.

_________. GIVING AND RECEIVING: FOUNDATIONS AND VOLUNTARY ORGANIZATIONS IN LOS ANGELES. Copy available from the author.

RESEARCHER/ SPONSORING ORGANIZATION:
Julian Wolpert
Professor of Geography, Public Affairs and Urban Planning
Woodrow Wilson School
Princeton University
Princeton, NJ 08544
(609) 924-1680

PROJECT TITLE:
REGIONAL GENEROSITY AND COMMITMENT

PROJECT DESCRIPTION:
This study examines the relationship between private and public generosity across the 85 largest metropolitan areas of the United States. The author attempts to test the prevailing theories about giving behavior and targeting of donations. The preliminary findings indicate parallelism in private and local public generosity that is targeted across a narrow social gap.

PUBLICATIONS:
None to date.

Tax & Regulation

RESEARCHER/ SPONSORING ORGANIZATION:
American Association of Fund Raising Counsel
25 West 43rd ST.
Suite 1519
New York, NY 10036
(212) 354-5799

PROJECT TITLE:
STRATEGIES FOR INDIVIDUALS CONTRIBUTING TO CHARITABLE ORGANIZATIONS UNDER THE OLD TAX LAW AS COMPARED TO THE NEW LAW OF 1987

PROJECT DESCRIPTION:
This project discusses the closer evaluation grantmakers are giving to proposals, and suggests proposal writing guidelines designed to aid competitive grantseekers.

PUBLICATIONS:
GIVING U.S.A. New York: American Association of Fund Raising Counsel Trust, Inc., annual.

LEGISLATIVE RESEARCH. New York: American Association of Fund Raising Counsel Trust, Inc., occasional papers.

AN INTRODUCTION TO THE AMERICAN ASSOCIATION OF FUND RAISING COUNSEL, INC.

AND AAFRC TRUST FOR PHILANTHROPY. New York: American Association of Fund Raising Counsel Trust, Inc., 1987.

"State Laws Regulating Charitable Solicitations (As of December 1, 1986)," FUND RAISING REVIEW, January 1987, pp. 2-6.

RESEARCHER/ SPONSORING ORGANIZATION:
Gerald Auten
Professor of Economics
Department of Economics
Bowling Green State University
Bowling Green, OH 43402
(419) 372-2646

PROJECT TITLE:
TAX REFORM AND INDIVIDUAL GIVING TO HIGHER EDUCATION

PROJECT DESCRIPTION:
This study analyzes the role of tax incentives as amended by tax reform on giving to higher education. The authors focus particularly on effects on individual giving as opposed to corporate or foundation activity.

PUBLICATIONS:
Auten, Gerald and Gabriel Rudney. CHARITABLE DEDUCTIONS AND TAX REFORM: NEW EVIDENCE ON GIVING BEHAVIOR. New Haven, CT: Yale University, PONPO Working Paper, 1986.

______________. THE VARIABILITY OF THE CHARITABLE GIVING OF THE WEALTHY. New Haven, CT: Yale University, PONPO Working Paper, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Charities Aid Foundation
48 Pembury Road
Tunbridge, Kent, UK TN9 2JD
0732 356323

PROJECT TITLE:
THE TAX TREATMENT OF DONORS TO CHARITY IN VARIOUS COUNTRIES

PROJECT DESCRIPTION:
This comparative study has compiled information on what is accepted as charitable giving by taxing bodies in eleven countries. The concise listing also includes summaries of the types of charitable organizations which operate in these countries and details of the specific tax exemptions allowable to individual and company donors. The countries included in the study are: Austria, France, W. Germany, Great Britain, Hungary, Italy, Japan, The Netherlands, Spain, Sweden, and the United States.

PUBLICATIONS:
Allen, Derek. A COMPARATIVE STUDY OF THE TAX TREATMENT OF DONORS TO CHARITY IN VARIOUS COUNTRIES. Tunbridge, Kent, UK: Charities Aid Foundation, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Edward Chung
Economist
Statistics on Income Division
Internal Revenue Service TR:S:F
1111 Constitution Avenue, N.W.
Washington, DC 20224
(202) 376-0199

PROJECT TITLE:
UNRELATED BUSINESS INCOME TAX: FORM 990T

PROJECT DESCRIPTION:
This study evolved from the Statistics of Income (SOI) Division's increasing involvement in collecting and analyzing data concerning the Non-Profit area; i.e. Forms 990 and 990PF. Also, attention has been focused on possible competition between for-profit and not-for-profit organizations as evidenced by the Congressional Hearings held in June 1987. A result of the hearings was the realization that reliable data was not available to help answer the questions concerning the competition issue nor offer any guidance for remedies. The 1987 Form 99OT study hopes to offer some assistance in this effort. A sample of approximately 5,000 returns will be selected and stratified according to the amount of unrelated business taxable income reported on page 1, line 5 or page 2, line 13. At this early phase of planning, it is anticipated that 100% of the terms appearing on the return will be edited since this is the first extensive study of the Form 99OT for many years.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Charles T. Clotfelter
Director
Center for the Study of Philanthropy and Voluntarism
Duke University
4875 Duke Station
Durham, NC 27706
(919) 684-2672

PROJECT TITLE:
TAX POLICY AND THE NONPROFIT SECTOR

PROJECT DESCRIPTION:
The author examines the changing environment and interactions between federal tax policy and activity in the nonprofit sector. The major goal of this study is to interpret and advance econometric analyses of tax policy and charitable giving. Two specific topics now under study include the effect of the 1986 Tax Reform Act on higher education and the interaction between federal tax laws and regional patterns of charitable giving.

PUBLICATIONS:
Clotfelter, Charles T. LIFE AFTER TAX REFORM FOR HIGHER EDUCATION. Durham, NC: Duke University, Center for the Study of Philanthropy and Voluntarism, WORKING PAPER. January 1987.

_________. FEDERAL TAX POLICY AND CHARITABLE GIVING. Chicago, IL: University of Chicago Press, 1985.

_________. "The Impact of Tax Simplification on Educational and Charitable Organizations." Paper presented at conference sponsored by the Federal Reserve Bank of Boston.

Clotfelter, Charles T. and Dan Feenberg, IS THERE A REGIONAL BIAS IN FEDERAL TAX SUBSIDY RATES FOR GIVING? March, 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Committee for Economic Development
1700 K Street, N.W.
Washington, DC 20006
(202) 296-5860

PROJECT TITLE:
ANALYSES OF CURRENT TAX POLICY AND TAX POLICY PROPOSALS

PROJECT DESCRIPTION:
The Committee for Economic Development is sponsoring an analysis of the underlying assumptions and basic objectives of current tax policies and the objectives of tax reform proposals. The study, conducted by David Bradford of Princeton University and Frank Schiff of CED, examines the potential of such policies on various sectors of society.

PUBLICATIONS:
Bradford, David. UNTANGLING THE INCOME TAX. Cambridge, MA: Harvard University Press, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Harvey P. Dale
Professor of Law
New York University School of Law
40 Washington Square South
New York, NY 10012
(212) 598-2525

PROJECT TITLE:
STUDY ON PHILANTHROPY AND LAW

PROJECT DESCRIPTION:
This project will provide a broad-ranged investigation of various ways in which legal considerations affect charitable giving, charities, and recipients of charitable giving.

PUBLICATIONS:
Dale, Harvey P. "The Buck Trust," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

_________. "The Combined Federal Campaign," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Gallup Organization
The Gallup Organization, Inc.
53 Bank Street
PO Box 310
Princeton, NJ 08542
(609) 924-9600

PROJECT TITLE:
AN ANALYSIS OF CHARITABLE CONTRIBUTIONS BY UPPER INCOME HOUSEHOLDS FOR 1986 AND 1987.

PROJECT DESCRIPTION:
This study examines individual giving in 1986 as compared with 1985 and the first and second quarters of 1987. The study's purpose was to determine the actual versus the estimated effect of the Tax Reform Act of 1986 on upper-income individual giving. The information used was obtained through 502 telephone interviews conducted from August 5 to 23, 1987 with adults in upper-income households. The sample represented a cross-section of upper income households nationally, 18 years or older, with incomes of $40,000 or more.

PUBLICATIONS:
The Gallup Organization, "An Analysis of Charitable Contributions by Upper-Income Household for 1986 and 1987" GIVING USA. AAFRC Trust for Philanthropy, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Henry Hansmann
Professor of Law
Yale University Law School
401A Yale Station
New Haven, CT 06520
(203) 432-4966

PROJECT TITLE:
UNFAIR COMPETITION AND THE UNRELATED BUSINESS INCOME TAX

PROJECT DESCRIPTION:
This is an exploration of the economic rationale for taxing the unrelated business income of nonprofit organizations.

PUBLICATIONS:
Hansmann, Henry. THE EFFECT OF TAX EXEMPTION AND OTHER FACTORS ON COMPETITION BETWEEN NON-PROFIT AND FOR-PROFIT ENTERPRISE. Yale University: PONPO Working Paper No. 65, 1985.

____________. A THEORY OF ASSOCIATIVE ORGANIZATIONS: EXTERNALITIES, EXCLUSIVITY, STRATIFICATION AND COOPERATION. Yale University: PONPO Working Paper No. 2, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
Cecelia Hilgert
Economist
Statistics of Income Division TR;S;F
The Internal Revenue Service
1111 Constitution Ave.
Washington, DC 20224
(202) 376-0199

PROJECT TITLE:
NONPROFIT CHARITABLE ORGANIZATIONS, ANNUAL FINANCIAL STATISTICS

PROJECT DESCRIPTION:
This study is part of an annual Statistics of Income series which collects and analyzes data from information returns of organizations classified as tax-exempt under subsection 501(c)(3) of the Internal Revenue Code. The current year's study covers such organizations as religious, educational, scientific, and literary organizations (excluding private foundations) having accounting periods beginning in 1985. The organizations studied include all 501(c)(3) organizations with total assets of $10 million or more and a sample of those with assets below $10 million. This study focuses on the charitable organization's revenue, expenses, assets, and liabilities reported on the Internal Revenue Service return form.

PUBLICATIONS:
Hilgert, Cecilia. "Nonprofit Charitable Organizations, 1983," SOI BULLETIN, Spring 1987.

______________. "Nonprofit Charitable Organizations, 1985," SOI BULLETIN, Forthcoming.

RESEARCHER/ SPONSORING ORGANIZATION:
Bruce R. Hopkins
Attorney at Law
Baker & Hostetler
1050 Connecticut Avenue, N.W.
Suite 1100
Washington, DC 20036
(202) 861-1620

PROJECT TITLE:
LAW OF TAX-EXEMPT ORGANIZATIONS

PROJECT DESCRIPTION:
This reference work provides a cumulative listing of statutes relating to tax-exempt organizations. Each year a supplement is published which details all statutory and Treasury regulation changes, known court decisions, public rulings of the Internal Revenue Service, and selected private letter rulings of the IRS for the previous year.

PUBLICATIONS:
Hopkins, Bruce R. "Legal Issues Involving Competition by Nonprofits with Small Businesses," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

_________. THE LAW AND TAX-EXEMPT ORGANIZATIONS, 5th EDITION. New York: John Wiley & Sons, 1987.

_________. THE LAW AND TAX-EXEMPT ORGANIZATIONS, SUPPLEMENT, Spring 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Lawrence B. Lindsey
National Bureau of Economic Research
1050 Massachusetts Avenue
Cambridge, MA 02138
(617) 868-3900

PROJECT TITLE:
INDIVIDUAL GIVING UNDER THE TAX REFORM ACT OF 1986

PROJECT DESCRIPTION:
This study examines the probable effects of the tax reform bill on charitable giving by individuals. Specifically, Lindsey considers the impact of the tax changes on the "price" of making charitable contributions, the after-tax income of contributors, and the level of charitable giving by individuals.

PUBLICATIONS:
Lindsey, Lawrence B. "Individual Giving Under the Tax Reform Act of 1986." SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

_________. "Tax Reform and Charitable Giving." SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1986.

_________. THE EFFECT OF THE TREASURY PROPOSAL ON CHARITABLE GIVING: A COMPARISON OF CONSTANT AND VARIABLE ELASTICITY MODELS. NBER Working Paper No. 1592 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
Joseph A. Pechman
Senior Fellow
The Brookings Institution
1775 Massachusetts Ave., N.W.
Washington, DC 20036
(202) 797-6110

PROJECT TITLE:
FEDERAL TAX POLICY

PROJECT DESCRIPTION:
The goal of this project is to explain the intricacies of the tax system so that the interested citizen may better understand and contribute to the public discussion of tax policy. The project reviews tax developments between 1977 and 1986 with emphasis on the most current issues.

PUBLICATIONS:
Joseph A. Pechman, ed. FEDERAL TAX POLICY, 5th Edition. Washington, DC: The Brookings Institution, 1987.

_________. COMPARATIVE TAX SYSTEMS: EUROPE, CANADA AND JAPAN. Arlington, VA: Tax Analysts, 1987.

_________, ed. THE PROMISE OF TAX REFORM. New York: The American Assembly, 1985.

_________. WHO PAID THE TAXES, 1966-1985. Washington, DC: The Brookings Institution, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
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Assistant to the Director
National Committee for Responsive Philanthropy
2001 S Street, NW
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Washington, DC 20009
(202) 387-9177

PROJECT TITLE:
SURVEY OF PAYROLL DEDUCTION REVENUES RAISED BY ALTERNATIVES TO UNITED WAY, 1986 AND 1987

PROJECT DESCRIPTION:
A collection and analysis of revenues raised by alternative funds and independent charities through local, state, corporate, and Federal government employee charity drives, in 1986 and in 1987. Comparisons with

previous years and with United Ways' revenue growth are also made.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Gabriel Rudney
Program on Nonprofit Organizations
Yale University
154 Yale Station
New Haven, CT 06520
(203) 432-3864

PROJECT TITLE:
IMPACT OF TAX CHANGES ON CHARITABLE GIVING

PROJECT DESCRIPTION:
This is an analysis of the impact of tax changes on charitable giving, testing the relative predictive power of the "discretionary- income" and "cost-of-giving" hypotheses.

PUBLICATIONS:
Rudney, Gabriel. "Impact of Tax Changes on Charitable Giving," New Haven, CT: Yale University, PONPO Working Paper, No. 63, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Richard Steinberg
Assistant Professor of Economics
Economics Department
Virginia Polytechnic Institute and State University
207 Sandy Hall
Blacksburg, VA 24061
(703) 961-5688

PROJECT TITLE:
TAX TREATMENT OF DONATIONS AND NONPROFIT INCOME

PROJECT DESCRIPTION:
This project examines the proper tax treatment of charitable donations in the U.S. personal income tax code from an economics standpoint. It also examines the proper treatment of unrelated business income in the corporate tax code.

PUBLICATIONS:
Steinberg, Richard. "Charitable Giving as a Mixed Public/Private Good: Implications for Tax Policy," PUBLIC FINANCE QUARTERLY, October, 1986.

__________. "Fairness and Efficiency in the Competition Between For-Profit and Nonprofit Firms," Virginia Polytechnic Institute Department of Economics, WORKING PAPER, February, 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Peter Swords
Associate Dean
Columbia Law School
435 West 116th Street
New York, NY 10027
(212) 280-2671

PROJECT TITLE:
CHARITABLE REAL PROPERTY TAX EXEMPTIONS IN NEW YORK STATE

PROJECT DESCRIPTION:
This study examines the real property tax exemption accorded to nonprofit charitable organizations in New York State as of 1981. It contains an explanation of the real property tax system with a focus on charitable exemptions and prior studies that have evaluated the charitable property tax exemption. An analysis of the amount of exempt property by type in New York and the New York decisional law interpreting the purposes for which property can be granted a charitable exemption are also discussed.

PUBLICATIONS:
Swords, Peter. CHARITABLE REAL PROPERTY TAX EXEMPTIONS IN NEW YORK STATE: MENACE OR MEASURE OF SOCIAL PROGRESS? New York, NY: Association of the Bar of the City of New York, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
United States General Accounting Office
General Government Division
Washington, DC 20548
(202) 275-6241

PROJECT TITLE:
TAX ADMINISTRATION: INFORMATION ON LOBBYING AND POLITICAL ACTIVITIES OF TAX-EXEMPT ORGANIZATIONS

PROJECT DESCRIPTION:
This document provides a variety of information on the

lobbying and political activities of tax-exempt organizations. Included is: general information on the types of tax-exempt organizations that most likely engage in lobbying and/or political activities; a review of pertinent laws relating to lobbying and political activities of tax-exempt organizations; available statistical data from the IRS' Exempt Organizations/Business Master File and a current IRS Taxpayer Compliance Measurement Program Survey; and a discussion with IRS officials about the programs which identify and monitor the lobbying and political activities of tax-exempt organizations.

PUBLICATIONS:
United States General Accounting Office, TAX ADMINISTRATION: INFORMATION ON LOBBYING AND POLITICAL ACTIVITIES OF TAX-EXEMPT ORGANIZATIONS, fact sheet for the Chairman, Subcommittee on Oversight, Committee on Ways and Means, House of Representatives, January 1987.

Public Policy

RESEARCHER/ SPONSORING ORGANIZATION:
Elizabeth T. Boris
Vice President for Research
The Council on Foundations
1828 L Street, NW
Suite 1200
Washington, DC 20036
(202) 466-6412

PROJECT TITLE:
THE ADMINISTRATIVE EXPENSE STUDY

PROJECT DESCRIPTION:
Based on data from the 990-PF, this study analyzes foundation grant administrative expenses: what are they, how do they differ, and why do they differ from foundation to foundation? The study also addresses the question of what effect the 65% limit on grant/administrative expenses has had on foundation activities.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Allen Fishbein
Director of Neighborhood Revitalization Project
Center for Community Change
1000 Wisconsin Ave.
Washington, DC 20007
(202) 342-0594

PROJECT TITLE:
MONITORING PUBLIC SUBSIDY PROGRAMS

PROJECT DESCRIPTION:
This project will monitor the impact and procedures of public subsidy programs such as Urban Development Action Grants (UDAG), Industrial Revenue Bonds and enterprise zone programs in ten cities and states. The results will lead to public policy recommendations to improve program effectiveness on low income constituencies and neighborhoods.

PUBLICATIONS:
Fi[illegible]in, Allen. IMPACT ON LOW INCOME INDIVIDUALS OF PUBLIC SUBSIDY THROUGH ECONOMIC DEVELOPMENT. Washington, DC: Center for Community Change, forthcoming in 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Larry L. Leslie
Director
Center for the Study of Higher of Education
University of Arizona
307 Education
Tucson, AZ 85721
(602) 621-7951

PROJECT TITLE:
DONOR BEHAVIOR IN HIGHER EDUCATION

PROJECT DESCRIPTION:
This study has two stages: 1) Econometric analyses were conducted of CFAE data files over more than a 20 year period to ascertain the behavior of donor groups, including alumni, non-alumni individuals and corporate organizations; and, 2) The development of a national donor data base.

PUBLICATIONS:
"Donor Behavior and Voluntary Support for Higher Education," JOURNAL OF HIGHER EDUCATION, March/April 1988.

Comparative Economics

RESEARCHER/ SPONSORING ORGANIZATION:
Christopher Badelt
Associate Professor
Institut Fur Sozialokonomie der Wirtschaftsuniversitat Wien
University of Economics
Franz Klein-Gasses 1
Wien, AUSTRIA A-1190
(222) 34 75 41/506

PROJECT TITLE:
SOCIAL SERVICES IN THE NONPROFIT, FOR PROFIT AND PUBIC SECTORS

PROJECT DESCRIPTION:
This empirical investigation focuses on the Austrian Social Service and seeks to find whether there are significant differences in the provision of social services depending on the institutional form of the supplier. For example, their productivity, output, distribution, and clientele.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Saul Estrin
Professor
London School of Economics and Political Science
Houghton Street
London, UK WC A2AE
01 405 7686 Ext. 2491

PROJECT TITLE:
A COMPARISON OF COOPERATIVE PRIVATE FIRMS IN ITALY

PROJECT DESCRIPTION:
An analysis of economic performance, behavior and choices by a matching sample of produce cooperatives and small private firms in Tuscany and Emilia Romagna, Italy. Key variables will include productivity, employment, size, pay, income distribution, industrial relations, and behavior over the business cycle.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Martin Knapp
Deputy Director
Personal Social Services Unit
University of Kent at Canterbury
Cornwallis Building
Canterbury Kent, UK CT2 7NF
(0227) 764000 extension 7552

PROJECT TITLE:
RESIDENTIAL CHILD CARE: THE ROLES OF THE PUBLIC, VOLUNTARY AND PRIVATE SECTORS

PROJECT DESCRIPTION:
This research focuses on the public, voluntary and private sector's in the provision of child care. The author examines the following aspects: 1) the quantitative contribution of the nonpublic sectors (1949-1987); 2) the relative cost-effectiveness of public, voluntary and private agencies, and why there are differences; 3) material used to explore the reasons for public sector purchase of voluntary sector child care; and 4) the "POSC demand" relationship, and particularly the calculation of public sector price elasticity of demand for contracted-out placements.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Michael Krahinsky
Professor
Scarborough College
University of Toronto
West Hill, Ontario, Canada M1C 1A4

PROJECT TITLE:
UNDERSTANDING THE DEBATE ON NONPROFIT VS. FORPROFIT DAY CARE: AN ECONOMIC ANALYSIS

PROJECT DESCRIPTION:
This study presents data from a study of approximately 1000 day care centres across Canada, assessing quality on a variety of dimensions, and classified according to auspice. The study finds that, in general, nonprofit centres are indeed of higher quality than for-profit centres, but that at least some of the difference is accounted for by other factors including, particularly, different levels of subsidies available to different centres. Furthermore, auspice can explain only a small part of the variations in quality that occur among all centres.

Given these results, the paper goes on to suggest that much of the debate over auspice has little to do with the issue of for- profit entrepreneurs per se and much more to do with very different issues, including the level of subsidization and regulation in the day care sector and the general role of day care in the distant future.

PUBLICATIONS:
Krahinsky, Michael. UNDERSTANDING THE DEBATE ON NONPROFIT VS. FOR-PROFIT DAY CARE: AN ECONOMIC ANALYSIS. Paper presented at the International Symposium "The Nonprofit Sector and the Modern Welfare State," at Bad Honnef, West Germany, June 10-12, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Gabriel Rudney
Senior Research Associate
Program on Nonprofit Organizations
Yale University
154 Yale Station
New Haven, CT 06520
(203) 432-3864

PROJECT TITLE:
IMPACT OF INFLATION ON THE NON-PROFIT SECTOR

PROJECT DESCRIPTION:
This study analyzes the relative impact of inflation on the non-profit sector compared to the rest of the economy.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Gabriel Rudney
Senior Research Associate
Program on Nonprofit Organizations
Yale University
154 Yale Station
New Haven, CT 06520
(203) 432-2121

PROJECT TITLE:
THE NONPROFIT SERVICE SECTOR OF THE US ECONOMY: A METHODOLOGICAL STATEMENT

PROJECT DESCRIPTION:
This study describes the preparation of industry data designed to identify relationships between nonprofit institutions and other economic sectors in the United States economy. It is based on a previous exploratory study of national accounts which identified and measured nonprofits as a separate and distinctive economic sector. The major feature of this study is the disaggregation of the service-producing industry into a component for-profit and nonprofit service industries in the context of the U.S. national accounts, specifically the input-output accounts.

PUBLICATIONS:
Rudney, Gabriel and Paula C. Young. "The Nonprofit Service Sector of the U.S. Economy: A Methodological Statement," Paper presented at the International Association for Research in Income and Wealth, Twentieth General Conference, Rocca di Papa, Italy, 23-29 August 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Burton A. Weisbrod
Evjue-Bascom Professor of Economics
Department of Economics
University of Wisconsin-Madison
1180 Observatory Drive
Room 7422, Social Science Building
Madison, WI 53706
(608) 262-6196

PROJECT TITLE:
INSTITUTIONAL CHOICE AND THE ROLE OF NON-PROFITS

PROJECT DESCRIPTION:
This project compares private, government, and nonprofit sectors serving consumers. Particular attention is focused on the usefulness of the various organizational forms available to consumers who are under-informed about services and products.

PUBLICATIONS:
Weisbrod, Burton A. THE NONPROFIT ECONOMY, forthcoming.

Weisbrod, Burton A. and Nester D. Dominguez. "Demand for Collective Goods in Private Non-Private Markets: Can Advertising Overcome Free-Riding Behavior?," JOURNAL OF PUBLIC ECONOMICS, forthcoming.

Weisbrod, Burton A. "Nonprofits in a Mixed Economy," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

________. "'Nonprofit' and For-Profit Organizational Behavior: What is the Difference?." Draft paper available from the author, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
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(608) 262-6196

PROJECT TITLE:
INSTITUTIONAL FORM AND THE MENTAL HEALTH CARE INDUSTRY

PROJECT DESCRIPTION:
This is one of a set of studies on the comparative economic behavior of for-profit, governmental, and private nonprofit organizations in the same industry. In this research the industry consists of providers of inpatient mental health care services. There are two principal questions: 1) Do these various ownership types of institutions differ in their admission decisions?; and, 2) Do the various types of institutions treat patients, once admitted, differentially?

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
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Evjue-Bascom Professor of Economics
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Room 7422, Social Science Building
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(608) 262-6196

PROJECT TITLE:
THE NONPROFIT ECONOMY

PROJECT DESCRIPTION:
This study addresses the unique nature of the nonprofit economy and its relations (both comparative and complementary) with the private sector and the government. The author emphasizes four major themes: informational inequalities (causing market failure and a need for nonprofits) diverse consumer demands (that are not satisfied by private for-profits or government), the close relationship between revenue sources and outputs that forces all organizations to tailor their activities to the demanders of a good, whether those demanders are donors or consumers, and finally that the nonprofit sector of the economy is interdependent with the governmental and for-profit sectors with regards to both inputs and outputs.

PUBLICATIONS:
Weisbrod, Burton A. THE NONPROFIT ECONOMY. Cambridge, MA: Harvard University Press, forthcoming, 1988.

See Also:

ECONOMICS & FINANCE, GENERAL

Abramson, Alan J.
FEDERAL BUDGET MONITORING

American Association of Homes for the Aging
NATIONAL CONTINUING CARE DIRECTORY

Anheier, Helmut K.
THE NONPROFIT SECTOR: INTERNATIONAL AND COMPARATIVE PERSPECTIVES

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ASSOCIATION OF VOLUNTARY ACTION SCHOLARS

Badelt, Christopher
COMPARATIVE ANALYSIS OF INSTITUTIONS

Balthaser, William F.
SURVEY ON THE STATE OF FUND-RAISING

Balz, Frank
DONORS TO HIGHER EDUCATION: A STATISTICAL PROFILE OF INDIVIDUAL GIVING

Ben-Ner, Avner
A STUDY OF THE NONPROFIT SECTOR IN NEW YORK STATE: IT'S SIZE, NATURE AND ECONOMIC IMPACT

Berryman, Sue E.
BREAKING OUT OF THE CIRCLE: RETHINKING OUR ASSUMPTIONS ABOUT EDUCATION AND THE ECONOMY

Carbone, Robert F.
PROFESSIONAL DEVELOPMENT OF FUND RAISING PERSONNEL IN HIGHER EDUCATION

Chisman, Forrest P.
PROJECT ON THE FEDERAL SOCIAL ROLE

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Committee for Economic Development
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Dale, Harvey P.
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EVALUATION AND MEASUREMENT OF VOLUNTEERISM

Foster, J. M.
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THE STATE OF FUND-RAISING IN 1987

Galaskiewicz, Joseph
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Gallup Organization
AN ANALYSIS OF CHARITABLE CONTRIBUTIONS BY UPPER INCOME HOUSEHOLDS FOR 1986 AND 1987.

Ginsberg, Ari
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Hedges, John
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Holley, Robert
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RELIGION AND PHILANTHROPY

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RESEARCH PROGRAM 1985-1989

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Gjems-Onstead, Ole
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Hall, Robert F.
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GIVE US A SECOND CHANCE: MAINSTREAMING HISPANIC DROPOUTS

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Dawes, Sharon S.
NEW YORK STATE AND ITS VOLUNTARY SECTOR

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Galaskiewicz, Joseph
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Gallagher, David
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Jeannin, Philipe
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Jones, Harry
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Paterson, Kenneth J.
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Landy, Laura
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NONPROFIT ORGANIZATIONAL RESPONSE TO SHIFTING RESOURCE MARKETS

Gallup Organization
AN ANALYSIS OF CHARITABLE CONTRIBUTIONS BY UPPER INCOME HOUSEHOLDS FOR 1986 AND 1987.

Gardiner, Caroline
THE EMPLOYMENT OF WOMEN IN THE ENGLISH THEATRE

Gjems-Onstead, Ole
THE THIRD SECTOR

Hall, Peter Dobkin
ABANDONING THE RHETORIC OF INDEPENDENCE: REFLECTIONS ON THE NONPROFIT SECTOR IN THE POST-LIBERAL ERA

Hansmann, Henry
WHY DO UNIVERSITIES HAVE ENDOWMENTS

Hansmann, Henry
ROLE AND REGULATION OF THE NON-PROFIT SECTOR

Hasson, James K.
PRIVATE FOUNDATIONS AND THE PROBLEM OF "TIPPING": A DESCRIPTION OF THE PROBLEM AND SOME PRACTICAL SUGGESTIONS FOR USE IN GRANTMAKING

Institute of Medicine
FOR-PROFIT ENTERPRISE IN HEALTH CARE

International Institute of Management
RESEARCH PROGRAM 1985-1989

Jarvis, Judith
THE CHANGING ROLE OF VOLUNTARY ORGANIZATIONS: WELFARE PLURALISM IN THE 80'S

Jenkins, Helmut W.
THE ASSOCIATIONS OF THE NONPROFIT HOUSING SOCIETIES PROBLEMS

Kahn, Shumalit
ECONOMIC IMPLICATIONS OF PUBLIC SECTOR COMPARABLE WORTH: A CASE STUDY OF SAN JOSE

Knapp, Martin
RESIDENTIAL CHILD CARE: THE ROLES OF THE PUBLIC, VOLUNTARY AND PRIVATE SECTORS

Knapp, Martin
PUBLIC MONEY, VOLUNTARY ACTION: AN ECONOMIC EXAMINATION OF PUBLIC SECTOR SUPPORT OF THE VOLUNTARY SECTOR

Lammers, John C.
COMPETITION AND PERSONNEL PRACTICES IN LOUISVILLE NONPROFIT AGENCIES

Landy, Laura
RESEARCH AND DISCUSSIONS ON THE ISSUES OF COMPETITION BETWEEN NON-PROFIT AND FOR-PROFIT CORPORATIONS

Logsdon, Donald N.
LIFECYCLE PREVENTIVE HEALTH SERVICES STUDY (LPHS)

Mahoney, Constance W.
THE ROLE OF PHILANTHROPY: FOUNDATION GRANTMAKING IN AGING IN AN ERA OF COST CONTAINMENT HEALTH POLICY

McLaughlin, Judith Block
THE SEARCH AND SELECTION PROCESS FOR COLLEGE AND UNIVERSITY PRESIDENTS

McMillen, Ronya J.
STATE ARTS AGENCY DATABASE

Morgan, James
NEW COMMUNITIES FOR OLDER PEOPLE

National Fund for Medical Education
REPORT TO CONTRIBUTORS

Peterson, George E.
REAGAN AND THE CITIES

Powell, Walter W.
THE NONPROFIT SECTOR

Randall, Colin
WOMEN WORKING PROJECT

Rose-Ackerman, Susan
THE ECONOMICS OF NONPROFIT INSTITUTIONS: STUDIES IN STRUCTURE AND POLICY

Rosenman, Mark
EXPLORATORY PROJECT ON FINANCING THE NONPROFIT SECTOR

Rudney, Gabriel
DEVELOPMENT OF A NONPROFIT SECTOR 'BALANCE SHEET'

Salamon, Lester M.
PRIVATIZATION AND PARTNERSHIP ISSUES

Salamon, Lester M.
GOVERNMENT USE OF NONPROFITS IN HUMAN SERVICES DELIVERY

Schiff, Jerald A.
EXPANSION, ENTRY AND EXIT IN THE NONPROFIT SECTOR

Schiff, Jerald A.
COMPETITION BETWEEN NONPROFIT AND FOR-PROFIT FIRMS

Schiff, Jerald A.
GOVERNMENT POLICIES AND THE NON-PROFIT SECTOR

Schuster, J. Mark Davidson
EVALUATION OF THE REGIONAL CORPORATE CHALLENGE PROGRAM

Schuster, J. Mark Davidson
A COMPARATIVE STUDY OF MATCHING GRANT PROGRAMS FOR THE ARTS

Semple, Nathaniel M.
REFORMING HEALTH CARE: A MARKET PRESCRIPTION

Steinberg, Richard
TAX TREATMENT OF DONATIONS AND NONPROFIT INCOME

Steinberg, Richard
INCENTIVE CONTRACTS WITHIN AND BETWEEN NONPROFIT FIRMS

Steinberg, Richard
GOVERNMENT SPENDING AND CHARITABLE DONATIONS

Swords, Peter
CHARITABLE REAL PROPERTY TAX EXEMPTIONS IN NEW YORK STATE

The Robert Wood Johnson Foundation
MINORITY TRAINING PROGRAMS

Tidwell, William J.
BLACK ECONOMIC WELL-BEING

Tremper, Charles
NONPROFIT SECTOR RISK MANAGEMENT

United States General Accounting Office
TAX ADMINISTRATION: INFORMATION ON LOBBYING AND POLITICAL ACTIVITIES OF TAX-EXEMPT ORGANIZATIONS

Van Der Heijden, Hendrik
EQUITABLE GROWTH: THE ROLE OF THE PRIVATE VOLUNTARY SECTOR

Van Loo, M. Frances
THE NATURE AND IMPLICATIONS OF NONPROFIT STATUS FOR MANAGEMENT

Van Til, Jon
CUTTING-EDGE ISSUES IN TODAY'S PHILANTHROPY: GUIDELINES FOR PHILANTHROPIC DECISION-MAKING

Watson, Betty Collier
BLACKS AND THE LABOR MARKET

Weisbrod, Burton A.
INSTITUTIONAL FORM AND THE MENTAL HEALTH CARE INDUSTRY

Willingham, Alex
PRIVATE SCHOOLS AND EDUCATION IN THE SOUTH

World Future Society
FUTURE SURVEY ANNUAL

Wyszomirski, Margaret J.
A POLITICAL ECONOMY OF NONPROFIT ORGANIZATIONS

ECONOMICS & FINANCE, COMPARATIVE ECONOMICS

Anheier, Helmut K.
THE NONPROFIT SECTOR: INTERNATIONAL AND COMPARATIVE PERSPECTIVES

Anheier, Helmut K.
AN INSTITUTUIONAL HISTORY OF FOUNDATIONS IN GERMANY

Anheier, Helmut K.
INSTITUTIONAL DEVELOPMENT OF EASTERN CARIBBEAN NONPROFITS

Badelt, Christopher
COMPARATIVE ANALYSIS OF INSTITUTIONS

Charities Aid Foundation
PAYROLL GIVING: INITIATIVES FOR GIVING

Committee for Economic Development
ANALYSES OF CURRENT TAX POLICY AND
TAX POLICY PROPOSALS

Fraker, Anne T.
RELIGION AND THE INDEPENDENT SECTOR IN AMERICAN CULTURE

Hansmann, Henry
A GENERAL THEORY OF CORPORATE OWNERSHIP

Knapp, Martin
CROSS-SECTOR, CROSS-COUNTRY EFFICIENCY COMPARISONS: OLD PEOPLE'S HOMES IN SPAIN AND THE UNITED KINGDOM

Knapp, Martin
PUBLIC MONEY, VOLUNTARY ACTION: AN ECONOMIC EXAMINATION OF PUBLIC SECTOR SUPPORT OF THE VOLUNTARY SECTOR

Lammers, John C.
COMPETITION AND PERSONNEL PRACTICES IN LOUISVILLE NONPROFIT AGENCIES

Landy, Laura
RESEARCH AND DISCUSSIONS ON THE ISSUES OF COMPETITION BETWEEN NON-PROFIT AND FOR-PROFIT CORPORATIONS

Leiken, Alan
COMPARATIVE LABOR MARKET BEHAVIOR OF INDEPENDENT SECTOR AND PUBLIC SECTOR ORGANIZATIONS: THE CASE OF UNIVERSITIES

Lewin, Marion Ein
HEALTH POLICY FELLOWS SEMINAR PROGRAM

Pestoff, Victor A.
A STUDY OF NONPROFIT ORGANIZATIONS IN SWEDISH CONSUMER POLICY

Reisman, Arnold
INITIATION OF COUNTERTRADE STUDIES IN THE NOT-FOR-PROFIT SECTOR

Rudney, Gabriel
NONPROFIT EMPLOYMENT: TRENDS, PROJECTIONS AND CHARACTERISTICS

Salamon, Lester M.
PRIVATIZATION AND PARTNERSHIP ISSUES

Salamon, Lester M.
GOVERNMENT USE OF NONPROFITS IN HUMAN SERVICES DELIVERY

Schiff, Jerald A.
EXPANSION, ENTRY AND EXIT IN THE NONPROFIT SECTOR

Schiff, Jerald A.
COMPETITION BETWEEN NONPROFIT AND FOR-PROFIT FIRMS

Schimanke, Dieter
GOVERNMENT NONPROFIT RELATION: THE CASE OF TECHNICAL AUDITING IN RECENT GERMAN HISTORY AND SOME GENERAL THESIS

Sharpe, Marjorie
LEGAL AND REGULATORY ISSUES OF CHARITABLE ACTIVITIES

Steinberg, Richard
INCENTIVE CONTRACTS WITHIN AND BETWEEN NONPROFIT FIRMS

Weisbrod, Burton A.
SHOULD UNIVERSITIES COMPETE WITH OR COOPERATE WITH THE PRIVATE SECTOR, OR NEITHER?

Weisbrod, Burton A.
COMPETITION WITH THE PRIVATE SECTOR: TOWARD A POLICY FOR THE UNIVERSITY OF WISCONSIN SYSTEM

Weisbrod, Burton A.
SUPPLY AND DEMAND IN THE MARKET FOR VOLUNTEER LABOR

Wilson, Mark I.
SPATIAL VARIATION IN NONPROFIT ECONOMIC ACTIVITY

Winkle, Curtis R.
PLANNING ON THE THIRD SECTOR: TOWARD EMPIRICALLY-BASED THEORY OF NONPROFIT SUPPLY OF COMMUNITY-BASED HEALTH AND SOCIAL SERVICES

Wolpert, Julian
REGIONAL GENEROSITY AND COMMITMENT

World Future Society
FUTURE SURVEY ANNUAL

Young, Dennis R.
COMPENSATION IN THE NONPROFIT SECTOR

GOVERNMENT ISSUES

General

RESEARCHER/ SPONSORING ORGANIZATION:
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1700 K Street
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Washington, DC 20006
(202) 296-5860

PROJECT TITLE:
ORGANIZING FOR STATE ECONOMIC PROGRESS

PROJECT DESCRIPTION:
This project presents an analysis of the role of state institutions (public and private sector), in affecting the evolution of regional economies. It includes case studies of seven states: Arizona, California, Indiana, Massachusetts, Michigan, Minnesota, and Tennessee.

PUBLICATIONS:
LEADERSHIP FOR DYNAMIC STATE ECONOMIES. A Statement by the Research and Policy Committee of the Committee for Economic Development. New York: Committee for Economic Development, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Bernard Murchland
Ohio Wesleyan University
Delaware, OH 43015
(513) 434-7300

PROJECT TITLE:
DEFINING "PUBLIC GOOD"

PROJECT DESCRIPTION:
This project, conducted under the auspices of the Kettering Foundation, seeks to define the concept of public good by bringing together interested scholars in a limited series of conferences.

PUBLICATIONS:
THE ANTAEUS REPORT: THE POLITICS OF EDUCATION, A SPECIAL REPORT. New York: The Kettering Foundation, 1987.

THE ANTAEUS REPORT: EDUCATING FOR DEMOCRACY. New York: The Kettering Foundation, 1986.

THE ANTAEUS REPORT: THE POLITICS OF CIVIC COURAGE. New York: The Kettering Foundation, 1986.

THE ANTAEUS REPORT: THE COMING OF THE CIVIC ARTS NETWORK. New York: The Kettering Foundation, 1985.

THE ANTAEUS REPORT: CIVIC EDUCATION AND THE TEACHING PROFESSION. New York: The Kettering Foundation, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
Allan Rosas
Professor of State Law and International law
Abo Akademi
The Swedish University of Finland
20500 Turku/Abo, FINLAND
21-654322

PROJECT TITLE:
INDIRECT PUBLIC ADMINISTRATION

PROJECT DESCRIPTION:
The author analyzes from a public law perspective the forms of public and semi-public administration which do not fit into the traditional categories of central and local government. The entities and bodies of indirect public administration may also be termed "para-government organizations." This category encompasses both organizations under public law and private law organizations, including nonprofit organizations. The main emphasis of the project is on Finnish indirect public administration, but the project also participates in two international projects: Para-Government Organizations and Indirect Public Administration.

PUBLICATIONS:
Information available upon request.

RESEARCHER/ SPONSORING ORGANIZATION:
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The John Hopkins University
Shriver Hall
Baltimore, MD 21218
(301) 338-7174

PROJECT TITLE:
GOVERNMENT USE OF NONPROFITS IN HUMAN SERVICES DELIVERY

PROJECT DESCRIPTION:
This is a multi-year study on the size and scope of government spending for social welfare services in sixteen U.S. communities; of the extent of public/private partnerships in these activities; of the changes in federal, state and local spending levels resulting from policy and economic shifts; and of the impacts these shifts are having on the partnerships between government and nonprofit organizations. The first round of 13 local reports concentrates on the years 1982 and 1983, combining detailed local findings and analysis with comparable national findings. A second round of reports covering the years 1981-1984 was produced in 1986. Articles and reports are also being completed on the national significance of this data from all these sites.

PUBLICATIONS:
Musselwhite, James C. Jr. and Lester M. Salamon. "Changing Public/Private Roles in Human Services." SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR the United Way Institute, 1987.

Salamon, Lester M., James C. Musselwhite, Jr. and Alan J. Abramson. "Voluntary Organizations and the Crisis of the Welfare State." NEW ENGLAND JOURNAL OF HUMAN SERVICES, Vol. IV, Winter 1984.

Federal

RESEARCHER/ SPONSORING ORGANIZATION:
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Urban Institute
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Washington, DC 20037
(202) 857-8629

PROJECT TITLE:
FEDERAL BUDGET MONITORING

PROJECT DESCRIPTION:
This study involves an annual review of the federal budget in programs of concern to the nonprofit sector. The project's initial publication in 1982 has since been followed by annual updates on federal spending as enacted through 1985 and proposed for the fiscal years 1986-88. This study is part of the Urban Institute's Nonprofit Sector Project.

PUBLICATIONS:
Salamon, Lester M. and Alan J. Abramson. THE NONPROFIT SECTOR AND THE NEW FEDERAL BUDGET. Washington, DC: Urban Institute Press, 1986

__________. "Nonprofits and the Federal Budget: Deeper Cuts Ahead," FOUNDATION NEWS, April 1985.

Salamon, Lester M. "Nonprofit Organizations: The Lost Opportunity," in John Palmer and Isabel Sawhill, eds. THE REAGAN RECORD. Cambridge: Ballinger Publishing Company, 1984.

Salamon, Lester M. and Alan J. Abramson. THE FEDERAL BUDGET AND THE NONPROFIT SECTOR. Washington, DC: Urban Institute Press, 1982.

"A Nonprofit Sector Project: The Publications List," available from the Urban Institute.

RESEARCHER/ SPONSORING ORGANIZATION:
Perkins Coie
Citizen's Vote, Inc.
New York, NY 10016
(212) 696-2090

PROJECT TITLE:
NON-PROFIT ORGANIZATIONS, PUBLIC POLICY, AND THE POLITICAL PROCESS

PROJECT DESCRIPTION:
This study provides a basic understanding of the impact of the federal income tax and campaign finance laws on lobbying, voter education, and other "political activities" conducted by tax-exempt organizations and issue-

oriented political committees. Fundamental legal issues raised by legislative and political action under the Internal Revenue Code and the Federal Election Campaign Act are also addressed.

PUBLICATIONS:
Coie, Perkins. NON-PROFIT ORGANIZATIONS, PUBLIC POLICY, AND THE POLITICAL PROCESS: A GUIDE TO THE INTERNAL REVENUE CODE AND FEDERAL ELECTION CAMPAIGN ACT. New York, NY: Citizen's Vote, Inc., December 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Lawrence E. Gladieux
Executive Director
The College Board, Washington Office
1717 Massachusetts Avenue, NW
Suite 404
Washington, DC 20036
(202) 332-7134

PROJECT TITLE:
THE FEDERAL GOVERNMENT AND HIGHER EDUCATION

PROJECT DESCRIPTION:
This report examines the current federal relationship to higher education and its historical underpinnings. As such, it provides an overview and analysis for policymakers and educators to study the future of learning and the role of the government. The report also includes a comprehensive statistical profile of the federal fiscal impact of higher education, and speculates on the outlook for higher education in the post-Reagan era.

PUBLICATIONS:
Gladieux, Lawrence E. and Gwendolyn L. Lewis, THE FEDERAL GOVERNMENT AND HIGHER EDUCATION: TRADITIONS, TRENDS, STAKES, AND ISSUES. College Entrance Examination Board, New York, Oct. 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Robert Greenstein
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Center on Budget and Policy Priorities
263 Massachusetts Avenue
Suite 305
Washington, DC 20002
(202) 544-0591

PROJECT TITLE:
HARD CHOICES: FEDERAL BUDGET PRIORITIES IN THE GRAMM- RUDMAN-HOLLINGS ERA

PROJECT DESCRIPTION:
This report presents an analysis of the impact of the Gramm-Rudman-Hollings Balanced Budget and Deficit Reduction Act of 1985. It stresses the law's impact on programs for the poor at home and abroad. The report also offers the results of study and research, advocates policy positions, and proposes actions to achieve policy results. The report has been updated in 1987.

PUBLICATIONS:
Greenstein, Robert. HARD CHOICES: FEDERAL BUDGET PRIORITIES IN THE GRAMM-RUDMAN-HOLLINGS ERA, Interfaith Action for Economic Justice, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Project on the Federal Social Role
1015 18th Street, N.W.
Suite 601
Washington, DC 20036
(202) 785-0817

PROJECT TITLE:
PROJECT ON THE FEDERAL SOCIAL ROLE

PROJECT DESCRIPTION:
The Project on the Federal Social Role is a structured program of seminars, individual projects and special studies aimed at investigating major issues affecting the future directions of federal social policy. The Project publishes books, working papers and reports arising from its activities, as well as incidental materials intended to help improve public understanding of major public policy issues.

PUBLICATIONS:
Chisman, Forrest P. and Alan Pifer. GOVERNMENT FOR THE PEOPLE. New York: W.W. Norton & Company, 1987.

WORKING PAPER 10: DEMOCRATIC VALUES. Washington, DC: Project on the Federal Social Role, 1985.

WORKING PAPER 9: REGULATION. Washington, DC: Project on the Federal Social Role, 1985.

WORKING PAPER 8: EMPLOYMENT.
Washington, DC: Project on the Federal Social Role, 1985.

WORKING PAPER 7: RACE AND POLICY.
Washington, DC: Project on the Federal Social Role, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
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The William T. Grant Foundation Commission on
Work, Family
and Citizenship
1001 Connecticut Avenue
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(202) 775-9731

PROJECT TITLE:
CURRENT FEDERAL POLICIES AND PROGRAMS FOR YOUTH

PROJECT DESCRIPTION:
This report surveys federal programs and initiatives that serve young people, and examines their funding histories, including their proposed funding levels as recommended in the President's 1988 budget request. The author focusses on five agencies that encompass most of the social programs and services that traditionally serve the youth population.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
The Urban Institute
2100 M Street, N.W.
Washington, DC 20037
(202) 223-1950

PROJECT TITLE:
THE NONPROFIT SECTOR PROJECT

PROJECT DESCRIPTION:
This multi-year project analyzes the scope and structure of the non-profit sector and of government spending at the federal, state and local levels. Field work is conducted on a local basis in sixteen cities in the U.S. and results are published separately. The extent of interdependence between the non-profit sector and government, the impact on both sectors of recent government policy changes, and ways in which the non-profit sector is responding to change are also explored.

PUBLICATIONS:
Salamon, Lester M., James C. Musselwhite, Jr., and Carol J. De Vita. "Partners in Public Service: Government and the Nonprofit Sector in the Welfare State." SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1986.

Salamon, Lester M. "Partners in Public Service: Toward a Theory of Government-Nonprofit Relations." Paper presented at the Annual Meeting of the Society for the Study of Social Problems, Washington, DC, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
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Project Director
Center for National Policy
317 Massachusetts Avenue, NE
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(202) 546-9300

PROJECT TITLE:
CONGRESS AND THE ARTS

PROJECT DESCRIPTION:
This edited monograph consists of three papers of original research and analysis concerning Congress, public policy and the arts. A paper by Kevin Mulcahy surveys the politics and recurring issues that have characterized congressional oversight hearings concerning the National Endowment for the Arts. Another by Mary Weaver discusses the evolution of the arts subgovernment system--including the character of congressional support, the activities of arts interest groups, and the political stance and strategies of the major federal arts agency (the NEA). The paper by the author surveys two decades of budgetary politics concerning federal arts funding and the patterns of congressional as well as presidential support for the arts. These papers were presented at the first Arts Research Seminar of the American Council Arts in Washington in December of 1986.

PUBLICATIONS:
Wyszomirski, Margaret J. and Kevin Mulcahy. "Congress and the Arts," THE JOURNAL OF ARTS MANAGEMENT, Winter 1987.

Wyszomirski, Margaret J. "The President, Congress and the Arts: Collaboration or Conflict?" THE ANNALS, Sept. 1988.

State & Local

RESEARCHER/ SPONSORING ORGANIZATION:
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2100 M Street, N.W.
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PROJECT TITLE:
GOVERNMENT SPENDING AND THE NONPROFIT SECTOR IN NEW YORK CITY

PROJECT DESCRIPTION:
This research focuses on government spending in New York. Six main program areas of concern to nonprofit organizations are addressed, including: health care, social service, employment and training, arts and culture and income assistance.

PUBLICATIONS:
Salamon, Lester M. "Nonprofit Organizations: The Lost Opportunity," in John Palmer and Isabel Sawhill, eds. THE REAGAN RECORD. Cambridge: Ballinger Publishing Company, 1984.

Salamon, Lester M. and Alan J. Abramson, "The Federal Budget and the Nonprofit Sector," Washington, D.C.: Urban Institute Press, 1982.

_________. "Nonprofits and the Federal Budget: Deeper Cuts Ahead," FOUNDATION NEWS," April 1985.

_________. THE NONPROFIT SECTOR AND THE NEW FEDERAL BUDGET. Washington, D.C.: Urban Institute Press, 1986.

"A Nonprofit Sector Project: The Publication List," available form the Urban Institute.

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PROJECT TITLE:
WHY THE WEALTHY GIVE: A STUDY OF PHILANTHROPY IN NEW YORK CITY

PROJECT DESCRIPTION:
This study examines the determinants, character, and consequences of philanthropic giving and volunteering among wealthier donors in the New York City area.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Jon Pratt
Executive Director
Minnesota Council on Nonprofits
2700 University Avenue
St. Paul, MN 55114
(612) 642-1904

PROJECT TITLE:
MINNESOTA PHILANTHROPY AND DISADVANTAGED PEOPLE

PROJECT DESCRIPTION:
This project analyzed grantmaking by the 40 largest foundations in Minnesota to determine what percent of their grantmaking benefitted disadvantaged people. Results from 1985 showed that 6.5 percent went to women, 11.1 percent went to racial minorities, and 20.5 percent went to low-income, handicapped, and senior citizens. This research will be repeated to analyze 1987 grants with results to be published in October, 1988.

PUBLICATIONS:
Pratt, Jon. MINNESOTA PHILANTHROPY AND DISADVANTAGE PEOPLE: A REPORT ON WHO BENEFITS FROM GRANTMAKING. Minneapolis, MN: The Philanthropy Project, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Research Atlanta
100 Edgewood Avenue, N.E.
Suite 812
Atlanta, GA 30303
(404) 688-5963

PROJECT TITLE:
CORPORATE AND FOUNDATION PHILANTHROPY IN ATLANTA

PROJECT DESCRIPTION:
This report assesses current patterns of corporate foundation philanthropy in Atlanta and the manner in which these donors manage their giving. It also isolates the key problems experienced by those contributors, proposing strategies to deal with them to maximize the giver's impact on the community.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Albert R. Rodriguez
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Lathum & Watkins
Los Angeles, CA 90071
(213) 485-1234

PROJECT TITLE:
LEGISLATIVE CHARGES AFFECTING CALIFORNIA NONPROFIT CORPORATIONS

PROJECT DESCRIPTION:
The author outlines three charges in California law regarding nonprofits during 1986: Assembly Bill 3837, concerning membership; Assembly Bill 3545, concerning insurance; and Assembly Bill 2153, concerning personal liability. In the first Bill, three actions were taken.

PUBLICATIONS:
Rodriguez, Albert R. "1986 Legislative Charges Affecting California Nonprofit Corporations". University of San Francisco Law Review, Vol. 21, No. 4, Summer 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Atlee Shidler
Executive Vice President
Greater Washington Research Center
1717 Massachusetts Ave, N.W.
Suite 403
Washington, DC 20036
(202) 387-0900

PROJECT TITLE:
REPORT ON THE STATE OF THE WASHINGTON, D.C. REGION

PROJECT DESCRIPTION:
This project will report the findings, conclusions and recommendations of a task force which looked into ways for local government to improve services with less revenue. It will raise basic policy questions in the areas of service costs, pensions, education, housing, health and welfare, economic development, sewer and water, and public transportation. Several reports were released in 1987.

PUBLICATIONS:
1987 GREATER WASHINGTON DATA BOOK. Washington, DC: Greater Washington Research Center (GWRC), 1987.

AFFORDABLE HOUSING IN THE WASHINGTON AREA: TRENDS AND ISSUES. Washington, DC: GWRC, 1987.

DRUG ABUSE IN THE WASHINGTON AREA: USAGE, ENFORCEMENT, TREATMENT AND PREVENTION. Washington, DC: GWRC, 1987.

EARNINGS NEEDED TO LIFT THE CHRONICALLY POOR OUT OF POVERTY. Washington, DC: GWRC, 1987.

METROPOLITAN HEALTH INDUSTRY: CONDITIONS, PROBLEMS AND ISSUES. Washington, DC: GWRC, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Betty Wilson
President
Center for Nonprofit Corporations
36 West Lafayette Street
Trenton, NJ 08608
(609) 695-6422

PROJECT TITLE:
SOUTH JERSEY PHILANTHROPY PROJECT

PROJECT DESCRIPTION:
Researchers examined the climate of philanthropy in the southern counties of New Jersey and compared

their findings to the patterns of giving that exists in Northern and Central areas of the state. The special economic and demographic characteristics that distinguish South Jersey from other parts of the state are explored in the context of how these factors influence and are influenced by local philanthropic activity.

PUBLICATIONS:
None to date.

Public Policy

RESEARCHER/ SPONSORING ORGANIZATION:
William Aramony
President
United Way of America
701 N. Fairfax Street
Alexandria, VA 22314
(703) 836-7100

PROJECT TITLE:
PHILANTHROPY, VOLUNTARISM & PUBLIC POLICY

PROJECT DESCRIPTION:
The author argues that the government should value the voluntary sector because it supplements and enriches government services. However, this support is not always forthcoming. As an example, the author cites new tax laws that reduce incentive to give to nonprofit organizations.

PUBLICATIONS:
"Philanthropy, Voluntarism & Public Policy," NATIONAL CIVIC REVIEW, Vol. 76, No. 4, July-August 1987, pp. 315-322.

RESEARCHER/ SPONSORING ORGANIZATION:
Forrest P. Chisman
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Project on the Federal Social Role
725 South Fairfax Street
Alexandria, VA 22314
(703) 548-3316

PROJECT TITLE:
PROJECT ON THE FEDERAL SOCIAL ROLE

PROJECT DESCRIPTION:
This project is a five year investigation on future directions of Federal social policy which completed it's work in 1988. The work included the publication of a trade book and 7 volumes of scholarly essays on the role of the Federal government in social policy.

PUBLICATIONS:
Chisman, Forrest P, and Alan Pifer. GOVERNMENT FOR THE PEOPLE: THE FEDERAL SOCIAL ROLE. W.W. Norton, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Committee for Economic Development
Subcommittee on Risk Management and Dispute Resolution
477 Madison Avenue
New York, NY 10022
(212) 688-2063

PROJECT TITLE:
RISK MANAGEMENT, DISPUTE RESOLUTION AND INJURY COMPENSATION

PROJECT DESCRIPTION:
Curtailments in insurance coverage and chilling effects on the introduction of technologically innovative products and processes has led CED to investigate the economic impact of escalating litigation on the United States. This project will recommend changes in tort law that will check the astronomical increases in the amount of awards. At the same time, the report will emphasize the need for society to deal effectively with the management of risk, decrease risk through regulatory policy, and compensate those injured by economic activity.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
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University of California, San Francisco
Box 0612-N631Y
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(415) 476-3236

PROJECT TITLE:
PUBLIC POLICY AND THE DELIVERY OF COMMUNITY-BASED SERVICES FOR THE ELDERLY: THE CHANGING ROLE OF THE NONPROFIT AND FOR-PROFIT SECTORS

PROJECT DESCRIPTION:
This project is a multi-community study of the effects of cost containment policies on nonprofit, for-profit and public organizations that deliver health and social services to the elderly. The effects of privatization, organizational complexity, and competition on study outcomes of staff, budget, service and client changes are examined. The Methodology includes a national telephone survey of seven types of community providers in 1986 and 1987; interviews with state and local policy makers, and selected case studies.

PUBLICATIONS:
Estes, Carroll L., Pamela Hanes Spohn and Linda Bergthold, "From Cottages to Condos: The Expansion of the Home Health Care Industry Under Medicare." HOME HEALTH SERVICES QUARTERLY, Winter, 1987.

Estes, Carroll L. and Linda A. Bergthold, "The Unravelling of the Nonprofit Service Sector." INTERNATIONAL JOURNAL OF SOCIOLOGY AND SOCIAL POLICY.

Estes, Carroll L., Elizabeth A. Binney, and Linda A. Bergthold. "The De-Legitimation of the Nonprofit Sector: The Role of Ideology and Public Policy." SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1988.

Bergthold, Linda A., Carroll L. Estes, Robert R. Alford, and Toti Villanueva. "Public Light and Private Dark: The Privatization of Home Health Services for the Elderly." Submitted to JOURNAL OF SOCIOLOGY.

RESEARCHER/ SPONSORING ORGANIZATION:
George H. Frederickson
Edwin O. Stene Distinguished Professor
Department of Public Administration
The University of Kansas
318 Blake Hall
Lawrence, KS 66045
(913) 864-3527

PROJECT TITLE:
PUBLIC RESPONSIBILITIES

PROJECT DESCRIPTION:
The Public Responsibilities Project is a thorough review of the changes underway in the field of public administration. It begins with a 4-5 chapter reconsideration of the role of the public in public administration. The middle 5-6 chapters are a consideration of the concept of responsibilities as applied to all the participants in the modern mixed economy/mixed polity. The final chapters are application of a theory of public responsibilities in particular public policy fields; education, business regulation, health care, national defense, natural resources.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Norman N. Gill
McBeath Senior Research Scholar
Bradley Institute for Democracy & Public Values
Marquette University
404 Monitor Hall
Milwaukee, WI 53233
(414) 224-6369

PROJECT TITLE:
MILWAUKEE CITIZEN PARTICIPATION

PROJECT DESCRIPTION:
Professor Gill is working on four projects related to citizen participation in policy formulation. They are: 1)Volunteer Neighborhood Citizens' Urban Renewal Organizations; 2) History of the Milwaukee County Citizens' Commission; 3) Milwaukee Intergovernmental Cooperation Council; and 4) Studies of Civic Education in the Milwaukee Metropolitan Area School Districts.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Peter Dobkin Hall
Associate Research Assistant
Program on Nonprofit Organizations
Yale University
154 Yale Station (88 Trumbull Street)
New Haven, CT 06520
(203) 432-3864

PROJECT TITLE:
ABANDONING THE RHETORIC OF INDEPENDENCE: REFLECTIONS ON THE NONPROFIT SECTOR IN THE POST-LIBERAL ERA

PROJECT DESCRIPTION:
The author argues that pre-1980 scholarship assumed that the third sector was fundamentally independent from both government and business. This belief was the foundation for the 1969 Tax Reform Act. But the Reagan Administration demand for massive cuts in aid to the third sector forced a realization of dependency upon the sector. This realization led to a clearer perspective on other dependencies specifically on the traditional financial, governance and consumer constituencies. The paper concludes with a call for the abandonment of the rhetoric of independence and a realistic examination of organizational interdependence and the range of choices that interdependence presents to nonprofit organizations.

PUBLICATIONS:
Hall, Peter Dobkin. "Abandoning the Rhetoric of Independence: Reflection on the Nonprofit Sector in the Post-Liberal Era," JOURNAL OF VOLUNTARY ACTION RESEARCH, Vol. 16, No. 1&2, Jan-June, 1987.

__________. "An Historical Overview of the Private Non-Profit Sector," in Walter W. Powell ed., HANDBOOK OF THE NON-PROFIT SECTOR. New Haven: Yale University Press, 1987.

__________. "Private Philanthropy and Public Policy: An Historical Appraisal," draft paper available from the author.

RESEARCHER/ SPONSORING ORGANIZATION:
Drew Hyman
Professor of Public Policy and Community Systems
Penn State University
111 Weaver Building
University Park, PA 16802
(814) 865-0467

PROJECT TITLE:
CONSUMER SERVICES INFORMATION SYSTEM

PROJECT DESCRIPTION:
The author provides an overview of a computer-based mainframe and micro-computer systems for consumer and client retrieval. Evaluations and organizational indicators are offered through this database. Periodic sample surveys addressing low-income, rural, family and consumer education issues are included.

PUBLICATIONS:
Hyman, D. W., M. Wadsworth, and J. Mastrofski. "Consumer Decision Making in a Deregulated Environment." REGULATING IN A MORE COMPETITIVE ENVIRONMENT. Columbus, OH: National Regulatory Research Institute, pp. 467-488, 1986.

Hyman, D. W. "Utility Consumer Mediation and Arbitration: The Pennsylvania Consumer Services Model." CONSUMER DISPUTE RESOLUTION: EXPLORING THE ALTERNATIVES. Washington, DC: American Bar Association, pp. 93-127, 1983.

RESEARCHER/ SPONSORING ORGANIZATION:
David L. Kanel
Associate
Heller, Ehrman, White, McAulliffe
3333 Bush Street
San Francisco, CA 94104
(415) 772-6000

PROJECT TITLE:
THE ROLE OF VIEWPOINT NEUTRALITY IN NONPUBLIC ENTITIES

PROJECT DESCRIPTION:
The author outlines the public forum doctrine's classification scheme for public property, emphasizing the importance of the viewpoint-neutrality requirement in assessing government imposed access restrictions. He also describes the Combined Federal Campaign's history and its structure pursuant to executive order 12.404, which engendered the Cornelius controversy.

PUBLICATIONS:
Kanel, David L. "The Role of Viewpoint Neutrality in Nonpublic Fora Access Restrictions: Cornelius v. NAACP Legal Defense & Educational Fund." UNIVERSITY OF SAN FRANCISCO LAW REVIEW. 20 (Summer 1986): 851-75.

RESEARCHER/ SPONSORING ORGANIZATION:
Stuart Langton
Executive Director and Project Coordinator
Lincoln Filene Center for Citizenship and Public Affairs
Tufts University
Medford, MA 02155
(617) 381-3452

PROJECT TITLE:
NATIONAL CITIZEN PARTICIPATION DEVELOPMENT PROJECT

PROJECT DESCRIPTION:
This project focuses on the major factors that lead to productive and successful citizen participation. Success is being measured in terms of eight goals: citizen access to the issue agenda, public policy balance and responsiveness, prevention of policy gridlock, political efficacy, tolerance, and wider knowledge and participatory skills. Five cities have been selected for intensive study: St. Paul, Birmingham, San Antonio, Dayton, and Portland (Oregon). In each city, two rounds of public opinion surveys with 1100 people are being conducted; in-person interviews with up to 100 elected officials, administrators, citizen group leaders and citizen participation representatives are also being completed; and public issues are being tracked over a two year period. The second research path includes a national sample of 75-100 efforts, strong weak, across the spectrum of community participation.

PUBLICATIONS:
Research Prospectus, Lincoln Filene Center, and "Directions for Democracy" in the Joint Issue of the NATIONAL CIVIC REVIEW/CITIZEN PARTICIPATION, May-June 1987 (Vol. 76, No. 3), published by the National Civic League, New York.

RESEARCHER/ SPONSORING ORGANIZATION:
Susanne MacGregor
Research Director
Department of Politics and Sociology
Birbeck College
University of London
10 Gower Street
London, UK WCIE-7HX
01-631-6406

PROJECT TITLE:
ASSESSMENT OF THE CENTRAL FUNDED DRUGS INITIATIVE (CFI)

PROJECT DESCRIPTION:
This project examines the results of the first nine months of a research plan targeted for September, 1989. It describes the objectives of the CFI and its implementation and discusses the contemporary context of service provision. The author examines the first stage of research as: 1) The results of a survey of documentary evidence on the 188 projects funded through the CFI; 2) Using a data-base source, the results of a more detailed survey of the first 50 projects; 3) The uses of a pilot postal questionnaire survey and telephone enquiry on 35 projects; and 4) Describes 10 projects in detail to give some indication of the inter-relationship of their factors and processes.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Jacquelyn McCroskey
Vice President for Research
Los Angeles Roundtable for Children
c/o School of Social Work, USC
Montgomery Ross Fisher Bldg.
Los Angeles, CA 90089
(213) 743-2711

PROJECT TITLE:
THE ROLE AND SCOPE OF PRIVATE SECTOR CHILDREN'S SERVICES IN LOS ANGELES COUNTY

PROJECT DESCRIPTION:
This project will examine the role, scope and funding of services for the children of Los Angeles County provided by non-profit and proprietary organizations. The author examines seven service areas: child care, health, job/training/youth employment, juvenile justice, mental health, protective services and youth development. The study will complement the Roundtable's previous study of public sector funding for children's services.

PUBLICATIONS:
Los Angeles Roundtable for Children. THE CHILDREN'S BUDGET OF LOS ANGELES COUNTY GOVERNMENT. 1986.

McCroskey, Jacquelyn. "Policy Research: The Example of the Los Angeles Roundtable for Children," CHILD WELFARE, forthcoming, 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Francie Ostrower
Doctoral Candidate in Sociology
Program on Nonprofit Organizations
Yale University
154 Yale Station (88 Trumbull Street)
New Haven, CT 06520
(203) 432-2128

PROJECT TITLE:
DONOR CONTROL AND PERPETUAL TRUSTS: DOES ANYTHING LAST FOREVER?

PROJECT DESCRIPTION:
This article offers a preliminary argument, based on the existing literature, that endowments intended to be perpetual have not remained unchanged. The author suggests ways and reasons why restricted bequests have been modified or, at times, even radically altered.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
John L. Palmer
The Urban Institute
2100 M Street, N.W.
Washington, DC 20037
(202) 833-7200

PROJECT TITLE:
CHANGING DOMESTIC PRIORITIES PROJECT

PROJECT DESCRIPTION:
The Changing Domestic Priorities Project is a three-year research effort begun in 1982 by the Urban Institute of Washington, DC. The project was designed to monitor and interpret significant shifts in domestic policy, to determine their actual and likely consequences, and to explore their implications and possible alternatives for further public actions. The project's first publication, THE REAGAN EXPERIMENT, focused on the period 1980-82, while the second, THE REAGAN RECORD, covers 1980-84. Several publications were released in 1986 and early 1987.

PUBLICATIONS:
Holahan, John and Joel Cohen. MEDICAID: THE TRADEOFF BETWEEN COST CONTAINMENT AND ACCESS TO CARE. Washington, DC: The Urban Institute Press, 1987.

Burt, Martha R. and Karen J. Pittman. TESTING THE SOCIAL SAFETY NET. Washington, DC: The Urban Institute Press, 1986.

Peterson, George E. and Carol E. Lewis, ed. REAGAN AND THE CITIES. Washington, DC: The Urban Institute Press, 1986.

Garfinkel, Irwin and Sara McLanahan. SINGLE MOTHER FAMILIES AND PUBLIC POLICY: A NEW AMERICAN DILEMMA. Washington, DC: The Urban Institute Press, 1986.

Peterson, George E. et al. THE REAGAN BLOCK GRANTS: WHAT HAVE WE LEARNED? Washington, DC: The Urban Institute Press, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Lester M. Salamon
Director
Institute for Policy Studies
The Johns Hopkins University
Shriver Hall
Baltimore, MD 21218
(301) 338-7174

PROJECT TITLE:
GOVERNMENT AND THE VOLUNTARY SECTOR IN AN ERA OF RETRENCHMENT: THE AMERICAN EXPERIENCE

PROJECT DESCRIPTION:
The author argues that prevailing conceptions of the welfare state in the United States have failed to acknowledge the widespread partnership that exists between government and private voluntary organizations involved in the provision of human services. By cutting back on government spending the Reagan Administration has significantly reduced the revenues of the nonprofit sector while calling on the sector to do more.

PUBLICATIONS:
Salamon, Lester M. "Government and the Voluntary Sector in an Era of Retrenchment: The American Experience," JOURNAL OF PUBLIC POLICY, Vol. 6, No. 1, pp. 1-20.

RESEARCHER/ SPONSORING ORGANIZATION:
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The Johns Hopkins University
Shriver Hall
Baltimore, MD 21218
(301) 338-7174

PROJECT TITLE:
MARKET FAILURE, VOLUNTARY FAILURE, AND THIRD-PARTY GOVERNMENT

PROJECT DESCRIPTION:
The author argues that the neglect of government- nonprofit ties is less the product of a lack of research than of important weaknesses in theory. Both the theory of

the welfare state and theory of the voluntary sector, moreover, are regarded as deficient. To overcome these weaknesses, the author advances an alternative theoretical foundation that replaces the prevailing conception of the welfare state with the concept of "third-party government," and replaces the current "market failure-government failure" theory of the voluntary sector with a theory built around the concept of "voluntary failure". Against the backdrop of this alternative theory, the author then identifies a number of principles related to government-nonprofit relations in the future.

PUBLICATIONS:
Salamon Lester M. "Of Market Failure, Voluntary Failure, and Third-Party Government: Toward a Theory of Government-Nonprofit Relations in the Modern Welfare State," JOURNAL OF VOLUNTARY ACTION RESEARCH, Vol. 16, No. 1 & 2, Jan. -June 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Richard Steinberg
Assistant Professor of Economics
Economics Department
Virginia Polytechnic Institute and State University
207 Sandy Hall
Blacksburg, VA 24061
(703) 961-5688

PROJECT TITLE:
DONATIONS, LOCAL GOVERNMENT SPENDING, AND THE "NEW FEDERALISM"

PROJECT DESCRIPTION:
The question, "To what extent will local governments and donations to nonprofit organizations jointly make up for decreases in federal social service expenditure?", is analyzed in this study. The author also presents a theoretical model of this interplay, based on a technical model presented elsewhere, translated appropriately for non-economists. This study concludes that total replacement of federal cutbacks is extremely unlikely. Summarizing available empirical evidence, which is quite crude, it appears that donations rise by between one-half and thirty cents for each dollar of federal cutbacks. State and local governments appear to amplify, not ameliorate, federal cutbacks. The author concludes by detailing some factors which have been left out of existing studies.

PUBLICATIONS:
Steinberg, Richard. DONATIONS, LOCAL GOVERNMENT SPENDING, AND THE "NEW FEDERALISM". New Haven, CT: Yale University, PONPO Working Paper No. 107, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
The Urban Institute
2100 M Street, NW
Washington, DC 20036
(202) 833-7200

PROJECT TITLE:
TOWARD ENDING POVERTY AMONG THE ELDERLY AND DISABLED: POLICY AND FINANCING OPTIONS

PROJECT DESCRIPTION:
This study examines a policy proposal for sustaining the reduction of poverty among the elderly and disabled in the United States. The study also attempts to calculate the cost of reaching this objective and offers a variety of ways of meeting this cost.

PUBLICATIONS:
Meyer, Jack A. and Sheila Zedlewski. TOWARD ENDING POVERTY AMONG THE ELDERLY AND DISABLED POLICY AND FINANCING OPTIONS. Washington, DC: The Urban Institute, 1987.

See Also:

GOVERNMENT ISSUES, GENERAL

Abramson, Alan J.
FEDERAL BUDGET MONITORING

Amundsen, Eric A.
1986 SURVEY OF NONPROFIT CASE LAW

Body-Gendrot, Sophie
MUSEUMS AND POLITICS IN FRANCE: A STUDY THROUGH ORGANIZATIONS

Boris, Elizabeth T.
FOUNDATION FISCAL POLICIES AND PRACTICES

Center for the Study of Social Policy
DISABILITY, REHABILITATION AND OCCUPATIONAL DISEASE POLICY STUDIES

Chambers, Clarke A.
THE PUBLIC AND INDEPENDENT SECTORS

Charities Aid Foundation
CHARITY STATISTICS 1986/1987

Committee for Economic Development
MARKET INCENTIVES IN HEALTH CARE

Committee for Economic Development
FINANCE AND THIRD WORLD ECONOMIC GROWTH

DiMaggio, Paul
NONPROFIT ENTERPRISE IN THE ARTS

Frederickson, George H.
PULBIC RESPONSIBILITIES

Fruhling, Hugo
NON-GOVERNMENTAL HUMAN RIGHTS ORGANIZATIONS AND REDEMOCRATIZATION IN BRAZIL

Galaskiewicz, Joseph
NONPROFIT ORGANIZATIONAL RESPONSE TO SHIFTING RESOURCE MARKETS

Geiger, Roger L.
PRIVATE SECTORS IN HIGHER EDUCATION

Gronbjerg, Kirsten A.
THE MISSIONS AND PROGRAMS OF CHICAGO NONPROFIT ORGANIZATIONS

Hall, Peter Dobkin
ABANDONING THE RHETORIC OF INDEPENDENCE: REFLECTIONS ON THE NONPROFIT SECTOR IN THE POST-LIBERAL ERA

Hall, Peter Dobkin
HISTORY OF THE NON-PROFIT SECTOR

Hawley, Ellis W.
HERBERT HOOVER AND THE ORDERING OF AMERICA

Hopkins, Bruce R.
LAW OF TAX-EXEMPT ORGANIZATIONS

INDEPENDENT SECTOR
THE CONSTITUTION AND THE INDEPENDENT SECTOR

Lammers, John C.
COMPETITION AND PERSONNEL PRACTICES IN LOUISVILLE NONPROFIT AGENCIES

Lenkowsky, Leslie
COMMENTARY ON EXCHANGE VS. GRANTS

Lewin, Marion Ein
HEALTH POLICY FELLOWS SEMINAR PROGRAM

Mansbridge, Jane
DE TOCQUEVILLE ON PARTICIPATION

Paul, Jeffrey
PHILANTHROPY AND SOCIAL VALUES

Powell, Walter W.
THE NONPROFIT SECTOR

Salamon, Lester M.
THE NEW YORK NONPROFIT SECTOR IN A TIME OF GOVERNMENT RETRENCHMENT

Salamon, Lester M.
PRIVATIZATION AND PARTNERSHIP ISSUES

Salamon, Lester M.
GOVERNMENT USE OF NONPROFITS IN HUMAN SERVICES DELIVERY

Schiff, Jerald A.
GOVERNMENT POLICIES AND THE NON-PROFIT SECTOR

Schuster, J. Mark Davidson
A COMPARATIVE STUDY OF MATCHING GRANT PROGRAMS FOR THE ARTS

Seltzer, Michael S.
SECURING YOUR ORGANIZATION'S FUTURE: A COMPLETE GUIDE TO FUNDRAISING STRATEGIES

Sharpe, Marjorie
LEGAL AND REGULATORY ISSUES OF CHARITABLE ACTIVITIES

Sundeen, Richard A.
VOLUNTEERS IN PUBLIC SERVICE DELIVERY

Thompson, Loring M.
A COMPREHENSIVE THEORY OF CHARITY

United States General Accounting Office
TAX ADMINISTRATION: INFORMATION ON LOBBYING AND POLITICAL ACTIVITIES OF TAX-EXEMPT ORGANIZATIONS

Weisbrod, Burton A.
INSTITUTIONAL CHOICE AND THE ROLE OF NON-PROFITS

World Future Society
FUTURE SURVEY ANNUAL

GOVERNMENT ISSUES, FEDERAL

American Association of Fund Raising Counsel
STRATEGIES FOR INDIVIDUALS CONTRIBUTING TO CHARITABLE ORGANIZATIONS UNDER THE OLD TAX LAW AS COMPARED TO THE NEW LAW OF 1987

American Council on Education
NEW ALTERNATIVES IN THE DESIGN OF STUDENT AID PROGRAMS

Aramony, William
PHILANTHROPY, VOLUNTARISM & PUBLIC POLICY

Catholic Health Association of the United States
NO ROOM IN THE MARKETPLACE: THE HEALTH CARE OF THE POOR

Center for Responsive Politics
PUBLIC POLICY AND FOUNDATIONS: THE ROLE OF POLITICIANS IN PUBLIC CHARITIES

Center for Arts Information
CENTER FOR ARTS INFORMATION

Chambers, Clarke A.
THE PUBLIC AND INDEPENDENT SECTORS

Charities Aid Foundation
HEALTH AUTHORITY FUNDING OF THE VOLUNTARY SECTOR

Charities Aid Foundation
PAYROLL GIVING: INITIATIVES FOR GIVING

Charities Aid Foundation
CHARITY STATISTICS 1986/1987

Chisman, Forrest P.
PROJECT ON THE FEDERAL SOCIAL ROLE

College Board
STUDENT LOANS: ARE THEY OVERBURDENING A GENERATION?

Colwell, Mary Anna
UNITED STATES PEACE GROUPS' INFLUENCE ON FOREIGN POLICY:
AN EMPIRICAL ASSESSMENT OF GOALS, STRATEGIES AND RESOURCES

Committee for Economic Development
MARKET INCENTIVES IN HEALTH CARE

Committee for Economic Development
FINANCE AND THIRD WORLD ECONOMIC GROWTH

Estes, Carroll L.
ORGANIZATIONAL AND COMMUNITY RESPONSES TO MEDICARE POLICY:
CONSEQUENCES FOR HEALTH AND SOCIAL SERVICES FOR THE ELDERLY

Foundation for Public Affairs
PUBLIC INTEREST PROFILES

Frederickson, George H.
PULBIC RESPONSIBILITIES

Galaskiewicz, Joseph
NONPROFIT ORGANIZATIONAL RESPONSE TO SHIFTING RESOURCE
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Geiger, Roger L.
A HISTORY OF AMERICAN RESEARCH UNIVERSITIES
IN THE 20TH CENTURY

Geiger, Roger L.
PRIVATE SECTORS IN HIGHER EDUCATION

Gross, Randall B.
TENANT MANAGEMENT CORPORATIONS IN PUBLIC HOUSING:
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Hall, Peter Dobkin
HISTORY OF THE NON-PROFIT SECTOR

Health Resources Publishing
HEALTH FUNDS GRANTS RESOURCE YEARBOOK

Hodgkinson, Virginia A.
DIMENSIONS OF THE INDEPENDENT SECTOR

Hopkins, Bruce R.
LAW OF TAX-EXEMPT ORGANIZATIONS

Lewin, Marion Ein
HEALTH POLICY FELLOWS SEMINAR PROGRAM

Lindsey, Lawrence B.
INDIVIDUAL GIVING UNDER THE TAX REFORM ACT OF 1986

Logsdon, Donald N.
LIFECYCLE PREVENTIVE HEALTH SERVICES STUDY (LPHS)

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Steinberg, Richard
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Weisbrod, Burton A.
DECLINE AND RISE OF THE NONPROFIT SECTOR - THE REAGAN YEARS

World Future Society
FUTURE SURVEY ANNUAL

Wyszomirski, Margaret J.
AMERICA'S COMMITMENT TO CULTURE: PUBLIC POLICY AND THE ARTS

Wyszomirski, Margaret J.
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THE NONPROFIT SECTOR: INTERNATIONAL AND COMPARATIVE PERSPECTIVES

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California State Library Foundation
DIRECTORY OF CALIFORNIA STATE GRANTS ASSISTANCE

Catholic Health Association of the United States
NO ROOM IN THE MARKETPLACE: THE HEALTH CARE OF THE POOR

Center for Non-Profit Corporations
NEW JERSEY NON-PROFIT PROFILE REPORT

Center for Arts Information
CENTER FOR ARTS INFORMATION

Charities Aid Foundation
HEALTH AUTHORITY FUNDING OF THE VOLUNTARY SECTOR

Charities Aid Foundation
CHARITY STATISTICS 1986/1987

Christiansen-Ruffman, Linda
WOMEN'S POLITICAL CULTURE AND WOMEN'S ACTIVITIES IN ATLANTIC CANADA

Committee for Economic Development
MARKET INCENTIVES IN HEALTH CARE

Community Foundation of Greater Washington, Inc.
DIRECTORY OF FOUNDATIONS OF THE GREATER WASHINGTON AREA

Dawes, Sharon S.
NEW YORK STATE AND ITS VOLUNTARY SECTOR

DeSilva, Lisa M.
THE IMPACT OF STATE FUNDING ON THE POLITICAL IDEOLOGY OF RAPE CRISIS CENTERS IN CALIFORNIA

Estes, Carroll L.
ORGANIZATIONAL AND COMMUNITY RESPONSES TO MEDICARE POLICY: CONSEQUENCES FOR HEALTH AND SOCIAL SERVICES FOR THE ELDERLY

Ferris, James M.
CONTRACTING NONPROFIT ORGANIZATIONS FOR LOCAL HEALTH SERVICES

Ferris, James M.
CONTRACTING WITH NONPROFIT ORGANIZATIONS FOR LOCAL HEALTH

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MONITORING PUBLIC SUBSIDY PROGRAMS

Fosler, R. Scott
ORGANIZING FOR STATE ECONOMIC PROGRESS

Frederickson, George H.
PULBIC RESPONSIBILITIES

Galaskiewicz, Joseph
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Hall, Peter Dobkin
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Hispanic Policy Development Project
HISPANIC STUDENTS IN THE HIGH SCHOOL AND BEYOND SURVEY

Institute for Educational Leadership
A STUDY OF LOCAL SCHOOL BOARDS OF EDUCATION

Institute for Educational Leadership
SCHOOL COMPLETION: A SYNTHESIS AND ASSESSMENT OF RESEARCH
AND PRACTICE

Knapp, Martin
RESIDENTIAL CHILD CARE: THE ROLES OF THE PUBLIC, VOLUNTARY
AND PRIVATE SECTORS

Kolderie, Ted
PUBLIC SERVICES REDESIGN PROJECT

Langton, Stuart
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Lewin, Marion Ein
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Lloyd, Peter
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BLACKS HELPING BLACKS

McCroskey, Jacquelyn
THE ROLE AND SCOPE OF PRIVATE SECTOR CHILDREN'S SERVICES IN
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McMillen, Ronya J.
STATE ARTS AGENCY DATABASE

National Assembly of State Arts Agencies
PUBLIC ARTS AGENCY DATA BASE

Salamon, Lester M.
THE NEW YORK NONPROFIT SECTOR IN A TIME OF GOVERNMENT RETRENCHMENT

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Schuster, J. Mark Davidson
EVALUATION OF THE REGIONAL CORPORATE CHALLENGE PROGRAM

South Dakota State Library
THE SOUTH DAKOTA GRANT DIRECTORY

Steinberg, Richard
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Streitz, Michael M.
CAPITAL GRANT-AID TO LOCAL VOLUNTARY ORGANIZATIONS

The National Foundation for the Improvement of Education
A BLUEPRINT FOR SUCCESS

The Robert Wood Johnson Foundation
HEALTH CARE PROGRAMS FOR THE UNDERSERVED

The Urban Institute
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Unell, Judith
A CHARTER FOR CAREERS

United Way of America
PROJECT FLAGSHIP

Wilson, John F.
CHURCH AND STATE IN AMERIA

Wolpert, Julian
REGIONAL GENEROSITY AND COMMITMENT

World Future Society
FUTURE SURVEY ANNUAL

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American Bar Association
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American Council on Education
NEW ALTERNATIVES IN THE DESIGN OF STUDENT AID PROGRAMS

American Council on Education
CAMPUS TRENDS, 1987

Anheier, Helmut K.
PRIVATE VOLUNTARY ORGANIZATIONS AND DEVELOPMENT IN AFRICA: A RESEARCH AGENDA

Anheier, Helmut K.
THE NONPROFIT SECTOR: INTERNATIONAL AND COMPARATIVE PERSPECTIVES

Anheier, Helmut K.
INSTITUTIONAL DEVELOPMENT OF EASTERN CARRIBEAN NONPROFITS

Aramony, William
PHILANTHROPY, VOLUNTARISM & PUBLIC POLICY

Archambault, Edith
THE RELATIONSHIP OF "SOCIAL ECONOMY" TO THE ECONOMIC FUNCTIONS OF PUBLIC AUTHORITIES

Auten, Gerald
TAX REFORM AND INDIVIDUAL GIVING TO HIGHER EDUCATION

Baldwin, Peter
THE POLITICS OF SOCIAL SOLIDARITY: THE CLASS BASIS OF THE EUROPEAN WELFARE STATE

Baughman, James C.
TRUSTEES, TRUSTEESHIP, AND THE PUBLIC GOOD

Baughman, James C.
NONPROFIT TRUSTEES: MYTH AND REALITY

Ben-Ner, Avner
A STUDY OF THE NONPROFIT SECTOR IN NEW YORK STATE: IT'S SIZE, NATURE AND ECONOMIC IMPACT

Berryman, Sue E.
SHADOWS IN THE WINGS: THE NEXT EDUCATIONAL REFORM

Berryman, Sue E.
BREAKING OUT OF THE CIRCLE: RETHINKING OUR ASSUMPTIONS ABOUT EDUCATION AND THE ECONOMY

Branckaerts, Jan
A BIBLIOGRAPHY ON SELF-HELP BOOKS AND ARTICLES

Brilliant, Eleanor L.
A STUDY OF THE UNITED WAY, NATIONALLY AND LOCALLY

Cage, Robert A.
AN EXAMINATION OF POOR RELIEF IN COLONIAL VICTORIA

Center for Responsive Politics
PUBLIC POLICY AND FOUNDATIONS: THE ROLE OF POLITICIANS IN PUBLIC CHARITIES

Chambers, Clarke A.
THE PUBLIC AND INDEPENDENT SECTORS

Charities Aid Foundation
HEALTH AUTHORITY FUNDING OF THE VOLUNTARY SECTOR

Charities Aid Foundation
PAYROLL GIVING: INITIATIVES FOR GIVING

Charities Aid Foundation
CHARITY STATISTICS 1986/1987

Children's Defense Fund
A CHILDREN'S DEFENSE BUDGET

Christiansen-Ruffman, Linda
WOMEN'S POLITICAL CULTURE AND WOMEN'S ACTIVITIES IN ATLANTIC CANADA

Clotfelter, Charles T.
TAX POLICY AND THE NONPROFIT SECTOR

College Board
STUDENT LOANS: ARE THEY OVERBURDENING A GENERATION?

Colwell, Mary Anna
UNITED STATES PEACE GROUPS' INFLUENCE ON FOREIGN POLICY: AN EMPIRICAL ASSESSMENT OF GOALS, STRATEGIES AND RESOURCES

Committee for Economic Development
MARKET INCENTIVES IN HEALTH CARE

Committee for Economic Development
FINANCE AND THIRD WORLD ECONOMIC GROWTH

Danzig, Richard
NATIONAL SERVICE STUDY PROJECT

Dawes, Sharon S.
NEW YORK STATE AND ITS VOLUNTARY SECTOR

DiMaggio, Paul
NONPROFIT ENTERPRISE IN THE ARTS

Estes, Carroll L.
ORGANIZATIONAL AND COMMUNITY RESPONSES TO MEDICARE POLICY: CONSEQUENCES FOR HEALTH AND SOCIAL SERVICES FOR THE ELDERLY

Estes, Carroll L.
PUBLIC POLICY, THE PRIVATE NON-PROFIT SECTOR AND THE DELIVERY OF COMMUNITY-BASED LONG TERM CARE SERVICES FOR THE ELDERLY

Foundation for Public Affairs
PUBLIC INTEREST PROFILES

Galaskiewicz, Joseph
NONPROFIT ORGANIZATIONAL RESPONSE TO SHIFTING RESOURCE MARKETS

Geiger, Roger L.
PATTERNS OF PUBLIC-PRIVATE DIFFERENTIATION IN HIGHER EDUCATION: AN INTERNATIONAL COMPARISON

Gladieux, Lawrence E.
THE FEDERAL GOVERNMENT AND HIGHER EDUCATION

Greenstein, Robert
HARD CHOICES: FEDERAL BUDGET PRIORITIES IN THE GRAMM-RUDMAN-HOLLINGS ERA

Gronbjerg, Kirsten A.
NONPROFIT ORGANIZATIONS IN THE AMERICAN WELFARE SYSTEM

Gronbjerg, Kirsten
CHICAGO'S NON-PROFIT SECTOR

Hall, Peter Dobkin
HISTORY OF THE NON-PROFIT SECTOR

Hall, Peter Dobkin
BUSINESS, PHILANTHROPY, AND HIGHER EDUCATION: PROSPECT AND RETROSPECT

Hansmann, Henry
UNFAIR COMPETITION AND THE UNRELATED BUSINESS INCOME TAX

Higher Education Research Institute
AMERICAN COLLEGE STUDENT: FOLLOW-UP SURVEY

Himmelman, Arthur T
PUBLIC PRIVATE INITIATIVE PROJECT

Hordaunt, Jill
A CASE STUDY OF LOCAL AUTHORITY/VOLUNTARY SECTOR RELATIONS

Hyman, Drew
CONSUMER EDUCATION IN THE UTILITY AND TELECOMMUNICATIONS FIELD

Institute of Medicine
FOR-PROFIT ENTERPRISE IN HEALTH CARE

Institute for Educational Leadership
A STUDY OF LOCAL SCHOOL BOARDS OF EDUCATION

Institute for Educational Leadership
SCHOOL COMPLETION: A SYNTHESIS AND ASSESSMENT OF RESEARCH AND PRACTICE

Jarvis, Judith
THE CHANGING ROLE OF VOLUNTARY ORGANIZATIONS: WELFARE PLURALISM IN THE 80'S

Jones, Harry
PHILANTHROPY IN WYOMING: A FIRST LOOK

Karl, Barry D.
A HISTORY OF FOUNDATIONS AND THEIR IMPACTS ON PUBLIC POLICY, 1900 TO THE PRESENT

Kaufman, Phillip
GROWTH IN HIGHER EDUCATION ENROLLMENT: 1978-1985

Kolderie, Ted
PUBLIC SERVICES REDESIGN PROJECT

Kramer, Ralph M.
CHANGE AND CONTINUITY IN ORGANIZATIONAL BEHAVIOR: ISRAEL 1972-1987

Landy, Laura
RESEARCH AND DISCUSSIONS ON THE ISSUES OF COMPETITION BETWEEN NON-PROFIT AND FOR-PROFIT CORPORATIONS

Leat, Diana
THE ROLE OF THE VOLUNTARY SECTOR IN PROVIDING CARE FOR THE FRAIL ELDERLY AND THEIR PRIMARY CAREERS IN THE COMMUNITY

Lewin, Marion Ein
HEALTH POLICY FELLOWS SEMINAR PROGRAM

Lifset, Reid J.
SACRED COWS AND CASH COWS: THE POLITICAL ECONOMY OF FOR-PROFIT ACTIVITIES OF NONPROFIT ORGANIZATIONS

Lloyd, Peter
THE RELATIONSHIP BETWEEN VOLUNTARY ASSOCIATIONS AND STATE AGENCIES IN THE PROVISION OF SOCIAL SERVICES AT THE LOCAL LEVEL

Logsdon, Donald N.
LIFECYCLE PREVENTIVE HEALTH SERVICES STUDY (LPHS)

Mahoney, Constance W.
THE CHANGING ROLE OF PRIVATE FOUNDATIONS: BUSINESS AS USUAL OR CREATIVE INNOVATION

Mahoney, Constance W.
THE ROLE OF PHILANTHROPY: FOUNDATION GRANTMAKING IN AGING IN AN ERA OF COST CONTAINMENT HEALTH POLICY

Marschall, Miklos
NONPROFIT ACTIVITY IN A ONE-SECTOR ECONOMY

Milofsky, Carl
THE MIGRATION OF RECOVERING SUBSTANCE ABUSERS TO RURAL PENNSYLVANIA

Moran, Mary
STUDENT FINANCIAL AID AND WOMEN: AN EQUITY DILEMMA

Murchland, Bernard
DEFINING "PUBLIC GOOD"

Nat'l Coalition of Hispanic Health & Human Services Orgs.
PROJECT HOPE/PROYECTO ESPERANZA

National Fund for Medical Education
REPORT TO CONTRIBUTORS

Neuhoff, Klaus
A REVIEW OF THE GERMAN CIVIL CODE (BGB) AND ITS PROVISIONS FOR SETTING UP ENDOWED FOUNDATIONS

Ngiam, Tee Liang
THE INTERFACE BETWEEN FORMAL AND INFORMAL SUPPORT SYSTEMS OF PUBLIC HOUSING RESIDENTS IN SINGAPORE

Ostrander, Susan A.
IMPLICATIONS FOR RESEARCH, THEORY, AND POLICY ON NONPROFITS AND VOLUNTARISM

Pestoff, Victor A.
A STUDY OF NONPROFIT ORGANIZATIONS IN SWEDISH CONSUMER POLICY

Pestoff, Victor A.
AN INTERNATIONAL STUDY OF CONSUMER AND ENVIRONMENTAL PROMOTION MEASURES BY BUSINESS

Pestoff, Victor A.
THE POLITICS OF ORGANIZED BUSINESS INTERESTS IN SWEDEN

Peterson, George E.
REAGAN AND THE CITIES

Petrovich, Janice
NORTHEAST HISPANIC NEEDS: A GUIDE FOR ACTION

Pickvance, Christopher G.
CENTRAL GOVERNMENT, LOCAL GOVERNMENT, VOLUNTARY ASSOCIATIONS AND THE WELFARE STATE

Pifer, Alan
PHILANTHROPY IN AN AGE OF TRANSITION

Pifer, Alan
THE AGING SOCIETY PROJECT

Project on the Federal Social Role
PROJECT ON THE FEDERAL SOCIAL ROLE

Ranci, Pippo
THE THIRD SECTOR IN ITALY

Randall, Colin
TRADE UNION AND LABOUR MOVEMENT INVOLVEMENT IN GOVERNMENT TRAINING AND MAKE-WORK SCHEMES (TULMI PROJECT)

Rockefeller, David
THE CULTIVATION OF GIVING

Roelofs, Joan
FOUNDATIONS, PUBLIC POLICY AND THE ILLUSIONS OF PLURALISM

Rose-Ackerman, Susan
THE ECONOMICS OF NONPROFIT INSTITUTIONS: STUDIES IN STRUCTURE AND POLICY

Rose-Ackerman, Susan
PRIVATE NON-PROFIT FIRM

Rosenman, Mark
EXPLORATORY PROJECT ON FINANCING THE NONPROFIT SECTOR

Rosenthal, David
MANAGERS AND DONORS: THE BUCK TRUST CASE

Rudney, Gabriel
THE NONPROFIT SERVICE SECTOR OF THE US ECONOMY: A METHODOLOGICAL STATEMENT

Salamon, Lester M.
PRIVATIZATION AND PARTNERSHIP ISSUES

Salamon, Lester M.
GOVERNMENT USE OF NONPROFITS IN HUMAN SERVICES DELIVERY

Saltman, Juliet
NEIGHBORHOOD STABILIZATION, 1956-1986: A FRAGILE MOVEMENT

Schiff, Jerald A.
COMPETITION BETWEEN NONPROFIT AND FOR-PROFIT FIRMS

Schiff, Jerald A.
GOVERNMENT POLICIES AND THE NON-PROFIT SECTOR

Schimanke, Dieter
GOVERNMENT NONPROFIT RELATION: THE CASE OF TECHNICAL AUDITING IN RECENT GERMAN HISTORY AND SOME GENERAL THESIS

Schuster, J. Mark Davidson
THE ARTS AND URBAN DEVELOPMENT

Semple, Nathaniel M.
RISK MANAGEMENT, DISPUTE RESOLUTION, AND INJURY COMPENSATION

Semple, Nathaniel M.
REFORMING HEALTH CARE: A MARKET PRESCRIPTION

Semple, Nathaniel M.
CHILDREN IN NEED: INVESTMENT STRATEGIES FOR THE EDUCATIONALLY DISADVANTAGED

Sigmond, Robert M.
ROLE OF THE VOLUNTARY COMMUNITY HOSPITAL IN AMERICA

Stanfield, John H.
THE ORGANIZATIONAL HISTORY OF RACE PHILANTHROPY: 1870-1960

Steinberg, Richard
TAX TREATMENT OF DONATIONS AND NONPROFIT INCOME

Steinberg, Richard
GOVERNMENT SPENDING AND CHARITABLE DONATIONS

Stoskopf, Alan L.
CHOOSING TO PARTICIPATE

Van Til, Jon
THE THREE SECTORS: VOLUNTARISM IN A CHANGING POLITICAL ECONOMY

Van Til, Jon
CUTTING-EDGE ISSUES IN TODAY'S PHILANTHROPY: GUIDELINES FOR PHILANTHROPIC DECISION-MAKING

Weaver, Barbara
THE GLOBAL DEBT CRISIS: A QUESTION OF JUSTICE

Wernet, Stephen P.
RELATIONSHIPS BETWEEN NONPROFIT HUMAN SERVICE ORGANIZATIONS AND ORGANIZATIONAL ADAPTATION

Wildavsky, Aaron
EXCHANGE VS. GRANTS: THE BUCK TRUST CASE AS A STRUGGLE BETWEEN EQUAL OPPORTUNITY AND EQUAL RESULTS

Winkle, Curtis R.
PLANNING ON THE THIRD SECTOR: TOWARD EMPIRICALLY-BASED THEORY OF NONPROFIT SUPPLY OF COMMUNITY-BASED HEALTH AND SOCIAL SERVICES

Wolpert, Julian
REGIONAL GENEROSITY AND COMMITMENT

Women's Research and Education Institute
THE AMERICAN WOMAN: A REPORT IN DEPTH

World Future Society
FUTURE SURVEY ANNUAL

Wyszomirski, Margaret J.
CONGRESS AND THE ARTS

Wyszomirski, Margaret J.
A POLITICAL ECONOMY OF NONPROFIT ORGANIZATIONS

Wyszomirski, Margaret J.
AMERICA'S COMMITMENT TO CULTURE: PUBLIC POLICY AND THE ARTS

Wyszomirski, Margaret J.
LEADERSHIP IN ARTS ORGANIZATIONS

VOLUNTEERISM

General

RESEARCHER/ SPONSORING ORGANIZATION:
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Associate Professor
Department of Sociology
Ohio State University at Lima
Lima, OH 45804
(419) 228-2641

PROJECT TITLE:
VOLUNTEERING IN AMERICAN CULTURE

PROJECT DESCRIPTION:
This descriptive report analyzes the relationships between American volunteering and American religion, including an examination of the connections between volunteering and American civil religion. The author discusses voluntarism as a theme of the Reagan Administration's "civil religion" platform.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
American Red Cross Research Project
17th and D Streets, N.W.
Washington, DC 20006
(202) 639-3264

PROJECT TITLE:
VOLUNTEER 2000

PROJECT DESCRIPTION:
This project is intended to predict what volunteering will look like in the year 2000. Although it is only in the preliminary stage, a major study is planned which will have implications for all aspects of volunteerism.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
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Extension Specialist for Volunteer Development
Center for Volunteer Development
Virginia Polytechnic and State University
Donaldson Brown Center
CVD Suite
Blacksburg, VA 24061
(703) 961-7966

PROJECT TITLE:
SOCIAL EXCHANGE: AN ASSESSMENT OF ITS ROLE IN SUCCESSFUL VOLUNTEER/SALARIED STAFF PARTNERSHIPS

PROJECT DESCRIPTION:
The specific purpose of this study is to analyze factors affecting the motivation of highly skilled volunteers to accept and remain in management-level volunteer jobs similar to those being performed by a salaried manager. This was done by conducting ten in-depth case studies of pairs of salaried and volunteer managers working together as a management team at the top administrative levels of national non-profit human service organizations. Data collection for the study was done through the ethnographic interview process. A structured method for carrying out analytic induction was used to perform the data analysis. The findings corroborate the importance of certain theoretical variables identified by Blau's social exchange theory. However, the data analysis led to the emergence of a major cultural theme and four related patterns of minor themes that were necessary to explaining the high level of job satisfaction for both partners in four of the ten cases.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Association of Junior Leagues
Information and Research
825 Third Avenue
New York, NY 10022
(212) 683-1515

PROJECT TITLE:
WOMAN TO WOMAN

PROJECT DESCRIPTION:
The Information and Research division of the Association of Junior Leagues undertakes several such studies each year. Recent projects include a study of the voluntary Experience and Employment Survey. A project on women and alcoholism began sometime in 1986.

PUBLICATIONS:
NEWSLINE. New York: Association of Junior Leagues, occasional.

RESEARCHER/ SPONSORING ORGANIZATION:
John Michael Daley
Professor of Social Work
Arizona State University
Tempe, AZ 85287
(602) 965-7733

PROJECT TITLE:
VOLUNTEER AFFILIATION IN DEVELOPMENT PROJECTS

PROJECT DESCRIPTION:
This study seeks to prove that the selection of sites for volunteer staff development programs based on the affiliation of the volunteer constitutes a vital program input which will significantly influence a program's operation (program process) and probable program outcomes. Two models of volunteer affiliation, community-affiliated and program affiliated, are described in terms of analytical ideal types, based on the experiences of a broad array of domestic and international volunteer-staffed development programs. The advantages and limitations of each model are discussed in relation to a number of program dimensions.

PUBLICATIONS:
Daley, John Michael. "Volunteer Affiliation in Development Projects: Two Models and Their Implications," JOURNAL OF VOLUNTARY ACTION RESEARCH, Vol. 15, No. 3, July-September 1986, pp.36-44.

RESEARCHER/ SPONSORING ORGANIZATION:
Richard Danzig
Latham, Watkins, and Hills
1333 New Hampshire Avenue, N.W.
Suite 1200
Washington, DC 20036
(202) 828-4400

PROJECT TITLE:
NATIONAL SERVICE STUDY PROJECT

PROJECT DESCRIPTION:
This project, conducted by Richard Danzig and Peter Szanton, is a fifteen month effort to clarify and focus the policy debate on a national service program. Analyses compare the costs and benefits of four specific models of national service. An examination is made of the effects of each model on a particular sector of American life -- child care, education, environmental protection, health care, military service, etc. -- as well as the effects of these models on each sector's participants, labor market and program management. The report provides findings from the authors' work, and presents the policy implications of their findings, thus creating an analytical framework for further consideration of national service as a policy option.

PUBLICATIONS:
Danzig, Richard and Peter Szanton. NATIONAL SERVICE: WHAT WOULD IT MEAN. Lexington, MA: D.C. Heath Publishing Company, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Susan J. Ellis
President
Energize Associates
5450 Wissahickon
Lobby A
Philadelphia, PA 19144
(215) 438-8342

PROJECT TITLE:
BY THE PEOPLE: A HISTORY OF AMERICANS AS VOLUNTEERS

PROJECT DESCRIPTION:
This report examines a historical review of volunteerism to address the current status of volunteering. It uncovers the roots, charts the progress of modern non-profit organizations, and offers insights into volunteer trends for the future.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Susan J. Ellis
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Lobby A
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(215) 438-8342

PROJECT TITLE:
NO EXCUSES: THE TEAM APPROACH TO VOLUNTEER MANAGEMENT

PROJECT DESCRIPTION:
This study is targeted at those who direct volunteer programs on a part-time basis and/or without any salaried staff help. It suggests that the recruitment of a team of assistants from inside the organization and from the surrounding community is one way of successfully managing a volunteer program. A practical guide to managing volunteers is offered as a case study.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
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(215) 438-8342

PROJECT TITLE:
PROOF POSITIVE: DEVELOPING SIGNIFICANT VOLUNTEER RECORD KEEPING SYSTEMS

PROJECT DESCRIPTION:
This study explores the basic elements of a volunteer record keeping system and standards for developing procedural guidelines suitable to address the needs of individual programs.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Mme. Dan Ferrand-Bechman
Associate Professor
University of Grenoble
40 alle Jules Verne
78170 La Celle
St. Cloud, FRANCE
1-39-69-5980

PROJECT TITLE:
EVALUATION AND MEASUREMENT OF VOLUNTEERISM

PROJECT DESCRIPTION:
This study presents a guide for more effective evaluation of voluntarism including: 1) a strict definition of the actors; 2) an accurate count; 3) an accurate evaluation of free time given to these organizations in full-time job equivalents to that work and the free maintenance and equipment.

PUBLICATIONS:
Ferrand-Bechman, Mme. Dan. "Evaluation and Measurement of Volunteerism." Paper presented at the International Symposium on "The Nonprofit Sector and the Modern Welfare State," at Bad Honnef, West Germany, June 10-12.

RESEARCHER/ SPONSORING ORGANIZATION:
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University of Grenoble
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78170 La Celle
St. Cloud, FRANCE
1-39-69-5980

PROJECT TITLE:
TO MODERNIZE VOLUNTARY ACTION

PROJECT DESCRIPTION:
In this report, the author first defines voluntary action, unpaid work and voluntarism. She then maintains that while voluntarism is the most significant characteristic of a socialist economy, very little attention has been paid to any evaluation of this phenomenon. Questions which should be addressed by research, as well as the importance of volunteer work in France, are discussed.

PUBLICATIONS:
Ferrand-Bechmann, Mme. Dan. "To modernize voluntary action," Report prepared for the "Delegation a l'Economie Sociale."

_________. "Voluntarism in France: Sketches From Life, Pictures of Research," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
George K. Floro
Director
Studies of Voluntarism and Social Participation, Inc.
P.O. Box 1495
Alpine, TX 79831
(915) 837-2930

PROJECT TITLE:
A PARTICIPATION HYPOTHESIS

PROJECT DESCRIPTION:
The author seeks a voluntaristic interpretation of people contributing voluntary labor or money gifts. It is proposed that participation is related to what is happening on the reward dimension of collective life. It is enhanced and may reach the higher levels of mutual learning and "permanent" relationships when prejudice is reduced or the depressing effect of indignity is overcome. If the load of social abuse is lifted, supposedly "excuses" for not participating would be less frequent and people would (supposedly already do) reach a level of "involvement" in which something important to them becomes part of their lives.

PUBLICATIONS:
Floro, George K. "A Participation Hypothesis: Who Participates in Voluntary Groups and Why." Paper presented at the Wisconsin Sociological Association Annual Meeting, October 8-9, 1987 in Madison, Wisconsin.

RESEARCHER/ SPONSORING ORGANIZATION:
George K. Floro
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Studies of Voluntarism and Social Participation, Inc.
P.O. Box 1495
Alpine, TX 79831
(915) 837-2930

PROJECT TITLE:
MODEL FOR BUILDING VOLUNTARISM FROM A LOCAL CENTER

PROJECT DESCRIPTION:
A series of studies of volunteer performance, community service, and service organizations is being conducted where the revitalization of collective life is the central process. Negative stereotypes are proposed as barriers to higher levels of voluntarism.

PUBLICATIONS:
Floro, George K. SOCIOLOGY FOR LIFE. Lanham, MD: University Press of America, 1986.

_________. "The Boys Camp Meeting: A Cowboy 'Community of Memories.'" Paper presented at SVSP field trip, August 1986.

_________, "Voluntarism: Festschrift for George Floro," THE WISCONSIN SOCIOLOGIST, vol. 22, no. 4, Fall 1985.

_________. "Voluntarism in a Mexican Rural-Development Project," THE RURAL SOCIOLOGIST, Vol. 5, no. 4, July 1985, pp. 303-306.

RESEARCHER/ SPONSORING ORGANIZATION:
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University of Maryland
645 West Kedwood Street
Baltimore, MD 21201
(301) 455-1000

PROJECT TITLE:
VOLUNTEERS: FORMING EFFECTIVE CITIZENS GROUPS

PROJECT DESCRIPTION:
This study is intended as a field manual for those who run nonprofit organizations and for those who are recruited and serving as citizen volunteers.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
INDEPENDENT SECTOR
1828 L Street, N.W.
Washington, DC 20036
(202) 223-8100

PROJECT TITLE:
YOUTH SERVICE

PROJECT DESCRIPTION:
This is a guide for developing and operating effective student community service programs. Specifically, the purpose of the study is to provide assistance to persons wishing to begin, expand or promote programs of youth community service. It features examples of what young people are currently doing, and practical ideas on the design, organization, administration, promotion and support of youth service programs.

PUBLICATIONS:
Conrad, Dan and Diane Hedin. YOUTH SERVICE: A GUIDEBOOK FOR DEVELOPING AND OPERATING EFFECTIVE PROGRAMS. Washington, DC: INDEPENDENT SECTOR, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Diana Leat
Senior Research Fellow
Department of Sociology
University of Warwick
Coventry, UK CV4 7AL
0203 523964

PROJECT TITLE:
THE ROLE OF THE VOLUNTARY SECTOR IN PROVIDING CARE FOR THE FRAIL ELDERLY AND THEIR PRIMARY CAREERS IN THE COMMUNITY

PROJECT DESCRIPTION:
A literature review and policy discussion.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
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Senior Research Fellow
Department of Sociology
University of Warwick
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0203 523964

PROJECT TITLE:
THE ROLE OF PAYMENT IN THE PROVISION OF CARE

PROJECT DESCRIPTION:
The study explores the meaning and role of cash payments in stimulating the provision of care of children, the elderly, and the handicapped, by semi-paid/ volunteer careers. It discusses previous studies of the growth and implications of paid care of this type in Britain.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
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Associate Professor of Economics
Department of Economics
St. John Fisher College
3690 East Avenue
Rochester, NY 14618
(716) 385-8097

PROJECT TITLE:
HISTORY OF VOLUNTARISM AND PHILANTHROPY IN THE U.S.

PROJECT DESCRIPTION:
This author researches the tradition of voluntarism and philanthropy in the U.S. by individuals and organizations. She surveys literature on the subject, investigates how economists have incorporated the altruistic behavior of individuals into economic models, and analyzes nationwide trends in voluntary sector activities.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
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Leadership Development Trainer
3925 East Blackledge
P.O. Box 311084
Tucson, AZ 85712
(602) 325-1242

PROJECT TITLE:
SKILLS FOR LEADERSHIP: WORKING WITH VOLUNTEERS

PROJECT DESCRIPTION:
The author provides useful tips for volunteers on how to get the most out of their volunteer experience.

PUBLICATIONS:

Morrison, Emily Kittle. SKILLS FOR LEADERSHIP: WORKING WITH VOLUNTEERS, VOL.II. Tucson, AZ: Fisher Books, forthcoming 1989.

RESEARCHER/ SPONSORING ORGANIZATION:

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Associate Professor of Management
Graduate School of Management
University of California at Irvine
Irvine, CA 92717
(714) 856-6505

PROJECT TITLE:

VOLUNTEERS AT WORK

PROJECT DESCRIPTION:

This project describes the results of several years of research on the organizational behavior of volunteers. Particular attention is directed to motivation, leadership, interpersonal influence, and attitudes. The integrating theme is one of ambiguity, of organizational roles, appropriate expectations, motives, and actions. It is argued that these uncertainties have important effects on volunteers' expectations and actions, which lead to particularly difficult management problems in organizations staffed by them. Examples of successful and unsuccessful approaches to these challenges, drawn from the sample organizations, are also analyzed.

PUBLICATIONS:

Pearce, J.L. "Participation in Voluntary Associations: How Membership in a Formal Organization Changes the Rewards of Participation". In D.H. Smith, J. Van Til, V. Pestoff and D. Zeldin (Eds.), INTERNATIONAL PERSPECTIVES IN VOLUNTARY ACTION RESEARCH, Washington, DC: University Press of America, 1983: 148-156.

__________."Insufficient Justification and Volunteer Motivation". In L. Moore (Ed.), THE MOTIVATION OF VOLUNTEERS, Voluntary Action Resource Center, Vancouver, B.C., 1985: 201-213.

__________."Making Sense of Volunteer Motivation: The Sufficiency of Justification Hypothesis". In R.M. Steers and L.W. Porter (Eds.), MOTIVATION AND WORK BEHAVIOR (4th edition), New York: McGraw-Hill: 545-554.

RESEARCHER/ SPONSORING ORGANIZATION:

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C/O James Bowman
Department of Public Administration
Florida State University
Tallahassee, FL 32306
(904) 644-3525

PROJECT TITLE:

VOLUNTARY ASSOCIATIONS: AN ANNOTATED BIBLIOGRAPHY

PROJECT DESCRIPTION:

This bibliography comprises part of a series initiated by Garland Publishing Company to serve as an authoritative guide to information sources in public administration. The bibliography is organized into eight categories which represent major analytical areas of research on voluntary associations, the core of the bibliography emphasizing sociological literature on voluntary associations and voluntary action. Special features include a section on nearly fifty foreign countries, and a Resource Guide which lists sources (directories and organizations) helpful to researchers new to the field.

PUBLICATIONS:

Pugliese, Donato J. VOLUNTARY ASSOCIATIONS: AN ANNOTATED BIBLIOGRAPHY. New York: Garland Publishing, Inc., 1986.

RESEARCHER/ SPONSORING ORGANIZATION:

Judy Rauner
Volunteer Trainer
5274 Marlborough
San Diego, CA 92116
(619) 280-8310

PROJECT TITLE:

HELPING PEOPLE VOLUNTEER

PROJECT DESCRIPTION:

This study is designed to help people volunteer more effectively. The first part offers advice for better understanding organizations and their volunteer programs. An opinion survey helps determine what is already being accomplished and what needs further development. The second part offers suggestions applying management principles to volunteer programs. The third part provides ideas for finding additional resources for a more successful volunteer program.

PUBLICATIONS:

None to date.

RESEARCHER/ SPONSORING ORGANIZATION:

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George Mason University
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Fairfax, VA 22030
(703) 323-2000

PROJECT TITLE:

A STUDY OF THE MISMATCH BETWEEN VOLUNTEER AVAILABILITY AND THE NEEDS OF COMMUNITY AGENCIES IN NORTHERN VIRGINIA

PROJECT DESCRIPTION:

The authors of this report had three objectives: 1) Identify the problems that agencies had in finding weekday volunteers; 2) Identify alternatives to weekday volunteers; and 3) Identify number, sources, and methods of recruitment that agencies used. The analysis of the results are offered in 4 recommendations: 1) Reframe the problem of insufficient volunteers as a mismatch between volunteer availability and the volunteer need of organizations; 2) Increase the flexibility of jobs and hours; 3) Evaluate and strengthen the agency's support of the volunteer coordinator and program; and 4) Target volunteer recruitment to match needs of agency.

PUBLICATIONS:

None to date.

RESEARCHER/ SPONSORING ORGANIZATION:

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Madison, WI 53706
(608) 262-1351

PROJECT TITLE:

IMPLICATIONS OF VOLUNTEERISM

PROJECT DESCRIPTION:

The author examines data from previous phases of the study to attain a comparative view of volunteer activities. The study focused on agents and volunteer activity and the value of volunteer activity to Expansion service, clientele, and the community. This project represents the final phase of a multi-year effort to examine the volunteer activities of several cooperative programs.

PUBLICATIONS:

Steele, Sara M. THE VALUE OF EXTENSION-VOLUNTEER PARTNERSHIPS, Madison, WI: University of Wisconsin, 1988.

____________. QUALITY OF EXTENSION-VOLUNTEER PROGRAMS. Madison, WI: University of Wisconsin, 1988.

Steele, Sara M and Carol Edgerton, EXTENSION-VOLUNTEER PARTNERSHIPS: COOPERATION WITH OTHER AGENCIES, Madison, WI: University of Wisconsin, 1988

Steele, Sara M and Cathleen Finley, EXTENSION-VOLUNTEER PARTNERSHIPS: LARGE EDUCATIONAL EVENTS, Madison, WI: University of Wisconsin, 1988.

RESEARCHER/ SPONSORING ORGANIZATION:

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Program Development Specialist
Department of Continuing and Vocational Education
University of Wisconsin-Madison
225 North Mills Street
112 Teacher Education Building
Madison, WI 53706
(608) 262-1351

PROJECT TITLE:

IMPLICATIONS OF VOLUNTEERISM: VOLUNTEERS' IMPACT ON CLIENTELE AND COMMUNITY

PROJECT DESCRIPTION:

The author studied the wide range of volunteer activities within the Cooperative Extension Service. The study involved telephone interviews with clientele and community leaders from 30 counties in the United States and site visits in 12 randomly selected counties. This phase of the study examines benefits perceived from work by volunteers and suggestions for improvement in clientele and community services.

PUBLICATIONS:

Steele, Sara M. THE VALUE OF EXTENSION-VOLUNTEER PARTNERSHIPS, Madison, WI: University of Wisconsin, 1988.

____________. QUALITY OF EXTENSION-VOLUNTEER PROGRAMS. Madison, WI: University of Wisconsin, 1988.

Steele, Sara M. and Carol Edgerton, EXTENSION-VOLUNTEER PARTNERSHIPS: COOPERATION WITH OTHER AGENCIES, Madison, WI: University of Wisconsin, 1988

Steele, Sara M. and Cathleen Finley, EXTENSION-VOLUNTEER PARTNERSHIPS: LARGE EDUCATIONAL EVENTS, Madison, WI: University of Wisconsin, 1988.

Steele, Sara M. PEOPLE'S VIEW OF VALUE. Madison, Wisconsin, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Margot Stern Strom
Facing History and Ourselves
National Foundation, Inc.
25 Kennard Rd.
Brookline, MA 02146
(617) 730-2493

PROJECT TITLE:
MAKING A DIFFERENCE

PROJECT DESCRIPTION:
This project is a curriculum development and dissemination project that seeks to develop educational materials on how people in American history worked in human service, in social activism, and in other kinds of voluntary and non-profit activity.

PUBLICATIONS:
Strom, Margot Stern, Tony Dreyfus and Alan Stoskopf. FACING TODAY AND THE FUTURE: CHOOSING TO PARTICIPATE. Brookline, MA: Facing History and Ourselves National Foundation, Inc., 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Judith Unell
52 Main Street
Calverton, Nottingham, UK NG14 6FN
0602-653893

PROJECT TITLE:
VOLUNTEERING AS AN EDUCATIVE EXPERIENCE

PROJECT DESCRIPTION:
This project is jointly sponsored by two national organizations; The Volunteer Centre and the Unit for the Development of Adult Continuing Education. It is a small-scale study focusing on the individual biographies of 20 volunteers from 5 different organizations. It aims to discover what people learn from volunteering, how they learn it and how the educational content of volunteering might be consolidated, recognized and improved. As a side-issue, the authors will be considering how the achievements of volunteers might be presented for accreditation by employers and educators.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Jon Van Til
Associate Professor
Department of Sociology
University of Colorado
Boulder, CO 80309
(303) 492-6427

PROJECT TITLE:
VOLUNTARISM IN POST-INDUSTRIAL SOCIETY

PROJECT DESCRIPTION:
This study seeks to define the role of voluntary action in relation to broader governmental, economic, and cultural institutions. Comparative experiences in Britain and France are reviewed, while future possibilities for voluntary sector contributions are considered. The author concludes with suggestions for the application of an informed and productive voluntarism in American life.

PUBLICATIONS:
Van Til, Jon. "Democracy and Voluntarism: Parallels in Theory and Practice," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

_________. "Voluntarism and Social Policy." SOCIAL POLICY, Spring 1985, pp. 28-31.

_________. "The Three Sectors: Voluntarism in a Changing Political Economy." Paper presented at the Annual Meeting of the Association of Voluntary Action Scholars, 1984.

RESEARCHER/ SPONSORING ORGANIZATION:
Cynthia Vizza
VOLUNTEER--The National Center
1111 North 19th Street
Suite 500
Arlington, VA 22209
(202) 467-2978

PROJECT TITLE:
A NEW COMPETITIVE EDGE: VOLUNTEERS FROM THE WORKPLACE

PROJECT DESCRIPTION:
This study offers information on the rationale for and benefits of employee volunteer programs. Profiles of 15 corporations which have developed employee volunteer programs are included. Chapters include information on the structure, administration and programs developed by business; partnerships between the private sector and the community, organized labor's role in voluntary community involvement and volunteering in small business.

PUBLICATIONS:
Vizza, Cynthia. A NEW COMPETITIVE EDGE: VOLUNTEERS FROM THE WORKPLACE. Arlington VA: VOLUNTEER--The National Center, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Win Winfree
PhD. Candidate
University of North Texas State
PO Box 13403
North Texas Station
Denton, TX 76203
(817) 566-1818

PROJECT TITLE:
A STUDY OF THE USE OF VOLUNTEERS FOR SOLICITATION OF MAJOR GIFTS FROM PRIVATE INDIVIDUALS FOR ACCREDITED FOUR YEAR INSTITUTIONS OF HIGHER LEARNING

PROJECT DESCRIPTION:
This exploratory research involves a survey of a population of approximately 225 accredited senior colleges and universities with proven records of successful major gift solicitations.

PUBLICATIONS:
None to date.

Volunteers

RESEARCHER/ SPONSORING ORGANIZATION:
Jane Ann Asche
Extension Specialist
Center for Volunteer Development
Virginia Polytechnic and State University
207 W. Roanoke St.
Blacksburg, VA 24061
(703) 961-7966

PROJECT TITLE:
ROLE OF SOCIAL EXCHANGE IN THE RETENTION AND MOTIVATION OF VOLUNTEERS

PROJECT DESCRIPTION:
This project is an ethnographic examination of the dynamics and motivations for volunteering in several different volunteer settings. Specifically, it will focus on ten case studies of corporate executives in terms of their personal motivations for volunteering.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Association of Junior Leagues
Information and Research
825 Third Avenue
New York, NY 10022
(212) 683-1515

PROJECT TITLE:
TEEN OUTREACH

PROJECT DESCRIPTION:
This national school program was implemented with the goals of school retention and pregnancy prevention in teen-aged individuals. The program includes student volunteers and Junior League members, both males and females. Each year, a report and evaluation of the program will be conducted.

PUBLICATIONS:
TEEN OUTREACH: DATA FROM THE 3RD YEAR OF THE NATIONAL REPLICATION. Association of Junior Leagues, May 1988.

RESEARCHER/ SPONSORING ORGANIZATION:

Thomasina Borkman
Associate Professor of Sociology
Department of Sociology
George Mason University
4400 University Drive
Fairfax, VA
(301) 933-3854

PROJECT TITLE:

A STUDY OF THE MISMATCH BETWEEN VOLUNTEER AVAILABILITY AND THE NEEDS OF COMMUNITY AGENCIES IN NORTHERN VIRGINIA

PROJECT DESCRIPTION:

This study examines possible explanations for the inadequate number of weekday volunteers. For the study, 34 agencies were selected to conduct a mini-survey for telephone or personal interviews. The research objectives were to identify the problems that agencies had in finding weekday volunteers; to identify alternatives to using weekday volunteers; and to identify the number, sources, and methods of recruitment that agencies used.

PUBLICATIONS:

None to date.

RESEARCHER/ SPONSORING ORGANIZATION:

William Busching
Research Associate
Benefit Research
Aid Association for Lutherans
4321 North Ballard Road
Appleton, WI 54919
(414) 734-5721

PROJECT TITLE:

VOLUNTEER INVOLVEMENT NEEDS ASSESSMENT

PROJECT DESCRIPTION:

This project explores the volunteer behavior and interests of the Aid Association for Lutherans (AAL) members and on programming needs for volunteering opportunities. The study seeks to determine the level of interest in volunteerism among AAL members and what AAL can do to increase interest and opportunities in voluntarism for its members. Members will be asked to describe their recent volunteering efforts for AAL and other organizations. Information garnered from this survey will provide a base of knowledge for future volunteer programming.

PUBLICATIONS:

Busching, William. "An Examination of Volunteering Among Members of a Fraternal Benefit Society Employing the ISSTAL and General Activity Models." Paper presented at the Annual Meeting of the Association of Voluntary Action Scholars, October 1986.

RESEARCHER/ SPONSORING ORGANIZATION:

Susan M. Chambre
Associate Professor
Department of Sociology
Baruch College
17 Lexington Avenue
New York, NY 10010
(212) 505-5984

PROJECT TITLE:

GOOD DEEDS IN OLD AGE: VOLUNTEERING BY THE NEW LEISURE CLASS

PROJECT DESCRIPTION:

This project explores the role of social variables connected with volunteering by the elderly and suggests possible explanations for variability of volunteerism among population groups. The author advocates increased recruitment of volunteers and discusses various issues involving demographic and social concerns.

PUBLICATIONS:

None to date.

RESEARCHER/ SPONSORING ORGANIZATION:

Susan M. Chambre
Associate Professor
Department of Sociology
Baruch College
17 Lexington Avenue
New York, NY 10010
(212) 505-5984

PROJECT TITLE:

NEW PERSPECTIVES IN MANAGING VOLUNTEERS

PROJECT DESCRIPTION:

This study is designed for certification programs in Volunteer Administration and for graduate students in Public Administration. The report will synthesize practical and theoretical knowledge about volunteers and volunteer administration. It will draw upon the practical recommendations of volunteer administrators and the empirical and theoretical findings of academics in Sociology, Psychology, and Management of behavior characteristics of volunteers.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Susan M. Chambre
Associate Professor
Department of Sociology and Anthropology
Baruch College
17 Lexington Avenue
New York, NY 10010
(212) 505-5984

PROJECT TITLE:
VOLUNTEER ACTIVITY AMONG THE ELDERLY

PROJECT DESCRIPTION:
This study correlates factors which distinguish among volunteers and nonvolunteers among the elderly. The findings, based on a representative sample of older Americans, conclude that voluntarism is one facet of the active lifestyle of many older people and that the availability of time is not necessarily the primary determinant of the level of volunteer activity.

PUBLICATIONS:
GOOD DEEDS IN OLD AGE. Lexington, MA: Lexington Books, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
E. Gil Clary
Professor of Psychology
Department of Psychology
College of St. Catherine
St. Paul, MN
(612) 690-6626

PROJECT TITLE:
SOCIAL SUPPORT AS A UNIFYING CONCEPT IN VOLUNTARY ACTION

PROJECT DESCRIPTION:
This study explores the applications of social support to voluntary action. Social support, defined as emotional or task-oriented support, can potentially be found in all forms of voluntary action. The author argues that voluntary organizations and associations should strengthen support within groups, and between groups and to better serve their recipients.

PUBLICATIONS:
Clary, E. Gil. "Social Support as a Unifying Concept in Voluntary Action." JOURNAL OF VOLUNTARY ACTION RESEARCH, Vol. 16, No. 4, Oct.-Dec. 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
E. Gil Clary
Professor
Department of Psychology
College of St. Catherine
St. Paul, MN
(612) 690-6626

PROJECT TITLE:
VOLUNTEER ORGANIZATION ENVIRONMENT SCALE

PROJECT DESCRIPTION:
The researcher is in the process of developing an instrument that will measure the climate or "personality" of organizations that use volunteers to provide some sort of direct service to a group of recipients (for example, counseling, tutoring, companionship, delivering food, etc.) This scale measures 10 characteristics associated with organizations using volunteers, and is concerned with how volunteers look at or view the organizations with which they are associated. A first version of this scale was tested on volunteers in various organizations and trimmed from its previous 200 items to 90 or 100 items. The researcher, testing the validity and reliability of this volunteer organization environment scale, has developed a revised version of the scale.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
George K. Floro
Director
Studies of Voluntarism and Social Participation, Inc.
P.O. Box 1495
Alpine, TX 79831
(915) 837-2930

PROJECT TITLE:
VOLUNTARY PARTICIPATION IN ALL WORK AND SERIOUS LEISURE

PROJECT DESCRIPTION:
Voluntarism, according to the author, as a social variable and as a distinct approach to work, is pursued in work and serious leisure environments. The background for this research came from studies of volunteers and voluntary associations that performed at exemplary levels over considerable periods of time. At present four sources of social satisfactions are being considered: workmanship, social participation, the workplace, and leadership. Questions raised include: What is the relative potency of these sources of satisfactions that revitalize the collective life? And what combinations of voluntarism, as a work perspective, with management, professionalism, and other perspectives provide adequate checks upon the excesses of voluntarism?

PUBLICATIONS:
Floro, George K. "Satisfaction in Agricultural Work: A Systematic Study of Voluntary Participation." Paper with a poster exhibit presented at the Fourth International Goat Conference held at Brasilia, Brazil, March 8-13, 1987.

______________. "People and Dairy Goats: Two Sides of Development and Expansion." Paper presented at the Annual Convention of the American Dairy Goat Association at San Angelo, Texas, October 18-24, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
George K. Floro
Director
Studies of Voluntarism and Social Participation, Inc.
P.O. Box 1495
Alpine, TX 79831
(915) 837-2930

PROJECT TITLE:
VOLUNTEER EXPERIENCES OF A JAIL VISITOR

PROJECT DESCRIPTION:
With over a decade of volunteer experience as a regular jail visitor, the author explores: how the volunteer counteracts the depressing prejudice and the indignity felt by prisoners; how the jail becomes the volunteer's turf so he or she visits without a sense of fearfulness; what the volunteer learns and does; and especially what kinds of social satisfactions sustain commitments to this kind of community service.

PUBLICATIONS:
Floro, George K. "Innocence and Satisfactions for a Shared-Life of Voluntarism." Presented at the Eleventh Annual Meeting of the Association for Humanist Sociology, Philadelphia, PA, November 6-9, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Cornelius Lee Grove, Ed.D
Director
The AFS Center for the Study of Intercultural Learning
AFS Intercultural Programs
313 East 43rd Street
New York, NY 10017
(212) 949-4242 Ext. 303

PROJECT TITLE:
THE AFS VOLUNTEER RESOURCES STUDY

PROJECT DESCRIPTION:
The AFS Volunteer Resources Study is a two-year project that seeks to understand the personal, social, cultural, and other factors related to voluntarism in Australia, Canada, Germany, Jamaica, Japan, Spain, Ecuador, and the US. Ordinary local volunteers for AFS and a variety of other voluntary organizations are the focus of this inquiry, which will use naturalistic methods during the first year long phase and a broader survey approach during the second phase.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
James L. Hoerner
Associate Professor
Vocational and Technical Education
Virginia Polytechnic Institute and State University
Room 315, Lane Hall
Blacksburg, VA 24061
(703) 961-5175

PROJECT TITLE:
HOW VOULUNTEERS ENHANCE ADULT PARTICIPATION IN RURAL POST-SECONDARY EDUCATION

PROJECT DESCRIPTION:
Recent research has shown that adults in rural areas participate in post-secondary education at a lower rate than their urban and suburban counterparts. The purpose of this project is to determine the extent to which volunteers are used in selected case study settings within the region of Virginia, West Virginia, Tennessee, Kentucky, South Carolina and North Carolina

to remove barriers that inhibit rural adult participation in post-secondary education. The case studies include community colleges and cooperative public and human service agencies.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Jane Janey
Assistant Director for Public Information
Center for Volunteer Development
Virginia Polytechnic and State University
Donaldson Brown CEC, CVD Suite
Blacksburg, VA 24061
(703) 961-7966

PROJECT TITLE:
VOLUNTEER BENEFITS SURVEY

PROJECT DESCRIPTION:
This project proposes to illustrate how volunteers have used knowledge and skills gained through volunteer work to get paid employment, obtain college credit, or enter into a business venture. A mail-out survey will be used to collect data for the study; respondents will be identified through a random sampling procedure. The study's focus will be exclusively on Virginia.

PUBLICATIONS:
YOU AND VOLUNTEERING: HOW TO REAP PRACTICAL BENEFITS. Blacksburg, VA: Virginia Cooperative Extension Service, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
John C. Lammers
Assistant Professor
Department of Sociology
University of Louisville
Louisville, KY 40292
(502) 588-6836

PROJECT TITLE:
ATTITUDES, MOTIVES, AND DEMOGRAPHIC PREDICTORS OF VOLUNTEER COMMITMENT AND SERVICE DURATION

PROJECT DESCRIPTION:
This is a study of 225 paid and volunteer workers at a crisis and information center. Data collection is currently underway and a report is expected in August of 1987.

PUBLICATIONS:
Lammers, John C. "Attitudes, Motives, and Demographic Predictors of Volunteer Commitment and Service Duration", THE JOURNAL OF SOCIAL SERVICE RESEARCH, Vol. 13, forthcoming in late 1989.

RESEARCHER/ SPONSORING ORGANIZATION:
Margo W. Macleod
Visiting Assistant Professor
Department of Sociology
Hamilton College
Clinton, NY 13323
(315) 859-4916

PROJECT TITLE:
TRANSITIONS IN WOMEN'S VOLUNTEER LIVES

PROJECT DESCRIPTION:
The author analyzes current research on the changes occurring in women's volunteer lives. She also discusses some of the implications of these changes as they affect the volunteer careers of the upper middle class and the upper class women.

PUBLICATIONS:
Macleod, Margo W. "Older Generation, Younger Generation: Transitions in Women's Volunteer Lives." SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Kenneth B. Perkins
Head
Department of Sociology and Anthropology
Longwood College
Farmville, VA 23901
(804) 392-9277

PROJECT TITLE:
VOLUNTEER FIREFIGHTERS IN THE UNITED STATES: A SOCIOLOGICAL PROFILE OF AMERICA'S BRAVEST

PROJECT DESCRIPTION:
This report discusses results of a survey completed by 3188 volunteer firefighters in five states. The author in-

vestigated recruitment and retention issues in this volunteer area.

PUBLICATIONS:
Perkins, Kenneth B. VOLUNTEER FIREFIGHTERS IN THE UNITED STATES: A SOCIOLOGICAL PROFILE OF AMERICA'S BRAVEST, August, 1987.

__________. "Volunteer Firefighters in the United States: A Summary of Social Characteristics and Commitment." THE VOLUNTEERS DISPATCH, Vol. 10, No. 4, Nov. 1987.

__________. "Social Characteristics and Commitment of Volunteer Firefighters in the United States." POLITICS, PUBLIC POLICY, AND THE VOLUNTARY SECTOR. Proceedings of the 15th Annual Meeting of the Voluntary Action Scholars, Oct. 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Maria P. Smith
Program Associate
Corporate Planning and Evaluation
American Red Cross-National Headquarters
17th and D Streets, NW
Washington, DC 20006
(202) 639-3124

PROJECT TITLE:
VOLUNTEER 2000

PROJECT DESCRIPTION:
This study is designed to help nonprofits reconsider their volunteer policies and practices in light of changing economic, social and demographic trends of the next two decades. The study focuses on, and draws from, the Red Cross volunteer experience in governance, management, middle management, and service delivery at the national and local levels. It then analyzes volunteer experiences in the wider context of these trends focusing on the nonprofit sector in the United States.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Sara M. Steele
Program Development Specialist
Continuing Education
University of Wisconsin
225 N. Mills Street
112 Teacher Education Building
Madison, WI 53706
(608) 262-1351

PROJECT TITLE:
PROGRESS AND IMPACT OF THE WISCONSIN 4-H COUNTY LEVEL VOLUNTEER

PROJECT DESCRIPTION:
This project had two parts: I) an inventory of the number and kinds of volunteer 4-H positions at the county level (that is, other than local 4-H club leaders) in existence in Wisconsin counties, and II) interviews with volunteers and agents related to four types of positions.

PUBLICATIONS:
WISCONSIN COUNTY-LEVEL 4-H POSTIONS: PROGRESS AND IMPACT. Department of Continuing and Vocational Education, University of Wisconsin, February 1987.

'THEY SAY IT BEST,' 4-H AND YOUTH DEVELOPMENT. Cooperative Extension, University of Wisconsin, February 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
William N. Stephens
Professor
Department of Sociology
Dalhousie University
Halifax, Nova Scotia, CANADA B3H 1T2
(902) 424-6593

PROJECT TITLE:
LIVES OF SERVICE: CASE HISTORIES OF OUTSTANDING VOLUNTEERS

PROJECT DESCRIPTION:
This project involves the gathering of case histories, and fieldwork on the extent of community volunteering.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Richard A. Sundeen, Ph.D.
Associate Professor
School of Public Administration
University of Southern California
Los Angeles, CA 90089
(213) 743-7217

PROJECT TITLE:
VOLUNTEERS IN PUBLIC SERVICE DELIVERY

PROJECT DESCRIPTION:
This study analyzes data collected for the 1985 Gallup Survey on Volunteers in America. The purpose is to explain the variation among individuals in whether or not they volunteer in coproduction activities and the effort (in terms of hours spent) they devote to those activities. Coproduction activities include those which are assumed to result in the increase of the level of public goods and services in a community and/or reduce the public sector costs in providing those services. Social background, residential context, and attitudinal factors are used to explain these variations.

PUBLICATIONS:
Sundeen, Richard A. and Gilbert B. Siegel. "The Use of Volunteers by Police," JOURNAL OF POLICE ADMINISTRATION, March 1986.

_________. "The Community and Departmental Contexts of Volunteer Use by Police," JOURNAL OF VOLUNTARY ACTION RESEARCH, 1986.

_________. "Some Hypotheses on Volunteering in Municipal Police Departments," copies available from the authors.

RESEARCHER/ SPONSORING ORGANIZATION:
VOLUNTEER - The National Center
1111 N. 19th Street
Suite 500
Arlington, VA 22209
(703) 276-0542

PROJECT TITLE:
THE NATIONAL PROFILE: VOLUNTEERING

PROJECT DESCRIPTION:
The results of this study of more than 1,000 people showed that employer encouragement, personal lifestyles, and demographics are major factors in individual decisions to volunteer. The survey provides information about volunteer motivation and the potential for voluntarism as a force in addressing community problems.

PUBLICATIONS:
THE NATIONAL PROFILE: VOLUNTEERING. VOLUNTEER - The National Center, September 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Phyllis Castens Wiederhoeft
Research Assistant
University of Wisconsin
225 N. Mills St.
Room 236, Teacher Education Building
Madison, WI 53706
(608) 263-5036

PROJECT TITLE:
THE RELATIONSHIP OF LEARNING STYLES TO PARTICIPATION IN VOLUNTEER TRAINING

PROJECT DESCRIPTION:
This study will assess the learning styles of volunteers in the Black Hawk Council of Girl Scouts and determine their participation in educational opportunities. The relationship between learning styles and attending and completing training sessions will be analyzed.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Jan Zahrly
Assistant Professor of Management
Department of Management
Wayne State University
Detroit, MI 48202
(313) 577-4515

PROJECT TITLE:
CHARACTERISTICS OF HUMAN CAPITAL: AN ANALYSIS OF HIGHLY SKILLED VOLUNTEERS

PROJECT DESCRIPTION:
Volunteers perform valuable labor which is not reimbursed financially and not counted in the gross national product. The author examines 1100 volunteers at accredited Suicide Prevention Centers in an attempt to profile the highly skilled volunteer who donates time and energy to a particularly demanding service. The level of commitment to a job for pay, was assessed, as well as many demographic and economic variables. In addition, agency directors were surveyed concerning sources of funding, composition of boards, and specific reward structures for volunteers. Preliminary results show high commitment to the suicide prevention center as well as high commitment to the job for pay.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Jane A. Zeff
Manager
Information and Research
Association of Junior Leagues
825 Third Avenue
New York, NY 10022
(212) 683-1515

PROJECT TITLE:
OLDER WOMEN VOLUNTEER EXPERIENCES

PROJECT DESCRIPTION:
This study examines sustainer volunteer activities in the community. Data were obtained from a random sample of approximately 1300 older women volunteers by means of a mailed questionnaire. The survey received a 60% response rate.

PUBLICATIONS:
Zeff, Jane A. OLDER WOMEN VOLUNTEER EXPERIENCES. New York, NY: Association of Junior Leagues, forthcoming, July, 1988.

Volunteer Management

RESEARCHER/ SPONSORING ORGANIZATION:
Bill J. Baker
Human Resources, Strategic Support
American Red Cross National Headquarters
431 18th Street, N.W.
Washington, DC 20006
(202) 639-3633

PROJECT TITLE:
METHOD FOR MEASURING PAID STAFF SUPPORT FOR VOLUNTEER INVOLVEMENT

PROJECT DESCRIPTION:
This study explores a method for measuring paid staff support for volunteer involvement. The method is based on an econometric model that compares an organization's investment (the cost of paid staff support), to the value of the volunteer contributions. This method makes it possible to design strategies for more efficient volunteer involvement, and to quantify the effectiveness of these strategies in a non-profit organization.

PUBLICATIONS:
Baker, Bill J. and Kris Murawski. "A Method for Measuring Paid Staff Support for Volunteer Involvement," JOURNAL OF VOLUNTARY ACTION RESEARCH, Vol. 15, no. 3 July - August 1986, pp. 54-59.

RESEARCHER/ SPONSORING ORGANIZATION:
Susan J. Ellis
President
Energize Associates
5450 Wissahickson
Lobby A
Philadelphia, PA 19144
(215) 438-8342

PROJECT TITLE:
CHILDREN AS VOLUNTEERS

PROJECT DESCRIPTION:
This report offers examples and practical advice on how an organization can maximize volunteer input by using children.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Susan J. Ellis
President
Energize Associates
5450 Wissahickon
Lobby A
Philadelphia, PA 19144
(215) 438-8342

PROJECT TITLE:
FROM THE TOP DOWN: THE EXECUTIVE ROLE IN VOLUNTEER PROGRAM SUCCESS

PROJECT DESCRIPTION:
This study focuses on top decision-makers of organizations where volunteers play a critical role. It addresses a wide range of issues that concern organization executives. The author provides practical advice to help improve the effectiveness of volunteer programs.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Jerome Richardson Gardner, Jr.
Executive Director
Horizon House
1530 Locust Street
Philadelphia, PA 19104
(215) 386-3838

PROJECT TITLE:
THE ETHICS AND RESPONSIBILITIES OF THE NOT-FOR-PROFIT MANAGER

PROJECT DESCRIPTION:
This study compares the for-profit and nonprofit sectors in terms of management styles and organizational environments. The author argues that the not-for-profit human service system is fragmented and does not conform to the checks and balances model of the for-profit sector. He argues for a definition of performance suitable to the environment and a balance between mission and profit if human service institutions are to perform well.

PUBLICATIONS:
Gardner, Jerome Richardson, Jr. "The Ethics and Responsibilities of the Not-For-Profit Manager," JOURNAL OF VOLUNTARY ACTION RESEARCH, Volume 16, No. 4, October-December, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Malvern J. Gross
Partner
Price Waterhouse Foundation
6500 Rockspring Drive
Suite 500
Bethesda, MD 20817
(202)493-2626

PROJECT TITLE:
FINANCIAL AND ACCOUNTING GUIDE FOR NONPROFIT ORGANIZATIONS

PROJECT DESCRIPTION:
This is a practical working guide for handling financial reporting, accounting and control, and federal and state reporting requirements faced by nonprofit organizations.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
James W. Harvey
Assistant Professor
Marketing
George Mason University
Fairfax, VA 22030
(703) 323-2754

PROJECT TITLE:
CURRENT STRATEGIC ISSUES FOR PHILANTHROPIES AND THEIR SUPPORTERS

PROJECT DESCRIPTION:
An exploration of the need for philanthropies to develop strategies that emphasize efficiency and service, as well as the need for supporters to adopt temporal efficiency and "enlightened self-interest" as choice criteria in their decision making. Included is a brief review of the impact of the new tax regulations on both individual and corporate support.

PUBLICATIONS:
Harvey, James W. and Kevin F. McCrohan, "Current Strategic Issues for Philanthropies and Their Supporters," LONG RANGE PLANNING, 1988. .

RESEARCHER/ SPONSORING ORGANIZATION:
Mark Rosenman
Director
Institute for Public Policy and Administration
Union of Experimental Colleges and Universities
1400 20th Street, N.W.
#118
Washington, DC 20036
(202) 463-1961

PROJECT TITLE:
EXPLORATORY PROJECT ON FINANCING THE NONPROFIT SECTOR

PROJECT DESCRIPTION:
This project offers a network to 1) examine the combined impact on nonprofit financing of: a) government cuts, b) devaluing of charitable contributions through tax reform, c) business competition, d) challenges to tax advantages, e) limits of philanthropy, f) privatization, g) nonprofit fee-for- service and unrelated business development; and 2) develop new models for financing the nonprofit sector in regard to: a) public finance/tax base revenues, b) financial services, and c) philanthropy.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Henry C. Suhrke
Editor
Philanthropy Monthly
PO Box 989
New Milford, CT 06776
(203) 354-7132

PROJECT TITLE:
DEPRECIATION WILL BE REQUIRED FOR ALL NONPROFITS: FINANCIAL ACCOUNTING STANDARDS

PROJECT DESCRIPTION:
The Financial Accounting Standards Board has issued a new standard requiring all nonprofits to recognize depreciation in their financial reporting. However, because of potential conflicts with nonprofits that are part of governmental agencies, the effective date of this standard has been postponed for two years, until January 1, 1990 under a new FASB exposure draft.

PUBLICATIONS:
Suhrke, Henry C. "Depreciation Will Be Required For All Nonprofits: The Discussions In The Financial Accounting Standards Board." PHILANTHROPY MONTHLY. Vol. 20, March 1987, pp. 5-19.

RESEARCHER/ SPONSORING ORGANIZATION:
Frances M. Van Loo
Associate Professor
School of Business Administration
University of California at Berkeley
Berkeley, CA 94720
(415) 642-4722

PROJECT TITLE:
THE NATURE AND IMPLICATIONS OF NONPROFIT STATUS FOR MANAGEMENT

PROJECT DESCRIPTION:
This research project investigates the unique qualities of nonprofit organizations with particular attention to the management and public policy implications. It does so, by comparing various management tasks in forprofit and nonprofit organizations. Using themes developed in several social science disciplines such as economics, psychology and sociology, the author highlights the essential nature of nonprofit organizations. The results of this study will helps clarify some management characteristics and desirable public policy parameters.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Marlene Wilson
President
Volunteer Management Associates
279 South Cedarbrook Road
Boulder, CO 80302
(303) 417-0558

PROJECT TITLE:
THE EFFECTIVE MANAGEMENT OF VOLUNTEER PROGRAMS

PROJECT DESCRIPTION:
The author combines extensive practical experience as an administrator with an understanding of business management theory to offer a complete view of the management of volunteer programs. This work offers practical illustrations of how a philosophy about people and business can help any organization assist volunteers in their jobs and help organizations grow stronger with them.

PUBLICATIONS:
None to date.

Recruitment & Training

RESEARCHER/ SPONSORING ORGANIZATION:
AFS International/Intercultural Programs
313 East 43rd Street
New York, NY 10017
(212) 949-4242

PROJECT TITLE:
VOLUNTEER RESOURCES STUDY

PROJECT DESCRIPTION:
AFS International/Intercultural Programs is a not-for-profit organization that seeks to promote intercultural learning through the exchange of persons. Every year,

nearly 10,000 people participate in AFS programs in the 70 different countries where AFS operates. The Volunteer Resources Study is the first phase of The AFS Worldwide Human Resources Research Project, which has set out to study actual and potential AFS volunteers, host families, and participants. With respect to volunteers, the ultimate objective of the project is to enable AFS (1) to recruit more people as volunteers, (2) to improve its ways of motivating, training, and retaining current volunteers, and (3) to increase understanding of the ways in which AFS volunteer structures tend to operate around the world.

PUBLICATIONS:
THE AFS WORLDWIDE HUMAN RESOURCES PROJECT, PART I: THE VOLUNTEER STUDY, MANUAL FOR PROJECT CONSULTANTS. New York: AFS International/Intercultural Programs, 1986.

"Publications In Print, 1986" is available from the AFS Research Department.

RESEARCHER/ SPONSORING ORGANIZATION:
Nancy Eiss
Assistant Professor
Education Department
Radford University
Box 5820
Radford, VA 24141
(703) 831-5158

PROJECT TITLE:
PROJECT P.E.P.S.: PRESERVICE EDUCATION FOR PARA-PROFESSIONALS IN SPECIAL EDUCATION

PROJECT DESCRIPTION:
This applied action research project involves university special education faculty, seven public schools divisions, many different community organizations and agencies, and parents in the design and testing of a model pre-service training program for volunteers. PEPS will prepare para-professionals to respond effectively to special needs of children and youth in identified public school systems in rural southwest Virginia.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Carl I. Fertman
University of Pittsburgh
5K01 Forbes Quadrangle
Pittsburgh, PA 15260
(412) 648-7191

PROJECT TITLE:
INVESTIGATION OF INDIVIDUALS WHO VOLUNTEER IN REHABILITATION AGENCIES

PROJECT DESCRIPTION:
This project presents an investigation of individuals who volunteer in rehabilitation agencies.

PUBLICATIONS:
Fertman, Carl. "Rehabilitation Volunteers: Impact of Prior Intimate Experience With Disability on Selected Volunteer Characteristics." Doctoral dissertation, University of Pittsburgh, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Katherine W. Heidrich
Centerpoint Management
114 Church Street
Suite 104
New Lenox, IL 60451
(815) 485-3230

PROJECT TITLE:
THE VOLUNTEER MARKET: A SEGMENTATION STUDY BASED ON VALUES AND LIFESTYLES

PROJECT DESCRIPTION:
This project focuses on recruitment of new volunteers and recruitment of existing volunteers to fill new roles in voluntary organizations This investigation examines values and lifestyles of volunteers in 15 voluntary organizations in a Northern Illinois city. Discriminant analysis is used to examine values and lifestyles of volunteers in 4 different roles and in 3 different types of organizations (Business, Professional, Service, and Self-Expressive). It is expected that results, if significant, can be used to develop marketing strategies useful in the recruitment effort.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Arnie Miller
Partner
Isaccson, Lord, Webber, and Miller
105 Chauncy Street
8th Floor, Frost Building
Boston, MA 02111
(617) 423-5566

PROJECT TITLE:
VARIOUS METHODS OF RECRUITMENT

PROJECT DESCRIPTION:
The author examines the relationship between public purpose organizations and recruiting firms. In particular, he addresses: how public purpose organizations can learn more about search firms; how search firms operate; and how they can be used most effectively.

PUBLICATIONS:
Miller, Arnie. "20 Ways to Get the Most Out of Your Recruiters", in AIMING HIGH ON A SMALL BUDGET: EXECUTIVE SEARCH AND THE NON-PROFIT SECTOR, a collection of papers by the Effective Sector Leadership/Management Program of INDEPENDENT SECTOR, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Oscar M. Williams
Associate Director
Center for Volunteer Development
Virginia Tech
Donaldson Brown Center
Blacksburg, VA 24061
(703) 961-7966

PROJECT TITLE:
RURITAN MEMBERSHIP SURVEY

PROJECT DESCRIPTION:
Ruritan had an unusually high membership turnover. They wanted to find out why so many people were leaving, who was leaving and if new programs could be developed to keep those that are thinking about leaving. The researchers took a (P.05) probability sample of current and recently departed members to answer questions of organizational turnover.

PUBLICATIONS:
None to date.

Volunteer Public Policy

RESEARCHER/ SPONSORING ORGANIZATION:
Eleanor L. Brilliant
Associate Professor
School of Social Work
Rutgers University
536 George Street
New Brunswick, NJ 08903
(201) 932-8234

PROJECT TITLE:
A STUDY OF THE UNITED WAY, NATIONALLY AND LOCALLY

PROJECT DESCRIPTION:
This study seeks to determine how the United Way has developed and adapted to the need for change in a complex, often difficult environment. The study includes a discussion of the historical evolution of the United Way over the past three decades, focusing particularly on the period since 1970 and events subsequent to the Filer Commission. Attention is given to the United Way's local planning role, fund raising activities, and impact on public policy within the context of voluntarism and the human services in America.

PUBLICATIONS:
Brilliant, Eleanor L. "Community Planning and Community Problem Solving: Past, Present, and Future," SOCIAL SERVICE REVIEW. Vol. 60, no. 4, December 1986, pp. 568-89.

_________. "United Way at the Crossroads," SOCIAL WELFARE FORUM, 1982-83: PROCEEDINGS OF THE 109TH AND 110TH ANNUAL FORUMS. Washington, DC: National Conference of Social Welfare, 1985

_________. "Corporate Giving Patterns to United Ways," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1985.

See Also:

VOLUNTEERISM, GENERAL

American Red Cross Research Project
VOLUNTEER 2000

Anheier, Helmut K.
PRIVATE VOLUNTARY ORGANIZATIONS AND DEVELOPMENT IN AFRICA: A RESEARCH AGENDA

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Bubnic, Anne M.
THE CHARITABLE BEHAVIOR OF SAN FRANCISCO BAY AREA PHYSICIANS

Bundy, Barbara K.
PROJECT PHILANTHROPY: INTEGRATING VOLUNTEERISM AND ALTRUISM INTO THE UNDERGRADUATE CURRICULUM

Carbone, Robert F.
PHILANTHROPY IN AUSTRALIA AND AMERICA: A COMPARATIVE STUDY

Carson, Emmett D.
PHILANTHROPY AMONG BLACK AMERICANS

Chisman, Forrest P.
PROJECT ON THE FEDERAL SOCIAL ROLE

Couto, Richard A.
THE POLITICS OF HOPE: RACE, LEADERSHIP AND CHANGE

Daniels, Arlene Kaplan
GENDER, CLASS AND CAREER IN THE LIVES OF PRIVILEGED WOMEN

Engel, Ronald J.
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DARING GOALS FOR A CARING SOCIETY: A BLUEPRINT FOR SUBSTANTIAL GROWTH IN GIVING AND VOLUNTEERING IN AMERICA

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DISASTER RESPONSE PROGRAM

Layton, Daphne Niobe
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La Barbera, Priscilla
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Wiederhoeft, Phyllis Castens
THE RELATIONSHIP OF LEARNING STYLES TO PARTICIPATION IN VOLUNTEER TRAINING

Wilson, Marlene
THE EFFECTIVE MANAGEMENT OF VOLUNTEER PROGRAMS

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Abramson, Alan J.
FEDERAL BUDGET MONITORING

Abramson, Alan J.
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Alchon, Guy
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American Association of Fund Raising Counsel
STRATEGIES FOR INDIVIDUALS CONTRIBUTING TO CHARITABLE ORGANIZATIONS UNDER THE OLD TAX LAW AS COMPARED TO THE NEW LAW OF 1987

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1986 REVISED MODEL NONPROFIT CORPORATION ACT

Amundsen, Eric A.
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Aramony, William
PHILANTHROPY, VOLUNTARISM & PUBLIC POLICY

Association of Voluntary Action Scholars
ASSOCIATION OF VOLUNTARY ACTION SCHOLARS

Brilliant, Eleanor L.
A STUDY OF THE UNITED WAY, NATIONALLY AND LOCALLY

Busching, William
VOLUNTEER INVOLVEMENT NEEDS ASSESSMENT

Cage, Robert A.
AN EXAMINATION OF POOR RELIEF IN COLONIAL VICTORIA

Catano, Janis Wood
WOMEN'S PARTICIPATION IN HEALTH PLANNING

Chambre, Susan M.
VOLUNTEER ACTIVITY AMONG THE ELDERLY

Chisman, Forrest P.
PROJECT ON THE FEDERAL SOCIAL ROLE

Cooper, Libby
RESEARCH NEEDS OF COMMUNITY GROUPS

Galaskiewicz, Joseph
NONPROFIT ORGANIZATIONAL RESPONSE TO SHIFTING RESOURCE MARKETS

Gill, Norman N.
MILWAUKEE CITIZEN PARTICIPATION

Hall, Peter Dobkin
HISTORY OF THE NON-PROFIT SECTOR

Hall, Peter Dobkin
BUSINESS, PHILANTHROPY, AND HIGHER EDUCATION: PROSPECT AND RETROSPECT

Kramer, Ralph M.
CHANGE AND CONTINUITY IN ORGANIZATIONAL BEHAVIOR: ISRAEL 1972-1987

Langton, Stuart
NATIONAL CITIZEN PARTICIPATION DEVELOPMENT PROJECT

Livezey, Lowell W.
NON-GOVERNMENTAL ORGANIZATIONS CONCERNED WITH INTERNATIONAL HUMAN RIGHTS

Lloyd, Peter
THE RELATIONSHIP BETWEEN VOLUNTARY ASSOCIATIONS AND STATE AGENCIES IN THE PROVISION OF SOCIAL SERVICES AT THE LOCAL LEVEL

Olasky, Marvin
PATTERNS OF CORPORATE PHILANTHROPY

Salamon, Lester M.
PRIVATIZATION AND PARTNERSHIP ISSUES

Salamon, Lester M.
GOVERNMENT USE OF NONPROFITS IN HUMAN SERVICES DELIVERY

Saltman, Juliet
NEIGHBORHOOD STABILIZATION, 1956-1986: A FRAGILE MOVEMENT

Schiff, Jerald A.
GOVERNMENT POLICIES AND THE NON-PROFIT SECTOR

Smith, Maria P.
VOLUNTEER 2000

Sundeen, Richard A.
VOLUNTEERS IN PUBLIC SERVICE DELIVERY

The Conference Board
MEETING HUMAN NEEDS: CORPORATE PROGRAMS AND PARTNERSHIPS

Widmer, Candace
PARTICIPATION OF MINORITY MEMBERS OF HUMAN SERVICE AGENCY BOARDS OF DIRECTORS

Zahrly, Jan
CHARACTERISTICS OF HUMAN CAPITAL: AN ANALYSIS OF HIGHLY SKILLED VOLUNTEERS

MANAGEMENT OF NONPROFIT ORGANIZATIONS

General Reference

RESEARCHER/ SPONSORING ORGANIZATION:
Theodore Alfred
Professor of Business Policy
Weatherhead School of Management
Case Western Reserve University
10900 Euclid Avenue
311 Wickenden
Cleveland, OH 44106
(216) 368-5002 or 368-6135

PROJECT TITLE:
BIBLIOGRAPHY ON ARTS MANAGEMENT

PROJECT DESCRIPTION:
This is a comprehensive updated study of all information available on arts management. The results will be categorized and annotated under the guidance of an editorial committee composed of scholars in the field.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Theodore Alfred
Professor of Business
Weatherhead School of Management
Case Western Reserve University
10900 Euclid Avenue
311 Wickenden
Cleveland, OH 44106
(216) 368-5002 or 368-6135

PROJECT TITLE:
ORGANIZATIONAL ANALYSIS--CLEVELAND ARTS ORGANIZATIONS

PROJECT DESCRIPTION:
This is an examination of the process and methodology for working with Cleveland area arts organizations to determine management needs and strategic or operational priorities. This project will describe how arts organizations function and what are the essential issues in managing these organizations. This analysis will suggest further topics for research and guidelines for developing a program of executive education for arts managers.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
John Price Jones Brakeley, Inc.
1600 Summer Street
Stamford, CT 06905
(203) 348-8100

PROJECT TITLE:
THE BRAKELEY COMPENSATION REPORT: A REPORT ON THE COMPENSATION OF CHIEF DEVELOPMENT OFFICES IN HIGHER EDUCATION

PROJECT DESCRIPTION:
A report on compensation of 268 chief development officers in higher education. Includes salaries, geography, measures of performance and institutions factors.

PUBLICATIONS:
Brakeley, John Price Jones Inc. THE BRAKELEY COMPENSATION REPORT: A REPORT ON THE COMPENSATION OF CHIEF DEVELOPMENT. Stamford, CT: Brakeley, John Price Jones, Inc., 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Kathleen M. Brown
Institute for Nonprofit Organization Management
College of Professional Studies
University of San Francisco
Ignation Heights
San Francisco, CA 94117-1080
(415) 666-6867

PROJECT TITLE:
APPLIED EMPIRICAL RESEARCH ON NONPROFIT ORGANIZATION MANAGEMENT: SURVEY AND RECOMMENDATIONS

PROJECT DESCRIPTION:
This report consists of a telephone survey and a literature search undertaken to determine the nature and scope of recent applied empirical research studies related to nonprofit organization management. It suggests what the priority areas for such research should be in the immediate future. Using the data gathered through the telephone survey and the literature search, the following eight topics were suggested as research priorities for the Institute for Nonprofit Organization Management at USF: financial management; personnel management; funding the sector; boards of directors; strategic planning; evaluation; technical assistance provision; and the education of managers.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Center for Non-Profit Corporations
36 West Lafayette Street
Trenton, NJ 08608
(609) 695-6422

PROJECT TITLE:
SURVEY OF SALARIES IN NEW JERSEY'S NON-PROFITS

PROJECT DESCRIPTION:
This is the Center's second annual Salary Survey, looking at salary structure, benefits, professional experience and gender-based pay differentials in New Jersey's charitable non-profits. The data collected will be used to compare the above items with salaries in government and for-profit sectors.

PUBLICATIONS:
NEW JERSEY NON-PROFIT SALARY STUDY. Trenton, NJ: Center for Non-Profit Corporations, 1986.

Lang, Michael H. THE NEW JERSEY NON-PROFIT SECTOR: A STATISTICAL PROFILE OF THE SOCIAL AND ECONOMIC CHARACTERISTICS. Camden, NJ: Rutgers University and the Center for Non-Profit Corporations, March 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
Mary Anna Colwell
Adjunct Research Professor
Institute for Nonprofit Organizational Management
University of San Francisco
Box 577
Corte Madera, CA 20064
(415) 924-5548

PROJECT TITLE:
MANAGEMENT PRACTICES AND ATTITUDES OF PEACE ORGANIZATIONS

PROJECT DESCRIPTION:
A large sample of organizations with a major commitment to peace work will be surveyed in three areas: attitudes and practices in internal management; amount and kind of political activity; and orientation toward foreign policy issues. The management research questions are: how salient is management among such cause related organizations? How is organizational ideology related to the full range of management practices, and how do budget size, presence of staff, degree of political involvement, or issue orientation modify management practices and attitudes?

PUBLICATIONS:
Colwell, Mary Anna. UNITED STATES PEACE GROUPS' INFLUENCE ON FOREIGN POLICY: AN EMPIRICAL ASSESSMENT OF GOALS, STRATEGIES AND RESOURCES. Institute for Nonprofit Management, University of San Francisco, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Council on Foundations
1828 L Street NW
Washington, DC 20036
(202) 466-6512

PROJECT TITLE:
FOUNDATION MANAGEMENT REPORT

PROJECT DESCRIPTION:
This report contains the results of a 1986 Foundation Management Survey. It contains information on compensation, benefits, and administrative issues relating to private and public grantmaking foundations. Data was analyzed from the 517 returned survey questionnaires of the 937 sent to Council Members and the 365 sent to non-Council members, who are members of the Regional Association of Grantmakers' Foundations. The report is divided into three sections: an Overview, a section on Compensation, and a Benefits and Personnel Policies section.

PUBLICATIONS:
Council on Foundations. 1986 FOUNDATION MANAGEMENT REPORT. Washington, DC: Council on Foundations, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Kirsten A. Gronbjerg
Professor of Sociology
Department of Sociology
Loyola University of Chicago
6525 N. Sheridan Street
Chicago, IL 60626
(312) 508-3460

PROJECT TITLE:
THE MISSIONS AND PROGRAMS OF CHICAGO NONPROFIT ORGANIZATIONS

PROJECT DESCRIPTION:
This project presents the results of personal interviews with 130 executive directors of Nonprofit Organizations in Cook County (Chicago). The organizations were those that had previously participated in two mail questionnaires conducted under the Urban Institute's Nonprofit Sector Project. The interviews focused on how nonprofit human service organizations modify their missions and restructure their programs in response to changing community needs and shifting funding sources.

PUBLICATIONS:
Gronbjerg, Kirsten A. "Responding to Community Needs: The Missions and Programs of Chicago Nonprofit Organizations." HARDSHIP AND SUPPORT SYSTEMS IN CHICAGO. Vol. I, University of Chicago, 1986.

_________. "Communities and Nonprofit Organizations: Interlocking Ecological Systems." Paper presented at the Annual Meeting of the American Sociological Association, New York City, August 30 - September 3, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Leon Haller
c/o Mail Order Sales Department
Prentice Hall
200 Old Tappan Road
Old Tappan, NJ 07675
1-800-562-0245

PROJECT TITLE:
FINANCIAL RESOURCE MANAGEMENT FOR NONPROFIT ORGANIZATIONS

PROJECT DESCRIPTION:
This is a non-technical, practical guide for understanding financial management in small nonprofit organizations. How to plan before seeking funds, what to do once the money is obtained, how to view resource needs, how to translate those needs into budgets, and how to organize management tasks as they arise.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Joan Hummel
c/o University of Minnesota Press
2037 University Avenue, S.C.
Minneapolis, MN 55414
(612) 624-2516

PROJECT TITLE:
STARTING AND RUNNING A NONPROFIT ORGANIZATION

PROJECT DESCRIPTION:
This study explains the steps involved in setting up a nonprofit
organization--how to define goals and plan programs, put together a board of directors, incorporate, become tax-exempt, develop a budget, raise funds, set up a bookkeeping system, hire staff, and plan a program of community relations. It is also useful for already existing nonprofit organizations who wish to improve their management techniques.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
R. Bradley Johnson
Exxon Education Foundation
P.O. Box 101
Florham Park, NJ 07932
(201) 765-3035

PROJECT TITLE:
RISK MANAGEMENT: A GUIDE FOR NONPROFITS

PROJECT DESCRIPTION:
The author argues that insurance for nonprofits is only one part of the risk management process. This guide shows that when insurance is "easy", managers forget to identify loss exposures, assess loss potential, and take action to avoid, reduce, or eliminate those risks that threaten continued operations.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
E. B. Knauft
Executive Vice President
INDEPENDENT SECTOR
1828 L Street, NW
Suite 1200
Washington, DC 200036
(202) 223-8100

PROJECT TITLE:
THE MANAGEMENT OF CORPORATE GIVING PROGRAMS

PROJECT DESCRIPTION:
This project describes a research study of 48 of the nation's well-established corporate giving programs. Generally large or midrange sized companies, representing 15 different business and industry classifications, had contribution programs ranging in size from $98,000 to $53 million in annual grants. This study examines procedures used to establish the total annual level of giving, and offers insight into the impact of the company's chief executive officer and the manager of the contributions program.

PUBLICATIONS:
Knauft, E.B. THE MANAGEMENT OF CORPORATE GIVING PROGRAMS. New Haven, CT: Yale University, PONPO Working Paper No. 114, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Frederick S. Lane
Director
Executive MPA Program
Bernard M. Baruch College
City University of New York
17 Lexington Avenue, Box 336
New York, NY 10010
(212) 725-7148

PROJECT TITLE:
ORGANIZATIONAL DIAGNOSIS FOR NONPROFIT MANAGERS

PROJECT DESCRIPTION:
This work provides a synthesis of the literature on organizational analysis and nonprofit management. By bringing works of the two fields together into one source, the researcher hopes to provide a single, comprehensive framework by which nonprofit managers (and others) can analyze the conditions of their organizations. An initial publication on organizational analysis and management improvement in nonprofit institutions is forthcoming in 1987.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Robert Lefferts
School of Social Welfare
SUNY-Stonybrook
Stonybrook, NY 11794
(516) 444-3147

PROJECT TITLE:
THE BASIC HANDBOOK OF GRANTS MANAGEMENT

PROJECT DESCRIPTION:
This study offers advice on how to maintain grants from corporations, foundations and government. The author, an experienced grants administrator, provides guidance on complying with funders' requirements, the role of the projects manager, managing finances, preparing reports, supervising a staff, dealing with site visits, and more.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Edward J. Madara
Director
Self-Help Clearinghouse
St. Clares-Riverside Medical Center
Denville, NJ 07834
(201) 625-6000

PROJECT TITLE:
A COMPREHENSIVE SYSTEMS APPROACH TO PROMOTING MUTUAL AID SELF-HELP GROUPS: THE NEW JERSEY SELF-HELP CLEARINGHOUSE MODEL

PROJECT DESCRIPTION:
This project describes the programs offered by the New Jersey Clearinghouse. The programs address seven primary needs of self-help and professional helper constituencies: promoting the increased identification, awareness, utilization, development, understanding, professional interface, and networking of MASH groups. The New Jersey model relies on a computerized IBM System 34 operation, embracing a statewide data base, a printed self-help group directory as well as toll-free telephone lines within New Jersey.

PUBLICATIONS:
Madara, Edward J. "A Comprehensive Systems Approach to Promoting Mutual Aid Self-Help Groups: The New Jersey Self-Help Clearinghouse Model," JOURNAL OF VOLUNTARY ACTION RESEARCH, Vol 15, No. 2, April-June, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Management Support Services
Amherst H. Wilder Foundation
919 Lafond Avenue
St. Paul, MN 55104
(612) 642-4043

PROJECT TITLE:
STRATEGIC PLANNING FOR NONPROFIT ORGANIZATIONS

PROJECT DESCRIPTION:
This report describes the step-by-step process for developing and implementing a strategic plan. Worksheets and planning tips are included as well as appendices with information on whether to use consultants in the planning process, situation analysis, formats for planning and implementation. Also included is a selected bibliography.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Melissa Middleton
Associate Director
Program on Nonprofit Organizations
Yale University (88 Trumbull Street)
16A Yale Station
New Haven, CT 06520
(203) 432-2124

PROJECT TITLE:
NONPROFIT MANAGEMENT: A REPORT ON CURRENT RESEARCH AND AREAS FOR DEVELOPMENT

PROJECT DESCRIPTION:
The purpose of this project is to describe the current status of research on nonprofit management. A summary of research studies and suggestions for future areas of examination is provided. The report focusses on those areas have some potential for theory-development and theory-testing.

PUBLICATIONS:
Middleton, Melissa. NONPROFIT MANAGEMENT: A REPORT ON CURRENT RESEARCH AND AREAS FOR DEVELOPMENT. New Haven, CT: Yale University, PONPO Working Paper No. 108, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
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Associate Director
Program on Nonprofit Organizations
Yale University (88 Trumbull Street)
P.O. Box 154, Yale Station
New Haven, CT 06520
(203) 432-2124

PROJECT TITLE:
STRATEGIC PLANNING IN NONPROFIT ORGANIZATIONS

PROJECT DESCRIPTION:
This in-depth research will examine which nonprofit organizations are likely to adopt strategic planning frameworks and what the range of effects are likely to be on planning for nonprofits. The author raises the question of whether strategic planning is used by nonprofits to increase organizational effectiveness or primarily for its symbolic significance in expanding the nonprofit's legitimacy with external groups. The research design includes in-depth interviews with 40 executive directors of performing arts and social service nonprofits and two comparative case studies, one from each nonprofit field.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Public Interest Public Relations, Inc.
225 W. 24th Street
Suite 1500
New York, NY 10001
(212) 736-5050

PROJECT TITLE:
PROMOTING ISSUES AND IDEAS FOR PUBLIC RELATIONS IN NONPROFIT ORGANIZATIONS

PROJECT DESCRIPTION:
This project offers advice on how to: 1) Develop successful advertising, publicity, lobbying, speeches and special events; 2) Write and produce effective informational literature; 3) Plan and evaluate your public relations efforts; and 4) Take advantage of new communications technologies in not-for-profit organizations.

PUBLICATIONS:
Public Interest Public Relations. PROMOTING ISSUES AND IDEAS: A GUIDE TO PUBLIC RELATIONS FOR NONPROFIT ORGANIZATIONS. New York, NY: The Foundation Center, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Arnold Reisman
Professor and Chairman
Department of Operations Research
Case Western Reserve University
Room 572, Sears Library Building
Cleveland, OH 44106
(216) 368-3854

PROJECT TITLE:
THE EXPANSION OF KNOWLEDGE THROUGH TAXONOMY IN THE MANAGEMENT AND SOCIAL SCIENCES

PROJECT DESCRIPTION:
This work addresses the need to consolidate and expand knowledge in the management and social sciences through the orderly classification of taxonomies. Examples are drawn from both the "hard" and management sciences to demonstrate the diversity of knowledge consolidation methods and to test the effectiveness of a proposed "taxonomy of taxonomies." The author will discuss this proposal in a forthcoming article entitled "Some thoughts for Model Builders in the Management and Social Sciences" in INTERFACES.

PUBLICATIONS:
EXPANSION OF KNOWLEDGE VIA CONSOLIDATION OF KNOWLEDGE. Cleveland, OH: Case Western Reserve University, Department of Operations Research, Technical Memorandum No. 594.

RESEARCHER/ SPONSORING ORGANIZATION:
David Horton Smith
Professor
Department of Sociology
Boston College
Chestnut Hill, MA 02167
(617) 552-4142

PROJECT TITLE:
OUTSTANDING LOCAL VOLUNTARY ORGANIZATIONS IN THE 1960'S

PROJECT DESCRIPTION:
This study seeks to determine what distinguishes the really effective voluntary organization from the average voluntary organization. The article compares two samples of voluntary organizations drawn from Massachusetts cities and towns. Outstanding organizations are distinguished by higher self-ratings of prestige, higher average member education and income, being part of a larger state or national organization, more active member participation, more meetings per year, more types of sociability and entertainment activities, fewer cliques, less conflict among leaders, etc.

PUBLICATIONS:
Smith, David Horton. "Outstanding Local Voluntary Organizations in the 1960s: Their Distinguishing Characteristics." JOURNAL OF VOLUNTARY ACTION RESEARCH. Vol. 15, No. 3 (July-September): 1986, pp. 24-35.

RESEARCHER/ SPONSORING ORGANIZATION:
Richard Steinberg
Assistant Professor of Economics
Economics Department
Virginia Polytechnic Institute and State University
207 Sandy Hall
Blacksburg, VA 24061
(703) 961-5682

PROJECT TITLE:
INCENTIVE CONTRACTS WITHIN AND BETWEEN NONPROFIT FIRMS

PROJECT DESCRIPTION:
The author examines the design of contracts which induce a high level of managerial effort and minimize incentives to cheat consumers in cases where it is difficult to directly observe these outcomes. The study concentrates on the differences between proper incentive contracts in the nonprofit and for-profit sectors. It also examined contracts with outside agencies such as fundraising consultants.

PUBLICATIONS:
Steinberg, Richard. "Optimal Contracts Need Not Be Contingent: The Cause of Non-Profit Firms in Models of Health and Human Services," in THE NONPROFIT SECTOR, edited by Drew Hyman and Kurt Parcum.

RESEARCHER/ SPONSORING ORGANIZATION:
Christopher Thomas
Senior Associate
COMPASS
United Way of America
701 North Fairfax Street
Alexandria, VA 22314
(703) 836-7100

PROJECT TITLE:
COMPASS

PROJECT DESCRIPTION:
COMPASS is a five-volume, "how-to" system for conducting community-wide needs assessments of health and human services. The focus is on community change. This volume also offers technically valid reports on social indicators. The COMPASS system includes software for producing survey results, and worksheets for organizing the social and economic data in a community needs assessment, as well as meeting agendas and descriptions of the process. COMPASS is appropriate for use by foundations, governments, human service providers, and others who are concerned about measuring and changing the health and human service system. Technical support is available from United Way of America.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Jon Van Til
Editor-in-Chief
Journal of Voluntary Action Research
Rutgers University, Camden College
311 North Fifth Street
Camden, NJ 08102
(609) 757-6223

PROJECT TITLE:
SELECTED PAPERS FROM THE 1985 AVAS CONFERENCE

PROJECT DESCRIPTION:
Prosuming, coproduction and appropriate technology for the Third Sector were featured themes of the Thirteenth Annual Conference of the Association of Voluntary Action Scholars, held October 1985 in New Orleans. Six refereed papers from the Conference pertaining to prosuming and appropriate technology are found as articles in this issue. Four of the papers deal with prosuming or the concept of volunteer involvement, two articles touch on issues of appropriate technology for nonprofit organizations.

PUBLICATIONS:
Borkman, Thomasina, guest editor. "Selected Papers From the 1985 AVAS Conference." JOURNAL OF VOLUNTARY ACTION RESEARCH. Vol. 15, No. 3 (July-September), 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Sue Vineyard
President
Sue Vineyard, Inc.
1807 Prairie Avenue
Downers Grove, IL 60515
(312) 964-1194

PROJECT TITLE:
FINDING YOUR WAY THROUGH THE MAZE OF VOLUNTEER MANAGEMENT

PROJECT DESCRIPTION:
This in-depth study offers information arranged for quick and easy access to leads on volunteer programs. Each entry provides further sources of materials to effectively manage a volunteer program.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Volunteer Lawyers for the Arts
1285 6th Avenue
3rd Floor
New York, NY 10019
(212) 977-9270

PROJECT TITLE:
THE BUCK STARTS HERE: ENTERPRISE AND THE ARTS

PROJECT DESCRIPTION:
This project is based on a transcript of a conference sponsored by the Volunteer Lawyers for the Arts. Topics covered include: analyzing profit making potential; legal restrictions on earned income; setting up subsidiary organizations; real estate transactions; financing income-producing projects; merchandizing; and commercial publishing by nonprofits.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Amherst H. Wilder Foundation
Management Support Services
919 Lafond Avenue
St. Paul, MN 55104
(612) 642-4025

PROJECT TITLE:
STRATEGIC PLANNING WORKBOOK FOR NONPROFIT ORGANIZATIONS

PROJECT DESCRIPTION:
This workbook provides nonprofit organizations with a step- by-step guide to developing and implementing a strategic plan. The authors outline the planning process, how to identify strengths and weaknesses, how to develop a strategy, how to draft a plan, and how to implement and adjust that plan. The book also includes detailed action steps, tips and shortcuts, worksheets and a sample plan.

PUBLICATIONS:
None to date.

Entrepreneurial

RESEARCHER/ SPONSORING ORGANIZATION:
Laura Landy
Program Director
Center for Entrepreneurial Studies
New York University
100 Trinity Place
Room 421, Merrill
New York, NY 10006
(212) 285-6150 or (212) 285-6548

PROJECT TITLE:
ENTREPRENEURIAL VENTURE EXPERIENCE OF NONPROFIT CORPORATIONS

PROJECT DESCRIPTION:
This is a survey of 174 entrepreneurial (income-producing) ventures started by 94 nonprofit corporations in the last five years. Information from the survey will be used to develop a database of nonprofit venture experience. Organizational characteristics and other factors affecting the success or failure of nonprofit ventures will be identified, along with the rate of success or failure.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Edward Skloot
President
New Ventures
666 Broadway
Suite #810
New York, NY 10012
(212) 674-0730

PROJECT TITLE:
THE NONPROFIT ENTREPRENEUR: CREATING VENTURES TO EARN INCOME

PROJECT DESCRIPTION:
Each chapter of this volume encompasses an issue in nonprofit enterprise written by an expert in the field. The author offers a "starter kit" for new ventures; Bruce Hopkins writes on legal issues; Lovelock and Weinberg discuss effective marketing techniques; Cynthia Massarsky covers business planning practices; Ellen Arrick examines the financial risks of nonprofit enterprise; Wimm Wiewel covers organizational structures; Elliot

Lang discusses museums and their retail operations; and Nancy Haycock addresses the pitfalls for smaller nonprofits.

PUBLICATIONS:
Skloot, Edward, editor. THE NONPROFIT ENTREPRENEUR: CREATING VENTURES TO EARN INCOME. New York: The Foundation Center, 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Stephen Stumpf
Professor of Management
New York University
40 West 4th Street
Room 621
New York, NY 10003
(212) 598-7740

PROJECT TITLE:
VENTURING BY SUB-GROUPS WITHIN A LARGE EDUCATIONAL INSTITUTION

PROJECT DESCRIPTION:
The research concentrates on the strategy used by a subgroup within an educational institution to develop and market new educational products for organizations outside of the sub-group's institution. Factors that influence the establishment and growth of the venture and the impact of the venture on the institution will be analyzed.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
John A. Yankey
Professor
School of Applied Social Sciences
Case Western Reserve University
2035 Abington Road
Cleveland, OH 44106
(216) 368-2305

PROJECT TITLE:
ENTREPRENEURIAL ACTIVITY IN GREATER CLEVELAND HUMAN SERVICE AGENCIES

PROJECT DESCRIPTION:
This project examines Greater Cleveland's human service agencies and focusses on the prevalence of and issues surrounding entrepreneurial ventures. Some twelve agencies will be selected for follow-up interviews to provide in depth information about the impetus for entrepreneurial activity; roles assumed by chief executive officers, Boards of Directors; structuring of activities; problems experienced in planning and operating the ventures; and competition issues faced in providing these services. Attention will be focused upon the existence, or lack thereof, of an internal "champion" and the selection of venture managers.

PUBLICATIONS:
None to date.

Marketing

RESEARCHER/ SPONSORING ORGANIZATION:
Alan R. Andreasen
Visiting Professor
Graduate School of Management
University of California, Los Angeles
405 Highland St.
Room 5256
Los Angeles, CA 90024
(213) 825-6691

PROJECT TITLE:
STRATEGIC MARKETING FOR NONPROFIT ORGANIZATIONS

PROJECT DESCRIPTION:
The authors address the needs of their audience for knowing how marketing techniques can best be used to their advantage. According to the authors, this entails knowing the most sophisticated and advanced tools and concepts the field has to offer and being able to use them on a day-to-day basis. The major challenge of the project is to broaden and apply the conceptual system of marketing problems of nonprofit organizations.

PUBLICATIONS:
Kotler, Philip and Alan R. Andreasen. STRATEGIC MARKETING FOR NONPROFIT ORGANIZATIONS. Englewood Cliffs, NJ: Prentice-Hall, Inc., 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Children's Museum of Denver, Inc.
2121 Crescent Drive
Denver, CO 80211
(303) 433-7444

PROJECT TITLE:
NONPROFIT PIGGY GOES TO MARKET

PROJECT DESCRIPTION:
The Children's Museum of Denver has successfully practiced what is called "market driven philanthropy". The author explores this method of fundraising to other nonprofit organizations. This work will prove useful for any nonprofit interested in attaining a higher level of financial self-sufficiency.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
William F. Crittenden
Assistant Professor
College of Business
Northeastern University
325 Hayden Hall
360 Huntington Avenue
Boston, MA 02115
(617) 437-4757

PROJECT TITLE:
ORGANIZATIONAL BUYING BEHAVIOR IN THE THIRD-SECTOR

PROJECT DESCRIPTION:
This study examines a variety of organizations to establish a normative model of purchasing behavior. A preliminary model has been developed using one data set and is now being tested using a second, alternative data set.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Leslie Ann Goldsehn
McLaren College of Business
University of San Francisco
San Francisco, CA 94117-1080
(415) 666-6537

PROJECT TITLE:
THE MYTH OF MARKETING

PROJECT DESCRIPTION:
A questionnaire was sent to 2,136 institutions of higher education in the U.S. and abroad. The results indicate a significant increase in the use and perceived effectiveness of marketing in the last nine years. However, most institutions indicated a lack of leadership and implementation impeded the adoption of a true marketing orientation.

PUBLICATIONS:
Goldgehn, Leslie. "The Integration of Marketing in Colleges and Universities In the United States," WORKING PAPER, NO. 3, San Francisco, CA: Institute for Nonprofit Organization Management, March 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Daniel F. Hansler
Principal
Hansler & Associates
3912 Almondwood Court
Suite A 587
Concord, CA 94519
(415) 798-5655

PROJECT TITLE:
MUST NON-PROFITS BE MARKET DRIVEN?

PROJECT DESCRIPTION:
The author argues that non-profit organizations are increasingly turning to marketing in an effort to increase resources. He suggests that these efforts will be shaped by several important trends: the new federal tax law; a shrinking middle class; and, increasing competition between a growing number of nonprofit organizations.

PUBLICATIONS:
Hansler, Daniel F. "Must Non-Profits Be Market-Driven?" FUND RAISING MANAGEMENT. 17, Dec 1986, pp. 78-79.

RESEARCHER/ SPONSORING ORGANIZATION:
Philip Kotler
Graduate School of Management
Northwestern University
2001 Sheridan Road
Evanston, IL 60201
(312) 491-3741

PROJECT TITLE:
STRATEGIC MARKETING FOR NONPROFIT ORGANIZATIONS

PROJECT DESCRIPTION:
This study provides a strategic marketing tool for nonprofits. It includes all the basics of marketing: including analyzing marketing opportunities, planning the "marketing mix," making advertising and promotional decisions, and attracting resources. Illustrative case studies are also included as well as a management question and a list of references for further study.

PUBLICATIONS:
Kotler, Philip and Alan R. Andreason. STRATEGIC MARKETING FOR NONPROFIT ORGANIZATIONS, Third edition. Englewood Cliffs, NJ: Prentice-Hall, Inc., 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Priscilla La Barbera
Associate Professor of Marketing
New York University
40 West 4th Street
526 Tisch Hall
New York, NY 10003
(212) 998-4078

PROJECT TITLE:
ENTERPRISE IN RELIGIOUS ORGANIZATIONS: ACHIEVING SPIRITUAL MISSION THROUGH COMMERCIAL ACTIVITIES

PROJECT DESCRIPTION:
This project contains the results of interviews with 28 Jewish and Christian organizations regarding their commercial ventures. Interview topics included motivation and goals of ventures, staff, problems, success factors, tax issues, profitability and marketing.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Armand Lauffer
Professor
School of Social Work
University of Michigan
422 Crob
Flint, MI 48502
(313) 762-3340

PROJECT TITLE:
GRANTSMANSHIP AND FUNDRAISING

PROJECT DESCRIPTION:
This study offers a thorough set of guidelines on grantmanship, general fundraising, program design, resource development, and their interrelationships in nonprofit organizations. Case studies are used to illustrate various techniques for writing grant proposals, budgeting, conducting direct appeal campaigns, and identifying the appropriate audiences.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Louise Condak Liebold
Program Director
Public Relations
East Meadow Public Library
East Meadow, NY 11554
(516) 794-2570

PROJECT TITLE:
FIREWORKS, BRASS BANDS AND ELEPHANTS: PROMOTIONAL EVENTS WITH FLAIR FOR LIBRARIES AND OTHER NONPROFIT ORGANIZATIONS

PROJECT DESCRIPTION:
Describes the staging of successful promotional events by some libraries and nonprofit organizations. Case studies of various promotional events and techniques are presented with comments and additional ideas. Chapters include special events and celebrations, cooperative ventures, thematic programming, games/contests, and festivals/fairs.

PUBLICATIONS:
Liebold, Louise Condak. FIREWORKS, BRASS BANDS AND ELEPHANTS: PROMOTIONAL EVENTS WITH FLAIR FOR LIBRARIES AND OTHER NONPROFIT ORGANIZATIONS. Phoenix, AZ: Oryx Press, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Christopher H. Lovelock
21 Cogswell Avenue
Cambridge, MA 02140
(617) 864-5455

PROJECT TITLE:
MARKETING FOR PUBLIC & NONPROFIT MANAGERS

PROJECT DESCRIPTION:
This study includes extensive advice on how to use marketing concepts and strategies to attract funds, volunteers, and gifts-in- kind. The authors discuss the fundamentals as well as how to organize and implement a marketing program. This study can be used alone or with its companion book, PUBLIC AND NONPROFIT MARKETING: CASES AND READINGS.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Christopher H. Lovelock
21 Cogswell Avenue
Cambridge, MA 02140
(617) 864-5455

PROJECT TITLE:
PUBLIC & NONPROFIT MARKETING: CASES & READINGS

PROJECT DESCRIPTION:
This study is companion to "MARKETING FOR PUBLIC & NONPROFIT MANAGERS". It contains 20 cases and 16 readings designed to include all aspects of nonprofit and public enterprises. The authors provide some real life challenges and difficulties faced by managers in their efforts to engage in a successful marketing campaign.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Sue Vineyard
President
Sue Vineyard, Inc.
1807 Prairie Avenue
Downers Grovers, IL 60515
(312) 964-1194

PROJECT TITLE:
MARKETING MAGIC FOR VOLUNTEER PROGRAMS

PROJECT DESCRIPTION:
This study explains how to gain whoever and whatever is needed through four basic steps: What do you have? What do you need? Who has it? How can you get it? Sections on recruitment, fundraising, promotion, and winning support are included.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Jane Weinberger
Owner
Mouse Publications
Mount Desert, ME 04660
(207) 244-7149

PROJECT TITLE:
PLEASE BUY MY VIOLETS: OR HOW TO RAISE MONEY FOR YOUR CAUSES

PROJECT DESCRIPTION:
This study explains how funds were raised by various organizations. It describes the process by which smaller projects become larger endeavors and offers ideas and budgets for various projects. Illustrations are included.

PUBLICATIONS:
Weinberger, Jane. PLEASE BUY MY VIOLETS: OR HOW TO RAISE MONEY FOR YOUR CAUSES. Mount Desert, ME: Windswept House Publishers, 1986.

Fundraising

RESEARCHER/ SPONSORING ORGANIZATION:
William F. Balthaser
Editorial Director
Fund-Raising Institute
Box 365
Ambler, PA 19002-0365
(215) 628-8729

PROJECT TITLE:
CALL FOR HELP: HOW TO RAISE PHILANTHROPIC FUNDS WITH PHONOTHONS

PROJECT DESCRIPTION:
This illustrated book details how to produce a phonothon while minimizing difficulties and maximizing income. Among the areas covered in the book are: people to call and how to find them; how to recruit, train, and motivate callers; how to design the message; when to call; how to estimate cost; and how to follow up and transform promises into gifts.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
William F. Balthaser
Editorial Director
Fund-Raising Institute
Box 365
Ambler, PA 19002-0365
(215) 628-8729

PROJECT TITLE:
SURVEY ON THE STATE OF FUND-RAISING

PROJECT DESCRIPTION:
An annual survey of fund-raising executives in the United States, gauging the results of their fund-raising programs during the year in nine areas: capital gifts; annual gifts; gifts through giving clubs; deferred gifts via bequests; deferred gifts via trusts, etc; corporate gifts; foundation gifts; government grants-federal; and government grants-state and local. Results are published in the January issue of the FRI Monthly portfolio, a professional newsletter on fund-raising techniques published since 1962.

PUBLICATIONS:
Balthaser, William F. FRI SURVEY ON THE STATE OF FUND- RAISING. The Fund Raising Institute, Annual.

RESEARCHER/ SPONSORING ORGANIZATION:
William L. Barnes
Vice-President for Development
Christian Theological Seminary
1000 West 42nd Street
Indianapolis, IN 46708
(317) 924-1331

PROJECT TITLE:
PLANNING FOR THE PLANNED GIFT: A PROFILE AND A PROSPECTUS FOR THEOLOGICAL SEMINARIES

PROJECT DESCRIPTION:
A study of the current status of planned giving programs among seminaries. The purpose of this study was to collect data from seminaries regarding funding patterns in support of theological education, as well as to provide a current "snapshot" of existing planned giving programs among seminaries. Data was obtained from 155 two-page surveys sent to accredited, candidate for accredited membership, and associate membership schools.

PUBLICATIONS:
Barnes, Bill L. PLANNING FOR THE PLANNED GIFT: A PROFILE AND A PROSPECTUS FOR THEOLOGICAL SEMINARIES. The Lilly Endowment, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Robert F. Carbone
Director
Clearinghouse for Research on Fund Raising
University of Maryland at College Park
3112 Benjamin Building
College Park, MD 20742
(301) 454-5766

PROJECT TITLE:
FUND RAISERS OF ACADEME

PROJECT DESCRIPTION:
This is a study of the backgrounds and careers of fund raising personnel and their attitudes towards their work. The study was based upon the results of a survey of 500 members of the Council for the Advancement of Education.

PUBLICATIONS:
Carbone, Robert F. FUND RAISERS OF ACADEME. College, Md: Clearinghouse for Research on Fund Raising, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Robert F. Carbone
Director
Clearinghouse for Research on Fund Raising
University of Maryland at College Park
3112 Benjamin Building
College Park, MD 20742
(301) 454-5424

PROJECT TITLE:
PROFESSIONAL DEVELOPMENT OF FUND RAISING PERSONNEL IN HIGHER EDUCATION

PROJECT DESCRIPTION:
This project will achieve three objectives: (1) the definition of an agenda for research on fund raising and the

career development of fund raisers; (2) an increase in knowledge of professional traits and structures; and (3) activities, and documentation of career paths of fund raisers.

PUBLICATIONS:
Carbone, Robert F. AN AGENDA FOR RESEARCH ON FUND RAISING. College Park, MD: Clearinghouse for Research on Fundraising, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Daniel Lynn Conrad
Chairman
Public Management Institute
358 Brannan Street
San Francisco, CA 94107
(415) 896-1900

PROJECT TITLE:
HOW TO SOLICIT BIG GIFTS

PROJECT DESCRIPTION:
A step-by-step report divides "big gift" solicitation into six phases: "Getting Ready for Big Gifts," "Prospect Researching," and "Finding and Training Solicitors" comprise the first half of the phases. The guide then proceeds with the actual preparation and solicitation phases with "Preparing for Solicitation," "Face-to Face: The Six Skills of Solicitation," and "Follow Up After Big Gifts." This volume also includes worksheets, checklists, tables, charts, and lists of suggestions for successful fund- raising.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Emmett Corry
O.S.F.
St. Johns University
Grand Central: Utopia
Jamaica, NY 11439
(718) 990-6161

PROJECT TITLE:
GRANTS FOR LIBRARIES: A GUIDE TO PUBLIC AND PRIVATE FUNDING PROGRAMS AND PROPOSAL WRITING TECHNIQUES

PROJECT DESCRIPTION:
This report discusses various funding programs for school, academic and public libraries. This volume covers: federal programs for libraries serving children; college/university libraries; public libraries; library/information science education programs; ways library patrons can persuade legislators that libraries should be adequately supported and financed. This volume includes an updated section on private foundation funding, composing a grant proposal, and planning a development campaign.

PUBLICATIONS:
Corry, Emmett. GRANTS FOR LIBRARIES: A GUIDE TO PUBLIC AND PRIVATE FUNDING PROGRAMS AND PROPOSALS WRITING TECHNIQUES. 2nd edition. Littlejohn, CO: P.O. Box 263, 80160-0263): Libraries Unlimited, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Elizabeth M. Doherty
Director
Philanthropic Advisory Service
Council of Better Business Bureaus, Inc.
1515 Wilson Boulevard
Suite 300
Arlington, VA 22209
(703) 276-0133

PROJECT TITLE:
THE CURTAIN RISES FOR PHILANTHROPY: VARIETY SHOWS, CIRCUSES, AND OTHER PERFORMANCES AS FUND RAISING EVENTS

PROJECT DESCRIPTION:
This study examines the use of entertainment events as fund raisers and describes the benefits and pitfalls of sponsoring a fund raising variety show, circus, ice show, etc., and of supporting nonprofit organizations by buying tickets to benefit shows. The study outlines the elements of a sound show promotion contract, describes what state regulators are doing to try to curb abuses among show promoters, presents the show companies' points of view, explains the tax deductibility of ticket purchases, and offers tips for contributors and nonprofit sponsors.

PUBLICATIONS:
"The Curtain Rises for Philanthropy," INSIGHT, issues 2 and 3, Council of Better Business Bureaus, Inc.

RESEARCHER/ SPONSORING ORGANIZATION:
Margaret A. Duronio
Manager Resource Development
Office of the Vice-President
University of Pittsburgh
3700 Cathedral of Learning
Pittsburgh, PA 15260
(412) 624-3750

PROJECT TITLE:
RELATIONSHIPS OF INSTITUTIONAL CHARACTERISTICS TO HIGH, MIDDLE, AND LOW LEVELS OF VOLUNTARY SUPPORT

PROJECT DESCRIPTION:
This study is a partial report of the findings concerning the relationships of institutional characteristics to various outcomes in total voluntary support, and for separate donor groups (alumni, non-alumni individuals, corporations, and foundations). The research objectives, complete methodology, literature review, comprehensive description of study sample, and results of correlational analyses for institutional characteristics and fund raising expenditures with outcome variables, are outlined in a recent document by Loessin, Duronio, and Borton (1987, May). For procedural methods identifying peer groups for comparative evaluation of fundraising outcomes, refer to the above document.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Margaret A. Duronio
Manager, Resource Development
Office of the Vice-President
University of Pittsburgh
3700 Cathedral of Learning
Pittsburgh, PA 15260
(412) 624-3750

PROJECT TITLE:
UNDERSTANDING FUND RAISING EFFECTIVENESS IN HIGHER EDUCATION: LAYING A FOUNDATION

PROJECT DESCRIPTION:
The purpose of this research was to increase understanding of how institutional characteristics, fund raising expenditures, and fund raising methods are related to fund raising outcomes. Data was collected and analyzed for 13 institutional characteristics, fund raising expenditures, and methods, starting with an initial study group of 575 private and public institutions of five types.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Richard A. Edwards
Vice President
Educational Fund Raising
Council for the Advancement and Support of Education
11 Dupont Circle
Suite 400
Washington, DC 20036
(202) 328-5938

PROJECT TITLE:
ANALYSIS OF FUND RAISING EXPENDITURES AND RELATED ACTIVITIES

PROJECT DESCRIPTION:
The Council for the Advancement and Support of Education will survey a representative sample of 60 colleges and universities, collecting data based on uniform standards and definitions for expenditures for fund raising, alumni relations, and other constituent relations. Supplemental data will be collected via questionnaires, relating to institutional variables that may affect fund raising potential and effectiveness.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Barbara F. Fischler
The Foundation Center
79 5th Ave.
New York, NY 10003
(212) 620-4230

PROJECT TITLE:
LIBRARY FUND-RAISING IN THE UNITED STATES: A PRELIMINARY REPORT

PROJECT DESCRIPTION:
This study presents the results of a survey designed to uncover what methods and sources had been tapped for fund-raising, which were most successful, and to gage the willingness of successful fund-raising libraries to share their expertise.

PUBLICATIONS:
Fischler, Barbara F. "Library Fund-Raising in the United States: A Preliminary Report." LIBRARY ADMINISTRATION AND MANAGEMENT. New York, NY: The Foundation Center, January 1987, pps. 31-34.

RESEARCHER/ SPONSORING ORGANIZATION:
Foundation Center
79 Fifth Avenue
New York, NY 10003
(212) 620-4230

PROJECT TITLE:
GRANTS FOR HIGHER EDUCATION

PROJECT DESCRIPTION:
This study covers grants to colleges and universities in the U.S. and abroad with regard to: student aid; university research and faculty development; capital support and endowments; academic libraries; and educational associations active in the field. The total number of listings reaches 10,342 grants.

PUBLICATIONS:
GRANTS TO HIGHER EDUCATION. New York: The Foundation Center, 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Fund-Raising Institute
P.O. Box 365
Ambler, PA 19002
(215) 628-8729

PROJECT TITLE:
FUND-RAISING RESEARCH

PROJECT DESCRIPTION:
These two studies are designed to be used in tandem. One book suggests ways to identify and evaluate fund-raising prospects of all types while the other defines and describes more than 400 resources which can be used in effective prospect research.

PUBLICATIONS:
Jenkins, Jeanne B and Marilyn Lucas. HOW TO FIND PHILANTHROPIC PROSPECTS and FRI PROSPECT-RESEARCH RESOURCE DIRECTORY, FUNDRAISING RESEARCH VOLS. 1&2. Ambler, PA: Fund-Raising Institute, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Karen E. Koek
Southern California Association for Philanthropy
315 W. Ninth Street
Suite 1000
Los Angeles, CA 90015-4210
(213) 489-7307

PROJECT TITLE:
THE GRANTMAKING PROCESS: THE BASICS; WORKSHOP HANDBOOK

PROJECT DESCRIPTION:
This investigation contains basic information for grantmakers on a wide variety of topics such as regional associations, ethics, grant evaluations, financial analysis procedure, and two glossaries of terms. Although not produced for grantseekers, the materials provide information concerning grant requirements through the eyes of the grantmakers such as John Pierson's " A Little Focus Goes A Long Way," Teresa Odendahl and Elizabeth Boris' "The Grantmaking Process", and Richard Magat's "Decisions! Decisions!"

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Kay Partney Lautman
President
Oram Group
1730 Rhode Island Avenue, N.W.
Washington, DC 20036
(202) 296-9660

PROJECT TITLE:
MASTERING THE ART OF DIRECT MAIL FUND RAISING

PROJECT DESCRIPTION:
This is a step-by-step guide to direct mail fundraising. It covers the basic tools as well as some of the more sophisticated techniques. The authors both have extensive experience in direct mail fundraising and share their lifelong knowledge in this guide.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Bruce A. Loessin
Vice-President
University Relations and Development
University of Pittsburgh
3700 Cathedral of Learning
Pittsburgh, PA
(412) 624-3750

PROJECT TITLE:
FUND RAISING EFFECTIVENESS IN HIGHER EDUCATION

PROJECT DESCRIPTION:
The primary purpose of this research was to increase understanding of the factors related to outcomes in higher education fund raising. The general questions that guided the research were: 1) How are institutional characteristics, fund raising expenditures, and fund raising methods related to fund raising outcomes? Do these interrelationships vary by types of institutions and by kinds of donors?; 2) How can "potential" for success in fund raising be estimated?; 3) How can fund raising "effectiveness," based on institutional "potential," be evaluated?; 4) How can appropriate peer institutions be identified to facilitate inter-institutional comparisons of fund raising practices, costs, and outcomes?; 5) What are the implications of this study for fund raising practice?; and 6) What are the implications of this study for further research in fund raising effectiveness?

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Bruce A. Loessin
Vice-President
University Relations and Development
University of Pittsburgh
3700 Cathedral of Learning
Pittsburgh, PA
(412) 624-3750

PROJECT TITLE:
FUND RAISING EFFECTIVENESS IN HIGHER EDUCATION

PROJECT DESCRIPTION:
This project partially reports on a study of fund raising effectiveness in ten types of higher education institutions for four major donor groups. Results indicate that relationships among outcomes, institutional characteristics, and fund raising expenditures vary by donor group and type of institution, suggesting that "fund raising effectiveness" is not the same phenomenon for all types of institutions and that aggregation of all outcomes as "total voluntary support" masks important differences.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Bruce A. Loessin
Vice-President
University Relations and Development
University of Pittsburgh
3700 Cathedral of Learning
Pittsburgh, PA
(412) 624-3750

PROJECT TITLE:
IDENTIFYING PEER INSTITUTIONS FOR COMPARATIVE EVALUATION OF FUNDRAISING EFFECTIVENESS

PROJECT DESCRIPTION:
This project provides an overview of research on the development of empirical models for evaluating fund raising potential in diverse types of higher education institutions. Preliminary results include the identification of institutional characteristics most highly correlated with total voluntary support. A procedure is suggested for identifying peer institutions for fundraising comparisons.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
National Committee for Responsive Philanthropy
2001 S Street, N.W.
Suite 620
Washington, DC 20009
(202) 387-9177

PROJECT TITLE:
CHARITY BEGINS AT WORK

PROJECT DESCRIPTION:
This project analyses non-United Way charities' 5-year progress in raising employee contributions at the workplace. Workplace contributions raised by alternative funds and unaffiliated charities in the Combined Federal Campaign, United Way Donor Option

programs, and state and local government and business charity drives are all included in the survey.

PUBLICATIONS:
CHARITY BEGINS AT WORK. Washington, DC: National Committee for Responsive Philanthropy, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
National Society of Fund Raising Executives
1101 King Street
Suite 3000
Alexandria, VA 22134
(703) 684-0410

PROJECT TITLE:
FUND-RAISING TERMINOLOGY

PROJECT DESCRIPTION:
This project reviews 935 definitions and terms used within the field of fundraising. The author provides an authoritative source defining the specialized vocabulary most commonly used in the philanthropic field.

PUBLICATIONS:
GLOSSARY OF FUND-RAISING TERMS. National Society of Fund Raising Executives Institute. Alexandria, VA: NSFRE Institute, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Patricia Read
Independent Counselor
252 East 89th Street
#4D
New York, NY 10028
(212) 360-1284

PROJECT TITLE:
FOUNDATION FUNDAMENTALS: A GUIDE FOR GRANTSEEKERS

PROJECT DESCRIPTION:
This handbook is a revised and updated version of previous editions. It contains worksheets, checklists, and illustrations to help nonprofit organizations tap foundation funds. A step-by-step research process is described to assist grantseekers in approaching likely givers. The appendices describe how to learn more about seeking assistance from corporations, grant opportunities for individuals, and national organizations that provide assistance to nonprofits. A detailed bibliography offers guidance to additional sources of information to support the search for funding.

PUBLICATIONS:
Read, Patricia. FOUNDATION FUNDAMENTALS: A GUIDE FOR GRANTSEEKERS. New York, NY: The Foundation Center, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Marla Rubin
Market Research Associate
United Way of Massachusetts Bay
Two Liberty Square
Boston, MA 02109-3966
(617) 482-8370 Ext. 323

PROJECT TITLE:
ANALYSIS OF CAMPAIGN FUNDRAISING TECHNIQUES

PROJECT DESCRIPTION:
There are five components to this study: 1) examination of the effects on per capita giving of two different types of pledge cards-films; 2) investigation of the effects on per capita giving in different appeals made during company group solicitation meetings; 3) component tests of the effects of different messages conveyed in direct mail literature to two professional groups; 4) studies of the effects on per capita giving of the use of incentives by companies to increase participation rates; and 5) considers the effects of individual vs. group solicitation on per capita giving.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
R. Marshall Schell
Development Office
Amherst College
Amherst, MA 01002
(413) 542-2313

PROJECT TITLE:
DEFERRED GIVING STUDY

PROJECT DESCRIPTION:
This survey, conducted for the Rockefeller Brothers Fund, focuses on the use of deferred giving fundraising techniques by smaller non-profit organizations.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
R. Marshall Schell
Office of Alumni Development
Amherst College
Amherst, MA 01002
(413) 542-2313

PROJECT TITLE:
POTENTIAL FOR RESERVED LIFE/TERM INCOME GIVING FOR SMALLER NON-PROFIT ORGANIZATIONS

PROJECT DESCRIPTION:
This is a feasibility study for a proposal to develop a reserved life/term income giving (deferred or planned giving) option for fund-raising programs of smaller nonprofits.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Michael S. Seltzer
227 Waverly Place
New York, NY 10014
(212) 242-1551

PROJECT TITLE:
SECURING YOUR ORGANIZATION'S FUTURE: A COMPLETE GUIDE TO FUNDRAISING STRATEGIES

PROJECT DESCRIPTION:
This investigation, conducted in cooperation with The Foundation Center, is designed as a comprehensive guide, workbook, and reference work for nonprofit organizations on creating and sustaining a diversified funding base. Its contents include sections on management-related issues, approaching individuals and institutions for support, and developing an overall fundraising plan.

PUBLICATIONS:
Seltzer, Michael S. SECURING YOUR ORGANIZATION'S FUTURE: A COMPLETE GUIDE TO FUNDRAISING STRATEGIES. New York: The Foundation Center, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Mira J. Sheerin
President
Mira Sheerin Events
155 East 55th Street
Suite 60
New York, NY 10022
(212) 755-1190

PROJECT TITLE:
SPECIAL EVENTS FACE NEW CHALLENGES IN 1987

PROJECT DESCRIPTION:
The author argues that changes in the economy, tax reform and competition have made the management of successful special events more difficult. However, if an event is imaginative and well executed, success may still be achieved. Among the events the author expects to survive are: established annual events, fashion shows, theatre benefits, sports events, and events with small fund-raising potential such as garage sales, cocktail parties, etc.

PUBLICATIONS:
Sheerin, Mira J. "Special Events Face New Challenge in 1987." FUND RAISING MANAGEMENT. Vol. 17, December, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Jill R. Shellow
Law Clerk
Kaplin & Dreysdale
One Thomas Circle, N.W.
Suite 1100
Washington, DC 20005
(202)862-7806

PROJECT TITLE:
GRANT SEEKER'S GUIDE: A FUNDING SOURCEBOOK

PROJECT DESCRIPTION:
This study begins with chapters on management, organizational accountability, tax exempt status, proposal preparation, and economic development. It then profiles national, regional, and local grantmakers, providing contact person, purpose, area of interest, financial data, application procedures, grant limitations, grant decision times, and publications. The book provides appendices that include lists of management support organizations, emergency cash flow loan funds, and state grantmaking directions.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Richard Steinberg
Assistant Professor
Department of Economics
Virginia Polytechnic Institute and State University
207 Sandy Hall
Blacksburg, VA 24061
(703) 961-5688

PROJECT TITLE:
ECONOMICS OF FUNDRAISING BY NON-PROFIT FIRMS

PROJECT DESCRIPTION:
The author seeks to determine the objective of nonprofit fundraising, explore donor and fundraiser behavior, and characterize the use of donative revenue function estimates in designing an efficient fundraising campaign.

PUBLICATIONS:
Steinberg, Richard. "Should Donors Care About Fundraising?" in Susan Rose-Ackerman, ed. THE ECONOMICS OF NONPROFIT INSTITUTIONS. New York, NY: Oxford University Press, 1986.

_________. "The Revealed Objective Functions of Non-Profit Firms." THE RAND JOURNAL OF ECONOMICS, Winter, 1986.

_________. "Optimal Fundraising by Non-profit Firms." in SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1985.

_________. ECONOMIC AND EMPIRIC ANALYSIS OF FUNDRAISING BY NONPROFIT FIRMS. New Haven, CT: Yale University, PONPO Working Paper, No. 76, 1983.

RESEARCHER/ SPONSORING ORGANIZATION:
Carol M. Stodgel
Institute for Non-Profit Organization Management
University of San Francisco
Ignatian Heights
San Francisco, CA 94117
(415) 666-6867

PROJECT TITLE:
A STUDY OF SAN FRANCISCO BAY AREA BUSINESS ATTITUDES REGARDING ACCESS TO WORKPLACE FUNDRAISING BY THE UNITED WAY AND OTHER FEDERATED FUNDRAISING

PROJECT DESCRIPTION:
This study explores and measures the attitudes and perceptions of San Francisco Bay Area businesses about workplace charitable fundraising by the United Way and other federated funds. The findings revealed that no particular pattern could be used to identify those businesses most likely to be receptive to funds other than the United Way.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
The Taft Group
5130 MacArthur Blvd., NW
Washington, DC 20016
(202) 966-7086

PROJECT TITLE:
FUNDRAISER'S GUIDE TO RELIGIOUS PHILANTHROPY

PROJECT DESCRIPTION:
Designed as a research tool for religious and human service organizations, churches and synagogues, community libraries, seminaries, and university religious departments, this report contains four indices: the profiled organization's headquarter state; types of grants made; officers and directors; and types of recipients. It contains hundreds of profiles that include donor name, address, contact, phone, assets, officers, publications, application procedures and deadlines, and sample grants.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
The Taft Group
5130 MacArthur Blvd., NW
Washington, DC 20016
(202) 966-7086

PROJECT TITLE:
FUNDRAISER'S GUIDE TO PRIVATE FORTUNES

PROJECT DESCRIPTION:
This Directory offers a listing of wealthy individuals with over 1200 profiles including information on estimated wealth, background and personal history. Their philanthropic and nonprofit affiliations and charitable activities are included, as well as their place of residency, birthplace, alma mater, current employment, addresses and corporate affiliations.

PUBLICATIONS:
FUNDRAISER'S GUIDE TO PRIVATE FORTUNES: 1st Edition. Washington, DC: The Taft Group, 1987

RESEARCHER/ SPONSORING ORGANIZATION:
Burton A. Weisbrod
Evjue-Bascom Professor of Economics
Department of Economics
University of Wisconsin - Madison
1180 Observatory Drive
Room 7422, Social Science Building
Madison, WI 53706
(608) 262-6196

PROJECT TITLE:
THE ART AND SCIENCE OF CHARITABLE FUNDRAISING

PROJECT DESCRIPTION:
The author looks at the factors affecting private donations of money and time to non-profit organizations. The author explains that the basic laws of economics apply to the area of donating, such as cost, the reputation of the seller, and advertisement.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
M. Jane Williams
Program Director
Development and Member Services
Nat'l Assoc. of College and University Business Officers
One Dupont Circle
Washington, DC 20036
(202) 861-2500

PROJECT TITLE:
CAPITAL IDEAS: HOW TO SOLICIT MAJOR GIFTS FROM PRIVATE SOURCES

PROJECT DESCRIPTION:
This study addresses the whole spectrum of major-gift solicitation from private sources. Based on documented case histories of successful programs and the advice of top fundraising professionals, it provides a thorough analysis of the essentials needed for an organization's major gift potential to be realized.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Dirk E. Wilmoth
Assistant Vice President for Budget and Planning
Pfeiffer College
Misenheimer, NC 28109
(704) 463-7343

PROJECT TITLE:
THE EFFECT OF THE GIVING CLUB THRESHOLD ON ALUMNI ANNUAL GIVING

PROJECT DESCRIPTION:
This study examined the effect of giving club policy, i.e., the establishment by an institution of a minimum amount required for special recognition as a donor, on alumni annual giving at an institution of higher education. A model using consumer demand theory was developed to predict how a donor might give more or less in response to the incentive of giving club membership, dependent upon past giving behavior and the donor's response to giving club policy, defined as a function of personal characteristics and the proximity and magnitude of a newly established giving club threshold (i.e. minimum donation required). The hypotheses regarding the incentives of giving club membership were confirmed through an empirical test, suggesting that both the intended and unintended consequences of fund raising policies deserve careful study.

PUBLICATIONS:
Wilmoth, Dirk E. THE EFFECT OF THE GIVING CLUB THRESHOLD ON ALUMNI ANNUAL GIVING. PhD. Dissertation, University of Rochester, NY, 1987.

Evaluation & Planning

RESEARCHER/ SPONSORING ORGANIZATION:
Lloyd Burton
Professor of Law and Public Policy
Graduate School of Public Affairs
University of Colorado at Denver
1200 Larimer Street
Campus Box 142
Denver, CO 80204
(303) 556-2825

PROJECT TITLE:
THE POLITICS OF SERVICE: MANAGING CONFLICT IN NON-PROFIT ORGANIZATIONS

PROJECT DESCRIPTION:
This project reviews a two-year research and writing effort to study how nonprofit organizations manage conflict--both external (clients, patrons, other nonprofits, government agencies and the private sector) and internal (board-board, staff-staff, and board-staff). A book will be forthcoming as this project draws to its final phase.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Charities Aid Foundation
48 Pembury Road
Tunbridge, Kent, UK TN9 2JD
0732 356323

PROJECT TITLE:
CHARITABLE ACCOUNTS

PROJECT DESCRIPTION:
This project examines information contained or not contained in charitable accounts. The use of charitable accounts by companies and standards in accounting practice are also explored. Finally, the evaluation of the performance of charities by corporate funders is also assessed.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
David Gallagher
Project Director
INTERFACE
666 Broadway
Suite 800
New York, NY 10012
(212) 674-2121

PROJECT TITLE:
SHORT STAFFED: THE PERSONNEL CRISIS AT NEW YORK CITY'S VOLUNTARY HUMAN SERVICE AGENCIES

PROJECT DESCRIPTION:
This report presents the results of a mail survey of 875 non-profit human service agencies, each affiliated with one or more major non-profit umbrella agency. The study analyzes employment trends, personnel recruitment and retention problems, comparable salary levels, employee turnover, vacancies, causes of recruitment and retention problems, possible solutions to personnel recruitment problems and current responses to personnel problems. The study indicates serious problems in employee recruitment and retention, largely in direct service delivery, and it is argued that the primary cause is non-competitive salary levels.

PUBLICATIONS:
SHORT STAFFED: THE PERSONNEL CRISIS AT NEW YORK CIT'S VOLUNTARY HUMAN SERVICE AGENCIES. New York: INTERFACE, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Randall B. Gross
Graduate Student
Masters in Public Policy Program
Georgetown University
37th & O Streets
Washington, DC 20057-0001
(703) 521-4461

PROJECT TITLE:
TENANT MANAGEMENT CORPORATIONS IN PUBLIC HOUSING: INCREASING RESIDENT SATISFACTION

PROJECT DESCRIPTION:
This research examines the effectiveness of tenant management corporations (TMCs) in public housing as a means of increasing resident satisfaction. A primary goal of non-profit TMCs is to "empower" public housing residents and instill in them a sense of pride, and thus,

to increase tenant's satisfaction with their homes and their lives. The data and conclusions in this analysis will be drawn from a survey of resident satisfaction at seven tenant-managed developments and ten control sites. The survey will also provide response data on the related issues of drug dependencies.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
William W. Holder
Associate Professor of Accounting
University of Southern California
Los Angeles, CA
(213) 743-2426

PROJECT TITLE:
THE NOT-FOR-PROFIT ORGANIZATION REPORTING ENTITY

PROJECT DESCRIPTION:
This study of the financial reporting entity used by not-for-profit organizations was conducted at the request of the Financial Accounting Standards Board. The scope of the project included study of the financial reporting practices of six types of not-for-profit organizations: colleges and universities, hospitals, professional and trade organizations, voluntary health and welfare organizations, philanthropic organizations, and religious organizations. The study, which includes interviews with a variety of individuals having practical experience with not-for-profit accounting methods, found two basic concepts of the financial reporting entity for such organizations.

PUBLICATIONS:
Holder, William W. THE NOT-FOR-PROFIT ORGANIZATION REPORTING ENTITY. New Milford, CT: Philanthropy Monthly Press, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Thomas P. Holland
Professor
University of Georgia
Tucker Hall
Athens, GA 30602
(404) 542-5441

PROJECT TITLE:
MEASURING THE EFFECTIVENESS OF NON-PROFIT ORGANIZATIONS' BOARDS OF TRUSTEES

PROJECT DESCRIPTION:
This analysis is concerned with assessing levels of effectiveness in the performance of boards of nonprofit organizations. Such levels will be determined through the development and field testing of multi-dimensional scales.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Robert Kaplan
Director of New Program Development
Center for Creative Leadership
P.O. Box P-1
Greensboro, NC 27402
(919) 288-7210

PROJECT TITLE:
AN ALTERNATIVE FORM OF EVALUATING HUMAN SERVICE AGENCIES

PROJECT DESCRIPTION:
This project introduced alternatives for evaluating the effectiveness of human service organizations. Rather than having a funding agency conduct an evaluation of the agency, this "self-study" approach: (a) involved the agency in a collaborative relationship between the evaluators and funder; and (b) gave the agency some control over what findings were conveyed to the funder.

PUBLICATIONS:
Kaplan, Robert and Gene Bucialetti. "'Self Study' for Human Service Agencies: Managing a Three-Sided Relationship," EVALUATION AND PROGRAM PLANNING, 1986.

Kaplan, Robert. "Intervention in a Loosely Organized System: An Encounter With Non-Being," JOURNAL OF APPLIED BEHAVIORAL SCIENCE, Vol. 18, No. 4, 1982, pp. 415-432.

RESEARCHER/ SPONSORING ORGANIZATION:

Wilson C. Levis
Program Director
Education and Agency Relations
National Charities Information Bureau, Inc.
19 Union Square West
New York, NY 10003
(212) 929-6300

PROJECT TITLE:

PROGRAM EFFECTIVENESS AND EFFICIENCY PROJECT (P.E.E.P.)

PROJECT DESCRIPTION:

The goal of this project is to help non-profit organizations measure, evaluate and thereby improve their program effectiveness. The project's method is to work with both grant-making and grant-seeking organization to develop, test and disseminate a set of questions. The questions have been developed and used on a limited basis and are now undergoing further examination.

PUBLICATIONS:

None to date.

RESEARCHER/ SPONSORING ORGANIZATION:

Anne L. New
Project Consultant
National Charities Information Bureau
19 Union Square West
New York, NY 10003-3395
(212) 929-6300

PROJECT TITLE:

THE 1,2,3 OF EVALUATION

PROJECT DESCRIPTION:

This project is a synthesis of the findings of three previous projects relating to evaluation and planning by grantmaking and grant seeking organizations. The first analyzed the use of Form 990 as a source of data for the evaluation of nonprofit agencies by grantmakers, and self- evaluation of agencies, resulting in the publication of a guidebook. The second was an inquiry into the use by nonprofit organizations of ratio analysis as a management tool for planning and evaluation. The third was the development and testing of a set of ten basic questions for use in program evaluation by grantmakers and grantseekers. Findings of these three projects were tested together in a series of workshops sponsored by grantmakers' associations and The Support Center.

PUBLICATIONS:

Gray, Sandra Trice. THE ONE, TWO, THREE OF EVALUATION. Washington, DC: INDEPENDENT SECTOR and National Charities Information Bureau, forthcoming.

RESEARCHER/ SPONSORING ORGANIZATION:

Gabriel Rudney
PONPO
Yale University
154 Yale Station
New Haven, CT 06520
(203) 432-3864

PROJECT TITLE:

DEVELOPMENT OF A NONPROFIT SECTOR 'BALANCE SHEET'

PROJECT DESCRIPTION:

This project seeks to develop a "budget" and "balance sheet" of the nonprofit sector, comprising revenue, expenditure, and asset figures over time, and by component parts of the sector.

PUBLICATIONS:

Rudney, Gabriel. "Development of a Nonprofit Sector 'Balance Sheet", New Haven, CT: Yale University, PONPO Working Paper, No. 40, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:

Judith Tendler
Professor
Department of Urban Studies and Planning
Massachusetts Institute of Technology
77 Massachusetts Avenue
Cambridge, MA 02139
(617) 253-0249

PROJECT TITLE:

WHAT EVER HAPPENED TO POVERTY ALLEVIATION?

PROJECT DESCRIPTION:

This is a Ford Foundation program report on personal livelihood, employment, and income generation (LEIG). The report examines six programs, five of which are overseen by nongovernment organizations and one that is part of a public sector enterprise. The findings of this report should aid the Foundation in designing future LEIG programs and in advising grantee organizations.

PUBLICATIONS:
Tendler, Judith. "What Ever Happened to Poverty Alleviation?", Report prepared for the Ford Foundation, March 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
James Tober
Professor
Department Social Sciences
Marlboro College
Marlboro, VT 05344
(802) 257-4333

PROJECT TITLE:
STRATEGIC PLANNING AMONG HUMAN SERVICE ORGANIZATIONS IN A RURAL ENVIRONMENT

PROJECT DESCRIPTION:
This project examines the strategic planning activities of the human service organizations in a rural New England community and investigates the extent to which such activities are influenced by the environments of these organizations.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Dennis R. Young
Director
Mandel Center for Nonprofit Organizations
Case Western Reserve University
2035 Abington Road
Cleveland, OH 44106
(216) 368-2275

PROJECT TITLE:
NATIONAL VOLUNTARY ASSOCIATIONS AND STRATEGIC PLANNING

PROJECT DESCRIPTION:
This project examines the utilization of strategic planning and management in national voluntary associations at the national and local levels. The national offices of 180 health and social welfare associations and the local memberships of 5 national associations have been surveyed to determine what kinds of associations engage in strategic planning, and why they do so.

PUBLICATIONS:
Information available upon request.

Public-Private Cooperation

RESEARCHER/ SPONSORING ORGANIZATION:
Robert Corman
Executive Director
The Fund for New Jersey
57 Washington Street
East Orange, NJ 07017
(201) 676-5905

PROJECT TITLE:
"PROFITIZATION" AND PRIVATIZATION IN THE NONPROFIT SECTOR

PROJECT DESCRIPTION:
The author addresses issues of nonprofit privatization as they relate to the profit motive. He points out that some nonprofits may criticize, challenge or ignore the trend to privatization because they see themselves as representing those who cannot represent themselves--elderly, handicapped, etc.--those whose needs are addressed by public services. Yet the author also emphasizes the potential for a dynamic and beneficial relationship between sectors as the privatization of public services by nonprofits continues to grow.

PUBLICATIONS:
Corman, Robert. "The Realities of 'Profitization' and Privatization in the Nonprofit Sector," in PRIVATE MEANS/PUBLIC ENDS: PRIVATE BUSINESS IN SOCIAL SERVICE DELIVERY. Edited by Barry J. Carroll, et al. New York: Praeger Publishers, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Lisa M. DeSilva
Institute for Nonprofit Management
University of San Francisco
Ignatian Heights
San Francisco, CA 94117
(415) 666-6867

PROJECT TITLE:
THE IMPACT OF STATE FUNDING ON THE POLITICAL IDEOLOGY OF RAPE CRISIS CENTERS IN CALIFORNIA

PROJECT DESCRIPTION:
This project explores the relationship between rape crisis centers in California and the State Office of Criminal Justice, their primary funding source. The study showed that the centers do consider state funding to be beneficial and that it does not influence their political ideologies. Implications for the future of the public-nonprofit partnership in relation to social action movements are discussed.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Kirsten A. Gronbjerg
Professor of Sociology
Department of Sociology
Loyola University of Chicago
6525 N. Sheridan Street
Chicago, IL 60626
(312) 508-3460

PROJECT TITLE:
PATTERNS OF INSTITUTIONAL RELATIONS IN THE WELFARE STATE: PUBLIC MANDATES AND THE NONPROFIT SECTOR

PROJECT DESCRIPTION:
Patterns of institutional relations in the American welfare state are shaped by two major driving forces in American society: 1) the execution of public mandates with its dependency on nonprofit and other nongovernmental service providers, and 2) by the intrusion and dominance of the American capitalist system. These two driving forces combine to produce four patterns of nonprofit-public interactions: Cooperation, Accommodation, Competition, and Symbiosis. The project traces the historical emergence of these four patterns in Chicago, using child care, health, education, and the housing and community development areas to demonstrate the patterns and the processes by which they developed.

PUBLICATIONS:
Gronbjerg, Kirsten A. "Patterns of Institutional Relations in the Welfare State: Public Mandates and the Nonprofit Sector." Journal of Voluntary Action Research, Vol. 16, Number 1 & 2, January - June, 1987

RESEARCHER/ SPONSORING ORGANIZATION:
Arthur T. Himmelman
University of Minnesota
301 19th Avenue South
255 Humphrey Center
Minneapolis, MN 55455
(612) 625-7803

PROJECT TITLE:
PUBLIC/PRIVATE INITIATIVE PROJECT

PROJECT DESCRIPTION:
This 3-year project was established by the Humphrey Institute to examine, improve, and encourage collaborations among the public, private, and nonprofit sectors which benefit and empower disadvantaged communities and individuals seeking greater self-determination and self- sufficiency. The P/PIP's basic premise is that collaborative initiatives are best realized through the processes of participatory democracy and best informed by multi-cultural perspectives. The work of the project reflects its purpose through research, consultation, advocacy, forums, and teaching. The P/PIP was begun in April, 1986 and is scheduled to be completed next year.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Jill Hordaunt
Doctoral Candidate
Department of Social Policy
Edinburgh University
78 Dalkeith Road
Edinburgh, Scotland RH1G 5AF
031-667 2970

PROJECT TITLE:
A CASE STUDY OF LOCAL AUTHORITY/VOLUNTARY SECTOR RELATIONS

PROJECT DESCRIPTION:
This case study examines the process of negotiation of a supported accommodation project by a voluntary organization for mentally handicapped persons. The study raises the question of how voluntary organizations come to be viewed as legitimate service providers. The author takes a political economy approach to this problem following J.K. Benson. She also analyzes the role of voluntary organizations in joint planning and inter-agency networks.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
InterACTION
200 Park Avenue South
Suite 1400
New York, NY 10003
(202) 822-8429

PROJECT TITLE:
DISASTER RESPONSE PROGRAM

PROJECT DESCRIPTION:
This is an active effort to assist businesses and philanthropic organizations to identify appropriate responses to international disasters. The project examines governmental responses to seven crises and seeks to find new avenues for voluntary assistance.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Ralph M. Kramer
Professor and Field Work Coordinator
School of Social Welfare
University of California
120 Haviland Hall
Berkeley, CA 94720
(415) 642-4341

PROJECT TITLE:
NONPROFIT SOCIAL SERVICE AGENCIES AND THE WELFARE STATE: SOME RESEARCH CONSIDERATIONS

PROJECT DESCRIPTION:
The author argues that the unprecedented growth of the welfare state in the last 25 years has spurred enormous growth in the number and importance of nonprofit voluntary social service agencies. It is suggested that future research should give more emphasis to interorganizational case studies of governmental service providers in different fields of service and in particular of the purchase of service contracting.

PUBLICATIONS:
Kramer, Ralph M. "Nonprofit Social Service Agencies and the Welfare State: Some Research Considerations," Paper presented at the International Symposium: THE NONPROFIT SECTOR AND THE WELFARE STATE: DEVELOPING A RESEARCH AGENDA. Kassel, Federal Republic of Germany, June 10-12, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Lester M. Salamon
Director
Institute for Policy Studies
The Johns Hopkins University
Shriver Hall
Baltimore, MD 21218
(301) 338-7174

PROJECT TITLE:
FOUNDATION INVESTMENT POLICIES AND PRACTICES

PROJECT DESCRIPTION:
This is an analysis of the investment practices, investment performance, and payout performance of private foundations.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Lester M. Salamon
Director
Institute for Policy Studies
The Johns Hopkins Institute
Shriver Hall
Baltimore, MD 21218
(301) 338-7174

PROJECT TITLE:
PRIVATIZATION AND PARTNERSHIP ISSUES

PROJECT DESCRIPTION:
This multi-year project is examining changes in the extensive set of partnership arrangements that link government at all levels with private, nonprofit organizations. This work is being carried out at the national level and in sixteen field sites, as part of the Urban Institute's Nonprofit Sector Project.

PUBLICATIONS:
De Vita, Carol J. and Lester M. Salamon. "Commercial Activities in Human Service Organizations." SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

Musslewhite, James C. Jr. and Lester M. Salamon. "Social Welfare Policy and Privatization: Theory and Reality in Policymaking," in Mark. S. Rosentraub ed. URBAN POLICY CHOICES: THEORY AND PRESCRIPTION IN AN ERA OF UNCERTAIN RESOURCES. New York: Praeger Books, forthcoming.

Salamon, Lester M. "The Invisible Partnership: Government and the Nonprofit Sector." BELL ATLANTIC QUARTERLY. Autumn, 1984.

RESEARCHER/ SPONSORING ORGANIZATION:
J. Mark Davidson Schuster
Assistant Professor
Department of Urban Studies and Planning
Massachusetts Institute of Technology
Room 7-338
Cambridge, MA 02139
(617) 253-7323

PROJECT TITLE:
THE ARTS AND URBAN DEVELOPMENT

PROJECT DESCRIPTION:
In preparation for the British-American Arts Association's conference on the "Arts and the Changing City", the author plans to research the historical evolution of the relationship between the arts and urban development. Three case studies will be written on the creation of community cultural plans, the establishment of cultural districts, and the implementation of mixed-use developments.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Nathaniel M. Semple
Vice President and Secretary
The Research and Policy Committee
Committee for Economic Development (CED)
1700 K Street, NW
Suite 700
Washington, DC 20006
(202) 296-5860

PROJECT TITLE:
DEMOGRAPHIC TRENDS: IMPLICATIONS FOR FUTURE ECONOMIC AND SOCIAL POLICIES

PROJECT DESCRIPTION:
The first phase of this project has been the preparation of a collection of research papers that synthesize likely population trends over the next century. The volume, due to be published in the Spring of 1988, highlights a wide range of economic, social, political, and institutional issues which the private and public sectors will likely face as a result of these demographic changes.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Michael M. Streitz
c/o L. Steinberg
140 Vernon Drive
Scarsdale, NY 10583
(914) 472-4531

PROJECT TITLE:
CAPITAL GRANT-AID TO LOCAL VOLUNTARY ORGANIZATIONS

PROJECT DESCRIPTION:
This project, a Ph.D. dissertation for Oxford University, focuses on collaboration by government and the voluntary sector in the provision of local welfare services. It examines the case of statutory/voluntary collaboration whereby central government contributes to a capital-expenditure grant which pays for a community center where local citizens volunteer their labor to staff and finance activities.

PUBLICATIONS:
Streitz, Michael M. CAPITAL GRANT-AID TO LOCAL VOLUNTARY ORGANIZATIONS: CATALYST OR CONSTRAINT? Copies are available from the author.

_________. "Some Effects of a Public Capital-Expenditure Grant on the Leaders of Voluntary Community Organizations in England." SPRING RESEARCH FORUM WORKING PAPERS: Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Tenth House Enterprises
Caller Box 810
Gracie Station
New York, NY 10028
(212) 737-7536

PROJECT TITLE:
PLACES: A DIRECTORY OF PUBLIC PLACES FOR PRIVATE EVENTS & PRIVATE PLACES FOR PUBLIC FUNCTIONS

PROJECT DESCRIPTION:
This directory offers descriptions of over 1500 public places for private events and private events for public functions. 70% of the locations are in New York, and a few listings are in the District of Columbia. The list includes everything from transportation and theatres to boat rides and botanical gardens.

PUBLICATIONS:
None to date.

Boards & Trustees

RESEARCHER/ SPONSORING ORGANIZATION:
James C. Baughman
Professor
Simmons College
300 The Fenway
Boston, MA 02115
(617) 738-2229

PROJECT TITLE:
NONPROFIT TRUSTEES: MYTH AND REALITY

PROJECT DESCRIPTION:
This is a follow-up study to TRUSTEES, TRUSTEESHIP, AND THE PUBLIC GOOD: ISSUES OF ACCOUNTABILITY FOR HOSPITALS, MUSEUMS, UNIVERSITIES, AND LIBRARIES. The research technique will consist of personal interviews with prominent trustees based on a series of predetermined questions. The purpose of this exploratory research is to find out what trustees are thinking, what their concerns are, and what they believe the cogent issues for eleemosynary trusteeship are.

PUBLICATIONS:
Baughman, James C. TRUSTEES, TRUSTEESHIP, AND THE PUBLIC GOOD: ISSUES O ACCOUNTABILITY FOR HOSPITALS, MUSEUMS, UNIVERSITIES, AND LIBRARIES. Quorum: Greenwood/Praeger, 1987

RESEARCHER/ SPONSORING ORGANIZATION:
James C. Baughman
Professor
Simmons College
300 The Fenway
Boston, MA 02115

PROJECT TITLE:
TRUSTEES, TRUSTEESHIP, AND THE PUBLIC GOOD

PROJECT DESCRIPTION:
This study takes a look at some behind-the-scenes deeds and misdeeds in nonprofit boardrooms. Citing data from court records, newspapers, professional literature, and interviews in the national scene, the author provides a thorough discussion of nonprofit trusteeship. The author argues that trustees are generally not aware of their fiduciary responsibilities to the public and attempts to clarify the nexus between the two.

PUBLICATIONS:
Baughman, James C. TRUSTEES, TRUSTEESHIP, AND THE PUBLIC GOOD: ISSUES OF ACCOUNTABILITY FOR HOSPITALS, MUSEUMS, UNIVERSITIES, AND LIBRARIES. Quorum: Greenwood/Praeger, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Kathleen Brown Fletcher
Consultant and Adjunct Faculty Member
University of San Francisco
56 Woodside Drive
San Anselmo, CA 94960
(415) 454-1701

PROJECT TITLE:
A STUDY OF BOARDS OF DIRECTORS OF NONPROFIT ORGANIZATIONS FROM THE POINT OF VIEW OF THE CHIEF EXECUTIVE OFFICER

PROJECT DESCRIPTION:
This two-part study will develop an operational definition of a "good board" from the point of view of the CEO of a nonprofit health and human service agency. The author will correlate demographic factors of scores on a "good board" scale. In an attempt to define factors which are related to building a board, the author seeks to help the executive do his/her job well.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Richard D. Heimovics
Associate Professor
L.P. Cookingham Institute of Public Affairs
School of Business and Public Administration
University of Missouri-Kansas City
Kansas City, MO 64110
(816) 276-2894

PROJECT TITLE:
THE EFFECTIVENESS OF NONPROFIT ORGANIZATION: A STUDY OF SUCCESSFUL CHIEF EXECUTIVES

PROJECT DESCRIPTION:
This research project is based on 50 interviews with chief executives of nonprofit organizations. It is designed to assess the qualities of a successful CEO. The sample was chosen by community leaders as effective and randomly chosen. Results showed one of the most important keys to effectiveness is a good relationship with the board of the nonprofit organization.

PUBLICATIONS:
Heimovics, Richard D. and Robert D. Herman, "Characteristics of the Higher Performing Managers in Not-For-Profit Organizations," in SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1986.

Herman, Robert D. and Richard D. Heimovics, "Critical Events in the Management of Nonprofit Organizations." Paper presented at the 1986 Annual Meeting of the Association of Voluntary Action Scholars, Harrisburg, PA, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Robert D. Herman
Associate Professor
L.P. Cookingham Institute for Public Affairs
Bloch School of Business and Public Administration
University of Missouri-Kansas City
Kansas City, MO 64110
(816) 276-2894

PROJECT TITLE:
NONPROFIT BOARDS OF DIRECTORS

PROJECT DESCRIPTION:
This collection of articles covers a wide-range of issues including: what kinds of people join boards and why they continue to serve; what subgroups form within boards; what information needs boards have; and what practical questions every board member has a right to expect to have answered. The book also includes a corporate executive's perspective on corporate support for nonprofit organizations, and looks at what accounts for an organization's effectiveness. The author describes how boards and staff can develop a process that helps them work more effectively together.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Independent Community Consultants
P.O. Box 1673
West Memphis, AR 72301
(501) 798-4510

PROJECT TITLE:
THE NONPROFIT BOARD

PROJECT DESCRIPTION:
This project reviews specific techniques for cultivating an effective board. The author provides helpful hints to board members and their staff to develop a missions statement, operate effective committees, and hold productive meetings.

PUBLICATIONS:
THE NONPROFIT BOARD BOOK. West Memphis, AR: Independent Community Consultants, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Candace Widmer
Assistant Professor of Human Services
Elmira College
Elmira, NY 14901
(607) 734-3911

PROJECT TITLE:
PARTICIPATION OF MINORITY MEMBERS OF HUMAN SERVICE AGENCY BOARDS OF DIRECTORS

PROJECT DESCRIPTION:
Members of not-for-profit boards of directors, like the actors in similar forms of citizen participation, are rarely representative of the population of the communities they serve. This research examines the characteristics, recruitment, retention, and participation of minority members of boards of directors of human service agen-

cies. The initial research focusses on members of racial minorities. Board members who differ from most other members in terms of social class will also be studied.

PUBLICATIONS:
Widmer, Candace. "Minority Participation on Boards of Directors of Human Service Agencies: Some Evidence and Suggestions." JOURNAL OF VOLUNTARY ACTION RESEARCH Vol. 16, No. 4, 33-43, 1987.

Leadership/Executives

RESEARCHER/ SPONSORING ORGANIZATION:
George K. Floro
Director
Studies of Voluntarism and Social Participation, Inc.
P.O. Box 1495
Alpine, TX 79831
(915) 837-2930

PROJECT TITLE:
THE VOLUNTARY SIDE OF LEADERSHIP

PROJECT DESCRIPTION:
The author conceives of leadership as a reward system of life's collective social satisfactions that are sustained with high levels of social volition. The "leadership message" overshadows individual actors in collective achievement. It is thoroughly sociological. As a source of social satisfaction, it is applied and illustrated in its various forms in three types of voluntarism: shared-life voluntarism, protective voluntarism, and militant voluntarism.

PUBLICATIONS:
Floro, George K. "The Voluntary Side of Leadership." In POLITICS, PUBLIC POLICY AND THE VOLUNTARY SECTOR, the Proceedings of the 15th Annual Meeting of the Association of Voluntary Action Scholars, October 14-16, 1987, pp. 293-308.

RESEARCHER/ SPONSORING ORGANIZATION:
John W. Gardner
Leadership Studies Program
INDEPENDENT SECTOR
1828 L Street, N.W.
Washington, DC 20036
(202) 223-8100

PROJECT TITLE:
LEADERSHIP PAPERS

PROJECT DESCRIPTION:
These papers comprise a series of essays exploring the nature of leadership. The series is part of the Leadership Studies Program sponsored by INDEPENDENT SECTOR. In these papers, Gardner analyzes the importance of leader- ship for social change and the components of effective leadership within particular organizations. Other papers discuss leader-constituent interaction, leadership development, moral and ethical considerations of leadership and power, the phenomena of "charisma" and "transformational leadership," and other related topics.

PUBLICATIONS:
Gardner, John W. ATTRIBUTES AND CONTEXT. Washington, DC: INDEPENDENT SECTOR, Leadership Paper 6, 1986.

_________. THE MORAL ASPECT OF LEADERSHIP. Washington, DC: INDEPENDENT SECTOR, Leadership Paper 5, 1986.

_________. LEADERSHIP AND POWER. Washington, DC: INDEPENDENT SECTOR, Leadership Paper 4, 1986.

_________. THE HEART OF THE MATTER: LEADER-CONSTITUENT INTERACTION. Washington, DC: INDEPENDENT SECTOR, Leadership Paper 3, 1986.

_________. THE TASKS OF LEADERSHIP. Washington, DC: INDEPENDENT SECTOR, Leadership Paper 2, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Sandra Trice Gray
Vice President
Effective Sector Leadership/Management
INDEPENDENT SECTOR
1828 L Street, N.W.
Washington, DC 20036
(202) 223-8100

PROJECT TITLE:
PROFILES OF EFFECTIVENESS AND EXCELLENCE IN NONPROFIT ORGANIZATIONS

PROJECT DESCRIPTION:
The purpose of this study is to identify profiles of or-

ganizations' effectiveness; publish and disseminate the profiles; and encourage replications. The Profiles Project will: 1) examine the literature on effectiveness in nonprofit organizations in areas such as leadership, board development, evaluation, planning, community outreach, fundraising and marketing in order to identify basic factors of effectiveness; 2) convene a Focus Group comprised of (a) representatives from the various subsectors who have been working on standards, accreditation and criteria of excellence and (b) management consultants who have performed management audits on a variety of nonprofit organizations, and write a report on their meeting; 3) survey by mail 1,000 nonprofit organizations which represent pertinent subsectors, various sizes and geographic locations to identify what nonprofit organization board chairs and executive directors see as the key factors of effectiveness.

PUBLICATIONS:
EARLY STAGE DISCUSSION PAPER. Washington, DC: INDEPENDENT SECTOR, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Nelly Hartogs
Senior Research Associate
Department of Public Administration
Baruch College
17 Lexington Ave.
Box 336
New York, NY 10010
(212) 725-3015

PROJECT TITLE:
PROFESSIONAL AND VOLUNTEER LEADERSHIP: A KEY MANAGEMENT PROBLEM IN THE NOT-FOR-PROFIT SECTOR

PROJECT DESCRIPTION:
This study on non-profit leadership proposes that the ability of the Board of Directors to select the most qualified Chief Professional Officer (CPO) is crucial for the functioning and survival of the non-profit organization. The most important factor in the selection process is the board's thorough knowledge of the agency's operations. Equally important for subsequent management is maintaining the relationship between the board and CPO, since the board retains the legal authority for the organization's operations. A survey of CPOs and Board Chiefs of 860 agencies in 10 cities is in progress now. Compatible, comprehensive questionnaires were developed on the basis of extensive interviews and testing in the Tri-State (NY, NJ, CT) area.

PUBLICATIONS:
Hartogs, Nelly. "Professional and Volunteer Leadership in Non-Profit Organizations: Some Preliminary Findings," CITY ALMANAC (of the J.M. Kaplan Center for New York City Affairs of the New School for Social Research), Vol. 19, nos. 2-3, August 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Richard D. Heimovics
Director
L.P. Cookingham Institute of Public Affairs
University of Missouri-Kansas City
5110 Cherry Street
Kansas City, MO 64110
(816) 276-2894

PROJECT TITLE:
AN ASSESSMENT OF SALIENT MANAGEMENT SKILLS OF EXECUTIVES FOR NOT-FOR-PROFIT ORGANIZATIONS

PROJECT DESCRIPTION:
In this joint study, the researchers seek to identify general competencies in the performance of chief executives in non-profit organizations. In-depth interviews with fifty-one chief executive level managers in non-profit organizations and the collection of an extensive battery of questionnaire data has served as the basis of this research. Interviews focused on critical situations in which these executives had been involved and specific competencies they applied to these situations. Subjects were drawn from the population of non-profit chief executives in greater Kansas City using a reputational identification technique, and a comparison group was selected randomly from lists of non-profit managers.

PUBLICATIONS:
Herman, Robert D. and Richard D. Heimovics. "Effective Managers of Nonprofit Organizations," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

___________. "Characteristics of the Higher Performing Managers in Not-for-Profit Organizations," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1986.

___________. "Critical Events in the Management of Nonprofit Organizations." Paper presented at the Annual Meeting of the Association of Voluntary Action Scholars, Harrisburg, PA, 1986.

Herman, Robert D. and Jeanetta Issa. "Turnover Among Non-Profit Chief Executives: An Initial Investigation of Self-Reported Causes and Consequences." Paper presented at the Annual Meeting of the Association of Voluntary Action, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Robert D. Herman
Cookingham Institute of Public Affairs
School of Business and Public Administration
University of Missouri - Kansas City
5110 Cherry
Kansas City, MO 64110
(816) 276-2894

PROJECT TITLE:
INVESTIGATION OF TURNOVER AMONG NONPROFIT CHIEF EXECUTIVES

PROJECT DESCRIPTION:
Why do nonprofit executives leave their positions? What role does dissatisfaction with salary play in turnover? This study presents the results of a small-scale study of turnover among nonprofit chief executives. Based on questionnaire responses from twenty-eight individuals who had recently left a chief executive position, the study provides initial descriptive data on reasons former nonprofit chief executives give for leaving, on the perceived importance of pay in their decisions to leave, on the sectors of their subsequent employment, and their intention to continue working or return to work in the nonprofit sector.

PUBLICATIONS:
Herman, Robert D., and Jeanetta Issa. "Turnover Among Nonprofit Chief Executives: An Initial Investigation of Self-Reported Causes and Consequences." JOURNAL OF VOLUNTARY ACTION RESEARCH. Vol. 15, No. 3, July-August 1986, pp. 54-59.

RESEARCHER/ SPONSORING ORGANIZATION:
Steven L. Katz
Legislative Counsel
People for the American Way
1424 16th Street, N.W.
Suite 601
Washington, DC 20036
(202) 462-4777

PROJECT TITLE:
MUSEUM TRUSTEESHIP: THE FIDUCIARY ETHIC

PROJECT DESCRIPTION:
In this study, the author examines the proper role of museum trustees in an era of increasing accountability. He concludes that fiduciary standards should be applied to assist in enforcing the accountability of museum directors and protecting the public trust.

PUBLICATIONS:
Katz, Steven L. "Museum Trusteeship: The Fiduciary Ethic Applied," THE JOURNAL OF ARTS MANAGEMENT AND LAW, Vol. 16, no. 4, Winter 1987, pp. 57-77.

RESEARCHER/ SPONSORING ORGANIZATION:
John C. Lammers
Assistant Professor
Department of Sociology
University of Louisville
Louisville, KY 40292
(502) 588-6836

PROJECT TITLE:
NONPROFIT DIRECTORATE INTERLOCKS

PROJECT DESCRIPTION:
This study will formulate a database with various information on the individuals who serve on the boards of 67 Louisville-area nonprofits funded by United Way. Lammers seeks to determine the nature and extent of connections between the directors, employers and leadership of the organizations. A report is expected in August of 1987.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Robert F. Leduc
Institute for NonProfit Organization Management
518 17th Street
Denver, CO 80202
(303) 825-0800

PROJECT TITLE:
MANAGEMENT EFFECTIVENESS IN THE NONPROFIT SECTOR

PROJECT DESCRIPTION:
This project is collecting data on the management practices of non-profit organizations. The data will be used in a series of doctoral dissertations at the University of Colorado and elsewhere that will address various aspects of effective management in non-profit organizations. The study will apply management roles to non-profit human service organizations at both the Board and Executive Director levels.

PUBLICATIONS:
Leduc, Robert F. and Jon Van Til. NONPROFIT MANAGEMENT HANDBOOK. Denver, CO: Institute for Non-Profit Management, forthcoming.

Leduc, Robert F. and Stephen R. Block. "Conjoint Directorship: Clarifying Management Roles Between the Board of Directors and the Executive Director." JOURNAL OF VOLUNTARY ACTION RESEARCH, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Cynthia D. McCauley
Director of Education and Nonprofit Sector Research
Center for Creative Leadership
5000 Laurinda Drive
PO Box P-1
Greensboro, NC 27402
(919) 288-7210

PROJECT TITLE:
HUMAN SERVICE ADMINISTRATORS

PROJECT DESCRIPTION:
The purpose of this research project is to gain a better understanding of the leadership challenges faced by executive directors of human service agencies. Interviews with successful directors have focused on the multiple relationships they manage, the way they go about setting and implementing the agency's agenda, and their own careers. Interview results will be used to design a survey to collect information from a larger sample of directors. This information will be used in designing a leadership development program targeted to human service administrators.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Judith Block McLaughlin
Harvard University
380 William James Hall
Cambridge, MA 02138
(617) 495-3822

PROJECT TITLE:
THE SEARCH AND SELECTION PROCESS FOR COLLEGE AND UNIVERSITY PRESIDENTS

PROJECT DESCRIPTION:
This is an examination of the process by which college and university presidents are chosen, including the politics surrounding the composition of search committees, the definition of leadership needs, and the policies of confidentiality and disclosure.

PUBLICATIONS:
McLaughlin, Judith Block and David Reisman. "The Shady Side of Sunshine." TEACHERS COLLEGE RECORD, Vol. 87, No. 4, Summer 1986.

McLaughlin, Judith Block. "From Secrecy to Sunshine: An Overview of Presidential Search Practice." RESEARCH IN HIGHER EDUCATION, Summer 1985.

McLaughlin, Judith Block and David Reisman. "The Vicissitudes of the Search Process." REVIEW OF HIGHER EDUCATION, Vol.8, no. 4, Summer 1985, pp. 341-355.

McLaughlin, Judith Block. "Plugging the Leaks: Maintaining Confidentiality in the Search for a President." AGE Reports, Vol. 27, No. 3. May/June 1985, pp. 24-30.

McLaughlin, Judith Block and David Reisman. "Executive Recruiters in Searches for College Presidents." CHANGE, Vol. 16, No. 6. September, 1984, pp. 12-23.

RESEARCHER/ SPONSORING ORGANIZATION:
Lynn E. Miller
Assistant Professor of Management
Applied Research Center
La Salle University
20th and Olney
Philadelphia, PA 19141
(215) 951-1144

PROJECT TITLE:
ACTIVITIES AND OUTCOMES OF NON-PROFIT BOARDS OF DIRECTORS

PROJECT DESCRIPTION:
Questionnaires were completed by the Executive Directors of approximately 150 social service agencies. Items on the survey focused on: characteristics of the external environment of the agency, backgrounds of the board members, activities of board members and agency outcomes. The author also examines the extent to which various board activities help agencies to adapt to their environment.

PUBLICATIONS:
Miller, Lynn E. "Activities and Outcomes of Non-Profit Boards of Directors." Paper presented at Academy of Management Meeting, August 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Jonathan Rabinowitz
854 East 14th Street
Brooklyn, NY 11230
(212) 460-0900

PROJECT TITLE:
BOARD OF DIRECTORS: A CASE STUDY IN GROUP PROCESS AND OBJECT RELATIONS

PROJECT DESCRIPTION:
This study illustrates how boards of directors in the non-profit sector can be understood through the application of "object-relations" and systems theory. Such an understanding can be useful in helping non-profits to more easily attain stated objectives.

PUBLICATIONS:
Rabinowitz, Jonathan. "Board of Directors: A Case Study in Group Process and Object Relations," GROUP ANALYSIS, Vol. 19, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Rudolf Richter
Professor
Institut Fuer Sociologie
Neutorgasse 12/9
Postfach 137
Wien, Austria A-1013
10222/ 533 28 78

PROJECT TITLE:
INNOVATIVE APPROACHES TO THE SOCIALIZATION OF COUNSELORS OF SELF-HELP GROUPS

PROJECT DESCRIPTION:
The author reports (through the oral history method) the main steps of several persons lives. Oral histories of counselors and leaders of different groups in the medical, political and social fields will be reviewed with the aim of finding characteristics in their lives which seem symptomatic for counselors and leaders in that sector.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Sidney Lawrence Shipton
Jewish National Fund
Harold Poster House
Kingsbury Circle
London, UK NW9 9SP

PROJECT TITLE:
LEADERSHIP IN THE VOLUNTARY SECTOR

PROJECT DESCRIPTION:
The leadership role in voluntary organizations is becoming more and more significant in contemporary society. More and more leisure time will become available. The concept of leadership is subject to change from the gifted amateur as it grows and becomes more professional. Elite Theory will be applied. Consideration is given to the qualities, functions and roles of leaders in voluntary organizations, with comparisons and models taken from industry and commerce, the political sector, national and international (as well as local government), the Armed Forces and the Civil Service.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
John H. Stanfield
Department of Sociology
Yale University
1965 Yale Station
New Haven, CT 06520
(203) 432-3313

PROJECT TITLE:
THE ORGANIZATIONAL HISTORY OF RACE PHILANTHROPY: 1870-1960

PROJECT DESCRIPTION:
This project is a comprehensive analysis of the organization and network contexts of chief decision-makers in private foundations and of others in the non-profit sector involved in race public policy.

PUBLICATIONS:
Stanfield, John H. "Philanthropic Regional Consciousness and Institution-Building in the American South: The Formative Years, 1867-1920," in Jack Salzman, ed. PHILANTHROPY AND AMERICAN SOCIETY: SELECTED PAPERS. New York: Center for American Culture Studies, Columbia University, 1987, pp.119-138.

_________. "Northern Money and Southern Bogus Elitism: Rockefeller Foundations and the Commission on the Inter-Racial Cooperation Movement, 1919-1929," JOURNAL OF ETHNIC STUDIES, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Margaret J. Wyszomirski
Project Director
Center for National Policy
317 Massachusetts Avenue, NE
Suite 300
Washington, DC 20002
(202) 546-9300

PROJECT TITLE:
LEADERSHIP IN ARTS ORGANIZATIONS

PROJECT DESCRIPTION:
This project is a series of comparative case studies which examines the similarities between cultural administrators and public administrators acting as entrepreneurs. Cases studies include public administrators of cultural agencies such as the National Endowment for the Arts (NEA), the Kennedy Center and others. Case studies of private non-profit organizations will be determined. Preliminary work has focused on the case of Nancy Hanks as chairman of the NEA, and will later be included as a chapter in a book on public administrators as entrepreneurs.

PUBLICATIONS:
Wyszomirski, Margaret J. "The Politics of Art, The Art of Politics: Nancy Hanks and the National Endowment for the Arts." in Edwin Hargrove and Jameson Doig eds. ENTREPRENEURIAL LEADERSHIP IN PUBLIC ORGANIZATIONS, 1987.

_________. "Leadership in Arts Organizations." Paper presented for the National Conference on Leadership, Wingspread Conference Center, Racine, WI, April 26-29, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Dennis Young
Director
Mandel Center for Nonprofit Organizations
Case Western Reserve University
2035 Abington Road
Cleveland, OH 44106
(216) 368-2275

PROJECT TITLE:
LEADERSHIP IN NON-PROFIT ORGANIZATIONS

PROJECT DESCRIPTION:
This project analyzes the problems of executive leadership in non-profit organizations, focusing on the external role of the executive as entrepreneur, and the internal role as personnel manager. This study has appeared as a chapter in a handbook on non-profit organizations sponsored by the Program on Non-Profit Organizations at Yale University.

PUBLICATIONS:
Young, Dennis R. "Entrepreneurial Activities of the Nonprofit Sector," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

_________. "Executive Leadership in Non-Profit Organizations," in W.W. Powell, ed. HANDBOOK ON NON-PROFIT ORGANIZATIONS. New Haven, CT: Yale University Press, 1986.

_________. "Enterprise and Nonprofit Organizations: Prospects, Pitfalls and Prescription." Paper presented at the Conference on Expanding Resources, Center for Non-Profit Corporations, Piscataway, New Jersey, September 20, 1985.

_________. CASEBOOK OF MANAGEMENT FOR NONPROFIT ORGANIZATIONS:. ENTREPRENEURSHIP AND ORGANIZATIONAL CHANGE IN THE HUMAN SERVICES. New York: Haworth Press, 1985.

Comparative For-Profit/Nonprofit

RESEARCHER/ SPONSORING ORGANIZATION:

Michael Hofmann
Professor
Institut f. Wirtschafts und Verwaltungsfuhrung
Augasse 206
Wien, Austria A-1090
0222-347541/554

PROJECT TITLE:

"DIFFERNTIA SPECIFICA" ---MANAGEMENT OF DIFFERENT ORGANIZATIONS

PROJECT DESCRIPTION:

This article is the product of a comparative study of the management of for-profit, nonprofit and governmental organizations. Research and analysis of different types of systems are reflected both on a theoretical and empirical basis.

PUBLICATIONS:

None to date.

RESEARCHER/ SPONSORING ORGANIZATION:

Laura Landy
Program Director
Center for Entrepreneurial Studies
New York University
100 Trinity Place
Room 421, Merrill
New York, NY 10006
(212) 285-6548

PROJECT TITLE:

RESEARCH AND DISCUSSIONS ON THE ISSUES OF COMPETITION BETWEEN NON-PROFIT AND FOR-PROFIT CORPORATIONS

PROJECT DESCRIPTION:

This report provides a summary of the current research, writings and discussions related to charges of "unfair competition" between the non-profit and for-profit sectors. In addition, there will be a discussion of competition issues, with illustrative case studies, and challenges in research methodology. The report will also identify and examine areas in need of further research.

PUBLICATIONS:

None to date.

RESEARCHER/ SPONSORING ORGANIZATION:

Arnold Reisman
Professor of Operations Research & Assoc. Prof. of History
Mandel Center for Nonprofit Organizations
Case Western Reserve University
572 Sears Library Building
Cleveland, OH 44106
(216) 368-3854

PROJECT TITLE:

INITIATION OF COUNTERTRADE STUDIES IN THE NOT-FOR-PROFIT SECTOR

PROJECT DESCRIPTION:

The author examines Countertrade in its various formats; barter, joint ventures, etc., and states its prevalence in the nonprofit world. This project is intended to start a process which will identify: a) the various formats of Countertrade in practice within the various not-for-profit sectors, e.g. Arts (performing and graphic), Educational Institutions (not public) Community Agencies, Health Care Institutions, and Museums b) the extent to which each of these formats are used; c) any analogies with the for- profit sector practices; d) the possibility of transfer of knowledge to the not- for-profit sector; e) development of text material for the not-for-profits; and f) development of a data bank for potential sectoral resources.

PUBLICATIONS:

Reisman, A. "Some Thoughts for Model Builders in the Management and Social Sciences," INTERFACES, Vol. 17, No. 5, September-October 1987, pp. 114-120.

_________. "On Alternative Strategies for Doing Research in the Management and Social Sciences," Technical Memorandum #607, Department of Operations Research, Case Western Reserve University, Cleveland, OH, 44106.

_________. "A Proactive, Systematic Approach to Finding Research Topics in the Management and Social Sciences", Technical Memorandum #608, Department of Operations Research, Case Western Reserve University, Cleveland, OH, 44106.

RESEARCHER/ SPONSORING ORGANIZATION:
Burton A. Weisbrod
Evjue-Bascom Professor of Economics
Department of Economics
University of Wisconsin - Madison
1180 Observatory Drive
Room 7422, Social Science Building
Madison, WI 53706
(608) 262-6196

PROJECT TITLE:
SHOULD UNIVERSITIES COMPETE WITH OR COOPERATE WITH THE PRIVATE SECTOR, OR NEITHER?

PROJECT DESCRIPTION:
The author cites the economic stress faced by the nation's universities and other non-profits over the past 8 to 10 years. Such difficulties have forced non-profits to turn to commercial activities, leading in two directions: 1) the expansion into direct competition with taxpaying firms, and 2) non-profit organizations and universities engaging in joint commercial ventures. The author argues that the cooperation between universities and the private sector results in tension between the two employment sectors and conflicting goals of the different sectors at times. Thus, it is for this reason that there should be no temptation for universities or their faculties to compromise their social responsibilities in the interest of increased revenues.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Curtis R. Winkle
Assistant Professor
School of Urban Planning and Policy
University of Illinois at Chicago
Box 4348
Chicago, IL 60680
(312) 996-8722

PROJECT TITLE:
PLANNING ON THE THIRD SECTOR: TOWARD EMPIRICALLY-BASED THEORY OF NON-PROFIT SUPPLY OF COMMUNITY-BASED HEALTH AND SOCIAL SERVICES

PROJECT DESCRIPTION:
This project presents a comparative analysis of two New Jersey community-based social service industries: community residences for the mentally ill and community residences for the mentally retarded. It also compares performance of proprietary and nonprofit community residence providers. Finally, the study explains the large difference in the size and role of the nonprofit sector in the two industries.

PUBLICATIONS:
None to date.

Career Development

RESEARCHER/ SPONSORING ORGANIZATION:
William Alberta
Coordinator
Career Development Office
Cornell University
Ithaca, NY 14853
(607) 255-2215

PROJECT TITLE:
ALTERNATIVES TO THE FORTUNE 500

PROJECT DESCRIPTION:
This project is intended to help enlighten job seekers to opportunities in the job market outside of the mega-corporations, particularly in the nonprofit sector.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Kathleen M. Brown
Institute for Nonprofit Organization Management
University of San Francisco
Ignatian Heights
San Francisco, CA 94117-1080
(415) 666-6867

PROJECT TITLE:
CAREER TRAINING AND JOB MOBILITY: EXECUTIVE DIRECTORS OF LARGE NONPROFIT ORGANIZATIONS

PROJECT DESCRIPTION:
This exploratory study focuses on career patterns and job selection processes among executive directors of large private foundations, research institutes, social service agencies, and arts organizations in California. The study is designed to compare job opportunities and mobility patterns in both San Francisco and Los Angeles.

PUBLICATIONS:
Kathleen M. Brown. APPLIED EMPIRICAL RESEARCH ON NONPROFIT ORGANIZATION MANAGEMENT: SURVEY AND RECOMMENDATIONS, University of San Francisco, Institute for Nonprofit Organization Management, Working Paper Series, #1, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Sibyll Carnochan
Western Regional Office Director
ACCESS: Networking in the Public Interest
University of California, Berkeley
Room 205, Building T-9
Berkeley, CA 94720
(415) 643-7289

PROJECT TITLE:
OPPORTUNITIES IN NONPROFIT ORGANIZATIONS, NETWORKING PROFILES WITHIN THE SECTOR

PROJECT DESCRIPTION:
ACCESS provides a listing of job opportunities within the nonprofit sector and descriptions of their organizational profiles. Through the job listing publication, ACCESS seeks to bring more people into the sector. Through the database of organizational profiles, ACCESS seeks to make information about the sector more accessible to people both inside and outside the sector.

PUBLICATIONS:
Information available upon request.

RESEARCHER/ SPONSORING ORGANIZATION:
Lilly Cohen
Research Associate
Nonprofit Management and Education Project
W. Averell Harriman School of Policy and Managment
State University of New York at Stony Brook
Stony Brook, NY 11794-3775
(516) 632-7163

PROJECT TITLE:
CAREERS FOR DREAMERS AND DOERS: A GUIDE TO MANAGEMENT CAREERS IN THE VOLUNTARY SECTOR

PROJECT DESCRIPTION:
The author plans to look at four areas: Overview; Working in the Sector; Career Descriptions; and How to Get a Job in the Sector. An overview will provide a broad description of the not-for-profit sector that will include more particular discussions of various subsectors (e.g. religion, arts and culture, etc.) "Working in the Sector" will discuss myths and realities compensation patterns and opportunities. Career Descriptions will include twenty five to thirty five job profiles, organized by category, which will illustrate representative positions across the sector. And the final section will outline a step-by-step method for getting a job in the non-profit sector.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
INDEPENDENT SECTOR
Effective Sector Leadership/Management Program
1828 L Street, N.W.
Washington, DC 20036
(202)223-8100

PROJECT TITLE:
AIMING HIGH ON A SMALL BUDGET: EXECUTIVE SEARCHES & THE NONPROFIT SECTOR

PROJECT DESCRIPTION:
This series of studies is intended as a resource to aid both individuals and organizations involved in executive searches. Executive search is an important subject that deserves a broad exploration and understanding on the part of nonprofit organizations. According to Brian O'Connell, President of INDEPENDENT SECTOR, "...most parts of the nonprofit world tend to have a cloistered view of where to recruit and who is qualified. It's my hope that many of us can contribute to breaking down these invisible barriers to career advancement and more effective utilization of talent."

PUBLICATIONS:
AIMING HIGH ON A SMALL BUDGET: EXECUTIVE SEARCHES & THE NONPROFIT SECTOR. Washington, DC: INDEPENDENT SECTOR, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Joan Jeffri
Director
Research Center for Arts and Culture
Columbia University
615 Dodge Hall
New York, NY 10027
(212) 280-4331

PROJECT TITLE:
TRAINING AND CAREER DEVELOPMENT OF BLACK SYMPHONY ORCHESTRA MUSICIANS

PROJECT DESCRIPTION:
The author provides through a series of oral histories and interviews, solutions to help the Music Assistance Fund focus on their immediate problems. Selected transcriptions will be published, and major material will be housed at the Oral History Collection, Columbia University.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Conrad N. Hilton Foundation
10100 Santa Monica Boulevard
Suite 775
Los Angeles, CA 90067
(213) 556-4694

PROJECT TITLE:
CAREERS IN THE NONPROFIT SECTOR

PROJECT DESCRIPTION:
The author offers advice on how to get your first job in the third sector, how fund raisers can change jobs successfully, and how volunteers can move into a professional position. Job search strategies are presented along with appendices of the larger 501(c)(3) organizations, a self test for compatibility of working in the nonprofit environment, a listing of education and training opportunities, a job change worksheet, sample interview and thank you letters and a selected glossary of nonprofit terminology.

PUBLICATIONS:
McAdam Terry W. CAREERS IN THE NONPROFIT SECTOR: DOING WELL BY DOING GOOD. Washington, DC: Taft Group, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Devon Smith
Associate Director
Career Center
Cornell University
14 East Avenue
Jamaica, NY 14853
(607) 299-6530

PROJECT TITLE:
GUIDE FOR THE PROMOTION OF CAREERS IN PUBLIC, COMMUNITY, AND INTERNATIONAL SERVICE

PROJECT DESCRIPTION:
This research guide is intended to assist college students looking for careers in public, community, or international service. The author cites 800 sources for possible employment opportunities.

PUBLICATIONS:
Smith, Devon. THE FOURTH OF JULY RESOURCE GUIDE FOR THE PROMOTION OF CAREERS IN PUBLIC, COMMUNITY, AND INTERNATIONAL SERVICE. The Middle Atlantic Placement Association, Special Project for Public and Community Service: Allentown, PA, October 1987

RESEARCHER/ SPONSORING ORGANIZATION:
Judith Trachtenberg
Vice President for Services
Center for Nonprofit Corporations, Inc.
36 West Lafayette Street
Trenton, NJ 08608
(609) 695-6422

PROJECT TITLE:
THIRD ANNUAL SALARY SURVEY

PROJECT DESCRIPTION:
The Center compiles data on compensation in New Jersey's nonprofit, charitable sector. The survey tracks salaries of executive and support staff by gender, length of service in present position, and years of experience. The author also correlates salary and organizational budget, number of employees, location in the state and other benefits offered. Results will be available in late November.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
UWM Foundation, Inc.
Alumni House
P.O. Box 413
Milwaukee, WI 53201

PROJECT TITLE:
EXECUTIVE DEVELOPMENT FOR FOUNDATION MANAGEMENT

PROJECT DESCRIPTION:
The primary intent of this project was to determine the perceived need among foundation administrators for formal education designed to prepare people for careers in the field. However, the survey found little evidence of a demand for foundation administration educational programs. The resulting publication contains a summary of interviews, reviews of selected university and internship programs, description of survey methodology, and statistical tabulations and cross-tabulations.

PUBLICATIONS:
EXECUTIVE DEVELOPMENT FOR FOUNDATION MANAGEMENT: THE RESULTS OF A NATIONAL SURVEY. Milwaukee, WI: UWM Foundation, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Cathie J. Witty
Research Associate
Institute for Nonprofit Organization Management
University of San Francisco
College of Professional Studies
Ignation Heights
San Francisco, CA 94117-1080
(415) 666-6867

PROJECT TITLE:
CAREER PROFILES OF NONPROFIT EXECUTIVE DIRECTORS

PROJECT DESCRIPTION:
This is a preliminary study of education, training and the job search/selection process among nonprofit executive directors. The design involves interviews with directors of large nonprofit organizations in several organizations, and social service and health agencies. Informants will be selected from both the San Francisco and greater Los Angeles metropolitan areas. The analysis will focus on the relationship of training and experience to current executive positions, the role of networking and mentoring, career profiles, and career planning strategies in this selected portion of the nonprofit sector.

PUBLICATIONS:
None to date.

Nonprofit Organizations

RESEARCHER/ SPONSORING ORGANIZATION:
American Bar Association
750 N. Lake Shore Drive
The Arthur Rubloff Building
Chicago, IL 60611
(312) 988-5000

PROJECT TITLE:
1986 REVISED MODEL NONPROFIT CORPORATION ACT

PROJECT DESCRIPTION:
This project examines a proposed state law revision for nonprofit corporation statutes. It contains not only text of the model, but also official comments. This is the first revision since 1964.

PUBLICATIONS:
American Bar Association. REVISED MODEL NONPROFIT CORPORATION ACT. Forthcoming, 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Center for Non-Profit Corporations
36 West Lafayette Street
Trenton, NJ 08608
(609) 695-6422

PROJECT TITLE:
NEW JERSEY NON-PROFIT PROFILE REPORT

PROJECT DESCRIPTION:
This is an update of an earlier profile completed in 1984 of New Jersey non-profits. The Center plans to conduct an extensive survey of New Jersey non-profits in a number of areas; including funding, to and from whom and how much; numbers of volunteers employed; and activities and endeavors of each organization.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Pamela Davis
Project Coordinator
Liability Risk Pool
California Association of Nonprofits
716 Ocean Street, P.O. Box 1478
Santa Cruz, CA 95061
(408) 458-1955

PROJECT TITLE:
NONPROFIT ORGANIZATIONS AND LIABILITY INSURANCE: PROBLEMS, OPTIONS, AND PROSPECTS

PROJECT DESCRIPTION:
The author investigates the impact of the recent insurance crisis of private nonprofit organizations. It outlines many potential options for nonprofits to increase the availability and affordability of liability insurance. The author suggest the most effective methods for handling the crisis are those which involve the collective efforts of many nonprofit organizations, one of which is risk sharing.

PUBLICATIONS:
Davis, Pamela. NONPROFIT ORGANIZATIONS AND LIABILITY INSURANCE: PROBLEMS, OPTIONS AND PROSPECTS. California Community Foundation, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Sharon S. Dawes
Study Director
Nelson A. Rockefeller Institute of Government
411 State Street
Albany, NY 12203
(518) 472-1300

PROJECT TITLE:
NEW YORK STATE AND ITS VOLUNTARY SECTOR

PROJECT DESCRIPTION:
This study addresses trends from the recent past to the present and offer some projections about the future in three broad areas of research. First, the project provides a description of the voluntary sector New York. Second, it looks at the services provided by nonprofit organizations under contract to state agencies. Finally, the study investigates the use of individual volunteers by state agencies. Three sets of data provide a picture of the depth and range of voluntary, charitable and nonprofit organizations in New York; show how those organizations participate in the provision of public services; and describe the direct participation of citizens in the work of public agencies.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Joseph, Galaskiewicz
Professor of Sociology
Department of Sociology
University of Minnesota
909 Social Science Building
Minneapolis, MN 55455
(612) 624-7548

PROJECT TITLE:
NONPROFIT ORGANIZATIONAL RESPONSE TO SHIFTING RESOURCE MARKETS

PROJECT DESCRIPTION:
There are two parts to this study. The first part examines the changes that took place in a panel of 201 public charities in Minneapolis- St. Paul between 1980 and 1984. Interviewing these organizations at two points in time, we were able to document the effects that government funding cutbacks had on not-for-profit organizations. The second part of the study examines the response of different institutional actors to the funding cutbacks. We looked at foundations, corporations, the city government, the county boards, the state legislature, the United Ways, and various citizen groups to see if the cutbacks resulted in new institutional arrangements to fund health, education, and social service.

PUBLICATIONS:
Joseph Galaskiewicz. "A Community Institutional Response to a Crisis in Social Service Funding: The Twin Cities Case," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
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Department of Sociology
University of Minnesota-Minneapolis
909 Social Science Bldg.
Minneapolis, MN 55455
(612) 624-7548

PROJECT TITLE:
ORGANIZATIONAL RESPONSE TO CUTBACKS IN GOVERNMENT FUNDING

PROJECT DESCRIPTION:
This study examines the responses of 229 nonprofit organizations to the funding cutbacks experienced between 1980 and 1984. Using panel data as the sample of public charities, the authors attempted to determine how different nonprofit organizations responded to the cutbacks and the effects that the cutbacks had on the internal structure of the organization and its long-term relations to different funders in the community. The case study is focused exclusively on Minneapolis and St. Paul.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Kirsten A. Gronbjerg
Professor of Sociology
Department of Sociology
Loyola University of Chicago
6525 N. Sheridan Street
Chicago, IL 60626
(312) 670-3121

PROJECT TITLE:
NONPROFIT ORGANIZATIONS IN THE AMERICAN WELFARE SYSTEM

PROJECT DESCRIPTION:
The author analyzes material to include in a nonprofit data base developed under the Urban Institute's Nonprofit Sector Project. The data is intended to support the work of public policy analysis of change.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
John C. Lammers
Assistant Professor
Department of Sociology
University of Louisville
Louisville, KY 40292
(502) 588-6836

PROJECT TITLE:
PRIVATIZATION OF NONPROFIT COMMUNITY MENTAL HEALTH

PROJECT DESCRIPTION:
This research proposal, submitted to the National Institute of Mental Health, suggests an examination of competition and regulation of non-profit organizations in California, Kentucky, Ohio and Massachusetts. Lammers presented a paper based on the proposal at the April, 1987 meeting of the Southern Sociological Society.

PUBLICATIONS:
Lammers, John C. "The Privatization of Public Services: The Transformation of Non-Profit Organizations." Paper presented at the Southern Sociological Society Meeting, Atlanta, April 9-12, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Benjamin W. Lord
TAFT Group
5125 MacArthur Blvd.
Washington, DC 20016
(202) 966-7086

PROJECT TITLE:
NONPROFIT DATA BOOK

PROJECT DESCRIPTION:
This study will provide information and profiles of approximately 3,000 of the largest nonprofits in the United States: names of board members, financial statistics, etc.

PUBLICATIONS:
Elnicki, Susan, ed. THE NONPROFIT DATA BOOK. Washington, DC: TAFT Group, forthcoming in 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
J. Miller McPherson
Professor of Sociology
University of South Carolina
Columbia, SC 29208
(803) 777-3123

PROJECT TITLE:
ANALYZING THE DYNAMICS OF ORGANIZATIONAL COMPETITION

PROJECT DESCRIPTION:
This is a study of a representative sample of voluntary organizations from ten communities in the Midwest. Probability samples of the groups in each town are drawn, using a multi-stage sampling technique. Members of a sample of the groups are interviewed, as well as a larger sample of the leaders.

PUBLICATIONS:
McPherson, J. Miller. "Homophyly in Voluntary Organizations: Status Distance and the Composition of Face-to-Face Groups." AMERICAN SOCIOLOGICAL REVIEW, June 1987.

_________. "Sex Segregation in Voluntary Associations." AMERICAN SOCIOLOGICAL REVIEW, Vol. 51, 1986, pp. 61-79.

_________. "The Size of Voluntary Associations" SOCIAL FORCES, Vol. 64, No. 4, 1983, pp. 1044-1064.

_________. "An Ecology of Affiliation." AMERICAN SOCIOLOGICAL REVIEW, Vol. 48, 1983, pp. 519-532.

RESEARCHER/ SPONSORING ORGANIZATION:
Stephen J. Ott
Commerce Clearing House
460 Park Avenue
New York, NY 10016
(212) 818-1730

PROJECT TITLE:
THE FACTS ON FILE DICTIONARY OF NONPROFIT ORGANIZATION MANAGEMENT

PROJECT DESCRIPTION:
This dictionary is designed for the field of philanthropy and is a compilation of definitions of terms and phrases related to the purposes structures, functions, processes, laws, codes, ethics, court cases, and financing of nonprofit organizations. The dictionary includes a selected listing of organizations, resources which service nonprofit organizations. Only selected regional associations, newsletters, and journals are included; authors and books are cited only if terms, or concepts are credited or attributed to them.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Susan Rose-Ackerman
Professor
School of Law
Columbia University
435 West 116th Street
New York, NY 10027
(212) 280-2036

PROJECT TITLE:
THE INDEPENDENCE OF THE INDEPENDENT SECTOR

PROJECT DESCRIPTION:
The author discusses the tension between nonprofit managerial goals and the desires of the donors, public agencies or clients who provide funds for nonprofits.

PUBLICATIONS:
Rose-Ackerman, Susan. "The Independence of the Independent Sector," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
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Institute for Policy Studies
The Johns Hopkins University
Shriver Hall
Baltimore, MD 21218
(301)338-7174

PROJECT TITLE:
THE NEW YORK NONPROFIT SECTOR IN A TIME OF GOVERNMENT RETRENCHMENT

PROJECT DESCRIPTION:
This study investigated information on the scope and structure of the New York nonprofit sector, its sources of funding, and the early impact of recent changes in government funding on nonprofit activities.

PUBLICATIONS:
Grossman, David A., Lester M. Salamon, and David M. Altschuler. THE NEW YORK NONPROFIT SECTOR IN A TIME OF GOVERNMENT RETRENCHMENT. Washington, D.C.: Urban Institute Press, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
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The Johns Hopkins University
Shriver Hall
Baltimore, MD
(301) 338-7174

PROJECT TITLE:
THE NONPROFIT SECTOR AND THE FUTURE OF THE WELFARE STATE

PROJECT DESCRIPTION:
This study identifies 5 major trends shaping the future of the American welfare state and assesses their implications for the operation of the voluntary sector.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
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Associate Dean
University of Nebraska School of Law
103 Law
Lincoln, NE 68583-0902
(402) 472-2161

PROJECT TITLE:
NONPROFIT SECTOR RISK MANAGEMENT

PROJECT DESCRIPTION:
A research and policy analysis examining the potential legal liability of nonprofit organizations and their directors, officers, employees, and volunteers. The following items will be addressed; 1) legislation and pending legislative proposals; 2) nonprofit organizations' loss experience; 3) claims filed against nonprofits or affiliated individuals; 4) nonprofit experiences with risk retention groups and other nontraditional methods of managing risk; 5) the insurance industry's interactions with nonprofit organizations; and, 6)the effects on potential directors, officers and volunteers of liability exposure.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Alf Trojan
Professor
Institut fur Medizin-Soziologie
Universitats-Krankenhaus Eppendorf
Martinistr. 52
D-2000 Hamburg, FRG
040/468-4247

PROJECT TITLE:
COMMUNITY-BASED PROMOTION OF HEALTH RELATED SOCIAL NETWORK

PROJECT DESCRIPTION:
The socio-epidemiological concepts "social support" and "social networks" have become core elements of the World Health Organization's strategy. Starting from the recent developments in socio-epidemiological theory and health policies, the author tried to assess the contribution of community organizations to health. A survey of 1163 related community organizations was conducted, mainly in the third sector. The final goal of the study is to demonstrate the ways in which one could include community organizations in a "healthy public policy."

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
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Department of Economics
University of Wisconsin - Madison
1180 Observatory Drive
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Madison, WI 53706
(608) 262-6196

PROJECT TITLE:
DECLINE AND RISE OF THE NONPROFIT SECTOR - THE REAGAN YEARS

PROJECT DESCRIPTION:
The author discusses the economic stress and adaptation made by the nonprofit sector during the Reagan administration. During this administration, governmental contracts and grants to nonprofits were cut, in a time at which nonprofits had come to rely increasingly on these governmental rewards. As the government cut personal income tax rates, nonprofits' revenues from private giving decreased as well. Finally, rising unemployment and poverty have created increased

demands for social services to the nonprofit sector. The author looks at the resiliency of the nonprofit economy and its success, which has largely been due to its expansion into commercial activities.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:

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Assistant Professor
School of Social Work
University of Illinois at Urbana-Champaign
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Urbana, IL 61801
(217) 333-2260

PROJECT TITLE:
RELATIONSHIPS BETWEEN NONPROFIT HUMAN SERVICE ORGANIZATIONS AND ORGANIZATIONAL ADAPTATION

PROJECT DESCRIPTION:
The purpose of this research was to describe the pattern of adaptation of nonprofit human service organizations using a political economy framework. Through the analysis of financial and program changes, it sought to describe the systematic relationships among the pattern of organizational events, the pattern of leadership, the pattern of decision making, the degree of diversification among revenue sources and the degree of diversification among program structures. In this comparative, multiple case study, a sample of twelve nonprofit human service organizations were interviewed in the state of Texas.

PUBLICATIONS:
None to date

See Also:

MANAGEMENT, GENERAL

American Council for the Arts
SURVEY OF ARTS ADMINISTRATION TRAINING, 1987-88

American Red Cross Research Project
VOLUNTEER 2000

Amundsen, Eric A.
1986 SURVEY OF NONPROFIT CASE LAW

Andreasen, Alan R.
STRATEGIC MARKETING FOR NONPROFIT ORGANIZATIONS

Anheier, Helmut K.
THE NONPROFIT SECTOR: INTERNATIONAL AND COMPARATIVE PERSPECTIVES

Aramony, William
THE UNITED WAY: THE NEXT HUNDRED YEARS

Asche, Jane Ann
ROLE OF SOCIAL EXCHANGE IN THE RETENTION AND MOTIVATION OF VOLUNTEERS

Association of Voluntary Action Scholars
ASSOCIATION OF VOLUNTARY ACTION SCHOLARS

Baker, Bill J.
METHOD FOR MEASURING PAID STAFF SUPPORT FOR VOLUNTEER INVOLVEMENT

Boren, Jerry F.
PROJECT ON CORPORATE COMMUNITY EXCELLENCE

Boris, Elizabeth T.
THE ADMINISTRATIVE EXPENSE STUDY

Boris, Elizabeth T.
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Brilliant, Eleanor L.
A STUDY OF THE UNITED WAY, NATIONALLY AND LOCALLY

Carbone, Robert F.
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Chung, Edward
UNRELATED BUSINESS INCOME TAX: FORM 990T

Clary, E. Gil
VOLUNTEER ORGANIZATION ENVIRONMENT SCALE

Colwell, Mary Anna
MANAGEMENT PRACTICES AND ATTITUDES OF PEACE ORGANIZATIONS

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PROGRAM RELATED INVESTMENT: A PRIMER

Daley, John Michael
VOLUNTEER AFFILIATION IN DEVELOPMENT PROJECTS

Danzig, Richard
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TECHNICAL ASSISTANCE GUIDE: A DIRECTORY OF RESOURCES FOR NEW YORK NONPROFIT ORGANIZATIONS

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NONPROFIT ENTERPRISE IN THE ARTS

DiMaggio, Paul
ARTS AND PROFESSIONAL MANAGEMENT

Floro, George K.
THEORIES AND SOCIETAL PARADIGMS IN THE FIELD OF VOLUNTARISM

Floro, George K.
VOLUNTARY PARTICIPATION IN ALL WORK AND SERIOUS LEISURE

Floro, George K.
THE VOLUNTARY SIDE OF LEADERSHIP

Foundation Center
LIBRARY SHELF

Fund-Raising Institute
FUND-RAISING RESEARCH

Galaskiewicz, Joseph
NONPROFIT ORGANIZATIONAL RESPONSE TO SHIFTING RESOURCE MARKETS

Gardner, John W.
LEADERSHIP PAPERS

Golembiewski, Robert T.
MEN, MANAGEMENT, AND MORALITY

Gray, Sandra Trice
PROFILES OF EFFECTIVENESS AND EXCELLENCE IN NONPROFIT ORGANIZATIONS

Gui, Benedetto
NONPROFIT ORGANIZATIONS AND SURPLUS DISTRIBUTION

Hansmann, Henry
ROLE AND REGULATION OF THE NON-PROFIT SECTOR

Hardy, James M.
THE NONPROFIT SECTOR: 1987 AND BEYOND

Hartogs, Nelly
PROFESSIONAL AND VOLUNTEER LEADERSHIP: A KEY MANAGEMENT PROBLEM IN THE NOT-FOR-PROFIT SECTOR

Heimovics, Richard D.
AN ASSESSMENT OF SALIENT MANAGEMENT SKILLS OF EXECUTIVES FOR NOT-FOR-PROFIT ORGANIZATIONS

Herman, Robert D.
INVESTIGATION OF TURNOVER AMONG NONPROFIT CHIEF EXECUTIVES

Hodgkinson, Virginia A.
DIMENSIONS OF THE INDEPENDENT SECTOR

Hunt, Gerard J.
VOLUNTEERS: FORMING EFFECTIVE CITIZENS GROUPS

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THE NONPROFIT BOARD

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AIMING HIGH ON A SMALL BUDGET: EXECUTIVE SEARCHES & THE NONPROFIT SECTOR

James, Estelle
CROSS SUBSIDIZATION BY NON-PROFIT ORGANIZATIONS: THEORY, EVIDENCE AND EVALUATION

Jeffri, Joan
ARTISTS' WORK-RELATED HUMAN AND SOCIAL SERVICES QUESTIONNAIRE, NEW YORK STATE MODEL

Jeffri, Joan
ARTISTS' GUIDE TO WORK-RELATED HUMAN SOCIAL SERVICES

Katz, Steven L.
MUSEUM TRUSTEESHIP: THE FIDUCIARY ETHIC

Knoke, David
RESOURCE ACQUISITION AND ALLOCATION IN ASSOCIATIONS

Kramer, Ralph M.
CONTRACTING FOR SOCIAL SERVICES

Lammers, John C.
NONPROFIT DIRECTORATE INTERLOCKS

Leduc, Robert F.
MANAGEMENT EFFECTIVENESS IN THE NON-PROFIT SECTOR

Levis, Wilson C.
PROGRAM EFFECTIVENESS AND EFFICIENCY PROJECT (P.E.E.P.)

Lord, Benjamin W.
NONPROFIT DATA BOOK

Magat, Richard
WEALTH AND CULTURE: A STUDY OF ONE HUNDRED FOUNDATIONS AND COMMUNITY TRUSTS AND THEIR OPERATIONS DURING THE DECADE 1921-1930

Merrill, Charles
THE POLITICS AND ETHICS OF FOUNDATION PHILANTHROPY

Miller, Arnie
VARIOUS METHODS OF RECRUITMENT

Miller, Gary
FINANCIAL REPORTING FOR PRIVATE FOUNDATIONS

Miller, Lynn E.
ACTIVITIES AND OUTCOMES OF NON-PROFIT BOARDS OF DIRECTORS

Muehrcke, Jill
A NATIONAL DIRECTORY OF SERVICE AND PRODUCT PROVIDERS TO NONPROFIT ORGANIZATIONS

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REPORT TO CONTRIBUTORS

Neuberger, Egon
A STUDY OF THE ROLE OF THE NON-PROFIT SECTORS OF TURKEY AND YUGOSLAVIA

Paterson, Kenneth J.
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Pearce, Jone L.
VOLUNTEERS AT WORK

Powell, Walter W.
THE NONPROFIT SECTOR

Pugliese, Donato J.
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Rabinowitz, Jonathan
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Reisch, Michael

ORGANIZATIONAL STRUCTURE AND CLIENT ADVOCACY: LESSONS FROM THE 1980'S

Rudney, Gabriel
IMPACT OF INFLATION ON THE NON-PROFIT SECTOR

Salamon, Lester M.
MANAGING FOUNDATION ASSETS: AN ANALYSIS OF FOUNDATION INVESTMENT AND SPENDING POLICIES AND PERFORMANCE

Salamon, Lester M.
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Scanlan, Joanne B.
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Schell, R. Marshall
DEFERRED GIVING STUDY

Seibel, Wolfgang
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Seltzer, Michael S.
SECURING YOUR ORGANIZATION'S FUTURE: A COMPLETE GUIDE TO FUNDRAISING STRATEGIES

Stapleton, Darwin H.
FOUNDATION ARCHIVES: AVAILABILITY FOR RESEARCH AND STATE OF PRESERVATION

Tendler, Judith
WHAT EVER HAPPENED TO POVERTY ALLEVIATION?

The Conference Board
MEETING HUMAN NEEDS: CORPORATE PROGRAMS AND PARTNERSHIPS

The Robert Wood Johnson Foundation
HEALTH CARE PROGRAMS FOR THE UNDERSERVED

Thomas, Christopher
COMPASS

Thompson, Robert
TRENDS IN CHARITABLE DONATION IN CANADA

United Way of America
PROJECT FLAGSHIP

Useem, Michael
THE ORGANIZATION AND MANAGEMENT OF SOCIAL AND POLITICAL AFFAIRS BY THE LARGE CORPORATION

UWM Foundation, Inc.
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Van Til, Jon

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DECLINE AND RISE OF THE NONPROFIT SECTOR - THE REAGAN YEARS

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THE ART AND SCIENCE OF CHARITABLE FUNDRAISING

Weisbrod, Burton A.
COMPETITION WITH THE PRIVATE SECTOR: TOWARD A POLICY FOR THE UNIVERSITY OF WISCONSIN SYSTEM

Wilson, Betty
THE NEW JERSEY NON-PROFIT PROFILE: 1987 UPDATE AND EXPANSION

Wood, Nokomis B.
CHANGING FACTORS IN CHARITABLE CAMPAIGNS AT THE WORKPLACE

Wyszomirski, Margaret J.
THE CONSTITUTION AND VOLUNTARY ORGANIZATIONS

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LEADERSHIP IN NON-PROFIT ORGANIZATIONS

ENTREPRENEURIAL

Alfred, Theodore
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Alfred, Theodore
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CALL FOR HELP: HOW TO RAISE PHILANTHROPIC FUNDS WITH PHONOTHONS

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COMMUNITY-BASED ECONOMIC DEVELOPMENT

Brooks, Chris W.
CO-OPERATIVE ACTION PROGRAMME ON LOCAL INITIATIVES FOR EMPLOYMENT CREATION

Carnochan, Sibyll
OPPORTUNITIES IN NONPROFIT ORGANIZATIONS, NETWORKING PROFILES WITHIN THE SECTOR

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HOW AND WHY DO SMALL BUSINESSES GIVE

Children's Museum of Denver, Inc.

NONPROFIT PIGGY GOES TO MARKET

Darton, R.A.
PSSRU SURVEY OF RESIDENTIAL AND NURSING HOMES

Gross, Randall B.
TENANT MANAGEMENT CORPORATIONS IN PUBLIC HOUSING: INCREASING RESIDENT SATISFACTION

Hummel, Joan
STARTING AND RUNNING A NONPROFIT ORGANIZATION

Jenkins, Helmut W.
THE ASSOCIATIONS OF THE NONPROFIT HOUSING SOCIETIES PROBLEMS

La Barbera, Priscilla
ENTERPRISE IN RELIGIOUS ORGANIZATIONS: ACHIEVING SPIRITUAL MISSION THROUGH COMMERCIAL ACTIVITIES

La Barbera, Priscilla
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PRIVATIZATION OF NONPROFIT COMMUNITY MENTAL HEALTH

Landy, Laura
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Lautman, Kay Partney
MASTERING THE ART OF DIRECT MAIL FUND RAISING

Liebold, Louise Condak
FIREWORKS, BRASS BANDS AND ELEPHANTS: PROMOTIONAL EVENTS WITH FLAIR FOR LIBRARIES AND OTHER NONPROFIT ORGANIZATIONS

Powell, Walter W.
THE NONPROFIT SECTOR

Public Interest Public Relations, Inc.
PROMOTING ISSUES AND IDEAS FOR PUBLIC RELATIONS IN NONPROFIT ORGANIZATIONS

Rowland, A. Westley
KEY RESOURCES FOR INSTITUTIONAL ADVANCEMENT

Schiff, Jerald A.
EXPANSION, ENTRY AND EXIT IN THE NONPROFIT SECTOR

Schiff, Jerald A.
COMPETITION BETWEEN NONPROFIT AND FOR-PROFIT FIRMS

Sheerin, Mira J.
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Stodgel, Carol M.

A STUDY OF SAN FRANCISCO BAY AREA BUSINESS ATTITUDES REGARDING ACCESS TO WORKPLACE FUNDRAISING BY THE UNITED WAY AND OTHER FEDERATED FUNDRAISING

Weisbrod, Burton A.
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Weisbrod, Burton A.
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Wyszomirski, Margaret J.
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NONPROFIT PIGGY GOES TO MARKET

Darton, R.A.
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Doherty, Elizabeth M.
THE CURTAIN RISES FOR PHILANTHROPY: VARIETY SHOWS, CIRCUSES, AND OTHER PERFORMANCES AS FUND RAISING EVENTS

Gardiner, Caroline
THE WEST END THEATRE AUDIENCE

Grun, Oskar
CUSTOMER ORIENTED ORGANIZATION STRUCTURE IN A PUBLIC HEALTH ORGANIZATION

Hummel, Joan
STARTING AND RUNNING A NONPROFIT ORGANIZATION

La Barbera, Priscilla

SUCCESSFUL VENTURING FOR RELIGIOUS ORGANIZATIONS: A MARKETING PERSPECTIVE

Mollenhauer, Linda
THE STATE OF PHILANTHROPY IN CANADA

New, Anne L.
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Public Interest Public Relations, Inc.
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RESEARCH MONOGRAPHS FROM THE SURVEY OF PUBLIC PARTICIPATION IN THE ARTS

Skloot, Edward
THE NONPROFIT ENTREPRENEUR: CREATING VENTURES TO EARN INCOME

Weaver, Barbara
THE GLOBAL DEBT CRISIS: A QUESTION OF JUSTICE

Yankey, John A.
ENTREPRENEURIAL ACTIVITY IN GREATER CLEVELAND HUMAN SERVICE AGENCIES

FUNDRAISING

Ackerman, Susan-Rose
A THEORY OF THE RELATIONSHIP BETWEEN DONORS, CHARITY MANAGERS AND GOVERNMENT GRANTS

Allen, Derek
A COMPARATIVE STUDY OF THE TAX TREATMENT OF DONORS TO CHARITY IN VARIOUS COUNTRIES

American Association of Fund Raising Counsel
GIVING U.S.A.: ESTIMATES OF PHILANTHROPIC GIVING IN 1986 AND THE TRENDS THEY SHOW

American Association of Fund Raising Counsel
STRATEGIES FOR INDIVIDUALS CONTRIBUTING TO CHARITABLE ORGANIZATIONS UNDER THE OLD TAX LAW AS COMPARED TO THE NEW LAW OF 1987

American Council on Education
BUSINESS AND HIGHER EDUCATION PARTNERSHIPS

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PROJECT TITLE:
THE UNITED WAY: THE NEXT HUNDRED YEARS

PROJECT DESCRIPTION:
On the hundredth anniversary of the creation of the United Way, this study looks back on the role United Way has played as an instrument for "building community" and looks forward to the future on this path.

PUBLICATIONS:
Aramony, William. THE UNITED WAY: THE NEXT HUNDRED YEARS. New York: Donald I. Fine, Inc., 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Center for Non-Profit Corporations
36 West Lafayette Street
Trenton, NJ 08608
(609) 695-6422

PROJECT TITLE:
THE SOUTH JERSEY PHILANTHROPY PROJECT

PROJECT DESCRIPTION:
This project will examine the existing climate of corporate and foundation philanthropy in the southern third of New Jersey and compare its findings with contributions in other parts of the state. The study will also measure charitable giving in the southern third of the State against the relative needs of residents of that and other parts of New Jersey.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Council for the Advancement and Support of Education
11 Dupont Circle
Suite 400
Washington, DC 20036
(202) 328-5900

PROJECT TITLE:
PROSPECT RESEARCH

PROJECT DESCRIPTION:
This volume presents a step-by-step method for locating and uncovering information on prospective donors (foundation, corporate, individual). It includes charts which illustrate the process of compiling, evaluating, and organizing data on a prospect. An annotated bibliography of information sources and glossary of terms is also included.

PUBLICATIONS:
PROSPECT RESEARCH: A HOW TO GUIDE. edited by Bobbie J. Strand and Susan Hunt. Washington, DC: Council of Advancement and Support of Education, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Council of Michigan Foundations
P.O. Box 599
One South Harbor
Grand Haven, MI 49417
(616) 842-7080

PROJECT TITLE:
5 BLUE RIBBON WAYS TO GIVE AWAY YOUR MONEY

PROJECT DESCRIPTION:
This pamphlet describes various giving options for individuals and corporations, and also describes the various kinds of gifts donated.

PUBLICATIONS:
Council of Michigan Foundations. 5 BLUE-RIBBON WAYS TO GIVE AWAY YOUR MONEY. Grand Haven, MI: Council of Michigan Foundations, 1986.

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(617) 437-4757

PROJECT TITLE:
STRATEGIC PLANNING IN NONPROFIT ORGANIZATIONS

PROJECT DESCRIPTION:
A multi-organizational study was conducted to identify and examine the strategic planning processes in third-sector organizations. Four levels of planning behavior were identified.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
D.A.T.A. Inc.
30 Arbor Street North
Hartford, CT 06106
(203) 786-5225

PROJECT TITLE:
CORPORATE PHILANTHROPY IN NEW ENGLAND

PROJECT DESCRIPTION:
There are five new publications under this title including Connecticut 1986-87, Maine 1987-88, New Hampshire 1987-88, and Vermont 1987-88. They are each detailed guides featuring alphabetical and geographic listings of over 850 corporations; specific information for local users; names, titles, and roles of charitable giving contacts; foundation information; noncash giving policies; matching gift policies and priorities; and cash giving policies, procedures and related priorities.

PUBLICATIONS:
D.A.T.A. CORPORATE PHILANTHROPY IN NEW ENGLAND. Hartford, CT: D.A.T.A., 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
D.A.T.A. Inc.
30 Arbor Street North
Hartford, CT 06106
(203) 786-5225

PROJECT TITLE:
RELIGIOUS PHILANTHROPY IN NEW ENGLAND

PROJECT DESCRIPTION:
This research includes interviews with over 500 religious organizations including regional churches, faith groups, and denominational headquarters. The study is designed to provide information on the activities of religious grantmakers serving New England. The report references contact names, telephone numbers, giving priorities and examples of past grantees, grantmaking policies, procedures, schedules and offers a subject index to target grantmakers in specific fields.

PUBLICATIONS:
D.A.T.A. RELIGIOUS PHILANTHROPY IN NEW ENGLAND. Hartford, CT: D.A.T.A, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Margaret Derrickson
Librarian
The Foundation Center
79 Fifth Avenue
New York, NY 10003
(212) 620-4230

PROJECT TITLE:
LIBRARY SHELF

PROJECT DESCRIPTION:
This bibliographic search provides a useful guide to philanthropic publications, and presents selected monographs and articles. The included annotations may not serve as highlights of the works. It provides complete bibliographic, publisher information, and prices listing to facilitate book orders.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Donors Forum of Chicago
53 West Jackson
Suite 430
Chicago, IL 60604
(312) 431-0260

PROJECT TITLE:
DIRECTORY OF ILLINOIS FOUNDATIONS

PROJECT DESCRIPTION:
This alphabetically arranged directory provides information on over 400 Illinois foundations and trusts. The directory is then arranged into four main sections: foundations, analysis section, subject index, and county index. The foundation listing offers: foundation name, telephone number, contact name, donor type, purpose, field of interest, program limitations, geographic limits, contact procedure, information available, funding cycle, application deadlines, paid staff, matching gifts, grants to government funded agencies or programs, total assets, total grant, number of grants, grant range, model grant,officers and directors. The analysis section contains a synthesis of the statistical data collected for the Directory. The County Index contains a foundation listing and a compilation of total assets and grants made for each county and city. The Subject Index contains foundation listings by broad subject categories.

PUBLICATIONS:
THE 1986 DIRECTORY OF ILLINOIS FOUNDATIONS, Donors Forum of Chicago, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Foundation Center
79 Fifth Avenue
New York, NY 10003
(212) 620-4230

PROJECT TITLE:
COMSEARCH EDUCATION GRANTS

PROJECT DESCRIPTION:
These studies provide listings of actual grants of $5,000 or more reported last year in each of numerous specific education categories. These categories include Adult and Continuing Education, Student and Professional Internships, Scholarships, Student Aid & Loans, Educational Research and International Studies, among others.

PUBLICATIONS:
COMSEARCH EDUCATION GRANTS. New York: The Foundation Center, 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Foundation Center
79 Fifth Avenue
New York, NY 10003
(212) 620-4230

PROJECT TITLE:
FOUNDATION FISCAL DATA AND GIVING TRENDS

PROJECT DESCRIPTION:
The Foundation Center was established in 1956, and serves as the primary source of public information about private foundations. The center publishes THE NATIONAL DATA BOOK annually. It includes information drawn from IRS computer files of private foundation information returns. Patricia Read directs the statistical analyses. In addition, the Center operates free libraries in New York, San Francisco, Washington and Cleveland where Center materials can be purchased or read.

PUBLICATIONS:
THE NATIONAL DATA BOOK. New York: The Foundation Center, annual.

Related Publications include:

PROMOTING ISSUES AND IDEAS: A GUIDE TO PUBLIC RELATIONS FOR NONPROFIT ORGANIZATIONS. New York: Public Interest Public Relations and The Foundation Center. March 1987.

Michael Seltzer. SECURING YOUR ORGANIZATION'S FUTURE. New York: The Foundation Center, January 1987.

Paul B Firstenberg. MANAGING FOR PROFIT IN THE NONPRPOFIT WORLD. New York: The Foundation Center, September 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Foundation Center
79 Fifth Avenue
New York, NY 10003
(212) 620-4230

PROJECT TITLE:
GRANTS FOR HOSPITALS & MEDICAL CARE PROGRAMS

PROJECT DESCRIPTION:
This study covers grants in the US and abroad to hospitals and other medical care facilities, including: cancer centers, drug and alcohol treatment facilities; hospices; nursing homes; and rehabilitation centers for the handicapped. These listings encompass 2,974 grants with a total value of $218,069,278 made by 347 foundations.

PUBLICATIONS:
GRANTS FOR HOSPITALS & MEDICAL CARE PROGRAMS. New York: The Foundation Center, 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Foundation Center
79 Fifth Avenue
New York, NY 10003
(212) 620-4230

PROJECT TITLE:
GUIDE TO GRANTS FOR OTHER SUBJECTS

PROJECT DESCRIPTION:
As part of the "grants for" series of guides, this study lists actual grants of $5,000 or more reported last year in a number of broad categories. These categories include Arts & Cultural Programs, Business and Employment, Children and Youth, Social Science Programs, Public Policy and Political Science, Family Services, and Crime & Law Enforcement, among many others.

PUBLICATIONS:
GRANTS FOR OTHER SUBJECTS GUIDE. New York: The Foundation Center. 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Foundation Center
79 Fifth Avenue
New York, NY 10003
(212) 620-4230

PROJECT TITLE:
NATIONAL DATA BOOK

PROJECT DESCRIPTION:
The 12th year of this project provides current facts on 25,639 U.S. foundations. Each entry includes foundation name and address; principal officer or contact person; foundation assets and total grants paid; total gifts received by the foundation; and total expenditures for the past year. This book is particularly useful for finding smaller foundations and community foundations that would not be in THE FOUNDATION DIRECTORY.

PUBLICATIONS:
NATIONAL DATA BOOK. Edition 12. New York: The Foundation Center, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Foundation Center
79 Fifth Avenue
New York, NY 10003
(212) 620-4230

PROJECT TITLE:
THE NATIONAL GUIDE TO FUNDING IN AGING

PROJECT DESCRIPTION:
This study offers 369 profiles of foundations awarding grants, all federal sources of support, 78 profiles of voluntary organizations, and comprehensive coverage of state funding programs bringing the total number of government, foundation and private sources of support to over 600.

PUBLICATIONS:
THE NATIONAL GUIDE TO FUNDING IN AGING. New York: The Foundation Center. 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Susan N. Gary
208 South LaSalle Street
Chicago, IL 60604
(312) 782-0600

PROJECT TITLE:
A LAWYER'S GUIDE TO PRIVATE FOUNDATIONS: 1987 SUPPLEMENT

PROJECT DESCRIPTION:
This project is designed to provide accurate and authoritative information in regard to the subject matter covered. The guide contains documents of law reference for private foundations, as well as an application for an employer I.D. number, and more.

PUBLICATIONS:
Gary, Susan N. A LAWYER'S GUIDE TO PRIVATE FOUNDATIONS: 1987 SUPPLEMENT. Chicago IL: Donors Forum of Chicago, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:

Ari Ginsberg
Assistant Professor of Management
Management Department
New York University
90 Trinity Place
New York, NY 10006
(212) 285-6045

PROJECT TITLE:

OWNERSHIP CONVERSIONS WITHIN THE HMO INDUSTRY

PROJECT DESCRIPTION:

This is a pilot study of ownership within the HMO industry. The first part of the study examines the changing nature of the HMO industry and uses descriptive statistics to explain the phenomenon of conversion. The second part of the study examines conversions through the lens of organizational adaptation theory. Level of integration, age of HMO, and rate of growth are hypothesized as affecting the likelihood of conversion.

PUBLICATIONS:

None to date.

RESEARCHER/ SPONSORING ORGANIZATION:

Kirsten Gronbjerg
Professor of Sociology
Loyola University of Chicago
625 North Sheridan
Chicago, IL 60626
(312) 508-3460

PROJECT TITLE:

CHICAGO'S NON-PROFIT SECTOR

PROJECT DESCRIPTION:

This study analyzes survey and interview data with nonprofit organizations in Chicago to ascertain its size and activities, funding base and its members. The study examines all federal, state and local spending on human services, measures government use of non-profits to deliver services and charts recent changes in these factors. This is one of 16 regional site studies conducted as part of the Urban Institute's Non-profit Sector Project.

PUBLICATIONS:

Gronjberg, Kirsten, Lester Salamon and Madeleine Kimmich. THE CHICAGO PROFIT SECTOR IN A TIME OF GOVERNMENT RETRENCHMENT. Washington, D.C.: Urban Institute Press, 1985.

_________, James C. Musselwhite, Jr., and Lester Salamon. GOVERNMENT SPENDING AND THE NON-PROFIT SECTOR IN COOK COUNTY/CHICAGO. Washington, D.C.: Urban Institute Press, 1984.

_________, "Patterns of Institutional Relations in the Welfare State: Public Mandates and the Nonprofit Sector." JOURNAL OF VOLUNTARY ACTION RESEARCH, August 1986.

_________, "Responding to Community Needs: The Missions and Programs of Chicago Nonprofit Organizations. Prepared under the Urban Institute Nonprofit Sector Project, Washington, D.C., 1986.

RESEARCHER/ SPONSORING ORGANIZATION:

James M. Hardy
Organization Development Consultants
Route 1, Box 77C
Pippin Hollow
Erwin, TN 37650
(615) 743-7685

PROJECT TITLE:

THE NONPROFIT SECTOR: 1987 AND BEYOND

PROJECT DESCRIPTION:

This research presents some near term projections and long term trends that may have implications for the future of nonprofit organizations. The first section of the paper relates national projections, findings, developments and implications for 1987 in four areas: Economy, Philanthropy, Impact of the 1986 Tax Reform Law on Charitable Giving, and A New Look at Hopelessness. Section II presents national trends for the decade of the '80s and Section III is a listing of the sources of the various findings, trends and projections that are summarized in the first two sections.

PUBLICATIONS:

Hardy, James M. 1987 AND BEYOND. Eighth in a series of environmental scan papers.

_________. MOVING TOWARDS THE 21ST CENTURY: SOME TRENDS OF THE 1990S THAT MAY HAVE AN IMPACT FOR THE FUTURE OF NONPROFITS, February 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
INDEPENDENT SECTOR
Research
1828 L Street
Suite 1200
Washington, DC 20036
(202) 223-8100

PROJECT TITLE:
DARING GOALS FOR A CARING SOCIETY: A BLUEPRINT FOR SUBSTANTIAL GROWTH IN GIVING AND VOLUNTEERING IN AMERICA

PROJECT DESCRIPTION:
This is a nationwide campaign to double giving and increase volunteering by 50 percent over the next five years. After one year of activity, there are now over 20 cities and communities across the country involved in varying stages of Daring Goals activity. National use of the "Give Five" advertising campaign, the media arm of the Daring Goals Program, is increasing month by month, market by market.

PUBLICATIONS:
INDEPENDENT SECTOR. DARING GOALS FOR A CARING SOCIETY: A BLUEPRINT FOR SUBSTANTIAL GROWTH IN GIVING AND VOLUNTEERING IN AMERICA. Washington, DC: INDEPENDENT SECTOR, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Harry Jones
Graduate Student Intern
Wyoming Volunteer Assistance Cooperation
1200 Ivinson Avenue
PO Box 3963 University Station
Laramie, WY 82071
(307) 766-6310

PROJECT TITLE:
PHILANTHROPY IN WYOMING: A FIRST LOOK

PROJECT DESCRIPTION:
The author examines the nature of philanthropy in Wyoming. The study indicates that wealth for philanthropic purposes comes from outside the state because Wyoming's capital has often come from, and its profit often goes, out of the state. Philanthropy in Wyoming has been affected by "colonialism" in its economic development. Compared to older states, the Wyoming charitable tradition is quite weak. While there is some important historical documentation, there exists no current, reliable statistics on charity.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
James A. Joseph
President
The Council on Foundations
1828 L Street, NW
Washington, DC 20036
(202) 466-6512

PROJECT TITLE:
STATUS OF COMMUNITY FOUNDATION IN 1984

PROJECT DESCRIPTION:
This project reveals significant trends and issues of interest to both the community foundation field and private philanthropy in general. As the study illustrates, community foundations are now more diverse than ever. The range of their assets is much greater and the organizational structures more complex than reported in the previous survey of 1977.

PUBLICATIONS:
STATUS OF COMMUNITY FOUNDATION IN 1984. James A. Joseph, President; Joanne B. Scanlon, consultant. Washington, DC: Council on Foundations, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
James A. Joseph
President
Council on Foundations
1828 L Street, NW
Washington, DC 20036
(202) 466-6512

PROJECT TITLE:
THE INTERRELATIONSHIPS OF ORGANIZED PHILANTHROPY

PROJECT DESCRIPTION:
This is reprint of a keynote address given by James Joseph, President and Chief Executive Officer of the Council on Foundations, at Coordination in Development's (CODEL) Annual Board of Directors meeting in 1986. He spoke on the relationships between organized religion and philanthropy, philanthropy, public accountability in giving, and the future of philanthropy.

PUBLICATIONS:
Joseph, James A. "The Interrelationships of Organized Philanthropy." CODEL NEWS. October 1986: pp. 1-4.

RESEARCHER/ SPONSORING ORGANIZATION:
Barry A. Kosmin
Director of Research
Council of Jewish Federations
730 Broadway, 2nd Floor
New York, NY 10003
(212) 475-5000

PROJECT TITLE:
GIVING TO JEWISH PHILANTHROPIC CAUSES

PROJECT DESCRIPTION:
This study examines the varieties of American philanthropic activities, along with providing an initial operating typology to place the local Jewish Federation activities in context. The typology used here has two dimensions: 1) the nature of the givers and gifts; and, 2) the nature of the beneficiaries. The researchers have attempted to account for variations in rates of participation among Jewish communities in terms of three sets of variables: 1) Jewish community sites, both absolute and relative; 2) change in absolute Jewish community site; and, 3) region.

PUBLICATIONS:
Kosmin, Barry A. GIVING TO JEWISH PHILANTHROPIC CAUSES: A PRELIMINARY RECONNAISSANCE. The North American Jewish Data Bank, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Andrea Leskes
Assistant Dean of Faculty
Dartmouth College
Hanover, NH 03755
(603) 646-2736

PROJECT TITLE:
GRANTS FOR GRADUATE STUDENTS 1986-88: A DIRECTORY OF GRANTS AND FELLOWSHIPS

PROJECT DESCRIPTION:
This project derived its database from the Graduate School of the University of Massachusetts at Amherst. It contains a detailed listing of over 650 grant and fellowship programs for graduate study and research. Program descriptions contain: name of organization offering the award, program title, contact person and title, address, telephone number, program description, eligibility/restriction, application procedures and deadlines.

PUBLICATIONS:
GRANTS FOR GRADUATE STUDENTS 1986-88: A DIRECTORY OF GRANTS AND FELLOWSHIPS. Compiled by the Graduate School of the University of Massachusetts Amherst; edited by Andrea Leskes. Princeton, NJ: Peterson's Guides, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
National Center for Charitable Statistics
INDEPENDENT SECTOR
1828 L Street, NW
Washington, DC 20036
(202) 223-8100

PROJECT TITLE:
YEARBOOK OF NEW YORK STATE CHARITABLE ORGANIZATIONS

PROJECT DESCRIPTION:
This project reports fundraising and expense information of charitable, civic, health, fraternal, and other organizations soliciting funds from the public in New York State.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
National Committee on Charitable Organizations
The Canadian Centre for Philanthropy
3080 Yonge Street
Suite 4080
Toronto, Ontario, CANADA M4N 3N1

PROJECT TITLE:
CANADIAN DIRECTORY TO FOUNDATIONS

PROJECT DESCRIPTION:
The Directory provides selected reference information on Canadian foundations.

PUBLICATIONS:
CANADIAN DIRECTORY TO FOUNDATIONS. Toronto, Ontario, CANADA: The Canadian Centre for Philanthropy, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
National Committee on Charitable Organizations
The Canadian Centre for Philanthropy
3080 Yonge Street
Suite 4080
Toronto, Ontario, CANADA M4N 3N1

PROJECT TITLE:
NATIONAL COMMITTEE ON CHARITABLE ORGANIZATIONS

PROJECT DESCRIPTION:
NCCO is a subsidiary of the Canadian Bar Association that publishes several journals of note through its Canadian Centre for Philanthropy. THE PHILANTHROPIST includes articles by various Canadian researchers on topics relating to charitable activity, voluntarism, and the third sector.

PUBLICATIONS:
CANADIAN DIRECTORY TO FOUNDATIONS. Toronto, Ontario, CANADA: The Canadian Centre for Philanthropy, 1987.

THE PHILANTHROPIST/ LE PHILANTHROPE. Toronto, Ontario, CANADA: The Candian Centre for Philanthropy, (four issues annually).

RESEARCHER/ SPONSORING ORGANIZATION:
National Committee on Charitable Organizations
The Canadian Centre for Philanthropy
3080 Yonge Street
Suite 4080
Toronto, Ontario, CANADA M4N 3N1

PROJECT TITLE:
THIRD SECTOR DIRECTORY: FUND-RAISING ORGANIZATIONS

PROJECT DESCRIPTION:
The National Committee on Charitable Organizations, a subsidiary of the Canadian Bar Association, is currently producing the THIRD SECTOR DIRECTORY. It will present information about more than 5000 major charitable organizations across Canada.

PUBLICATIONS:
THIRD SECTOR DIRECTORY: FUND-RAISING ORGANIZATIONS. Toronto, Ontario, CANADA: The Canadian Centre for Philanthropy, forthcoming.

RESEARCHER/ SPONSORING ORGANIZATION:
David Nee
Executive Director
F.V. Burden Foundation
630 Fifth Avenue
Room 2900
New York, NY 10111
(212) 489-1063

PROJECT TITLE:
GRANTMAKING FOR THE ELDERLY

PROJECT DESCRIPTION:
This report describes and analyzes grants listed with the Foundation Center by corporate grantmakers and foundations. Some comparisons are made with an earlier study by the F.V. Burden Foundation (1976-77). The report makes recommendations for further foundation activity, and emphasizes replication work.

PUBLICATIONS:
Nee, David. GRANTMAKING FOR THE ELDERLY, 1978-1982. New York: Foundation Center, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Brian O'Connell
President
INDEPENDENT SECTOR
1828 L St., N.W.
Washington, DC 20036
(202) 223-8100

PROJECT TITLE:
PHILANTHROPY: AMERICA'S EXTRA DIMENSION

PROJECT DESCRIPTION:
The author searched philanthropic literature on foundations, corporations, historical societies, and individuals to get examples of gifts which have had a significant impact on their recipients. This effort has lead to case studies that demonstrate the way philanthropy has improved our capacity to address problems and aspirations. He has considered the effect of gifts at the neighborhood, community, regional, national and international levels.

PUBLICATIONS:
O'Connell, Brian. PHILANTHROPY IN ACTION. New York: The Foundation Center, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Oryx Press
2214 N. Central at Encanto
Phoenix, AZ 85004-1483
(602) 254-6156

PROJECT TITLE:
DIRECTORY OF RESEARCH GRANTS

PROJECT DESCRIPTION:
This annual directory tracks over 5,700 grant programs which support research funding projects in medicine, physical and social sciences, humanities and the arts. Annotations describe each program's focus and goals; program requirements for eligibility standards; program restrictions listing exclusions; contacts; deadlines; and funding amounts.

PUBLICATIONS:
DIRECTORY OF RESEARCH GRANTS. Phoenix, AZ: The Oryx Press, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Oryx Press
2214 N. Central at Encanto
Phoenix, AZ 85004
(602) 254-6156

PROJECT TITLE:
GRANTS THESAURUS

PROJECT DESCRIPTION:
This is a time saving aid for searching the grants data base on line. It helps grant seekers to formulate search strategies before assessing the grants data base.

PUBLICATIONS:
GRANTS THESAURUS. Phoenix, AZ: Oryx Press, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Robert L. Payton
Scholar-in-Residence in Philanthropic Studies
Department of Religious Studies
University of Virginia
Cocke Hall
Charlottesville, VA 22901
(804) 924-3741

PROJECT TITLE:
PHILANTHROPY: FOUR VIEWS

PROJECT DESCRIPTION:
The contributors to this study address a variety of historical, philosophical, and public policy issues that emerge from an examination of philanthropy as it is practiced in the United States. The author surveys a variety of philanthropic activities, and concludes that philanthropy should have a central place in the philosophical curriculum because it raises important questions of value, meaning, and purpose. Michael Novak and Brian O'Connell, in separate essays, argue that philanthropy is essential to the maintenance of a free society. Peter Dobkin Hall provides a detailed historical account of the impact of philanthropy on the formation of public health policy.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Robert L. Payton
Scholar-in-Residence in Philanthropic Studies
Department of Religious Studies
University of Virginia
Cocke Hall
Charlottesville, VA 22901
(804) 924-3741

PROJECT TITLE:
THE ROLE OF PHILANTHROPY IN WORLD RELIGION

PROJECT DESCRIPTION:
A comparative study of philanthropic values and practices in the principal world religions, departing from the contemporary American experience. The grant is a pilot grant to determine whether there is sufficient scholarly interest in the subject and an appropriate method of research. Should the pilot study prove to be promising, a longer-term effort will seek to establish the comparative study of philanthropy as a subfield of religious studies.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Thomas A. Reiner
Regional Science Department
University of Pennsylvania
3718 Locust Walk
Philadelphia, PA 19104
(215) 898-7614

PROJECT TITLE:
METROPOLITAN PHILANTHROPY STUDY

PROJECT DESCRIPTION:
This project, conducted by Thomas A. Reiner and Julian Wolpert, is a comprehensive analysis of the regional determinants of the extent and composition of the philanthropic, not-for-profit sector. The four major research areas are: (1) to gather extensive data on the non-profit sector in Philadelphia, Houston, Los Angeles and Minneapolis/St. Paul; (2) to analyze the structural determinants of giving and receiving in those cities; (3) to analyze the relevance of the philanthropic sector to the health of metropolitan communities, in terms of employment, growth, and the 'amenities infrastructure' these provide; and (4) to gather less comprehensive data on a larger cross-section of cities and regions, and to analyze further the structural determinants of giving and receiving.

PUBLICATIONS:
Reiner, Thomas A. and Julian Wolpert. "Philanthropy Rights and Entitlements," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1986.

_________. "Funding Caps," PUBLIC ADMINISTRATION REVIEW, May/June 1985, pp. 391-398.

_________. "The Not-for-Profit Sector in Stable and Growing Metropolitan Regions," URBAN AFFAIRS, June 1985, pp. 487-510.

_________. "The Philanthropy Marketplace," ECONOMIC GEOGRAPHY, Vol. 60, no. 3, July 1984, pp.197-209.

RESEARCHER/ SPONSORING ORGANIZATION:
David Rockefeller
Chairman
The Rockefeller Brothers Fund
30 Rockefeller Plaza
Room 5600
New York, NY 10112
(212) 373-4200

PROJECT TITLE:
THE CULTIVATION OF GIVING

PROJECT DESCRIPTION:
A wide-ranging discussion of the past, present, and future of philanthropic activities of the Rockefeller Brothers Fund and specifically their attempts to stimulate greater giving. Rockefeller cites three main features necessary to the cultivation of philanthropy: 1) A broader and deeper sense of ownership in the philanthropic process 2) Innovation and expertise, and 3) A more conducive public sector climate.

PUBLICATIONS:
Rockefeller, David. "The Cultivation of Giving," Paper presented at the Southern California Association for Philanthropy Annual Conference in Los Angeles, CA, Feb. 20, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Marla Rubin
Planning Department
United Way of Massachusetts Bay
Two Liberty Square
Boston, MA 02109
(617) 482-8370

PROJECT TITLE:
CHARITABLE GIVING RESEARCH LITERATURE REVIEW

PROJECT DESCRIPTION:
The author provides a summary of information relating to charitable giving, particularly with regard to United Way of Massachusetts Bay, and a bibliography of recent charitable giving research and literature.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Jack Salzman
Director
Center for American Culture Studies
Columbia University
603 Lewinson Hall
New York, NY 10027
(212) 280-8253

PROJECT TITLE:
PHILANTHROPY AND AMERICAN SOCIETY

PROJECT DESCRIPTION:
The author presents a collection of studies on a range of areas dealing with philanthropy and American culture. These studies can be seen as the beginning of an on-going dialogue about the relationship between

philanthropy and American society, or about public/private matters.

PUBLICATIONS:
Salzman, Jack. PHILANTHROPY AND AMERICAN SOCIETY. New York, NY: Center for American Culture Studies, Columbia University, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
South Dakota State Library
800 Governors Drive
Pierre, SD 57501
(605)773--3131

PROJECT TITLE:
THE SOUTH DAKOTA GRANT DIRECTORY

PROJECT DESCRIPTION:
This new Directory/index produced by the South Dakota State Library contains information on: over 30 South Dakota foundations, 37 South Dakota state government programs, over 80 private and corporate foundations with South Dakota giving interests, 24 South Dakota scholarships, a listing of non-foundations which includes operating foundations, discontinued organizations, and non-grantmaking foundations.

PUBLICATIONS:
THE SOUTH DAKOTA GRANT DIRECTORY. Pierre, SD: South Dakota State Library, 1986. (Not available for out-of-state sales).

RESEARCHER/ SPONSORING ORGANIZATION:
Southern California Association for Philanthropy
849 S. Broadway, Suite 815
Eastern-Columbia Building
Los Angeles, CA 90014
(213) 489-7307

PROJECT TITLE:
SOUTHERN CALIFORNIA ASSOCIATION FOR PHILANTHROPY 1986 MEMBER SURVEY

PROJECT DESCRIPTION:
SCAP carried out this base-line assessment of 82 of its members in January 1986 to assess member giving patterns and the diversity and scope of the Southern California grantmaking community.

PUBLICATIONS:
SOUTHERN CALIFORNIA ASSOCIATION FOR PHILANTHROPY 1986 MEMBER SURVEY: AN ANALYSIS OF SOUTHERN CALIFORNIA CHARITABLE GIVING, July 1, 1986. For further information about the survey, contact SCAP Executive Director Lon M. Burns.

RESEARCHER/ SPONSORING ORGANIZATION:
The Taft Group
5130 MacArthur Blvd., NW
Washington, DC 20016
(202) 966-7086

PROJECT TITLE:
AMERICA'S HIDDEN PHILANTHROPIC WEALTH

PROJECT DESCRIPTION:
This 500-page reference work provides details on many small foundations with promising growth potential. According to the editor, Benjamin Lord, many of the giants of philanthropy today began as small family charities, among them the Ford Foundation, The MacArthur Foundation, and the Robert Wood Johnson Foundation. The indices also help fundraisers by including profiles by state; individuals by name and title; and grant recipients.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
The Taft Group
5130 MacArthur Blvd., NW
Washington, DC 20016
(202) 966-7086

PROJECT TITLE:
AMERICA'S NEWEST FOUNDATIONS

PROJECT DESCRIPTION:
An annual directory of over 500 foundations created between 1980 and 1987 with as much as $145 million in assets giving away up to $25 million annually. The directory lists important information such as contact person, recipient types, officers and directors, major priority, fiscal information, major grants and geographic distribution.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Loring M. Thompson
Vice President Emeritus
Northeastern University
25408 South Sedona Drive
Sun Lakes, AZ 85248
(602) 895-0370

PROJECT TITLE:
A COMPREHENSIVE THEORY OF CHARITY

PROJECT DESCRIPTION:
This project describes charity as it may be present in many different situations, including almsgiving, parenting, personal friendships, emergency rescues, philanthropy, social work, and political activism. When people who are strong or rich interact with those who are weak or poor, the balance tips toward cruelty and oppression. In practice, much charity is of the hybrid variety; the giving or receiving are not completely voluntary, or there are quid pro quos. Love may be a motive for charity, but religious charity/love is not the same as mundane charity.

PUBLICATIONS:
Thompson, Loring M. "Many Faces of Love: A Theory of Charity in America," unpublished paper, 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
United Way of America
Strategic Planning
701 North Fairfax Street
Alexandria, VA 22314
(703) 836-7100

PROJECT TITLE:
WHAT LIES AHEAD: LOOKING FORWARD TO THE 1990'S

PROJECT DESCRIPTION:
This report is one in a series on the dynamics of the marketplace. It provides a view of the future believed to have the highest probability of occurring. The report concentrates on an environmental analysis of five major areas of change: social, economic, political, technical, and philanthropic; discussing current and future trends in each and analyzes these trends. The information used was drawn from print and broadcast media, as well as the Environmental Scan Committee forecasts, projecting figures into the future.

PUBLICATIONS:
United Way of America. WHAT LIES AHEAD: LOOKING FORWARD TO THE 90'S. Fairfax, VA: United Way of America, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
David M. Weiss
Editor
Faculty of Business, Public Administration and Accountancy
Long Island University
C.W. Post Campus
Roth Hall
Greenville, NY 11548
(516) 299-2260

PROJECT TITLE:
NATIONAL GUIDE TO FUNDING IN AGING

PROJECT DESCRIPTION:
This project is designed to provide essential information on public and private sources for programs and services for the older adult. It includes detailed descriptions of 99 federal funding programs, arranged in 15 areas of service; descriptions of all state government agencies responsible for coordinating or providing services and funding for the aging with the eligibility and application requirements for specific state funding programs; descriptions of 84 national foundations and 285 local foundations that have stated or demonstrated an interest in funding services and programs for the aging.

PUBLICATIONS:
NATIONAL GUIDE TO FUNDING IN AGING. Compiled and edited by David M. Weiss, Diane E. Mahlmann. New York, NY (79 5th Avenue, 10003): The Foundation Center, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Elizabeth M. Wiener
Assistant Director for Communications
National Committee for Responsive Philanthropy
2001 S Street, NW
Suite 620
Washington, DC 20009
(202) 387-9177

PROJECT TITLE:
CORPORATE PHILANTHROPY AND PUBLIC INFORMATION

PROJECT DESCRIPTION:
This project is based on the premise that corporate philanthropy has traditionally been shrouded in secrecy, and that articulating and disseminating information about giving priorities, procedures and actual grants is beneficial to grantseekers, the public and corporations themselves. The study elicits printed information made available to grantseekers and the public by the nation's 200 top profitmaking companies, both about their corporate foundations and direct giving programs. All material was evaluated to determine if 27 basic items of information were included; such as giving priorities, application procedures and grants list.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Julian Wolpert
Professor of Geography, Public Affairs and Urban Planning
Woodrow Wilson School
Princeton University
Princeton, NJ 08544
(609) 452-5637

PROJECT TITLE:
PHILANTHROPY: A RESEARCH AGENDA

PROJECT DESCRIPTION:
This study briefly explores the opportunities to be gained by a concerted research effort on the topic of philanthropy. Wolpert also touches upon what he considers to be the problems as well as the advantages of the study of philanthropy at the metropolitan level.

PUBLICATIONS:
Wolpert, Julian. "Philanthropy: A Research Agenda." Paper presented at the Duke University Center for the Study of Philanthropy and Voluntarism conference, Durham, NC, November 20-21, 1986.

Corporate Philanthropy

RESEARCHER/ SPONSORING ORGANIZATION:
William A. Andres
Chairman and Chief Executive Officer
Dayton Hudson Corporation
777 Nicollet Mall
Minneapolis, MN 55402
(612) 370-6948

PROJECT TITLE:
CORPORATE RESPONSIBILITY: THE MARK OF PROFESSIONALISM

PROJECT DESCRIPTION:
Upon his receipt of the Laurence A. Wien Prize in Corporate Responsibility, at Columbia University in 1987, the author details the extensive philanthropic activities of Dayton Hudson, he argues for a holistic view of business as integrated within a society that business is both responsible to and responsible for particular public concerns.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Jerry F. Boren
Assistant Director for Research
The Center for Corporate Community Relations
Boston College
211 McGuinn Hall
Chestnut Hill, MA 02167
(617) 552-8680

PROJECT TITLE:
PROJECT ON CORPORATE COMMUNITY EXCELLENCE

PROJECT DESCRIPTION:
This is a national study designed to identify corporations that excel in service to the community. The findings of the project will provide insight into the community's perceptions of corporate community involvement in America. The two-phase project will identify the key factors which make for success in community relations strategies and programming. In the first phase of the project, local officials - mayors, Chambers of Commerce, and United Way executives - in 64 cities were asked to identify outstanding corporations. A descriptive analysis summarizes the characteristics of companies receiving recognition.

PUBLICATIONS:
Boren, Jerry F. PROJECT EXCELLENCE: PERCEPTIONS OF CORPORATE SOCIAL INVOLVEMENT: A SURVEY OF 64 CITIES. Chestnut Hill, MA: Center for Corporate Community Relations, January 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Center for Corporate Community Relations
Boston College
36 College Road
Chestnut Hill, MA 02167
(617) 552-4545

PROJECT TITLE:
PROJECT EXCELLENCE: PERCEPTIONS OF CORPORATE SOCIAL INVOLVEMENT

PROJECT DESCRIPTION:
A national study conducted in order to identify companies perceived as having excellent community relations. Results were attained from a mail survey sent to 3 major community leaders in cities of 200,000 resulting in a sample from 72 large US cities. Community relation excellence was judged on 8 criteria.

PUBLICATIONS:
Boren, Jerry F. Center for Corporate Community Relations. PROJECT EXCELLENCE: PERCEPTIONS OF CORPORATE SOCIAL INVOLVEMENT...A SURVEY OF 64 CITIES. Chestnut Hill, MA: Center for Corporate Community Relations, Boston College, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Charities Aid Foundation
48 Pembury Road
Tunbridge, Kent, UK TN9 2JD
0732 356323

PROJECT TITLE:
HOW AND WHY DO SMALL BUSINESSES GIVE

PROJECT DESCRIPTION:
This project explores patterns of giving by small businesses, methods of giving, appropriateness of giving and attitudes toward giving.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Conference Board
Corporate Relations Program
845 Third Avenue
New York, NY 10022
(212) 759-0900

PROJECT TITLE:
MEETING HUMAN NEEDS: CORPORATE PROGRAMS AND PARTNERSHIPS

PROJECT DESCRIPTION:
This study examines the extent of corporate involvement in meeting human needs from a mid-1980's vantage point. Survey data and case studies provide an overview of how companies help employees with personal problems as well as an in-depth examination of how businesses collaborate with other organizations at the local level to identify human needs and to address social service planning and funding.

PUBLICATIONS:
MEETING HUMAN NEEDS: CORPORATE PROGRAMS AND PARTNERSHIPS. New York: Conference Board, Report Number 881, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Conference Board
845 Third Avenue
New York, NY 10022
(212) 759-0900

PROJECT TITLE:
SCREENING REQUESTS FOR CORPORATE CONTRIBUTIONS

PROJECT DESCRIPTION:
This project examines in descriptive form the methods used by corporations to screen grant requests. Attention is directed to corporate contributions policies, guidelines, grant application forms and internal screening forms. Financial analysis of not-for-profit organizations is described through the use of annual reports, independent audits, and 990 forms. Four case studies of companies describe implementation of the screening process.

PUBLICATIONS:
SCREENING REQUESTS FOR CORPORATE CONTRIBUTIONS. New York: The Conference Board, Research Report Number 887, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Corporate Philanthropy Report
Public Management Institute
358 Brannan Street
San Francisco, CA 94107
(415) 846-1900

PROJECT TITLE:
BUILDING MOMENTUM IN JAPAN

PROJECT DESCRIPTION:
This study explores the Keidanren "...firmly established as the broker of Japanese corporate philanthropy" and its role in bringing together U.S. nonprofit grantseekers and Japanese corporate grantmakers. Last year Keidaren directly "arranged" $55 million in corporate gifts of which $20 million went to U.S. nonprofits.

PUBLICATIONS:
"Building Momentum in Japan," CORPORATE PHILANTHROPY REPORT. 2 (Dec 1986).

RESEARCHER/ SPONSORING ORGANIZATION:
Council on Economic Priorities
30 Irving Place
Ninth Floor
New York, NY 10003

PROJECT TITLE:
RATING AMERICA'S CORPORATE CONSCIENCE

PROJECT DESCRIPTION:
The Council on Economic Priorities, a public research organization, has compiled and analyzed information on how corporate programs have affected people, progress, and profits during the last fifteen years. This guide presents a summary of that information. Company profiles and charts contain detailed portraits of each company; surveying current policies, past practices, and significant controversies on key social issues, including charitable contributions.

PUBLICATIONS:
Lydenberg, Steven D. Alice Tepper Marlin, and Sean O'Brien Strub. RATING AMERICA'S CORPORATE CONSCIENCE. Reading, MA: Addison-Wesley Publishing Company, Inc., Council on Economic Priorities, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Joseph Galaskiewicz
Professor of Sociology
Department of Sociology
University of Minnesota
1114 Social Science
Minneapolis, MN 55455
(612) 376-9344

PROJECT TITLE:
BUSINESS PHILANTHROPY IN AN URBAN SETTING

PROJECT DESCRIPTION:
This project, conducted as part of the Program on Non-Profit Organizations at Yale University, is an empirical study of community influences that shape charitable giving patterns by corporations in the Twin Cities metropolitan area. This study is intended to help companies and non-profit organizations obtain a better understanding of how corporate giving operates. Its findings suggest that company contributions in the Twin Cities are not influenced by market related variables, but are sensitive to the degree of integration of Chief Executive Officers in exclusive social arenas, and the company's philosophy on contributing to charity.

PUBLICATIONS:
Galaskiewicz, Joseph. SOCIAL ORGANIZATION OF AN URBAN GRANTS ECONOMY. New York: Harcourt Brace Jovanovich, 1986.

_________. "The Environment and Corporate Giving Behavior," WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1986.

_________. "The Study of a Business Elite and Corporate Philanthropy in an American Metropolitan Area." in George Moyser and Margaret Wagstaffe, eds. RESEARCH METHODS FOR ELITE STUDIES. London: George Allen & Unwin, 1985.

_________. "Professional Networks and the Institutionalization of a Single Mind Set," AMERICAN SOCIOLOGICAL REVIEW, October 1985.

_________. SOCIAL ORGANIZATIONS OF AN URBAN GRANTS ECONOMY: COMPANY CONTRIBUTIONS TO NON-PROFIT ORGANIZATIONS. Orlando, FL: Academic Press, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
Joseph Galaskiewicz
Professor of Sociology
Department of Sociology
University of Minnesota-Minneapolis
909 Social Science Bldg.
Minneapolis, MN 55455
(612) 624-7548

PROJECT TITLE:
STOCK OWNERSHIP AND COMPANY CONTRIBUTIONS

PROJECT DESCRIPTION:
The author takes a second look at a 1985 case study of collective action and resource allocation within the Twin Cities corporate grants economy. The impact of ownership patterns on corporate contributions and corporate beliefs rationalizing contributions is considered. Also explored are the implications of the findings from the perspective of agency theory and business policy.

PUBLICATIONS:
Galaskiewicz, Joseph and Lisa Atkinson. STOCK OWNERSHIP AND COMPANY CONTRIBUTIONS. Program on Nonprofit Organizations. Institution for Social Policy Studies, 1987.

Galaskiewicz, Joseph. SOCIAL ORGANIZATION OF AN URBAN GRANTS ECONOMY: COMPANY CONTRIBUTIONS TO NONPROFIT ORGANIZATIONS. Orlando, FL: Academic Press. 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
Morrell Heald
Samuel B. and Virginia C. Knight Professor
Humanities and American Studies
Case Western Reserve University
11201 Euclid Avenue
Mather House
Cleveland, OH
(216) 368-4107

PROJECT TITLE:
THE SOCIAL RESPONSIBILITIES OF BUSINESS

PROJECT DESCRIPTION:
When this study first appeared in 1970, it surveyed the history of corporate concern with social responsibility and attempted to predict future developments in this area. In this new investigation the author evaluates his earlier predictions and further discusses current and future issues for corporate social responsibility.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Anne Klepper
Director
Contributions Management Institute
The Conference Board
845 Third Avenue
New York, NY 10022
(212) 759-0900

PROJECT TITLE:
CORPORATE CONTRIBUTIONS LONG RANGE FORECAST

PROJECT DESCRIPTION:
Corporate contributions grew dramatically in the last 16 years, but may have leveled. The restructuring of corporate America has an immediate impact on the contributions function. Fierce foreign and domestic competition, corporate restructuring, mergers and acquisitions have all led to continued cost-control and cost-cutting on the part of modern corporations. This long range forecast will be based on a series of 1987-1988 Workshops and special interviews.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Anne Klepper
Director
Contributions Management Institute
The Conference Board
845 Third Avenue
New York, NY 10022
(212) 759-0900

PROJECT TITLE:
CORPORATE CONTRIBUTIONS OUTLOOK, 1988

PROJECT DESCRIPTION:
This project will update the 1987 report and look at corporate contributions for 1988 in light of the restructuring of corporate mergers, divestitures, and downsizing. The report will also examine the state of the economy and the current status of corporate contributions programs.

PUBLICATIONS:
Klepper, Anne, et al. CORPORATE CONTRIBUTIONS OUTLOOK, 1987. New York: The Conference Board, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Anne Klepper
Director
Contributions Management Institute
The Conference Board
845 Third Avenue
New York, NY 10022
(212) 759-0900

PROJECT TITLE:
SCREENING REQUESTS FOR CORPORATE CONTRIBUTIONS

PROJECT DESCRIPTION:
This study examines the management techniques and systems that contribution executives employ in sifting through grant proposals. Four corporate case studies present the range of corporate practices and diversity of programs in the contributions field. Included are exhibits of request forms, review guidelines, grantmaking policies and charts.

PUBLICATIONS:
Klepper, Anne. SCREENING REQUESTS FOR CORPORATE CONTRIBUTIONS. New York, NY: Conference Board, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Jo Ann Kwong
Fellow in Private Sector, Nonprofit Management
Institute for Humane Studies
George Mason University
4400 University Drive
Fairfax, VA 22030
(703) 323-1055

PROJECT TITLE:
CORPORATE DONORS AND THE FREE-MARKET

PROJECT DESCRIPTION:
This project examines the funding activities of major corporations to environmental groups. The author claims that corporations often find themselves torn between "social responsibility" and broader business interests. She concludes that corporations have a responsibility to participate and/or support environmental concerns.

PUBLICATIONS:
Kwong, Jo Ann, "Corporate Donors Embrace Free-Market Environmentalism," WALL STREET JOURNAL, June 23, 1988.

Kwong, Jo Ann and Patrick T. Steinbauer, "Corporation, State, and Society," in ALTERNATIVES IN PHILANTHROPY. Washington, DC: The Capital Research Center, April 1988.

Kwong, Jo Ann, "Environmental Giving Source Book for Trust Officers: A Private Property Rights/Free Enterprise Approach," Fairfax, VA: Institute for Humane Studies, March 1988.

_________, "Philanthropy and Environmentalism: Funding the 'Good Guys'", in ORGANIZATION TRENDS. Washington, DC: The Capital Research Center, October 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Thomas Graham Lee
East Lakeshore Drive
Ontonagon, MI 44953

PROJECT TITLE:
GIVE-AND-TAKE: THE COMPLETE TAX INCENTIVE GUIDE AND APPROVED METHODS FOR DONATING OR ACCEPTING CORPORATE GIFTS IF INVENTORY

PROJECT DESCRIPTION:
This study helps to translate the complexities of the IRS Special Inventory Contribution Rule into simple procedures for both the nonprofit recipient and the corporate donor. The book examines how to set up a gift-in-kind program, how to secure donations, and how businesses can obtain special tax deductions up to 100% above cost by donating current inventory. The fourth edition profiles a number of successful gift-in-kind programs, including: Business Resources Program (Houston), Adopt-A-Book (Michigan), Materials for the Arts (New York), The Golden Spike of Corporate Philanthropy (Utah), among others.

PUBLICATIONS:
Lee, Thomas Graham. GIVE-AND-TAKE: THE COMPLETE TAX INCENTIVE GUIDE AND THE AP-

PROVED METHODS FOR DONATING OR ACCEPTING CORPORATE GIFTS IF INVENTORY. Researched and edited by Thomas Graham Lee and Margaret Stewart Carr. Revised Fourth Edition. Ontonagon, MI (East Lakeshore Drive, 49953): The Electronic Classroom, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Joan McC. Lundberg
Assistant Vice President
Council for Aid to Education, Inc.
680 Fifth Avenue, 8th Floor
New York, NY 10019
(212) 541-4050

PROJECT TITLE:
CORPORATE HANDBOOK OF AID-TO-EDUCATION PROGRAMS

PROJECT DESCRIPTION:
This biennial study examines and summarizes approximately 200 corporate aid-to-education programs. A special index section lists companies by size of programs, state, industry group, and 32 categories of giving.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Leanna H. Mullins
Project Director
Council on Foundations
1828 L Street, NW
Washington, DC 20036-5168
(202) 466-6512

PROJECT TITLE:
CORPORATE LEADERSHIP PROJECT

PROJECT DESCRIPTION:
This project seeks to identify and promote effective methods of encouraging business leaders to strengthen support for corporate contributions. Research is now being conducted on current and "next generation" corporate grantmaking by the Daniel Yankelovitch Group for the Council on Foundations. When the initial research is completed in mid-June, 1988, the advisory committee will identify and implement methods that might be effective in reaching business leaders and encouraging more support for grantmaking.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
National Committee for Responsive Philanthropy
2001 S Street, NW
Suite 620
Washington, DC 20009
(202) 387-9177

PROJECT TITLE:
SURVEY OF UNITED WAY DONOR OPTION PROGRAMS

PROJECT DESCRIPTION:
This project, conducted under the auspices of the National Committee for Responsive Philanthropy, analyzes the "donor option" in United Way employee giving programs. The authors examine the pattern of employee contributions to non-United Way charities through United Way channels.

PUBLICATIONS:
Cook, Dick. STUDY OF UNITED WAY'S DONOR OPTION PROGRAMS. Washington, DC: National Committee for Responsive Philanthropy, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
National Committee for Responsive Philanthropy
2001 S Street, N.W.
Suite 620
Washington, DC 20009
(202) 387-9177

PROJECT TITLE:
SURVEY OF CORPORATIONS' VOLUNTARY DISCLOSURE OF CONTRIBUTIONS PROGRAMS

PROJECT DESCRIPTION:
200 profit-making corporations were surveyed in order to evaluate their disclosure of information vital to grant seekers. Such information includes: the kinds of grants possible; proposal application and evaluation; grants data; governance of corporate giving programs; finances; and non-cash or in-kind contributions.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Marvin Olasky
Professor of Journalism
Department of Journalism
University of Texas
Austin, TX 78712
(512) 471-1980

PROJECT TITLE:
PATTERNS OF CORPORATE PHILANTHROPY

PROJECT DESCRIPTION:
This project is an expanded version of Public Affairs Giving Among Forbes 100 Corporations. The survey examines the type of giving in which Fortune 100 firms engage in and to what kind of organizations they give.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Linda Cardillo Platzer
Senior Research Associate
The Conference Board
845 Third Avenue
New York, NY 10022
(212) 759-0900

PROJECT TITLE:
EFFECTS OF MERGERS AND ACQUISITIONS ON CORPORATE CONTRIBUTIONS PROGRAMS

PROJECT DESCRIPTION:
Current anecdotal evidence suggests that the corporate restructuring occurring as the result of mergers or acquisitions is causing profound changes in many parts of the corporation, in particular such functions as corporate giving patterns. This study will examine the effects on contributions activity (as measured by size of budget and staff, reporting relationships, and emphasis in giving) within corporations that have recently undergone merger or acquisition. The report will place particular emphasis on the process by which changes have been implemented.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Linda Cardillo Platzer
Senior Research Associate
The Conference Board
845 Third Avenue
New York, NY 10022
(212) 759-0900

PROJECT TITLE:
FOCUSED GIVING IN CORPORATE CONTRIBUTION PROGRAMS

PROJECT DESCRIPTION:
This study will examine the process by which corporations focus their charitable contributions on particular program areas. Many corporations have begun to take a more proactive role in grantmaking by selecting and defining specific problems or issues on which to concentrate resources. This report will explore the kinds of issues corporations are choosing, and why; and will also describe the process by which they are making their choices and implementing focused giving programs.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Robert A. Porter
American Council for the Arts
1285 Avenue of the Americas
3rd Floor, Area M
New York, NY 10019
(212) 245-4510

PROJECT TITLE:
CORPORATE GIVING AND THE ARTS

PROJECT DESCRIPTION:
This project examines corporate giving to nonprofit arts organizations. Corporations are listed alphabetically and entries include foundation contacts, total contributions, breakdowns of particular areas of interest within the arts, availability of annual reports on contributions and useful information on when and how to apply for funds. This report also includes an article by Michael Useem on "Trends and Preferences in Corporate Support for the Arts."

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Public Service Materials Center (PSMC)
5130 MacArthur Blvd, NW
Suite 200
Washington, DC 20016
(202) 966-7086

PROJECT TITLE:
CORPORATE GIVING WATCH NEWSLETTER

PROJECT DESCRIPTION:
Each month, the PSMC releases a newsletter which includes periodicals that expand the CORPORATE FUND RAISING DIRECTORY, and offers reports on new corporate foundations, the latest information on current organizations, and practical techniques for obtaining corporate grants.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
The Conference Board
Publications Office
845 Third Avenue
New York, NY 10022
(212) 759-0900

PROJECT TITLE:
MEETING HUMAN NEEDS: CORPORATE PROGRAMS AND PARTNERSHIPS

PROJECT DESCRIPTION:
This study reports on the results of a questionnaire mailed to over 2,500 human resources executives and contributions executives in early 1985. The study examines the extent of corporate involvement in meeting human needs from a mid-1980's vantage point.

PUBLICATIONS:
Troy, Katherine. MEETING HUMAN NEEDS: CORPORATE PROGRAMS AND PARTNERSHIPS. Report No. 881, 1986, available from the Conference Board Publications Office.

RESEARCHER/ SPONSORING ORGANIZATION:
Michael Useem
Director
Center for Applied Social Sciences
Boston University
232 Bay State Road
Boston, MA 02215
(617) 353-5664

PROJECT TITLE:
CORPORATE CONTRIBUTIONS TO CULTURE AND THE ARTS

PROJECT DESCRIPTION:
The intensifying importance of corporate philanthropy in recent years has been accompanied by a quiet but profound transformation in the organization of corporate giving. This chapter focuses on three central features of this transformation: the bureaucratization of the contributions process, the critical role of the chief executive in guiding the giving program, and the mutually reinforcing influence of firms on one another's contribution levels. The chapter also directs attention to several distinctive features of corporate giving to culture and the arts.

PUBLICATIONS:
Useem, Michael and Stephen I. Kutner. "Corporate Contributions to Culture and the Arts: The Organization of Giving and the Influence of the Chief Executive Officer and of Other Firms on Company Contributions in Massachusetts," in NONPROFIT ENTERPRISE IN THE ARTS: STUDIES IN MISSION AND CONSTRAINT, edited by Paul Dimaggio. New York: Oxford University Press, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Michael Useem
Director
Center for Applied Social Sciences
Boston University
232 Bay Road
Boston, MA 02215
(617) 353-5664

PROJECT TITLE:
CORPORATE PHILANTHROPY

PROJECT DESCRIPTION:
This study reviews what is known about determinants, organization, and impact of corporate philanthropy for the nonprofit sector. It draws on studies describing the major trends in corporate support for nonprofit organizations, and builds on a range of more analytical studies of the reasons for company giving. Useem characterizes the levels and patterns of corporate gifts to nonprofit organizations, and assesses the impact of corporate philanthropy on both donors and recipients.

PUBLICATIONS:
Useem, Michael. "Corporate Philanthropy," chapter forthcoming in THE HANDBOOK OF NON-PROFIT ORGANIZATIONS, Walter W. Powell, ed. New Haven, CT: Yale University Press, 1987.

Useem, Michael and Stephen Kutner. CORPORATE CONTRIBUTIONS TO THE NON-PROFIT SECTOR: THE ORGANIZATION OF GIVING AND THE INFLUENCE OF THE CHIEF EXECUTIVE OFFICER AND OTHER FIRMS ON COMPANY CONTRIBUTIONS IN MASSACHUSETTS, Yale University, PONPO Working Paper, No. 94, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
Michael Useem
Director
Center for Applied Social Science
Boston University
232 Bay State Road
Boston, MA 02215
(617) 353-5664

PROJECT TITLE:
DETERMINANTS OF CORPORATE GIVING TO MAJOR BENEFICIARY AREAS

PROJECT DESCRIPTION:
Drawing on information collected from 518 companies in 1987, this study analyzes the impact of a company's earnings, size, regional scope, giving program, leadership, and other factors considered in the allocation of the contributions budget. The four major beneficiary areas of culture and arts, education, health and human services, and civic and community affairs are analyzed in the context of such budget constraints. The influence of these determinants on the sub-division of cultural giving among the major areas of the arts and on the criteria used by companies evaluating applications nonprofit organizations for support in the arts is also analyzed.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Michael Useem
Director
Center for Applied Social Sciences
Boston University
232 Bay State Road
Boston, MA 02215
(617) 353-5664

PROJECT TITLE:
MARKET AND INSTITUTIONAL FACTORS IN CORPORATE CONTRIBUTIONS

PROJECT DESCRIPTION:
The author argues that corporate gifts to nonprofit organizations are determined by both market and institutional factors. Among the leading market factors are a firm's pre-tax earnings, advertising and customer relations, and community and national reputation. Among the main institutional factors are a company's size, program professionalization, senior management commitment, local and national business attitudes towards giving, sectoral concentration, and company reorganization.

PUBLICATIONS:
Useem, Michael. "Market and Institutional Factors in Corporate Contributions," CALIFORNIA MANAGEMENT REVIEW, Vol XXX, No. 2, Winter 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Michael Useem
Director
Center for Applied Social Sciences
Boston University
232 Bay Road
Boston, MA 02215
(617) 353-5664

PROJECT TITLE:
THE ORGANIZATION AND MANAGEMENT OF SOCIAL AND POLITICAL AFFAIRS BY THE LARGE CORPORATION

PROJECT DESCRIPTION:
This study focuses on the organization and management of corporate contributions, community relations, public affairs, political action committees, and other social and political affairs by large corporations. The impact of the increasing professionalization of these activities on both the corporation and American politics is examined.

PUBLICATIONS:
Useem, Michael. "Corporate Philanthropy," in THE NONPROFIT SECTOR: A RESEARCH HANDBOOK, edited by Walter W. Powell. New Haven, CT: Yale University Press, 1987.

_________. "The Decision Making and Allocation Process in Corporate Philanthropy." WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Nokomis B. Wood
Institute for Public Policy Studies
Temple University
Gladfilter Hall
Philadelphia, PA 19122
(215) 787-5156

PROJECT TITLE:
CHANGING FACTORS IN CHARITABLE CAMPAIGNS AT THE WORKPLACE

PROJECT DESCRIPTION:
This report focuses on the opportunities that corporation provide for charitable agencies in the areas of annual solicitation and payroll deduction drives. This analysis was based on a field study of the corporate charitable campaigns in the Philadelphia metropolitan area.

PUBLICATIONS:
Curtis, Karen A. and Nokomis B. Wood, "Changing Factors in Charitable Campaigns at the Workplace", prepared for the Center for Responsible Funding, March 1987.

Philanthropy, Foundations & Grantmaking

RESEARCHER/ SPONSORING ORGANIZATION:
Elizabeth T. Boris
Vice President of Research and Planning
Council on Foundations
1828 L St., N.W.
Suite 1200
Washington, DC 20036
(202) 466-6512

PROJECT TITLE:
FOUNDATION FISCAL POLICIES AND PRACTICES

PROJECT DESCRIPTION:
This project is sponsored by the Council on Foundations and the Urban Institute. The erosion of foundation assets over the past decade as a result of the poor economic climate and mandated payout levels has created the need for a comprehensive study of foundation fiscal policies and practices. In this project, trend data will be developed to evaluate the impact of the change in the payout requirement, inform foundation managers about performance in the field, and assess the long term prospects for the survival of existing foundations.

PUBLICATIONS:
Salamon, Lester M. and Kenneth P. Voytek. MANAGING FOUNDATION ASSETS: AN ANALYSIS OF FOUNDATION INVESTMENT PROCEDURES AND PERFORMANCE. Russel Sage Foundation, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Elizabeth T. Boris
Vice President for Research
Council on Foundations
1828 L St., N.W.
Washington, DC 20036
(202) 466-6512

PROJECT TITLE:
INDIRECT COST PROJECT

PROJECT DESCRIPTION:
This study is a collaborative effort by the Council on Foundations and 16 member foundations on indirect cost allocation practices and policies in non-profit organizations and philanthropic foundations. This project explored the concept of indirect costs, policies and experiences of non-profits in indirect cost recovery, and the policies and rationales of Foundations regarding the funding of indirect costs.

PUBLICATIONS:
Boris, Elizabeth T. INDIRECT COSTS: REPORT OF THE TASK FORCE ON INDIRECT COSTS, RESEARCH REPORT. Washington, D.C.: Council on Foundations, Inc., March, 1986.

Eden, Rick; Lyon, David; Payne, Judith; Brink, Alan. INDIRECT COSTS: A GUIDE FOR FOUNDATIONS AND NONPROFIT ORGANIZATIONS. Santa Monica, CA: The Rand Corporation, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Elizabeth T. Boris
Vice President for Research
The Council on Foundations
1828 L Street, NW
Suite 1200
Washington, DC 20036
(202) 466-6412

PROJECT TITLE:
THE 1988 FOUNDATION MANAGEMENT REPORT

PROJECT DESCRIPTION:
This is a comprehensive study of foundation compensation, benefits, personnel policies, governing boards and other management issues. Conducted biennially since 1978, this survey continues to grow and change to meet foundations needs for better information on internal management issues. This year's survey will include special addendum for community and corporate foundations to obtain more specialized information to assist them in developing their office policies.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Center for Effective Philanthropy
Box 10805
Salem Station
Winston-Salem, NC 27108
(919) 725-1483

PROJECT TITLE:
CENTER FOR EFFECTIVE PHILANTHROPY

PROJECT DESCRIPTION:
The Center for Effective Philanthropy is a non-profit service organization for foundations of all types--corporate, private and community. The group provides advice on program selection and development, assistance with foundation management and grant-making procedures, staff training and the evaluation of programs. The Center commissions occasional papers on topics of concern to those in the field of philanthropy. These papers are designed to raise new issues and stimulate thinking. Current research has resulted in the completion of four papers under the heading: "Deciding What To Do: Opportunities in Four Program Areas."

PUBLICATIONS:
DIGEST OF COLLOQUIA: FOUNDATION CRITICISM AND SELF-CRITICISM. Winston-Salem, NC: Center for Effective Philanthropy, 1987.

Bellow, Rachel Newton. WHAT ARTISTS WANT. Paper prepared for the Center for Effective Philanthropy, 1986.

Ames, Edward H. PHILANTHROPY AND THE ENVIRONMENTAL MOVEMENT IN THE UNITED STATES. Paper prepared for the Center for Effective Philanthropy, 1986.

Cuninggim, Merrimon. LETTERS TO A FOUNDATION TRUSTEE: WHAT WE NEED TO KNOW ABOUT FOUNDATIONS AND THEIR MANAGEMENT. Paper prepared for the Center for Effective Philanthropy, 1986.

Beinecke, Richard H. FOUNDATIONS AND HEALTH: OPPORTUNITIES IN A TIME OF RAPID CHANGE. Winston-Salem, NC: Center for Effective Philanthropy, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
Center for Responsive Politics
2001 S Street NW
Washington, DC 20036
(202) 857-0044

PROJECT TITLE:
PUBLIC POLICY AND FOUNDATIONS: THE ROLE OF POLITICIANS IN PUBLIC CHARITIES

PROJECT DESCRIPTION:
This report begins by identifying a broad range of tax-exempt organizations affiliated with politicians. The report then places the activities of these organizations in the context of the legal guidelines govern- ing the behavior of public charities, examines whether the newest groups are operating for the public good or for the private benefit of an individual politician, and offers recommendations to assist the IRS, the FEC, and the public in obtaining thorough information to guard against abuse by these political charities.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Community Foundation of Greater Washington, Inc.
3221 M Street, NW
Washington, DC 20007
(202) 338-8993

PROJECT TITLE:
DIRECTORY OF FOUNDATIONS OF THE GREATER WASHINGTON AREA

PROJECT DESCRIPTION:
This biennial directory lists public and private foundations, trusts, and selected corporate foundations in the Washington Metropolitan area. The directory is divided into two sections, by foundation size and four alphabetical indices: 1) foundations; 2) trustees, directors, and mangers; 3) foundations in order of the size of their assets; and 4) grouped by the specific area of interest.

PUBLICATIONS:
DIRECTORY OF THE GREATER WASHINGTON AREA, 1986. Washington, DC: Community Foundation of Greater Washington, Inc., 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Darlene J. Conley
Atlanta University
740 Beckwith Street, SW
Atlanta, GA 30314
(404) 681-0251, ext. 356

PROJECT TITLE:
PHILANTHROPIC FOUNDATIONS AND ORGANIZATIONAL CHANGE: A CASE STUDY OF THE SOUTHERN EDUCATION FOUNDATION DURING THE CIVIL RIGHTS ERA.

PROJECT DESCRIPTION:
This study will examines the social processes involved in the transformation of organizational policies within the Southern Education Foundation (SEF) during the Civil Rights Era. The SEF is located in Atlanta, Georgia and was formed in 1937 as a result of a merger of four separate philanthropic funds: the SLATER, PEABODY, JEANNES, and VIRGINIA RANDOLPH FUNDS. By providing funding for education, the foundation sought to enable blacks to become "full," "participating" members in the Southern economy.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Conrad N. Hilton Foundation
10100 Santa Monica Blvd.
Suite 775
Los Angeles, CA 90067
(213) 556-4694

PROJECT TITLE:
BALANCING QUALITY AND EQUITY: TOWARD A GRANTMAKING PROGRAM IN PRECOLLEGIATE PUBLIC EDUCATION

PROJECT DESCRIPTION:
This research was intended to help the Foundation to : 1) develop a common knowledge base on issues of precollegiate public education, 2) design a meaningful grantmaking strategy in the field, and 3) communicate with practitioners and other grantmakers about the interests of the foundation. The study approaches these goals through three sections. It 1) provides a brief historical overview of public education in the U.S., 2) presents some basic data on the current status of public education in the country, 3) summarizes the findings to recent studies on the state of public education, 4) explores current trends in public school reform, 5) outlines the coming crisis on the teaching profession, and 6) examines specific leverage points for Hilton Foundation grantmaking.

PUBLICATIONS:
Conrad N. Hilton Foundation. BALANCING QUALITY AND EQUITY: TOWARD A GRANTMAKING PROGRAM IN PRECOLLEGIATE PUBLIC EDUCATION/ prepared by Robert O. Steiner, Ellen Friedman and Terry W. McAdam. Los Angeles, CA: Conrad N. Hilton Foundation, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Council on Foundations
1828 L Street, N.W.
Washington, DC 20036
(202) 466-6512

PROJECT TITLE:
PROGRAM RELATED INVESTMENT: A PRIMER

PROJECT DESCRIPTION:
This study, written by the Piton Foundation staff, is the latest addition to the Council's Resources for Grantmakers series. The work explains the value of program-related investments (PRIs) as philanthropic tools and gives information donor officers need to im-

plement PRIs quickly and productively. Included are several case studies drawn from the experiences of both large and small foundations ranging from PRIs made for housing the homeless, to a minority financial institution. Lists of resource organizations and examples of legal documents for use when making PRIs are also included.

PUBLICATIONS:
PROGRAM RELATED INVESTMENT: A PRIMER. Washington, DC: Council on Foundations.

RESEARCHER/ SPONSORING ORGANIZATION:
Council on Foundations
1828 L Street, N.W.
Washington, DC 20036
(202) 466-6512

PROJECT TITLE:
STATUS OF COMMUNITY FOUNDATIONS

PROJECT DESCRIPTION:
This study reports on the success of approximately 300 community foundations in building resources and assets which are free from obsolescence. In addition to tracking the growth in the number of community foundations and the distribution of their funds, the study also measures the success of foundations in educating donors about the need for farsighted philanthropy.

PUBLICATIONS:
STATUS OF COMMUNITY FOUNDATIONS IN 1984. Washington, DC: Council on Foundations, Inc., 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Karen A. Curtis
Director of Research, Planning & Evaluation
Community Services Planning Council
7 Benjamin Franklin Parkway
Philadelphia, PA 19103
(215) 568-3755

PROJECT TITLE:
CHANGING FACTORS IN CHARITABLE CAMPAIGNS AT THE WORKPLACE

PROJECT DESCRIPTION:
This study focusses on a particular aspect of philanthropy: the opportunities corporations provide to charitable agencies for annual solicitation and payroll deduction dues. The analysis is based on an examination of corporate workplace charitable campaigns in the Philadelphia metropolitan area. The study addresses two major objectives: 1) to determine the kinds of charitable campaigns conducted by local corporations; and, 2) to describe business attitudes about charitable campaigns and employee giving. One hundred and seventy-five businesses participated in telephone surveys. Of these, 98 firms (56%) authorized workplace solicitation. An additional 40 firms provided in-depth interviews.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
D.A.T.A. Inc.
30 Arbor Street North
Hartford, CT 06106
(203) 786-5225

PROJECT TITLE:
CONNECTICUT FOUNDATION DIRECTORY, 1988-89

PROJECT DESCRIPTION:
The latest edition of this directory features alphabetical and geographic listings of specific information intended for local users. Specific details are offered including names, titles, and roles of charitable giving priorities and grantmaking patterns.

PUBLICATIONS:
D.A.T.A. CONNECTICUT FOUNDATION DIRECTORY 1988-89. Hartford, CT: D.A.T.A., 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Jeri L. Fischer
Staff Associate/Editor
Council of Michigan Foundations
One S. Harbor Avenue P.O. Box 599
Suite 3
Grand Haven, MI 49417
(616) 842-7080

PROJECT TITLE:
THE MICHIGAN FOUNDATION DIRECTORY

PROJECT DESCRIPTION:
This research is published biennially and consists of four sections: I) Directory- This section is divided into

five separate parts which include the largest foundation in the state of Michigan (those with assets of $200,000 and or grantmaking of $25,000), the Special Purpose Foundations (those with a single purpose), an alphabetical listing of smaller foundations (those with assets less than $200,000 or grantmaking less than $25,000), a listing of foundations by city and a list of foundations that have terminated since 1971. Section II--Corporate Giving Programs--New with the sixth edition, this section has been revised and expanded listing corporate giving programs and corporate foundations. Section III--Survey of Michigan Foundation Philanthropy--An in depth analysis of grantmaking, the survey indicates patterns of giving for foundations with $50,000 or more in grantmaking, as well as a comparative study of grantmaking by category since 1975. Section IV-- Information for Grantseekers--Information on researching foundations can be found in "How to Research a Foundation," "Proposal Process: A Guide for Grant Proposals" and "Where to Get More Information."

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Funding Information Center
507 Brooklyn Street
San Antonio, TX 78215
(512) 227-4333

PROJECT TITLE:
THE HOOPER DIRECTORY OF TEXAS FOUNDATIONS

PROJECT DESCRIPTION:
The ninth annual compilation of the survey includes a total of 1,602 private foundations, corporate giving programs, government agencies and public charities. The directory is divided into 783 large foundations and 602 small foundations, with small defined as those with assets of less than $300,000 and grantmaking activity of less than $15,000. Entry information includes: foundation name, emphasis, population group, restrictions, tax year, assets, total grants, grant range, appliction process, trustees and contact person.

PUBLICATIONS:
THE HOOPER DIRECTORY OF TEXAS FOUNDATIONS, 1986. 9th edition. San Antonio, TX: Funding Information Center, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Eloise B. Hart
President/Editor
Heart of America Fund Development Consultants, Inc.
1088 West 71st Street Terrace
Kansas City, KS 66604
(913) 361-6991

PROJECT TITLE:
THE DIRECTORY OF KANSAS FOUNDATIONS

PROJECT DESCRIPTION:
This study features more than 300 foundations and trusts with information gathered from public records, Kansas Attorney General files and questionnarie responses. Each profile includes the grantmakers's name, address, phone number, financial data (assets, annual gifts, etc.) funding priority areas, limitations, application information and additional information.

PUBLICATIONS:
THE DIRECTORY OF KANSAS FOUNDATIONS. Edited by Eloise B. Hart. Topeka, KS: Topeka Public Library, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
James K. Hasson
Council of Michigan Foundations
PO Box 599
Grand Haven, MI 49417
(616) 842-7080

PROJECT TITLE:
PRIVATE FOUNDATIONS AND THE PROBLEM OF "TIPPING": A DESCRIPTION OF THE PROBLEM AND SOME PRACTICAL SUGGESTIONS FOR USE IN GRANTMAKING

PROJECT DESCRIPTION:
This project discusses the problem of "tipping" which may occur if a foundation makes grants or loans to any "publicly supported" charity. If a small or newly organized charitable organization receives a large grant or series of grants from one or more private foundations and the grantee ceases to have one-third of its financial support derived from public sources, the status of the grantee would "tip" from being publicy supported to being privately supported. The paper also summarizes the relevant IRS regulations and documentation necessary to protect the foundation and the grantee and contains documents which can be used during the application procedure to protect the foundation.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Junior League of Phoenix
1929 E. Camelback Road
P.O. Box 10377
Phoenix, AZ 85064

PROJECT TITLE:
ARIZONA FOUNDATION DIRECTORY

PROJECT DESCRIPTION:
This study features over 200 private and community foundations and was produced by the Junior League of Phoenix in cooperation with the Arizona Attorney General's Office. Foundations which have assets over $5,000 and which have made at least a total of $500 in grants are included.

PUBLICATIONS:
ARIZONA FOUNDATION DIRECTORY, 1986. Phoenix, AZ: Junior League of Phoenix, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Logos Associates
7 Park Street
Room 212
Attleboro, MA 02703
(617) 226-3085 or (603) 838-6209

PROJECT TITLE:
THE DIRECTORY OF THE MAJOR TEXAS FOUNDATIONS

PROJECT DESCRIPTION:
This study presents a listing of the major foundations in the state of Texas.

PUBLICATIONS:
Logos Associates. THE DIRECTORY OF THE MAJOR TEXAS FOUNDATIONS. First edition. Attleboro, MA: Logos Associates, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Logos Associates
7 Park Street
Room 212
Attleboro, MA 02703
(617) 226-3085 or (603) 838-6209

PROJECT TITLE:
THE DIRECTORY OF THE MAJOR FLORIDA FOUNDATIONS

PROJECT DESCRIPTION:
This study provides a listing of the major foundations in the state of Florida.

PUBLICATIONS:
Logos Associates. THE DIRECTORY OF THE MAJOR FLORIDA FOUNDATIONS. First edition. Attleboro, MA: Logos Associates, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Richard Magat
Visiting Fellow
The Foundation Center
79 Fifth Avenue
New York, NY 10003
(212) 620-4230

PROJECT TITLE:
WEALTH AND CULTURE: A STUDY OF ONE HUNDRED FOUNDATIONS AND COMMUNITY TRUSTS AND THEIR OPERATIONS DURING THE DACADE 1921-1930

PROJECT DESCRIPTION:
This study examines the extent of wealth accumulated and held in trust by foundations, the uses to which such wealth has been put, and the methods and procedures employed in the distribution of this wealth.

PUBLICATIONS:
Lindeman, Eduard C. WEALTH AND CULTURE: A STUDY OF ONE HUNDRED FOUNDATIONS AND COMMUNITY TRUSTS AND THEIR OPERATIONS DURING THE DECADE 1921-1930, with a new introduction by Richard Magat, in the Society and Philanthropy Series. New Brunswick, NJ: Transaction Books, 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Constance W. Mahoney
Pew Health Policy Fellow
Institute for Health & Aging
University of California
N-631
San Francisco, CA 94143
(415) 476-3047

PROJECT TITLE:
THE CHANGING ROLE OF PRIVATE FOUNDATIONS: BUSINESS AS USUAL OR CREATIVE INNOVATION

PROJECT DESCRIPTION:
The author examines the role of private foundation support for health and human services for the elderly. She discusses the findings of a telephone survey of 265 foundations on the impact of public policy changes, since 1981, on foundations and nonprofit organizations. She indicates that while foundations are "filing in" for government funding cutbacks, their grants are nor innovative.

PUBLICATIONS:
Mahoney, Constance W. and Carroll L. Estes. "The Changing Role of Private Foundations: Business as Usual or Creative Innovation?" JOURNAL OF VOLUNTARY ACTION RESEARCH, Vol. 16, No. 4, October-December, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Constance W. Mahoney
Pew Health Policy Fellow
Institute for Health & Aging
University of California
N-631
San Francisco, CA 94143
(415) 476-3047

PROJECT TITLE:
THE ROLE OF PHILANTHROPY: FOUNDATION GRANTMAKING IN AGING IN AN ERA OF COST CONTAINMENT HEALTH POLICY

PROJECT DESCRIPTION:
The author examines the role of philanthropy and its relationship with health policy from the political economy theoretical perspective. The project uses data from the Foundation Center database for the grant reporting year 1985 to analyze the patterns and variations of foundation grantmaking in aging vis-a-vis a national health policy of cost containment. Implications for the elderly and programs providing services for the elderly are presented.

PUBLICATIONS:
Estes, Carroll L. and Constance W. Mahoney, "Philanthropy, Nonprofits, and Health Policy." in WORKING PAPERS: SPRING RESEARCH FORUM, Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Charles Merrill
Oelgeschlager, Gunn & Hain, Inc.
131 Clarendon Street
Boston, MA 02116
(617) 647-3609

PROJECT TITLE:
THE POLITICS AND ETHICS OF FOUNDATION PHILANTHROPY

PROJECT DESCRIPTION:
The author, former chairman of the Charles E. Merrill Trust provides an insider's point of view on all the workings of a charitable trust: the setting of policy and priority, conflicts between risk-taking and security, cooperation and confrontation between trustees, continuity and innovation. Writing for the managers of America's foundations, the author confronts the issues of elitism versus democracy in education and culture, racism and militancy during the sixties, the contradictory obligations of religious institutions and society, the changing structure of health care, and priorities in international aid.

PUBLICATIONS:
Merrill, Charles. THE CHECKBOOK: THE POLITICS AND ETHICS OF FOUNDATION PHILANTHROPY. Boston: Oelgeschlager, Gunn & Hain, Inc., 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Fern C. Portnoy
President
Portnoy & Associates
461 Race Street
Denver, CO 80206
(303) 322-3574

PROJECT TITLE:
PROGRAM-RELATED INVESTMENTS

PROJECT DESCRIPTION:
The author discusses the charitable purposes, income motive and legislative activities related to Program Related Investments (PRIs) by foundations. Also discussed are the forms of PRIs available to foundations: direct loans, equity investments, and guarantees. A list of foundations making PRIs is included as a reference source.

PUBLICATIONS:
Portnoy, Fern C. "An Introduction to Program-Related Investments." WHOLE NONPROFIT CATALOG. Vol 2. Fall 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Robert Russell
President
Robert Russell & Associates
65 North River Lane
Suite 201
Geneva, IL 60134
(312) 208-9700

PROJECT TITLE:
EVALUATION OF THE J. M. FOUNDATION

PROJECT DESCRIPTION:
History and current activity show The J.M. Foundation to be primarily a health and welfare foundation. Because of its varied interests, The J.M. Foundation has two distinct constituencies: 1) a primary constituency-all those involved in health, rehabilitation medecine, medical research, medical education, youth services, and grantmaking and related activities; and 2) a secondary constituency - all those involved in public policy. The final phase of this project provides recommendations and a complete evaluation of The J.M. Foundation and its activities.

PUBLICATIONS:
FINAL EVALUATION REPORT: THE J. M. FOUNDATION, compiled and submitted by Robert Russell & Associates. [Unpublished], 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Lester M. Salamon
Director
Institute for Policy Studies
The Johns Hopkins University
Shriver Hall
Baltimore, MD 21218
(301) 338-7174

PROJECT TITLE:
MANAGING FOUNDATION ASSETS: AN ANALYSIS OF FOUNDATION INVESTMENT AND SPENDING POLICIES AND PERFORMANCE

PROJECT DESCRIPTION:
This study draws on a survey of over 500 private foundations and a collection of detailed investment data from Internal Revenue Service records to analyze the investment process, policy and performance of private foundations in recent years. The study also assesses the impact of the 1981 changes in the foundation payout requirement on foundation investments.

PUBLICATIONS:
Salamon Lester M. MANAGING FOUNDATION ASSETS: AN ANALYSIS OF FOUNDATION INVESTMENT AND SPENDING POLICIES AND PERFORMANCE. (Unpublished), 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Joanne B. Scanlan
Director
National Agenda for Community Foundations
Council on Foundations
1828 L. Street, N.W.
Washington, DC 20036
(202) 466-6512

PROJECT TITLE:
NATIONAL AGENDA FOR COMMUNITY FOUNDATIONS

PROJECT DESCRIPTION:
This project was developed by the Council on Foundations as a special project to develop pilot programs and special material for community foundations boards and staff. The Agenda is comprised of the following five projects: national presence; data-gathering; community leadership; on-site consulting; and, national training.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Werner, Seifart
Shiftung Volkswagenwerk
Kastanienallee 35
3 Hannover 81
FRG

PROJECT TITLE:
A STUDY ON AMERICAN FOUNDATIONS

PROJECT DESCRIPTION:
The study intends to cover the different aspects of foundations' grantmaking in the U.S., such as: 1) the historical aspect; and 2) the legal aspect. In addition, the author presents the grantmaking prodess using a general overview, selected foundations, and a number of cases in foundation law.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Darwin H. Stapleton
Director
Rockefeller Archive Center
Pocantico Hills
North Tarrytown, NY 10591
(914) 631-4505

PROJECT TITLE:
FOUNDATION ARCHIVES: AVAILABILITY FOR RESEARCH AND STATE OF PRESERVATION

PROJECT DESCRIPTION:
The Center plans to survey 1000 of the largest American foundations (by assets) to learn the extent of their archives, how they are preserved, and the degree to which they are open to researchers. The survey responses will be entered on a computer database, and a printout of the information will be deposited at major research libraries and philanthropic research institutions in the United States.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Guynell Williams
Senior Reference Librarian
South Carolina State Library
PO Box 11469
Columbia, SC 29211
(803) 734-4650

PROJECT TITLE:
SOUTH CAROLINA FOUNDATION DIRECTORY: 1987

PROJECT DESCRIPTION:
This directory offers a complete listing of foundations operating in South Carolina. Each listing includes foundation trustees, program interests, geographical areas covered, and financial data. A sample of grants given in the past is also provided.

PUBLICATIONS:
SOUTH CAROLINA FOUNDATION DIRECTORY: 1987/ edited by Guynell Williams. Third Edition. (1500 Senate Street, Columbia, SC 29211): South Carolina State Library, 1987.

Philanthropy, Individual Giving

RESEARCHER/ SPONSORING ORGANIZATION:
Elizabeth T. Boris
Vice President of Research and Planning
Council on Foundations
1828 L Street, N.W.
Suite 1200
Washington, DC 20036
(202) 466-6512

PROJECT TITLE:
THE VALUES OF THE WEALTHY

PROJECT DESCRIPTION:
This paper, based on the Council on Foundation's Foundation, Growth and Termination Project, analyzes philanthropic attitudes as a reflection of political philosophy in American culture. Boris contends that no one philosophy can explain why the wealthy give to philanthropy. However, she feels that there is a dominant philosophical theme which correlates donor motive to the perceived efficacy of their philanthropic efforts.

PUBLICATIONS:
Boris, Elizabeth T. "The Values of the Wealthy: Philanthropic Attitudes as a Reflection of Political Philosophy in American Culture," WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and United Way Institute, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Anne M. Bubnic
Institute for Nonprofit Organization Management
University of San Francisco
Ignatian Heights
San Francisco, CA 94117
(415) 666-6867

PROJECT TITLE:
THE CHARITABLE BEHAVIOR OF SAN FRANCISCO BAY AREA PHYSICIANS

PROJECT DESCRIPTION:
This project examines the results of a mail survey of 1,451 physicians in the San Frnacisco Bay Area between September and October of 1986. The survey gathered information on the charitable practices of physicians in 12 areas of giving and 9 areas of volunteer work. Of the 531 respondents, 100% of them made charitable contributions in 1985 and gave 2.5% of their income. The research shows that as their income increases, physicians tend to increase the number of their donations rather than the size.

PUBLICATIONS:
Bubnic, Anne M. "The Charitable Behavior of San Francisco Bay Area Physician", Working Paper No. 5, San Francisco, CA: Institute for Nonprofit Organization Management, April 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Charities Aid Foundation
48 Pembury Road
Tunbridge, Kent, UK TN9 2JD
0732 356323

PROJECT TITLE:
CHARITY HOUSEHOLD SURVEY

PROJECT DESCRIPTION:
This survey outlines the patterns and attitudes toward charitable giving of British individuals and households of all ages, for fiscal years 1985-86.

PUBLICATIONS:
PATTERNS AND ATTITUDES TO CHARITABLE GIVING: A HOUSEHOLD SURVEY 1985/1986. Kent, UK: Charities Aid Foundation, 1987.

THE CHARITABLE BEHAVIOR OF BRITONS. Kent, UK: Charities Aid Foundation, 1986. RESEARCHER/ SPONSORING ORGANIZATION:
Charities Aid Foundation
48 Pembury Road
Tunbridge, Kent, UK TN9 2JD
0732 356323

PROJECT TITLE:
PAYROLL GIVING: INITIATIVES FOR GIVING

PROJECT DESCRIPTION:
This project explores the likelihood of take-up payroll deduction schemes, attitudes to payroll deduction and the charity problems of operating payroll.

PUBLICATIONS:
PRODUCT-RELATED PAYROLL DEDUCTION SCHEMES. Tunbridge, Kent, UK: Charities Aid Foundation, August/September 1986.

QUALITATIVE RESEARCH AMONGST EMPLOYEES, CHARITIES, and COMPANIES. Tunbridge, Kent, UK: Charities Aid Foundation, July 1986.

EXPLORATORY RESEARCH: CHARITIES, TRADE UNIONS, COMPANIES. Tunbridge, Kent, UK: Charities Aid Foundation, June 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Corporate Philanthropy Report
Public Management Institute
358 Brannan Street
San Francisco, CA 94107
(415) 896-1900

PROJECT TITLE:
JAPAN'S ROCKEFELLER

PROJECT DESCRIPTION:
This report discusses Ryoichi Sasakawa, who is considered to be the largest philanthropist in the world, having donated nearly $1.3 billion over the past 15 years. The article also discusses why Sasakawa's flamboyant style of grantmaking conflicts with the Japanese ethos of discrete giving and the activities of the Sasakawa Peace Foundation.

PUBLICATIONS:
"Japan's Rockefeller." CORPORATE PHILANTHROPY REPORT. 2 (Dec 1986).

RESEARCHER/ SPONSORING ORGANIZATION:
Arnold Dashefsky
Associate Professor and Director
Center for Judaic Studies and Contemporary Jewish Life
University of Connecticut
U-68, Department of Sociology
Storrs, CT 06268
(203) 486-4289

PROJECT TITLE:
WHY DON'T THEY GIVE? DETERMINANTS OF JEWISH CHARITABLE GIVING

PROJECT DESCRIPTION:
This project, initiated in November of 1981, examines the determinants of Jewish charitable giving by comparing three groups selected in a purposive sample: affiliated, unaffiliated, and underaffiliated. "Orientations Toward Jewish Charitable Giving," by Arnold Dashefsky, will appear in a forthcoming edition of the GRATZ COLLEGE ANNIVERSARY VOLUME.

PUBLICATIONS:
Dashefsky, Arnold. HIGHLIGHTS OF THE ATTITUDINAL STUDY: WHY DON'T THEY GIVE? DETERMINANTS OF JEWISH CHARITABLE GIVING. Storrs, CT: Center for Judaic Studies and Contemporary Jewish Life, 1986.

_________. WHY DON'T THEY GIVE? DETERMINANTS OF JEWISH CHARITABLE GIVING. Storrs, CT: Center for Judaic Studies and Contemporary Jewish Life, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Elizabeth M. Doherty
Director
Philanthropic Advisory Service
Council of Better Business Bureaus, Inc.
1515 Wilson Blvd.
Suite 300
Arlington, VA 22209
(703) 276-0133

PROJECT TITLE:
TIPS ON HANDLING UNWANTED DIRECT MAIL

PROJECT DESCRIPTION:
This is a guide to charitable donors to help them get their names off of nonprofit organizations' mailing lists.

PUBLICATIONS:
TIPS ON HANDLING UNWANTED DIRECT MAIL. Arlington, VA: Council of Better Business Bureaus, Inc., Nov./Dec. 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Nancy A. Hewitt
Center for the Study of Philanthropy
City University of New York
33 West 42nd Street
New York, NY 10036
(212) 642-2130

PROJECT TITLE:
MUTUAL AID OR CHARITY: THE APPROACHES TO PHILANTHROPY IN A LATIN COMMUNITY

PROJECT DESCRIPTION:
This study illuminates the roles of Anglo and Latin women in Tampa's voluntary associations. It also addresses the importance of ethnic and class divisions in this society with the affluent performing "charity" while the poorer women are involved in mutual aid and collective action. The study indicates that Latin women were often drawn together in their exclusion from the Anglo community. The author argues that the activities of Tampa's Latin community cannot be neatly fit into categories. The complexities of alliances among Latin women and between Latins and Anglos defies such groupings.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Joint Center for Political Studies
1301 Pennsylvania Avenue, N.W.
Suite 400
Washington, DC 20004
(202) 626-3500

PROJECT TITLE:
PHILANTHROPY IN BLACK AMERICA

PROJECT DESCRIPTION:
This study reviews the historical development and current dimensions of black philanthropy. Among the topics examined are the charitable giving and voluntarism of blacks and their attitudes toward giving. Dr. Emmett D. Carson is the Project Manager.

PUBLICATIONS:
Carson, Emmett D. "The Charitable Giving and Voluntarism of Black Americans," WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Kathleen A. Krentler
Associate Professor
Department of Marketing, College of Business Administration
San Diego State University
San Diego, CA 92182
(619) 265-4762

PROJECT TITLE:
THE DETERMINANTS OF BLOOD DONATION BEHAVIOR IN A CHANGING ENVIRONMENT

PROJECT DESCRIPTION:
Professor Krentler investigates the attitudes and intentions of individuals with regard to their blood donation behavior. She addresses the major determinants of blood donation given the current environment of increased awareness of the apparent relationship between blood and the spread of AIDS. This research compares the blood donation behavior of populations in San Francisco and San Diego.

PUBLICATIONS:
Krentler, Kathleen A. "The Determinants of Blood Donation Behavior in a Changing Environment," Institute for Nonprofit Organization Management, Working Paper No. 2, March 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Benjamin W. Lord
TAFT Group
5130 MacArthur Blvd.
Washington, DC 20016
(202) 966-7086

PROJECT TITLE:
WEALTHY DONORS

PROJECT DESCRIPTION:
This TAFT Group project looks at the pool of wealthy Americans interested in philanthropy. Publications from this effort will provide information on the philanthropic connections of these individuals and the foundations they have started which have the potential for large growth.

PUBLICATIONS:
Lord, Benjamin, ed. FUNDRAISER'S GUIDE TO PRIVATE FORTUNE. Washington, DC: TAFT Group, 1987.

_________. AMERICA'S HIDDEN PHILANTHROPIC WEALTH. Washington, DC: TAFT Group, 1986 (First Edition) and Fall 1987 (Second edition).

_________. AMERICA'S WEALTHIEST PEOPLE. Washington, DC: TAFT Group, 1985.

PEOPLE IN PHILANTHROPY. Washington, DC: TAFT Group, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
National Institute of Independent Colleges and Universities
122 C Street, N.W.
Washington, DC 20001
(202) 383-5964

PROJECT TITLE:
DONOR DATA BASE

PROJECT DESCRIPTION:
NIICU has collected information on giving by individuals to colleges and universities. A statistically representative sample of public and independent institutions was invited to participate and the final sample included approximately 400 colleges and universities.

PUBLICATIONS:
Balz, Frank J. "Donors to Higher Education: Implications for Tax Policy," WORKING PAPERS: SPRING RESEARCH FORUM. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Ralph L. Nelson
Department of Economics
Citey University of New York
Flushing, NY 11367
(212) 354-5799

PROJECT TITLE:
THE AMOUNT OF TOTAL PERSONAL GIVING IN THE UNITED STATES, 1948-1982

PROJECT DESCRIPTION:
This report is the result of the author's successful development of an econometric model which projects the charitable giving of Americans on an annual basis.

The author makes comparisons among those who itemize deductions on their tax forms and those who do not. United Way Institute published the report in order to make this original piece of research available to as wide an audience as possible.

PUBLICATIONS:
Nelson, Ralph L. THE AMOUNT OF PERSONAL GIVING IN THE UNITED STATES, 1948-1982: PROJECTIONS TO 1985 USING THE PERSONAL-GIVING ESTIMATION MODEL. Alexandria, VA: United Way of America, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Theresa J. Odendahl
Anthropologist/Consultant
4381 New Jersey Street
San Diego, CA 92116
(619) 294-3202

PROJECT TITLE:
A STUDY OF THE PHILANTHROPIC ACTIVITIES OF WEALTHY WOMEN

PROJECT DESCRIPTION:
This study includes interviews and a review of literature concerning wealthy women. It examines several issues including women's lack of control over wealth even when they have brought the wealth to the marriage, and the attitudes of wealthy women towards feminism, both paid and voluntary work, and their roles as wives and mothers. The author concludes that while values may be changing, wealthy women still choose to work in the nonprofit sector as "lady bountiful" and maintain traditional roles inside and outside the home.

PUBLICATIONS:
Odendahl, Teresa J. "Lady Bountiful and Her Good Works?," in SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Susan A. Ostrander
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Department of Sociology
Tufts University
Medford, MA 02155
(617) 628-5000

PROJECT TITLE:
PHILANTHROPIC ACTIVITIES OF WEALTHY WOMEN

PROJECT DESCRIPTION:
The author proposes a sociological and feminist theoretical framework as a guide for future research on wealthy women and philanthropy. She also reviews some of what is already known about the philanthropic activites of wealthy women.

PUBLICATIONS:
Ostrander, Susan A. "Philanthropic Activities of Wealthy Women," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Jonathan Rabinowitz
854 East 14th Street
Brooklyn, NY 11230
(212) 460-0900

PROJECT TITLE:
CORRELATES OF SOCIAL PARTICIPATION IN AMERICAN JEWISH COMMUNITIES

PROJECT DESCRIPTION:
This study seeks to identify those differences between Jewish communities which account for variations in rates of social participation. Measures of participation used in the study include rates of: giving to Jewish federations, synagogue membership, and membership in Jewish organizations. Rabinowitz focuses on structural differences between communities and on Jewish participation rates, but considers the influences of general participation rates as well.

PUBLICATIONS:
None to Date.

RESEARCHER/ SPONSORING ORGANIZATION:
Paul Ritterband
Professor
Graduate School and City College
City University of New York
33 West 42nd Street
New York, NY 10036
(212) 663-1515

PROJECT TITLE:
GIVING TO JEWISH PHILANTHROPIC CAUSES

PROJECT DESCRIPTION:
This study, by Richard Silberstein, Paul Ritterband, Jonathan Rabinowitz and Barry Kosmin, introduces some of the issues raised by the study of Jewish philanthropy. The authors present a preliminary analysis of the functioning of Jewish philanthropic campaigns in a highly individualistic, bureaucratic and secularized context.

PUBLICATIONS:
Silberstein, Richard, Paul Ritterband, Jonathan Rabinowitz and Barry Kosmin. "Giving to Jewish Philanthropic Causes: A Preliminary Reconnaissance," SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Gabriel Rudney
ISPS-PONPO
Yale University
154 Yale Station
New Haven, CT 06520
(203) 432-3864

PROJECT TITLE:
ESTIMATING THE AGING BEHAVIOR OF GIVERS

PROJECT DESCRIPTION:
This study evaluates the methodologies for estimating the age-related behavior of taxpayers who do not itemize their philanthropic gifts.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Gabriel Rudney
Senior Research Associate
ISPS-PONPO
Yale University
154 Yale Station
New Haven, CT 06520
(203) 432-3864

PROJECT TITLE:
PROFILE OF HIGH INCOME CHARITABLE GIVERS

PROJECT DESCRIPTION:
This study examines wealthy donors and their giving behavior. The author seeks to determine who they are and how they arrange their philanthropic activities.

PUBLICATIONS:
Rudney, Gabriel G. and Gerald E. Auten. TAX REFORM AND INDIVIDUAL GIVING TO HIGHER EDUCATION. New Haven, CT: Yale University, PONPO Working Paper No. 110, April 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Paul G. Schervish
Director
Social Welfare Research Institute
Boston College
5115 McGuinn Hall, Room 516
Chestnut Hill, MA 02167
(617) 552-4070

PROJECT TITLE:
ALLOCATION OF RESOURCES BY THE WEALTHY TO ACHIEVE NON- ECONOMIC GOALS

PROJECT DESCRIPTION:
This two-year research project will investigate the extent to which wealthy people allocate their resources to non-economic or philanthropic ends, and the consciousness or motivations surrounding this allocation. In particular, the research considers: 1) under which circumstances the wealthy utilize their time and financial resources to realize stated social, political or ideological goals which do not necessarily maximize their personal economic gain; 2) the nature of these non-economic goals and practices; and 3) the social logic structuring the donors' motivations and orientations, including the extent to which this logic represents a unified or coherent agenda for social change. Information will be collected through intensive interviews of a selected sample through a national survey.

PUBLICATIONS:
Schervish, Paul G. and Andrew Herman. "Varieties of Philanthropic Logic Among the Wealthy." SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

Schervish, Paul G. STUDY ON WEALTH AND PHILANTHROPY. Boston, MA: Boston College, Social Welfare Research Institute, June 1986.

Schervish, Paul G., Andrew Herman and Lynn Rhenisch. TOWARDS A GENERAL THEORY OF THE PHILANTHROPIC ACTIVITIES OF THE WEALTHY. SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Paul G. Schervish
Director
Social Welfare Research Institue
Boston College
515 McGuinn Hall, Room 516
Chestnut Hill, MA 02167
(617) 552-4070

PROJECT TITLE:
VARIETIES OF PHILANTHROPIC LOGIC AMONG THE WEALTHY

PROJECT DESCRIPTION:
This study reveals the various ways that wealthy individuals make their mark on the world through their philanthropic efforts. The findings were based on interviews conducted with 140 individuals in a total of 10 metropolitan cities, with a net worth of more than one million dollars.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Elizabeth A. Swanson
Associate Professor and Area Chair
Theory and Health Promotion
University of Iowa
Iowa City, IA 52242
(319) 335-7018

PROJECT TITLE:
GIVING BEHAVIOR OF NURSING ALUMNAE

PROJECT DESCRIPTION:
This doctoral research examines the relationship of the characteristics, experiences and attitudes of nursing alumnae to their giving behavior. The aims of the study were to evaluate whether differences existed between nursing alumnae givers and nongivers of private and public institutions. Comparisons were also made between the nursing alumnae of the two institutions to evaluate whether differences between contributors and noncontributors were similar from institution to institution.

PUBLICATIONS:
Swanson, Elizabeth A. "The Relationship of the Characteristics, Experiences and Attitudes of Nursing Alumnae to their Giving Behavior." Ph.D Dissertation, University of Iowa, December 1986.

See Also:

PHILANTHROPY, GENERAL

Ackerman, Susan-Rose
A THEORY OF THE RELATIONSHIP BETWEEN DONORS, CHARITY MANAGERS AND GOVERNMENT GRANTS

Adams, David S.
VOLUNTEERING IN AMERICAN CULTURE

Allen, Derek
A COMPARATIVE STUDY OF THE TAX TREATMENT OF DONORS TO CHARITY IN VARIOUS COUNTRIES

American Association of Fund Raising Counsel
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Aramony, William
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ASSOCIATION OF BLACK FOUNDATION EXECUTIVES MEMBERSHIP DIRECTORY

Balthaser, William F.
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Bellah, Robert N.
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Boris, Elizabeth T.
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Brilliant, Eleanor L.
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Bundy, Barbara K.
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INTERNATIONAL STUDIES

General

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PROJECT TITLE:
A COMPARATIVE STUDY OF THE TAX TREATMENT OF DONORS TO CHARITY IN VARIOUS COUNTRIES

PROJECT DESCRIPTION:
This is a brief study which explains accepted charitable purposes in Austria, France, Germany (West), Great Britain, Hungary, Italy, Japan, Netherlands, Spain, Sweden and United States America. Information for each country includes a charitable purpose's statement or definition of what is an accepted charity; an explanation of what the charitable bodies are, such as operating and non-operating foundations (U.S.A.); and a tax exemption summary for individuals, corporations, self-employed, or state organizations.

PUBLICATIONS:
Allen, Derek. "A Comparative Study of the Tax Treatment of Donors to Charity in Various Countries," PHILANTHROPY INTERNATIONAL, Spring 1987, pp. 2-18.

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PROJECT TITLE:
INTERNATIONAL DIRECTORY OF RESEARCH ON NONPROFIT ORGANIZATIONS, FOUNDATIONS AND THE THIRD SECTOR

PROJECT DESCRIPTION:
The aim of this project is to provide an overview of international research in the nonprofit area and to stimulate exchange among scholars throughout the world. The study describes recently completed, ongoing, and planned research on the third sector in countries other than the United States.

PUBLICATIONS:
Anheier, Helmut K. Themes in International Research on The Nonprofit sector. SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and United Way Institute, 1987.

INTERNATIONAL DIRECTORY OF RESEARCH ON NONPROFIT ORGANIZATIONS. New Haven, CT: Yale University, PONPO Working Paper, 1986

Anheier, Helmut K. "Indigenous Voluntary Associations, Nonprofits and Development in Africa," in W. Powell and P. DiMaggio, eds. HANDBOOK ON NONPROFIT ORGANIZATIONS, Yale University Press, 1986.

__________. "International and African Voluntary Organizations and Development in West Africa." SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and United Way Institute, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Helmut K. Anheier
Assistant Professor of Sociology
Department of Sociology
Rutgers University
Lucy Stone Hall
New Brunswick, NJ 08903
(201) 932-4014

PROJECT TITLE:
THE NONPROFIT SECTOR: INTERNATIONAL AND COMPARATIVE PERSPECTIVES

PROJECT DESCRIPTION:
Based on the conference "The Nonprofit Sector and the Modern Welfare State" held at Bad Honnef, West Ger-

many, in June 1987, a book dealing with the following topics in a comparative perspective is being edited: theories of the nonprofit sector; organizational theory and behavior; issues of efficiency, funding and autonomy; and special industry case studies.

PUBLICATIONS:
Anheier, Helmut K. "International Directory of Research on Non-Profit Organizations," New Haven: CT: Yale University, PONPO Working Paper, 1986.

_________. "Themes in International Research on the Nonprofit Sector," in SPRING RESEARCH FORUM WORKING PAPERS. Washington, D.C.: INDEPENDENT SECTOR and the United Way Institute, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Chris W. Brooks
Programme Director
Organization for Economic Co-operation & Development
2 Rue Andre-Pascal
Paris Cedex 16, FRA 75775
45 24 91 95

PROJECT TITLE:
CO-OPERATIVE ACTION PROGRAMME ON LOCAL INITIATIVES FOR EMPLOYMENT CREATION

PROJECT DESCRIPTION:
The annual program for 1987 includes projects on the following: 1. Information, Exchange and Dissemination; 2. New Roles for the Social Partners in Local Employment Creation; 3. Innovation & Development for Employment Creation in Less Developed Regions and Countries; 4. New Challenges for Local Economies in Stimulating Economic Development & Jobs 5. Innovation and Technology Diffusion Strategies for Local Employment Generation; and, 6. Education, Training and Support Needs of New Entrepreneurs and Local Employment Initiatives.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Centro de fundaciones
Don Ramon de la Cruz, 36, 2nd
Madrid, Spain 2801

PROJECT TITLE:
DIRECTORIO DE LAS FUNDACIONES ESPANOLA (DIRECTORY OF SPANISH FOUNDATIONS)

PROJECT DESCRIPTION:
This directory identifies over 1,300 Spanish foundations including: name, address, phone number, donor, directors, funding date, and information on annual grantmaking for grantseekers. Indices are organized by province and foundation names.

PUBLICATIONS:
None to date

RESEARCHER/ SPONSORING ORGANIZATION:
Libby Cooper
Research Fellow
Community Research Advisory Centre
Polytechnic of North London
Higbury Grove
Ladbroke House
London, UK NS 24D
01-607-2789 ext. 5036

PROJECT TITLE:
RESEARCH NEEDS OF COMMUNITY GROUPS

PROJECT DESCRIPTION:
A survey was conducted in 1985 to ascertain the needs of the voluntary sector in North London in terms of the research being conducted. Interviews and a conference led to the establishment of a Research Unit (Community Research Advisory Centre) at North London Polytechnic which offers advice and computer analysis to organizations wishing to conduct their own research. Future developments include short training courses in community research, production, training packages, provision of computerized data bank of community research activities and a further survey looking at the impact of community research on public policy.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Merce Costa Cuberta
Facultat de Ciencies Economiques I Empresarials
Universitat de Barcelona
Av. Diagonal, 690
Departament D'hisenda Publica 1 Dret Fiscal
Barcelona, SPAIN 08034

PROJECT TITLE:
PUBLIC EXPENDITURE IN WELFARE AND PUBLIC PROVISION OF SOCIAL SERVICES

PROJECT DESCRIPTION:
This project looks at the demand and social expenditures of welfare, and the public provision of social services. Aspects of social services including health, personal social security, education, culture, and sports are covered. Also discussed is cooperation between the third sector and the public sector in the provision of social services.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
ELISE
38 Rue Vilain XIIII
Bruxelles, BELGIUM 1050

PROJECT TITLE:
ELISE: A PROFILE OF ECONOMIC DEVELOPMENT

PROJECT DESCRIPTION:
The dossiers published by ELISE revolve around a theme; a snapshot of attitudes and initiatives in the field of economic development. Abstracts are provided to facilitate an understanding of the results of related research. Media files, 12-15 file cards, are grouped together by theme offering the description of pioneering schemes in the European Economic Community. The press review offers the best articles, their references, and key words, ten times a year. An Information Memo, the ELISE liaison bulletin, is done monthly and offers a directory of addresses and projects on economic development issues.

PUBLICATIONS:
Information available upon request.

RESEARCHER/ SPONSORING ORGANIZATION:
Enrique A. Fernandez
Secretary General Solidarios
Solidarios
Apartado Postal 620
Santo Domingo, DR

PROJECT TITLE:
CONTRIBUTIONS OF RECIPIENT NON-GOVERNMENT ORGANIZATIONS

PROJECT DESCRIPTION:
This study focuses on the important role that local non-government organizations play in their respective countries in the channeling of international aid to small scale business.

PUBLICATIONS:
Fernandez, Enrique A. "Contributions of Recipient Non-Government
Organizations", Solidarios, October/December, 1987., No. 43, p. 2 - 8.

RESEARCHER/ SPONSORING ORGANIZATION:
H. V. Hodson
Editor
Europa Publishers
18 Bedford Square
London, UK WC18 3JN

PROJECT TITLE:
THE INTERNATIONAL FOUNDATION DIRECTORY

PROJECT DESCRIPTION:
This study contains 770 entries of international grantmaking organizations. Arranged alphabetically by country, each entry notes the foundation's name in its native language followed by an English translation, year founded, founding person or organization, activities, publications, finance, board of trustees, officers, address, telephone number. The introduction has an overview of the evolution of foundations in Europe from the Middle Ages to the present.

PUBLICATIONS:
THE INTERNATIONAL FOUNDATION DIRECTORY. H.V. Hodson, consultant ed. 4th edition. Detroit, MI(Book Tower, 48226): Gale Research Co., 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Christopher Hood
University of Sydney
Parramatta Road
Camperdoud, Sydney, AUSTRALIA
0-692-2222

PROJECT TITLE:
PARAGOVERNMENT ORGANIZATION AND THE PROVISION OF PUBLIC SERVICES

PROJECT DESCRIPTION:
This paper puts paragovernmental organizations in context by identifying and discussing nine basic forms of enterprise for providing public services. It also looks at the justificatory theory associated with classic core government bureaucracies, independent public enterprises and private or independent enterprises. The author then explores three alternative ways of understanding and explaining why one form of organization rather than another is used to provide particular kinds of public services; the national style approach, the administrative dilemmas approach, and the transactional approach.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
InterACTION
200 Park Avenue South
Suite 1400
New York, NY 10003
(212) 822-8429

PROJECT TITLE:
DEVELOPMENT EDUCATION

PROJECT DESCRIPTION:
This a nationwide study which will assess the levels of knowledge about developmental issues among the general public. Results will be used to improve educational programs that promote a greater understanding of development problems and the United States' role in addressing them. InterACTION, in collaboration with the Overseas Development Council, has recently compiled the results of and opinion study of American attitudes toward international development and interdependence.

PUBLICATIONS:
Contee, Christine E. WHAT AMERICANS THINK: VIEWS ON DEVELOPMENT AND U.S.-THIRD WORLD RELATIONS. (A Public Opinion Project of InterACTION and the Overseas Development Council). New York: InterACTION, 1987.

Joy, Carrol. EDUCATING ABOUT DEVELOPMENT. (Implications of a Public Opinion Study by InterACTION and the Overseas Development Council). New York: InterACTION, 1987.

Case, Roland, et al. HOW ARE WE DOING? (A Framework for Evaluating Development Education Programs). New York: InterACTION, 1987.

DIVERSITY IN DEVELOPMENT. New York: InterACTION, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Japan Center for International Exchange
333 East 47th Street
Japan House
New York, NY 10017
(212) 832-1155

PROJECT TITLE:
THE ROLE OF PHILANTHROPY IN INTERNATIONAL COOPERATION: REPORT ON THE JAPAN CENTER FOR INTERNATIONAL EXCHANGE 15TH ANNIVERSARY INTERNATIONAL SYMPOSIUM, DECEMBER 1985

PROJECT DESCRIPTION:
Information not provided.

PUBLICATIONS:
Japan Center for International Exchange. THE ROLE OF PHILANTHROPY IN INTERNATIONAL COOPERATION: REPORT ON THE JCIE 15TH ANNIVERSARY INTERNATIONAL SYMPOSIUM, DECEMBER 1985. New York: Japan Center for International Exchange, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Joseph C. Kiger
Professor of History
Department of History
University of Mississippi
University, MS 38677
(601) 232-5748 or 232-7148

PROJECT TITLE:
INTERNATIONAL ENCYCLOPEDIA OF FOUNDATIONS

PROJECT DESCRIPTION:
Information avaialable upon request.

PUBLICATIONS:
Kiger, Joseph C. HISTORIOGRAPHIC REVIEW OF FOUNDATION LITERATURE: MOTIVATIONS AND PERCEPTIONS, New York: The Foundation Center, 1987.

____________. INTERNATIONAL ENCYCLOPEDIA OF FOUNDATIONS, Westport, CT: Greenwood Press, (forthcoming, 1989).

RESEARCHER/ SPONSORING ORGANIZATION:
Karen E. Koek
Southern California Association for Philanthropy
315 W. Ninth Street
Suite 1000
Los Angeles, CA 90015-4210
(213) 489-7307

PROJECT TITLE:
ENCYCLOPEDIA OF ASSOCIATIONS: INTERNATIONAL ORGANIZATIONS

PROJECT DESCRIPTION:
A completely revised and updated guide to over 23,000 national and international organizations; covering approximately 3,200 trade, professional, and other nonprofit associations, federations, societies, and committees, the projects are international in scope, membership, and interest, and head-quartered outside the United States. The entries are arranged into general subject categories and include location, size, objectives, and information on publications, conventions/meetings, annual budget, commercial exhibits, language and other essential information.

PUBLICATIONS:
Koek, Karen E., editor. ENCYCLOPEDIA OF ASSOCIATIONS: VOLUME 4, INTERNATIONAL ORGANIZATIONS. Detroit, MI: Gale Research, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Mario C. Padron
DESCO
Av. Salaverry 1945
Lima 14, PERU
72-4712; 71-0790 TLX: 25950 PE IDESCO

PROJECT TITLE:
NON-GOVERNMENTAL DEVELOPMENT ORGANIZATIONS IN LATIN AMERICA

PROJECT DESCRIPTION:
This project determines the limits and possibilities of non-governmental development organizations in supporting grass-roots initiatives. Padron and co-researcher Charles Salazar analyze the significance of NGDOs for international development cooperation; and suggest solutions to problems in NGDO management, evaluation and policy formulation.

PUBLICATIONS:
Padron, Mario C. "Los Centros de Promocion y la Cooperacion Internacional al Desarrollo en America Latina: El Casa Peruano." Paper presented at Buenos Aires, Argentina, November 4-9, 1986.

_________. "NGDOs and Grass-Roots Development in Latin America." Paper presented at the XIII International Congress of Latin American Studies Association (LASA), Boston, MA, October 22-26, 1986.

_________. NETWORKING AMONG NGDOs. Rome, Italy: INTERDOC-Latin America Report, April 1986.

_________. "Linking Latin American and Western Development Organizations." Paper presented at the International Conference at the Research Institute for the Social Sciences (LPIS), Satya Wacana University, Salatiga, Central Java, Indonesia, December 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
Ann Richardson
39 Glenmore Road
London, UK NW3 4DA

PROJECT TITLE:
SELF-HELP AND SOCIAL CARE

PROJECT DESCRIPTION:
This project deals with groups and organizations working in the self-help and social care field. Issues dealt with include: consumer participation; self-help groups; and the role of professionals within the voluntary sector of this field.

PUBLICATIONS:
Richardson, Ann. "Self-Help and Social Care: Promoting Health Through Participation", World Health Organization Conference, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Richard Taylor
International Development Director
United World Colleges
Union of International Associations
Rue Washington 40
1050
Bruxelles, BELGIUM
(322) 640 41 02 - 640 18 08

PROJECT TITLE:
INTERPERSONAL UNDERSTANDING ACROSS CULTURAL AND SOCIAL DIFFERENCES

PROJECT DESCRIPTION:
The year 1987 marked the 25th anniversary of the United World Colleges (UWC). The United World Colleges are a chain of six international schools, soon to be seven, all around the world. The strong emphasis of the schools is matching the rigor of the academic course teaching with community service activities. These activities represent a number of different forms depending upon the communities in which the Colleges are located.

PUBLICATIONS:
Taylor, Richard. "Interpersonal Understanding Across Cultural and Social Differences", Transnational Association, November/December 1987, No. 6, p. 335-339.

RESEARCHER/ SPONSORING ORGANIZATION:
Barbara Weaver
Executive Secretary for Development Education
Women's Division, Board of Local Ministries
Christian Social Relations
Church Center for the United Nations
475 Riverside Drive
New York, NY 10115
(212) 870-3733

PROJECT TITLE:
THE GLOBAL DEBT CRISIS: A QUESTION OF JUSTICE

PROJECT DESCRIPTION:
This is a study prepared for churches, parishes, students and other reflection groups as a resource to stimulate discussion about the international debt crisis. It includes bible studies, testimonies, and a resource list for further study.

PUBLICATIONS:
Weaver, Barbara and Carol Barton, THE GLOBAL DEBT CRISIS: A QUESTION OF JUSTICE. Interfaith Foundation, 1986

Countries

RESEARCHER/ SPONSORING ORGANIZATION:
Helmut K. Anheier
Assistant Professor of Sociology
Department of Sociology
Rutgers University
Lucy Stone Hall
New Brunswick, NJ 08903
(201) 932-4014

PROJECT TITLE:
AN INSTITUTIONAL HISTORY OF FOUNDATIONS IN GERMANY

PROJECT DESCRIPTION:
The project is an organizational analysis of the institutional and sectoral history of foundations in Germany. The project seeks to identify political, economic, and religious factors which influence organizational birth and mortality rates (expansion and contraction of the foundation sector) and foundation policy domains and choices between 1871 and 1985.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Edith Archambault
Professor
Laboratoire d'Economie Sociale
Universite de Paris
90 Rue de Tolbiac
I Pantheon-Sorbonne
Paris Cedex 13, FRANCE 95634

PROJECT TITLE:
THE RELATIONSHIP OF "SOCIAL ECONOMY" TO THE ECONOMIC FUNCTIONS OF PUBLIC AUTHORITIES

PROJECT DESCRIPTION:
"Social economy" is the name given in 1982 to the French private nonprofit sector. This project examines the relationship between the state and "social economy."

This examination focusses on the various functions of the state, the allocation function, the redistribution function, and the regulation function. In each part, the author describes how and why the "social economy" complements and supplements the state.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Dominique Babini
Directora
Servicios de Informacion
Fundacion Jose Maria Aragon
Av. Cordoba 1345 piso 9
ARGENTINA 1055

PROJECT TITLE:
ARGENTINE FOUNDATIONS

PROJECT DESCRIPTION:
This is a study designed to lay the groundwork for further publications and databases.

PUBLICATIONS:
Babini, Dominique. PRIMER DIRECTO RIO DE FUNDACIONES DE LA REPUBLICA ARGENTINA, SUPLEMENTO, Y ENCUESTA.

RESEARCHER/ SPONSORING ORGANIZATION:
Rudolph Bauer
Professor
Universitat Bremen
Postfach 330440
FB 12
Bremen 33, FRG D-2800
(0421) 2183164/2182142

PROJECT TITLE:
THE INDEPENDENT NONPROFIT WELFARE SECTOR IN BREMEN

PROJECT DESCRIPTION:
For a description of this project, please call the above number.

PUBLICATIONS:
Information provided upon request.

RESEARCHER/ SPONSORING ORGANIZATION:
David Billis
Director
New Center for Voluntary Organizations and Management
The London School of Economics
The University of London
Houghton Street, Aldwych
London, UK WC2A 2AE
01-405-766

PROJECT TITLE:
POLICY IMPLEMENTATION IN THE NON-PROFIT SECTOR: THE SEARCH FOR THEORIES FOR TODAY'S PROBLEM

PROJECT DESCRIPTION:
This study addresses the gap between policy expectations and the reality of policy implementation as it is experienced by voluntary agencies in Britain. The author seeks to develop relevant theories for tackling the problem. He inquires as to whom might undertake the search for contemporary theories (suggesting academics or consultants), and asserts that voluntary sector management is at least as complex as that in other sectors. He proposes that voluntary agencies occupy a socially "ambiguous zone" between the bureaucratic and personal worlds. One particular problem that may result is the ambiguous relationship between paid and volunteer staff.

PUBLICATIONS:
Billis, David. Policy Implementation in the Nonprofit Sector: The Search For Theories for Today's Problems, Paper presented at the International Symposium on "The Nonprofit Sector and the Welfare State," at Bad Honnef, FRG, June 10-12, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Sophie Body-Gendrot Body-Gendrot
Maitre de Conferences
Institut d'Etudes Politiques
27 Rue St. Guillaume
Paris, FRA 75007
43207957

PROJECT TITLE:
MUSEUMS AND POLITICS IN FRANCE: A STUDY THROUGH ORGANIZATIONS

PROJECT DESCRIPTION:
The author examines how museums are politically controlled in France via their organizational structure. Do

leaders of such organizations seek an end in itself? Or are their associations responding to political action in their countries of origin or their country of residence?

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Robert A. Cage
Department of Economic History
University of New England
Armidale, New South Wales, AUSTRALIA 2351
067-73-2874

PROJECT TITLE:
AN EXAMINATION OF POOR RELIEF IN COLONIAL VICTORIA

PROJECT DESCRIPTION:
This study is concerned with the establishment and maintenance of the voluntary charity network in colonial Victoria, 1851-1901. It examines the attitudes toward the poor, the types of institutions established, and the practices and effectiveness of the major relief-granting bodies.

PUBLICATIONS:
Cage, Robert A. "Poverty Abounding, Charity Aplenty," Princeton: NJ: Davis Seminar, January 17, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Dave Carter
Voluntary Sector section
Transport and General Workers Union
13 Lindsay Avenue
Levenshulme
Manchester, UK M19 2AR
061-225-7205

PROJECT TITLE:
TRADE UNIONS AND THE VOLUNTARY SECTOR IN THE UK

PROJECT DESCRIPTION:
This project aims to analyze the involvement of the UK trade union movement in the voluntary sector at three levels: 1) The role of Manpower Services Commission (MSC) in the growth of funded unemployment programs and the response from trade unions involved in the tripartite decision making structures of the MSC; 2) Trade union organization of voluntary sector workers, both full time staff and temporary workers on MSC unemployment programmes; and 3) Trade union support, including financial support, for the voluntary sector. The project involves the largest UK trade union, the Transport and General Workers Union, Manchester University (Social Administration Dept.) and Manchester City Council.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Charities Aid Foundation
48 Pembury Road
Tonbridge, Kent, UK TN9 2JD
0732 356323

PROJECT TITLE:
DIRECTORY OF GRANT-MAKING TRUSTS

PROJECT DESCRIPTION:
This Directory includes British grant-making resources for grantseekers and grantmakers. It contains details on the location, objectives, policies and resources of over 2,450 grantmaking institutions. The contents include tables of trust statistics, guidelines for applicants on how to approach trusts, list of charity information services, an explanation of the directory, how to use the directory, and a selected bibliography.

PUBLICATIONS:
DIRECTORY OF GRANT-MAKING TRUSTS, 10TH COMPILATION. Kent, UK: Charities Aid Foundation, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Linda Christiansen-Ruffman
Professor
Department of Sociology
Saint Mary's University
Halifax
Nova Scotia, CANADA B3H 3C3
(902) 429-9780, ext. 2534; (902) 477-5415

PROJECT TITLE:
WOMEN'S POLITICAL CULTURE AND WOMEN'S ACTIVITIES IN ATLANTIC CANADA

PROJECT DESCRIPTION:
This research project uses interviews, case studies and observations of citizen participation in Atlantic Canada

to develop concepts useful to an understanding of women's political participation. The study rejects earlier conceptualizations of politics as too narrow and institutionalized -- previous concepts developed implicitly or explicitly from male political participation fail to be useful in understanding women's grassroots activities. To date, some data have been gathered from the Labrador Straits and Nova Scotia, Canada.

PUBLICATIONS:
Christiansen-Ruffman, Linda. WOMEN'S INVOLVEMENT IN POLITICAL LIFE: A PILOT STUDY. Canadian Institute for the Advancement of Women. Research report submitted to UNESCO, April 1986.

_________. "Biases Within Feminism: 'The Either/or Syndrome.'" Paper presented at the Canadian Research Institute for the Advancement of Women, Ottawa, November 1982

_________. "Women and Political Action in Canada." Paper presented at a session jointly sponsored by the Society for the Study of Social Problems and Sociologists for Women in Society. Toronto, August 23 1981.

_________. "Women as Persons in Atlantic Canadian Communities." in RESOURCES FOR FEMINIST RESEARCH, Special Publication No. 8, 1980.

RESEARCHER/ SPONSORING ORGANIZATION:
Chris L. Clark
Lecturer in Social Work
Department of Social Policy and Social Work
University of Edinburgh
George Square
Adam Ferguson Building
Edinburgh, SCOTLAND EH8 9LL
031 667 1011 ext 6653

PROJECT TITLE:
VOLUNTARY ACTION ON UNEMPLOYMENT

PROJECT DESCRIPTION:
This study examines thE voluntary organizations in Scotland utilizing a community work approach to the problem of unemployment.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Corporate Philanthropy Report
Public Management Institute
358 Brannan Street
San Francisco, CA 94107
(415) 846-1900

PROJECT TITLE:
THROW AWAY BERLITZ! JUST MEMORIZE THESE TERMS

PROJECT DESCRIPTION:
This report lists 16 terms and definitions used in communication with Japanese corporate philanthropy.

PUBLICATIONS:
"Throw Away Berlitz! Just Memorize These Terms." CORPORATE PHILANTHROPY REPORT. 2 (Dec 1986).

RESEARCHER/ SPONSORING ORGANIZATION:
Alan Darby
Charities Aid Foundation
48 Pembury Rd.
Tunbridge, Kent, UK TN9 2JD
0732 356323

PROJECT TITLE:
MEETING PEOPLE'S NEEDS IN EASTERN EUROPE: PATTERNS OF SOCIAL PROVISION AND CHARITABLE BEHAVIOR IN COMMUNIST COUNTRIES

PROJECT DESCRIPTION:
This study reports on how the needs of people are met in nine Eastern European countries. The services considered in each include health care, education, job-training and placement, pensions, social welfare, and culture. Much of the information was obtained in England and Holland through embassies, trade associations, international bureaus, accounting firms, and individuals with primary knowledge of and experience with charitable activities.

PUBLICATIONS:
Darby, Alan. MEETING PEOPLE'S NEEDS IN EASTERN EUROPE: PATTERNS OF SOCIAL PROVISION AND CHARITABLE BEHAVIOR IN COMMUNIST COUNTRIES. International Standing Conference on Philanthropy, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Celia Marinho de Azevedo
City University of New York
33 West 42nd Street
New York, NY 10036
(212) 794-5555

PROJECT TITLE:
PHILANTHROPY AND BRAZILIAN WOMEN'S MOVEMENTS

PROJECT DESCRIPTION:
The author explores two facets of feminine philanthropy in Brazil: first the historical background of the country's women's movement, and second, contemporary trends, particularly among non-governmental groups that provide direct assistance to women.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
J. Dronkers
Professor
Department of Sociology
Tilburg University
Postbus 90153
Tilburg, The Netherlands, 5000 LE
(31) 13 669111

PROJECT TITLE:
DIFFERENCES IN EDUCATIONAL ACHIEVEMENT IN PUBLIC AND PRIVATE EDUCATION IN THE NETHERLANDS

PROJECT DESCRIPTION:
The educational achievement of pupils attending public and private primary and secondary schools are compared on the bases of longitudinal data of the educational attainment of cohorts of Dutch pupils. The findings indicate differences after controlling for the relevant variables, in the equal organization and financing of public and private education in the Netherlands. The researchers plan to extend this project to earlier and more recent cohorts.

PUBLICATIONS:
P. van Laarhoven, B. Bakker, J. Dronkers and H. Schif, (1986), "Some Aspects of School Careers in Public and Non-Public Primary Schools," TIJDSCHRIFT VOOR ONDERWIJSRESEARCH, Vol. 11, No. 2: 83-97.

____________, (1987) "Achievement in Public and Private Secondary Education in the Netherlands," ZEITSCHRIFT FUR INTERNATIONALE ERZIEHUNGS-UND SOCIALWISSENSCHAFTLICHE FORSHCUNG, Vol. 4.

RESEARCHER/ SPONSORING ORGANIZATION:
Sylvie Fayet-Scribe
55 Boulevard Arago
75013
Paris, FRANCE
45 35 48 72

PROJECT TITLE:
FEMININE ASSOCIATIONS IN THE CONTEXT OF SOCIAL CATHOLICISM

PROJECT DESCRIPTION:
This project focuses on the study of the various feminine associations that played an important role in education and social work from 1891-1936, in the context of social Catholicism. The author describes the conditions under which some of these associations emerged. In describing these associations, the author explores three aspects of association development: 1) the situations of associations in relation to masculine Catholic groups; 2) linkages to the "French settlement" movement; 3) and the founding of the Federation des Centres Sociaux de France.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Juan Rovins Forns
Assistant Professor
Department de Teoria Economica
Facultad de Ciencies Economiques
Universitat De Barcelona
Avinguda Diagonal, 690
Barcelona, SPAIN 08034

PROJECT TITLE:
THE ROLE OF NONPROFIT ORGANIZATIONS IN THE SPANISH HEALTH CARE SYSTEM

PROJECT DESCRIPTION:
This study analyzes the role of nonprofit organizations in the Spanish health care insurance market. The main type of NPOs operating in this market are the mutual benefit societies (MBS) and the cooperatives. While

MBS have a long tradition in the field of social aid and were firmly established in the health care sector long before compulsory insurance (Social Security) was introduced, the first cooperatives were set up in the middle seventies. However, the latter experienced since their introduction a rapid growth while MBS seem to be in a period of transition.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Hugo Fruhling
Human Rights Research and Education
Program on Nonprofit Organizations, Yale University
154 Yale Station (88 Trumbull Street)
New Haven, CT 06520
(203) 432-2121

PROJECT TITLE:
NON-GOVERNMENTAL HUMAN RIGHTS ORGANIZATIONS AND REDEMOCRATIZATION IN BRAZIL

PROJECT DESCRIPTION:
This project examines the experience of Brazilian nonprofit organizations as promoters of human rights, and as alternative conduits for delivering social services to the poor in a situation of redemocratization. Comparisons are drawn with the case of Uraguay, now facing similar political evolution.

PUBLICATIONS:
Fruhling, Hugo. NONGOVERNMENTAL HUMAN RIGHTS ORGANIZATIONS AND REDEMOCRATIZATION IN BRAZIL. New Haven, CT: Institution for Social Policy Studies, Yale University, PONPO Working Paper No. 124, 1987.

____________. NONPROFIT ORGANIZATIONS AS OPPOSITION TO AUTHORITARIAN RULE: THE CASE OF HUMAN RIGHTS ORGANIZATIONS AND PRIVATE RESEARCH CENTERS IN CHILE. New Haven: Institute for Social Policy Studies, Yale University, PONPO WORKING PAPER NO. 96, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
Caroline Gardiner
Research Fellow
Department of Arts Policy and Management
City University
Level 12, Frobisher Crescent
Barbican Centre
London, UK EC24 84B
628-5641

PROJECT TITLE:
THE EMPLOYMENT OF WOMEN IN THE ENGLISH THEATRE

PROJECT DESCRIPTION:
A study of employment patterns among women working in senior artistic, managerial, and technical positions in theatres in England. The focus of the research is on theatres which receive centrally administered public subsidies, and are controlled by public funds. The distribution of male and female managers is also discussed.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Ole Gjems-Onstad
Professor Dr. Juris
The Norwegian School of Management
Box 69
Bekkestua, NORWAY 1341
02-123050

PROJECT TITLE:
THE THIRD SECTOR IN NORWAY

PROJECT DESCRIPTION:
The author describes the functions of Nonprofit Organizations in the Norwegian Society. After discussing what kind of functions these organizations should have from a more theoretical view, the author analyses how the law in various fields inhibits or stimulates Nonprofit Organizations. Emphasis is placed on Tax Law, i.e. all kinds of taxes, income tax, gifts or inheritance tax, property tax, value added tax and other kinds of special taxes. However, also labor legislation, private law, and various kinds of public funding are taken into consideration. The aim is to confront the current Norwegian law relating to nonprofits with the functions these should have, and thereby answer the question whether the Norwegian legal system is stimulating a pluralistic third sector.

PUBLICATIONS:
Information available upon request.

RESEARCHER/ SPONSORING ORGANIZATION:
Benedetto Gui
Department of Economics
University of Trieste
Piazzale Europa 1
Trieste, ITALY 34127

PROJECT TITLE:
NONPROFIT ORGANIZATIONS AND SURPLUS DISTRIBUTION

PROJECT DESCRIPTION:
This study suggests a somewhat new perspective in assessing the role of Nonprofit Organizations (NPOs), by focussing on the desired pattern of surplus distribution, as specified in the organization's statutes, and, at the same time, on the assignment of decision making power. The author proposes that NPOs appear as a particular, and, in a sense, extreme solution to a ubiquitous problem. This problem being the possibility that those actually controlling an economic organization operate it to the benefit of different interests from those the organization was established to serve.

PUBLICATIONS:
Gui, Benedetto. NONPROFIT ORGANIZATIONS AD SURPLUS DISTRIBUTION. Paper presented at the International Symposium on "The Nonprofit Sector and the Modern Welfare State," at Bad Honnef, West Germany, June 10-12, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Rolf G. Heinze
Professor
Universitat-GH Paderborn
Paderborn Warburger Str. 100
Paderborn, FRG 4790

PROJECT TITLE:
NONPROFIT AND SELF-HELP ORGANIZATIONS IN THE WELFARE STATE: COMPETITION OR COOPERATION

PROJECT DESCRIPTION:
An assessment of how more recently founded self-help groups interact with the older, more bureaucratic, more state oriented nonprofit organizations in the Federal Republic of Germany. The author sees some competition for resources and clientele but envisions a cooperative development in which self-help groups provide direct services while NPOs produce social service on a larger scale, move beyond the local level, and orchestrate interaction with the state.

PUBLICATIONS:
Heinze, Rolf G. NONPROFIT AND SELF-HELP ORGANIZATIONS IN THE WELFARE STATE: COMPETITION OR COOPERATION. Paper presented at the International Symposium on "The Nonprofit Sector and the Modern Welfare State," Bad Honnef, FRG, June 10-12, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Ulla Haberman
Social Research Worker
The Danish Committee for Voluntary Social Work
Kastanie vej 10
Frederiksberg C, DENMARK 1876
01-24 50 53

PROJECT TITLE:
MYTH AND REALITIES IN VOLUNTARY SOCIAL WORK

PROJECT DESCRIPTION:
This is a study on 115 Danish voluntary organizations,their economic resources, and their use of volunteers. The research indicates there is more voluntary work in Denmark than previously thought, and that growth of the welfare state has not stopped the development of new voluntary organizations.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Richard A. Hopkinson
President
Institute of Donations and Public Affairs Research
666 Sherbrooke St. West
Montreal, CANADA H3A1E7
514/ 849-1385

PROJECT TITLE:
PLANNED FUND PROGRAMS

PROJECT DESCRIPTION:
This study provides a comprehensive listing and commentary on major charitable campaigns in Canada.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Barbara Ibrahim
Ford Foundation/Cairo Office
320 East 43rd Street
New York, N.Y. 10017
(212) 573-5000

PROJECT TITLE:
PHILANTHROPY IN THE 1980'S IN THE ARAB WORLD

PROJECT DESCRIPTION:
This project's primary focus is on contemporary initiatives to establish Non-Governmental Organizations (NGO's) and funding organizations in the Arab countries.

PUBLICATIONS:
"Non-Governmental Institution Building in the Arab World: An Overview." Paper presented to the World Congress on Philanthropy, Toronto, Canada, May, 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Eliezer Jaffe
Professor
School of Social Work
The Hebrew University of Jerusalem
Mt. Scopus
Jerusalem, ISRAEL 91905
02-882111

PROJECT TITLE:
ISRAEL'S NONPROFIT SECTOR: PROBLEMS AND PROSPECTS

PROJECT DESCRIPTION:
This study describes the scope, financing and limitations of the nonprofit organizations social welfare sector in Israel. The author distinguishes between large, quasi-governmental NPOs and smaller, less financially secure, grassroots social action groups. Special attention is given to the importance of philanthropic funds from abroad in financing Israeli nonprofit welfare programs, and the restricted, monopolistic access to these resources by certain established, quasi-political organizations.

PUBLICATIONS:
Jaffe, Eliezer D. ISRAEL'S NONPROFIT SECTOR: PROBLEMS AND PROSPECTS. Paper presented at the International Symposium "The Nonprofit Sector and the Modern Welfare State," at Bad Honnef, FRG, June 10-12, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Eliezer Jaffe
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The Hebrew University of Jerusalem
Mt. Scopus
Jerusalem, ISRAEL 91905
02-88211

PROJECT TITLE:
RESTRUCTURING JEWISH PHILANTHROPY FOR ISRAEL

PROJECT DESCRIPTION:
An examination of the present structure for receiving and utilizing charitable funds for Israel, whether through the mainstream conduits (i.e. United Jewish Appeal- Jewish Agency for Israel), or through earmarked private philanthropic avenues. The study describes the scope and organization of present funding, and makes suggestions for restructuring the present system to provide greater credibility for the donors and the benefactors.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Japan Center for International Exchange
333 East 47th Street
Japan House
New York, NY 10017
(212) 832-1155

PROJECT TITLE:
JAPANESE PHILANTHROPY AND INTERNATIONAL COOPERATION

PROJECT DESCRIPTION:
Information not provided.

PUBLICATIONS:
Japan Center for International Exchange. JAPANESE PHILANTHROPY AND INTERNATIONAL COOPERATION. New York: Japan Center for International Exchange, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Martin Knapp
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Personal Social Services Unit
University of Kent at Canterbury
Cornwallis Building
Canterbury Kent, UK CT2 7NF
(0227) 764000 extension 7552

PROJECT TITLE:
PUBLIC MONEY, VOLUNTARY ACTION: AN ECONOMIC EXAMINATION OF PUBLIC SECTOR SUPPORT OF THE VOLUNTARY SECTOR

PROJECT DESCRIPTION:
This project investigates: 1) Calculation of the levels and types of UK government funding to voluntary organizations (Supply and demand side funding are separated); 2) Description of UK public policy regarding finding of voluntary sector; 3) Resume of economic theories of voluntary organizations with a search for economic explanations of public support; and, 4) Detailed examination of seven rationales for public support: choice, specialization, cost-effectiveness, flexibility, innovation, advocacy and participation The author seeks to determine what UK evidence there is to support these rationales and what effect government funding has upon them.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Ralph M. Kramer
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School of Social Welfare
University of California
120 Haviland Hall
Berkeley, CA 94720
(415) 642-4341

PROJECT TITLE:
CHANGE AND CONTINUITY IN ORGANIZATIONAL BEHAVIOR: ISRAEL 1972-1987

PROJECT DESCRIPTION:
This is the third phase of a 15 year longitudinal study of a cohort of 15 voluntary agencies serving the disabled in Israel from 1972-1987. The first phase analyzed the structure and function of these agencies in 1972, the roles they performed and their relationships with government. It also served as a pilot project for a subsequent comparative analysis of similar organizations in the US, England and The Netherlands. The second phase was essentially a study, using a political economy perspective, of organizational change and continuity during a decade of unprecedented changes in Israeli society from 1972-1982. In the third phase, organizational behavior will be studied during the five years from 1982-1987 when there was major economic and political changes occurred in Israel. Data collection included an analysis of agency records with a focus on their governance and board-executive relations; service programs, relations with government and fiscal government.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Diana Leat
Senior Research Fellow
Department of Sociology
University of Warwick
Coventry, UK CV4 7AL
0203 523964

PROJECT TITLE:
THE EFFECTIVENESS OF BROADCAST CHARITABLE APPEALS: A FEASIBILITY STUDY

PROJECT DESCRIPTION:
A feasibility study exploring avenues for further research into the effectiveness of free broadcast charitable appeals in Britain. Short appeals and longer telethon/radiothons are included. The study also discusses policy issues, preliminary findings and areas for further research.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Egon Neuberger
Department of Economics
SUNY - Stony Brook
Stony Brook, NY 11794
(516) 246-5070

PROJECT TITLE:
A STUDY OF THE ROLE OF THE NON-PROFIT SECTORS OF TURKEY AND YUGOSLAVIA

PROJECT DESCRIPTION:
This project examines two separate studies of the role, organization, and financing of the non-profit sectors of Turkey and Yugoslavia.

PUBLICATIONS:
Neuberger, Egon. New Haven, CT: Institute for Social Policy Studies, Yale University, PONPO Working Paper, No. 41, 1987.

_________. Draft paper on the Turkish Non-Profit sector, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Klaus Neuhoff
Foundation Consultant
Donors' Association for the Promotion of Sciences and Humanities in Germany
D-4300 Essen 1
Brucker Holt 56-60, FRG 86-87
0201/711051

PROJECT TITLE:
A REVIEW OF THE GERMAN CIVIL CODE (BGB) AND ITS PROVISIONS FOR SETTING UP ENDOWED FOUNDATIONS

PROJECT DESCRIPTION:
Charity, especially charitable foundations and commercial activities have become a hot issue in recent years among Civil Law theoreticians. The author asks how much business can be conducted by not-for-profit associations and foundations, and is the foundation according to Constitutional principles restricted to charitable or somehow public purposes or may such an entity engage in private purposes.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Klaus Neuhoff
Foundation Consultant
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0201/711051

PROJECT TITLE:
TAXATION AND DEDUCTIBILITY: USING NON-CHARITABLE INSTRUMENTS FOR CHARITABLE DONATIONS

PROJECT DESCRIPTION:
The limited deductibility in German Fiscal Law (5 p.c. or 10 p.c.) for charitable or tax exempt donations has tempted fiscal experts to look for other instruments to carry over the wealth invested in charity while securing tax deductibility beyond the legal limits. Surprisingly, German Tax Laws provide for instruments which may entice donors to forget about charitable deductions.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Victor A. Pestoff
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Department of Business Administration
University of Stockholm
Stockholm, Sweden S-10691
08/ 162858

PROJECT TITLE:
A STUDY OF NONPROFIT ORGANIZATIONS IN SWEDISH CONSUMER POLICY

PROJECT DESCRIPTION:
This study explores the relationship between markets, politics and nonprofit organizations in Swedish consumer policy. It shows that consumer policy does not belong exclusively to the public domain, nor is it simply left to the whims of the market. Rather, its success, according to the author, depends partially on the participation of nonprofit organizations. No single public agency serves as the watch-dog of consumer policy. Instead a number of agencies provide a forum for organized consumers and producers to meet. The author argues that the state is generally absent or merely a junior to the bi or tripartite bodies in labor market policy.

PUBLICATIONS:
Pestoff, Victor A. EXIT, VOICE, AND COLLECTIVE ACTION. Paper presented at the International Symposium on "The Nonprofit Sector and the Modern Welfare State," Bad Honnef, West Germany, June 10-12, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Christopher G. Pickvance
Professor
Urban and Regional Studies Unit
University of Kent at Canterbury
Canterbury Kent, UK
CT2 7NF

PROJECT TITLE:
CENTRAL GOVERNMENT, LOCAL GOVERNMENT, VOLUNTARY ASSOCIATIONS AND THE WELFARE STATE

PROJECT DESCRIPTION:
This study explores the relation between the state and voluntary associations by examining the voluntary organization responses to deep funding cuts of local governmental expenditures in Britain. The author inquires as to why voluntary associations have not been at the forefront in opposing these cuts and why the main opposition has come from the local councils The author argues that the relative weakness of the voluntary association responses are accounted for by the perceived (rather than the actual) degree of centralization of government in contemporary Britain.

PUBLICATIONS:
Pickvance, Christopher G. "Central Government, Local Government, Voluntary Associations and the Welfare State: Some Reflections on Opposition to Recent Public Spending Cuts in Britain," JOURNAL OF VOLUNTARY ACTION RESEARCH, Vol. 16, Nos. 1 & 2, January-June, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Marita Pohls
PhD. Candidate
The Finnish Cultural Foundation
Bulevardi 5 A
Helsinki, Finland 00120
602 144

PROJECT TITLE:
HISTORY OF THE FINNISH CULTURAL FOUNDATION: THE FIRST 50 YEARS

PROJECT DESCRIPTION:
The author provides a comprehensive study of the Finnish Cultural Foundation and its activities over the past fifty years.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Public Management Institute
358 Brannan Street
San Francisco, CA 94107
(415) 896-1900

PROJECT TITLE:
LEAPING THE CULTURAL BARRIER: A ROAD MAP TO JAPANESE CORPORATE PHILANTHROPY

PROJECT DESCRIPTION:
This report is the first in a series of reviews published by the CORPORATE PHILANTHROPY REPORT over a 2 year period. The project offers "inside information" about the people, projects, and strategies that make up the emerging phenomenon of Japanese corporate philanthropy in the United States. The topics describe the recently created Japanese corporate foundations in the U.S. and the strategies of U.S. fundraisers to secure funding from both American and Japanese corporate managers.

PUBLICATIONS:
Public Management Institute. "Leaping The Cultural Barrier: A Road map to Japanese Corporate Philanthropy." CORPORATE PHILANTHROPY REPORT. Vol. 1, January 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Pippo Ranci
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Instituto Per La Ricerca Sociale
Via XX Settembre, 24
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(2) 4815653

PROJECT TITLE:
THE THIRD SECTOR IN ITALY

PROJECT DESCRIPTION:
The author reviews preliminary research on the law and foundations for a systematic exploration of the third sector including: 1) a search for a definition of the sector; 2) a survey of sources for a quantitative assessment; 3) preliminary work on a questionnaire; and 4) the legal environment in the sector.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Colin Randall
Centre Coordinator
Centre for a Working World
7 Ashley Avenue
Bath, UK BA1 3DR
Bath 23594

PROJECT TITLE:
TRADE UNION AND LABOUR MOVEMENT INVOLVEMENT IN GOVERNMENT TRAINING AND MAKE-WORK SCHEMES (TULMI PROJECT)

PROJECT DESCRIPTION:
The TULMI Project, which started in mid-1985, organizes research and information on education, training and unemployment issues in the UK. TULMI focuses particularly on the aims and impacts of the State's Manpower Services Commission and its schemes such as the Youth Training Scheme and Community Programme, for the young and unemployed. A network of correspondents has been built up and two nationwide surveys of TUC and CBI (employer) members of Area Boards of the MSC have been conducted.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Volker Ronge
Professor
Universitat Gesamthochschule Wuppertal
Gaubstrabe
Wuppertal, FRG 5000

PROJECT TITLE:
THIRD SECTOR ACTIVITIES IN THE ARTS-CASE STUDIES IN TWO GERMAN CITIES

PROJECT DESCRIPTION:
This research is directed towards the production and delivery of " culture" in two West German municipalities: one of them being a city of about 400,000 inhabitants, the other being considerably smaller, only 70,000 inhabitants, and making up a regional centre within a county (Landkreis). The author sought to produce empirical evidence for the theoretical concept of a "third sector," to single out institutions, mechanisms, interactions and cooperations in the field of cultural production on the communal level, and to use this information to compare characteristics within one country.

PUBLICATIONS:
Ronge, Volker. "Third Sector Activities in the Arts--Case Studies in Two German Cities", paper presented at the International Symposium on "The Nonprofit Sector and The Modern Welfare State: Developing a Research Agenda," Bad Honnef, FRG, June 10-12, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Ellen Ross
Associate Professor of Women's Studies
Ramapo College
Mahwah, NJ 07430
(212) 865-3891

PROJECT TITLE:
HOUSEWIVES AND PHILANTHROPISTS IN WORKING-CLASS LONDON BEFORE 1918

PROJECT DESCRIPTION:
The authors examines the psychological phenomenon of infancy as it applies to philanthropy in pre-1918 London: the good mother/bad mother dichotomy. Just as an infant split his image of his mother in two, one who is always good and the other always bad, so the philanthropists of the infant welfare movement considered the poor mothers as purely bad and themselves as all-knowing angels of motherhood. For this reason, the author notes, "far more resources, public and private, were devoted to regulating, correcting, and policing working-class mothers than toward offering them food, clothing, medical services, housing or cash."

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Susan Saxon-Harrold
Charities Aid Foundation
48 Pembury Road
Tonbridge, Kent, UK TN9 2JD
0732 356323

PROJECT TITLE:
PATTERNS AND ATTITUDES OF CHARITABLE GIVING AMONG SMALL COMPANIES IN GREAT BRITAIN

PROJECT DESCRIPTION:
A nationwide research project focusing on the charitable giving patterns, preferences, and distinctions

of small businesses in Great Britain. A survey was sent to 1000 companies, those with under 1000 employees which donate up to and over L5000 per annum to charity. Of the 1000 companies approached, 387 company surveys were returned and analyzed.

PUBLICATIONS:

Ashworth, M. HOW AND WHY COMPANIES GIVE? (Unpublished paper), Charities Aid Foundation, 1985.

Saxon-Harrold, Susan. PATTERNS AND ATTITUDES OF CHARITABLE GIVING AMONG SMALL COMPANIES IN GREAT BRITAIN; Charities Aid Foundation, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:

Susan Saxon-Harrold
Charities Aid Foundation
48 Pembury Road
Tonbridge, Kent, UK TN9 2JD
0732 356323

PROJECT TITLE:

THE CHARITABLE BEHAVIOR OF THE BRITISH PEOPLE: A NATIONAL SURVEY OF PATTERNS AND ATTITUDES OF CHARITABLE GIVING

PROJECT DESCRIPTION:

A national survey intended to ascertain the charitable behavior of the British people, in terms of household giving to charities. The survey examines a number of hypotheses in order to determine whether they had any effect on charitable behavior. This study also investigates the giving behavior of individuals within the household in order to determine the social, economic, and demographic circumstances which shape giving behavior to charities. The information for the survey was obtained from 915 interviews conducted in households across Great Britain, representative of all UK households with regards to age of housewife, family composition, socioeconomic group and area of residence.

PUBLICATIONS:

Saxon-Harrold, Susan and Jill Carter. THE CHARITABLE BEHAVIOR OF THE BRITISH PEOPLE: A NATIONAL SURVEY OF PATTERNS AND ATTITUDES OF CHARITABLE GIVING. Kent, UK: Charities Aid Foundation, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:

Dieter Schimanke
Institut fur Verwaltungswissenschaft
Universitat der Bundeswehr
Holstenhofweg 85
2000 Hamburg 70, FRG

PROJECT TITLE:

GOVERNMENT NONPROFIT RELATION: THE CASE OF TECHNICAL AUDITING IN RECENT GERMAN HISTORY AND SOME GENERAL THESIS

PROJECT DESCRIPTION:

An analysis of the relationship between the government and the third sector that examines three areas 1) Historical/phenomenalistic analysis of origin and change of quasi- governmental organizations; 2) Quasi-governmental organizations as a necessary differentiation of systems to keep the politico-administrative system efficient; 3) Quasi-governmental organizations as token for approaches of self-regulation in complex systems.

PUBLICATIONS:

None to date.

RESEARCHER/ SPONSORING ORGANIZATION:

Marjorie Sharpe
Project Director
Canadian Centre for Philanthropy
3080 Yonge Street
Suite 4080
Toronto, Ontario, Canada M4N 3N1
(416) 461-5761

PROJECT TITLE:

LEGAL AND REGULATORY ISSUES OF CHARITABLE ACTIVITIES

PROJECT DESCRIPTION:

The author examines the legislative and regulatory environment of all levels of government as it relates to charitable and voluntary activity in Canada. The research and consultative process includes 1) Identifying problems from the laws and regulations; 2) studying in practices in the countries which might be adapted to the Canadian environment; 3) Recommending areas for simplifying and establishing uniform laws at the various levels of government, where practical, and identifying contradictions within government; 4) Inviting and initiating suggestions as to actions which could be undertaken by governments to enhance philanthropic activity.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
F. Y. St. Leger
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Policy Research Institute
University of Ulster
105 Botanic Avenue
Belfast, Northern Ireland, UK
(0232) 245133 Ext 3580

PROJECT TITLE:
A STUDY OF INFORMAL WELFARE IN BELFAST

PROJECT DESCRIPTION:
This study is concerned with the sociological correlates and preconditions of informal welfare, the relationship between formal (both government and voluntary agency) and informal helping, and the processes and motivations of caring. It involves sample surveys in three (contrasting) areas of Belfast (N = 600), a study of social work, health service, and of voluntary social agencies operating in two of the areas. The study involved approximately 40 intensive interviews of elderly/handicapped people and their caretakers.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
S. D. Thapar
Research Director
AVARD Foundation for Rural Development
5 Deendayal Uppadhya 14arg
New Delhi, India 110002
331-4678

PROJECT TITLE:
INTEGRATED DEVELOPMENT PLANS OF MICROREGIONS OF INDIA

PROJECT DESCRIPTION:
A base line survey defined of the location of resources including human resources; chartering development potentials of different economic sectors by technical/subject specialists; identifying socio-economic handicaps especially as they relate to women and their opportunities for employment; surveys of people's preferences for different projects; and listings of local cooperation in the preparation of plans of development along with role assignments among the local population groups. The information generally included budgeting; roles of local voluntary agencies; and arrangements for monitoring.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
The Center for Social Policy Studies
4 Rav Ashe Street
Jerusalem, ISRAEL 93593
(02) 639271

PROJECT TITLE:
CHANGING SOCIAL POLICY IN ISRAEL

PROJECT DESCRIPTION:
This annual report presents data on macro-allocations for Israel's human services. The report addresses three distinct aspects of "social services": the allocation of government expenditures, the policy implications of such allocations, and other related issues the Center has investigated involving the allocation of resources for the "social service."

PUBLICATIONS:
Kop, Yaacoved. CHANGING SOCIAL POLICY: ISRAEL 1985-86. Jerusalem, Israel: The Center for Social Policy Studies in Israel, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Robert Thompson
Project Director
Canadian Centre on Philanthropy
3080 Yonge Street
Suite 4080
Toronto, Ontario, Canada M4N 3N1
(416) 484-4118

PROJECT TITLE:
TRENDS IN CHARITABLE DONATION IN CANADA

PROJECT DESCRIPTION:
The Canadian Centre for Philanthropy is undertaking a statistical study which will provide more accurate and comprehensive information concerning the present position and past trends in charitable donations in Canada. The study will include an analysis of the major sources of donations and, in addition, trends in giving to the

various types of charities over the years will be measured. The figures will be updated annually as data for future years become available and an annual or biennial publication will be prepared.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Anna Maria Thranhardt
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Fachereich 1, Soziologie
Universitat-Gesamthochschule
Am Linnenkamp 2
4400 Munster
Paderborn, FRG

PROJECT TITLE:
TRADITIONAL NEIGHBORHOOD ASSOCIATIONS IN A HIGHLY DEVELOPED INDUSTRIAL COUNTRY

PROJECT DESCRIPTION:
The author traces the history, roles and functions of Jichikai (Neighborhood Associations) in Japan. The author attempts to integrate an understanding of the Jichkai, the community, and a neo-Confucian voluntarism.

PUBLICATIONS:
Thranhardt, Anna Maria. TRADITIONAL NEIGHBORHOOD ASSOCIATIONS IN A HIGHLY DEVELOPED INDUSTRIAL COUNTRY: THE CASE OF JAPAN. Paper presented at the International Symposium on "The Nonprofit Sector and the Modern Welfare State: Developing a Research Agenda," at Bad Honnef, FRG, June 10-12, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Dietrich Thranhardt
University of Munster
Platz der WeiBon Rose
4400 Munster, FRG
0251-839357

PROJECT TITLE:
WELFARE ORGANIZATIONS AND SELF-HELP GROUPS FOR IMMIGRANTS IN WEST GERMANY

PROJECT DESCRIPTION:
In West Germany, state financed social help and integration activities are provided by welfare organizations which define themselves along religious or political lines. These groups traditionally have excluded immigrants. The immigrant groups have thus begun to organize themselves, in cooperation and/or opposition to these established German organizations. In this project, these different activities are evaluated along with their specific achievements and limitations. The new form of cooperation, self-help and social work is then described.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Denise Wallen
Editor/Research Coordinator
Office of Research
University of New Mexico
102 Scholes Hall
Albuquerque, NM 87131
(505) 277-2256

PROJECT TITLE:
FUNDING FOR RESEARCH, STUDY, AND TRAVEL: THE PEOPLE'S REPUBLIC OF CHINA

PROJECT DESCRIPTION:
A directory of organizations which sponsor research, study and travel support for students and professional scholars in the People's Republic of China. Approximately 300 programs are alphabetically listed by Sponsor Name. Both private and corporate foundation; government agencies; foreign sources; associations and organizations; institutes and centers; museums; libraries; and professional societies are included.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
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Department of the Secretary of State
Room 11[illegible]7, Jule Leger Bldg.
Ottawa, Ontario, Canada K1A OM5
(819) 994-1835

PROJECT TITLE:
NATIONAL SURVEYS ON THE VOLUNTEER ACTIVITIES OF CANADIANS

PROJECT DESCRIPTION:
This project is the outcome of a national consultation process on the information needs of those interested in voluntary action in Canada. The consultation recommended the federal government undertake a series of national surveys on the activities of volunteers; a household survey, a survey of organizations that involve volunteers, and a survey of employers. These national surveys are to measure the demographic characteristics of volunteers, their motivation, their satisfaction, how they heard about volunteering, and the ways volunteering impacts their lives. To date, only the study of employers has been completed.

PUBLICATIONS:
Kenneth D. Hart, EMPLOYEE VOLUNTEERISM: EMPLOYER PRACTICES AND POLICIES, A Conference Board of Canada report for the Department of the Secretary of State, Canada, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Jennifer R. Wolch
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School of Urban & Regional Planning
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(213) 743-2058

PROJECT TITLE:
PLANNING AS CRISIS MANAGEMENT: AN ANALYSIS OF LONDON'S VOLUNTARY SECTOR

PROJECT DESCRIPTION:
This research seeks to investigate the role of external forces in affecting the adoption of formal planning approaches among voluntary nonprofit organizations located in London, England. Specifically, the research: 1) documents the extent, rationale and nature of planning among London's voluntary groups; 2) develops a profile of adopter vs. nonadopter organizations; and, 3) assesses the degree to which such planning exercises have helped groups surmount a severe threat posed by the external environment. The London case provides a unique opportunity to examine these questions because of the changing context of voluntarism associated with the abolition of the Greater London Council, the largest single source of funding for London's voluntary sector.

PUBLICATIONS:
Wolch, Jennifer R. PLANNING AS CRISIS MANAGEMENT: AN ANALYSIS OF LONDON'S VOLUNTARY SECTOR, 1988. Draft Report, pp. 104.

RESEARCHER/ SPONSORING ORGANIZATION:
Jennifer R. Wolch
Associate Professor
School of Urban and Regional Planning
VKC 351 - University of Southern California
University Park
Los Angeles, CA 90084
(213) 743-2058

PROJECT TITLE:
VOLUNTARY SECTOR AND ABOLITION OF THE GREATER LONDON COUNCIL

PROJECT DESCRIPTION:
This project focuses on the political economy of the London Voluntary Sector. In particular, the study assesses the dependence of voluntary organizations on public funds and technical assistance provided by the Greater London Council, a Labor-controlled regional authority which is being abolished by the Thatcher government.

PUBLICATIONS:
Wolch, Jennifer R. VOLUNTARY ORGANIZATIONS AND THE STATE: THE ROLE OF LONDON'S VOLUNTARY SECTOR IN THE RISE AND FALL OF THE GREATER LONDON COUNCIL. Los Angeles, CA: University of Southern California, Planning Institute Working Paper, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
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45 Everit Street
New Haven, CT 06511
(203) 562-1571

PROJECT TITLE:
INTERNATIONAL PROGRAMS OF AMERICAN FOUNDATIONS

PROJECT DESCRIPTION:
The author examines the international activities of American foundations in three parts: 1) History, goals and fields of interest of American foundations engaged in international programs; 2) Program development

and engagement; and, 3) International cooperation between American and foreign foundations. The research is based on statistical data provided by the Evaluation Center in New York as well as interviews with 15 officials of selected foundations.

PUBLICATIONS:
None to date.

Comparative International

RESEARCHER/ SPONSORING ORGANIZATION:
Christopher Badelt
Associate Professor
Institu Fur Sozialokonomie der Wirtschaftsuniversitat Wien
Fran Klein-Gasse 1
Klappe 401
Wien, AUSTRIA A-1190
(222) 34 75 41/506

PROJECT TITLE:
COMPARATIVE ANALYSIS OF INSTITUTIONS

PROJECT DESCRIPTION:
The author compares institutions in selected fields of economic and social policy. By drawing an international comparison, the author focuses on various institutional patterns in labor markets, health care, income maintenance, and personal social services that affect the success or failure of modern industrial societies.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Peter Baldwin
Assistant Professor of History
Department of History
Harvard University
Cambridge, MA 02138
(617) 495-2568

PROJECT TITLE:
THE POLITICS OF SOCIAL SOLIDARITY: THE CLASS BASIS OF THE EUROPEAN WELFARE STATE

PROJECT DESCRIPTION:
The author's research has centered on the social context surrounding disputes over universalism in social support policy--whether all citizens were to be included regardless of class, status or income. His work includes comparisons of Denmark, Sweden, Great Britain, France and Germany, and concentrates on the post-WWII period, 1945-1975.

PUBLICATIONS:
Baldwin, Peter. "The Scandinavian Origins of the Social Interpretation of the Welfare State," in COMPARATIVE STUDIES IN SOCIETY AND HISTORY, forthcoming.

________. "Social Class and Social Policy, How Much of A Connection? The Scandinavian Origins of the Social Interpretation of the Welfare State in the Nineteenth Century." Paper presented at the Davis Center Seminar, Princeton, NJ April 11, 1986.

________. THE SOCIAL BASES OF THE EUROPEAN WELFARE STATE: CLASS, INTEREST AND THE DEBATE OVER A UNIVERSALIST WELFARE STATE, 1875-1975. Ph.D. dissertation Harvard University, April 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Jan Branckaerts
Medical Sociologist
International Information Centre on Self-Help and Health
E. Van Evenstraat 2C
Leuven, BELGUIM 3000
016/28.31.56

PROJECT TITLE:
A BIBLIOGRAPHY ON SELF-HELP BOOKS AND ARTICLES

PROJECT DESCRIPTION:
Development and compilation of an international bibliography on self-help books and articles, using on-line computer databases in the U.S., Germany and France, existing bibliographies and bibliographical references of all kinds. The bibliography is intended to be a reference source for researchers, practitioners, and students, which will be regularly updated.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Robert F. Carbone
Director
Clearinghouse for Research on Fund Raising
University of Maryland at College Park
3112 Benjamin Building
College Park, MD 20742
(301) 454-5766

PROJECT TITLE:
PHILANTHROPY IN AUSTRALIA AND AMERICA: A COMPARATIVE STUDY

PROJECT DESCRIPTION:
The researcher argues that an understanding of America's philanthropic tradition is enhanced through knowledge of why similar traditions developed--or failed to develop-- in other countries. Although Australia'a colonization and development parallels that of the United States, philanthropy and voluntarism did not emerge as core values in Australian society. Australian scholars in history, sociology, and economics will be surveyed to ascertain factors that may explain what appears to be contrasting developments in countries that share a common cultural heritage.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Julian Montserrat i Codorniu
c/. Industria, 7, 6e. 2a.
Barcelona, SPAIN 08037

PROJECT TITLE:
CROSS SECTOR, CROSS COUNTRY EFFICIENCY COMPARISONS

PROJECT DESCRIPTION:
The aim of this research is to find evidence or sufficient reliability to permit verification or rejection of the rationales offered for the public sector support of the nonprofit sector. This paper focusses on cost and cost-effectiveness between the public and voluntary sectors in two European countries.

PUBLICATIONS:
Codorniu, Julia Monstserrat i. CROSS SECTOR, CROSS COUNTRY EFFICIENCY COMPARISONS AMONG OLD PEOPLE'S HOMES IN CATALUNYA AND ENGLAND AND WALES.

____________. CONTRACTING OUT PERSONAL SOCIAL SERVICES IN SPAIN.

RESEARCHER/ SPONSORING ORGANIZATION:
James Douglas
Woodrow Wilson School
Princeton University
Princeton, NJ 08544
(609) 452-5086

PROJECT TITLE:
A COMPARATIVE STUDY OF TRADE UNION CULTURE IN SCANDINAVIA, BRITAIN, THE UNITED STATES, AND WEST GERMANY

PROJECT DESCRIPTION:
This study will explore the different cultures of the trade union movements in Scandinavia, Britain, the U.S., and West Germany to discover why income policies are more successful in Scandinavia.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Roger L. Geiger
Association Professor of Education
Higher Education Program
Pennsylvania State University
125 Willard Building
University Park, PA 16802
(814) 863-2690

PROJECT TITLE:
PATTERNS OF PUBLIC-PRIVATE DIFFERENTIATION IN HIGHER EDUCATION: AN INTERNATIONAL COMPARISON

PROJECT DESCRIPTION:
This paper describes three basic structural types of higher education systems and then attempts to establish that certain behavioral characteristics are inherently associated with each of these types and explains why this should be the case. Some observations are offered, as well as policy issues facing education today.

PUBLICATIONS:
Geiger, Roger L. PATTERNS OF PUBLIC-PRIVATE DIFFERENTIATION IN HIGHER EDUCATION: AN INTERNATIONAL COMPARISON. New Haven, CT: Institution for Social and Policy Studies, Yale University, PONPO Working Paper No. 2122, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Roger L. Geiger
Associate Professor of Education
Higher Education Program
Pennsylvania State University
125 Willard Building
University Park, PA 16802
(814) 863-2690

PROJECT TITLE:
PRIVATE INITIATIVES IN HIGHER EDUCATION: THE AUSTRALIAN PREDICAMENT IN COMPARATIVE PERSPECTIVE

PROJECT DESCRIPTION:
The author compiles materials for a comparative study of higher education in America and Australia. The discussion is broken into four topics: Trend Toward Privatization; Creating a Private Sector: What are the Alternatives?; Student Charges: Why? How? How Much?; and, Patronage: Another Source of Funds for Higher Education?

PUBLICATIONS:
Geiger, Roger L. PRIVATE INITIATIVES IN HIGHER EDUCATION: THE AUSTRALIAN PREDICAMENT IN COMPARATIVE PERSPECTIVE. New Haven, CT: Institution for Social and Policy Studies, Yale University, PONPO Working Paper No. 2123, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Roger L. Geiger
Associate Professor of Higher Education
Higher Education Program
Pennsylvania State University
125 Willard Building
University Park, PA 16802
(814) 863-2690

PROJECT TITLE:
PRIVATE SECTORS IN HIGHER EDUCATION

PROJECT DESCRIPTION:
This is an international comparative analysis of the tasks of higher education between public and private institutions, including an account of and explanation for changes over time within national systems.

PUBLICATIONS:
Geiger, Roger L., New Haven, CT: Yale University, PONPO Working Paper, No. 39, 1987.

________. CREATING PRIVATE ALTERNATIVES IN HIGHER EDUCATION. New Haven, CT: Yale University, PONPO Working Paper, No. 97, 1985.

________. PRIVATE SECTORS IN HIGHER EDUCATION. Ann Arbor, MI: University of Michigan Press, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
Stephen Humble
Research Advisory Officer
Volunteer Centre
29 Lower King's Road
Berkhamsted
Herts, UK HP4 2AB
(04427) 73311

PROJECT TITLE:
FUTURE OF SELF HELP IN ENGLAND AND GERMANY

PROJECT DESCRIPTION:
In 1986 a group of researchers from England and West Germany met to discuss the major issues surrounding the development of self help in health care and social welfare in the two countries. The meetings provided an opportunity for an examination of the factors which are shaping the future of self help in two nations with very different health care and social service systems. A publication will result from the meetings for government policy makers in the field of self help.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Estelle James
Professor and Chair
Department of Economics
S.U.N.Y.-Stony Brook
Stony Brook, NY 11724
(516) 246-5072

PROJECT TITLE:
NON-PROFIT SECTOR IN COMPARATIVE PERSPECTIVE

PROJECT DESCRIPTION:
The project, conducted as part of the Program on Non-Profit Organizations at Yale University, examines and compares the role, organization, and financing of voluntary organizations in several individual countries. In some countries, specific sectors are studied, while in others the non-profit sector as a whole is considered. Studies to date have concentrated on India, Israel, Japan, the Netherlands, Sri Lanka, Sweden, and the United States.

PUBLICATIONS:
James, Estelle. "The Non-Profit Sector in International Perspective," in Walter Powell, ed. BETWEEN PUBLIC AND PRIVATE: THE NON-PROFIT SECTOR, New Haven, CT: Yale University Press, 1986.

_________. PRE-CONDITIONS, BENEFITS, AND COSTS OF PRIVATIZED PUBLIC SERVICES: LESSONS FROM THE DUTCH EDUCATIONAL SYSTEM. New Haven, CT: Yale University, PONPO Working Paper No. 47, 1982.

_________. THE PRIVATE PROVISION OF PUBLIC SERVICES: A COMPARISON OF SWEDEN AND HOLLAND. New Haven, CT: Yale University, PONPO Working Paper No. 60, 1982.

RESEARCHER/ SPONSORING ORGANIZATION:
Judith Jarvis
Senior Lecturer
Teesside Polytechnic
10 St. Robert's Gardens
Knaresborough
North Yorks, UK
0423 862572

PROJECT TITLE:
THE CHANGING ROLE OF VOLUNTARY ORGANIZATIONS: WELFARE PLURALISM IN THE 80'S

PROJECT DESCRIPTION:
An examination of four trends emerging in social welfare provision in Britain compared to those offered in the US are : 1) provision of funding for voluntary organizations on a short-term basis only; 2) provision of funding for voluntary organizations designed to fulfill a specific social/ economic function; 3) an increase of purchase of services from nonprofit making and profit making agencies; and, 4) a limited role for statutory social service providers.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Martin Knapp
Deputy Director
Personal Social Services Unit
University of Kent at Canterbury
Cornwallis Building
Canterbury Kent, UK CT2 7NF
(0227) 764000 extension 7552

PROJECT TITLE:
CROSS-SECTOR, CROSS-COUNTRY EFFICIENCY COMPARISONS: OLD PEOPLE'S HOMES IN SPAIN AND THE UNITED KINGDOM

PROJECT DESCRIPTION:
Using extensive primary source data for old people's homes (residential establishments) in Catalunya, Spain, and twelve areas of England and Wales, this study examines: 1) The characteristics of homes, residents and expenditure in the two countries. 2) Explains the differences in average cost per resident between the public and voluntary sectors within each country. 3) Explains the cost differences between the two countries, for public and voluntary sectors. 4) Examines the rationales for the existence of the two sectors offering similar services, again comparing the two countries.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Daniel C. Levy
Associate Professor of Education
State University of New York at Albany
Albany, NY 12222
(518) 439-2076

PROJECT TITLE:
U.S. PRIVATE AND PUBLIC ASSISTANCE TO LATIN AMERICAN HIGHER EDUCATION

PROJECT DESCRIPTION:
This project analyzes the role and impact of donor assistance to universities and related research institutions in

Latin America. It systematically compares foundations (especially Ford but also Rockefeller) to the major government donor (USAID) and the major multilateral donor (Inter- American Development Bank). It catalogs a number of projects, targets strategies, proceeds to assess positive and negative influences, and discusses the issue of "Americanization."

PUBLICATIONS:
Levy, Daniel C. HIGHER EDUCATION AND THE STATE IN LATIN AMERICA: PRIVATE CHALLENGES TO PUBLIC DOMINANCE. University of Chicago Press, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Miklos Marschall
Research Fellow
Research Institute for Culture
Corvin ter 8
Budapest, Hungary 1251
011-36-1-151-214

PROJECT TITLE:
NONPROFIT ACTIVITY IN A ONE-SECTOR ECONOMY

PROJECT DESCRIPTION:
The author examines the problems of defining the nonprofit arena within a one-sector economy. Using comparative models of the nonprofit sector, the author shows how the social environment differs from a Western so- called third sector and describes the specific Eastern-European character of public vs. nonprofit service and activities. He then discusses the historical background of limitations within the Hungarian voluntary nonprofit spheres, some negative consequences of the restricted voluntary and individual social activities. Finally, he addresses the recent transformation and future of non-governmental, voluntary, nonprofit organizations in the Eastern Bloc.

PUBLICATIONS:
Marschall, Miklos. "Nonprofit Activity in a One-Sector Economy". SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Victor A. Pestoff
Research Associate
Department of Business Administration
University of Stockholm
Stockholm, Sweden S-10691
08/ 162858

PROJECT TITLE:
AN INTERNATIONAL STUDY OF CONSUMER AND ENVIRONMENTAL PROMOTION MEASURES BY BUSINESS

PROJECT DESCRIPTION:
This project will relate to the planning of an international investigation of industrial governance in the sphere of consumer and environment protection. The study will compare private business, cooperatives and public enterprise with a focus on consumer and environment protection. This will be part of a larger international study of the Politics of Private Business, Cooperatives and Public Enterprise, headed by Professor B. Martin at the European University Institute in Florence.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Victor A. Pestoff
Research Associate
Department of Business Administration
University of Stockholm
Stockholm, Sweden S-10691
08/ 162858

PROJECT TITLE:
THE POLITICS OF ORGANIZED BUSINESS INTERESTS IN SWEDEN

PROJECT DESCRIPTION:
The purpose of this project of is to study the politics of organized business interests in Sweden, as part of an international comparison, and to compare the collective action of the owners of private business, cooperatives and public enterprise. Certain groups of owners are better organized and therefore overrepresented in both the formal and informal channels of influence, while others are underrepresented. This project will investigate the political implications of this over or underrepresentation.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Hendrik Van Der Heijden
Director
Aid Management Division, OECD
"Le Peygrot"- Meaulx des Fabres
Route De Clauiers
83440 Seillans
Paris, FRANCE
9476-8750

PROJECT TITLE:
EQUITABLE GROWTH: THE ROLE OF THE PRIVATE VOLUNTARY SECTOR

PROJECT DESCRIPTION:
This project focuses on the role of private voluntary organizations in developed countries and contrasts it with the role of these organizations in four developing countries.

PUBLICATIONS:
Van Der Heijden, Hendrik . DEVELOPMENT IMPACT AND EFFECTIVENESS OF NGOS: THE RECORD OF RURAL DEVELOPMENT COOPERATION. Amsterdam, Royal Tropical Institute, September, 1985.

Van Der Heijden, Hendrik."The Reconciliation of Ngo Autonomy, Program Integrity, and Operational Effectiveness With Accountability to Donors", WORLD DEVELOPMENT, Vol, 15, Supplement, Autumn, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Abraham Wandersman
Professor
Department of Psychology
University of South Carolina
Columbia, SC 29208
(803) 777-7671

PROJECT TITLE:
AN ANALYSIS OF VOLUNTARY NEIGHBORHOOD ORGANIZATIONS IN THE UNITED STATES AND ISRAEL

PROJECT DESCRIPTION:
This study uses three types of variables (demographic, social psychological, and costs/benefits) to investigate the characteristics of participants and nonparticipants in neighborhood-type organizations in the United States and Israel. A discriminant analysis points to the predictive strength of social psychological and cost/benefit variables as compared to demographic variables. Implications of these results for explanatory and predictive purposes are discussed.

PUBLICATIONS:
Wandersman, Abraham et. al. "Who Participates, Who Does Not Participate, and Why? An Analysis of Voluntary Neighborhood Organizations in the United States and Israel," SOCIOLOGICAL FORUM, Vol. 2, No. 3, 1987.

Development (Economic)

RESEARCHER/ SPONSORING ORGANIZATION:
Helmut K. Anheier
Assistant Professor of Sociology
Department of Sociology
Rutgers University
Lucy Stone Hall
New Brunswick, NJ 08903
(201) 932-4014

PROJECT TITLE:
INSTITUTIONAL DEVELOPMENT OF EASTERN CARIBBEAN NONPROFITS

PROJECT DESCRIPTION:
This project focuses on nonprofit organizations in the area of environmental protection, and looks at patterns of institutional development (goal formulation, staffing, funding, planning) in several Eastern Caribbean Islands. Of particular interest is the question of donor preferences in shaping recipient organizations and their institutional development. The project will analyze the organizational data and funding history of about 150 non-profits organizations.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Helmut K. Anheier
Assistant Professor of Sociology
Department of Sociology
Rutgers University
Lucy Stone Hall
New Brunswick, NJ 08903
(201) 932-4014

PROJECT TITLE:
PRIVATE VOLUNTARY ORGANIZATIONS AND DEVELOPMENT IN AFRICA: A RESEARCH AGENDA

PROJECT DESCRIPTION:
Based on a brief review of the role of private voluntary organizations (PVOs) in Africa, this project outlines three major areas for future research: 1) The organizational field of development; 2) The analysis of financial flows; and 3) The problem of strategic planning and bureaucracy. The researcher argues that a detailed comparative examination of these three areas is necessary to increase the understanding of PVO's performance relative to other organizational actors in the developmental process.

PUBLICATIONS:
Anheier, Helmut K. "Private Voluntary Organizations and Development in Africa: A Research Agenda," Paper presented at the International Symposium on "The Modern
Welfare State and the Nonprofit Sector, Bod Honnef, FRG, June 10-12, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Theodor Dams
Institute for Development Economics
Albert Ludwig University
Werthmanplatz
Frieburg, FRG 7800

PROJECT TITLE:
THE "THIRD AVENUE" FOR DEVELOPMENT: THE ROLE OF NON- GOVERNMENTAL ORGANIZATIONS (NGOs)

PROJECT DESCRIPTION:
The "three avenues" referred to in this project are: 1) The role, functions and strategy of NGOs as agents of development in third world countries; 2) The tasks and approaches of NGOs in representative democracies and pluralistic societies in industrialized countries;3) The NGOs joint ventures of both sides (DCs and LDCs) on the international level.

PUBLICATIONS:
Dams, Theodor. "The "Third Avenue" For Development: The Role of Non-Governmental Organizations." Paper presented at the International Symposium on "The Modern Welfare State and the Nonprofit Sector," Bad Honnef, FRG, June 10-12, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Julie Fisher
Partner
Fisher, Peck Associates
488 Ellsworth Ave.
New Haven, CT 06511
(203) 776-0709

PROJECT TITLE:
MICROPOLITICS: THIRD WORLD DEVELOPMENT AND THE EVALUATION OF PLURALISM

PROJECT DESCRIPTION:
This study documents the recent growth of both grassroots and development support organizations in many third world countries. The focus of the book is on the interrelationships of the various organizations and governments. Empowerment (or failure to empower) may well cause development organizations to have an impact on political structures and processes.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Anil K. Gupta
Professor
Center for Management and Agriculture
Indian Institute of Management
Vastrapur, Ahmedabad, INDIA 380 015

PROJECT TITLE:
POVERTY CONTROL THROUGH SELF-HELP

PROJECT DESCRIPTION:
This project considers a number of different areas of self help: NGO's and rural development/informal sector; organizing the poor in high risk ecological regions such as drought/flood prone areas; banking support for developmental NPO's; women's organizations; managing common property resources; designing innovative organizations; training of innovation ideas; and learning at individual and organizational development.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Overseas Development Council
1717 Massachusetts Avenue NW
Suite 501
Washington, DC 20036
(202) 234-8701

PROJECT TITLE:
WHAT AMERICANS THINK: VIEWS ON DEVELOPMENT AND U.S.-THIRD WORLD RELATIONS

PROJECT DESCRIPTION:
This report summarizes the findings of a comprehensive survey of American views on development and the United States - Third World relations. Co-sponsored by Interaction and The Overseas Development Council.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Achmad Rofi'ie
Board of Directors
Institute for Development Studies
Gedung Setiabudi I, Lt. 2
Blok D 3-4 Rasuna Said No. 62
Kuningan, Jakarta, INDONESIA 12950

PROJECT TITLE:
COMMUNITY DEVELOPMENT IN URBAN AND RURAL AREAS

PROJECT DESCRIPTION:
This project looks at informal urban sector development, specifically, integrated rural community development in the area of agriculture and women's participation. Some of the other topics discussed in this project include labor cooperative movements towards a self-help labor community, scavengers resettlement program, and a credit scheme for women's cooperatives in East Java.

PUBLICATIONS:
Information available upon request.

Foreign Policy Research

RESEARCHER/ SPONSORING ORGANIZATION:
Mary Anna Colwell
Adjunct Research Professor
Institute for Nonprofit Organizational Management
University of San Francisco
Box 577
Corte Madera, CA 20064
(415) 924-5548

PROJECT TITLE:
UNITED STATES PEACE GROUPS' INFLUENCE ON FOREIGN POLICY: AN EMPIRICAL ASSESSMENT OF GOALS, STRATEGIES AND RESOURCES

PROJECT DESCRIPTION:
This research and will specify to what degree and how peace groups try to influence foreign policy. Data is being gathered on the extent to which peace groups 1)focus on foreign policy; 2) incorporate strategies and actions designed to influence policy makers; 3) are organized, managed, and funded on a scale commensurate with these objectives. Interviews, analysis of survey data and communication of information to peace groups and researchers are currently under investigation.

PUBLICATIONS:
Colwell, Mary Anna. UNITED STATES PEACE GROUPS' INFLUENCE ON FOREIGN POLICY: AN EMPIRICAL ASSESSMENT OF GOALS, STRATEGIES AND RESOURCES. Institute for Nonprofit Management, University of San Francisco.

_________. MANAGEMENT PRACTICES AND ATTITUDES OF PEACE ORGANIZATIONS. Institute for Nonprofit Management, University of San Francisco.

Nonprofit Organization

RESEARCHER/ SPONSORING ORGANIZATION:
Rudolph Bauer
Professor
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FB 12
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(0421) 2183164/2182142

PROJECT TITLE:
THE EXTERNAL TRANSFORMATION CONDITIONS OF SELFHELP GROUPS

PROJECT DESCRIPTION:
An analysis of mutual influence processes between selfhelp associations and the institutions of social services.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
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Bremen 33, FRG D-2800
(0421) 2183164/2182142

PROJECT TITLE:
THE NONPROFIT WELFARE SECTOR IN INTERNATIONAL PERSPECTIVE

PROJECT DESCRIPTION:
For a translation of this project, please call the above number.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Jafee Eliezer
Professor of Social Work
Hebrew University of Jerusalem
Jerusalem, ISRAEL

PROJECT TITLE:
THE NON-PROFIT SECTOR AND THE ROLE OF RELIGION IN ISRAEL

PROJECT DESCRIPTION:
The author examines the growth, interrelation and impact of the non-profit sector in Israel, among both Jewish and non-Jewish religious communities.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Margaret E. Harris
Centre for Voluntary Organization
Department of Social Science Management and Administration
London School of Economics and Political Science
Hought Street
London, UK WC2A 2AE
01 405 7686

PROJECT TITLE:
GOVERNING BODIES IN LOCAL VOLUNTARY AGENCIES

PROJECT DESCRIPTION:
An exploratory, descriptive study of the characteristics of governing bodies (boards), and their members, in service delivering local voluntary agencies. This study serves as a feasibility study for a proposed larger (national) survey. As part of the ongoing research programme of the Centre, the study focuses on theoretical and practical problems of nonprofit boards' role.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
John Hills
The Welfare State Program
London School of Economics
10 Portugal Street
London, UK WC2A 2HD
01-405-7686

PROJECT TITLE:
THE VOLUNTARY SECTOR IN HOUSING: THE ROLE OF BRITISH HOUSING ASSOCIATIONS

PROJECT DESCRIPTION:
The author describes the housing association movement which consists of private nonprofit organizations providing rental housing. The author also discusses a number of issues involved such as causes for the success of the movement, and the potential problem of accountability. The author does not present evidence of the relative efficiency of the two sectors but refers to research currently underway at the University of Glasgow.

PUBLICATIONS:
Hills, John. "The Voluntary Sector in Housing: The Role of British Housing Associations," Paper presented at the International Symposium "The Nonprofit Sector & The Welfare State: Developing a Research Agenda," Bad Honnef, West Germany, June 10-12, 1987.

See Also:

INTERNATIONAL, GENERAL

AFS International/Intercultural Programs
VOLUNTEER RESOURCES STUDY

Allen, Derek
A COMPARATIVE STUDY OF THE TAX TREATMENT OF DONORS TO CHARITY IN VARIOUS COUNTRIES

Anheier, Helmut K.
PRIVATE VOLUNTARY ORGANIZATIONS AND DEVELOPMENT IN AFRICA: A RESEARCH AGENDA

Anheier, Helmut K.
THE NONPROFIT SECTOR: INTERNATIONAL AND COMPARATIVE PERSPECTIVES

Anheier, Helmut K.
AN INSTITUTUIONAL HISTORY OF FOUNDATIONS IN GERMANY

Anheier, Helmut K.
INSTITUTIONAL DEVELOPMENT OF EASTERN CARIBBEAN NONPROFITS

Center for Community Change
CHURCH FUNDING RESOURCES FOR INTERNATIONAL PROJECTS

Center for Arts Information
CENTER FOR ARTS INFORMATION

Charities Aid Foundation
HEALTH AUTHORITY FUNDING OF THE VOLUNTARY SECTOR

Charities Aid Foundation
CHARITY STATISTICS 1986/1987

Cohen, Steven M.
ISRAELI EMIGRES AND THE NEW YORK FEDERATION

Committee for Economic Development
FINANCE AND THIRD WORLD ECONOMIC GROWTH

Corporate Philanthropy Report
BUILDING MOMENTUM IN JAPAN

Daley, John Michael
VOLUNTEER AFFILIATION IN DEVELOPMENT PROJECTS

Dams, Theodor
THE "THIRD AVENUE" FOR DEVELOPMENT: THE ROLE OF NON-GOVERNMENTAL ORGANIZATIONS (NGOs)

Eliezer, Jafee
THE NON-PROFIT SECTOR AND THE ROLE OF RELIGION IN ISRAEL

Fandel, Nancy A.
THE NATIONAL DIRECTORY OF GRANTS AND AID TO INDIVIDUALS IN THE ARTS

Fayet-Scribe, Sylvie
FEMININE ASSOCIATIONS IN THE CONTEXT OF SOCIAL CATHOLICISM

Ferrand-Bechman, Mme. Dan
EVALUATION AND MEASUREMENT OF VOLUNTEERISM

Grun, Oskar
CUSTOMER ORIENTED ORGANIZATION STRUCTURE IN A PUBLIC HEALTH ORGANIZATION

Gupta, Anil K.
POVERTY CONTROL THROUGH SELF-HELP

Hordaunt, Jill
A CASE STUDY OF LOCAL AUTHORITY/VOLUNTARY SECTOR RELATIONS

Ibrahim, Barbara
PHILANTHROPY IN THE 1980'S IN THE ARAB WORLD

InterACTION
DISASTER RESPONSE PROGRAM

International Institute of Management
RESEARCH PROGRAM 1985-1989

James, Estelle
NON-PROFIT SECTOR IN COMPARATIVE PERSPECTIVE

Levy, Daniel C.
COMPARING PRIVATE & PUBLIC EDUCATION

Livezey, Lowell W.
NON-GOVERNMENTAL ORGANIZATIONS CONCERNED WITH INTERNATIONAL HUMAN RIGHTS

McCarthy, Kathleen D.
PHILANTHROPY AND CULTURE

Overseas Development Council
WHAT AMERICANS THINK: VIEWS ON DEVELOPMENT AND U.S.-THIRD WORLD RELATIONS

Pugliese, Donato J.
VOLUNTARY ASSOCIATIONS: AN ANNOTATED BIBLIOGRAPHY

Rofi'ie, Achmad
COMMUNITY DEVELOPMENT IN URBAN AND RURAL AREAS

Rosas, Allan
INDIRECT PUBLIC ADMINISTRATION

Seibel, Wolfgang
GUIDANCE AND CONTROL IN THE NONPROFIT SECTOR

Sutton, Francis X.
FOUNDATIONS AND HIGHER EDUCATION AT HOME AND ABROAD

Sutton, Francis X.
A HISTORY OF THE FORD FOUNDATION'S INTERNATIONAL ACTIVITIES

Thompson, Loring M.
A COMPREHENSIVE THEORY OF CHARITY

Unell, Judith
VOLUNTEERING AS AN EDUCATIVE EXPERIENCE

Weaver, Barbara
THE GLOBAL DEBT CRISIS: A QUESTION OF JUSTICE

World Future Society
FUTURE SURVEY ANNUAL

World Resources Institute
WORLD RESOURCES 1988

Zimmer, Annette
INTERNATIONAL PROGRAMS OF AMERICAN FOUNDATIONS

COUNTRIES

AFS International/Intercultural Programs
VOLUNTEER RESOURCES STUDY

Anheier, Helmut K.
INTERNATIONAL DIRECTORY OF RESEARCH ON NONPROFIT ORGANIZATIONS, FOUNDATIONS AND THE THIRD SECTOR

Anheier, Helmut K.
THE NONPROFIT SECTOR: INTERNATIONAL AND COMPARATIVE PERSPECTIVES

Anheier, Helmut K.
INSTITUTIONAL DEVELOPMENT OF EASTERN CARIBBEAN NONPROFITS

Babini, Dominique
ARGENTINE FOUNDATION

Branckaerts, Jan
A BIBLIOGRAPHY ON SELF-HELP BOOKS AND ARTICLES

Brophy, Michael
CHARITY STATISTICS IN ENGLAND

Catano, Janis Wood
WOMEN'S PARTICIPATION IN HEALTH PLANNING

Centro de fundaciones
DIRECTORIO DE LAS FUNDACIONES ESPANOLA = DIRECTORY OF SPANISH FOUNDATIONS

Charities Aid Foundation
HEALTH AUTHORITY FUNDING OF THE VOLUNTARY SECTOR

Charities Aid Foundation
HOW AND WHY DO SMALL BUSINESSES GIVE

Charities Aid Foundation
CHARITABLE ACCOUNTS

Charities Aid Foundation
PAYROLL GIVING: INITIATIVES FOR GIVING

Charities Aid Foundation
CHARITY HOUSEHOLD SURVEY

Charities Aid Foundation
CHARITY STATISTICS 1986/1987

Cohen, Steven M.
ISRAELI EMIGRES AND THE NEW YORK FEDERATION

Committee for Economic Development
FINANCE AND THIRD WORLD ECONOMIC GROWTH

Corporate Philanthropy Report
JAPAN'S ROCKEFELLER

de Azevedo, Celia Marinho
PHILANTHROPY AND BRAZILLIAN WOMEN'S MOVEMENTS

Feingold, Mordechai
PHILANTHROPY, POMP, AND PATRONAGE

Fernandez, Enrique A.
CONTRIBUTIONS OF RECIPIENT NON-GOVERNMENT ORGANIZATIONS

Ferrand-Bechmann, Mme. Dan
TO MODERNIZE VOLUNTARY ACTION

Foundation Center of Japan
DIRECTORY OF GRANT-MAKING FOUNDATIONS: GUIDE TO PRIVATE GRANT SOURCES, 1988

Fox, Daniel M.
ORGANIZING HEALTH POLICY IN THE U.S.: A REINTERPRETATION

Gidron, Benjamin
PATTERNS OF SELF-HELP ORGANIZATIONS AMONG PARENTS OF THE CHRONICALLY MENTALLY ILL IN ISRAEL

Hills, John
THE VOLUNTARY SECTOR IN HOUSING: THE ROLE OF BRITISH HOUSING ASSOCIATIONS

Hofmann, Michael
"DIFFERNTIA SPECIFICA" ---MANAGENMENT OF DIFFERENT ORGANIZATIONS

Hopkinson, Richard A.
CORPORATE GIVING IN CANADA, 1986

James, Estelle
NON-PROFIT SECTOR IN COMPARATIVE PERSPECTIVE

Jenkins, Helmut W.
THE ASSOCIATIONS OF THE NONPROFIT HOUSING SOCIETIES PROBLEMS

Jimack, Michael
ILLICIT DRUG USE AND SOLVENT ABUSE IN THE LONDON JEWISH COMMUNITY

Kalayakunavuti, Rachanee
EVALUATION OF ACTIVITIES BY THAILAND'S NONGOVERNMENT WOMEN ORGANIZATIONS

Leat, Diana
THE ROLE OF PAYMENT IN THE PROVISION OF CARE

MacGregor, Susanne
ASSESSMENT OF THE CENTRAL FUNDED DRUGS INITIATIVE (CFI)

Mandler, Peter
19TH CENTURY CHARITY AND WELFARE

Meehan-Waters, Brenda
THE IMPULSE TO CHARITY: RUSSIAN WOMEN'S COMMUNITIES AND THE DEVELOPMENT OF CHARITABLE ACTIVITIES: 1861-1917

Mollenhauer, Linda
THE STATE OF PHILANTHROPY IN CANADA

National Committee on Charitable Organizations
NATIONAL COMMITTEE ON CHARITABLE ORGANIZATIONS

National Committee on Charitable Organizations
CANADIAN DIRECTORY TO FOUNDATIONS

National Committee on Charitable Organizations
THIRD SECTOR DIRECTORY: FUND-RAISING ORGANIZATIONS

Ngiam, Tee Liang
THE INTERFACE BETWEEN FORMAL AND INFORMAL SUPPORT SYSTEMS OF PUBLIC HOUSING RESIDENTS IN SINGAPORE

Padron, Mario C.
NON-GOVERNMENTAL DEVELOPMENT ORGANIZATIONS IN LATIN AMERICA

Richter, Rudolf
INNOVATIVE APPROACHES TO THE SOCIALIZATION OF COUNSELORS OF SELF-HELP GROUPS

Rofi'ie, Achmad
COMMUNITY DEVELOPMENT IN URBAN AND RURAL AREAS

Salkind, Malvin
COMMUNITY ROOTS PROJECT

Shipton, Sidney Lawrence
LEADERSHIP IN THE VOLUNTARY SECTOR

Sutton, Francis X.
A HISTORY OF THE FORD FOUNDATION'S INTERNATIONAL ACTIVITIES

Van Til, Jon
VOLUNTARISM IN POST-INDUSTRIAL SOCIETY

World Future Society
FUTURE SURVEY ANNUAL

COMPARATIVE INTERNATIONAL

Anheier, Helmut K.
PRIVATE VOLUNTARY ORGANIZATIONS AND DEVELOPMENT IN AFRICA: A RESEARCH AGENDA

Anheier, Helmut K.
INTERNATIONAL DIRECTORY OF RESEARCH ON NONPROFIT ORGANIZATIONS, FOUNDATIONS AND THE THIRD SECTOR

Anheier, Helmut K.
THE NONPROFIT SECTOR: INTERNATIONAL AND COMPARATIVE PERSPECTIVES

Anheier, Helmut K.
AN INSTITUTUIONAL HISTORY OF FOUNDATIONS IN GERMANY

Anheier, Helmut K.
INSTITUTIONAL DEVELOPMENT OF EASTERN CARIBBEAN NONPROFITS

Bauer, Rudolph
THE NONPROFIT WELFARE SECTOR IN INTERNATIONAL PERSPECTIVE

Brooks, Chris W.
CO-OPERATIVE ACTION PROGRAMME ON LOCAL INITIATIVES FOR EMPLOYMENT CREATION

Carbone, Robert F.
PHILANTHROPY IN AUSTRALIA AND AMERICA: A COMPARATIVE STUDY

Charities Aid Foundation
THE TAX TREATMENT OF DONORS TO CHARITY IN VARIOUS COUNTRIES

Chesler, Mark
SELF-HELP GROUP: COMPARATIVE STUDY AND INTERNATIONAL TRANSFER OF INNOVATIONS

Clark, Chris L.
VOLUNTARY ACTION ON UNEMPLOYMENT

Fisher, Julie
MICROPOLITICS: THIRD WORLD DEVELOPMENT AND THE EVALUATION OF PLURALISM

Floro, George K.
MODEL FOR BUILDING VOLUNTARISM FROM A LOCAL CENTER

Fox, Daniel M.
ORGANIZING HEALTH POLICY IN THE U.S.: A REINTERPRETATION

Fruhling, Hugo
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Grove, Cornelius Lee
THE AFS VOLUNTEER RESOURCES STUDY

Hood, Christopher
PARAGOVERNMENT ORGANIZATION AND THE PROVISION OF PUBLIC SERVICES

Japan Center for International Exchange
JAPANESE PHILANTHROPY AND INTERNATIONAL COOPERATION

Japan Center for International Exchange
THE ROLE OF PHILANTHROPY IN INTERNATIONAL COOPERATION: REPORT ON THE JAPAN CENTER FOR INTERNATIONAL EXCHANGE 15TH ANNIVERSARY INTERNATIONAL SYMPOSIUM, DECEMBER 1985

Lammers, John C.
COMPETITION AND PERSONNEL PRACTICES IN LOUISVILLE NONPROFIT AGENCIES

Randall, Colin
TRADE UNION AND LABOUR MOVEMENT INVOLVEMENT IN GOVERNMENT TRAINING AND MAKE-WORK SCHEMES (TULMI PROJECT)

Rosas, Allan
INDIRECT PUBLIC ADMINISTRATION

Schuster, J. Mark Davidson
A COMPARATIVE STUDY OF MATCHING GRANT PROGRAMS FOR THE ARTS

Thompson, Robert
TRENDS IN CHARITABLE DONATION IN CANADA

World Future Society
FUTURE SURVEY ANNUAL

INTERNATIONAL DEVELOPMENT

Anheier, Helmut K.
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CONTRIBUTIONS OF RECIPIENT NON-GOVERNMENT ORGANIZATIONS

Kalayakunavuti, Rachanee
EVALUATION OF ACTIVITIES BY THAILAND'S NONGOVERNMENT WOMEN ORGANIZATIONS

Overseas Development Council
WHAT AMERICANS THINK: VIEWS ON DEVELOPMENT AND U.S.-THIRD WORLD RELATIONS

Thapar, S. D.
INTEGRATED DEVELOPMENT PLANS OF MICROREGIONS OF INDIA

Van Der Heijden, Hendrik
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Weaver, Barbara
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Jeannin, Philipe
PATTERNS OF INSURANCE AND MUTUALITY

Jeannin, Philipe
WHAT IS SELF-RELIANCE

Pohls, Marita
HISTORY OF THE FINNISH CULTURAL FOUNDATION: THE FIRST 50 YEARS

Taylor, Richard
INTERPERSONAL UNDERSTANDING ACROSS CULTURAL AND SOCIAL DIFFERENCES

Wallen, Denise
FUNDING FOR RESEARCH, STUDY, AND TRAVEL: THE PEOPLE'S REPUBLIC OF CHINA

Wyszomirski, Margaret J.
AMERICA'S COMMITMENT TO CULTURE: PUBLIC POLICY AND THE ARTS

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Archambault, Edith
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Branckaerts, Jan
A BIBLIOGRAPHY ON SELF-HELP BOOKS AND ARTICLES

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Dams, Theodor
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Darby, Alan
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de Azevedo, Celia Marinho
PHILANTHROPY AND BRAZILLIAN WOMEN'S MOVEMENTS

Eliezer, Jafee
THE NON-PROFIT SECTOR AND THE ROLE OF RELIGION IN ISRAEL

Fernandez, Enrique A.
CONTRIBUTIONS OF RECIPIENT NON-GOVERNMENT ORGANIZATIONS

Fisher, Julie
MICROPOLITICS: THIRD WORLD DEVELOPMENT AND THE EVALUATION OF PLURALISM

Geiger, Roger L.
PATTERNS OF PUBLIC-PRIVATE DIFFERENTIATION IN HIGHER EDUCATION: AN INTERNATIONAL COMPARISON

Grun, Oskar
CUSTOMER ORIENTED ORGANIZATION STRUCTURE IN A PUBLIC HEALTH ORGANIZATION

Gui, Benedetto
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Gupta, Anil K.
POVERTY CONTROL THROUGH SELF-HELP

Heinze, Rolf G.
NONPROFIT AND SELF-HELP ORGANIZATIONS IN THE WELFARE STATE: COMPETITION OR COOPERATION

Hofmann, Michael
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Hood, Christopher
PARAGOVERNMENT ORGANIZATION AND THE PROVISION OF PUBLIC SERVICES

Ibrahim, Barbara
PHILANTHROPY IN THE 1980'S IN THE ARAB WORLD

Jaffe, Eliezer
RESTRUCTURING JEWISH PHILANTHROPY FOR ISRAEL

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THE ROLE OF PHILANTHROPY IN INTERNATIONAL COOPERATION: REPOPRT ON THE JAPAN CENTER FOR INTERNATIONAL EXCHANGE 15TH ANNIVERSARY INTERNATIONAL SYMPOSIUM, DECEMBER 1985

Jenkins, Helmut W.
THE ASSOCIATIONS OF THE NONPROFIT HOUSING SOCIETIES PROBLEMS

Knapp, Martin
CROSS-SECTOR, CROSS-COUNTRY EFFICIENCY COMPARISONS: OLD PEOPLE'S HOMES IN SPAIN AND THE UNITED KINGDOM

Koek, Karen E.
ENCYCLOPEDIA OF ASSOCIATIONS: VOLUME 4, INTERNATIONAL ORGANIZATIONS

Lloyd, Peter
THE RELATIONSHIP BETWEEN VOLUNTARY ASSOCIATIONS AND STATE AGENCIES IN THE PROVISION OF SOCIAL SERVICES AT THE LOCAL LEVEL

Marschall, Miklos
NONPROFIT ACTIVITY IN A ONE-SECTOR ECONOMY

Neuhoff, Klaus
TAXATION AND DEDUCTIBILITY: USING NON-CHARITABLE INSTRUMENTS FOR CHARITABLE DONATIONS

Ngiam, Tee Liang
THE INTERFACE BETWEEN FORMAL AND INFORMAL SUPPORT SYSTEMS OF PUBLIC HOUSING RESIDENTS IN SINGAPORE

Pickvance, Christopher G.
CENTRAL GOVERNMENT, LOCAL GOVERNMENT, VOLUNTARY ASSOCIATIONS AND THE WELFARE STATE

Pohls, Marita
HISTORY OF THE FINNISH CULTURAL FOUNDATION: THE FIRST 50 YEARS

Ranci, Pippo
THE THIRD SECTOR IN ITALY

Richardson, Ann
SELF-HELP AND SOCIAL CARE

Ronge, Volker
THIRD SECTOR ACTIVITIES IN THE ARTS- CASE STUDIES IN TWO GERMAN CITIES

Rosas, Allan
INDIRECT PUBLIC ADMINISTRATION

Seifart, Werner
A STUDY ON AMERICAN FOUNDATIONS

Smith, Devon
GUIDE FOR THE PROMOTION OF CAREERS IN PUBLIC, COMMUNITY, AND INTERNATIONAL SERVICE

Thranhardt, Dietrich
WELFARE ORGANIZATIONS AND SELF-HELP GROUPS FOR IMMIGRANTS IN WEST GERMANY

Thranhardt, Anna Maria
TRADITIONAL NEIGHBORHOOD ASSOCIATIONS IN A HIGHLY DEVELOPED INDUSTRIAL COUNTRY

SPECIAL INDUSTRY STUDIES

Arts/Culture/Humanities

RESEARCHER/ SPONSORING ORGANIZATION:
Business Committee for the Arts
1775 Broadway
New York, NY 10019
(212) 664-0600

PROJECT TITLE:
BUSINESS SUPPORT TO THE ARTS

PROJECT DESCRIPTION:
This is an on-going survey of businesses across America which seeks to ascertain the level, direction and incidence of business support for the arts. Surveys were completed in 1984, 1985 and 1986. Close to 19,000 businesses have taken part in the project.

PUBLICATIONS:
Brochures and reports are available from the Business Committee for the Arts and the triennial report on BUSINESS SUPPORT TO THE ARTS was released in 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Center for Arts Information
1285 Avenue of the Americas
3rd Floor
New York, NY 10019
(212) 977-2544

PROJECT TITLE:
CENTER FOR ARTS INFORMATION

PROJECT DESCRIPTION:
The Center for Arts Information is a national information clearinghouse and research library focusing on cultural policy, economic and other trends in the nonprofit arts, organizational management, and individual professional development. The library is equipped with over 6,500 reference books, pamphlets, and directories, and subscribes to over 300 arts periodicals. In addition, it houses files on service organizations and funding agencies; brochures on current workshops, seminars, festivals, and conferences; and annual reports, program guidelines, and application forms for major government arts funding agencies.

PUBLICATIONS:
A GUIDE TO ARTS MANAGEMENT INFORMATION CENTERS. New York: Center for Arts Information, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Paul DiMaggio
Co-Chair, PONPO
Yale University
88 Trumbull Street
New Haven, CT 06520
(203) 432-2121

PROJECT TITLE:
ARTS AND PROFESSIONAL MANAGEMENT

PROJECT DESCRIPTION:
The author is studying the careers and professional networks of arts administrators and the professionalization of management in nonprofit arts organizations.

PUBLICATIONS:
DiMaggio, Paul. SUPPORT FOR THE ARTS FROM INDEPENDENT FOUNDATIONS. New Haven, CT: Yale University, PONPO Working Paper, No. 105, 1986.

DiMaggio, Paul and Kristen Steinberg. CONFORMITY AND DIVERSITY IN THE AMERICAN RESIDENT STAGE. New Haven, CT: Yale University, PONPO Working Paper, No. 103, 1986.

DiMaggio, Paul. WHY DO SOME THEATRES INNOVATE MORE THAN OTHERS? New Haven, CT: Yale University, PONPO Working Paper, No. 104, 1985.

________. CULTURAL ENTREPRENEURSHIP IN NINETEENTH CENTURY BOSTON: THE CREATION OF AN ORGANIZATIONAL BASE FOR HIGH CULTURE IN AMERICA. New Haven, CT: Yale University, PONPO Working Paper, No. 57. Also published in MEDIA, CULTURE, AND SOCIETY, Vol. 4, No. 1, January 1982, pp. 33-50.

RESEARCHER/ SPONSORING ORGANIZATION:
Paul DiMaggio
Co-Chair, PONPO
Yale University
88 Trumbull Street
New Haven, CT 06520
(203) 432-2121

PROJECT TITLE:
IMPACT OF FUNDING ON ARTS ORGANIZATIONS

PROJECT DESCRIPTION:
This is a study of the impact of government, private, and earned income sources on the structure and behavior of private nonprofit arts organizations.

PUBLICATIONS:
DiMaggio, Paul. New Haven, CT: Yale University, PONPO Working Paper, No. 62, 1987.

_________. New Haven, CT: Yale University, PONPO Working Paper, No. 82, forthcoming.

RESEARCHER/ SPONSORING ORGANIZATION:
Paul DiMaggio
Co-Chair, PONPO
Yale University
88 Trumball Street
New Haven, CT 06520
(203) 436-4237

PROJECT TITLE:
NONPROFIT ENTERPRISE IN THE ARTS

PROJECT DESCRIPTION:
This comparative study of nonprofit, public, and for-profit cultural enterprise places the arts in their organizational and economic context. DiMaggio brings together the work of economists, lawyers, sociologists, and students of management, with nearly half of the essays never before published. He provides a unique and varied perspective on such issues as the financing of nonprofit arts organizations, the relationship between industrial organization and social purpose in the arts, and the constraints that patterns of funding place on the missions that artists and trustees may wish to pursue.

PUBLICATIONS:
DiMaggio, Paul. NONPROFIT ENTERPRISE IN THE ARTS: STUDIES IN MISSION AND CONSTRAINT. New York, NY: Oxford University Press, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Paul DiMaggio
Co-Chair, PONPO
Yale University
88 Trumbull Street (154 Yale Station)
New Haven, CT 06520
(203) 432-2121

PROJECT TITLE:
SUPPORT FOR THE ARTS FROM INDEPENDENT FOUNDATIONS

PROJECT DESCRIPTION:
This is an examination of patterns of foundation assistance to arts organizations, with attention to both the quantity of giving and to the purposes for which grants are made.

PUBLICATIONS:
DiMaggio, Paul. SUPPORT FOR THE ARTS FROM INDEPENDENT FOUNDATIONS. New Haven, CT: Yale University, Institution for Social and Policy Studies, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Joan Jeffri
Director
Research Center for Arts and Culture
Columbia University
615 Dodge Hall
New York, NY 10027
(212) 280-4331

PROJECT TITLE:
ARTISTS' GUIDE TO WORK-RELATED HUMAN SOCIAL SERVICES

PROJECT DESCRIPTION:
This is a national guide including representative cities in all 50 states and Washington, DC, listing existing resources where artists can find information, service and/or referral in health care and insurance, life insurance, pension, welfare, and legal and financial expertise.

PUBLICATIONS:
ARTISTS' GUIDE TO WORK-RELATED HUMAN AND SOCIAL SERVICES. New York: Research Center for Arts and Culture, Columbia University, 1988.

ARTISTS' GUIDE TO HEALTH (5 regional guides). New York: Research Center for Arts and Culture, Columbia University, forthcoming in 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Joan Jeffri
Director
Research Center for Arts and Culture
Columbia University
615 Dodge Hall
New York, NY 10027
(212) 280-4331

PROJECT TITLE:
ARTISTS' WORK-RELATED HUMAN AND SOCIAL SERVICES QUESTIONNAIRE, NEW YORK STATE MODEL

PROJECT DESCRIPTION:
This is a survey of a random sample of 900 New York State artists documenting artists' work-related human and social service needs in the areas of health insurance, life insurance, credit and space, legal and financial advice and expertise.

PUBLICATIONS:
Jeffri, Joan, Joseph Hosie and Robert Greenblatt. "Artists: The 'Different Poor?'," FYI, the national newsletter of New York Foundation for the Arts and Center for Arts Information, forthcoming.

RESEARCHER/ SPONSORING ORGANIZATION:
Joan Jeffri
Director
Research Center for Arts and Culture
Columbia University
615 Dodge Hall
New York, NY 10027
(212) 280-4331

PROJECT TITLE:
COMMUTERS AND BROADWAY

PROJECT DESCRIPTION:
A study of commuters in Metropolitan New York documenting attendance patterns for Broadway theatre and the nonprofit group "Exploring the Metropolis." Public seminars allow the results of the survey to be discussed and recommendations to be made to the Broadway theatre industry.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Ronya J. McMillen
Information Services Manager
National Assembly of State Arts Agencies
1010 Vermont Avenue, NW
Suite 920
Washington, DC 20005
(202) 347-6352

PROJECT TITLE:
STATE ARTS AGENCY DATABASE

PROJECT DESCRIPTION:
NASAA has developed a National Standard for Arts Information through which data are entered into a computer database and analyzed on an annual basis. The Standard currently includes a system for tracking grants in public arts agencies. The database includes additional data profiling state arts agency programs, policies, procedures, and legislative appropriation histories.

PUBLICATIONS:
THE NATIONAL STANDARD FOR ARTS INFORMATION EXCHANGE. Washington, DC: NASAA, 1986. STATE ARTS AGENCY FUNDED ACTIVITIES: ANALYSES OF FINAL REPORTS: FISCAL YEARS 1983 AND 1984. Washington, DC: NASAA, 1986.

STATE ARTS AGENCY FUNDED ACTIVITIES: ANALYSIS OF FINAL DESCRIPTIVE REPORTS: FISCAL YEAR 1985. Washington, DC: NASAA, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
National Assembly of State Arts Agencies
1010 Vermont Ave. N.W.
Suite 920
Washington, DC 20005
(202) 347-6352

PROJECT TITLE:
PUBLIC ARTS AGENCY DATA BASE

PROJECT DESCRIPTION:
NASAA has developed a National Standard for Arts Information Exchange through which data are entered into a computer database and analyzed on an annual basis. The Exchange currently includes a system for

tracking grants in public arts agencies and will eventually include state arts agency profile information on agency programs, policies, and legislative appropriations history. Data are collected from state and regional organizations but not from local arts agencies.

PUBLICATIONS:
THE NATIONAL STANDARD FOR ARTS INFORMATION EXCHANGE. Washington, DC: NASAA, 1984.

STATE ARTS AGENCY FUNDED ACTIVITIES: ANALYSIS OF FINAL DESCRIPTIVE REPORTS: FISCAL YEARS 1985 AND 1986. Washington, DC: NASAA, forthcoming, mid-1988.

RESEARCHER/ SPONSORING ORGANIZATION:
John O'Connor
National Humanities Center
University of North Carolina
112 Foust Building
Greensboro, NC 27412
(919) 334-5325

PROJECT TITLE:
HUMANISTIC PERSPECTIVES

PROJECT DESCRIPTION:
This project relates the field of Humanities with the study of voluntarism and philanthropy. The author sketches a taxonomy of topics for these subjects that scholars in the humanities might appropriately address. He also focuses on one central concept to give an example of the questions that might be raised by scholars from the humanities.

PUBLICATIONS:
O'Connor, John. "Humanistic Perspectives." Paper presented at the Duke University Center for the Study of Philanthropy and Voluntarism Conference, Durham, NC, November 20-21, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Alvin H. Reiss
Art Management
408 West 57th Street
Suite 8E
New York, NY 10019
(212) 245-3850

PROJECT TITLE:
CASH IN: FUNDING AND PROMOTING THE ARTS

PROJECT DESCRIPTION:
Describes imaginative concepts, tested ideas and case histories of programs/promotions that have made money for nonprofit arts organizations. Includes an annotated bibliography of books and periodicals dealing with various aspects of fundraising.

PUBLICATIONS:
Reiss, Alvin H. CASH IN! FUNDING AND PROMOTING THE ARTS. Illustrated by H.R. Martin. New York, NY: Theatre Communications Group, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
J. Mark Davidson Schuster
Assistant Professor
Department of Urban Studies and Planning
Massachusetts Institute of Technology
7-338
Cambridge, MA 02139
(617) 253-7323

PROJECT TITLE:
A COMPARATIVE STUDY OF MATCHING GRANT PROGRAMS FOR THE ARTS

PROJECT DESCRIPTION:
This study will compare three government programs which match corporate support for the arts: the Regional Corporate Challenge program in Massachusetts, the Business Sponsorship Incentive Scheme in Great Britain, and the Wintario Challenge Grant in Ontario, Canada. In addition to documenting the relative success of the programs, the study will also address the issues raised by the governments' use of matching grants.

PUBLICATIONS:
Schuster, J. Mark Davidson. "The Problem with New Money: Government Leverage of Private Support for Nonprofit Organizations - The Case of the Art", paper presented at the Independent Sector's Research Forum, March 17-18, 1988, San Francisco.

RESEARCHER/ SPONSORING ORGANIZATION:
J. Mark Davidson Schuster
Assistant Professor
Department of Urban Studies and Planning
Massachusetts Institute of Technology
Room 7-338
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(617) 253-7323

PROJECT TITLE:
EVALUATION OF THE REGIONAL CORPORATE CHALLENGE PROGRAM

PROJECT DESCRIPTION:
This project is an evaluation for the Massachusetts Council on the Arts and Humanities of the challenge grant program to encourage increased corporate giving to the arts.

PUBLICATIONS:
Schuster, J. Mark Davidson. THE REGIONAL CORPORATE CHALLENGE PROGRAM: AN EVALUATION FOR THE MASSACHUSETTS COUNCIL ON THE ARTS AND HUMANITIES. Boston: Massachusetts Council on the Arts and Humanities, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
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Massachusetts Institute of Technology
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Cambridge, MA 02139
(617) 253-7323

PROJECT TITLE:
RESEARCH MONOGRAPHS FROM THE SURVEY OF PUBLIC PARTICIPATION IN THE ARTS

PROJECT DESCRIPTION:
This project entails the preparation of two research monographs using data from the 1982 and 1985 Surveys of Public Participation in the Arts. The specific topics for the monographs will be 1) The Audience for Museums and Art Galleries, and 2) The Relationship Between Participation Rates and Public Funding for the Arts Across Regions.

PUBLICATIONS:
Schuster, J. Mark Davidson. PERSPECTIVES ON THE AMERICAN AUDIENCE FOR ART MUSEUMS, research monograph, Research Division, National Endowment for the Arts, July 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Bruce A. Seaman
Associate Professor of Economics
Georgia State University
University Plaza
Atlanta, GA 30303
(404) 651-2775

PROJECT TITLE:
AN ANALYSIS OF PRICE DISCRIMINATION IN THE ARTS

PROJECT DESCRIPTION:
The author cites an analysis that found significant differences among the various types of arts organizations in price discrimination strategies. This analysis related to Henry Hansmann's hypothesis regarding the role of price discrimination in the development of the nonprofit form of organization in the arts. This study draws on the earlier work to include an expanded data base, and a disaggregated analysis of the role in price discrimination strategies played by local demographics and industry structure. A more rigorous discussion of the meaning of price discrimination in the arts, and its measurement, is provided. The effects of donor categories relative price on total contributions from private and corporate donors is also analyzed. The author provides a fuller understanding of the relationship between price discrimination using private donation strategies, and price discrimination in ticket pricing, and further clarifies the Hansmann argument.

PUBLICATIONS:
Seaman, Bruce A. "Price Discrimination in the Arts" in MANAGERIAL ECONOMICS FOR THE ARTS, edited by V.L. Owen and W.S. Hendon, University of Akron, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
Margaret J. Wyszomirski
Project Director
Center for National Policy
317 Massachusetts Avenue, NE
Suite 300
Washington, DC 20002
(202) 546-9300

PROJECT TITLE:
AMERICA'S COMMITMENT TO CULTURE: PUBLIC POLICY AND THE ARTS

PROJECT DESCRIPTION:
This study surveys the ideological issues and perspectives of arts and cultural policy; historical and organizational studies of government as an arts patron; interaction of public and private patronage and partnerships; case studies of particular controversies; and the process and politics of cultural policymaking.

PUBLICATIONS:
Information available upon request.

RESEARCHER/ SPONSORING ORGANIZATION:
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(202) 546-9300

PROJECT TITLE:
PUBLIC AND PRIVATE SUPPORT FOR MAJOR AMERICAN ORCHESTRAS

PROJECT DESCRIPTION:
This project chronicles the development of a public-private partnership of patronage of major orchestras in the US during the past 25 years. It identifies the changing proportions of donor support coming from foundations, corporations, and other private sources, the federal government and state/local governments. It then seeks to explain the reasons behind such changes in the support proportions as they reflect changes in donor resources and goals, in the attitudes and fund-raising strategies of major strategies of major orchestras, and in general economic and political circumstances as they impact upon these cultural organizations. Attention will also be paid to the pattern of earned and unearned income over time. Of particular interest will be the role of the Ford Foundation, the program and challenge grants of the National Endowment for the Arts, the growing importance of earned income, and the increased emphasis on endowment building by individual orchestras.

PUBLICATIONS:
Information available upon request.

Education/Instruction

RESEARCHER/ SPONSORING ORGANIZATION:
American Council on Education
One Dupont Circle, N.W.
Suite 829
Washington, DC 20036
(202) 939-9453

PROJECT TITLE:
ADMISSION CREDIT POLICIES FOR ADULT LEARNERS

PROJECT DESCRIPTION:
This study was sponsored by ACE's Center for Adult Learning and Educational Credentials. It focuses on higher education policies which grant credit for coursework that takes place outside of a high school or college setting.

PUBLICATIONS:
ADMISSION CREDIT POLICIES FOR ADULT LEARNERS. Washington, DC: American Council on Education, Higher Education Panel (HEP) Report No. 72, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
American Council on Education
Business-Higher Education Forum
One Dupont Circle, N.W.
Washington, DC 20036
(202) 939-9345

PROJECT TITLE:
BUSINESS AND HIGHER EDUCATION PARTNERSHIPS

PROJECT DESCRIPTION:
The Business-Higher Education Forum of A.C.E. and The Institute for Educational Leadership have worked for several years to develop better relations among universities and businesses. The two organizations have sponsored a series of semi-annual meetings, as well as several major reports.

PUBLICATIONS:
THE ACTION AGENDA FOR AMERICAN COMPETITIVENESS. Washington, DC: Business-Higher Education Forum, 1987.

THE CHALLENGE OF SPACE: AMERICA'S BOUNDLESS FRONTIER. Washington, DC: Business-Higher Education Forum, 1986.

EXPORT CONTROLS: THE NEED TO BALANCE NATIONAL OBJECTIVES. Washington, DC: Business-Higher Education Forum, January 1986.

AMERICA'S BUSINESS SCHOOLS: PRIORITIES FOR CHANGE. Washington, DC: Business-Higher Education Forum, May 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
American Council on Education
One Dupont Circle, N.W.
Washington, DC 20036
(202) 439-9461

PROJECT TITLE:
FORECASTING COLLEGE COSTS THROUGH 1988-89

PROJECT DESCRIPTION:
This project, headed by former ACE Research Associate Cathy Henderson, analyzes the factors which are shaping trends in college costs. The author concludes that trends which are pressuring institutions to raise tuition include: the need to increase faculty salaries, erosion in the purchasing power of federal student aid awards, and higher costs for scientific equipment and information technology in education. Reprints of this Policy Brief are available through ACE's Policy Analysis and Research division.

PUBLICATIONS:
Henderson, Cathy. "Forecasting College Costs through 1988-89," AMERICAN COUNCIL ON EDUCATION BRIEF. Washington, DC: American Council on Education, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
American Council on Education
One Dupont Circle, N.W.
Suite 829
Washington, DC 20036
(202) 939-9453

PROJECT TITLE:
NEW ALTERNATIVES IN THE DESIGN OF STUDENT AID PROGRAMS

PROJECT DESCRIPTION:
Papers developed through this project are aimed toward increasing the body of knowledge on the federal role in providing financial aid to post-secondary students. This work provides a framework for discussing, assessing, and judging the myriad of proposals before Congress.

PUBLICATIONS:
Tierney, Michael. THE TIMMONS SAVINGS PLAN. Washington, DC: American Council on Education, March 1986.

Miller, Scott E. FEDERAL SUPPORT OF STATE STUDENT FINANCIAL AID PROGRAMS. Washington, DC: American Council on Education, 1985.

_________. REWARDING MERIT: ASSESSING THE ROLE OF FEDERAL STUDENT AID. Washington, DC: American Council on Education, 1985.

_________. STUDENT AND PARENT LOANS: A GROWING RELIANCE. Washington, DC: American Council on Education, 1985.

_________. INCENTIVES FOR TUITION SAVINGS. Washington, DC: American Council on Education, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
American Council on Education
One Dupont Circle, N.W.
Suite 829
Washington, DC 20036
(202) 939-9453

PROJECT TITLE:
SURVEY OF ACCREDITATION ISSUES

PROJECT DESCRIPTION:
This study includes a variety of information on accrediting bodies, methods and applicants. The data is presented through graphical and other modes of analysis.

PUBLICATIONS:
SURVEY OF ACCREDITATION ISSUES.
Washington, DC: American Council on Education, Report No. 74, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Association of American Universities
One Dupont Circle, N.W.
Suite 730
Washington, DC 20036
(202) 466-5030

PROJECT TITLE:
CHANGES IN THE TAX CODE AND CHARITABLE GIVING

PROJECT DESCRIPTION:
This project, conducted by Association of American Universities President Robert M. Rosenzeig, examines the effect of changes in the tax code on charitable giving in general and giving to higher education in particular.

PUBLICATIONS:
Lindsey, Lawrence B. THE EFFECT OF TAX REFORM ON GIVING TO HIGHER EDUCATION. Washington, DC: Association of American Universities, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Frank Balz
Associate Executive Director
National Institute of Independent Colleges & Universities
122 C Street, NW
Suite 750
Washington, DC 20001
(202) 383-5964

PROJECT TITLE:
DONORS TO HIGHER EDUCATION: A STATISTICAL PROFILE OF INDIVIDUAL GIVING

PROJECT DESCRIPTION:
This study was intended to collect information on patterns of individual giving to higher education and to gather data on the characteristics of donors, including information on incomes, itemizing status, and the relative importance of higher education in their overall charitable support. The information used was obtained from a questionnaire given to individual donors from a sample of institutions.

PUBLICATIONS:
Balz, Frank. DONORS TO HIGHER EDUCATION: A STATISTICAL PROFILE OF INDIVIDUAL GIVING. The National Institute of Independent Colleges and Universities, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Sue E. Berryman
Director
National Center on Education and Employment
Teachers College, Columbia University
New York, NY 10027
(212) 280-1754

PROJECT TITLE:
SHADOWS IN THE WINGS: THE NEXT EDUCATIONAL REFORM

PROJECT DESCRIPTION:
This research addresses three issues: 1) changes in skill requirements in the economy; 2) the relationship between these issues and the current educational reforms; 3) future reform in vocational education that will grow in support as more is learned about the relationship between skills and employability. The author argues that the relationship between academic success and career success is not very clear due to the need for other talents such as interpersonal, athletic, and spatial skills, among others. Future reforms, claims the author, should guide individuals toward their own kind of success, not just academic success.

PUBLICATIONS:
Berryman, Sue E. BREAKING OUT OF THE CIRCLE: RETHINKING OUR ASSUMPTION ABOUT EDUCATION AND THE ECONOMY. Presented at the 43rd National Conference & Exposition of the American Society for Training & Development, "Human Resource Development: The Strategic Investment", June 21-26, 1987.

________________. SHADOWS IN THE WINGS: THE NEXT EDUCATIONAL REFORM. Presented at the Educational Policy Forum sponsored by the American Educational Research Association and the Institute for Educational Leadership: Rayburn Office Building, Washington, DC, March 13, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
J. Michael Brick
Project Director
Office of Educational Research and Improvement
Center for Education Statistics
U.S. Department of Education
Washington, DC
(202) 357-6828

PROJECT TITLE:
PRIVATE SCHOOLS AND PRIVATE SCHOOL TEACHERS: FINAL REPORT OF THE 1985-86 PRIVATE SCHOOL STUDY

PROJECT DESCRIPTION:
This study, conducted by Westat, is based on a survey of private school teachers. The report summarizes numerous statistics that describe private schools in America. Schools are categorized according to religious orientation, size, cost, and pupil to teacher ratio, among others. Teachers are divided by salary, type of school in which they teach, sex, and extent of education, etc. Other statistics describe how teachers spend their time on school-related activities, the average size of classes, how much homework is assigned etc.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
College Board
1717 Massachusetts Ave., N.W.
Suite 404
Washington, DC 20036
(202) 332-7134

PROJECT TITLE:
STUDENT LOANS: ARE THEY OVERBURDENING A GENERATION?

PROJECT DESCRIPTION:
Janet S. Hansen, Director for Policy Analysis in the Washington Office of the College Board, prepared this study at the request of the Joint Economic Committee of the U.S. Congress. It is the most thorough investigation to date of what is known and unknown about student indebtedness and its effects on individuals and society. Growing student indebtedness has raised questions about the implications of debt burdens for the national economy, for the individual well-being of borrowers, for equality of access to higher education, and even for the educational process itself. The author's report examines all of these questions.

PUBLICATIONS:
Hansen, Janet S. STUDENT LOANS: ARE THEY OVERBURDENING A GENERATION? Washington, DC: The College Board, February 1987.

Hansen, Janet S. and Mark L. Wolfe. STUDENT LOAN GUARANTEE AGENCIES AND THEIR FINANCING. Washington, DC: The College Board, September 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
College Board
1717 Massachusetts Ave., N.W.
Suite 404
Washington, DC 20036
(202) 332-7134

PROJECT TITLE:
WHO RECEIVES FEDERAL STUDENT AID

PROJECT DESCRIPTION:
This report supplements an earlier study by the College Board on trends in student aid and presents data on federal student aid recipients by income. Department of Education statistics are used to present comparable information over a number of years.

PUBLICATIONS:
WHO RECEIVES FEDERAL STUDENT AID. Washington, DC: The College Board, 1986.

TRENDS IN STUDENT AID: 1980 TO 1986. Washington, DC: The College Board, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Committee for Economic Development
Taskforce on the Educationally Disadvantaged
477 Madison Avenue
New York, NY 10022
(212) 688-2063

PROJECT TITLE:
THE EDUCATIONALLY DISADVANTAGED

PROJECT DESCRIPTION:
An outgrowth of the enormously successful policy statement, INVESTING IN OUR CHILDREN, this project will look at the special problems of the educationally

disadvantaged -- those individuals who may never be able to enter the mainstream of American society because of deficiencies in education. The project will focus on the practical ways that business can involve itself in improving opportunities for these individuals.

PUBLICATIONS:
"Children in Need: Investment Strategies for the Educationally Disadvantaged", A Policy Statement presented by the Committee for Economic Development, September, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Cooperative Institutional research Program
Higher Education Research Institute
Graduate School of Education
University of California-Los Angeles
320 Moore Hall
Los Angeles, CA 90024
(213) 825-1925

PROJECT TITLE:
THE AMERICAN FRESHMAN: TWENTY YEAR TRENDS, 1966-1985

PROJECT DESCRIPTION:
This report summarizes the results of the Cooperative Institutional Research Program's annual surveys of college freshmen. The report documents dramatic shifts in the attitudes, values, educational achievements and life goals of American college freshmen. Major findings from the study point to significant changes in students' academic skills, in their preferences for college majors and careers, and their personal goals since 1966. For example, responses to value questions have pointed out major declines among college freshmen in their interest in altruistic activities and social concerns: helping others, promoting racial understanding, cleaning up the environment, participating in community action programs, and keeping up with political affairs.

PUBLICATIONS:
THE AMERICAN FRESHMAN: TWENTY YEAR TRENDS, 1966-1985. Los Angeles CA: Higher Education Research Institute, University of California, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Council for American Private Education
1625 Eye Street, N.W.
Washington, DC 20006
(202) 659-0016

PROJECT TITLE:
EXEMPLARY PRIVATE SCHOOL RECOGNITION PROJECT

PROJECT DESCRIPTION:
This study seeks to identify private schools which exemplify the distinctive strengths of private education.

PUBLICATIONS:
EXEMPLARY SCHOOLS, 1986. (A final report). Washington, DC: Council for American Private Education, 1986.

Beatty, Noelle Blackmer. THE EXEMPLARY PRIVATE SCHOOL RECOGNITION PROJECT. Washington, DC: Council for American Private Education, 1984.

RESEARCHER/ SPONSORING ORGANIZATION:
Nancy J. Eiss
Assistant Professor
Radford University
Box 5820
Radford, VA 24142
(703) 831-5158

PROJECT TITLE:
PROJECT PEPS (PRESERVICE EDUCATION FOR PARAPROFESSIONALS IN SPECIAL EDUCATION)

PROJECT DESCRIPTION:
The major purpose of Project PEPS is to prepare paraprofessionals, teacher aides and volunteers to respond effectively to the special needs of children and youth in identified public school systems. Thirty participants are being provided with coursework and workshops to meet their training needs. A follow-up study will be conducted to determine the effects of training efforts.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Roger L. Geiger
Associate Professor of Education
Higher Education Program
Pennsylvania State University
125 Willard Building
University Park, PA 16802
(814) 863-2690

PROJECT TITLE:
A HISTORY OF AMERICAN RESEARCH UNIVERSITIES IN THE 20TH CENTURY

PROJECT DESCRIPTION:
This research project seeks to explain the evolution of American research universities from 1900 to the present in terms of how their distinctive research roles have developed and been supported, how they have adapted to changes in the research system, and how research has been integrated with other vital institutional commitments. Particular attention is paid to the contribution of voluntary support to the development of these universities and to the support of university research. This analysis will elucidate issues of academic excellence, state and federal policies toward universities and research financing, and university-industry research relationships in the 1980s.

PUBLICATIONS:
Geiger, Roger L. MILKING THE SACRED COW. New Haven, CT: Yale University, PONPO Working Paper, No. 118, October 1986.

_________. AFTER THE EMERGENCE: VOLUNTARY SUPPORT AND THE BUILDING OF AMERICAN RESEARCH UNIVERSITIES. New Haven, CT: Yale University, PONPO Working Paper, No. 87, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
Higher Education Research Institute
Graduate School of Education, University of California-Los Angeles
405 Hilgard Avenue
Los Angeles, CA 90024
(213) 825-8331

PROJECT TITLE:
AMERICAN COLLEGE STUDENT: FOLLOW-UP SURVEY

PROJECT DESCRIPTION:
This project collected data on college students at the end of their sophomore year and senior year. It examines college experiences, retention persistence, and the importance of financial aid.

PUBLICATIONS:
Green, Kenneth C, et al. AMERICAN COLLEGE STUDENT, 1982. Los Angeles, CA: Higher Education Research Institute, forthcoming.

The winter, 1987 issue of EDUCATIONAL RECORD contains a summary of major findings from the study.

RESEARCHER/ SPONSORING ORGANIZATION:
Institute for Educational Leadership
1001 Connecticut Avenue, N.W.
Washington, DC 20036
(202) 822-8405

PROJECT TITLE:
A STUDY OF LOCAL SCHOOL BOARDS OF EDUCATION

PROJECT DESCRIPTION:
The project has the following objectives: to emphasize the important influential role of school boards in the improvement of public education; to gather and analyze information on the current roles and functions of school boards; to develop greater understanding of the barriers/constraints faced by school boards in achieving their objectives; and to produce a series of recommendations designed to improve the effectiveness of school boards in confronting their complex responsibilities and to make these recommendations available for public policy analysis, discussion and debate.

PUBLICATIONS:
Carol, Lila, et al. SCHOOL BOARDS: STRENGTHENING GRASS ROOTS LEADERSHIP. Washington, DC: Institute for Educational Leadership, November 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Institute for Educational Leadership
1001 Connecticut Avenue, N.W.
Washington, DC 20036
(202) 822-8405

PROJECT TITLE:
LITERACY RESOURCES FOR THE MEDIA

PROJECT DESCRIPTION:
The Institute for Educational Leadership is developing a newsletter concerning issues of literacy in America. The newsletter, to be known as LITERACY BEAT, will be targeted towards the media, in order to generate interest in literacy issues in that field.

PUBLICATIONS:
COVERING THE EDUCATION BEAT, Institute for Education Leadership, Nov. 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Institute for Educational Leadership
1001 Connecticut Ave., N.W.
Washington, DC 20036
(202) 822-8405

PROJECT TITLE:
METROLINK PROJECT

PROJECT DESCRIPTION:
This program focuses on several metropolitan areas to examine partnerships between the educational and business communities, the historical evolution of school/community relations, the reasoning behind them, and the benefits for both business and education.

PUBLICATIONS:
Jacqueline P. Danzberger and Michael D. Usdan. METROLINK: A STUDY OF COLLABORATION IN EIGHT METROPOLITAN COMMUNITIES. Washington, DC: Institute for Educational Leadership, Fall 1985.

_________. "Building Partnerships: The Atlanta Experience," PHI DELTA KAPPAN, February 1984.

_________. "Summary Report," Institute for Educational Leadership, Spring 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Institute for Educational Leadership
1001 Connecticut Avenue, N.W.
Washington, DC 20036
(202) 822-8405

PROJECT TITLE:
SCHOOL COMPLETION: A SYNTHESIS AND ASSESSMENT OF RESEARCH AND PRACTICE

PROJECT DESCRIPTION:
The project's objective is to develop a coherent and comprehensive data base on high school dropouts and youths at risk of leaving school. The project will help provide decision-makers and the private community with information on dropouts. The final proposal was released in March of 1987, and several forums have been planned to discuss the project report.

PUBLICATIONS:
Danzberger, Jacqueline P. and Andrew Hahn, with Bernard Lefkowitz. DROPOUTS IN AMERICA: ENOUGH IS KNOWN FOR ACTION. Washington, DC: Institute for Educational Leadership, March 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Institute for Educational Leadership
1001 Connecticut Avenue, N.W.
Washington, DC 20036
(202) 822-8405

PROJECT TITLE:
STUDY OF URBAN TEACHER WORKING CONDITIONS

PROJECT DESCRIPTION:
This project will involve the collection of data in the field from teachers and administrators in five urban systems: New Orleans, Detroit, Indianapolis, New York, and Denver. This is an attempt to apply a structural, formal model to the study of urban teacher working conditions, a subject where past data has been limited to the anecdotal. Analysis will be conducted across districts and a report will be released in spring, 1988.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Institute for Educational Leadership
1001 Connecticut Ave., N.W.
Washington, DC 20036
(202) 822-8405

PROJECT TITLE:
WORK/EDUCATION FELLOWSHIP PROGRAM

PROJECT DESCRIPTION:
This is an ongoing staff development program to help school-based and other instructional staff members learn how to better prepare students for the transition from school to work.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Thomas James
Associate Dean
Law School
Yale University
401 A Yale Station
New Haven, CT 06520
(203) 432-4990

PROJECT TITLE:
PRIVATE EDUCATION AND THE PUBLIC GOOD: HISTORY, THEORY, TRANSFORMATION

PROJECT DESCRIPTION:
This study investigates private education and the public good, concentrating on cases and issues of social history. The theme of 'total institutions' in recent research on some forms of private schooling is discussed. This paper also traces the lines of development for different traditions of schooling on both the public and the private sectors.

PUBLICATIONS:
James, Thomas. PRIVATE EDUCATION AND THE PUBLIC GOOD: HISTORY, THEORY, TRANSFORMATION. Program on Nonprofit Organizations, Institution for Social and Policy Studies, PONPO Working Paper No. 2121, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Joan Jeffri
Director
Research Center for Arts and Culture
Columbia University
615 Dodge Hall
New York, NY 10027
(212) 280-4331

PROJECT TITLE:
THE ARTS IN EDUCATION EVALUATION STUDY

PROJECT DESCRIPTION:
This evaluation is being conducted in collaboration with Teachers College to create models for examining corporate sponsored arts education projects. Results are intended to help arts education teachers, administrators, and corporate marketing departments to understand how they can serve each others needs.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Phillip Kaufman
Statistician
Office of Educational Research and Improvement
U.S. Department of Education
Washington, DC 20208
(202) 357-6690

PROJECT TITLE:
GROWTH IN HIGHER EDUCATION ENROLLMENT: 1978-1985

PROJECT DESCRIPTION:
This project examines the factors which contributed to the increase in college enrollment since 1978, and discusses the possible impact of these factors on future levels of college enrollment. The data for this analysis was obtained from the Department of Education's Higher Education General Information Survey (HEGIS) and the Bureau of the Census Current Population Survey (CPS).

PUBLICATIONS:
Kaufman, Phillip. GROWTH IN HIGHER EDUCATION ENROLLMENT: 1978-1985. Office of Educational Research and Improvement. 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Ted Kolderie
Project Director
Hubert H. Humphrey Institute of Public Affairs
267 19th Ave. South
909 Social Sciences
Minneapolis, MN 55455
(612) 922-2546

PROJECT TITLE:
PUBLIC SERVICES REDESIGN PROJECT

PROJECT DESCRIPTION:
This project examines alternative lines of policy action to resolve the conflict between rising costs of public services and the public's resistance to higher taxes. It looks at ways to redesign programs so as to provide services more economically and efficiently. The report focuses on two areas: the design of a system whereby families would choose the public schools their children could attend; and the design and implementation of a program which would offer public school teachers an option to work, on fee-for-service contracts with public schools or school districts.

PUBLICATIONS:
Kolderie, Ted. WHAT MAKES AN ORGANIZATION WANT TO IMPROVE. Minneapolis, MN: Hubert H. Humphrey Institute of Public Affairs, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Daniel C. Levy
Associate Professor of Education
Educational Administration and Policy Studies
SUNY-Albany
1400 Washington Avenue
Albany, NY 12222
(518) 442-5177

PROJECT TITLE:
COMPARING PRIVATE & PUBLIC EDUCATION

PROJECT DESCRIPTION:
Daniel Levy has conducted several studies on various aspects of the private vs. public education debates. Issues covered include the rise of private universities in Latin America, and the private versus public policy debate. Levy's most recent article compares the finance, mission and governance of private and public educational organizations, and concludes that specialization is a key distinguishing factor between the two types of organizations, especially in the U.S.

Professor Levy is associated with Yale University's PONPO.

PUBLICATIONS:
Levy, Daniel C. ed. PRIVATE EDUCATION: STUDIES IN CHOICE AND PUBLIC POLICY. Oxford, England: Oxford University Press, 1986.

_________. HIGHER EDUCATION AND THE STATE IN LATIN AMERICA: PRIVATE CHALLENGES TO PUBLIC DOMINANCE. Chicago, Il: University of Chicago Press, 1986.

_________. "Latin America's Private Universities: How Successful Are They?" COMPARATIVE EDUCATION REVIEW, November 1985.

_________. "Comparing Private and Public Educational Organizations." In Walter W. Powell, ed. HANDBOOK OF THE NON-PROFIT SECTOR. New Haven: Yale University Press, forthcoming.

RESEARCHER/ SPONSORING ORGANIZATION:
Daniel Levy
Associate Professor of Education
Department of Educational Administration & Policy Studies
SUNY - Albany
1400 Washington Avenue
ED 328
Albany, NY 12222
(518) 442-5177

PROJECT TITLE:
PRIVATE EDUCATION: STUDIES IN CHOICE AND PUBLIC POLICY

PROJECT DESCRIPTION:
As part of the Yale Studies on Nonprofit Organizations, this investigation of papers discusses the relationships between private choice and public policy as they affect the quality, finance, governance, mission and division of labor in a cross-national interdisciplinary context. Elementary and secondary schools, as well as higher education institutions, are covered. The paper considers general matters of concern in the study of private nonprofit organizations, such as the impact of public funding on institutional autonomy, private choice and client satisfaction. The authors suggest ways in which they believe one sector or the other may be preferable for certain goals or certain groups. This is an important resource tool for administrators, teachers, students, parents and donors.

PUBLICATIONS:
Levy, Daniel C., ed. PRIVATE EDUCATION: STUDIES IN CHOICE AND PUBLIC POLICY. New York: Oxford University Press, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Harold J. Logan
Executive
Dow Jones & Co., Inc.
200 Liberty Street
New York, NY 10281
(212) 659-2785

PROJECT TITLE:
BLACKS HELPING BLACKS

PROJECT DESCRIPTION:
This project looks at some of the issues of education and progress in the black community. The authors indicate that many ghetto schools are not providing an adequate education for most children in the black com-

munity. A shortage of facilities, a lack of order, a disturbing presence of ill-prepared teachers, all contribute in a negative way to the educational process of children. Since education is controlled by local and state governments - where blacks have the most impact - blacks should be on the forefront of efforts to improve the quality of education. The Higher Achievement Program, which provides an intensive academic supplement for about 600 of the most intelligent public school students from D.C.'s poorest neighborhoods, is one example of what more can be done.

PUBLICATIONS:
Logan, Harold J. "Blacks Helping Blacks", The Washington Post, November 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Susan McCormick
Publications Consultant
Association of Science-Technology Centers
1413 K Street, NW
Tenth Floor
Washington, DC 20005-3405
(202) 371-1171

PROJECT TITLE:
BASIC SCIENCE CENTER SURVEY

PROJECT DESCRIPTION:
This project consists of a four-part survey of science centers and provides an overview of education programs, exhibitions, administration, and finance. A report on the preliminary findings was presented at the American Association for the Advancement of Science Symposium on February 13, 1988. The author offers monographs on: 1) exhibits; 2) educational programs; and, 3) administration and financial operations.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Violet I. Meek
Director of Programs and Special Projects
Council of Independent Colleges
One Dupont Circle
Suite 320
Washington, DC 20036
(202) 466-7230

PROJECT TITLE:
ACADEMIC WORKPLACE

PROJECT DESCRIPTION:
This is a preliminary study of the nature of the work lives and career paths of faculty at independent, four year liberal arts colleges.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Mary Moran
c/o Association for the Study of Higher Education
One Dupont Circle
Suite 630
Washington, DC 20036
(202) 296-2597

PROJECT TITLE:
STUDENT FINANCIAL AID AND WOMEN: AN EQUITY DILEMMA

PROJECT DESCRIPTION:
This report addresses the issue of whether women are able to pay for higher education and, if not, who should pay for their education. The author discusses the effects of equal opportunity programs on the education of women, and the underlying causes of inequities in the system. In addition, she reviews the various actions that are needed to improve the participation of women in student aid programs. An increased role for women in research is one of the courses which she proposes.

PUBLICATIONS:
Moran, Mary. STUDENT FINANCIAL AID AND WOMEN: EQUITY DILEMMA, Report No. 5, Washington, DC: Association for the Study of Higher Education, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
National Fund for Medical Education
270 Farmington Avenue
Suite 364, The Exchange
Farmington, CT 06032
(203) 677-8013

PROJECT TITLE:
REPORT TO CONTRIBUTORS

PROJECT DESCRIPTION:
The 1987 NFME Report to Contributors reviews 14 Innovative Grants and 4 Dissemination Projects conducted in medical schools and teaching hospitals around the country. Topics cover the Fund's educational priorities and include: advances in medical education that will assure the delivery of high quality health care at the least cost within ethical constraints; patient/doctor relationships; improving the selection of medical students; promoting careers in academic medicine; and improving the medical education process.

PUBLICATIONS:
Publications to date are listed in the 1987 REPORT TO CONTRIBUTORS.

RESEARCHER/ SPONSORING ORGANIZATION:
National Institute of Independent Colleges and Universities
122 C Street, N.W.
Suite 750
Washington, DC 20001
(202) 347-7520

PROJECT TITLE:
UNITED NEGRO COLLEGE FUND/NIICU STUDENT AID RECIPIENT DATA BANK

PROJECT DESCRIPTION:
The United Negro College Fund/NIICU Student Aid Recipient Data Bank will provide information on student financial aid at independent, historically black colleges and universities. The study will focus on all 57 independent black colleges and universities, and the more than 90 percent of their students who receive financial assistance.

PUBLICATIONS:
ACCESS TO COLLEGE: THE IMPACT OF FEDERAL FINANCIAL AID POLICIES AT PRIVATE HISTORICALLY BLACK COLLEGES. Washington, DC: The National Institute of Independent Colleges and Universities and The United Negro College Fund, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
A. Westley Rowland
c/o Jossey-Bass Publishers
350 Sansome Street
San Francisco, CA 94104
(415) 433-1740

PROJECT TITLE:
KEY RESOURCES FOR INSTITUTIONAL ADVANCEMENT

PROJECT DESCRIPTION:
This book is a comprehensive, annotated guide to the major books and articles on institutional advancement. It provides easy access to a wide range of literature - including classic works and recent resources - that will help all institutions with such advancement activities as fund raising, recruiting new students, and managing an advancement program. The book includes a listing of periodicals, journals and newsletters essential to anyone in the field.

PUBLICATIONS:
Rowland, A. Westley. KEY RESOURCES ON INSTITUTIONAL ADVANCEMENT. San Francisco: Jossey-Bass Publishers, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
R. Marshall Schell
Office of Alumni Development
Amherst College
Amherst, MA 01002
(413) 542-2313

PROJECT TITLE:
POTENTIAL FOR RESERVED LIFE/TERM INCOME GIVING FOR SMALLER NON-PROFIT ORGANIZATIONS

PROJECT DESCRIPTION:
This is a feasibility study for a proposal to develop a reserved life/term income giving (deferred or planned giving) option for fund-raising programs of smaller nonprofits.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Dr. Allen P. Splete
President
Council of Independent Colleges
One Dupont Circle
Suite 320
Washington, DC 20036
(202) 466-7230

PROJECT TITLE:
FUTURE OF ACADEMIC WORKPLACE IN LIBERAL ARTS COLLEGES

PROJECT DESCRIPTION:
Faculty are a critically important resource at a college, yet the professoriate is all too often troubled by problems of morale and commitment. CIC's study examines the academic workplace for faculty in liberal arts colleges by looking at organizational structures and cultures, leadership practices, decision-making processes, reward systems, and evaluation procedures as they relate to the faculty work experience. The project's goal is to identify ways in which faculty vitality, commitment, morale and productivity can be sustained, and if necessary, improved. CIC is also developing case studies that will serve as models of exemplary academic workplaces.

PUBLICATIONS:
Splete, Allen P. COMMUNITY COMMITMENT IN CONGRUENCE: A DIFFERENT KIND OF EXCELLENCE, January 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Alan L. Stoskopf
Program Associate
Facing History and Ourselves National Foundation, Inc.
25 Kennard Road
Brookline, MA 02146
(617) 232-1595

PROJECT TITLE:
CHOOSING TO PARTICIPATE

PROJECT DESCRIPTION:
This project will offer a list of resources for high school and college use, which examines the role nonprofit activities have played in shaping our democracy's heritage. The book traces the evolution and impact of the unsung traditions of philanthropy and volunteerism on public policy and civic culture today. Exclusive use of case studies from such areas as the civil rights movement and community service provide a historical context to view society and citizenship responsibilities.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Francis X. Sutton
Consultant
80 Bellair Drive
Dobbs Ferry, NY 10522
(914) 693-4139

PROJECT TITLE:
FOUNDATIONS AND HIGHER EDUCATION AT HOME AND ABROAD

PROJECT DESCRIPTION:
This study traces the traditional linkage of foundations to higher education with particular emphasis on the "heroic" deeds of the Carnegie, Rockefeller and Ford Foundations. The author lays the historical groundwork that since the late 1960s there has been an abrupt and startling decline in foundation enthusiasm for higher education.

PUBLICATIONS:
Information available upon request.

RESEARCHER/ SPONSORING ORGANIZATION:
The National Foundation for the Improvement of Education
1202 16th Street, N.W.
Washington, DC 20036
(202) 822-7840

PROJECT TITLE:
A BLUEPRINT FOR SUCCESS

PROJECT DESCRIPTION:
A BLUEPRINT FOR SUCCESS responds to the growing crisis of school dropouts across our country: at least one million students are dropping out of school or are at risk of dropping out each year. NFIE held four regional Information Exchanges and a national Information Exchange in order to learn about what works and what components make up a good program from those working with successful dropout programs. NFIE produced the BLUEPRINT, which describes the many elements of a successful dropout prevention program.

PUBLICATIONS:
Information available upon request.

RESEARCHER/ SPONSORING ORGANIZATION:
Michael Useem
Director
Center for Applied Social Science
Boston University
232 Bay State Road
Boston, MA 02215
(617) 353-5664

PROJECT TITLE:
LIBERAL ARTS AND THE CORPORATE WORKPLACE

PROJECT DESCRIPTION:
This project, sponsored by the Corporate Council on the Liberal Arts, in collaboration with the President's Committee on the Arts and the Humanities, will analyze the practices and policies of major corporations in the hiring, promotion, and retention of liberal arts graduates; the effectiveness of liberal arts graduates in the corporate workplace; and the attitude of management toward the hiring of liberal arts graduates. Information has been acquired through a survey of 534 major corporations, and a second survey will draw on 505 senior managers of large corporations for similar questions.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Burton A. Weisbrod
Evjue-Bascom Professor of Economics
Department of Economics
University of Wisconsin - Madison
1180 Observatory Drive
Room 7422, Social Science Building
Madison, WI 53706
(608) 262-6196

PROJECT TITLE:
COMPETITION WITH THE PRIVATE SECTOR: TOWARD A POLICY FOR THE UNIVERSITY OF WISCONSIN SYSTEM

PROJECT DESCRIPTION:
The author examines the increasingly strident complaints that the university is competing "unfairly" with the private sector of the economy, and that this should be curtailed. The context of the complaints and demands for action are discussed in depth.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Phyllis Castens Wiederhoeft
Research Assistant
University of Wisconsin
225 N. Mills Street
Room 236, Teacher Education Building
Madison, WI 53706
(608) 263-5036

PROJECT TITLE:
LEARNING OPPORTUNITIES FOR VOLUNTEERS: THE RELATIONSHIP OF LEARNING STYLES TO PARTICIPATION

PROJECT DESCRIPTION:
This study assessed the learning styles of 346 volunteers in the Beach Hawk Council of the Girl Scouts, Inc. and determined their participation in preferred learning courses. The author analyzed the relationship and effect of learning styles on the participation levels of nonentry, noncompetition, and completion of such courses.

PUBLICATIONS:
Wiederhoeft, Phyllis Castens. LEARNING OPPORTUNITIES FOR VOLUNTEERS. Conference proceedings for the Lifelong Learning Research Conference, University of Maryland, College Park, MD, Feb. 25-26, 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Mary Frase Williams
Office of Educational Research and Improvement
U.S. Department of Education
555 New Jersey Avenue
Washington, DC 20208
(202) 357-6807

PROJECT TITLE:
PRIVATE SCHOOL ENROLLMENT AND TUITION TRENDS

PROJECT DESCRIPTION:
This project examines recent trends in private school enrollment and tuition levels. Also discussed are variations in private school enrollment rates across regions, community types, and family background characteristics. Similar analyses are presented for trends in private school tuition. Data for this project was obtained from the annual School Enrollment Supplement

to the October Current Population Survey and intermittent private school surveys conducted by the Center for Statistics in the U.S. Department of Education.

PUBLICATIONS:
Mary Frase Williams. PRIVATE SCHOOL ENROLLMENT AND TUITION TRENDS. Office of Educational Research, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Alex Willingham
Research Director
Southern Regional Council
60 Walton Street, NW
Atlanta, GA 30303
(404) 522-8764

PROJECT TITLE:
PRIVATE SCHOOLS AND EDUCATION IN THE SOUTH

PROJECT DESCRIPTION:
This study will identify trends in basic areas of education including: 1) the extent of private school education as measured by enrollment and number of institutions; 2) the private school as a participant in local communities; 3) the role of federal and state tax exemption and other public funding in supporting private schools; 4) the role of public regulation in private education including attendance requirements, financing, certification, transfer policy, accreditation; and, 5) monitoring and predicting basic trends private school education.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Susan N. Wilson
Project Director
Center for Nonprofit Corporations, Inc.
36 West Lafayette Street
Trenton, NJ 08608
(609) 695-6422

PROJECT TITLE:
NATURAL PARTNERS: NONPROFIT ORGANIZATIONS AND THE SCHOOLS

PROJECT DESCRIPTION:
New Jersey nonprofits and public schools participated in a survey to explore existing and potential relationships between the two groups. The nature of services provided, populations served, and extent of nonprofit-school partnership in terms of years, budget, numbers of students benefitting, and other factors were examined. The project report also includes a section highlighting some exemplary programs and models for nonprofit/school/community relations.

PUBLICATIONS:
None to date.

Health

RESEARCHER/ SPONSORING ORGANIZATION:
American Association of Homes for the Aging
1050 17th St., N.W.
Suite 770
Washington, DC 20036
(202) 296-5960

PROJECT TITLE:
NATIONAL CONTINUING CARE DIRECTORY

PROJECT DESCRIPTION:
This is an annual study which focuses on the characteristics of over 200 continuing care retirement communities. It provides technical information on the actuarial base of fees, financing and legal aspects of retirement community operations.

PUBLICATIONS:
NATIONAL CONTINUING CARE DIRECTORY. Washington, DC: American Association of Homes for the Aging, March 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Kevin R. Bellows
Project Consultant
WOMAN TO WOMAN
Association of Junior Leagues, Inc.
825 Third Avenue
New York, NY 10022
(212) 683-1515

PROJECT TITLE:
WOMAN TO WOMAN

PROJECT DESCRIPTION:
This project is the first national alcohol awareness campaign for women, focusing on the gender-related differences in using and abusing alcohol. Phase I is community research; Phase II is public awareness through a PSA campaign on radio and TV; Phase III is development of model prevention and intervention programs for women in the workplace and women on college campuses.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Catholic Health Association of the United States
4455 Woodson Road
St. Louis, MO 63134
(314) 427-2500

PROJECT TITLE:
NO ROOM IN THE MARKETPLACE: THE HEALTH CARE OF THE POOR

PROJECT DESCRIPTION:
This report, prepared by the Catholic Health Association's Task Force on Health Care of the Poor and adopted by the CHA Board of Trustees on April 24 1986, outlines a detailed plan of action for Catholic health care providers, the Catholic Church in the U.S., and government to improve access of the nation's poor to health care. The report maintains that adequate health care will not be fully provided for the poor until insurance is available to all persons to ensure universal access to the U.S. health care system. Until this goal is met, the report provides short-term strategies for implementation by CHA member agencies and private and public organizations.

PUBLICATIONS:
NO ROOM IN THE MARKETPLACE: HEALTH CARE OF THE POOR. St. Louis, MO: The Catholic Health Association of the United States, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Center for the Study of Social Policy
236 Massachusetts Ave., N.E.
Washington, DC 20002
(202) 371-1565

PROJECT TITLE:
DISABILITY, REHABILITATION AND OCCUPATIONAL DISEASE POLICY STUDIES

PROJECT DESCRIPTION:
This project collects data on disability compensation, rehabilitation and occupational disease policy. It makes use of existing data (largely governmental), on disability and its costs. Social Security disability insurance demonstration projects are planned using private sector firms to rehabilitate applicants for disability compensation. One study reports on the political history of the sole federal occupational disease program -Black Lung- and its impact cn the coal industry. This study also examines the feasibility of technology transfer from the private sector to assist the handicapped.

PUBLICATIONS:
COMPLETING THE LONG-TERM CARE CONTINUUM: AN INCOME SUPPLEMENT STRATEGY. Washington, DC: Center for the Study of Social Policy, March 1988.

PERSPECTIVES ON DISABILITY COMPENSATION. Washington, DC: Center for the Study of Social Policy, 1984.

DISABILITY COMPENSATION: SUGGESTIONS FOR PUBLIC AND PRIVATE SECTOR REFORM. Washington, DC: Center for the Study of Social Policy, 1984.

RESEARCHER/ SPONSORING ORGANIZATION:
Charities Aid Foundation
48 Pembury Road
Tunbridge, Kent, UK TN9 2JD
0732 356323

PROJECT TITLE:
HEALTH AUTHORITY FUNDING OF THE VOLUNTARY SECTOR

PROJECT DESCRIPTION:
This project examines the extent of National Health Service Funding on the Voluntary Sector.

PUBLICATIONS:
SURVEY: CHARITY STATISTICS 1985/1986. Tunbridge, Kent, UK: Charities Aid Foundation, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Mark Chesler
Center for Research on Social Organizations
University of Michigan
Ann Arbor, MI 48109
(313) 764-7487

PROJECT TITLE:
SELF-HELP GROUP: COMPARATIVE STUDY AND INTERNATIONAL TRANSFER OF INNOVATIONS

PROJECT DESCRIPTION:
A comparative study of self-help groups around personal/family crises, in order to promote scholarly exchange and dissemination of practical information to help transfer innovations between Israel and the U.S.. Groups studied in the U.S. include parents of children with cancer and parents of murdered children while in Israel, the parents of mentally ill children, and families of new immigrants were studied.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Lynn C. Comer
Project Consultant
Association of Junior Leagues
660 First Avenue
New York, NY 10016
(212) 683-1515

PROJECT TITLE:
WOMAN TO WOMAN

PROJECT DESCRIPTION:
The first national alcohol awareness campaign for women, focusing on the gender-related differences in using and abusing alcohol. Phase I is community research; Phase II is Public Awareness through a Public Service Announcement campaign on radio and TV; Phase III is development of model prevention and intervention programs for women in the workplace and women on college campuses. The culmination of the program will be a national conference, "ALCOHOL IS A WOMAN'S ISSUE," scheduled in September, 1988 in Washington, DC.

PUBLICATIONS:
Brochure, "ALCOHOL AND YOU," 1987.

Campus fact sheets, "DRINKING AND SUCCESS;" "DRINKING AND RELATIONSHIPS;" "DRINKING AND SEX;" "ABCs OF ALCOHOL EDUCATION."

RESEARCHER/ SPONSORING ORGANIZATION:
Committee for Economic Development
Subcommittee on Health Care Policy
477 Madison Avenue
New York, NY 10022
(212) 688-2063

PROJECT TITLE:
MARKET INCENTIVES IN HEALTH CARE

PROJECT DESCRIPTION:
The CED statement focuses on how far we can responsibly increase reliance on market incentives in the delivery of health care services in both the private and public sectors. Scheduled for release in 1987, the study examines such issues as: how market incentives can be applied to help moderate costs,improve efficiency, and increase access to quality health care; what the interrelationships are among health care markets; how both technological and management innovations can be encouraged; and how distortions can be minimized.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Carroll L. Estes, Ph.D.
Director
Institute for Health and Aging
University of California, San Francisco
San Francisco, CA 94143
(415) 476-3236

PROJECT TITLE:
ORGANIZATIONAL AND COMMUNITY RESPONSES TO MEDICARE POLICY: CONSEQUENCES FOR HEALTH AND SOCIAL SERVICES FOR THE ELDERLY

PROJECT DESCRIPTION:
This project is an investigation of the effects of federal and state health services to the elderly in five states and nine metropolitan areas. The research focuses on the organizational responses of public and private, institutional and noninstitutional providers within each of the communities and the way in which organizational change affects elderly recipients of care. Project methodology in-

cludes the collection of secondary data about each community; a national telephone survey of seven types of community providers, as well as public and private sector decision-makers, and professional associations and fiscal intermediaries - at two different time periods; and selected on-site case studies.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Carroll L. Estes
Director
Institute for Health & Aging
University of California, San Francisco
Room N631
San Francisco, CA 94143
(415) 476-5902, 476-3236

PROJECT TITLE:
PUBLIC POLICY, THE PRIVATE NON-PROFIT SECTOR AND THE DELIVERY OF COMMUNITY-BASED LONG TERM CARE SERVICES FOR THE ELDERLY

PROJECT DESCRIPTION:
In 1983, the author and her colleagues completed the first phase of a survey of private non-profit organizations in 32 cities. The study, conducted in collaboration with the Institute for Health Policy Studies and the Palo Alto Medical Research Foundation, focuses on the effects of federal policies since 1981 on nonprofit organizations serving the elderly. Specific areas include: the fiscal capacity of state and local governments and their changing public funding and service priorities which shape the provision of community-based health and social services for the elderly; funding patterns and service priorities of private sector funders; and the network of non-profit community-based service providers that are important agencies in a coordinated aging services system.

PUBLICATIONS:
Estes, Carroll L. and Juanita B. Woods. "The Non-Profit Sector and Community-Based Care for the Elderly in the U.S.: A Disappearing Resource?," SOCIAL SCIENCE MED., Vol. 23, no. 12, 1986, pp. 1261-1266.

_________. "Private Non-Profit Organizations and Community-Based Long Term Care." in C. Harrington, R.J. Newcomer, C.L. Estes, and Associates, LONG TERM CARE OF THE ELDERLY: PUBLIC POLICY ISSUES. Beverly Hills, CA: Sage Publications, 1985, pp. 213-231.

Estes, Carroll L. "Long Term Care and Federal Policy," HOME HEALTH CARE SERVICES QUARTERLY, 1985.

Estes, Carroll L. and Juanita B. Woods. "A Preliminary Assessment of the Impact of Block Grants on Community Mental Health Centers," H & CP: HOSPITAL AND COMMUNITY PSYCHIATRY 35, No. 11, November 1984, pp. 1125-1129.

RESEARCHER/ SPONSORING ORGANIZATION:
Carroll L. Estes
Institute for Health Policy Studies/Health and Aging
University of California
Room N-531
San Francisco, CA 94143
(415) 476-5902

PROJECT TITLE:
THE CHANGING ROLE OF PRIVATE FOUNDATIONS

PROJECT DESCRIPTION:
This study examines the changing role of private foundations in the support of health and human service delivery during the present era of fiscal austerity. The findings of co-authors Carroll L. Estes and Constance W. Mahoney are the result of research by the authors into the impact of public policy changes since 1981 on the private non-profit sector and on the delivery of community-based services for the elderly. The research was conducted in 1983, 1984 and 1985 by investigators at the Institute for Health and Aging of the University of California, San Francisco.

PUBLICATIONS:
Estes, Carroll L. and Constance W. Mahoney. THE CHANGING ROLE OF PRIVATE FOUNDATIONS: BUSINESS AS USUAL OR CREATIVE INNOVATION? San Francisco: University of California, 1986.

_________. "The Changing Role of Private Foundations," MODELS OF HEALTH AND HUMAN SERVICES IN THE NONPROFIT SECTOR, Drew Hyman and Kurt Parkum, eds. Proceedings of the Fourteenth Annual Meeting of the Association of Voluntary Action Scholars, Pennsylvania State University, October 1986.

_________. "The National Picture: Foundations and the Elderly in an Era of Cost Containment Health Policy." Paper prepared for Roundtable Presentation, Annual Meeting, Society for the Study of Social Problems. New York, August 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
James M. Ferris
Associate Professor
School of Public Administration
University of Southern California
Los Angeles, CA 90089-0411
(213) 743-7217

PROJECT TITLE:
CONTRACTING NONPROFIT ORGANIZATIONS FOR LOCAL HEALTH SERVICES

PROJECT DESCRIPTION:
This study examines local government contracting with nonprofit organizations. The relative merits of contracting with nonprofit organizations, as opposed to other governments or for-profit firms, is considered. In addition, the subsequent effects on local government budget are investigated.

PUBLICATIONS:
Ferris, James M. and Elizabeth Graddy, "Sector Changes for Local Health Contracts: Public or For-Profit?" Working Paper, available from the author.

RESEARCHER/ SPONSORING ORGANIZATION:
James M. Ferris
Associate Professor
School of Public Administration
University of Southern California
Los Angeles, CA 90089
(213) 743-7217

PROJECT TITLE:
CONTRACTING WITH NONPROFIT ORGANIZATIONS FOR LOCAL HEALTH

PROJECT DESCRIPTION:
This study examines local government contracting with nonprofit organizations. The relative merits of contracting with nonprofit organizations, as opposed to other governments or for-profit firms, is considered. In addition, the subsequent effects on local government budget are investigated.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Daniel M. Fox
Professor of Humanities in Medicine
State University of New York at Stony Brook
Stony Brook, NY 11794
(516) 444-2101

PROJECT TITLE:
ORGANIZING HEALTH POLICY IN THE U.S.: A REINTERPRETATION

PROJECT DESCRIPTION:
The author has recently completed a study on the comparative history of health policy in Great Britain and the U.S. He concludes that health policy in Western nations has been based on a belief that the purpose of health policy for the past fifty years has been to stimulate medical discovery and its communication. A second facet of this project is a study of the development of national policy in the specific field of biomedical research. This part of the study focuses on how scientists and their constituents in this field built a powerful community and formed the policy for the institutions which financed and housed them. The author is currently conducting research in the following areas: chronic diseases and american health policy; the AIDS epidemic and social services; and tax policy as social policy.

PUBLICATIONS:
Christopher, Lawrence and Daniel M. Fox. PHOTOGRAPHING MEDICINE: IMAGES AND POWER IN BRITAIN AND THE UNITED STATES SINCE 1850. Greenwood Press, forthcoming in 1988.

Fox, Daniel M. HEALTH POLICIES, HEALTH POLITICS: THE EXPERIENCE OF GREAT BRITAIN AND AMERICA 1911-1965. Princeton, NJ: Princeton University Press, 1986.

_________. "Organizing Health Policy in the U.S.: A Reinterpretation." Unpublished research presented at a colloquium on Medical and Welfare Policy in the U.S.: 1860-1980, Princeton University, March 1985.

_________. "The Decline of Historicism: The Case of Compulsory Health Insurance in the U.S.," BULLETIN OF THE HISTORY OF MEDICINE, Winter 1983, Vol. 57, pp. 596-609.

RESEARCHER/ SPONSORING ORGANIZATION:
Benjamin Gidron
Department Chairman
The Charlotte B and Jack J. Spitzer Dept. of Social Work
Ben Gurion University
Beer-Sheeva, ISRAEL 057-664403

PROJECT TITLE:
PATTERNS OF SELF-HELP ORGANIZATIONS AMONG PARENTS OF THE CHRONICALLY MENTALLY ILL IN ISRAEL

PROJECT DESCRIPTION:
This publication is a study of the forms and patterns of self-help organizations among parents of the chronically mentally ill. Comparisons are made between the participants and non-participants in self-help frameworks along measures of stress, coping, forms and sources of help, satisfaction with treatment setting, changes in life since diagnosis and civil culture. The study also includes an analysis of existing self-help groups and organizations.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Oskar Grun
University Professor Dipl.-Kfm.
University of Economics and Business Administration Vienna
Augasse 2-6
Wien, AUSTRIA A-1090
222/34 75 41/535-540

PROJECT TITLE:
CUSTOMER ORIENTED ORGANIZATION STRUCTURE IN A PUBLIC HEALTH ORGANIZATION

PROJECT DESCRIPTION:
This case study describes how to increase or improve the competitiveness of a nonprofit organization by changing the organizational structure of the company.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Linda Hill-Chinn
Program Director
Hospital Research and Educational Trust
840 N. Lake Shore Dr.
Chicago, IL 60611
(312) 280-6620

PROJECT TITLE:
COMMUNITY PROGRAMS FOR AFFORDABLE HEALTH CARE

PROJECT DESCRIPTION:
This program, co-sponsored by the American Hospital Association and the Blue Cross and Blue Shield Associations, will assist large communities in initiating a variety of approaches to containing the cost of medical care, while maintaining the quality of care and access to it. A major purpose of the program is to demonstrate the ability of hospitals, health insurers, and the medical profession to work with business, labor and other groups to carry out major community projects.

PUBLICATIONS:
Descriptive materials are available from the program office.

RESEARCHER/ SPONSORING ORGANIZATION:
Ellen Jane Hollingsworth
Professor of History
Department of History
University of Wisconsin
Madison, WI 53706
(608) 263-1960

PROJECT TITLE:
CONTROVERSY ABOUT AMERICAN HOSPITALS

PROJECT DESCRIPTION:
This study is concerned with comparing the behavior of for- profit, public, and voluntary hospitals. The primary purpose of this volume is to provide information on the different ways that the hospitals in these three sectors behave and to explain why the U.S. has established hospitals of all three types.

PUBLICATIONS:
Hollingsworth, J. Rogers and Ellen Jane Hollingsworth. CONTROVERSY ABOUT AMERICAN HOSPITALS. American Enterprise Institute for Public Policy Research: Washington, DC, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Institute of Medicine
2101 Constitution Avenue, N.W.
Washington, DC
(202) 334-2169

PROJECT TITLE:
FOR-PROFIT ENTERPRISE IN HEALTH CARE

PROJECT DESCRIPTION:
The Institute of Medicine was chartered in 1970 by the National Academy of Sciences to enlist distinguished members of the appropriate professions in the examination of policy matters pertaining to the health of the public. This volume arose out of concerns among many involved in the health services that health care is becoming excessively "commercialized," with growing stockholder ownership. The issues related to these concerns are discussed in depth in this report.

PUBLICATIONS:
Gray, Bradford H.,Ph.D., ed. FOR-PROFIT ENTERPRISE IN HEALTH CARE. Washington, DC: National Academy Press, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Marion Ein Lewin
Associate Director
Center for Health Policy Research
American Enterprise Institute
1150 17th Street, N.W.
Washington, DC 20036
(202) 862-7198

PROJECT TITLE:
HEALTH POLICY FELLOWS SEMINAR PROGRAM

PROJECT DESCRIPTION:
The American Enterprise Institute is organizing semi-annual conferences for the Pew Health Policy program. Fellows and faculty from four participating programs (University of Michigan, Boston/Brandeis University, University of California-San Francisco and University of California Los Angeles/RAND) convened to discuss leading health policy issues.

PUBLICATIONS:
Lewin, Marion Ein, ed. "Competitive Practices in Health Care." WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

_________. THE HEALTH POLICY AGENDA: SOME CRITICAL QUESTIONS. Washington, DC: American Enterprise Institute, 1985.

Jack Meyer, ed. INCENTIVES VERSUS CONTROLS IN HEALTH CARE. Washington, DC: American Enterprise Institute, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
Donald N. Logsdon
Director
INSURE
330 Park Avenue South
New York, NY 10010
(212) 578-8176

PROJECT TITLE:
LIFECYCLE PREVENTIVE HEALTH SERVICES STUDY (LPHS)

PROJECT DESCRIPTION:
The INSURE/LPHS study is a multi-year study involving the planning, implementation, and evaluation of preventive health services including health education in primary settings and at multiple sites. The project utilizes the lifecycle monitoring approach which includes specific health goals and professional services for various age groups. Analyses of the costs of providing these services and the effectiveness of the services for consumers, providers and third party payers will be made.

PUBLICATIONS:
Logsdon, Donald N. "Coverage of Preventive Services by Preferred Provider Organizations," JOURNAL OF AMBULATORY CARE MANAGEMENT, Vol. X, 1987, pp.25-35.

RESEARCHER/ SPONSORING ORGANIZATION:
Mitchell F. Rice
Professor
Public Administration Institute
Louisiana State University
Room 3171 CEBA Building
Baton Rouge, LA 70803
(504) 388-6743

PROJECT TITLE:
PUBLIC POLICY, PHILANTHROPY AND BLACK HOSPITALS IN THE UNITED STATES

PROJECT DESCRIPTION:
This project examines the roles and motivations behind the financial contributions of philanthropic foundations and philanthropic organizations to the development of black hospitals in the United States.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Malvin Salkind
Professor
Department of General Practice
Community Roots Project
St. Bartholomews Hospital Medical College
Charterhouse Square
London, UK EC1M 6BQ
01 253 0661 Ext. 41

PROJECT TITLE:
COMMUNITY ROOTS PROJECT

PROJECT DESCRIPTION:
The Community Roots Project was set up in December, 1985 as one of eighteen projects funded through the Self Help Alliance to explore the limitations and potential of self help as an element of social and medical care. The project is a joint venture between Community Roots Trust, a charitable, voluntary organization concerned with black and minority interests in community development, and the Department of General Practice and Primary Care, St. Bartholomews and London Hospitals. The project has been active in setting up groups for selected categories of patients, e.g. pregnant women, single parents, hypertensives, pensioners and unemployed, in order to explore the potential of such groups as a supplement to the care provided by primary health care professionals and other statutory bodies in Hackney, eg. the Job Centre.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Nathaniel M. Semple
Vice President and Secretary
The Research and Policy Committee
Committee for Economic Development (CED)
1700 K Street, NW
Suite 700
Washington, DC 20006
(202) 296-5860

PROJECT TITLE:
REFORMING HEALTH CARE: A MARKET PRESCRIPTION

PROJECT DESCRIPTION:
This research seeks a new balance between the goals of moderating cost, assuring access, and improving quality. The study examines a wide variety of issues such as: how market incentives can best be applied to the range of health care markets; how both technological and management innovations can be encouraged; how to protect against catastrophic costs; and how distortions created by justifiable government intervention can be minimized. The aim of this report is to offer policy and program recommendations designed to provide effective and affordable health care for future decisions.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Robert M. Sigmond
Scholar in Residence
Department of Health Administration
Temple University
Speakman Hall, 006-00
13th and Montgomery Streets
Philadelphia, PA 19122
(215) 787-8468

PROJECT TITLE:
ROLE OF THE VOLUNTARY COMMUNITY HOSPITAL IN AMERICA

PROJECT DESCRIPTION:
This project will look at the future of voluntary community hospitals, with a particular emphasis on the role of community hospitals in improving health care effectiveness. In a related project, the United Hospital Fund is conducting research with the purpose of issuing a definitive statement on the future of the voluntary hospital in America.

PUBLICATIONS:
Sigmond, Robert M. "Selective Contracting and the Community Hospital." Paper prepared for the Michale M. Davis Lecture, University of Chicago, May 1985. Copies are available from the author.

RESEARCHER/ SPONSORING ORGANIZATION:
Sean Sullivan
Program Director
American Enterprise Institute
1150 17th Street, N.W.
Washington, DC 20036
(202) 862-6457

PROJECT TITLE:
PRIVATE SECTOR INITIATIVES IN HEALTH CARE

PROJECT DESCRIPTION:
This project studies Midwestern private company health care coalitions, their data collection and cost containment initiatives. A major publication was released in 1986. The author is currently researching private decisions on the development and use of new medical technology in a changing marketplace. He will collect data from payers, providers, insurers and decision-makers in the medical technology field.

PUBLICATIONS:
Sullivan, Sean and Theresa Flynn. PROVIDING MENTAL HEALTH BENEFITS: ALTERNATIVES FOR EMPLOYERS. (Monograph). Washington, DC: American Enterprise Institute, 1987.

Sullivan, Sean and Nancy Bagby. BUYING SMART: BUSINESS STRATEGIES FOR MANAGING HEALTH CARE COST. Washington, DC: American Enterprise Institute, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
The Robert Wood Johnson Foundation
P.O. Box 2316
Princeton, NJ 08540
(609) 452-8701

PROJECT TITLE:
HEALTH CARE PROGRAMS FOR THE UNDERSERVED

PROJECT DESCRIPTION:
This report summarizes the results of a five-year effort by the Robert Wood Johnson Foundation's Municipal Health Services program to develop coordinated systems of community based medical and health services for the underserved. The program sought to substitute community-based health centers for hospital emergency and outpatient departments. The program, which was cosponsored by the U.S. Conference of Mayors the American Medical Association and the U.S. Department of Health and Human Services, was launched to provide a continuum of outpatient and inpatient services.

PUBLICATIONS:
THE FOUNDATION'S MINORITY MEDICAL TRAINING PROGRAMS. Princeton, NJ: The Robert Wood Johnson Foundation, Special Report No. 1, 1987.

FIVE-CITY PROGRAM IMPROVES HEALTH CARE FOR THE UNDERSERVED- AT REDUCED COST. Princeton, NJ: The Robert Wood Johnson Foundation, Special Report No. 1, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
The Robert Wood Johnson Foundation
PO BOX 2316
Princeton, NJ 08543-2316
(609) 452-8701

PROJECT TITLE:
MINORITY TRAINING PROGRAMS

PROJECT DESCRIPTION:
More than 700 active grants in health services, health professions training, and health care research are categorized. Grants awarded for multisite national programs, for which protocols are issued to individual institutions are also covered.

PUBLICATIONS:
"Five-City Program Improves Health Care for the Undeserved-at Reduced Cost," Princeton, NJ: The Robert Wood Johnson Foundation, Special Report, No. 1, 1986.

"The Foundation's Minority Training Programs," Princeton, NJ: The Robert Wood Johnson Foundation, Special Report No. 1, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Ken Winters
Project Director
Adolescent Assessment Project
Wilder Research Center
1295 Bandana Blvd North
Suite 210
St. Paul, MN 55108
(612) 647-4625

PROJECT TITLE:
ADOLESCENT ASSESSMENT PROJECT

PROJECT DESCRIPTION:
The Chemical Dependency Adolescent Assessment Project was established in order to develop tools that can help professionals identify and respond appropriately to adolescent chemical involvement. The recently developed assessment package includes a multidimensional paper-and-pencil questionnaire that measures chemical use severity; psychological risk factors, and invalid responding, and a structured interview organized around formal diagnostic criteria for psychoactive substance use disorders. In addition, the Project is studying the impact of treatment on chemically dependent youth and the utility of pre-assessing problems in so-called "high-risk" teenagers.

PUBLICATIONS:
None to date.

Employment/Jobs

RESEARCHER/ SPONSORING ORGANIZATION:
Marc Bendick Jr.
Economist
Bendick & Egan Economics Consultants, Inc.
4201 Massachusetts Avenue N.W.
Washington, DC 20016
(202) 686-0245

PROJECT TITLE:
COMMUNITY-BASED ECONOMIC DEVELOPMENT

PROJECT DESCRIPTION:
An examination of the role of business development programs, especially those operated by community-based organizations, in the generation of employment opportunities and general community development in distressed inner-city areas.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Betty Collier Watson
Senior Economist
Research Department
National Urban League
1111 14th Street, NW
Washington, DC 2005
(202) 898-1604

PROJECT TITLE:
BLACKS AND THE LABOR MARKET

PROJECT DESCRIPTION:
This multifaceted project investigates the employment condition of blacks within and across major sectors of the U.S. economy-- i.e., the private, public, and non-profit sectors. The study will examine changes in overall black employment levels over time as well black representation in various occupational categories. The findings will provide a basis for assessing the efficiency of equal employment opportunity initiatives.

PUBLICATIONS:
None to date.

Housing/Shelter

RESEARCHER/ SPONSORING ORGANIZATION:
R. A. Darton
Research Fellow
Personal Social Services Research Unit (PSSRU)
University of Kent
Canterbury, Kent, UK CT2 7NF
0227 764000 Ext 7643

PROJECT TITLE:
PSSRU SURVEY OF RESIDENTIAL AND NURSING HOMES

PROJECT DESCRIPTION:
The goals of this project are: 1) To study the differences between categories of registered private and voluntary residential care and nursing homes (for all principal client groups) in relation to charges, facilities and resident characteristics; 2) To carry out a preliminary investigation of the hotel ('living') and dependency ('care') elements in charges/costs for residents with varying characteristics in different catagories of home; and, 3) To compare charges, facilities, and resident and patient characteristics with those reported for other recent studies, in particular a 1981 PSSRU survey of local authority, voluntary and private residential homes.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Helmut W. Jenkins
Professor/Director,
Association of Nonprofit Housing Societies
University Dortmund
Leibnizufer 19
Hanover, FRG D-300
051132-73-83

PROJECT TITLE:
THE ASSOCIATIONS OF THE NONPROFIT HOUSING SOCIETIES PROBLEMS

PROJECT DESCRIPTION:
In accordance with the German Cooperative Law (1 May 1889), all cooperatives have to belong to an Association, this includes all the nonprofit housing societies. These Associations have two functions: 1) they act as external auditors and represent their members in the public; 2) this 'double nature' leads to a conflicting situation since an auditor has to be objective & neutral (like a judge), a lobbyist who has to execute the intentions of his clients (members). This is a traditional problem which has caused lengthy discussions. Within the Common Market, new solutions will be required as the auditing principles become more unified.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Tee Liang Ngiam
Lecturer
Department of Social Work
National University of Singapore
Kent Ridge, Singapore 0511
7723813

PROJECT TITLE:
THE INTERFACE BETWEEN FORMAL AND INFORMAL SUPPORT SYSTEMS OF PUBLIC HOUSING RESIDENTS IN SINGAPORE

PROJECT DESCRIPTION:
The author seeks to understand the natural helping networks of public housing environments using one estate function. The author plans to examine the problems of service users, and how formal services affect these networks.

PUBLICATIONS:
None to date.

Youth Development

RESEARCHER/ SPONSORING ORGANIZATION:
James R. Wetzl
Consultant
The William T. Grant Foundation Commission on Work, Family
and Citizenship
1001 Connecticut Avenue, NW
Suite 301
Washington, DC 20036
(202) 775-9731

PROJECT TITLE:
AMERICAN YOUTH: A STATISTICAL SNAPSHOT

PROJECT DESCRIPTION:
A study of the status and condition of American youth, 16-24, including concerns of education, employment, income, and family patterns. Most statistics are derived from the U.S. Census Bureau and other official government agencies.

PUBLICATIONS:
Wetzl, James R. AMERICAN YOUTH: A STATISTICAL SNAPSHOT. The William T. Grant Foundation Commission on Work, Family and Citizenship, July 1987.

Human Services

RESEARCHER/ SPONSORING ORGANIZATION:
Sandy Barney
Graduate Student Intern
Wyoming Volunteer Assistance Corporation
1200 Ivinson Avenue
P.O. Box 3963 University Station
Laramie, WY 82071
(307) 766-6310

PROJECT TITLE:
AN HISTORICAL ARGUMENT FOR AN INCREASE IN THE ROLE OF THE PRIVATE SECTOR IN PROVIDING CHILD CARE SERVICES IN WYOMING

PROJECT DESCRIPTION:
The original intent of this project was to examine the relative costs and benefits of current public and private child welfare services in Wyoming within an historical

context. The evidence uncovered suggests that present conditions are reflections of a long standing debate between the Wyoming traditions of individual freedom and responsibility and the centralizing efforts of twentieth century government. That information led to an emphasis of the ideological relationship between the two sectors rather than simply the practical aspects of their relative positions.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Janet M. Johnson
Assistant Professor
Human Nutrition
Virginia Polytechnic Institute
Blacksburg, VA 24061
(703) 961-6168

PROJECT TITLE:
COMMUNICATION MODELS FOR NUTRITION EDUCATION FOR ELDERLY FEEDING PROGRAMS

PROJECT DESCRIPTION:
This project will create communication models for nutrition education at meal sites used in feeding programs for the elderly.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Ralph M. Kramer
Professor and Field Work Coordinator
School of Social Welfare
University of California
120 Haviland Hall
Berkeley, CA 94720
(415) 642-4341

PROJECT TITLE:
CONTINUITY AND CHANGE AMONG VOLUNTARY SOCIAL SERVICE AGENCIES IN THE SAN FRANCISCO BAY AREA, 1982-1987

PROJECT DESCRIPTION:
This is a study of how 25 Voluntary Social Service Agencies coped with changes in their environments over a five-year period characterized by increasing scarcity of resources, competition, and uncertainty. Data has been collected annually through interviews with agency executives and review of agency records. Data examined include information on governance, administration, staffing, clients and their problems, service programs, financing and interorganizational relations.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Ralph M. Kramer
Professor and Field Work Coordinator
School of Social Welfare
University of California
120 Haviland Hall
Berkeley, CA 94720
(415) 642-4341

PROJECT TITLE:
CONTRACTING FOR SOCIAL SERVICES

PROJECT DESCRIPTION:
These studies consider the relationship of government to voluntary social service agencies in contract for service arrangements. Data was derived from a survey of seven governmental programs in nine California counties, an exploratory study of five San Francisco Bay Area child abuse prevention agencies and an in-progress, longitudinal study of 25 Bay Area voluntary agencies.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Carl Milofsky
Associate Professor of Sociology
Department of Sociology
Bucknell University
Lewisburg, PA 17837
(717) 524-3468

PROJECT TITLE:
THE MIGRATION OF RECOVERING SUBSTANCE ABUSERS TO RURAL PENNSYLVANIA

PROJECT DESCRIPTION:
This is a study of alcoholics and drug abusers who entered in-patient rehabilitation facilities in urban areas and whose after-care plan involves moving to rural com-

munities for the sole purpose of recovery. One part of the study is to document this phenomenon in Williamsport, PA. Another part explores how this migration serves as a vector of the spread of AIDS from urban risk communities into rural communities. The nonprofit sector topics of interest are the networks of care providers work as a social control device to remove a difficult population from an urban area and a case study of Alcoholics Anonymous as a self-help group serving social control functions for the broader community.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Nat'l Coalition of Hispanic Health & Human Services Orgs.
1030 15th Street, N.W.
Suite 1053
Washington, DC 20005
(202) 371-2100

PROJECT TITLE:
PROJECT HOPE/PROYECTO ESPERANZA

PROJECT DESCRIPTION:
This project seeks, in its initial stages, to develop diverse service delivery treatment options for Hispanic youths which address the problems of runaways, sexually exploited/abused and neglected youth, and the fostering of safe schools. In addition, through this project COSSMHO will work with the National Council of Juvenile and Family Court Judges to help expand their Court appointed Special Advocates Program in hispanic communities.

PUBLICATIONS:
Information available upon request.

RESEARCHER/ SPONSORING ORGANIZATION:
F. Ellen Netting
Assistant Professor
School of Social Work
Arizona State University
Tempe, AZ 85287
(602) 965-3304

PROJECT TITLE:
CHURCH RELATED SOCIAL SERVICE AGENCY: THE CATHOLIC CONNECTION

PROJECT DESCRIPTION:
This project is a historical case study of a large umbrella Catholic agency and its member agencies, all located in a southwestern city. This study seeks to examine the meaning of church-relatedness for these voluntary social service agencies. Projected works include a research report and possible publications.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Kenneth J. Paterson
Social Policy Research Group
60 State Street
Sixth Floor
Boston, MA 02109
(617) 723-7030

PROJECT TITLE:
1985 COMMUNITY SURVEY

PROJECT DESCRIPTION:
The 1985 Community Survey is an omnibus household survey which addresses a broad range of issues of importance to human service and not-for-profit organizations. A random-digit-dialed telephone survey of 1,000 Boston area households has generated the data base. Topics included in the half hour survey were: health service use, needs for and use of selected human services, a detailed demographic profile of the household, and attitudes towards giving to charities. The results of the survey were released in 1987.

PUBLICATIONS:
1985 COMMUNITY SURVEY. Boston, MA: Social Policy Research Group, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Michael Reisch
Director
Department of Social Work Education
San Francisco State University
1600 Holloway Avenue
San Francisco, CA 94132
(415) 338-2715

PROJECT TITLE:
CULTURAL FACTORS WHICH PROMOTE OR INHIBIT THE DEVELOPMENT OF PREVENTION-FOCUSED PROGRAMS IN NONPROFIT SOCIAL SERVICE AGENCIES

PROJECT DESCRIPTION:
An analysis of human service programs which focusses on maternal/child health needs and those which emphasize drug and alcohol abuse. The author seeks to determine which cultural factors in the organization of client population promote or inhibit the development of programs that focus on preventive services.

PUBLICATIONS:
Reisch, Michael S. POLITICS & THE HUMAN SERVICES, Sage Publications, 1988.

______________. "From Cause to Case and Back Again," The Reemergence of Advocacy in Social Work," URBAN AND SOCIAL CHANGE REVIEW, Vol. 19, Winter/Summer 1986.

Reisch, Michael S. and Stanley Wenocur. "The Future of Community Organization in Social Work: Social Activism and the Politics of Profession-Building," SOCIAL SERVICE REVIEW, Vol. 13, No. 3, September 1986.

______________. "The Social Work Profession and the Ideology of Professionalization," JOURNAL OF SOCIOLOGY & SOCIAL WELFARE, Vol. 10, No. 4, November 1983.

RESEARCHER/ SPONSORING ORGANIZATION:
Michael Sosin
Institute for Research on Poverty
University of Wisconsin
Social Science Building
Madison, WI 53706
(608) 262-6358

PROJECT TITLE:
PRIVATE BENEFITS: MEETING MATERIAL NEEDS IN PRIVATE AGENCIES

PROJECT DESCRIPTION:
This study considers the characteristics of private agencies that provide for the material needs of the needy. The author compares the traits of those agencies with those of public emergency assistance and special need programs. The results will be used to discuss the current role of private programs and to consider the possibility of expanding their role. A book on the subject was published in 1986.

PUBLICATIONS:
Sosin, Michael. PRIVATE BENEFITS: MATERIAL ASSISTANCE IN THE PRIVATE SECTOR. Orlando, FL: Academic Press, 1986.

_________. "The Distribution of Emergency Financial Assistance Programs in Private Agencies," SOCIAL WORK RESEARCH AND ABSTRACTS, Vol. 21, no. 1, 1985.

_________. "Social Problems Covered by Private Agencies," SOCIAL SCIENCE REVIEW, Vol. 59, no. 1, 1985.

_________. "The Domain of Private Social Welfare: Comparisons With the Public Sector," in Gary Tobin, ed. SOCIAL PLANNING FOR HUMAN SERVICE DELIVERY WITH THE PRIVATE SECTOR. New York: Greenwood Press.

RESEARCHER/ SPONSORING ORGANIZATION:
Judith Unell
52 Main Street
Calverton, Nottingham, UK NG14 6FN
0602-653893

PROJECT TITLE:
A CHARTER FOR CAREERS

PROJECT DESCRIPTION:
This project is an attempt to develop a set of principles and practical guidelines on how local service can help people who are caring for a dependent person at home. The results of this effort will include 1) A Charter (comprising a statement of key principles); 2) a Policy Document (summarizing why these principles are necessary and providing a policy overview) 3) a Practical Booklet (providing detailed guidance for local service providers on how to put the principles of policies into effect.)

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Amy Weinstein
Editor
1125 15th Street, NW
Suite 300
Washington, DC 20005
(202) 293-7550

PROJECT TITLE:
PUBLIC WELFARE DIRECTORY

PROJECT DESCRIPTION:
This directory catalogs state health and human services agencies. Each file includes address, phone numbers and information on town protection laws.

PUBLICATIONS:
PUBLIC WELFARE DIRECTORY/ edited by Amy Weinstein. Washington, DC (1125 Fifteenth Street, NW, 20005): American Public Welfare Association, 1987.

Civil Rights/Social Action/Advocacy

RESEARCHER/ SPONSORING ORGANIZATION:
Janis Wood Catano
6246 Shirley Street
Halifax
Nova Scotia, CANADA B3H 2N6
(902) 422-6123

PROJECT TITLE:
WOMEN'S PARTICIPATION IN HEALTH PLANNING

PROJECT DESCRIPTION:
This research project, under the joint direction of the researcher and Linda Christiansen-Ruffman, focuses on the efforts of women to advocate changes in the health care delivery system in Nova Scotia through a number of organizations, e.g. Prepared Childbirth Association of Nova Scotia and BONDING. The latter is a coalition of women's groups, community organizations, and individuals which was organized to prevent the incorporation of a free- standing maternity facility into a large medical complex and to pressure for citizen participation in planning the new maternity hospital. The project is also concerned with the Consumer Support Network, which has helped facilitate women's participation in health planning.

PUBLICATIONS:
Catano, Janis Wood and Linda Christiansen-Ruffman. "Resistance to Consumer Participation Among Health Planners: A Case Study of BONDING'S Encounters with Entrenched Ideas and Structures," RESOURCES FOR FEMINIST RESEARCH, Vol. 15, March 1, 1986, pp. 21-23.

_________. "Women Organizing to Influence Their Health Care." Paper presented at the Nova Scotia Advisory Council of the Status of Women's End of the Decade Conference, November 1985.

_________. "Issue Definition and Agenda Setting: Hospital Construction and Consolidation in Nova Scotia." Paper presented to the Canadian Sociology and Anthropology Meetings, Montreal, May 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
Robert F. Fisher
Associate Professor
Social Studies
University of Houston--Downtown
One Main Street
Houston, TX 77002
(713) 221-8014

PROJECT TITLE:
LEADING THE PEOPLE: THE ROLE OF IDEOLOGY IN ADVOCACY ORGANIZATIONS

PROJECT DESCRIPTION:
This project discusses the past, present, and future prospects of the so-called "non-ideological" approach of advocacy organizations as exemplified in the organizing efforts of Saul Alinsky and the early new left. The author and co-researcher Joe Kling compare the non-ideological approach to earlier and more recent forms of ideological organizing, critique the limits of the concept (they question the very existence of "non-ideological" organizing), and propose policy suggestions for advocacy groups which, they believe, can be more effective by more openly and clearly discussing political ideas.

PUBLICATIONS:
"Ideology and Organizing: A Reappraisal," CITIZEN PARTICIPATION, Vol. 7, Summer 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Drew Hyman
Associate Professor
Department of Community Studies
Pennsylvania State University
S-126
University Park, PA 16802
(814) 865-7652

PROJECT TITLE:
CONSUMER EDUCATION IN THE UTILITY AND TELECOMMUNICATIONS FIELD

PROJECT DESCRIPTION:
Self-help and voluntary action are major sources of consumer education in the U.S. This project examines the prerequisites for informed consumer decision-making in the telecommunications and utility industries.

PUBLICATIONS:
Hyman, Drew, et al. CONSUMER BUDGET PRIORITIES AND UTILITY PAYMENT PROBLEMS. University Park, PA: Pennsylvania State University, 1987.

_________. CONSUMER AWARENESS OF THE UTILITY REGULATORY SYSTEM. University Park, PA: Pennsylvania State University, 1986.

_________. CONSUMER AWARENESS, CONSUMER INFORMATION AND UTILITY CONSUMER EDUCATION IN PENNSYLVANIA. University Park, PA: Pennsylvania State University, 1986.

_________. TELECOMMUNICATIONS AND CONSUMER EDUCATION: AN ANALYSIS OF CONSUMER ATTITUDES, PRACTICES AND BELIEFS. University Park, PA: Pennsylvania State University, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Michael Reisch
Director
Department of Social Work Education
San Francisco State University
1600 Holloway Avenue
San Francisco, CA 94132
(415) 338-2715

PROJECT TITLE:
ASSESSING THE EFFECTIVENESS OF ADVOCACY ORGANIZATIONS: DETERMINANTS OF SUCCESS IN THE 1980'S

PROJECT DESCRIPTION:
An analysis of what organizational factors contribute to the development of effective advocacy organizations. Factors analyzed include organizational structure, resources, leadership, strategies and tactics.

PUBLICATIONS:
Reisch, Michael S. POLITICS & THE HUMAN SERVICES, Sage Publications, 1988.

______________. "From Cause to Case and Back Again," The Reemergence of Advocacy in Social Work," URBAN AND SOCIAL CHANGE REVIEW, Vol. 19, Winter/Summer 1986.

Reisch, Michael S. and Stanley Wenocur. "The Future of Community Organization in Social Work: Social Activism and the Politics of Profession-Building," SOCIAL SERVICE REVIEW, Vol. 13, No. 3, September 1986.

______________. "The Social Work Profession and the Ideology of Professionalization," JOURNAL OF SOCIOLOGY & SOCIAL WELFARE, Vol. 10, No. 4, November 1983.

RESEARCHER/ SPONSORING ORGANIZATION:
Michael Reisch
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Department of Social Work Education
San Francisco State University
1600 Holloway Avenue
San Francisco, CA
(415) 338-2715

PROJECT TITLE:
FROM CAUSE TO CASE AND BACK AGAIN: THE REEMERGENCE OF ADVOCACY IN SOCIAL WORK

PROJECT DESCRIPTION:
This study is based on a combination of historical research, current ongoing empirical research on advocacy organizations and the author's reflections on the future of social work in U.S. political economy. The author makes some projections as to the future of advocacy in social work over the next twenty-five years and its impact on the overall composition and direction of the social work profession.

PUBLICATIONS:

Reisch, Michael S. POLITICS & THE HUMAN SERVICES, Sage Publications, 1988.

______________. "From Cause to Case and Back Again," The Reemergence of Advocacy in Social Work," URBAN AND SOCIAL CHANGE REVIEW, Vol. 19, Winter/Summer 1986.

Reisch, Michael S. and Stanley Wenocur. "The Future of Community Organization in Social Work: Social Activism and the Politics of Profession-Building," SOCIAL SERVICE REVIEW, Vol. 13, No. 3, September 1986.

______________. "The Social Work Profession and the Ideology of Professionalization," JOURNAL OF SOCIOLOGY & SOCIAL WELFARE, Vol. 10, No. 4, November 1983.

RESEARCHER/ SPONSORING ORGANIZATION:

Michael Reisch
Director
Department of Social Work Education
San Francisco State University
1600 Holloway Avenue
San Francisco, CA 94132
(415) 338-2715

PROJECT TITLE:

ORGANIZATIONAL STRUCTURE AND CLIENT ADVOCACY: LESSONS FROM THE 1980'S

PROJECT DESCRIPTION:

Based on a study of over 125 advocacy organizations and human services agencies which engage in advocacy related activities, this report addresses the links between external advocacy efforts and internal organizational development. The study focusses on such factors as: organizational leadership; structure; resources; or tactics most conducive to successful advocacy.

PUBLICATIONS:

Reisch, Michael S. POLITICS & THE HUMAN SERVICES, Sage Publications, 1988.

______________. "From Cause to Case and Back Again," The Reemergence of Advocacy in Social Work," URBAN AND SOCIAL CHANGE REVIEW, Vol. 19, Winter/Summer 1986.

Reisch, Michael S. and Stanley Wenocur. "The Future of Community Organization in Social Work: Social Activism and the Politics of Profession-Building," SOCIAL SERVICE REVIEW, Vol. 13, No. 3, September 1986.

______________. "The Social Work Profession and the Ideology of Professionalization," JOURNAL OF SOCIOLOGY & SOCIAL WELFARE, Vol. 10, No. 4, November 1983.

Technology/Technical Assistance

RESEARCHER/ SPONSORING ORGANIZATION:

Department of Community Supports, New York
Community Service Society of New York
105 E. 22nd Street
New York, NY 10010
(212) 254-8900

PROJECT TITLE:

TECHNICAL ASSISTANCE GUIDE: A DIRECTORY OF RESOURCES FOR NEW YORK NONPROFIT ORGANIZATIONS

PROJECT DESCRIPTION:

This directory offers selected resources for technical assistance services for organizations in the City of New York. Sixty- seven organizations are alphabetically listed and organizational profiles are listed by organization name, address, telephone number, contact person, and descriptive comments. The contents include a brief article on "Working Successfully With Consultants" and a subject index of a variety of resources for use by nonprofit organizations.

PUBLICATIONS:

None to date.

Media

RESEARCHER/ SPONSORING ORGANIZATION:

Stephen Silha
Marketing and Development Director
Children's Express
245 7th Avenue
New York, NY 10001
(212) 620-0098

PROJECT TITLE:
THE MEDIA AND PHILANTHROPY

PROJECT DESCRIPTION:
This report includes a discussion paper outlining how the media and philanthropy interact and how the relationship can be improved. It also chronicles the symposium proceedings with edited transcripts of dialogues during both opening sessions and small group discussions. The report concludes with an analysis of the proceedings by columnist Neal Pierce and a list of symposium participants.

PUBLICATIONS:
Silha, Stephen and Craig Smith. THE MEDIA AND PHILANTHROPY-REPORT FROM THE SYMPOSIUM, Chicago, IL: The Chicago Tribune Company, June 2, 1987.

National Voluntary Organizations

RESEARCHER/ SPONSORING ORGANIZATION:
David Knoke
Professor
Department of Sociology
University of Minnesota
Minneapolis, MN 55455
(612) 624-6816

PROJECT TITLE:
RESOURCE ACQUISITION AND ALLOCATION IN ASSOCIATIONS

PROJECT DESCRIPTION:
This project consists of an analysis of the political economies of 459 national U.S. associations. Interviews with spokespersons of each association provided information on budgets, incentives, organizational structure, programs, decision-making, and political activities. An additional data set was derived from 5,500 mail questionnaires by members of 28 professional societies and recreational organizations.

PUBLICATIONS:
Knoke, David. COLLECTIVE ACTION ORGANIZING. Washington, DC: National Science Foundation, forthcoming.

RESEARCHER/ SPONSORING ORGANIZATION:
Lowell W. Livezey
Woodrow Wilson School of Public and International Affairs
Princeton University
Princeton, NJ 08544
(609) 452-4824

PROJECT TITLE:
NON-GOVERNMENTAL ORGANIZATIONS CONCERNED WITH INTERNATIONAL HUMAN RIGHTS

PROJECT DESCRIPTION:
This project focuses on the various concepts of human rights and the related political values that are articulated or otherwise advanced in the human rights work of the independent sector in the United States. The research includes an examination of human rights programs in some 40 major organizations and interviews with human rights advocates. Part of the research for the project was conducted under the auspices of the Center Of International Studies at Princeton University.

PUBLICATIONS:
Livezey, Lowell W. NGOS AND THE IDEAS OF HUMAN RIGHTS. New York: The Jacob Blaustein Institute for Human Rights, 1987.

_________. FINAL REPORT OF THE POLICY TASK FORCE ON PRIVATE INTEREST ORGANIZATIONS AND INTERNATIONAL HUMAN RIGHTS. Woodrow Wilson School for Public and International Affairs, Princeton University, Spring 1985.

_________. "Human Rights and the N.G.O.'s." CENTER MAGAZINE. May/June 1984.

RESEARCHER/ SPONSORING ORGANIZATION:
Ray Robinson
Consultant
NPDC Research Committee
The Salvation Army
7607 Meadowstone Drive
Sacramento, CA 95823
(916) 422-2243

PROJECT TITLE:
TRENDS THAT MAY AFFECT THE FUTURE OF THE SALVATION ARMY IN THE USA

PROJECT DESCRIPTION:
Trends that may affect The Salvation Army in the USA in the future includes Social/Demographic Trends, Economic/Philanthropic Trends, Ethical/Moral Trends, and Religious Trends.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
United Way of America
701 N. Fairfax Street
Alexandria, VA 22314
(703) 836-7100

PROJECT TITLE:
PROJECT FLAGSHIP

PROJECT DESCRIPTION:
The goal of Project Flagship is to develop an information system to measure the impact of changes in public and private support on United Way-supported agencies, their services, and the people using these services on a nation-wide basis. Currently, Flagship is regularly gathering standardized agency and program data and maintaining the information as a database on computers.

PUBLICATIONS:
Von Elm, Barbara R. "An Information System for Public-Private Decision-Making." SPRING RESEARCH FORUM WORKING PAPERS. Washington, DC: INDEPENDENT SECTOR and the United Way Institute, 1987.

Women's Studies

RESEARCHER/ SPONSORING ORGANIZATION:
Susan Calhoun
Managing Editor
Council on Foundations
1828 L Street, NW
Washington, DC 20036
(202) 466-6512

PROJECT TITLE:
NEW WAYS TO LEAD

PROJECT DESCRIPTION:
This study chronicles the rise of Women and Foundations, an organization dedicated to generating increased funding for programs for women and girls and helping to advance women in the foundation field. In 1987, the group celebrated its 10th year. The author suggests that history outlines the shape of the organization today, its problems and its future success.

PUBLICATIONS:
"Calhoun, Susan. New Ways to Lead," FOUNDATION NEWS, Nov./Dec. 1987, pp. 24-29.

RESEARCHER/ SPONSORING ORGANIZATION:
Linda Christiansen-Ruffman
Professor of Sociology
Department of Sociology
Saint Mary's University
Halifax, Nova Scotia, CANADA B3H 3c3
(902) 420-5886

PROJECT TITLE:
UNDERVALUING THE VOLUNTEER ACTIVITIES OF WOMEN

PROJECT DESCRIPTION:
This project reviews sociological literature about volunteers, and concludes that theories of participation used to analyze volunteerism fail to adequately explain the motivation of women and their style of participation. Further, many theories ignore gender differences when examining their data and fail to describe or treat as important women's perceptions of their community work and the contribution of such work to the community.

PUBLICATIONS:
Christiansen-Ruffman, Linda. "Theories of Participation and the Methodological Construction of Invisible Women: Feminism's Call for Appropriate Methodology." JOURNAL OF VOLUNTARY ACTION RESEARCH, 14 (Vol. 2 & 3), July 1985.

__________, "Wealth Re-examined: Toward a Feminist Analysis of Women's Development Projects in Canada and the Third World." Paper presented at the Association of Women in Development Conference, Washington, DC, April 1985.

__________, and Leslie Brown, "Women's Community Work: A Third Part of the Puzzle." Paper presented at the conference "Women and the Invisible Economy," Simone de Beauvoir Institute, Concordia University, Montreal Canada, February 21-23, 1985.

RESEARCHER/ SPONSORING ORGANIZATION:
Arlene Kaplan Daniels
Professor of Sociology
Department of Sociology
Northwestern University
Evanston, IL 60201

PROJECT TITLE:
GENDER, CLASS AND CAREER IN THE LIVES OF PRIVILEGED WOMEN

PROJECT DESCRIPTION:
This study tests the proposed hypothesis that the "appropriate" work for privileged women in American society, those for whom it is not necessary to earn a living, is in the area of volunteerism or philanthropy. Systematic interviews were conducted with seventy women in their homes or offices over a five-year period (1971-1976), with questions addressing their social affairs and philanthropic activities.

PUBLICATIONS:
Daniels, Arlene Kaplan. GENDER, CLASS AND CAREER IN THE LIVES OF PRIVILEGED WOMEN. Paper prepared for the conference "Women and Philanthropy: Past, Present and Future," sponsored by the Center for the Study of Philanthropy, City University of New York, June, 1987.

__________. INVISIBLE CAREERS: WOMEN CIVIC LEADERS IN THE VOLUNTARY WORLD. University of Chicago Press, 1988.

__________. "Invisible Work," SOCIAL PROBLEMS, Dec. 1987.

__________. "The Hidden Work of Constructing Class and Community: Women Volunteer Leaders in Social Philanthropy," in FAMILIES AND WORK, edited by Naomi Gerstl and Harriet Gross, Philadelphia: Temple University Press, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
J. M. Foster
Women's Equity Action League
1250 I Street,
Suite 305
Washington, DC 20005
(202) 898-1588

PROJECT TITLE:
REPORT ON THE ECONOMIC STATUS OF WOMEN

PROJECT DESCRIPTION:
This research collects a wide range of data relating to the role of women in the American economy. The topics include: Women and Employment, Women Maintaining Families, Women and Color, Women and Entrepreneurship, as well as data on older women, disabled women, and young women. These data also emphasize trends from 1960 to 1980 in all of the above categories.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Darlene Clark Hine
John A. Hannah Professor of History
Department of History
Michigan State University
301 Morril Hall
East Lansing, MI 48824
(517) 355-7500

PROJECT TITLE:
COMMUNAL AGENCY & SELF-RECLAMATION: THE PHILANTHROPIC WORK OF BLACK WOMEN

PROJECT DESCRIPTION:
This study traces the long history of philanthropic work by black women and stresses it's importance in the face of a segregated society. The author considers the philanthropic work of black women to be an understated expression of "defiance of the racial and gender inequalities" of American society. Thus, the good works of these women were not just an individual act of love but also a resistance to attempts to degrade blacks and particularly black women. In so doing, these women helped the black community continue its struggle for freedom.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Constant H. Jacquet, Jr.
Staff Associate for Information Services
Office of Research and Evaluation
National Council of Churches
475 Riverside Drive
Room 868
New York, NY 10115
(212) 870-2565

PROJECT TITLE:
WOMEN MINISTERS IN 1987

PROJECT DESCRIPTION:
Questionnaires were mailed to approximately 300 denominational headquarters in the U.S. and Canada asking about the ordination of women to the full ministry and what positions they filled in the denominational structure. Data were requested on female and male clergy relating to geographical location, church size, and racial-ethnic categories. Additional questions related to: why denominations do not ordain women to the full-ministry; what positions women may hold other than full ordination; whether they can serve in an elected office higher that pastor of a congregation; on clergy couples ordained to the full ministry. Some comparisons are made with data gathered in 1977 that appeared in "Women Ministers in 1977."

PUBLICATIONS:
None to date. An earlier similar study "Women Ministers in 1977" appeared as a printed report and in the Yearbook of American and Canadian Churches.

RESEARCHER/ SPONSORING ORGANIZATION:
Rachanee Kalayakunavuti
Faculty of Management Science
Prince of Songkla University
PO BOX 5
Kao Songkla, THAILAND 90112

PROJECT TITLE:
EVALUATION OF ACTIVITIES BY THAILAND'S NONGOVERNMENT WOMEN ORGANIZATIONS

PROJECT DESCRIPTION:
This research examines the effectiveness of nongovernmental women's organizations. This research indicated these organizations are fully capable of implementing female development in Thailand. There are more than 400 such organizations working on the development of women, distributed all over the country. There has been some overlapping due to the lack of planned preparation and documents. The lack of follow-up of the projects has resulted in the inefficiency of the present and upcoming projects.

PUBLICATIONS:
Information available upon request.

RESEARCHER/ SPONSORING ORGANIZATION:
Barry A. Kosmin
Director of Research
Council of Jewish Federation
730 Broadway, 2nd Floor
New York, NY 10003
(212) 475-5000

PROJECT TITLE:
THE POLITICAL ECONOMY OF GENDER IN JEWISH FEDERATIONS

PROJECT DESCRIPTION:
This study analyzes 187 Jewish Federations to understand the extent of female involvement. The author traces this involvement back to Jewish values and history that emphasize community and charity and involvement by both sexes. But beyond this social activity, the author finds a more limited role for women in the area of power and politics. The situation is improving but remains resistant. The study examines in detail the issues facing women in the Jewish Federations. The author concludes that smaller, less bureaucratic organizations allow women greater access to political power.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Kathleen D. McCarthy
Director
Center for the Study of Philanthropy
City University of New York
33 West 42nd Street
Room 1512
New York, NY 10036
(212) 642-1600

PROJECT TITLE:
WOMEN AND PHILANTHROPY: PAST, PRESENT, AND FUTURE

PROJECT DESCRIPTION:
The conference on "Women and Philanthropy: Past, Present, and Future" held June 17-18, 1987 examined two questions: 1) whether women brought a specific vision and style to their philanthropic activities; and 2) how these roles have changed in light of feminist gains. Among other issues discussed were the factors that motivate women to donate their time and money, and the impact of the women's movement on their choices today.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Colin Randall
Centre Coordinator
Centre for a Working World
7 Ashley Avenue
Bath, UK BA1 3DR
Bath 23594

PROJECT TITLE:
WOMEN WORKING PROJECT

PROJECT DESCRIPTION:
This project, which started in mid-1985, investigates and promotes discussion and action on the work and activities of women inside the labor movement and outside their homes and communities, and frequently non-unionized workplaces. The major organizational and research focus of the Project has been a national survey of women working in Britain in the 1980s. A women's network is planned which will link waged and non-waged womens' interests, needs and demands. The author also seeks to develop international linkages in the future to do comparative work in this area.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Anne Firor Scott
Professor of History
Department of History
Duke University
Durham, NC 27706
(919) 684-3014

PROJECT TITLE:
FROM PHILANTHROPY TO REFORM: WOMEN'S VOLUNTARY ASSOCIATIONS

PROJECT DESCRIPTION:
This report, which summarizes a study in progress, offers a history of women's voluntary associations as a beginning for a framework to study these organizations. The questions guiding this design have been: 1) What are the functions of women's voluntary associations?; 2) What have been the social, political, and economic impacts of these associations?; 3) What characteristics are peculiar to these organizations?; and 4) How has associating affected the status of women in American society?

PUBLICATIONS:
Scott, Anne Firor."From Philanthropy to Reform: Women's Voluntary Associations." WORKING PAPERS, "To Cast Our Mite On the Altar of Benevolence: Women Begin To Organize" presented at the Center for the Study of Philanthropy, City University of New York, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Kathryn Kish Sklar
Professor of History
Department of History
University of California at Los Angeles
6265 Bunch Hall
Los Angeles, CA 90024
(213) 825-4601

PROJECT TITLE:
A THEORETICAL FRAMEWORK FOR THE STUDY OF WOMEN'S POLITICAL CULTURE

PROJECT DESCRIPTION:
The author cites the need to go beyond the study of women themselves to understand their problems and opportunities in the society. The framework provided consists of: 1) a set of factors to explain the "supply" of politically-mobilized women; and, 2) an account of the opportunities that women had to "express their power and pursue their goals." The author suggests a historical view of women's political culture as a means to more fully understand the current political climate.

PUBLICATIONS:
Sklar, Kathryn Kish. "A Theoretical Framework for the Study of Women's Political Culture", paper presented at the Center for the Study of Philanthropy, June 1987.

Law & Justice

RESEARCHER/ SPONSORING ORGANIZATION:
Leslie Lenkowsky
President
Institute for Educational Affairs
1112 16th Street, N.W.
Suite 1500
Washington, DC 20036
(202) 833-1801

PROJECT TITLE:
COMMENTARY ON EXCHANGE VS. GRANTS

PROJECT DESCRIPTION:
The author argues with Wildavsky and against Simon that the Buck Trust was indeed an important case because it was a battle between the liberal professionalized foundation managers and Mrs. Buck's desires. Thus the case was not merely over an extended definition of court precedence, but rather between two competing paradigms. Lenkowsky goes on to argue that the case parallels another great issue in constitutional law - original intent vs. judicial activism.

PUBLICATIONS:
Leslie Lenkowsky, "Commentary on Exchange vs. grants: The Buck Case, The Struggle Between Equal Opportunity and Equal Results". Conference presented in May 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Nathaniel M. Semple
Vice President and Secretary
The Research and Policy Committee
Committee for Economic Development (CED)
1700 K Street, NW
Suite 700
Washington, DC 20006
(202) 296-5860

PROJECT TITLE:
RISK MANAGEMENT, DISPUTE RESOLUTION, AND INJURY COMPENSATION

PROJECT DESCRIPTION:
This project examines the range of issues surrounding the civil justice system: What is the economic impact of our present system of liability litigation on society? What changes in the application of tort law are necessary to provide incentives to reduce risk and at the same time avoid stifling innovation? Some areas being examined include: tort law reform; the relative roles of the public and private sectors in dispute resolution; the impact of dispute resolution on innovation; the effects of tort liability remedies on the actions of local government officials, health care professionals and corporate board members; and compensation of injured plaintiffs, among others.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
John Simon
Co-Chair
Program on Nonprofit Organizations
Yale University
154 Yale Station (88 Trumbull Street)
New Haven, CT 06520
(203) 432-2121

PROJECT TITLE:
COMMENTARY--MANAGERS VERSUS DONORS: THE BUCK TRUST CASE

PROJECT DESCRIPTION:
The author argues that the Buck Trust case did not represent attempts by liberal foundation managers to break the will of Mrs. Buck and establish equality of results as the standard for public policy as well as for foundation policy. Rather, this was a narrow case in which a "surprise" of a 40 fold increase in wealth caused uncertainty as to the desires of Mrs. Buck under these new circumstances. Thus, to obey what one might reasonably expect Mrs. Buck's wishes to be under the new circumstances, it was decided that some of the money should be used outside Marin, while keeping the county in a preferred position. The decision was, therefore, not a radical new direction, but rather in keeping with the traditional rule of cy pres that allows an alteration of dead hand control when new conditions arise after the death of the donor.

PUBLICATIONS:
Simon, John. "Commentary" in WORKING PAPERS: MANAGERS & DONORS: THE BUCK TRUST CASE, New York: Center for the Study of Philanthropy, City University of New York, 1987.

Minorities & Special Populations

RESEARCHER/ SPONSORING ORGANIZATION:
Association of Black Foundation Executives
1828 L Street N.W.
Suite 1200
Washington, DC 20036
(202) 466-6512

PROJECT TITLE:
·ASSOCIATION OF BLACK FOUNDATION EXECUTIVES MEMBERSHIP DIRECTORY

PROJECT DESCRIPTION:
This study is a comprehensive listing of the members of the Association of Black Foundation Executives.

PUBLICATIONS:
ASSOCIATION OF BLACK FOUNDATION EXECUTIVES MEMBERSHIP DIRECTORY.
Washington, DC: Association of Black Foundation Executives, forthcoming, 1989.

RESEARCHER/ SPONSORING ORGANIZATION:
Robert O. Bothwell
Executive Director
National Committee for Responsive Philanthropy
2001 S Street, N.W.
Suite 620
Washington, DC 20009
(203) 387-9177

PROJECT TITLE:
IMPACT OF CORPORATE PHILANTHROPY ON MINORITY ISSUES AND ACTIVITIES

PROJECT DESCRIPTION:
Drawing upon data supplied by the top 200 corporations, this study addresses the impact of corporate philanthropy on minority issues and activities. The aims of the study are first, to determine the extent of total corporate support for minority activities; secondly, to develop a profile of the array of minority issues and activities that are supported by corporations; and thirdly to determine to what extent each corporation supports each issue and activity.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Emmett D. Carson
Project Manager
Joint Center for Political Studies
1301 Pennsylvania Avenue
Suite 400
Washington, DC 20004
(202) 626-3500

PROJECT TITLE:
PHILANTHROPY AMONG BLACK AMERICANS

PROJECT DESCRIPTION:
This study will review the historical development and current dimensions of black philanthropy, the charitable giving and voluntarism of blacks and their attitudes towards giving. The author also intends to develop and disseminate information on the subject to those in black philanthropic activities.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Emmett D. Carson
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Joint Center for Political Studies
1301 Pennsylvania Avenue
Suite 400
Washington, DC 20004
(202) 626-3500

PROJECT TITLE:
THE CONTEMPORARY CHARITABLE GIVING AND VOLUNTARISM OF BLACK WOMEN

PROJECT DESCRIPTION:
The charitable history of black women was briefly traced from the mid-1700s to the present before an analysis of a 1986 Joint Center/Gallup survey is undertaken. This analysis compares black and white men and women with regards to charitable activity. Attitudes towards charity, contributions, levels of voluntarism and informal charitable activity are compared across a number of different variables. The study concludes that black women equal or exceed the charitable giving and volunteering of white women, and show significant informal activity, such as helping an elderly or needy friend or relative. The author points to the civil rights and women's movements as important factors in increasing the already significant levels of charitable activity found among black women.

PUBLICATIONS:
Carson, Emmett D. "The Contemporary Charitable Giving and Voluntarism of Black Women," Paper presented at the City University of New York, Center for the Study of Philanthropy Conference on "Women and Philanthropy: Past, Present and Future," June 17-18, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Children's Defense Fund
122 C Street, N.W.
Washington, DC 20001
(202) 628-8787

PROJECT TITLE:
A CHILDREN'S DEFENSE BUDGET

PROJECT DESCRIPTION:
This report presents an extensive analysis of the FY 1987 Federal Budget and its impact on children. The report examines the various causes of child poverty, and presents recommendations for policy makers to eliminate this and related problems.

PUBLICATIONS:
A CHILDREN'S DEFENSE BUDGET. Washington, DC: Children's Defense Fund, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Children's Defense Fund
Adolescent Pregnancy Prevention Clearinghouse
122 C Street, N.W.
Washington, DC 20001
(202) 628-8787

PROJECT TITLE:
ADOLESCENT PREGNANCY PREVENTION CLEARINGHOUSE

PROJECT DESCRIPTION:
In January 1983, the Children's Defense Fund began a major new program initiative to prevent teen pregnancy and to alleviate the range of problems facing adolescent and female-headed households. The program seeks to prevent a teen's first pregnancy, ensure that teen mothers receive adequate prenatal care, and discourage teens from becoming pregnant a second time. The clearinghouse, which was established to maintain these initiatives, publishes several guides to preventing children from having children.

PUBLICATIONS:
ADOLESCENT PREGNANCY: WHAT THE STATES ARE SAYING. Washington, DC: Children's Defense Fund, March 1986.

ADOLESCENT PREGNANCY: WHOSE PROBLEM IS IT? Washington, DC: Children's Defense Fund, January 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Steven M. Cohen
Professor of Sociology
Department of Sociology
Queens College
Flushing, NY 11367
(718) 520-7089

PROJECT TITLE:
ISRAELI EMIGRES AND THE NEW YORK FEDERATION

PROJECT DESCRIPTION:
This project investigates the inhibitions and objections to recognizing and serving the Jewish communal deviants, those subpopulations in U.S. Jewry whose behavior deviates from the expectations of the organized community. Seven broad types of reactions to these communal deviants, 3 being cognitive and 4 policy-oriented, are discussed, and conclusive lessons and implications are drawn.

PUBLICATIONS:
Cohen, Steven M. "Israeli Emigres and the New York Federation: A Case Study in Ambivalent Policymaking for 'Jewish Communal Deviants'" in ISRAELIS ABROAD, edited by Yael Zerubavel and Paul Ritterband, CUNY, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Joanne Hayes
President
Women and Foundations Corporate Philanthropy
141 Fifth Avenue
7 - S
New York, NY 10010
(212) 460-9253

PROJECT TITLE:
WOMEN AND FOUNDATIONS/CORPORATE PHILANTHROPY: ANNUAL REPORT

PROJECT DESCRIPTION:
Women and Foundations Corporate Philanthropy is a national membership organization of grantmakers, staff, trustees, and individual donors who have a particular concern for the economic, social, and physical well-being of women of all ages, races, and social classes. This report commemorates the 10th anniversary of Women and Foundations Corporate Philanthropy, highlighting some of the progress made over the years of its existence.

PUBLICATIONS:
Hayes, Joanne. ANNUAL REPORT 1987. Women and Foundations Corporate Philanthropy, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Hispanic Policy Development Project
1001 Connecticut Avenue, N.W.
Suite 310
Washington, DC 20036
(202) 822-8414

PROJECT TITLE:
GIVE US A SECOND CHANCE: MAINSTREAMING HISPANIC DROPOUTS

PROJECT DESCRIPTION:
This project is designed to estimate the number of Hispanics currently being served by JTPA and other major job training programs in 25 major Hispanic markets. HPDP will write a report of those program options and strategies that have proven effective in recruiting, training and placing Hispanic dropouts and otherwise unprepared Hispanic youths in jobs.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Hispanic Policy Development Project
1001 Connecticut Avenue, N.W.
Suite 310
Washington, DC 20036
(202) 822-8414

PROJECT TITLE:
HISPANIC STUDENTS IN THE HIGH SCHOOL AND BEYOND SURVEY

PROJECT DESCRIPTION:
The Hispanic Policy Development Project is continuing its analytical work with the Hispanic Students in the High School and Beyond Survey data base. Recent research has focused on a survey of "1980 High School Sophomores: Whites, Blacks, Hispanics-- Where Are They Now?." The survey found grim prospects for dropouts: non-graduate females, married or not, are six times as likely as graduate females to have children; non-graduate females are nine times as likely as graduate females to be on welfare; non-graduates are at least four times as likely as graduates to engage in unlawful behavior; graduates are more likely than non-graduates to be working, or enrolled in post-high school education or training, or serving in the armed forces than non-graduates.

PUBLICATIONS:
MAKE SOMETHING HAPPEN: HISPANICS AND URBAN SCHOOL REFORM. Washington, DC: Hispanic Policy Development Project, 1984.

THE RESEARCH BULLETIN. Washington, DC: Hispanic Policy Development Project, quarterly.

RESEARCHER/ SPONSORING ORGANIZATION:
Hispanic Policy Development Project
1001 Connecticut Avenue, N.W.
Suite 310
Washington, DC 20036
(202) 822-8414

PROJECT TITLE:
THE FUTURE OF THE SPANISH LANGUAGE IN THE UNITED STATES

PROJECT DESCRIPTION:
This project is designed to assess the current and future status of the Spanish language (not the size of the Hispanic group as a whole) in the United States. The use of Spanish as a principal language or as a second language of Hispanic-Americans will be presented as a function of national origin, time of arrival of immigrants, age, sex, language background, urban and regional location. In addition, projections of the estimated size of the Spanish language group will be provided for five year time spans from 1980 to the year 2000. Calvin Veltman is the principal researcher.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Nancy Hoggson
Coordinator
Adolescent Pregnancy Programs
Association of Junior Leagues
660 First Avenue
New York, NY 10016
(212) 683-1515

PROJECT TITLE:
TEEN OUTREACH

PROJECT DESCRIPTION:
Teen Outreach is a school-based teenage pregnancy prevention program designed to decrease the incidence of teenage pregnancy and to increase the number of at-risk teenagers who successfully complete their high school education. The program helps adolescents see themselves as effective contributing members of their community by placing them as weekly volunteers in community agencies. In addition to their volunteer experience, teens of both sexes participate in weekly small group discussion led by a trained facilitator/teacher who guides them through a curriculum focussing on life management skills which encourage students to learn to set goals for their future. There are now a total of 18 sites responsible for the implementation of over 50 local Teen Outreach programs throughout the United States and Canada.

PUBLICATIONS:
Teen Outreach Curriculum and Teen Outreach Evaluation Manual

RESEARCHER/ SPONSORING ORGANIZATION:
Joan Jeffri
Director
Research Center for Arts and Culture
Columbia University
615 Dodge Hall
New York, NY 10027
(212) 280-4331

PROJECT TITLE:
ARTISTS' GUIDE TO WORK-RELATED HUMAN AND SOCIAL SERVICES

PROJECT DESCRIPTION:
This is a national guide including representative cities in all 50 states and Washington, D.C., listing existing resources where artists can find information, service and/or referral in health care and insurance, life insurance, pension, welfare, legal and financial expertise.

PUBLICATIONS:
ARTISTS' GUIDE TO WORK-RELATED HUMAN AND SOCIAL SERVICES, New York: Research Center for Arts & Culture, Columbia University, 1988.

RESEARCHER/ SPONSORING ORGANIZATION:
Kay Young McChesney
Director, Homeless Families Project
University of Southern California
Denney Residential Building, Room 101
Los Angeles, CA 90089
(213) 743-2966

PROJECT TITLE:
HOMELESS WOMEN AND THEIR CHILDREN

PROJECT DESCRIPTION:
This is an intensive interview study of 70 homeless women in five shelters in Los Angeles who have children under the age of 18.

PUBLICATIONS:
McChesney, Kay Young. " Women Without: Homeless Mothers and their Children", Ph.D. dissertation, University of Southern California, January 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Janice Petrovich
Director
ASPIRA Institute for Policy Research
ASPIRA Association, Inc.
1112 16th Street, NW
Suite 340
Washington, DC 20036
(202) 835-600

PROJECT TITLE:
NORTHEAST HISPANIC NEEDS: A GUIDE FOR ACTION

PROJECT DESCRIPTION:
In 1986 ASPIRA brought together 45 Hispanic leaders from the Northeast for a two-day conference to discuss the needs of the Hispanic community and determine policy recommendations for both the public and private sectors. A follow-up survey was then sent to a wider circle of 450 leaders. The two volume final report reflects the findings of both conference and survey. Increasing school attendance and reducing dropout rates were the top two needs identified. Other pressing problems included increased quality housing, voter participation and electing more Hispanic public officials. Leaders recommended that programs focus on strengthening self-help and encouraging collaboration between the public and private sectors and the Hispanic communities.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
Alan Pifer
Chairman
The Aging Society Project
Carnegie Corporation of New York
437 Madison Avenue
New York, NY 10022
(212) 371-3200 and (203) 259-8393

PROJECT TITLE:
THE AGING SOCIETY PROJECT

PROJECT DESCRIPTION:
The Aging Society Project explores the social, economic, political and ethical implications associated with the aging of individuals. The purpose of the project is to enhance the general public's understanding of the changing demographics of the United States. The author has recently contributed some work on the changing nature of voluntarism in his article "Philanthropy, Voluntarism, and Changing Times," in the Winter 1987 edition of DAEDALUS.

PUBLICATIONS:
Pifer, Alan and Lydia Bronte, eds. OUR AGING SOCIETY: PARADOX AND PROMISE. New York: W.W. Norton & Company, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Michael Reisch
Director
Department of Social Work Education
San Francisco State University
1600 Holloway Avenue
San Francisco, CA 94132
(415) 338-2715

PROJECT TITLE:
MINORITIES AND ADVOCACY ORGANIZATIONS: COALITIONS AS VEHICLES FOR PERSONAL AND GROUP EMPOWERMENT

PROJECT DESCRIPTION:
Based on a study of 120 advocacy organizations, this report addresses the effectiveness of advocacy groups in establishing coalitions across racial and ethnic lines. The study focuses on the extent to which minorities have participated in advocacy groups, the forms of that participation, and the issue areas in which minority participation has been greatest and most effective.

PUBLICATIONS:
Reisch, Michael S. POLITICS & THE HUMAN SERVICES, Sage Publications, 1988.

______________. "From Cause to Case and Back Again: The Reemergence of Advocacy in Social Work," URBAN AND SOCIAL CHANGE REVIEW, Vol. 19, Winter/Summer 1986.

Reisch, Michael S. and Stanley Wenocur. "The Future of Community Organization in Social Work: Social Activism and the Politics of Profession-Building," SOCIAL SERVICE REVIEW, Vol. 13, No. 3, September 1986.

______________. "The Social Work Profession and the Ideology of Professionalization," JOURNAL OF SOCIOLOGY & SOCIAL WELFARE, Vol. 10, No. 4, November 1983.

RESEARCHER/ SPONSORING ORGANIZATION:
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The Research and Policy Committee
Committee for Economic Development (CED)
1700 K Street, NW
Suite 700
Washington, DC 20006
(202) 296-5860

PROJECT TITLE:
CHILDREN IN NEED: INVESTMENT STRATEGIES FOR THE EDUCATIONALLY DISADVANTAGED

PROJECT DESCRIPTION:
After a year of study and research, the CED Trustees determined that society's investment in preparing children---particularly the educationally disadvantaged--must begin as early as birth, and needs to include a wide variety of factors critical to preparing a child to benefit from school. This report recommends a series of proposals to provide for adequate health care, pre-natal counseling, day-care, remedial education for parents and parental skills for poverty families. The study concludes that for every dollar invested in comprehensive early involvement, the return to society can reach as high as five dollars.

PUBLICATIONS:
None to date.

RESEARCHER/ SPONSORING ORGANIZATION:
William J. Tidwell
Director of Research
National Urban League
1111 14th Street, NW
Washington, DC 20005
(202) 898-1604

PROJECT TITLE:
BLACK ECONOMIC WELL-BEING

PROJECT DESCRIPTION:
This project examined contemporary black and white income and wealth differentials. The income analysis covered relative amounts of income and the frequency of receiving income from different sources, both by gross amount and by type of household. Similarly, the wealth analysis focused on average amounts of wealth holdings and black/white differences in the composition of wealth. Findings show that the relative economic status of blacks is severely limited in both areas, particularly among female-headed households.

PUBLICATIONS:
Tidwell, Billy J. "Beyond the Margin: Toward Economic Well-Being for Black Americans," Research Monograph, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
Rosalyn Miyoko Tonai
Institute for Nonprofit Organization Management
College of Professional Studies
University of San Francisco
Ignatian Heights
San Francisco, CA 94117
(415) 666-6867

PROJECT TITLE:
ASIAN AMERICAN CHARITABLE GIVING

PROJECT DESCRIPTION:
This project examines 321 Asian American donors by demographic, attitudinal, and situational factors affecting their charitable giving in the San Francisco/Oakland area. The survey was mailed to individuals enlisted in various Asian nonprofit organizations. This questions on demographic information, attitudes, charitable giving, solicitation techniques, reasons for giving, and reasons for not giving.

PUBLICATIONS:
Tonai, Rosalyn Miyoko. ASIAN AMERICAN CHARITABLE GIVING. Institute for Nonprofit Organization Management, San Francisco, CA. Working Paper No. 4, March 1988.

Neighborhood

RESEARCHER/ SPONSORING ORGANIZATION:
Richard A. Couto
Director
Center for Health Services
Vanderbilt University
Station 17, P.O. Box 641
Vanderbilt Medical Center
Nashville, TN 37232
(615) 322-4773

PROJECT TITLE:
THE POLITICS OF HOPE: RACE, LEADERSHIP AND CHANGE

PROJECT DESCRIPTION:
This study explores the role of voluntary associations in establishing and conducting exemplary community health programs in four separate southern black communities. The discussion frames the factors of community, voluntary action and politics within the dilemma presented by the promises of American politics unfulfilled for a vastly disproportionate number of black Americans. These distinct experiences suggest two important elements of a politics of hope: First, an important relationship between the "community of memory" (Bellah et al) and the formation of local leadership; and second, a "heroic" role for federal bureaucracies despite the fact that they are often shortlived and discredited for their efforts.

PUBLICATIONS:
Couto, Richard A. "The Politics of Hope: Race, Leadership and Change." Paper prepared for the 1986 meeting of the Association of Voluntary Action Scholars, Harrisburg, PA, October 2-4, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Justin Fink
Adjunct Professor
School of Business Administration
La Salle University
819 South 49th Street
Philadelphia, PA 19143
(215) 727-5428

PROJECT TITLE:
THE FORMALIZATION PROCESS IN COMMUNITY SERVICE AGENCIES 1981-85

PROJECT DESCRIPTION:
This project is a five-year study of 20 community based not-for-profits providing a variety of services to low-income clients. Combining the single case and comparative organizational approaches, the research is primarily focused upon describing ways in which agencies have adapted their structure and behaviors in order to sustain programs.

PUBLICATIONS:
Fink, Justin. "Voluntarism, Formalization and the Economic Problem in Community Service Organizations: A Preliminary Report." Paper presented at the 1985 Annual Meeting of the Association of Voluntary Action Scholars, New Orleans, LA.

__________. "Community Agency Boards of Directors: Viability and Vestigiality, Substance and Symbol." Forthcoming as a chapter of an edited volume of essays on boards.

RESEARCHER/ SPONSORING ORGANIZATION:
Charles H. Harrison
Student Service
The Carnegie Foundation for the Advancement of Teaching
5 Ivy Lane
Princeton, NJ 08540

PROJECT TITLE:
STUDENT SERVICE

PROJECT DESCRIPTION:
This report was published as part of an effort by The Carnegie Foundation for the Advancement of Teaching to explore significant issues in education. Specifically, Harrison reports on the status of the student service movement, the push to involve students in community service. He explores current student service programs in depth, describes the possibilities, and considers the barriers. Basing his study on survey responses as well as site visits, Harrison reports that there is a "strong and surging" trend toward youth service that appears to be rooted both in anxiety and aspiration.

PUBLICATIONS:
Harrison, Charles H. STUDENT SERVICE, (A Carnegie Foundation Special Report). Lawrenceville, NJ: Princeton University Press, 1987.

RESEARCHER/ SPONSORING ORGANIZATION:
National Center for Neighborhood Enterprise
1130 17th Street, N.W.
Washington, DC 20036
(202) 331-1103

PROJECT TITLE:
COMMUNITY RESEARCH

PROJECT DESCRIPTION:
The Center for Neighborhood Enterprise conducts research and demonstration projects in four areas: enterprise and development, family preservation, crime prevention, and alternative education. N.C.N.E. emphasizes the importance of self- help programs in achieving economic independence for minorities.

PUBLICATIONS:
Woodson, Robert L. ed. ON THE ROAD TO ECONOMIC FREEDOM: AN AGENDA FOR BLACK PROGRESS. Washington, DC: N.C.N.E. and Regnery Gateway, Inc., 1987.

MINORITY CRIME AND THE JUVENILE JUSTICE SYSTEM: REPORT OF THE CONFERENCE ON MINORITY YOUTH CRIME. Washington, DC: Office of Juvenile Justice and Delinquency Prevention, 1986.

THE GRASS IS GREENER IN PUBLIC HOUSING: REPORT OF THE TENANT MANAGEMENT HOME-OWNERS' CONFERENCE, JULY/AUGUST 1984. Washington, DC: N.C.N.E., 1984.

YOUTH ENTERPRISE: CREATING JOBS FOR HIGH-RISK YOUTH. Washington, DC: N.C.N.E.

INDEPENDENT SCHOOLS: GIVE A CHILD A CHOICE. Washington, DC: N.C.N.E.

RESEARCHER/ SPONSORING ORGANIZATION:
George E. Peterson
The Urban Institute
2100 M Street, N.W.
Washington, DC 20037
(202) 833-7200

PROJECT TITLE:
REAGAN AND THE CITIES

PROJECT DESCRIPTION:
This study is part of the Urban Institute's Changing Domestic Priorities project. The project is examining changes that are occurring in the nation's domestic

policies under the Reagan Administration and is analyzing the effects of those changes on people, places, and institutions. In this book the authors attempt to take stock of the many dimensions of change that have occurred in city economies, city politics and city social programs. Based on empirical data sources, this reading aims to give a better understanding of how far we have come during the past decade in urban policy changes and city realities.

PUBLICATIONS:
Peterson, George E. and Carol W. Lewis, eds. REAGAN AND THE CITIES. Washington, DC: The Urban Institute Press, 1986.

RESEARCHER/ SPONSORING ORGANIZATION:
Juliet Saltman
Professor
Department of Sociology
Kent State University
844 Frederick Blvd.
Akron, OH 44320
(216) 864-2227

PROJECT TITLE:
NEIGHBORHOOD STABILIZATION, 1956-1986: A FRAGILE MOVEMENT

PROJECT DESCRIPTION:
The author examines the organized voluntary effort to maintain racial pluralism in urban neighborhoods. She conducts a comparative analysis of the national and community levels of the neighborhood stabilization movement, with emphasis on the factors for success or failure in grass-roots organizations.

PUBLICATIONS:
Saltman, Juliet. "Neighborhood Stabilization Strategies As Social Inventions," JOURNAL OF VOLUNTARY ACTION RESEARCH, Vol. 13, 1984.

_________. "Neighborhood Change: Theories, Realities, Prospects," NATIONAL NEIGHBORS, 1983. Selected by Eric Clearing House, Columbia University, for national distribution.

RESEARCHER/ SPONSORING ORGANIZATION:
Alice Shabecoff
Executive Director
Community Information Exchange
1120 G Street, N.W.
9th Floor
Washington, DC 20005
(202) 628-2981

PROJECT TITLE:
COMMUNITY ECONOMIC DEVELOPMENT INFORMATION BANK

PROJECT DESCRIPTION:
As a nationwide information network and research service in community economic development, the Community Information Exchange systematically identifies innovative and replicable community-based economic and employment development strategies in both urban and rural settings. It then develops original case materials on these strategies. The Exchange researches and inventories all funding sources at all levels of government and the private sector for community-based development, and evaluates and abstracts publications in the field.

PUBLICATIONS:
Yearly series of technical bulletins (including Historic Preservation for Low-Income Neighborhoods, Alternative Investments in Community Development, etc.) and a bi-monthly newsletter.

The Exchange database is available in hard copy form, as well as via direct on-line searches.

RESEARCHER/ SPONSORING ORGANIZATION:
Abraham Wandersman
Professor
Department of Psychology
University of South Carolina
Columbia, SC 29208
(803) 777-7671

PROJECT TITLE:
ROLE OF BLOCK ORGANIZATIONS IN COMMUNITY DEVELOPMENT AND CRIME CONTROL

PROJECT DESCRIPTION:
This project brings researchers and a community organizations into a partnership to expand knowledge on the effect of block organizations in urban community development and crime control, and to evaluate techniques for facilitating the maintenance of block clubs. This study includes a survey of residents in low to moderate income housing in New York before and after intervention.

PUBLICATIONS:
Wandersman, Abraham et al. "Getting Together and Getting Things Done," PSYCHOLOGY TODAY, November 1985

Perkins, D. et al. "Blocking Crime with Block Organizations," CITIZEN PARTICIPATION, Summer 1985.

Other

RESEARCHER/ SPONSORING ORGANIZATION:
Committee for Economic Development
Subcommittee on Finance and Third World Economic Growth
477 Madison Avenue
New York, NY 10022
(212) 688-2063

PROJECT TITLE:
FINANCE AND THIRD WORLD ECONOMIC GROWTH

PROJECT DESCRIPTION:
Looking beyond the current LDC debt crisis, this non-profit organization will soon publish recommendations on how U.S. capital flows and internal Third World policies can promote more stable economic growth in the developing countries over the long run. Among the issues the study will discuss and evaluate are specific policy developments regarding direct foreign investment by U.S. corporations and publicly-supported aid programs, and the future of commercial banks and the international financial institutions. Recommendations will be made on the most productive avenues that both the United States and the developing countries can take to stimulate growth.

PUBLICATIONS:
None to date.

See Also:

ARTS/ CULTURE/ HUMANITIES

Abramson, Alan J.
FEDERAL BUDGET MONITORING

Abramson, Alan J.
GOVERNMENT SPENDING AND THE NONPROFIT SECTOR IN NEW YORK CITY

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WOMEN'S POLITICAL CULTURE AND WOMEN'S ACTIVITIES IN ATLANTIC CANADA

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Steinberg, Richard
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Wallen, Denise
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YOUTH SERVICE

RESEARCH-IN-PROGRESS 1987-88 RESEARCH SUMMARY SHEET

PRINCIPAL RESEARCHERS (S) NAME:

TITLE:

ORGANIZATION:

ADDRESS:

ZIP CODE:

COUNTRY:

TELEPHONE:

PROJECT TITLE:

BEGINNING & COMPLETION DATES:

PROJECT DESCRIPTION:

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Co-Researchers' Name, Address and Telephone:

Funding Sources: Please identify the source or sources of support for your research by name. Include the University or sponsoring agency, foundations, corporations, or government agency. This information will not be published, but will be used by INDEPENDENT SECTOR in its documentation of support for research of concern to nonprofits, volunteer and philanthropists.

PRIMARY RESEARCH CATEGORIES: USe this list to indicate the research category that most closely reflects the PRIMARY FOCUS of your work. Circle ONE Category Only from this list.

GENERAL

Anthologies
History
Philosophy
Religion
Psychological Theory
Social/Political Theory
Annual Reference Works

VOLUNTEERISM

General
Volunteers
Management & Finance
Recruitment & Training
Public Policy

ECONOMICS/FINANCE

General
Labor
Regional Studies
Tax & Regulation
Public Policy
Comparative Sector Studies

PHILANTHROPY

General
Corporations
Foundations & Grantmaking
Individuals

GOVERNMENT

General
Federal
State & Local
Public Policy

INTERNATIONAL

General
Countries
Comparative Development
Exchanges (cultural, student)
International Relief
Foreign Policy Research
Refugees
Nonprofit Organizations
Economics/Finance

NONPROFIT MANAGEMENT

General Reference
Entrepreneurial
Marketing
Fund Raising
Evaluation & Planning
Public-Private Cooperation
Boards & Trustees
Leadership/Executives
Comparative For-Profit/ Nonprofit Studies
Career Development
Nonprofit Organizations

SPECIAL INDUSTRY AND SUBJECT STUDIES

Arts, Culture, Humanities
Education/Instruction (formal, informal)
Environment (health & Safety, protection & beautification)
Health
Consumer Protection
Legal Aid
Crime & Delinquency
Employment/Jobs
Food, Nutrition, Agriculture
Housing/Shelter
Public Safety (Emergency relief)
Youth Development
Human Services
Civil rights, Social Action, Advocacy
Science
Technology, Technical Assistance
Media
National Voluntary Organizations
Women's Studies
Law and Justice
Minorities & Special Populations

SECONDARY RESEARCH CATEGORIES: Use this list to indicate the research categories that most closely reflect the secondary emphases of your work. Circle **ALL** that apply.

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